

## Says

What have we heard them say? What can we imagine them saying?

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



communication and public relations degree

master degree digital marketing

strategies for clients from different fields implementing

all channels of digital marketing

**Thinks** 

my
responsibities
as a junior
marketer were
to actively

participate in the realisation of campaingns

my
responsibilties as
a junior
marketing were
to actively
participate

the realisation of campaigns and strategies

cliend from different fields implementing all channels of digital marketing

designing a resume /cv using canva

french

intermediate

english native

> spanish basic

i am a cheerful

the realistion
of campaings
and strategies
for cilent from
different fields

available upon request

Does

What behavior have we observed? What can we imagine them doing?

**Feels** 

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



