



# Burger Machine


AI and robotics for fast food

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Robotics / AI market is rising



**\$360B**

By 2028

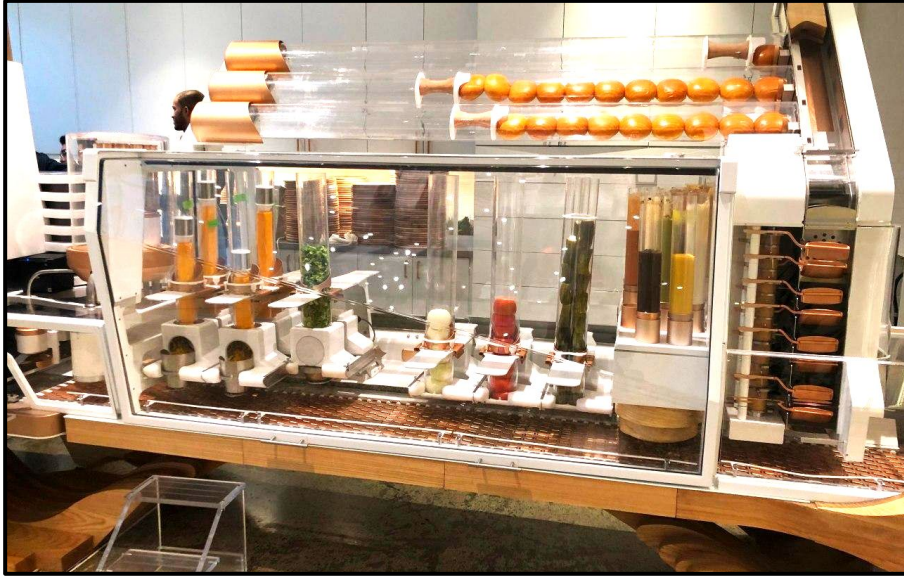
33.6% growth\*

# Fast food problems



- Unskilled Labour
- Viruses from employees
- Limited workday
- Unfair labor conditions

# The machine



- Better burger quality
- Higher production rates
- 24/7 workday
- Cheaper than cooking equipment
- Does not spread employee germs

# Autonomous deliveries by drone



- Fully autonomous delivery using self navigation and sensors
- Silent operation & long flight time due to using hydrogen fuel cells
- Fast delivery time by being at the pickup point right away
- Zero emission deliveries at mass scale

# Street vending machine version



# Competition

	Burger Machine	Creator	Flippy	McDonald's	Vending
Machine Learning	+	—	—	—	—
Full automation	+	+	—	—	—
Price	\$3000+	\$1,000,000	\$30,000+	\$6,000+	\$4,000+
Cooking speed	60s	60s	120s	112s	30s
Operating cost	\$100/year	\$140,000/year	\$300/year	—	\$30/year
Delivery speed	2000 m/min	—	—	—	—
Disease prevention	+	+	+	—	—

