Drew Williams

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Education

Haskayne School of Business, University of Calgary — B.Comm (Finance), with distinction

Graduated 2025

GPA 3.9/4.0 — last 90 units

Haskayne Resilience Scholarship

Professional Summary

Quant-trained FP&A analyst with airline and transport familiarity. Built driver-based models, scenario toggles, and memo-first dashboards that translate route profitability, CASM/RASM, and load factor into decisions. Led a compliance/ops platform integration that reduced vendor spend by

$120K annually

while tightening reporting cadence. Comfortable partnering with network, fleet, and revenue leaders to navigate capacity, fuel, and demand trade-offs.

— Targeting

FP&A Financial Analyst

at

WestJet

(driver-based forecasting; operational analytics).

Core Skills & Tools

FP&A Execution:

driver-based forecasting, budgeting/plan cycles, variance narratives, executive-ready reporting.

Airline Metrics:

route profitability, CASM/RASM, load factor, capacity & fuel sensitivities, network economics.

Analytics Stack:

Excel (advanced), Python, SQL, Power BI/Tableau prototypes, memo-first storytelling.

Automation & AI:

generative AI for variance analysis, reproducible workflows, documentation discipline.

Stakeholder Skills:

cross-functional collaboration (Ops, Network, Finance), clear communication, urgency with control.

Experience

Independent Builder — AI & Financial Software

Calgary, AB · 2023–Present

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Prototyped FP&A workbench with driver-based models and scenario toggles capturing demand, cost, and utilization sensitivities; produced executive variance narratives within 48-hour close windows.

Automated KPI dashboards (Excel/Python/SQL) highlighting revenue, margin, and operational efficiency trends; accelerated variance hygiene and storytelling.

Partnered with SMB leaders to align budgeting cadence, capacity planning, and cash forecasts; delivered executive-ready packs with actions tied to capacity decisions.

Rosen Capital Advisors — Financial Analyst

Los Angeles, CA · 2016–2020

Owned revenue/cost dashboards integrating trade and operational data; surfaced variance signals and scenario recommendations for partners.

Led compliance/operations platform integration; reduced vendor spend by

$120K/year

, improved reporting cadence, and increased transparency across Legal, IT, and Operations.

Created board-ready materials summarizing KPI trends, risk factors, and mitigations; ensured decision-makers received concise options.

Private Equity (Summer Analyst) — Olson Cross & Alamo

New York, NY · 2015

Developed IRR/NPV models and scenario analysis for transportation & infrastructure deals; drafted IC-ready investment memoranda.

Additional Information

Comfortable with airline scheduling, yield management concepts, and translating network assumptions into finance narratives.

Writing-first approach: concise one-pagers, decision memos, reconciled decks for leadership audiences.

Other:

operating model alignment · SDLC familiarity · cloud & enterprise apps exposure.

ATS Keywords

FP&A; Financial Planning; Forecasting; Budgeting; Variance Analysis; KPI Dashboards; Route Profitability; CASM; RASM; Load Factor; Scenario Planning; Executive Reporting; Power BI; Tableau; Excel; Python; SQL; Operational Analytics; Stakeholder Management; Aviation; Hybrid Work; Calgary.