

Ordering Information

Kinetic GPO - Contract RFSO #20-15

Contract Period:	2/1/2021 - 1/31/2024
Geographical Coverage:	Canada
Point of Production:	Holland, MI 49424
Products Included on Contract:	All products.
Installation:	Extra and negotiated per order by Dealer
Payment Terms:	Net 30
Credit Cards Accepted:	Visa, Mastercard or American Express
Time of Delivery:	Most orders are shipped within 30-45 days of received PO.
Freight:	<p>Purchase orders under \$15,000 list will incur a flat freight fee of \$200 net effective through 2/28/2023.</p> <p>Effective 3/1/2023</p> <p>Orders under \$3,125 (CAD) list will incur a flat \$50 (CAD) net fee</p> <p>Orders between \$3,126 (CAD) list and \$6,250 (CAD) will incur a flat \$125 (CAD) net fee</p> <p>Orders between \$6,251 (CAD) list and \$9,375 (CAD) will incur a flat \$250 (CAD) net fee</p> <p>Orders over \$9,376 (CAD) list ship free</p>
Pricing:	<p>May 2022 Price List effective through 2/28/2023.</p> <p>5% list surcharge on all Pack and Choices metal filing, storage, and desking effective through 2/28/2023.</p> <p>4% list surcharge on Trendwall, Volo, & Volo Frameless effective through 2/28/2023.</p> <p>January 2023 Price List effective 3/1/2023</p>
Ordering:	The Kinetic member may issue the Purchase Order (PO), referencing the Contract RFSO #20-15, to the authorized dealer. Authorized dealers will upload the order through Trendway's ordering portal.
SPA:	<p>29373-0 Furniture, Seating, Tables & Systems</p> <p>29373-2 Moveable Walls</p> <p>29373-3 AeraMax Pro</p>

Kinetic Member Discount off January 2023 Catalog Pricing:

Products	Price Range	End User Discount - Delivered
Choices Capture Choices Freestanding	\$1-\$250,000	67.00%
	\$250,001-\$500,000	70.00%
	\$500,001+	72.00%
Pack	\$1-\$250,000	67.00%
	\$250,001-\$500,000	70.00%
	\$500,001+	72.00%
Intrinsic Freestanding, Trig and Acrylic Screens	\$1-\$250,000	66.00%
	\$250,001-\$500,000	68.00%
	\$500,001+	70.00%
Less is More	\$1-\$150,000	70.50%
	\$150,000+	73.00%
Demountable Walls	\$1-\$7,500	54.00%
	\$7,501-\$15,000	56.00%
	\$15,001-\$25,000	59.00%
	\$25,001-\$50,000	62.00%
	\$50,001-\$100,000	66.00%
	\$100,001-\$1,667,779	69.00%
Tables & Seating	\$1-\$350,000	64.00%
	\$350,001-\$1,433,487	65.00%
AeraMax Pro	\$1-\$100,000	50.00%
	\$100,001+	Negotiable

Shipping:

All orders shipped to any destination within Canada will be F.O.B. destination freight prepaid, and risk of loss or damage shall pass to Buyer upon delivery. Trendway will determine the method and agency of transportation to be used.

Exceptions to standard prepaid freight are as follows:

- Any purchase order less than \$15,000 list will incur a \$200.00 freight charge effective 2/28/2023.
- Effective 3/1/2023
Orders under \$3,125 (CAD) list will incur a flat \$50 (CAD) net fee
Orders between \$3,126 (CAD) list and \$6,250 (CAD) will incur a flat \$125 (CAD) net fee
Orders between \$6,251 (CAD) list and \$9,375 (CAD) will incur a flat \$250 (CAD) net fee
Orders over \$9,376 (CAD) list ship free
- Customer directed expedites (Air Freight, Team Hauls) will be prepaid by Trendway and Customer will be billed the difference between standard and expedited freight.
- Truckload deliveries that are requested to deliver on weekends, Holidays or after 12:00 noon EST on Friday's will have an additional charge of \$450 per truck.
- Excessive unloading (in excess of 2 hours) will be billed at \$50 per hour after the initial 4 hour unloading period.
- LTL shipments normally deliver between 8:00 am and 5:00 pm, Monday through Friday. A specific delivery time on your assigned delivery date can be requested for an additional charge of \$150. This charge does not apply to full-truckload shipments. Requests for specific dates/times falling outside standard delivery timeframe for the carrier serving your area constitute Expedites (see Customer-Directed Expedites, above). Expedite charges do apply to full-truckload shipments.
- Lift Gate service will have an additional charge of \$85 for an LTL carrier. For lift gate service on a truckload, contact Customer Care.
- Inside delivery service starts at \$50. Call Customer Care for quote.
- Reconsignment cost after shipment, starts at \$50. Call Customer Care for quote.
- Special equipment requirements call for a quote.

In the event that special F.O.B. Destination terms are agreed to by Trendway or delivery is made on Trendway-owned or -leased equipment, customer or authorized representative is responsible for noting any freight damage or shortage on the freight bill of lading at time of delivery and must notify Trendway within five (5) days of delivery day of any such damage or shortage. Assistance in a concealed damage claim on an F.O.B. Destination shipment will be provided by Trendway only if the product has been immediately unpacked and both the carrier and Trendway have been promptly notified of resultant damage so the proper inspection can be made.

Shipping Note: Trendway strives to minimize packaging to help the environment and to make installations faster and cleaner.

Trendway ships products in using various packaging methods based upon the product type and shipping method (full truck vs LTL), all of which are designed to provide protection for the product while minimizing packaging materials.

Trendway test packaging designs to ensure their effectiveness.

Warranty Provision:

Refer to Trendway January 2023 Price List

Cancellation / Returns:

Refer to Trendway January 2023 Price List

Contractor Address:

Trendway Corporation, P.O. Box 9016, Holland, MI 49422-9016

Contact Information:

Sales – Amy Maxey, 812.661.0599 / AMaxey@fellowes.com

Contract – Melissa Fuller, 812.639.8141 / MFuller@fellowes.com

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