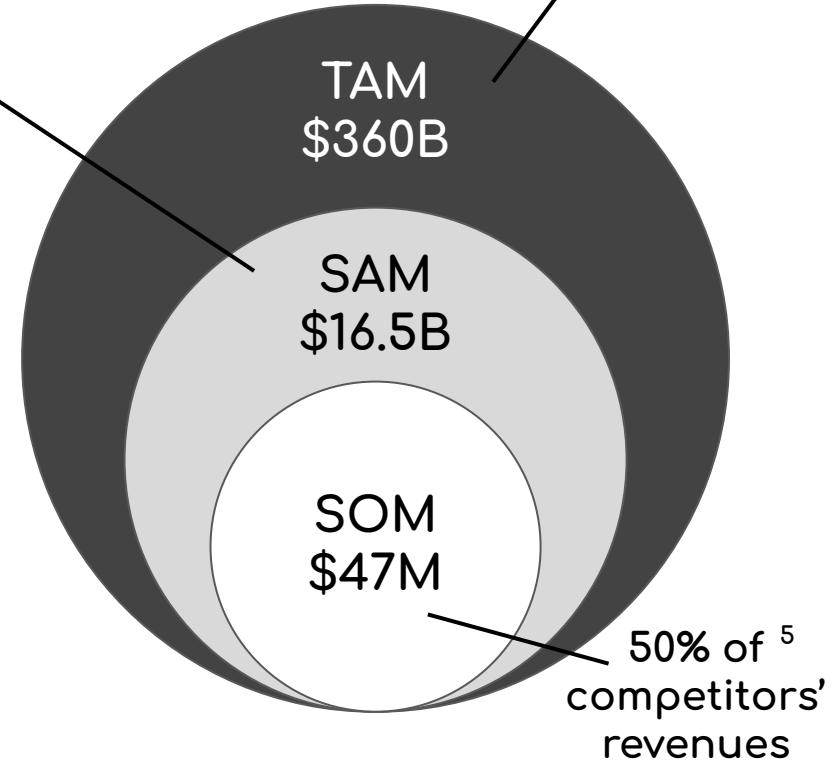
# Market size

## Drivers:

- 31.1% growth demand in automation<sup>1</sup>
- For the first time, job openings in the US<sup>2</sup> outnumber people looking for jobs

Professional Cooking<sup>4</sup>  
Robots

Global Robotics / AI<sup>3</sup>

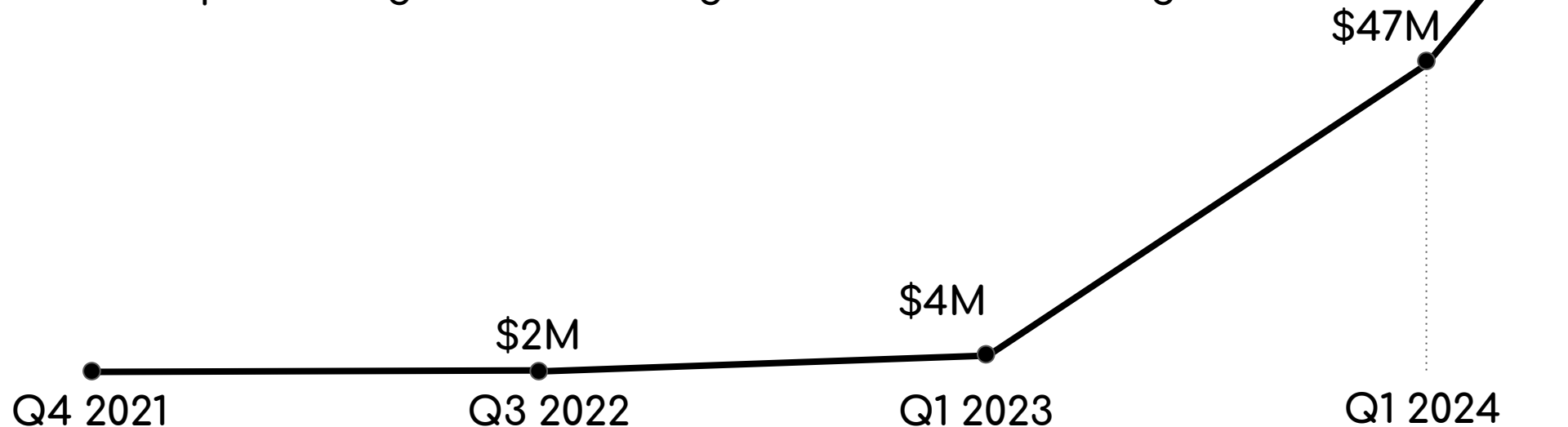


1. <https://bit.ly/33xmenS> - 31.1% growth
2. <https://bit.ly/33xmenS> - #2 growth driver
3. <https://bit.ly/3lSbkir> - TAM
4. <https://bit.ly/3rBr0Zk> - SAM
5. <https://bit.ly/3qlaU0X>, <https://bit.ly/3loZhlH>, <https://bit.ly/3rvgUJz> - SOM

