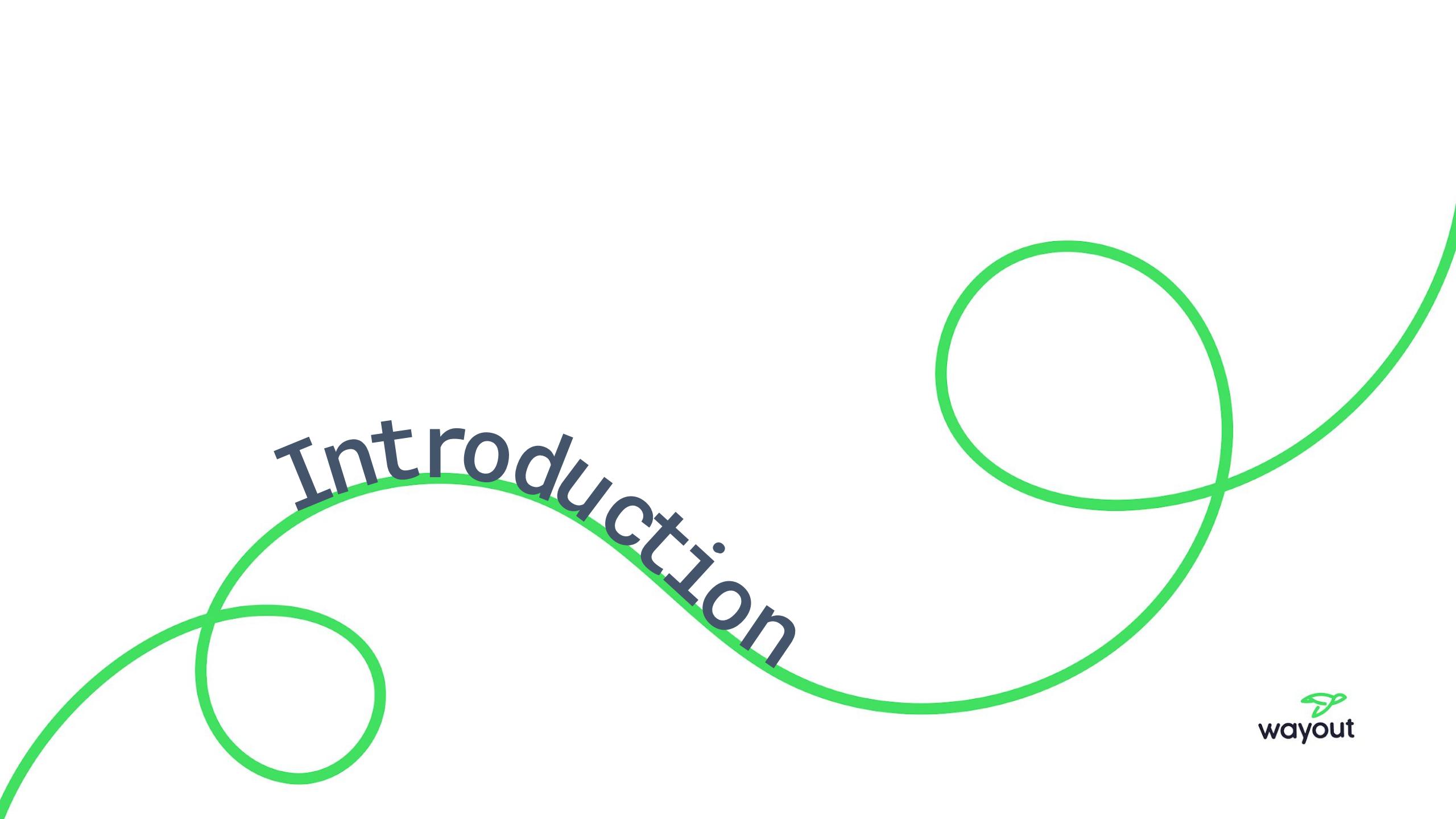




A thick, bright green line forms a continuous, flowing curve across the slide, starting from the top left, dipping down to the bottom center, and rising back up to the top right. It serves as a decorative background element.

