

Drew Williams

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PROFESSIONAL SUMMARY

Corporate development analyst with thesis-driven valuation experience across energy transition, infrastructure, and technology. Built DCF/transaction models, scenario analysis, and investment committee memos for \$350M–\$3.5B deals; led platform integrations delivering \$120K annual savings. Comfortable screening opportunities, coordinating diligence, and translating market intelligence into board-ready recommendations aligned with power/renewables strategy.

CORE COMPETENCIES

M&A Screening & Pipeline Management; Valuation Models (DCF, precedent, accretion/dilution); Scenario & Sensitivity Analysis; Strategic Fit Assessment; Energy & Power Sector Research; Deal Execution Support; Due Diligence Coordination; Investment Committee Memos; Stakeholder Alignment; Excel (advanced); Python/SQL Analytics; AI-Accelerated Research.

EXPERIENCE

Independent Builder — AI & Financial Analytics · Calgary, AB | 2023–Present

- Developed investment screening frameworks combining market data, regulatory trends, and asset KPIs; delivered short-form diligence memos with go/no-go recommendations.
- Built valuation engines (Python/Excel) with scenario toggles for commodity curves, carbon pricing, and policy incentives; ensured audit-ready calculations.
- Produced executive decks translating financial outcomes into strategic rationales for investment committees and operating partners.

Rosen Capital Advisors — Financial Analyst · Los Angeles, CA | 2016–2020

- Led diligence workstreams for platform add-ons and strategic partnerships; prepared IC-ready materials summarizing valuation, risk, and integration plans.
- Constructed DCF, LBO, and accretion/dilution models for energy-infrastructure adjacencies; evaluated scenarios against strategic objectives.
- Implemented compliance/ops integration program, reducing vendor spend by \$120K/year and enhancing reporting cadence to the deal team.

Private Equity (Summer Analyst) — Olson Cross & Alamo · New York, NY | 2015

- Analyzed \$350M–\$3.5B transactions; built IRR/NPV and debt sizing models; drafted investment memoranda with strategic fit, diligence findings, and value creation plans.

EDUCATION

Haskayne School of Business, University of Calgary · B.Comm, Finance (Distinction) | Graduated 2025

- GPA: 3.9/4.0 (last 90 units) · Haskayne Resilience Scholarship

SKILLS & KEYWORDS (ATS — TRANSALTA CORPORATE DEVELOPMENT)

Corporate Development; M&A; Valuation; DCF; Accretion/Dilution; Scenario Analysis; Market Intelligence; Power; Renewables; Energy Transition; Due Diligence; Investment Committee; Strategic Planning; Financial Modeling; Python; SQL; Excel; Stakeholder Management; Calgary.