

Cover Letter — Deloitte Technology, Strategy & Transformation

Drew Williams

Calgary, AB · 403-618-6113 · bdrewwilliams@gmail.com

Date: 9/24/2025

Dear Hiring Team,

I am applying for the Analyst/Consultant role in Deloitte's Technology, Strategy & Transformation practice. I bring a finance foundation (B.Comm, with Distinction) coupled with hands-on build of analytics and decision tooling—Python/SQL dashboards, valuation engines, and executive-ready reporting flows. I am motivated by work that connects technology capabilities to real business outcomes and change.

At Rosen Capital Advisors, I led the integration of a compliance and operations platform that reduced vendor spend by \$120K annually and improved cadence across Legal, IT, and Operations. As a summer analyst in private equity, I reviewed \$350M–\$3.5B transactions, built IRR and waterfall models, and drafted investment committee-ready materials. I translate ambiguity into structured requirements and practical roadmaps, and I enjoy partnering with stakeholders to design operating models and simple, testable pilots.

I am familiar with enterprise technology concepts (cloud, ERP/enterprise apps, digital workplace) and comfortable learning client-specific stacks. My approach emphasizes memo-first thinking, KPI hygiene, and repeatable analysis. I

thrive in environments where clarity, iteration, and communication drive value.

I would be excited to bring this mindset to Deloitte TS&T—contributing to technology strategy, operating models, and business–IT alignment engagements. Thank you for your consideration. I look forward to the opportunity to discuss how I can support your clients and teams.

Sincerely,
Drew Williams