**Overview** 

**Region & Country** 

**Category & Customer** 

2020 2021

2022

2023

**Total Revenues** 

6518K

**Previous Year** 

**Current Year** 

1771K

2193K

**A** 23.82 %

Self-Employed
9.19%

Consumer
33.08%

Corporate
57.73%

**Profits by Segments** 



Total Profit

1,065.41K

**Previous Year** 

**Current Year** 

318.67K

279.93K

**▼** -12.16 %

**Total Customers** 

Sales and Profit by Market

Sales Profit

Asia Pacific

Europe

USCA

LATAM

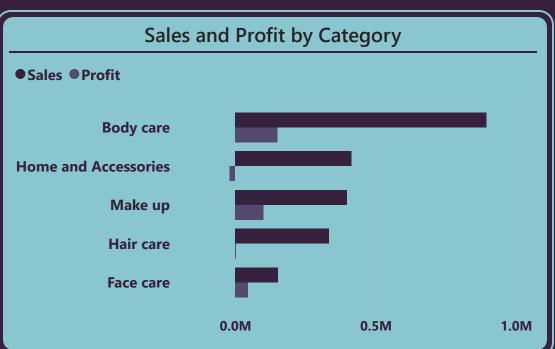
Africa

0.0M

0.2M

0.4M

0.6M







**Overview** 

**Region & Country** 

**Category & Customer** 

2020 2021

2022

2023

**Total Revenues** 

6518K

**Previous Year** 

**Current Year** 

1771K

2193K

**23.82** %

**Total Profit** 

1,065.41K

**Previous Year** 

**Current Year** 

318.67K

279.93K

**▼** -12.16 %

**Total Customers** 

17K

**Current Year** 

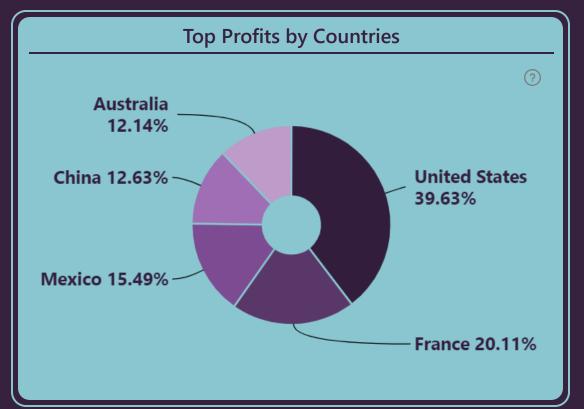
**Previous Year** 

**8K** 

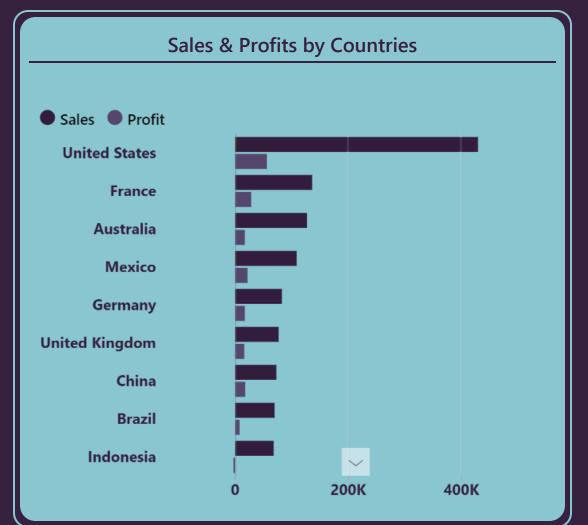
6K

**A** 24.72 %

'**)** %











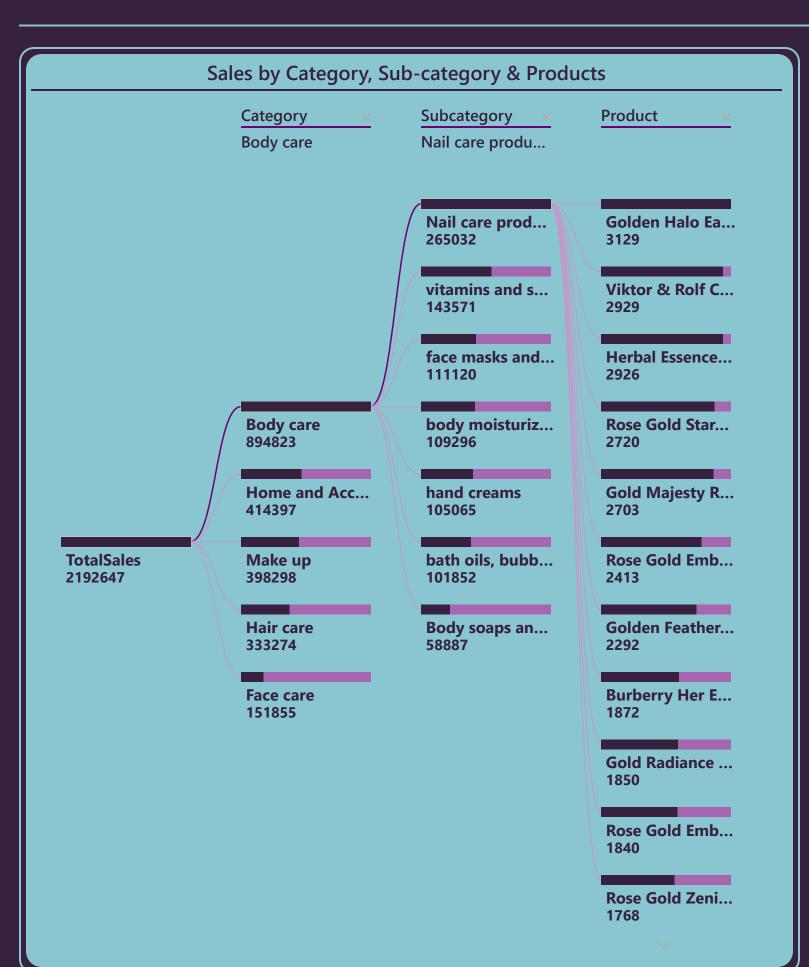
2020

## **Overview**

## **Region & Country**

**Category & Customer** 





Top 10 Products by Sales & Profits						
Product	Category	Quantity	Sales	Profit		
Herbal Essences Bio	Body care	732	27816	3,379.34		
Gold Spectrum Anklet	Body care	72	11304	2,764.77		
Golden Blaze Necklace	Body care	44	8492	2,142.30		
Golden Feather Earrings	Body care	28	5348	2,081.90		
Sterling Veil Anklet	Body care	43	7052	1,664.60		
Silver Tides Bracelet	Body care	72	6048	1,650.60		
Gold Radiance Earrings	Body care	59	5723	1,600.50		
Emerald Crown Necklace	Body care	25	4850	1,571.40		
Dior Explorer	Body care	49	4851	1,544.40		
Golden Grace Stud Earrings	Body care	30	5880	1,538.60		

Top 10 Customers by Sales						
Customer ID	Category	Region	Quantity	Sales ▼		
LS-172001402	Body care	Central US	65	7351		
RR-9525134	Body care	Western Asia	83	5900		
YS-2188031	Body care	Caribbean	99	5622		
FH-1436539	Body care	Central America	104	5189		
DJ-1351018	Body care	South America	103	4754		
DR-128801404	Body care	Western US	102	4746		
HK-1489018	Body care	South America	53	4630		
BS-1136518	Body care	South America	144	4546		