Investor Deck



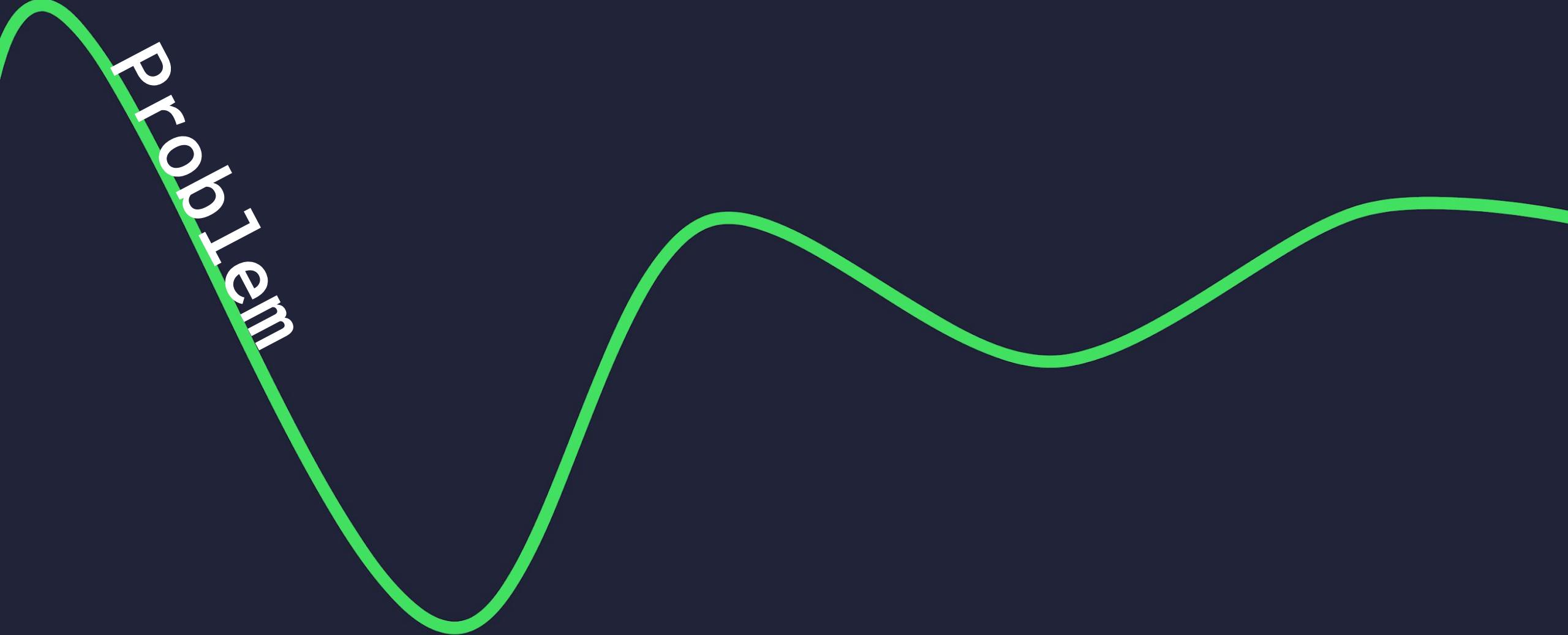
Introduction

The sewers system is Broken



We need to take Action





Problem

The **problem** with infrastructure

80% Of **Marine Pollution** is due to waste coming from **Sewers**

75% Of **Floods** are caused by blockage in the sewers in seasons of high rain

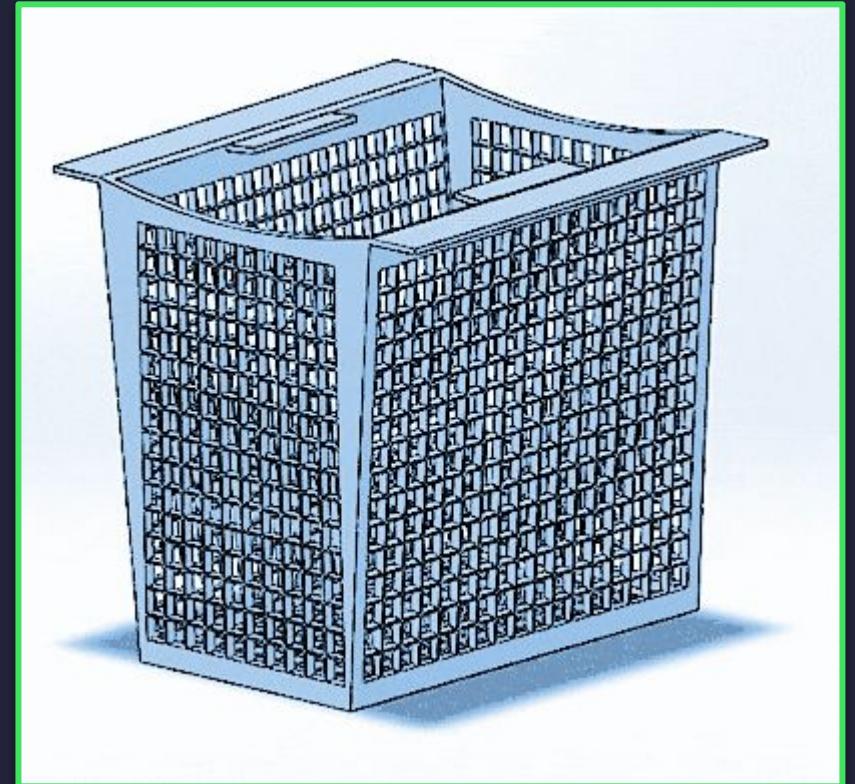
30k\$ **Spent yearly** by each tunisian Municipality on cleaning the sewer network



solution

Simplicity is Key

- ☞ ZigoFiltre is The solution to the current African Infrastructure
- ☞ The innovation comes from a conical design allowing us to patent the product
- ☞ Thus preventing floods and marine pollution in a simple and efficient manner



