AuroraSkin & Laser (Miami)

Comprehensive Investment Analysis

Executive Summary

This comprehensive analysis of AuroraSkin & Laser (Miami) presents a detailed financial evaluation including TTM performance normalization, multiple valuation approaches, LBO modeling, and risk assessment through Monte Carlo simulation and scenario analysis.

Key Financial Metrics (TTM 2024-Q3 $\rightarrow$ 2025-Q2)

• TTM Revenue: $8.75M

• Adjusted EBITDA: $1.81M (20.6% margin)

• Base Case Valuation (8.5x): $15.35M EV / $13.32M Equity

• EPV Intrinsic Value: $9.13M EV / $7.10M Equity

• LBO Returns: 22.8% IRR / 2.8x MoIC

Analysis Date: July 26, 2025

Generated by CPP Visual Report Kit

EBITDA Bridge Analysis

TTM normalization waterfall showing path from reported to adjusted EBITDA

AuroraSkin & Laser (Miami)

EBITDA Bridge - 2024-Q3 → 2025-Q2

Bridge Components		Margin Analysis	
Reported EBITDA:	$1.61M	TTM Revenue:	$8.75M
Owner Add-back:	$200K	Reported Margin:	18.4%
One-time Items:	$80.0K	Adjusted Margin:	20.6%
Rent Normalization:	-$84.0K		
Adjusted EBITDA:	$1.81M		

Valuation Matrix

Enterprise and equity values across multiple scenarios (7.0x - 10.0x)

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Valuation Matrix - 2024-Q3 → 2025-Q2

Adj. EBITDA: $1.81M	Old Net Debt: $1.94M	Base Case: 8.5×

Multiple	Enterprise Value	Equity to Seller	EV/Revenue
7.0×	$12.64M	$10.61M	1.4×
7.5×	$13.54M	$11.52M	1.6×
8.0×	$14.45M	$12.42M	1.6×
8.5×	$15.35M	$13.32M	1.8×
9.0×	$16.25M	$14.22M	1.9×
9.5×	$17.16M	$15.13M	2.0×
10.0×	$18.06M	$16.03M	2.1×

Valuation Summary

Valuation Range:	$10.61M – $16.03M	Multiple Range:	7.0× – 10.0×
Base Case EV:	$15.35M	Revenue Multiple:	1.8×
Base Case Equity:	$13.32M	EBITDA Margin:	20.6%

Earnings Power Value Analysis

Intrinsic value calculation with WACC and reinvestment sensitivity

EPV Calculation

Current Assumptions:

EBIT:	$1.69M
Tax Rate:	26.0%
Reinvestment:	9.0% of EBIT
WACC:	12.0%

Calculation Steps:

NOPAT:	$1.25M
Reinvestment:	$152K
Free Cash Flow:	$1.10M

EPV Results:

EPV Enterprise:	$9.13M
EPV Equity:	$7.10M
EPV Multiple:	5.1×

3×3 Sensitivity Analysis

EPV Enterprise Value by WACC and Reinvestment Rate

	11.0%	Low	High	13.0%
15.0%	$9.11M	$8.56M		$8.10M
10.0%	$9.80M	$9.13M		$8.57M
5.0%	$10.66M	$10.26M		$9.56M

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Sensitivity Insights:

Range:	$8.10M – $10.66M
Current Case:	$9.13M
vs Market Multiple:	59% of market multiple

EPV provides conservative valuation floor based on normalized earnings power

LBO Analysis Summary

Sources & uses, debt schedule, and projected returns analysis

LBO Sources & Uses

Entry EV	New Debt	Sponsor Equity	Equity to Seller
$15.35M	**$11.13M**	**$4.22M**	**$13.32M**
	73% of EV	INVESTED	EV - Old Debt

Debt Amortization Schedule

$11.13M — $10.99M — $10.76M — $10.44M — $10.02M — $9.47M

(Year 0, Year 1, Year 2, Year 3, Year 4, Year 5)

Exit Metrics (Year 5)

Exit Multiple:	8.0×
Year 5 EBITDA:	$2.65M
Exit EV:	$21.19M
Exit Debt:	$9.47M
Exit Equity:	$11.72M

