### **TASK 2: SALES PREDICTION**

#### **OUTPUT:**

TV advertising spend: [230.1 44.5 17.2 151.5 180.8 8.7 57.5 120.2 8.6 199.8 66.1 214.7 23.8 97.5 204.1 195.4 67.8 281.4 69.2 147.3 218.4 237.4 13.2 228.3 62.3 262.9 142.9 240.1 248.8 70.6 292.9 112.9 97.2 265.6 95.7 290.7 266.9 74.7 43.1 228. 202.5 177. 293.6 206.9 25.1 175.1 89.7 239.9 227.2 66.9 199.8 100.4 216.4 182.6 262.7 198.9 7.3 136.2 210.8 210.7 53.5 261.3 239.3 102.7 131.1 69. 31.5 139.3 237.4 216.8 199.1 109.8 26.8 129.4 213.4 16.9 27.5 120.5 5.4 116. 76.4 239.8 75.3 68.4 213.5 193.2 76.3 110.7 88.3 109.8 134.3 28.6 217.7 250.9 107.4 163.3 197.6 184.9 289.7 135.2 222.4 296.4 280.2 187.9 238.2 137.9 25. 90.4 13.1 255.4 225.8 241.7 175.7 209.6 78.2 75.1 139.2 76.4 125.7 19.4 141.3 18.8 224. 123.1 229.5 87.2 7.8 80.2 220.3 59.6 0.7 265.2 8.4 219.8 36.9 48.3 25.6 273.7 43. 184.9 73.4 193.7 220.5 104.6 96.2 140.3 240.1 243.2 38. 44.7 280.7 121. 197.6 171.3 187.8 4.1 93.9 149.8 11.7 131.7 172.5 85.7 188.4 163.5 117.2 234.5 17.9 206.8 215.4 284.3 50. 164.5 19.6 168.4 222.4 276.9 248.4 170.2 276.7 165.6 156.6 218.5 56.2 287.6 253.8 205. 139.5 191.1 286. 18.7 39.5 75.5 17.2 166.8 149.7 38.2 94.2 177. 283.6 232.1 Radio advertising spend: [37.8 39.3 45.9 41.3 10.8 48.9 32.8 19.6 2.1 2.6 5.8 24. 35.1 7.6 32.9 47.7 36.6 39.6 20.5 23.9 27.7 5.1 15.9 16.9 12.6 3.5 29.3 16.7 27.1 16. 28.3 17.4 1.5 20. 1.4 4.1 43.8 49.4 26.7 37.7 22.3 33.4 27.7 8.4 25.7 22.5 9.9 41.5 15.8 11.7 3.1 9.6 41.7 46.2 28.8 49.4 28.1 19.2 49.6 29.5 2. 42.7 15.5 29.6 42.8 9.3 24.6 14.5 27.5 43.9 30.6 14.3 33. 5.7 24.6 43.7 1.6 28.5 29.9 7.7 26.7 4.1 20.3 44.5 43. 18.4 27.5 40.6 25.5 47.8 4.9 1.5 33.5 36.5 14. 31.6 3.5 21.

42.3 41.7 4.3 36.3 10.1 17.2 34.3 46.4 11. 0.3 0.4 26.9 8.2 38. 15.4 20.6 46.8 35. 14.3 0.8 36.9 16. 26.8 21.7 2.4 34.6 32.3 11.8 38.9 0. 49. 12. 39.6 2.9 27.2 33.5 38.6 47. 39. 28.9 25.9 43.9 17. 35.4 33.2 5.7 14.8 1.9 7.3 49. 40.3 25.8 13.9 8.4 23.3 39.7 21.1 11.6 43.5 1.3 36.9 18.4 18.1 35.8 18.1 36.8 14.7 3.4 37.6 5.2 23.6 10.6 11.6 20.9 20.1 7.1 3.4 48.9 30.2 7.8 2.3 10. 2.6 5.4 5.7 43. 21.3 45.1 2.1 28.7 13.9 12.1 41.1 10.8 4.1 42. 35.6 3.7 4.9 9.3 42. 8.6]

Newspaper advertising spend: [ 69.2 45.1 69.3 58.5 58.4 75. 23.5 11.6 1. 21.2 24.2 4.