The impact of Zigofiltre

70% Cost of maintenance reduced for municipalities

77 Tons of waste collected yearly by one thousand filters

45 Times faster for workers to clean out the sewers

Zigofiltre audience is Vast



Municipalities



Factories



Private
Institutions

Continuous Collaboration



Iterative Process



Sustainable Partnerships



112% margin

Creating a Complete Solution



Digitization of the measurement process & preparation for manufacturing

Filter geolocation

Filter maintenance

DATA collection

Operational by 08-2024



An inspection robot that enters underground pipelines

Destroying waste blocking the flow of water

Providing information on the condition of these pipelines

Teaming up with Orange for the Vortex



- ☞ 1. **Guidance** : High-quality mentoring provided for our engineers
- ☞ 2. **Equipment** : Benefit from their lab equipment



The Market

Our Sales

+2000 filters

+22 Municipalities



In Action



Muni of elKef
+300 Filters
Partner: GIZ



Muni of Carthage
+208 Filters
Partner: AIMF



Muni of Soukra
+130 Filters



Muni of Tunis
+80 Filters



Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH



ASSOCIATION
INTERNATIONALE
DES MAIRES
FRANCOPHONES



How are we Growing ?



CSR Pioneer : 300 units in the north of the country - March 2024



ILO : 350 units in the center, south and west of the country - April 2024



Biggest Telecom company : 100 units in the capital - April 2024

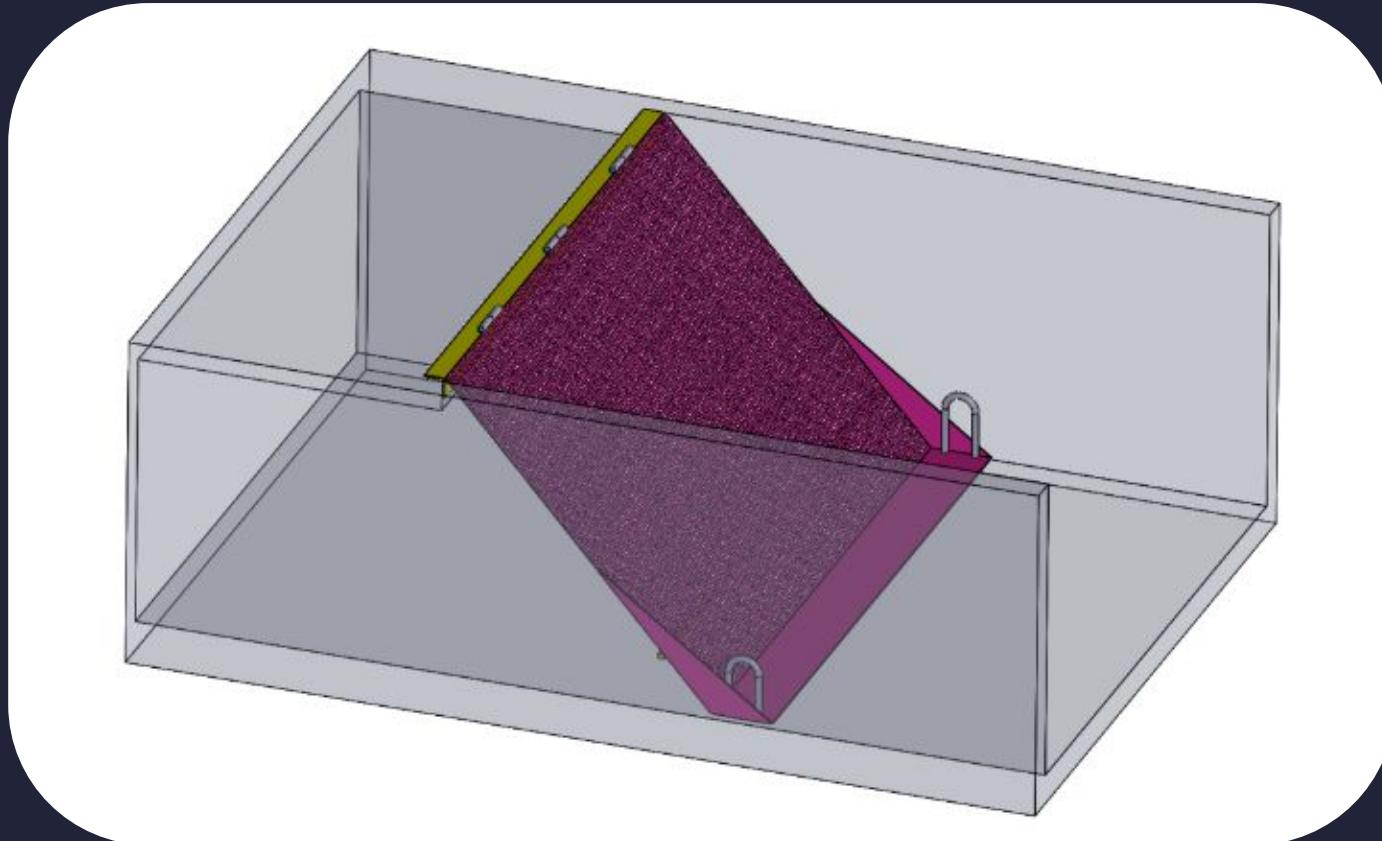
How are we Growing ?



