Drew Williams

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Education

Haskayne School of Business, University of Calgary — B.Comm (Finance), with distinction

Graduated 2025

GPA 3.9/4.0 — last 90 units

Haskayne Resilience Scholarship

Professional Summary

Early-career consultant/analyst focused on technology strategy, operating models, and AI-enabled problem solving. Translating ambiguous business needs into requirements, roadmaps, and executive-ready outputs. Built analytics tooling (Python/SQL dashboards, valuation engines) and guided stakeholders through change. Led a compliance/ops integration delivering

$120K annual savings

and faster reporting cadence. Thrive in fast-paced, collaborative environments.

— Targeting

Analyst/Consultant, Technology, Strategy & Transformation

at

Deloitte

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Core Skills & Tools

Technology Strategy:

business–IT alignment, roadmap design, operating model (product/platform, governance).

Analysis & Modeling:

business cases, KPI frameworks, DCF/IRR/EPV, scenario analysis, valuation tooling.

Data & AI:

Python, SQL, dashboard prototypes, AI-assisted workflows, documentation for reuse.

Delivery & Change:

requirements elicitation, agile fundamentals, change management, executive storytelling.

Stakeholder Skills:

cross-functional coordination, workshop facilitation, structured problem solving.

Experience

Independent Builder — AI & Financial Software

Calgary, AB · 2023–Present

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Partner with clients to map processes, surface requirements, and produce technology strategy playbooks with phased roadmaps and governance models.

Develop analytics tooling (Python/SQL) with scenario toggles and documentation; enable reuse and transfer to client teams.

Deliver executive-ready packs and change management guides aligning technology initiatives with business outcomes.

Rosen Capital Advisors — Financial Analyst

Los Angeles, CA · 2016–2020

Led compliance/ops platform integration; aligned stakeholders, defined requirements, and rolled out processes resulting in

$120K/year

savings.

Built analytics dashboards supporting risk and operations; translated data into recommendations for partners and executive committees.

Prepared strategic planning materials, operating model updates, and scenario analyses to guide investment decisions.

Private Equity (Summer Analyst) — Olson Cross & Alamo

New York, NY · 2015

Authored investment memoranda and operating model assessments for $350M–$3.5B deals; coordinated cross-functional diligence teams.

Additional Information

Comfortable with SDLC fundamentals, agile rituals, and collaborating alongside product/engineering teams.

Writing-first approach: concise briefs, playbooks, and retrospectives.

Other:

operating model alignment · cloud & enterprise apps familiarity.

ATS Keywords

Technology Strategy; Transformation; Operating Model; Business–IT Alignment; Roadmap; Governance; Portfolio Management; SDLC; Agile; Change Management; Requirements; KPI; DCF; IRR; Python; SQL; Excel; AI Tools; Stakeholder Management; Toronto; Hybrid.