65.9 7.2 46. 52.9 114. 55.8 18.3 19.1 53.4 23.5 49.6 26.2 18.3 19.5 12.6 22.9 22.9 40.8 43.2 38.6 30. 0.3 7.4 8.5 5. 45.7 35.1 32. 31.6 38.7 1.8 26.4 43.3 31.5 35.7 18.5 49.9 36.8 34.6 3.6 39.6 58.7 15.9 60. 41.4 16.6 37.7 9.3 21.4 54.7 27.3 8.4 28.9 0.9 2.2 10.2 11. 27.2 38.7 31.7 19.3 31.3 13.1 89.4 20.7 14.2 9.4 23.1 22.3 36.9 32.5 35.6 33.8 65.7 16. 63.2 73.4 51.4 9.3 33. 59. 72.3 10.9 52.9 5.9 22. 51.2 45.9 49.8 100.9 21.4 17.9 5.3 59. 29.7 23.2 25.6 5.5 56.5 23.2 2.4 10.7 34.5 52.7 25.6 14.8 79.2 22.3 46.2 50.4 15.6 12.4 74.2 25.9 50.6 9.2 3.2 43.1 8.7 43. 2.1 45.1 65.6 8.5 9.3 59.7 20.5 1.7 12.9 75.6 37.9 34.4 38.9 9. 8.7 44.3 11.9 20.6 37. 48.7 14.2 37.7 9.5 5.7 50.5 24.3 45.2 34.6 30.7 49.3 25.6 7.4 5.4 84.8 21.6 19.4 57.6 6.4 18.4 47.4 17. 12.8 13.1 41.8 20.3 35.2 23.7 17.6 8.3 27.4 29.7 71.8 30. 19.6 26.6 18.2 3.7 23.4 5.8 6. 31.6 3.6 6. 13.8 8.1 6.4 66.2 8.7] Sales: [22.1 10.4 9.3 18.5 12.9 7.2 11.8 13.2 4.8 10.6 8.6 17.4 9.2 9.7 19. 22.4 12.5 24.4 11.3 14.6 18. 12.5 5.6 15.5 9.7 12. 15. 15.9

18.9 10.5 21.4 11.9 9.6 17.4 9.5 12.8 25.4 14.7 10.1 21.5 16.6 17.1

20.7 12.9 8.5 14.9 10.6 23.2 14.8 9.7 11.4 10.7 22.6 21.2 20.2 23.7

5.5 13.2 23.8 18.4 8.1 24.2 15.7 14. 18. 9.3 9.5 13.4 18.9 22.3 18.3 12.4 8.8 11. 17. 8.7 6.9 14.2 5.3 11. 11.8 12.3 11.3 13.6 21.7 15.2 12. 16. 12.9 16.7 11.2 7.3 19.4 22.2 11.5 16.9 11.7 15.5 25.4 17.2 11.7 23.8 14.8 14.7 20.7 19.2 7.2 8.7 5.3 19.8 13.4 21.8 14.1 15.9 14.6 12.6 12.2 9.4 15.9 6.6 15.5 7. 11.6 15.2 19.7 10.6 6.6 8.8 24.7 9.7 1.6 12.7 5.7 19.6 10.8 11.6 9.5 20.8 9.6 20.7 10.9 19.2 20.1 10.4 11.4 10.3 13.2 25.4 10.9 10.1 16.1 11.6 16.6 19. 15.6 3.2 15.3 10.1 7.3 12.9 14.4 13.3 14.9 18. 11.9 11.9 8. 12.2 17.1 15. 8.4 14.5 7.6 11.7 11.5 27. 20.2 11.7 11.8 12.6 10.5 12.2 8.7 26.2 17.6 22.6 10.3 17.3 15.9 6.7 10.8 9.9 5.9 19.6 17.3 7.6 9.7 12.8 25.5 13.4]

Min sales: 1.6

Sum of sales: 2804.5

Index of min sales: 130

Index of max sales: 175

Variance of sales: 27.085743750000002

Median of sales: 12.9

Mean of sales: 14.0225

Max sales: 27.0

75th percentile of sales: 17.4

### **Relational Operations:**

TV ad spend < 100: [False True False False True False T

True False False False False True False False True False True False False True False False True False False False False False False True False True True False True False False False False False True False True False True False True False True False Fal

Newspaper ad spend > 30: [True True True True True True False Fals

True False True True True False False True False True False False False False False True True True False False False False False True True True True False False True True False True True True False True False True False True False False True False False False False False False False True True False True False True False False False False False True True True True True False True True False True True False True False False True True True False False False True False False False False True False False True True False False True False True True False False True False True False True False True False True True False False True False False False True True True True False False True False False True False True False False True False True True True False False False False False True False False True False False True False True False False False False False True False False False False False False False True False False False False True False]

Sales >= 200: [False False Fal

False False

Sales == 150: [False False Fal False False

Adding 10 to TV ad spend: [240.1 54.5 27.2 161.5 190.8 18.7 67.5 130.2 18.6 209.8 76.1 224.7