Industrial Waste :

New Market
Opportunities

Waste-collection
device for Danone



No one's looking at the sewers



With Over 90k Grid
Manholes in Tunisia
Wayout is the **only**
player in the industry



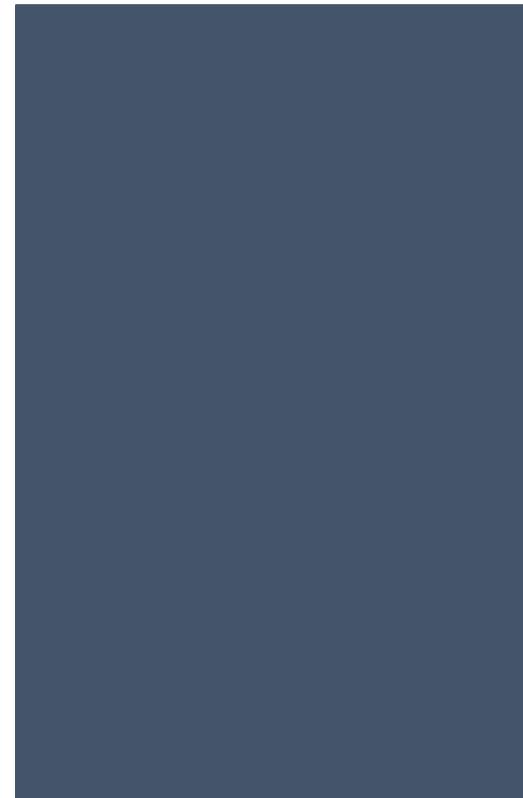
With our **patented** Design
we're guaranteed to **fully**
secure the Local market
before moving on to
similar markets in the
region

