

Cover Letter — Palantir Deployment Strategist

Drew Williams

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Date: 9/24/2025

Deployment Strategist Hiring Team

Palantir Technologies

Ottawa, ON

Dear Hiring Team,

I am applying for the Deployment Strategist role. I operate at the intersection of analytics, workflow design, and stakeholder enablement— translating ambiguous business problems into actionable, AI-enabled solutions. My background spans Python/SQL automation, product configuration, and change management across finance and operations teams.

As an independent builder, I partnered with clients to map current-state processes, identify high-leverage opportunities, and prototype decision-support systems. I delivered analytics workflows with audit trails, scenario toggles, and documentation that accelerated adoption. At Rosen Capital Advisors I led the rollout of a compliance/operations platform across Legal, IT, and Operations, aligning requirements, orchestrating training, and realizing \$120K in annual vendor savings.

Palantir's mission to pair software with real-world impact resonates strongly with me. I enjoy working alongside cross-

functional teams, iterating quickly, and building trust through transparent communication and reproducible analysis. I am ready to jump into field deployments, drive stakeholder alignment, and help clients realize value from Palantir's platforms.

Thank you for considering my application. I would welcome the opportunity to contribute to Palantir's deployment team and support critical initiatives across public and private sector clients.

Sincerely,
Drew Williams