Cover Letter — Palantir Deployment Strategist

Drew Williams

Ottawa, ON (relocation-ready) · 403-618-6113 · bdrewwilliams@gmail.com

Date:

Deployment Strategist Hiring Team

Palantir Technologies

Ottawa, ON

Dear Hiring Team,

I am applying for the Deployment Strategist role. I operate at the intersection of analytics, workflow design, and stakeholder enablement—

translating ambiguous business problems into actionable, AI-enabled solutions. My background spans Python/SQL automation, product configuration,

and change management across finance and operations teams.

As an independent builder, I partnered with clients to map current-state processes, identify high-leverage opportunities, and prototype

decision-support systems. I delivered analytics workflows with audit trails, scenario toggles, and documentation that accelerated adoption.

At Rosen Capital Advisors I led the rollout of a compliance/operations platform across Legal, IT, and Operations, aligning requirements,

orchestrating training, and realizing $120K in annual vendor savings.

Palantir’s mission to pair software with real-world impact resonates strongly with me. I enjoy working alongside cross-functional teams,

iterating quickly, and building trust through transparent communication and reproducible analysis. I am ready to jump into field deployments,

drive stakeholder alignment, and help clients realize value from Palantir’s platforms.

Thank you for considering my application. I would welcome the opportunity to contribute to Palantir’s deployment team and support critical

initiatives across public and private sector clients.

Sincerely,

Drew Williams