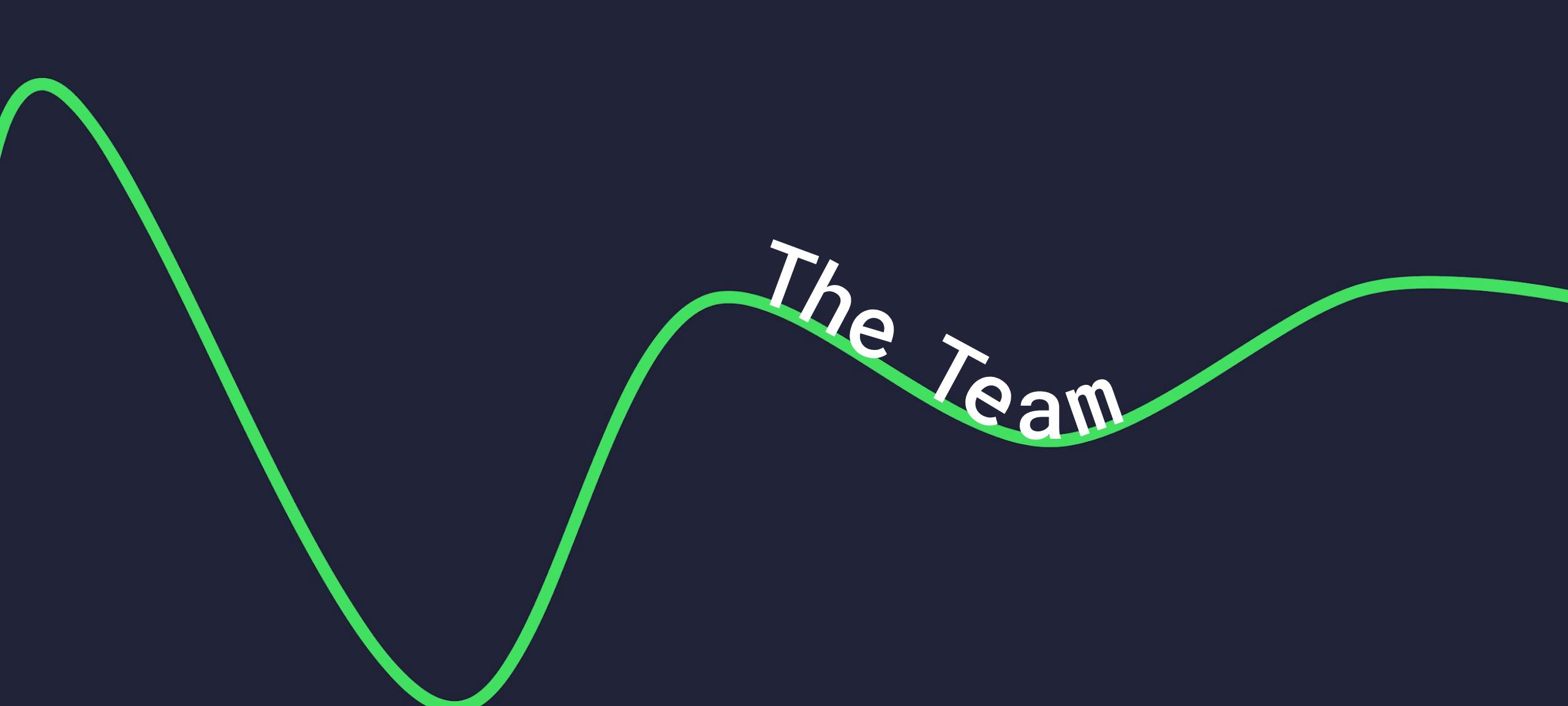
Tunisia 15M\$



2.2% Secured

MENA 700M\$





The Team

The People behind Wayout



Youssef Bouzariata

CEO

INSAT

**Manufacturing
Operations
Finance**



Amine Shiri

CMO

HEC Paris|Polytechnique X

**Communication
Branding
Impact**



Mohammed Rammeh

CSO

