

OmniVault Solutions: Business Plan

1. Executive Summary

Company Name: OmniVault AI

Mission: To create the universal bridge for Artificial Intelligence, allowing users to seamlessly transfer, archive, and manage knowledge across disconnected AI ecosystems (ChatGPT, Gemini, Claude).

Business Concept: OmniVault is a browser-based extension and local server architecture that eliminates 'AI Silos.' It empowers users to take a conversation from one model and instantly continue it in another, while maintaining a private, local 'Vault' of their data.

2. Market Analysis

Industry Overview:

The Generative AI market is fragmented. Users currently juggle 3-4 different AI subscriptions. Data interoperability is the #1 missing feature in the current landscape.

Competitive Landscape:

1. ChatHub / All-In-One Sidebar: Focuses on side-by-side comparison but lacks context transfer capabilities.
2. Superpower ChatGPT: Excellent management features but locked exclusively to the OpenAI ecosystem.
3. TypingMind: A paid UI wrapper requiring expensive API keys. OmniVault leverages existing web sessions (Free).

Differentiation Strategy:

OmniVault is the only solution offering 'Active Context Transfer' - moving the actual conversation state rather than just displaying text. We also prioritize 'Local Sovereignty' (Privacy-First Architecture).

3. Growth & Financial Projections

User Acquisition Strategy:

- Phase 1 (Launch): Target Developer & Power User communities (Reddit, GitHub). Goal: 1,500 active users.
- Phase 2 (Growth): Chrome Web Store SEO and Product Hunt launch. Goal: 10,000 active users.
- Phase 3 (Scale): Enterprise 'Team Vault' features for shared knowledge bases. Goal: 50,000+ users.

Revenue Model (Freemium):

- Free Tier: Local Transfer, PDF Export, Local Archiving.
- Pro Tier (\$5/mo): Cloud Sync (AWS), Multi-Device support, Advanced Analytics.

Projected Revenue:

- Year 1: \$0 - \$15,000 (Focus on User Base)
- Year 2: \$150,000 (Introduction of Pro Tier)
- Year 3: \$800,000+ (Enterprise Licensing)

4. Product & Technology

Core Technology:

- The 'Brain': A Python FastAPI server handling logic, formatting, and file generation.
- The 'Eyes': A Chrome Extension using DOM-based heuristics (Sherlock Holmes Algorithm) to read/write to AI interfaces.
- Infrastructure: Currently Localhost (Zero Cost). Roadmap to AWS EC2 for Pro users.

Development Roadmap:

OmniVault Solutions: Business Plan

- Q1 2026: MVP Release (ChatGPT <-> Gemini Transfer)
- Q2 2026: PDF/Markdown Export & 'Any-to-Any' Architecture
- Q4 2026: Cloud Sync & Mobile Companion App