One-Page Fit Memo — CNRL Corporate Development Analyst

Candidate: Drew Williams · Calgary, AB · 403-618-6113 · bdrewwilliams@gmail.com

Why CNRL

- Large-cap operator with active acquisition/divestiture cadence matches my A&D screening and execution toolkit.
- Hybrid Calgary location aligns with my current base and ability to partner inperson with engineering and operations.
- Interest in building repeatable diligence playbooks that scale across CNRL's diverse asset base.

Relevant Experience & Impact

- Independent Builder: built asset-screening models incorporating production curves, operating costs, and commodity sensitivities; delivered heat maps and value-driver dashboards.
- Rosen Capital Advisors: coordinated cross-functional diligence, produced cash-flow models, and drafted IC materials for energy/infrastructure deals (\$350M–\$3.5B).
- Private Equity Analyst: documented risk mitigations and integration considerations, aligning sponsors and operators on execution steps.

How I Work

- Start with structured data ingestion and quality checks; maintain transparency on assumptions and revisions.
- Collaborate closely with engineers and operations leads to validate type curves, costs, and synergies.
- Communicate via concise memos and dashboards that surface risk/reward and recommended actions.

Capabilities Snapshot

- A&D, Portfolio Optimization, Valuation (NPV, IRR, decline curves), Scenario Analysis, Competitive Intelligence.
- Excel (advanced), Python, SQL, PowerPoint; data visualization for executive audiences.
- Stakeholder alignment, due diligence coordination, integration planning.

Availability

Based in Calgary with hybrid flexibility. Ready to contribute immediately to CNRL's evaluation pipeline and provide structured analysis for near-term transactions.