Returns Summary

Key Assumptions

Entry Debt %:	73%
Debt Rate:	8.5%
Cash Sweep:	80%
Hold Period:	5 years
Revenue CAGR:	8.0%
EBITDA CAGR:	8.0%

Key Performance Indicators

Operational metrics with performance benchmarks and targets

Key Performance Indicators
TTM: 2024-Q3 → 2025-Q2

Revenue & Growth

3 — 12 / 1	6 — 24 / 3
0.0%	**0.0%**
Revenue Growth	EBITDA Margin

Investment Returns

10 — 40 / 5	1 — 4 /
0.0%	**0.0×**
Sponsor IRR	MOIC
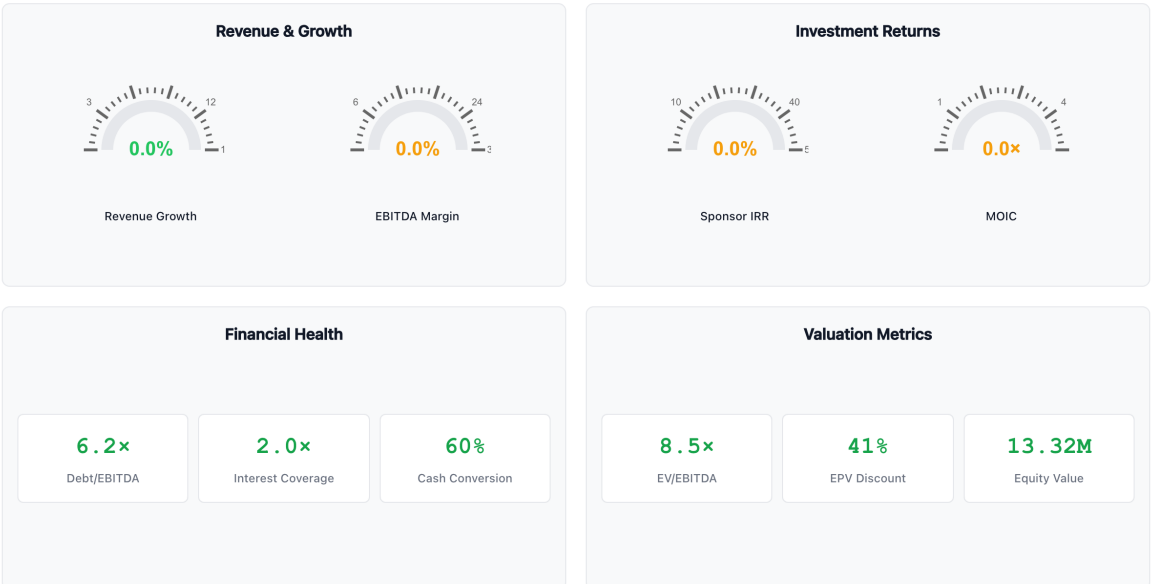
Financial Health

6.2×	2.0×	60%
Debt/EBITDA	Interest Coverage	Cash Conversion

Valuation Metrics

8.5×	41%	13.32M
EV/EBITDA	EPV Discount	Equity Value

Monte Carlo Simulation

10,000-iteration risk analysis with statistical distributions

Monte Carlo Simulation

10,000 Scenario Analysis • 2024-Q3 → 2025-Q2

IRR Distribution

P10:	P50:	P90:
8.0%	**19.0%**	**28.3%**

MOIC Distribution

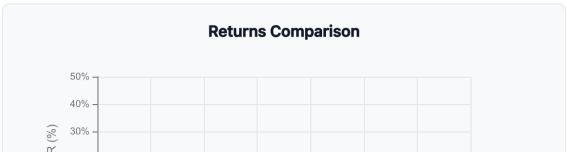|		
P10:	P50:	P90:
1.5×	**2.4×**	**3.5×**

