

# YOUR FINANCIAL PLAN

Mr. YOGESH RAI

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For further questions, please mail us on info@yfinadvisor.com



## We are glad you are here!

#### Dear Mr. Rai

Congratulations on taking a huge step towards Your Richest Life! Your Yfin Financial Plan will show you how to take control of your money and give you a complete to-do list to get there. Financial Planning may sound intimidating, but it is really just **four simple things**.



Age	39
Monthly Take home Pay	40,000
Monthly Spending	20,000
CIBIL Credit Score	N/A
Savings	
Bank Savings Accounts	0
Other Savings	500,000
Non Retirement Investments	
Mutual Funds	0
Direct Equity	0
Retirement Investments	
PPF	125,000
NPF	0
Property	0
Gold	0
Others	0
Mortgage	0
Credit Cards debt	0
Other Loans	0

TOTAL ASSETS	minus	TOTAL LIABILITIES	equals	NET WORTH
625,000	-	0	=	625,000

Note: Your net worth is one measure of your financial health. It changes as you pay down debts, make investments, or take new loans. There's no "right" number, but it should grow each year.



### YOUR INCOME

You told us that your take-home- pay is 40,000. Remember, this will differ a lot from what is your "CTC"-we are talking of all the deductions, including taxes and other contributions you have before the salary comes to you.

Take-home Salary = 40,000

Other Income = 0

Total Income = 40,000



#### YOUR EXPENSES

Nobody likes to budget, so to make this important process a bit easier, we split spending into two camps and provide rules of thumb about how much is too much.

ESSENTIALS -	CHOICES =	TOTAL SPENDING
Housing	Shopping	1
Utilities	Eating Out	
Groceries	Personal Care	
Transportation	Everything Else	
RULE OF THUMB	RULE OF THUMB	RULE OF THUMB
NO MORE THAN 50% OF YOUR	NO MORE THAN 30% OF YOUR	NO MORE THAN 80% OF YOUR
NET INCOME	NET INCOME	NET INCOME

We like these rules of thumb because people typically need to set aside at least 20% of their income to achieve their Financial Priorities.

But these guidelines are still pretty general- let's take a look at what your spending looks like.

How you spend your money is honestly up to you but we are here to help you understand how much you need to put aside to achieve your most important financial priorities.

#### **ESSENTIALS ARE 35.0% OF YOUR NET INCOME**

Housing	0
Utilities	0
Groceries	8,000
Transportation	2,000
Other Essentials	4,000
Total	14,000

#### **CHOICES ARE 15.0% OF YOUR NET INCOME**

Shopping	2,000
Eating Out	1,000
Personal Care	0
Others	3,000
Total	6,000

Total Expenditure is 50.0% of your Net Income- 20,000



## **ACHIEVING FINANCIAL SECURITY**

Now that we know where you stand, we can talk about your Financial Priorities. YfinAdvisoR places three Priorities above the rest:

- · Emergency Fund
- Retirement
- · Paying off debts

These define your financial security and make it possible to accomplish other goals down the road. To make sure you're fully protected, we emphasize hitting certain targets for these goals before moving on to anything else.



## YOUR KEY STATS

WE ADVISE YOU TO SAVE

20,000

PER MONTH TO YOUR FINANCIAL PRIORITIES

#### **HOW THAT'S GOING TO HAPPEN**

#### WHERE YOUR MONEY GOES TODAY

 INCOME
 40,000

 SAVINGS
 20,000

 SPENDING
 20,000

#### WHAT IT NEEDS TO LOOK LIKE

 INCOME
 40,000

 SAVINGS
 20,000

 SPENDING
 20,000

#### **BOTTOM LINE**

Changes in your day-to-day spending will make sure that you don't spend more than you earn and that you build the funding required to achieve your financial priorities in timeframe that makes sense for you.

20,000

#### MUST BE REALLOCATED TOWARD FINANCIAL PRIORITIES

IN ORDER TO ACHIEVE YOUR GOALS

We're not here to micromanage your lifestyle. We know that making budget changes is both a tough and personal process. If you ever have specific questions about a way that you want to cut your spending, we can always discuss it on a follow-up call or via email. Believe me, these cuts may be hard at first, but they will be worth it you make fabulous progress on your Financial Priorities!



