1: Purpose - Address Complex Challenges

Enhance solution adoption by leveraging existing user behaviors, such as mobile app usage for photography or field research practices.

2: Purpose - Enhance Solution Adoption

Solve complex identification and data collection challenges for users of the butterfly classification system

> This purpose highlights the need to tackle difficulties faced by users

3. Purpose - Refine Communication

Refine communication to highlight benefits for conservation and education, making the system appealing to users.

4: Purpose - Increase Engagement

Increase engagement by solving urgent needs, such as accurate and rapid species identification for conservation efforts.

5. Purpose - Improve User Experience 6: Table Column - Customer

Improve user experience by understanding current challenges and behaviors to create a user-friendly system.

- Row 1: Citizen Scientist
- Row 2: Field Researcher
- Row 3: Ecologist

7: Table Column - Problem

Struggles to accurately identify butterfly species and contribute to conservation.

8: Table Column - Behavior

Takes photos with smartphones, participates in community science projects.

9: Table Column - Solution

Mobile app with real-time classification and educational content.