

Sales & Delivery Module Test Plan v1.0

1. Document Control

Version: 1.0

Status: In Progress (Module under active development)

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2. Introduction

This document defines the testing approach, scope, assumptions, and strategy for the Sales & Delivery module of a Retail ERP system. The module is under continuous development, and this test plan will evolve with version updates.

3. Module Overview

- Contact Person Management
- Sales Quotation
- Sales Order
- Reports (partial)
- Integration with the Inventory and Production modules

4. Scope of Testing (v1.0)

- Create and Edit Contact Person
- Sales Quotation creation and validation
- Sales Order creation and validation
- AIT Tax logic validation
- Line item calculations (Quantity × Price – Discount)
- Summary calculations (Subtotal, Discount, Grand Total)
- Default and Active contact logic
- Basic workflow transitions where available

5. Out of Scope (Current Version)

- Delivery execution (if not yet implemented)
- Accounting journal entries
- Performance and load testing
- Automation testing

6. Test Strategy

- Phase 1 – Field validation and basic functionality
- Phase 2 – Business logic validation

- Phase 3 – Integration and workflow testing (future)

7. Entry Criteria

Testing begins when UI screens are deployed to the test environment and are accessible without critical blocking issues.

8. Exit Criteria

Testing is complete when all planned test cases are executed, critical/high defects are resolved, and regression testing is performed.

9. Risks Identified

- Incorrect tax calculation leading to financial discrepancies
- Multiple default contacts causing transaction inconsistency
- Invalid contact information affecting communication
- Incorrect summary calculation impacting revenue reporting
- Improper integration with Inventory module affecting stock accuracy

10. Versioning Approach

This Test Plan will be updated as new menus and integrations are introduced. Future versions will expand coverage accordingly.