# **Drew Williams**

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# **Professional Summary**

Quant-trained analyst with experience in corporate finance, due diligence, and valuation, plus hands-on build of AI-enabled analytics tooling (Python/SQL dashboards, valuation engines). Led a compliance/operations platform integration that reduced vendor spend by \$120K annually. PE summer analyst work reviewing \$350M—\$3.5B transactions, building IRR/waterfall models, and drafting IC-ready memoranda. Target: Analyst/Consultant, Technology, Strategy & Transformation (Deloitte).

### **Core Competencies**

Technology Strategy; Operating Models; Requirements Gathering; Roadmapping; Portfolio Triage; Agile Fundamentals; SDLC Familiarity; Business Cases; KPI Frameworks; Financial Modeling (DCF, IRR, EPV, Waterfalls); Scenario/Sensitivity Analysis; Executive Storytelling; SQL; Python; Excel (XLOOKUP, Index/Match, Pivots, Power Query); Power Bl/Tableau (prototyping); Cloud Concepts; ERP/Enterprise Apps; Stakeholder Management; Communication; Prioritization; Al-Assisted Analysis; No-Code Automations.

# **Experience**

# Independent Builder - Al and Financial Software · Calgary, AB | 2023–Present

itfrombit.ca | prairiesignal.ca

- Prototyped valuation/risk analytics (Python/Excel) and FP&A workbench; memo-first reporting flows and scenario toggles.
- Advised SMBs on technology enablement (Prairie Signal): Al use-cases, no-code automations, KPIaligned dashboards; clear requirements and pilot roadmaps.
- Delivered executive-ready packs with baseline metrics, variance hygiene, and decision options; emphasized reproducibility and documentation.

# Rosen Capital Advisors - Financial Analyst · Los Angeles, CA | 2016–2020

- Led due diligence and compliance integration; reduced vendor spend by \$120K/year; improved reporting cadence across Legal, IT, and Operations.
- Built P&L/VaR dashboards integrating trade/risk data; accelerated analysis cycles; supported IC materials and stakeholder communications.
- Coordinated cross-functional inputs; aligned assumptions, reconciliations, and version control for repeatable analysis.

### Private Equity (Summer Analyst) - Olson Cross & Alamo · New York, NY | 2015

 Analyzed \$350M-\$3.5B transactions; built IRR/waterfall models; drafted investor memoranda and diligence summaries.

#### **Education**

**Haskayne School of Business, University of Calgary** · B.Comm, Finance (Distinction) | Graduated 2025

- GPA: 3.9/4.0 (last 90 units)
- · Haskayne Resilience Scholarship

### **Keywords (ATS)**

Deloitte; Technology Strategy; TS&T; Operating Model; Target Operating Model; Business-IT Alignment; Cloud Strategy; ERP; Digital Workplace; SDLC; Agile; Product Management; Portfolio Management; Business Case; KPI; DCF; IRR; EPV; Waterfall; Due Diligence; Valuation; SQL; Python; Excel; Power BI; Tableau; Stakeholder Management; Change Management; Requirements; Roadmap; Governance.