Workflows, budgets, rights and more!

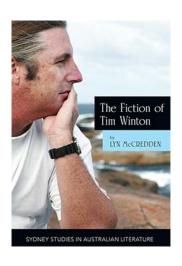
Susan Murray & Agata Mrva-Montoya



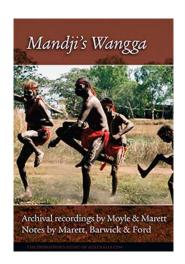
Mission

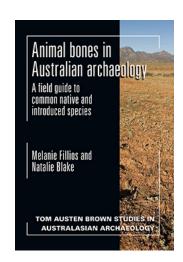
To be a **leading** scholarly publisher in Australia of books that advance knowledge and influence policy.

To support the University of Sydney's **brand** as a research-intensive institution **nationally** and **globally**









Strategic outlook

- Started in 2005, publishing program revised in 2013
- Strategy overseen by SUP Advisory Board, chaired by Provost, with members from industry and university
- SUP Editorial Advisory board oversees publishing program
 - Approves new series
 - Final approval on all publishing projects
- Authors from Australia and beyond



Scope of publishing program

- Seven series that align with research priorities of the University of Sydney
- Series editors and series board who provide initial peer review of proposals
- 2–4 books per year per series
- Authors can be from anywhere, as long as topic and approach fit the scholarly series
- Some leeway with non-series titles and experimental publications



What we don't do

- Faculty histories
- Memoirs, autobiography
- University publications
- Student works
- Any other non-scholarly works that university staff dream up!



SUP series

- Animal Publics
- Sydney Studies in Australian Literature
- Public and Social Policy Series
- China and the West in the Modern World
- Indigenous Music of Australia
- Tom Austen Brown Series in Australasian Archaeology
- Adapa Monographs (Near Eastern Archaeology)



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Content creation Content acquisition Content development ——— Quality control
(authors) (publishers) (publishers+freelancers)
 Design+layout → Proofreading → Indexing → Printing & binding
 (publishers) (publishers+authors) (publishers+freelancers) (printers)
      Sales & marketing ——— Warehousing & distribution
      (publishers) (publishers+distributors)
```

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      Sales & marketing ——— Warehousing & distribution
      (publishers) (publishers+distributors)
             → Wholesalers → Libraries
   Bookselling
                        (publishers+booksellers)
```

Title management and schedules

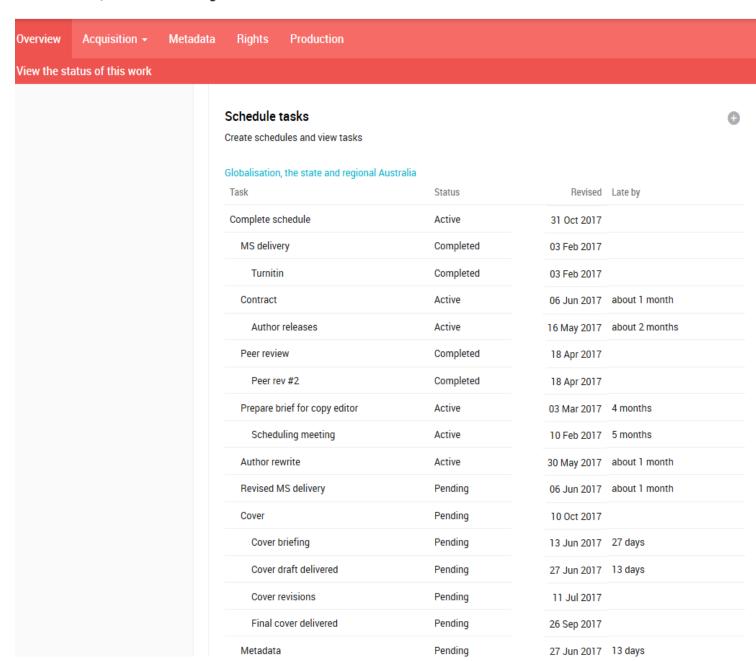
Bibliocloud Title Management System

- Metadata and contract data store incl. ONIX
- Work and products information
- File storage for covers and eBook files
- Integrates with Shopify to feed data to eStore

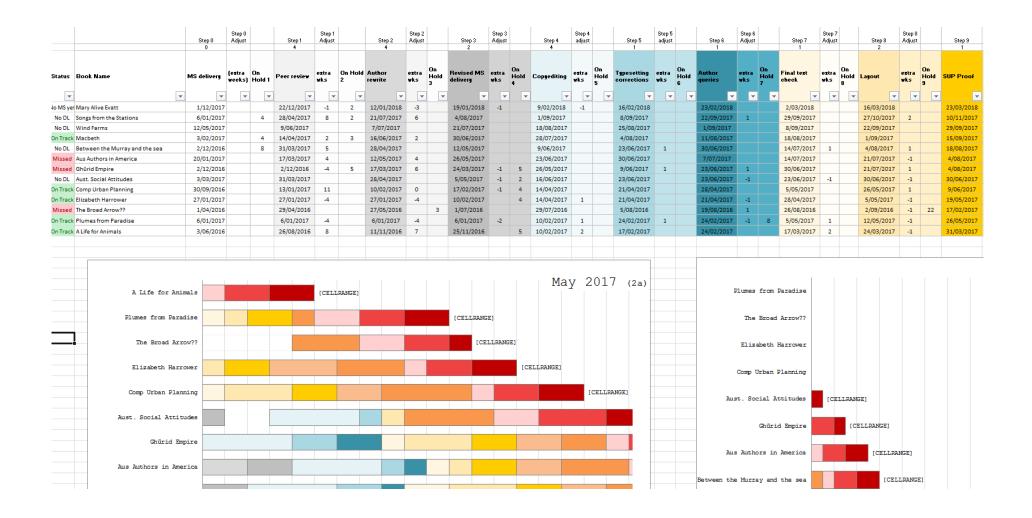
Spreadsheet of week-to-week schedules 8–9 months from MS submission to release



Globalisation, the state and regional Australia



Q



Selection and acquisition

- Book proposal form
- Series editor and board assessment, peer review
- Final approval from SUP Editorial Board
- Publishing agreement (contract)
- Authors retain copyright
- World rights for length of copyright



Content development

- Peer review of final manuscript SUP coordinates, series editor selects reviewers (usually anonymous)
- We compile a report from peer review reports and our own editorial review
- Copyediting freelance or in-house, depending on complexity and schedules



Layout and design

- All work to this point done in Word track changes
- Word file styled to IGP template
- Word uploaded to IGP Digital Publisher Portal becomes the single source
- A5, B5 and custom templates with our preferred fonts and margins



Index and proofing

- Index terms supplied by authors, use library collection for term checks
- Indexing done in-house or outsourced
- IGP DPP index links are internal HREFs and work in print and ePub
- Authors, editors and SUP staff proof pages



Print and release

- Short run on release and then POD
- ePubs generated from IGP DPP metadata added in system, a few imprint page changes
- SOS Print+Media in Alexandria
- Other printers for long run, hb etc Ligare, 10Ten, Everbest



Sales and marketing

- Sales via our website to trade and customers
- eBooks via Apple iBookstore, Google Play, JSTOR, ProQuest
- Author information form as source of marketing ideas
- Launch events Sydney Ideas, Gleebooks, Readings



Behind the scenes

- Staff are the Scholarly Publishing team of the Library with non-SUP responsibilities OJS, Australian Poetry Library, etc.
- Intern program
- Salaries paid by Library
- Operations funded by sales, CAL licence income, occasional subvention
- Wholly owned registered business name of the university