33.8 107.5 214.1 205.4 77.8 291.4 79.2 157.3 228.4 247.4 23.2 238.3 72.3 272.9 152.9 250.1 258.8 80.6 302.9 122.9 107.2 275.6 105.7 300.7 276.9 84.7 53.1 238. 212.5 187. 303.6 216.9 35.1 185.1 99.7 249.9 237.2 76.9 209.8 110.4 226.4 192.6 272.7 208.9 17.3 146.2 220.8 220.7 63.5 271.3 249.3 112.7 141.1 79. 41.5 149.3 247.4 226.8 209.1 119.8 36.8 139.4 223.4 26.9 37.5 130.5 15.4 126. 86.4 249.8 85.3 78.4 223.5 203.2 86.3 120.7 98.3 119.8 144.3 38.6 227.7 260.9 117.4 173.3 207.6 194.9 299.7 145.2 232.4 306.4 290.2 197.9 248.2 147.9 35. 100.4 23.1 265.4 235.8 251.7 185.7 219.6 88.2 85.1 149.2 86.4 135.7 29.4 151.3 28.8 234. 133.1 239.5 97.2 17.8 90.2 230.3 69.6 10.7 275.2 18.4 229.8 46.9 58.3 35.6 283.7 53. 194.9 83.4 203.7 230.5 114.6 106.2 150.3 250.1 253.2 48. 54.7 290.7 131. 207.6 181.3 197.8 14.1

103.9 159.8 21.7 141.7 182.5 95.7 198.4 173.5 127.2 244.5 27.9 216.8

225.4 294.3 60. 174.5 29.6 178.4 232.4 286.9 258.4 180.2 286.7 175.6

166.6 228.5 66.2 297.6 263.8 215. 149.5 201.1 296. 28.7 49.5 85.5

27.2 176.8 159.7 48.2 104.2 187. 293.6 242.1

Multiplying radio ad spend by 2: [75.6 78.6 91.8 82.6 21.6 97.8 65.6 39.2 4.2 5.2 11.6 48. 70.2 15.2

65.8 95.4 73.2 79.2 41. 47.8 55.4 10.2 31.8 33.8 25.2 7. 58.6 33.4

54.2 32. 56.6 34.8 3. 40. 2.8 8.2 87.6 98.8 53.4 75.4 44.6 66.8

55.4 16.8 51.4 45. 19.8 83. 31.6 23.4 6.2 19.2 83.4 92.4 57.6 98.8

56.2 38.4 99.2 59. 4. 85.4 31. 59.2 85.6 18.6 49.2 29. 55. 87.8

61.2 28.6 66. 11.4 49.2 87.4 3.2 57. 59.8 15.4 53.4 8.2 40.6 89.

86. 36.8 55. 81.2 51. 95.6 9.8 3. 67. 73. 28. 63.2 7. 42.

84.6 83.4 8.6 72.6 20.2 34.4 68.6 92.8 22. 0.6 0.8 53.8 16.4 76.

30.8 41.2 93.6 70. 28.6 1.6 73.8 32. 53.6 43.4 4.8 69.2 64.6 23.6

77.8 0. 98. 24. 79.2 5.8 54.4 67. 77.2 94. 78. 57.8 51.8 87.8

34. 70.8 66.4 11.4 29.6 3.8 14.6 98. 80.6 51.6 27.8 16.8 46.6 79.4

42.2 23.2 87. 2.6 73.8 36.8 36.2 71.6 36.2 73.6 29.4 6.8 75.2 10.4

47.2 21.2 23.2 41.8 40.2 14.2 6.8 97.8 60.4 15.6 4.6 20. 5.2 10.8

11.4 86. 42.6 90.2 4.2 57.4 27.8 24.2 82.2 21.6 8.2 84. 71.2 7.4

9.8 18.6 84. 17.2]

Selecting sales values greater than 250: []

### Randomly selected sales data:

Unnamed: 0 TV Radio Newspaper Sales

130 131 0.7 39.6 8.7 1.6

199 200 232.1 8.6 8.7 13.4

60 61 53.5 2.0 21.4 8.1

94 95 107.4 14.0 10.9 11.5

5

Vector of 20 evenly spaced values between min and max of Sales:

[ 1.6 2.93684211 4.27368421 5.61052632 6.94736842 8.28421053 9.62105263 10.95789474 12.29473684 13.63157895 14.96842105 16.30526316 17.64210526 18.97894737 20.31578947 21.65263158 22.98947368 24.32631579 25.66315789 27. ]

Original Sales range: [ 1.6, 27.0 ]

Vector of 20 evenly spaced normalized values between 0 and 1:

