Drew Williams

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Education

Haskayne School of Business, University of Calgary — B.Comm (Finance), with distinction

Graduated 2025

GPA 3.9/4.0 — last 90 units

Haskayne Resilience Scholarship

Professional Summary

Corporate development analyst specializing in upstream A&D, asset screening, and portfolio optimization. Built decline-curve and cash-flow models, evaluated reserve reports, and translated competitive intelligence into IC-ready briefs. Led a compliance/ops integration that reduced vendor spend by

$120K annually

while tightening diligence cadence. Thrive partnering with engineering, operations, and finance stakeholders to codify repeatable diligence workflows.

— Targeting

Corporate Development Analyst

at

CNRL

(asset screening; portfolio optimization).

Core Skills & Tools

A&D & Portfolio:

opportunity screening, reserves analytics, decline/type curve modelling, KPI benchmarking.

Valuation & Economics:

NPV, IRR, cash-flow waterfalls, sensitivity/scenario analysis, operating cost diagnostics.

Data & Tooling:

Excel (advanced), Python, SQL; automated dashboards and memo-first documentation.

Competitive Intelligence:

basin research, operator benchmarking, regulatory monitoring.

Stakeholder Alignment:

cross-functional diligence coordination, executive-ready storytelling, integration planning.

Experience

Independent Builder — AI & Financial Software

Calgary, AB · 2023–Present

itfrombit.ca · prairiesignal.ca

Developed asset-screening engine ingesting production, cost, and commodity data; delivered A&D heat maps and value-driver dashboards.

Constructed decline/type-curve and sensitivity models (Python/Excel) to evaluate acquisition scenarios, strip pricing, and operating synergies.

Produced board-style memoranda linking valuation outputs to strategic fit, risk registers, and integration considerations.

Rosen Capital Advisors — Financial Analyst

Los Angeles, CA · 2016–2020

Managed diligence workstreams for energy and infrastructure transactions; synthesized technical/financial findings into IC-ready decks.

Built cash-flow and scenario models evaluating production profiles, capex, and regulatory sensitivities; supported negotiation stances.

Implemented compliance/ops integration program, delivering

$120K/year

savings and tighter reporting cadence to deal teams.

Private Equity (Summer Analyst) — Olson Cross & Alamo

New York, NY · 2015

Analyzed $350M–$3.5B energy/infrastructure deals; built IRR/NPV models and diligence summaries detailing valuation and risk levers.

Additional Information

Comfortable partnering with engineers to validate type curves, LOE assumptions, and development plans.

Writing-first approach: concise diligence notes, decision memos, reconciled decks for leadership.

Other:

operating model alignment · SDLC familiarity · cloud & enterprise apps exposure.

ATS Keywords

Corporate Development; A&D; Portfolio Optimization; Decline Curve Analysis; Type Curve; Economic Modeling; NPV; IRR; Sensitivity Analysis; Reserves; Upstream Operations; Competitive Intelligence; Due Diligence; Investment Committee; Excel; Python; SQL; Calgary.