INSAT

**Sales
Business Dev
Partnerships**



Koutheir Cherni

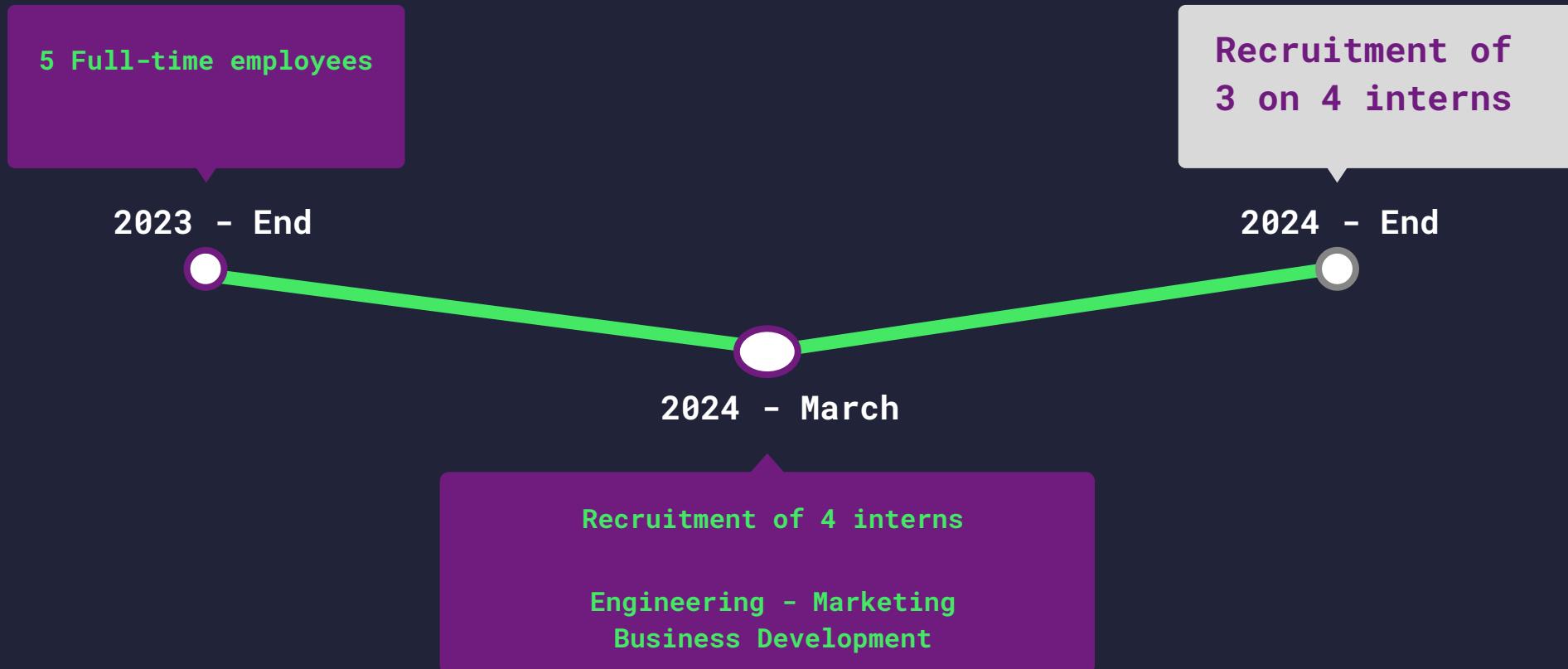
Partner

Centrale Lille

**Growth Hacking
R&D
Strategy**

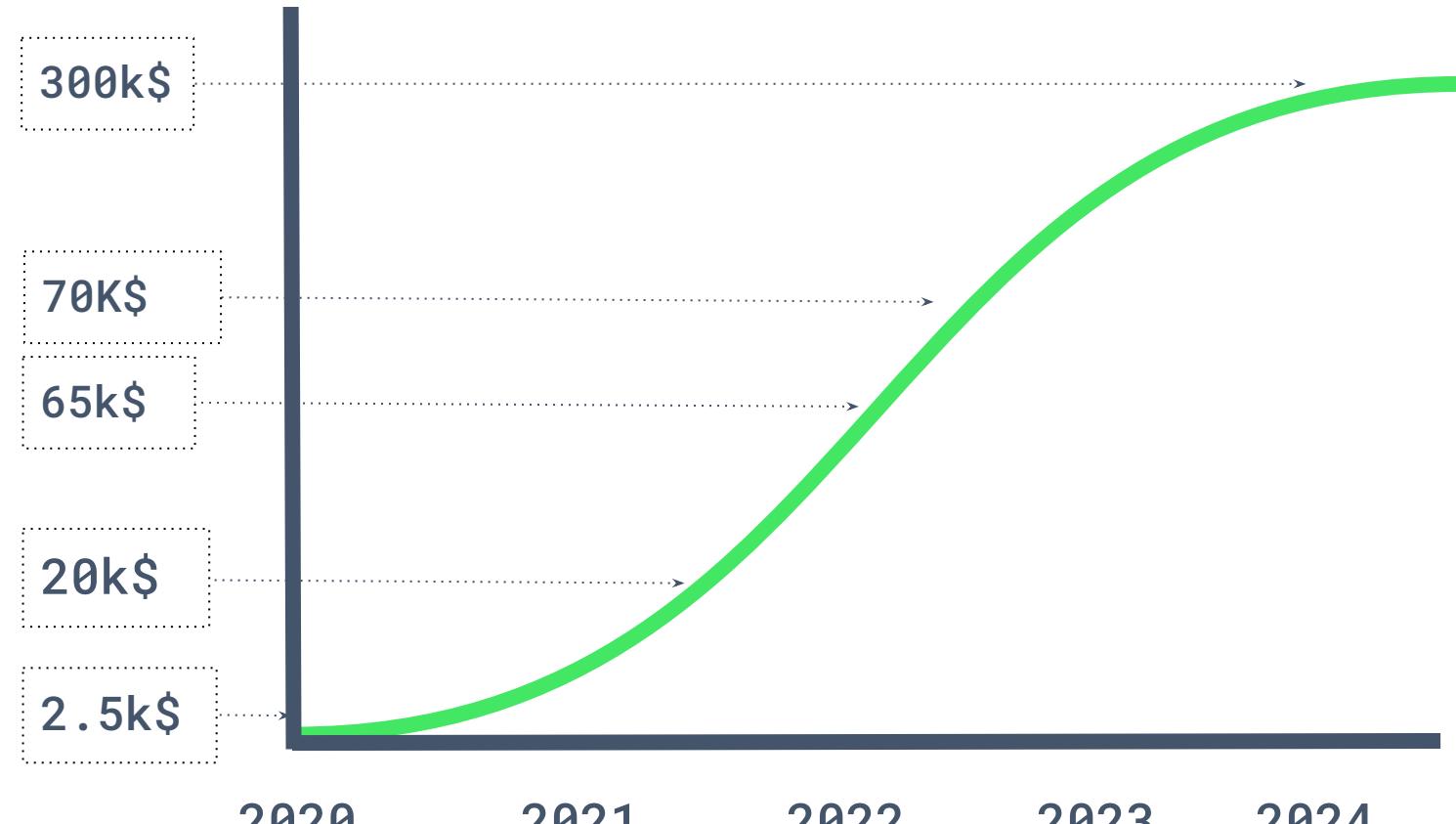

wayout

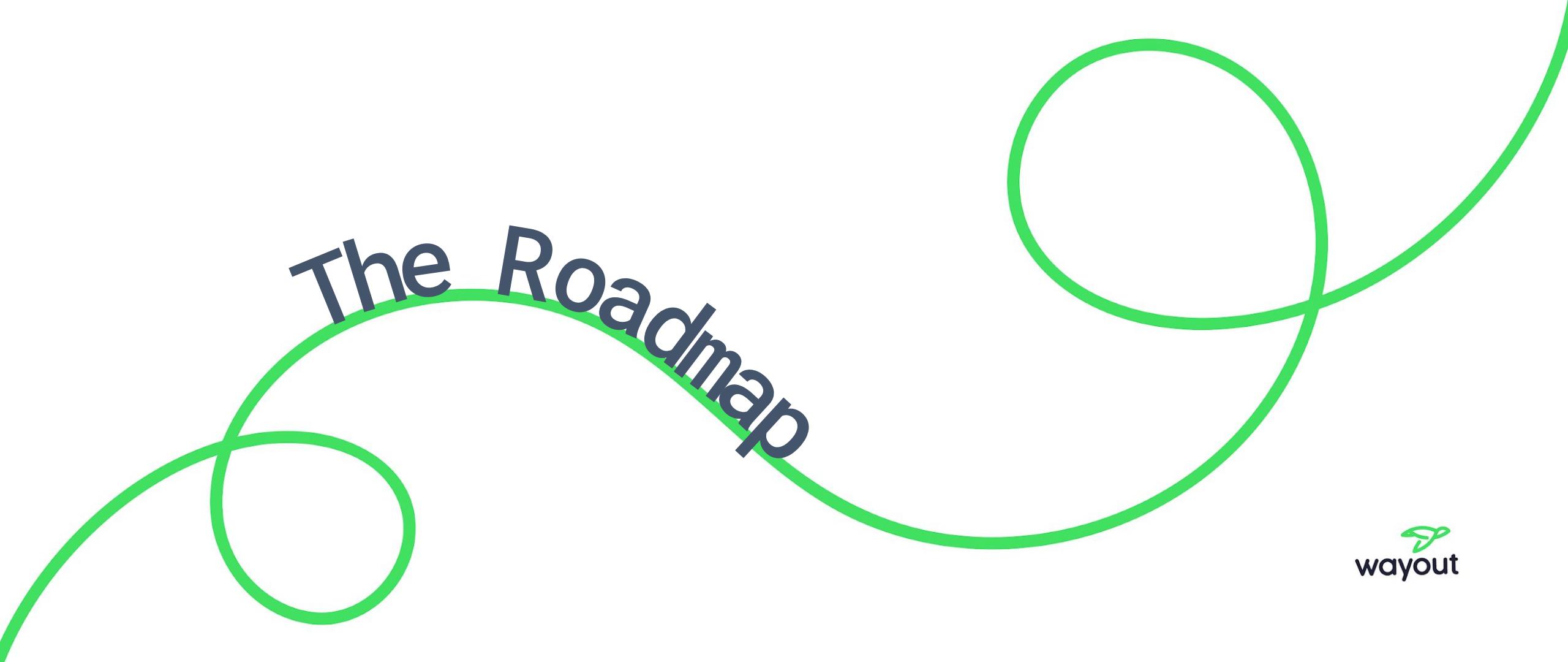
The team is Growing !



Small Team , Big Achievements

