

Sales & Delivery Module - High-Level Test Scenarios v1.0

1. Contact Person Module

- Validate creation of new contact person
- Validate edit functionality
- Validate default contact logic
- Validate active/inactive behavior
- Validate communication details
- Validate address handling

2. Sales Quotation

- Validate quotation creation
- Validate mandatory field enforcement
- Validate tax calculation
- Validate line item calculation
- Validate discount logic
- Validate summary calculation
- Validate quotation expiry logic

3. Sales Order

- Validate order creation
- Validate link with quotation (if enabled)
- Validate expected delivery date logic
- Validate shipping charge calculation
- Validate tax and discount logic
- Validate order total calculation

4. Integration Scenarios

- Validate contact selection in quotation
- Validate quotation-to-order conversion
- Validate stock validation (if applicable)