## YOUR GOALS

## **Monthly Savings: 20,000**

Order	Goal	Achieved
1	Emergency Fund	Not Met
2	Retirement	Not Met
3	Higher Education	Not Met
4	Down Payment for 2BHK Flat	Not Met
5	Daughter's Wedding	Not Met
6	Holiday	Not Met
7	Down Payment for Car	Not Met



### **GOAL 1: EMERGENCY FUND**

We believe that everyone should have an Emergency Fund equal to 6 months of their net income, and it should only be used in emergencies like Job loss, medical emergency, etc.

You should not use this fund for leisure purposes like vacation, shopping etc and once you break this fund for some emergency, it should again be funded ASAP.

Your Net Income per month	-	40,000
Your Emergency Fund should have	-	240,000
Funds you already have	-	0
Funds required to be added	-	240,000



#### **GOAL 2: RETIREMENT**

## WHY RETIREMENT SHOULD BE YOUR PRIORITY?

#### **INFLATION**

Put simply, inflation means higher prices. By the time you retire, prices will likely be higher than they are today, which means a rupee will not go as far tomorrow as it does today. Since each dollar will buy slightly less in the future, the answer is simply to save more.

#### **HEALTHCARE**

On one hand, advances in health care mean that we're living longer. On the other hand, that means caring for ourselves in old age is more expensive.

#### **INDEPENDENCE**

Unlike old generations, who could count on Social Security and large pensions, we're largely on our own to fund our retirement.

## Am I On Track?

Current Status			
I Save	My Post- Retirement Income Is*	Which Is	
INR 0	INR 0 INR 0 Per Year		
Per Month	(In Today's Rupees)	Of My Current Salary	

YfinAdvisor Recommends			
I Should Save	My Post- Retirement Income Is*	Which Is	
INR 16,896	INR 336,000 Per Year	70%	
Per Month	(In Today's Rupees)	Of My Current Salary	



#### **GOAL 3: HIGHER EDUCATION**

Cost of Education has increased between 10-20% per annum for last 2 decades. This is much more than retail inflation and much higher than interest on Fixed Deposits. One must invest in Equity funds to get higher returns in order to sustain the high Education Inflation.

School fees in India has risen by more than 150% in 10 years from 2005 to 2015. This means 13% rise annually.

IIT fees has gone up from Rs 50,000 for the 4 year course to Rs 8 lac in 20 years. This means a 15% rise in fee annually.

IIM-A fees have jumped significantly from Rs 1.5 Lacs in 2002 to Rs 19.5 Lacs in 2016. This means 20% rise in fees annually.

#### Amount required- 1,000,000

PLAN	Aggressive	Balanced	Low Risk	Zero Risk
EMI	7,319	9,363	10,968	15,933



#### **GOAL 4: DOWN PAYMENT FOR 2BHK FLAT**

Every one of us wants to have his own house to live in and for that one should at least plan to save for the down payment of the house at the earliest. When planning for the down payment, rise in the property prices should be accounted for as your dream house today might not be of the same value in the future.

## Amount required- 900,000

PLAN	Aggressive	Balanced	Low Risk	Zero Risk
EMI	11,759	13,003	13,885	16,286



## **GOAL 5: DAUGHTER'S WEDDING**

Budget of a wedding varies for everyone, but whatever the budget one should start saving for the big day as soon as possible.

## Amount required- 700,000

PLAN	Aggressive	Balanced	Low Risk	Zero Risk
EMI	2,005	2,865	3,599	6,118



## **GOAL 6: HOLIDAY**

You need Rs 50,000 by 31 Dec 2017 for your goal 'HOLIDAY'.

## Amount required- 50,000

PLAN	Aggressive	Balanced	Low Risk	Zero Risk
EMI	3,254	3,318	3,362	3,472



## **GOAL 7: DOWN PAYMENT FOR CAR**

You need Rs 100,000 by 31 Dec 2018 for your goal 'DOWN PAYMENT FOR CAR'.

## Amount required- 100,000

PLAN	Aggressive	Balanced	Low Risk	Zero Risk
EMI	3,208	3,334	3,420	3,642