Drew Williams

Calgary, AB (Hybrid-ready, Open to Relocation) · 403-618-6113 ·

bdrewwilliams@gmail.com

·

linkedin.com/in/drew-williams-ai-strategy

·

itfrombit.ca

·

prairiesignal.ca

Education

Haskayne School of Business, University of Calgary — B.Comm (Finance), with distinction

Graduated 2025

GPA 3.9/4.0 — last 90 units

Haskayne Resilience Scholarship

Professional Summary

Corporate development analyst with valuation, diligence, and market intelligence experience across power, renewables, and adjacent infrastructure. Built DCF/transaction models, scenario analysis, and IC-ready memos for $350M–$3.5B transactions; led a compliance/ops integration that reduced vendor spend by

$120K annually

. Comfortable screening opportunities, coordinating cross-functional diligence, and translating policy/market signals into actionable board recommendations.

— Targeting

Corporate Development Analyst

at

TransAlta

(energy transition, M&A execution).

Core Skills & Tools

M&A & Strategy:

thesis-driven screening, pipeline tracking, strategic fit scoring, board-ready storytelling.

Valuation & Modeling:

DCF, precedent, accretion/dilution, IRR/NPV waterfalls, carbon & commodity scenario toggles.

Energy Sector Insight:

power & renewables research, regulatory/market monitoring, asset KPI benchmarking.

Analytics Stack:

Excel (advanced), Python, SQL; memo-first documentation and reproducible models.

Deal Execution:

diligence coordination, stakeholder alignment, integration planning, executive communications.

Experience

Independent Builder — AI & Financial Software

Calgary, AB · 2023–Present

itfrombit.ca · prairiesignal.ca

Developed energy investment screening frameworks combining market data, regulatory signals, and asset KPIs; produced diligence briefs with go/no-go calls.

Built valuation engines (Python/Excel) with carbon pricing, commodity curves, and policy incentives toggles; maintained audit-ready documentation.

Packaged strategy decks translating financial outcomes into grid/renewables rationales for investment committees and operating partners.

Rosen Capital Advisors — Financial Analyst

Los Angeles, CA · 2016–2020

Led diligence workstreams for platform add-ons and strategic partnerships; delivered IC-ready materials synthesizing valuation, risk, and integration plans.

Constructed DCF, LBO, and accretion/dilution models for energy-infrastructure adjacencies; pressure-tested scenarios against strategic objectives.

Implemented compliance/ops platform integration, reducing vendor spend by

$120K/year

and tightening reporting cadence to the deal team.

Private Equity (Summer Analyst) — Olson Cross & Alamo

New York, NY · 2015

Analyzed $350M–$3.5B transactions; built IRR/NPV and debt sizing models; drafted investment memoranda covering strategic fit and value creation plans.

Additional Information

Strong grasp of power market fundamentals, dispatch dynamics, and policy trends influencing capital deployment.

Writing-first approach: concise diligence notes, decision memos, reconciled board decks.

Other:

operating model alignment · SDLC familiarity · cloud & enterprise apps exposure.

ATS Keywords

Corporate Development; M&A; Valuation; DCF; Accretion/Dilution; Scenario Analysis; Market Intelligence; Power; Renewables; Energy Transition; Due Diligence; Investment Committee; Strategic Planning; Financial Modeling; Python; SQL; Excel; Stakeholder Management; Calgary.