

Contact

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Top Skills

Finance
Sales
Business Strategy

Languages

English (Full Professional)
Spanish (Native or Bilingual)

Certifications

Accounting Foundations
Business Basics
Responsive Web Design
Culture of Accountability

Lucas Di Fini

Senior Accountant
Salt Lake City, Utah

Summary

Motivated and highly professional with 6+ years of experience in Finance. A conscientious and hard-working team player. I am also skilled in Business Planning, Analytical Skills, Sales, and Management.

Experience

CORPORATION OF THE PRESIDING BISHOP OF THE CHURCH OF JESUS CHRIST OF LATTER DAY SAINTS

Accountant

October 2014 - Present

Greater Salt Lake City Area

- Monitor over 600 project ledgers and exception reports for the areas of Central America and the Caribbean
- Perform financial reviews of completed projects and Reconcile data from accounting systems
- Create accounting tools and procedures to support the company auditing procedures
- Provide upper management with project financial analysis and reports
- Review and approve up to 1000 project invoices, payment requests and purchase orders per month with 100% accuracy and detail

Wells Fargo

Personal Banker II

September 2013 - December 2013 (4 months)

Sold retail banking products and services to customers and prospects

- Managed customer portfolio, services relationships and cross-sells all products and services
- Provided broad base of financial and credit services with the goals of acquiring 100% of the customers' business
- Developed and maintained relationships with Wells Fargo partners to maximize sales opportunities and achieve minimum sales standards.

- Used profiling analysis tools to identify cross sell opportunities and made outbound sales calls typically by phone to increase product per customer ratio.

Sigue Corporation

Territory Sales Manager

October 2012 - September 2013 (1 year)

Nevada-Arizona

- *Prospected, enrolled, processed, and installed quality agent locations
- *Followed up during the agent ramp up period
- *Provided proper training and education (BSA/AML) for new agent on all aspects of agent relationship
- *Worked with Agent/TSM/ASDR to help develop Agent's business plan for wire acquisition

Global Service Center

Financial Clerk

January 2012 - September 2012 (9 months)

Financial Clerk for South America (Argentina, Paraguay, Uruguay)

Financial Clerk for Chile Area - Global Service Center- Salt Lake City, Utah

- Performed the day to day processing of financial transactions to ensure that Company's finances were maintained in an effective, up to date, and accurate manner.
- Verified that transactions complied with financial policies and procedures.
- Responsible for providing important links between financial officers and Company network organization.

Education

University of Utah

Full Stack Web Developer, Computer Software and Media Applications · (2019 - 2020)

Western Governors University

Bachelor of Science, Business Management, Business Administration and Management, General · (2017 - 2020)

Salt Lake Community College

Business Certificate, Business Basics · (2015 - 2016)