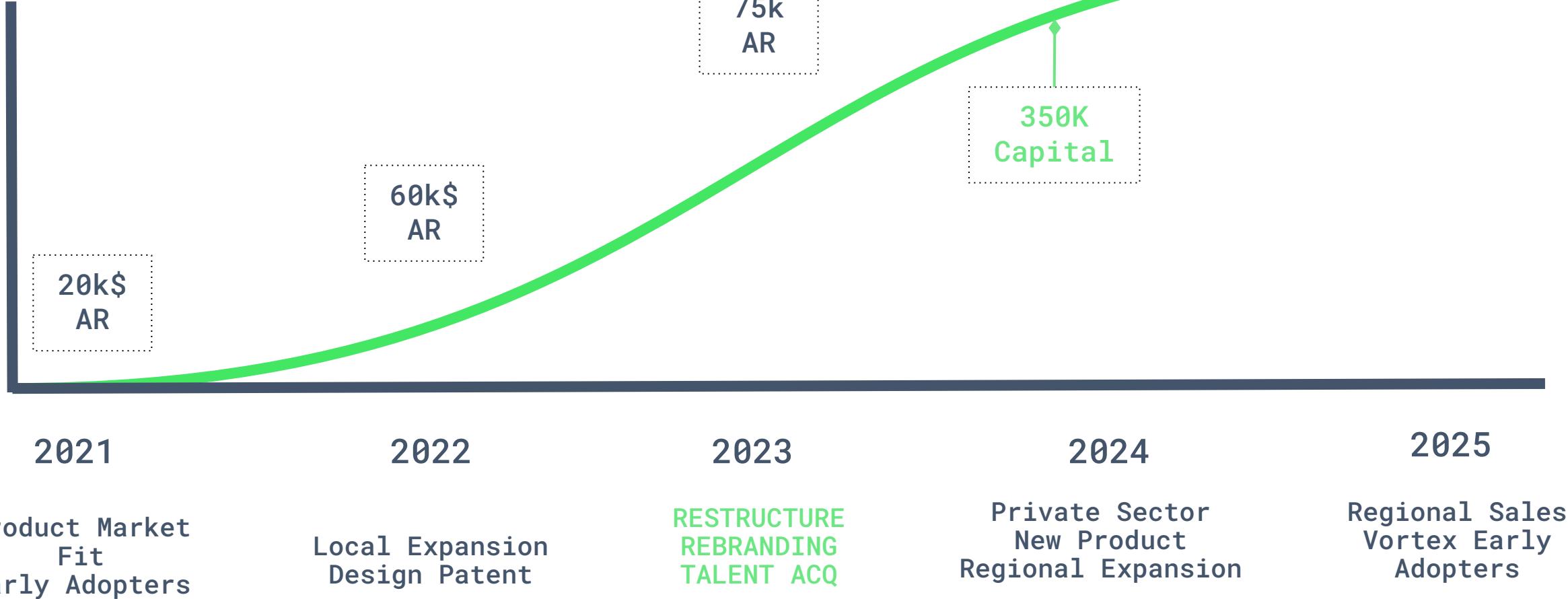
- 2023 was a year of restructuring and go-to-market for the CSR sector and international organisations.
- In 2024 with our new strategy in place we're on a path to breaking our revenue record
- We closed \$90k and we expect a total \$300k by the end of 2024





