

## **Cover Letter — Canadian Natural Resources Limited (CNRL) Corporate Development Analyst**

Drew Williams

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Corporate Development Hiring Team  
Canadian Natural Resources Limited  
Calgary, AB

Dear Hiring Team,

I am applying for the Corporate Development Analyst position at CNRL. I bring upstream-focused financial modelling experience, repeatable diligence workflows, and a collaborative style that supports engineering, operations, and finance teams in screening acquisitions, divestitures, and portfolio trades.

As an independent builder, I developed A&D evaluation engines that ingest production, reserves, and cost data to surface top-quartile opportunities. The analyses include decline-curve modelling, type-curve comparisons, and sensitivity toggles for commodity strips and operating synergies. Previously at Rosen Capital Advisors I coordinated multi-disciplinary diligence teams, built cash-flow and return models, and prepared investment committee materials for energy and infrastructure transactions ranging from \$350M to \$3.5B.

CNRL's scale, disciplined capital allocation, and appetite for opportunistic acquisitions are an ideal match for my skills. I

understand the importance of grounding models in engineering assumptions, maintaining data provenance, and presenting concise recommendations that can move at the pace of deal negotiations.

I would welcome the chance to support CNRL's corporate development pipeline—providing valuation rigour, market intelligence, and organized execution across the evaluation lifecycle. Thank you for considering my application.

Sincerely,  
Drew Williams