Risk-Return Scatter Plot

IRR (%)
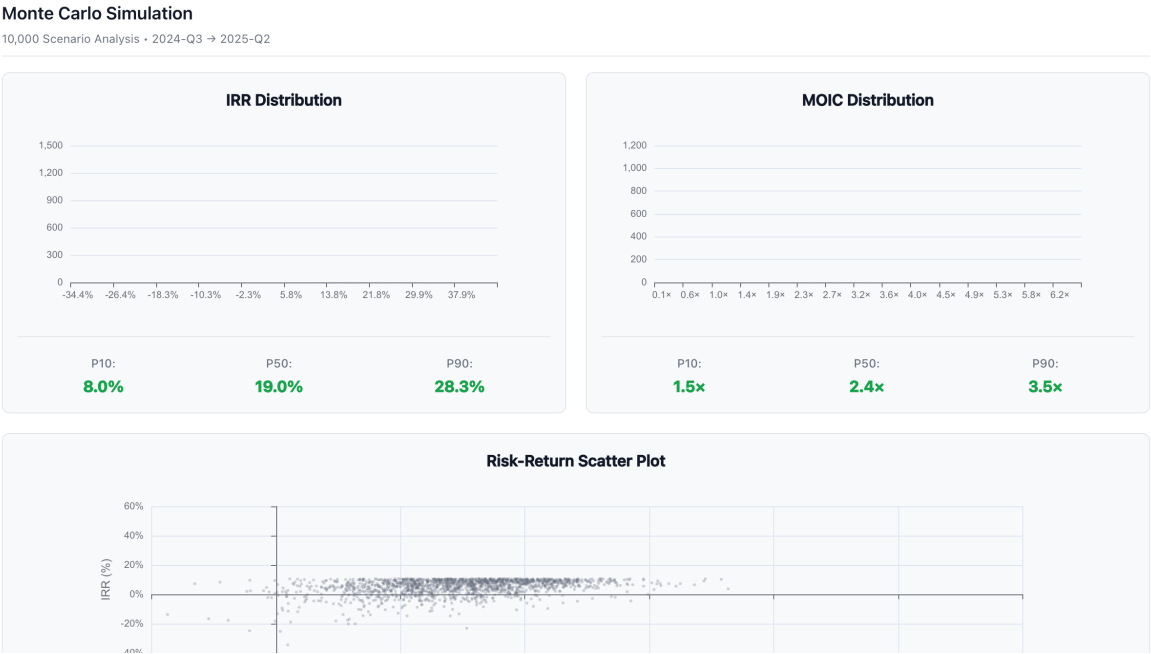
Scenario Analysis

Base, downside, and upside case modeling with equity impact

Scenario Analysis

Base / Downside / Upside • 2024-Q3 → 2025-Q2

Key Metrics Comparison

Metric	Downside	Base Case	Upside	Range
Revenue CAGR	5.0%	8.0%	11.0%	6.0%
Year 5 Revenue	11.17M	12.86M	14.74M	3.58M
Year 5 EBITDA Margin	20.6%	23.1%	25.6%	5.0%
Year 5 EBITDA	2.30M	2.98M	3.78M	1.48M
Exit Multiple	6.5×	8.0×	9.5×	3.0×
Exit EV	14.98M	23.80M	35.91M	20.93M
Exit Equity	5.52M	14.34M	26.45M	20.93M
MOIC	1.3×	3.4×	6.3×	5.0×
IRR	5.5%	27.7%	44.3%	38.8%

Revenue Trajectory

```
15.00M
12.00M
 9.00M
```

Returns Comparison

```
50%
40%
30%
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R (%)

Sensitivity Analysis

IRR impact ranking of key value drivers

Sensitivity Analysis
Impact on Sponsor IRR • 2024-Q3 → 2025-Q2

Tornado Chart - IRR Sensitivity

Working Capital	
Maintenance CapEx	
Revenue Growth	
EBITDA Margin	
Exit Multiple	
Debt % of EV	

-10.0%   -5.0%   0.0%   +5.0%   +10.0%   +15.0%   +20.0%   +25.0%

■ Downside (-20%) ■ Upside (+20%) IRR Impact (%)

Base Case IRR: 22.8%
Each variable moved ±20% from base case assumptions

Detailed Sensitivity Analysis

Variable	Base Case	Low (-20%)	High (+20%)	IRR Impact
Debt % of EV	72.5%	58.0% → 19.8%	87.0% → 45.0%	**25.2%**

Two-Way Sensitivity: Revenue Growth vs Exit Multiple

12.0%