



# MH 1708 Estimating Workflow – AI Training Guide

This guide transforms your existing takeoff videos into structured AI-training lessons and standardized estimator workflows. Each module builds on the last to create a fully documented digital estimator process.

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## Overview

**Purpose:** Train AI systems and new estimators to understand, replicate, and optimize your full takeoff and pricing workflow using standardized logic, terminology, and structure.

### Training Source Videos:

1. *Building the Second Floor – Framing & Design Insights*
2. *Second Floor Joist System Overview and Planning*
3. *Roof Takeoffs and Elevation Planning*
4. *Inputting Pricing for the 1708 Exterior Unit*
5. *MH 1708 Elevation A Siding Takeoff*

### Core Objectives:

- Standardize takeoff processes for repeatable accuracy.
  - Train AI and staff to interpret patterns, materials, and plan logic.
  - Reduce redundant manual entry and regenerate totals automatically.
  - Establish a foundation for Power Automate and Excel/VBA integration.
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## Module 1 – Setup & Calibration

**Focus:** Preparing the workspace and plan environment before any measurement.

**Goal:** Ensure every takeoff starts from a calibrated, error-free foundation.

**Tools:** PlanSwift (Area & Linear Tools), Excel, Power Automate, SharePoint.

### Steps:

1. Confirm correct scale on import ( $\frac{1}{8}$ " per ft default).
2. Apply project template folder: `1708_Base_Template` → Floors / Walls / Roof / Siding / Hardware.
3. Verify naming conventions (Elevation A/B, Interior/Exterior Units).
4. Remove unnecessary packages and export filter logic.
5. Initialize ReadyFrame constant (0.45 default) in Excel for automated reference.

AI Tag Goals: `scale_verification`, `naming_standardization`, `data_filtering`, `template_initialization`.

**Common Errors:** Incorrect scale, duplicate package names, missing template linkage.

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## Module 2 – Floor & Wall Framing

**Focus:** Constructing the second floor structure including joists, walls, and hardware.

**Goal:** Create accurate takeoffs for framing assemblies with automated quantity regeneration.

### Key Elements:

- 2x12 floor joists @16" O.C.
- LSL rimboard integration.
- Blocking 48" O.C.
- MSTC40 straps, A35 connectors, LUS/HUS hangers.

### Workflow Highlights:

1. Start from architectural "S7" sheet – confirm joist type & hanger schedule.
2. Use area tool for decking, linear for rimboard.
3. Label blocking zones (2x12, 48" O.C.) and mark double joist conditions.
4. Automate regeneration via macro or button-click event.
5. Save framing logic as `Component_Catalog` entry (for future automation reuse).

AI Tag Goals: `joist_logic`, `rimboard_validation`, `blocking_automation`, `hardware_insertion`.

### Common Errors:

- Rimboard mismatch (2x10 vs 2x12).
  - Missing hangers in double-joist conditions.
  - Manual recalculation of totals instead of automated regeneration.
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## Module 3 – Roof Framing & Sheathing

**Focus:** Calculating roof structure, fire-treated zones, and shear wall hardware.

**Goal:** Standardize roof takeoff logic, slope-based sheathing rules, and LS50 placement.

### Core Data Points:

- Elevation A: 5:12 pitch (main) / 8:12 pitch (overbuild).

- Waste Factors: 15% standard / 20–25% for complex cuts.
- Fire-Treated Plywood: within 4 ft of property line.
- Gable sheathing: 4×8 / 4×9 panels @ 10 ft wall height.

#### **Workflow Highlights:**

1. Separate Elevations A/B into unique roof packs.
2. Apply correct pitch before measuring.
3. Tag fire-treated areas; use color code for AI visibility.
4. Insert LS50 straps (A=48" OC, B=30", D=16", F=8").
5. Confirm soffit type: vented vs solid (per plan proximity).

**AI Tag Goals:** `roof_pitch_detection`, `fire_zone_mapping`, `soffit_type_classification`, `hardware_distribution`.

#### **Common Errors:**

- Incorrect scale at roof plan.
- Unmarked fire-treated zones.
- Mixed soffit conditions in shared elevation packs.

## **Module 4 – Siding, Trim & Soffit**

**Focus:** Measuring siding areas, trim runs, and soffit details for Elevation A.

**Goal:** Automate separation of material categories and apply standard waste logic.

#### **Workflow Highlights:**

1. Verify scale and pitch alignment (8 ft wall, 10 ft gables).
2. Area tool for SmartSide siding – apply 15% waste.
3. Linear tool for trim (5/4×4, 5/4×6, fascia, corner boards).
4. Separate vented vs solid soffits.
5. Export totals into Excel categories:

6. Smart Lap Siding (SF)

7. Smart Trim (LF)

8. Smart Soffit (SF)

9. Accessories (EA)

**AI Tag Goals:** `siding_area_measurement`, `trim_classification`, `soffit_segmentation`, `waste_factor_standardization`.

#### **Common Errors:**

- Double-counted gables.
  - Missed fire-rated soffit under 4 ft proximity rule.
  - Trim overlap mismatch (e.g., 5/4x6 used instead of 5/4x4).
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## **Module 5 – Pricing Integration**

**Focus:** Cleaning, consolidating, and pricing material exports.

**Goal:** Streamline manual entry and reduce redundancy across Exterior/Interior scopes.

#### **Workflow Highlights:**

1. Export to Excel using “Use SKU to consolidate tallied items.”
2. Filter by Exterior vs Interior scope.
3. Apply formulas:
4. ReadyFrame = `SquareFootage * 0.45`
5. Ext Price = `Qty * Unit Price`
6. Auto-check for missing unit prices (highlight blank cells red).
7. Duplicate and adjust Interior Units sheet (apply 0.5x or 2x logic where needed).

**AI Tag Goals:** `pricing_cleanup`, `scope_filtering`, `readyframe_calc`, `cost_validation`.

#### **Common Errors:**

- Misapplied scope filters.
  - Duplicate ReadyFrame constants.
  - Missing hangers or hardware in export sheet.
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## **Module 6 – QA & Continuous Improvement**

**Focus:** Validation, optimization, and iterative AI training.

**Goal:** Establish automated QA loops to verify material accuracy and learn from corrections.

#### **Verification Checklist:**

- [ ] All elevations calibrated and named correctly.
- [ ] Hardware matches structural sheet (A35 → LS50 substitutions logged).
- [ ] Fire-treated sheathing only where required.

- [ ] Waste %s consistent across trades.
- [ ] No double-counted or orphan assemblies.

#### **Automation Opportunities:**

- Power Automate triggers on file export → auto QA summary.
- VBA macro: "Regenerate Totals + Color-Code Errors."
- AI model retraining every 10 projects using logged corrections.

**AI Tag Goals:** `error_detection`, `pattern_learning`, `process_refinement`.

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## **Next Steps**

1. **Refine Inputs:** Segment each video into 2–4 minute topic clips for micro-learning.
  2. **Add Reference Tables:** Include SKUs, hardware lists, and waste factors in a linked Excel knowledge base.
  3. **Train the AI:** Upload labeled datasets per module with voiceover transcription for contextual cues.
  4. **Integrate Power Automate:** Use Flow triggers to pull data from Excel exports for training reinforcement.
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## **Long-Term Vision**

- Every takeoff video becomes an automated, teachable blueprint.
- The AI learns framing, siding, and pricing logic directly from your voice and cursor behavior.
- Estimators can interact with an AI assistant trained on your process, asking:

"Show me the LS50 spacing logic for Elevation A roofs." "What's the ReadyFrame multiplier for the 1708 plan?"

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