Drew Williams

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Education

Haskayne School of Business, University of Calgary — B.Comm (Finance), with distinction

Graduated 2025

GPA 3.9/4.0 — last 90 units

Haskayne Resilience Scholarship

Professional Summary

Deployment strategist blending analytics, workflow design, and stakeholder enablement. Built AI-driven decision systems, translated ambiguous requirements into product configurations, and drove adoption across finance, operations, and compliance teams. Led a compliance/ops integration that reduced vendor spend by

$120K annually

while accelerating delivery. Thrive in fast-paced environments where storytelling, iteration, and rigorous documentation ensure implementation success.

— Targeting

Deployment Strategist

at

Palantir

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Core Skills & Tools

Client Discovery:

problem framing, requirements gathering, workshop facilitation, roadmap creation.

Workflow Design & Analytics:

Python, SQL, data modeling, dashboard creation, reproducible pipelines.

Change Management:

training, knowledge bases, playbooks, stakeholder alignment.

AI & Automation:

generative AI prompt design, automation scripts, audit trails, documentation discipline.

Delivery:

agile iteration, cross-functional coordination, executive storytelling.

Experience

Independent Builder — AI & Financial Software

Calgary, AB · 2023–Present

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Mapped client workflows, surfaced pain points, and co-designed analytics/automation solutions leveraging Python, SQL, and no-code tools.

Implemented AI-driven reporting systems with audit trails, scenario toggles, and documentation; accelerated adoption across finance and operations teams.

Delivered training, knowledge bases, and playbooks to ensure change readiness and ongoing support.

Rosen Capital Advisors — Financial Analyst

Los Angeles, CA · 2016–2020

Led deployment of compliance/ops integration platform; aligned requirements across legal, IT, and operations; achieved

$120K/year

vendor savings and faster cycle times.

Built analytics dashboards and decision frameworks supporting risk/compliance stakeholders; documented workflows and trained users.

Coordinated cross-functional execution with transparent communication and iterative improvements.

Private Equity (Summer Analyst) — Olson Cross & Alamo

New York, NY · 2015

Produced diligence workflows and knowledge repositories for $350M–$3.5B implementations; partnered with operating teams to embed processes.

Additional Information

Comfortable working alongside engineers and operators to translate technical requirements into product configurations.

Writing-first approach: concise briefs, SOPs, and post-launch retrospectives.

Other:

operating model alignment · SDLC familiarity · cloud & enterprise apps exposure.

ATS Keywords

Deployment; Strategy; Analytics; Workflow Design; Change Management; Stakeholder Management; Python; SQL; AI Systems; Product Configuration; Documentation; Training; Ottawa; Hybrid.