The Roadmap

The next Chapters

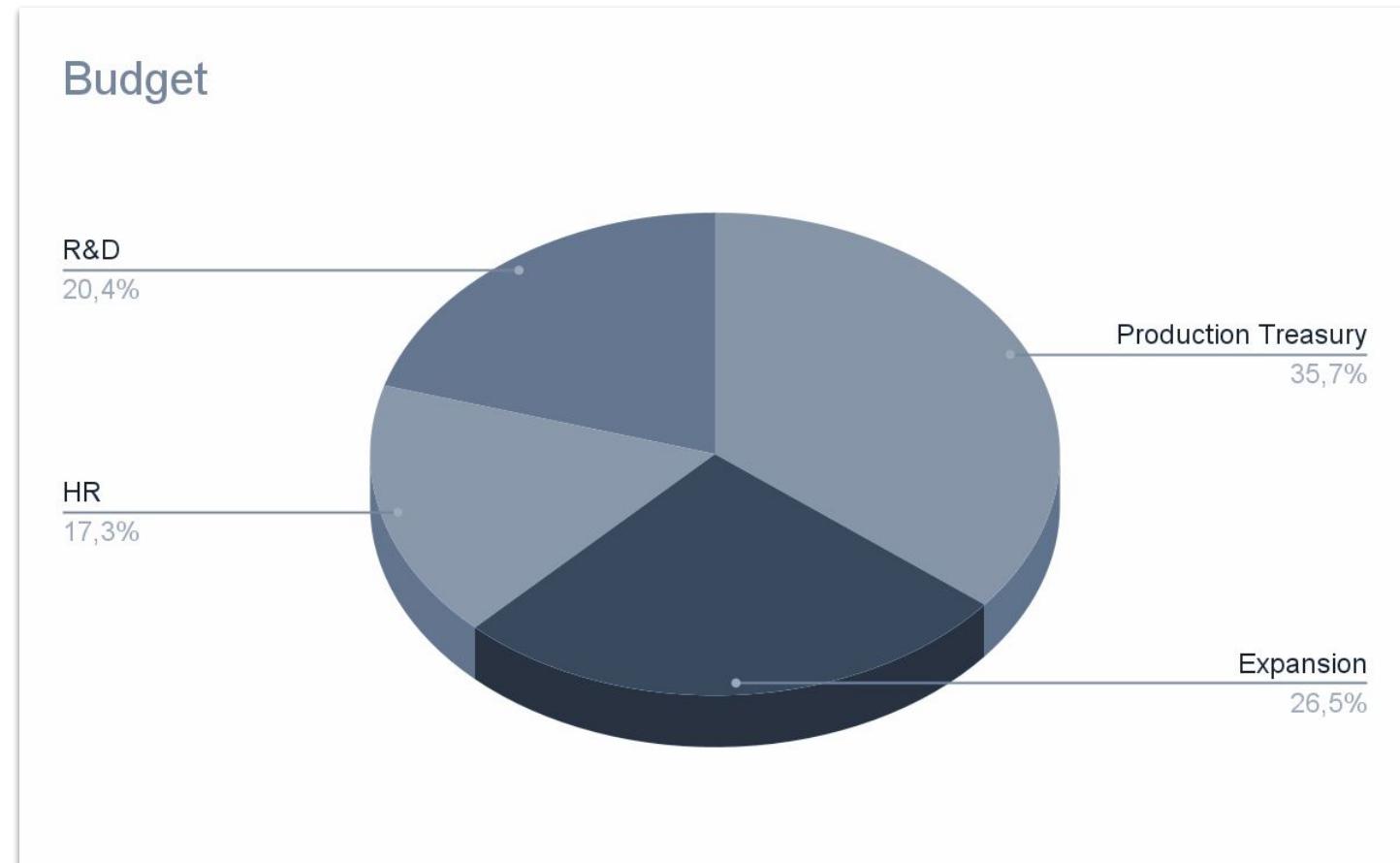


The investment Opportunity

 In order to grow the company we're aiming to expand into similar **African Markets**.

We're looking into a small investment ticket of **350k \$** to be combined with our revenues.

This funding will allow us to unveil our new products and start expansion.





In Action

In Action



 **Pollutec**
Lyon, France



 **International Assembly
of Francophone Mayors**
Brussels, Belgium



 **The Ocean Conference**
Lisboa, Portugal

 **wayout**

**THERE'S
ALWAYS A** 

THANK YOU FOR WATCHING!