[0. 0.05263158 0.10526316 0.15789474 0.21052632 0.26315789 0.31578947 0.36842105 0.42105263 0.47368421 0.52631579 0.57894737 0.63157895 0.68421053 0.73684211 0.78947368 0.84210526 0.89473684 0.94736842 1. ]

#### TV DataFrame:

TV

0 230.1

1 44.5

2 17.2

3 151.5 4 180.8 195 38.2 196 94.2 197 177.0 198 283.6 199 232.1 [200 rows x 1 columns] Sales DataFrame: Sales 0 22.1 1 10.4 2 9.3 3 18.5 4 12.9 .. ... 195 7.6 196 9.7 197 12.8 198 25.5 199 13.4 [200 rows x 1 columns]

Joined DataFrame:

TV Sales

- 0 230.1 22.1
- 1 44.5 10.4
- 2 17.2 9.3
- 3 151.5 18.5
- 4 180.8 12.9

.. ... ...

- 195 38.2 7.6
- 196 94.2 9.7
- 197 177.0 12.8
- 198 283.6 25.5
- 199 232.1 13.4

### [200 rows x 2 columns]

# Pivot table - Average Sales by TV Advertising:

Sales

TV

- 0.7 1.6
- 4.1 3.2
- 5.4 5.3
- 7.3 5.5
- 7.8 6.6

... ...

- 289.7 25.4
- 290.7 12.8
- 292.9 21.4
- 293.6 20.7

#### 296.4 23.8

### [190 rows x 1 columns]

#### Rows swapped in reverse order:

```
Unnamed: 0 TV Radio Newspaper Sales TV Range
199
      200 232.1 8.6 8.7 13.4 Above 150
      199 283.6 42.0 66.2 25.5 Above 150
198
197
      198 177.0 9.3 6.4 12.8 Above 150
196
      197 94.2 4.9
                      8.1 9.7 50-100
                      13.8 7.6 Below 50
195
      196 38.2 3.7
4
      5 180.8 10.8 58.4 12.9 Above 150
3
      4 151.5 41.3 58.5 18.5 Above 150
2
                    69.3 9.3 Below 50
      3 17.2 45.9
1
      2 44.5 39.3
                    45.1 10.4 Below 50
      1 230.1 37.8 69.2 22.1 Above 150
```

### [200 rows x 6 columns]

### Columns swapped in reverse order:

```
TV_Range Sales Newspaper Radio TV Unnamed: 0

0 Above 150 22.1 69.2 37.8 230.1 1

1 Below 50 10.4 45.1 39.3 44.5 2

2 Below 50 9.3 69.3 45.9 17.2 3

3 Above 150 18.5 58.5 41.3 151.5 4

4 Above 150 12.9 58.4 10.8 180.8 5
```

.. ... ... ... ... ...

195 Below 50 7.6 13.8 3.7 38.2 196 196 50-100 9.7 8.1 4.9 94.2 197 197 Above 150 12.8 6.4 9.3 177.0 198 198 Above 150 25.5 66.2 42.0 283.6 199

199 Above 150 13.4 8.7 8.6 232.1 200

[200 rows x 6 columns]

Both rows and columns swapped in reverse order:

TV\_Range Sales Newspaper Radio TV Unnamed: 0

199 Above 150 13.4 8.7 8.6 232.1 200

198 Above 150 25.5 66.2 42.0 283.6 199

197 Above 150 12.8 6.4 9.3 177.0 198

196 50-100 9.7 8.1 4.9 94.2 197

195 Below 50 7.6 13.8 3.7 38.2 196

.. ... ... ... ... ...

4 Above 150 12.9 58.4 10.8 180.8 5

3 Above 150 18.5 58.5 41.3 151.5 4

2 Below 50 9.3 69.3 45.9 17.2 3

1 Below 50 10.4 45.1 39.3 44.5 2

0 Above 150 22.1 69.2 37.8 230.1 1

[200 rows x 6 columns]

Lowercase:

0 230.1

```
1 44.5
```

2 17.2

3 151.5

4 180.8

...

195 38.2

196 94.2

197 177.0

198 283.6

199 232.1

Name: TV\_str, Length: 200, dtype: object

## Length:

0 5

1 4

2 4

3 5

4 5

..

195 4

196 4

197 5

198 5

199 5

Name: TV\_str, Length: 200, dtype: int64

# Starts with '2':

0 True

1 False

- 2 False
- 3 False
- 4 False

...

- 195 False
- 196 False
- 197 False
- 198 True
- 199 True

Name: TV\_str, Length: 200, dtype: bool

# Split:

- 0 [230.1]
- 1 [44.5]
- 2 [17.2]
- 3 [151.5]
- 4 [180.8]

...

