Mitchell Vessair

PASSION, CREATIVITY, LEADERSHIP.

Pursuing a career within the technology industry to create a beneficial impact on society and working tirelessly to bring ideas into reality.

mitchell.vessair@mail.utoronto.ca

647-303-0047

ca.linkedin.com/in/mitchell-vessair-28626324

mitchellvessair.azurewebsites.net/

Toronto, Canada







Work Experience

08/2014 - 04/2015

COO

Philip Princeton Branding Agency

Accomplishments

Built a team of 11 employees, created and launched sales strategy for technology product gaining partnerships with businesses for sales and sponsorship.

Designed sponsorship strategy for endorsements in film released at over 550 theatres internationally gaining agency revenue and notoriety through contracts.

05/2014 - 09/2014

Gaffer

Untold Movie

Accomplishments

In charge of all lighting in au noir film and worked on postproduction for release.

Organized private theatre opening sponsored by local businesses.

09/2012 - 10/2013

Line Cook

Einstein Pub

Accomplishments

Trained new kitchen members increasing overall efficiency and reduced overhead through preparation and storage techniques.

06/2012 - 09/2012

Sales Specialist/Hardware Technician

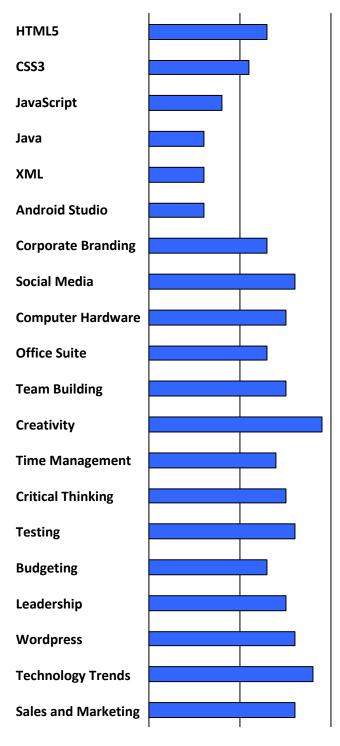
Tech Direct

Accomplishments

Rearranged entire store increasing weekly sales totals by over 25%.

Helped troubleshoot and repair customers hardware related computer issues.

Skills and Competencies



10/2010 - 10/2011

Wireless Specialist/Keyholder

Bell (The Source by Bell)

Accomplishments

Repeatedly was rated in top 5 associates for Bell services in district.

Helped train wireless sales techniques at multiple stores in district increasing new user activations.

In charge of counting daily sales totals, generating reports and depositing revenue on a nightly basis.

01/2007 - 05/2012

Sole Proprietor/Independent Contractor Ameriware/Pro-HG

Accomplishments

Owned and operated professional sales company working at top revenue Costco's, Sam's Clubs and trade shows across North America.

Developed and implemented sales pitch to all subcontractors across North America for contractor, script increased performance of sales in test markets. Attained contract for a cutlery line sold at Costco Canada, which resulted in over \$1,000,000 in new sales.

Education

09/2012 - 05/2014

Undergraduate Studies

University of Toronto

Graduated from Transitional Year Programme.

09/2012 - 05/2014

Undergraduate Studies

University of Toronto

2 years through program in History and Equity.

Volunteer Experience

12/2013 - 08/2014

General Hand

Fort York Food Bank

Help sort food baskets, clean, paint establishment and assist in sorting food.

11/2014 - 05/2015

Alpha/Beta Tester

Heroes of the Storm

Conducted quality assurance, reported and replicated bugs.

Achievements and Certificates

Microsoft Technology (2016) Associate 98-375

Application Development Fundamentals License Number: 13409006

Npower Developer (2016) exp. Training Program

15 week team oriented intensive in class training in web and mobile application development.

goIT Certified Instructor (2016)

Certified to mentor and inspire young students to be future STEM leaders through goIt student awareness program.

Mary Mounfield Award (2014)

Awarded annually to a Victoria College student with overall A standing who is registered in the Vic One Program.

Interests

Video Games | Astronomy | Computer Hardware | Virtual Reality | Augmented Reality | Esports | Nanotechnology | Soccer | Environmental Consciousness | Cooking | Film | History | Travel