

One-Page Fit Memo — Palantir Deployment Strategist

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Why Palantir

- Excited to pair analytics, workflow design, and stakeholder enablement to deliver high-impact deployments.
- Palantir's mission to solve complex, real-world problems with software matches my experience building AI-driven solutions.
- Comfortable operating in ambiguous, fast-paced environments where iteration and communication drive adoption.

Relevant Experience & Impact

- **Independent Builder:** mapped client processes, designed analytics/automation solutions (Python/SQL), and delivered documentation/training for adoption.
- **Rosen Capital Advisors:** led deployment of compliance/ops integration platform; aligned cross-functional requirements, delivered training, and achieved \$120K annual savings.
- **Private Equity Analyst:** created knowledge bases and workflows to support diligence and integration across \$350M–\$3.5B deals.

How I Work

- Start with discovery sessions to understand pain points; co-design workflows with stakeholders.
- Prototype quickly, gather feedback, and iterate with clear documentation and change management plans.
- Empower teams through training, knowledge bases, and ongoing support structures.

Capabilities Snapshot

- Client discovery, requirements gathering, workflow design, change management, stakeholder enablement.
- Python, SQL, data modeling, AI/automation tools, knowledge base creation.
- Executive storytelling, cross-functional coordination, agile delivery.

Availability

Ready to relocate to Ottawa and join Palantir's deployment team immediately.