- 195 [38.2]
- 196 [94.2]
- 197 [177.0]
- 198 [283.6]
- 199 [232.1]

Name: TV\_str, Length: 200, dtype: object

Extract first digits or letters:

0 NaN 1 NaN 2 NaN 3 NaN 4 NaN 195 NaN 196 NaN 197 NaN 198 NaN 199 NaN Name: TV\_str, Length: 200, dtype: object Find patterns that don't start/end with vowels: 0 [230.1] 1 [44.5] 2 [17.2] 3 [151.5] 4 [180.8] 195 [38.2] 196 [94.2] 197 [177.0]

First 3 characters:

Name: TV\_str, Length: 200, dtype: object

198 [283.6]

199 [232.1]

0 230

- 1 44.
- 2 17.
- 3 151
- 4 180

...

- 195 38.
- 196 94.
- 197 177
- 198 283
- 199 232

Name: TV\_str, Length: 200, dtype: object

## Last split element:

- 0 230.1
- 1 44.5
- 2 17.2
- 3 151.5
- 4 180.8

...

- 195 38.2
- 196 94.2
- 197 177.0
- 198 283.6
- 199 232.1

Name: TV\_str, Length: 200, dtype: object

Mean of Sales: 14.0225

Median of Sales: 12.9

Standard deviation of Sales: 5.204396578855228

Variance of Sales: 27.085743750000002

Column: TV

Mean: 147.0425

Median: 149.75

Standard Deviation: 85.63933175679269

Variance: 7334.095143750001

\_\_\_\_\_

Column: Radio

Mean: 23.264000000000006

Median: 22.9

Standard Deviation: 14.809645640595186

Variance: 219.325604

-----

Column: Newspaper

Mean: 30.55399999999995

Median: 25.75

Standard Deviation: 21.724106057557353

Variance: 471.93678400000005

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Column: Sales

Mean: 14.0225

Median: 12.9

Standard Deviation: 5.204396578855228

Variance: 27.085743750000002

\_\_\_\_\_

### Sorted Dataset by Sales:

TV Radio Newspaper Sales

130 0.7 39.6 8.7 1.6

155 4.1 11.6 5.7 3.2

8 8.6 2.1 1.0 4.8

78 5.4 29.9 9.4 5.3

108 13.1 0.4 25.6 5.3

.. ... ... ... ...

36 266.9 43.8 5.0 25.4

147 243.2 49.0 44.3 25.4

198 283.6 42.0 66.2 25.5

183 287.6 43.0 71.8 26.2

175 276.9 48.9 41.8 27.0

[200 rows x 4 columns]

### Sorted Dataset by TV, Radio, Newspaper, and Sales:

TV Radio Newspaper Sales

130 0.7 39.6 8.7 1.6

155 4.1 11.6 5.7 3.2

78 5.4 29.9 9.4 5.3

56 7.3 28.1 41.4 5.5

126 7.8 38.9 50.6 6.6

.. ... ... ...

98 289.7 42.3 51.2 25.4

35 290.7 4.1 8.5 12.8

30 292.9 28.3 43.2 21.4

42 293.6 27.7 1.8 20.7

101 296.4 36.3 100.9 23.8

### [200 rows x 4 columns]

# Missing Values Before Handling:

Unnamed: 0 0

TV 0

Radio 0

Newspaper 0

Sales 0

TV\_Range 0

TV\_str 0

dtype: int64

# Missing Values After Handling:

Unnamed: 0 0

TV 0

Radio 0

Newspaper 0

Sales 0

TV\_Range 0

TV\_str 0

dtype: int64

#### Filtered Data (Sales > 1000):

#### **Empty DataFrame**

Columns: [Unnamed: 0, TV, Radio, Newspaper, Sales, TV\_Range, TV\_str]

Index: []

Numeric columns detected: Index(['Unnamed: 0', 'TV', 'Radio', 'Newspaper', 'Sales'], dtype='object')

#### Data After Transformation (Scaling):

Unnamed: 0 TV Radio Newspaper Sales TV\_Range TV\_str

0 -1.723412 0.969852 0.981522 1.778945 1.552053 Above 150 230.1

1 -1.706091 -1.197376 1.082808 0.669579 -0.696046 Below 50 44.5

2 -1.688771 -1.516155 1.528463 1.783549 -0.907406 Below 50 17.2

3 -1.671450 0.052050 1.217855 1.286405 0.860330 Above 150 151.5

4 -1.654129 0.394182 -0.841614 1.281802 -0.215683 Above 150 180.8