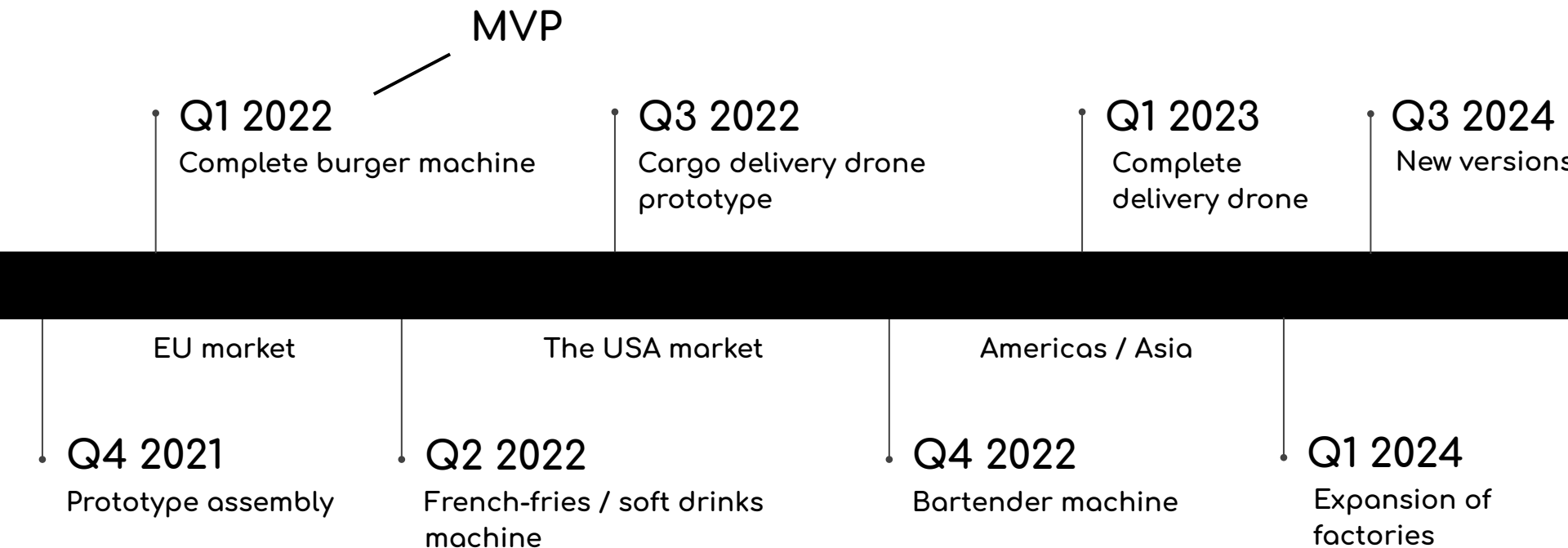


# Revenues

- \$3000 per burger machine
- \$1500 per french fries / soft drinks machine
- \$4000 per delivery drone
- 22% price margin on meat / vegetables kits for vending machines

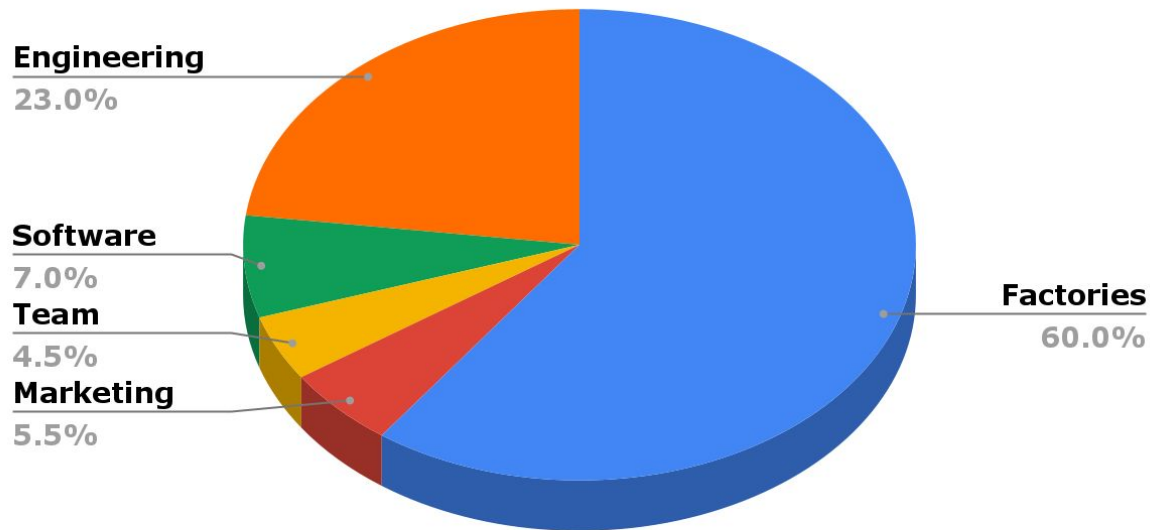


# Roadmap



# Security cryptocurrency tokenomics

- Total supply: 1,000,000 BM
- Initial price: \$1
- Digital company shares on Binance Smart Chain
- TechRate / CertiK audits

