

# Drew Williams

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## PROFESSIONAL SUMMARY

Deployment strategist focused on blending analytics, workflow design, and stakeholder enablement. Built AI-driven decision systems, translated ambiguous requirements into product configurations, and drove adoption across finance, operations, and compliance teams. Thrive in fast-paced environments where storytelling, rapid iteration, and rigorous documentation are critical to implementation success.

## CORE COMPETENCIES

Client Discovery & Requirements; Workflow Design; Analytics & Dashboarding; Change Management; Stakeholder Enablement; Documentation & Training; Python/SQL; Data Modeling; AI Systems Integration; Executive Storytelling; Agile Delivery; Rapid Iteration.

## EXPERIENCE

### Independent Builder — AI & Financial Analytics · Calgary, AB | 2023–Present

- Engaged with clients to map current workflows, identify pain points, and design analytics/automation solutions leveraging Python, SQL, and no-code tools.
- Implemented AI-driven reporting systems with audit trails, scenario toggles, and clear documentation; accelerated adoption across finance and operations teams.
- Delivered training, knowledge bases, and playbooks to ensure change readiness and ongoing support.

### Rosen Capital Advisors — Financial Analyst · Los Angeles, CA | 2016–2020

- Led deployment of compliance/ops integration platform; aligned requirements across legal, IT, and operations; achieved \$120K annual savings and faster cycle time.
- Built analytics dashboards and decision frameworks supporting risk/compliance stakeholders; documented workflows and trained users.
- Coordinated cross-functional execution, ensuring communication, feedback loops, and iterative improvements.

### Private Equity (Summer Analyst) — Olson Cross & Alamo · New York, NY | 2015

- Produced diligence workflows and knowledge repositories for \$350M–\$3.5B implementations; partnered with ops teams to embed processes.

## EDUCATION

### Haskayne School of Business, University of Calgary · B.Comm, Finance (Distinction) | Graduated 2025

- GPA: 3.9/4.0 (last 90 units) · Haskayne Resilience Scholarship

## SKILLS & KEYWORDS (ATS — PALANTIR DEPLOYMENT STRATEGIST)

Deployment; Strategy; Analytics; Workflow Design; Change Management; Stakeholder Management; Python; SQL; AI Systems; Product Configuration; Documentation; Training; Ottawa; Hybrid.