Drew Williams

Calgary, AB (Hybrid, open to relocation incl. Toronto) | Mobile: 403-618-6113 | Email: bdrewwilliams@gmail.com | LinkedIn: https://www.linkedin.com/in/drew-williams-ai-strategy | Portfolio: https://www.itfrombit.ca

Professional Summary

Early-career consultant/analyst (1–3 years exposure) at the intersection of business and technology. Experience across technology strategy, operating models (product/platform), requirements elicitation/validation, and roadmapping. Built analytics tooling (Python/SQL dashboards, valuation engines) and executive reporting. Led a compliance/operations platform integration reducing vendor spend by $120K annually. Comfortable with cloud, ERP, digital workplace; strong Excel/PowerPoint. Collaborative, fast-paced, and outcomes‑oriented; uses AI tools to increase productivity.

Core Competencies

Technology Strategy; Business–IT Alignment; Operating Model (product/platform, governance); Requirements & Stakeholder Management; Roadmaps & Portfolio Triage; SDLC Awareness; Agile Fundamentals; Problem Structuring & Root Cause Analysis; KPI Frameworks & Business Cases; Financial Modeling (DCF, IRR, EPV, waterfalls); Data Analysis; Dashboard Prototyping; AI‑Assisted Analysis; No‑Code Automations.

Experience

Independent Builder — AI & Financial Software

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Calgary, AB | 2023–Present

itfrombit.ca

Advised SMBs on technology enablement: elicited requirements, identified use‑cases, and created pragmatic pilot roadmaps aligned to KPIs.

Prototyped valuation/risk analytics (Python/Excel) and FP&A tooling; memo‑first reporting flows with scenario toggles for repeatability.

Delivered executive‑ready packs and lightweight dashboards; emphasized clarity, alignment, and documentation.

Rosen Capital Advisors — Financial Analyst

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Los Angeles, CA | 2016–2020

Led compliance/operations platform integration; reduced vendor spend by $120K/year; improved reporting cadence across Legal, IT, and Operations.

Built P&L and VaR dashboards integrating trade/risk data; accelerated partner analysis cycles; supported IC materials and communications.

Coordinated cross‑functional inputs; aligned assumptions and reconciliations; maintained version control for repeatable analysis.

Private Equity (Summer Analyst) — Olson Cross & Alamo

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New York, NY | 2015

Analyzed $350M–$3.5B transactions; built IRR and waterfall models; drafted investor memoranda and diligence summaries.

Education

Haskayne School of Business, University of Calgary

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B.Comm, Finance (Distinction) | Graduated 2025

GPA: 3.9/4.0 (last 90 units)

Haskayne Resilience Scholarship

Skills & Tools

Excel (XLOOKUP, Index/Match, PivotTables, Power Query); PowerPoint; SQL; Python; Power BI/Tableau (prototypes); Cloud concepts; ERP/enterprise apps; Digital workplace; AI tools (generative AI, automation platforms) for analysis/drafting.

Keywords (ATS — Deloitte TS&T)

Technology Strategy; Transformation; TS&T Operating Model; Target Operating Model; Business–IT Alignment; Cloud; ERP; Digital Workplace; SDLC; Agile; Product & Platform; Portfolio Management; Requirements; Roadmap; Governance; KPI; DCF; IRR; EPV; Due Diligence; Valuation; SQL; Python; Excel; PowerPoint; BI; Stakeholder Management; Change Management; AI; Automation; Continuous Learner; Team Collaboration; Toronto (open to relocate).