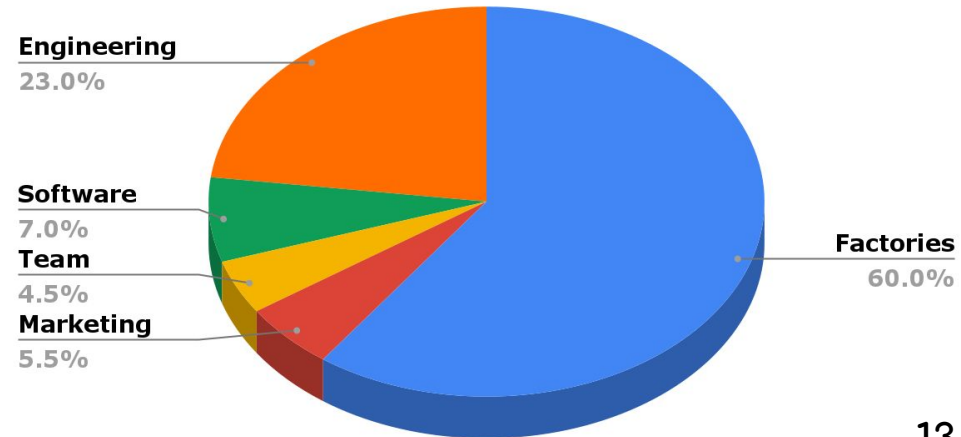


# We are seeking \$200,000 in funding

- Current evaluation \$1,000,000
- Deal for investors: 20% equity for at least \$200,000
- Security cryptocurrency pegged at 1:1 to all company shares
- Team equity vested over 10 years
- Burger Machine prototype was fully funded by current team
- 100% of equity is owned by the team as of 15th January 2022
- Team is involved on full-time basis in the company

# Use of funds

- \$120,000 - assembly factory in Kyiv, Ukraine
- \$46,000 - engineering of V2, design improvements
- \$14,000 - software updates, API for delivery drones
- \$9000 - hired workers, team salaries for 6 months
- \$11,000 - ads, marketing to increase preorders



# Team

Experienced team with over:

- 13 years of real-world engineering
- 16 years of software engineering

Merajul Islam  
Marketing Officer

Artyom Vancyan  
ML / Python engineer

John Conlin  
Lawyer / Advisor

Petr Palyanytsa  
CTO

Ashik Ameer  
Python engineer

Rostislav Gogolauri  
CEO



Contacts



# Burger Machine

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Thank you

# Appendix



# Business model canvas

15th of Jan 2022

[www.t.me/burgermachine](http://www.t.me/burgermachine)

Key Partners	Key Activities	Value Propositions	Customer Relationship	Customer Segments
Vending machines brokers	Vending machines	Cooking automation	GET - Search Ads, Partnerships, SMM, Organic Traffic	Entrepreneur (18-50 y.o)
Real estate owners	Software for vending machines, delivery drones	Sale automation	KEEP - Client Service	Interested in vending
Restaurants	Drones production	Germ free cooking	GROW - Referrals	\$24k+/yr income
Fast food chains	Key Resources	Better product quality	Channels	Proficient with technologies / geeks
Food delivery apps		Faster cooking		.....
	Software engineers	24/7 work time	Website	Restaurants
	Engineers	Cheaper cooking equipment	Social Media	Street food chains
	Assembly workers		Blog, news outlets	Automation companies
	Sales managers		Physical banners	
Cost Structure			Revenue Streams	
Conveyor belts, grills, patty makers, and other hardware			Burger cooking robot	
Product development, production			French-fries / soft drinks machine	
Sales managers			Food delivery drone	
Content creation, advertising			Meat / vegetables, powder kits (22% price margin)	

# Security token details

- Token address: 0x7ce7C7f7E108838E618ed25A258E97CD8F7B8d48
- Token platform: Binance Smart Chain
- Crowdfunding contract: 0x11691705329D20E35a2E044D9C61398ea6Efa291
- Presale initial rate: 1 BNB = 400 BM
- Cross-blockchain support
- IoT integration for vending machines, delivery drones
- Easy dividends distribution using smart contracts
- Security audit by Techrate
- Security audit by CertiK