

# Sales & Delivery Module Test Plan v1.0

## 1. Document Control

Version: 1.0

Status: In Progress (Module under active development)

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## 2. Introduction

This document defines the testing approach, scope, assumptions, and strategy for the Sales & Delivery module of a Retail ERP system. The module is under continuous development, and this test plan will evolve with version updates.

## 3. Module Overview

- Contact Person Management
- Sales Quotation
- Sales Order
- Reports (partial)
- Integration with the Inventory and Production modules

## 4. Scope of Testing (v1.0)

- Create and Edit Contact Person
- Sales Quotation creation and validation
- Sales Order creation and validation
- AIT Tax logic validation
- Line item calculations (Quantity × Price – Discount)
- Summary calculations (Subtotal, Discount, Grand Total)
- Default and Active contact logic
- Basic workflow transitions where available

## 5. Out of Scope (Current Version)

- Delivery execution (if not yet implemented)
- Accounting journal entries
- Performance and load testing
- Automation testing

## 6. Test Strategy

- Phase 1 – Field validation and basic functionality
- Phase 2 – Business logic validation

- Phase 3 – Integration and workflow testing (future)

## **7. Entry Criteria**

Testing begins when UI screens are deployed to the test environment and are accessible without critical blocking issues.

## **8. Exit Criteria**

Testing is complete when all planned test cases are executed, critical/high defects are resolved, and regression testing is performed.

## **9. Risks Identified**

- Incorrect tax calculation leading to financial discrepancies
- Multiple default contacts causing transaction inconsistency
- Invalid contact information affecting communication
- Incorrect summary calculation impacting revenue reporting
- Improper integration with Inventory module affecting stock accuracy

## **10. Versioning Approach**

This Test Plan will be updated as new menus and integrations are introduced. Future versions will expand coverage accordingly.