

Lecture 3.5: Particle-Hole Formalism

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1 Evaluating matrix elements in the true vacuum

So far, we have seen that we can evaluate an arbitrary expectation value $\langle \Phi_{p_1 \dots p_N} | H | \Phi_{q_1 \dots q_N} \rangle$ by expressing everything as a product of operators in the true vacuum. In the case where $\Phi_{p_1 \dots p_N} = \Phi_{q_1 \dots q_N}$, we can use Slater's rules to help us quickly evaluate matrix elements. However, for arbitrary determinants $\Phi_{p_1 \dots p_N}$ and $\Phi_{q_1 \dots q_N}$, the steps we would take to evaluate $\langle \Phi_{p_1 \dots p_N} | H | \Phi_{q_1 \dots q_N} \rangle$ would be:

1. Write everything in terms of a string of operators in the true vacuum
2. Evaluate using Wick's theorem

For example,

$$\begin{aligned} \langle \Phi_{tu} | \hat{O}_1 | \Phi_{vw} \rangle &= h_{pq} \langle 0 | a_u a_t a_p^\dagger a_q a_v^\dagger a_w^\dagger | 0 \rangle \\ \langle \Phi_{tu} | \hat{O}_1 | \Phi_{vw} \rangle &= h_{pq} \langle 0 | n[a_u a_t a_p^\dagger a_q a_v^\dagger a_w^\dagger] | 0 \rangle + h_{pq} \langle 0 | n[a_u a_t a_p^\dagger a_q a_v^\dagger a_w^\dagger] | 0 \rangle \\ &+ h_{pq} \langle 0 | n[a_u a_t a_p^\dagger a_q a_v^\dagger a_w^\dagger] | 0 \rangle + h_{pq} \langle 0 | n[a_u a_t a_p^\dagger a_q a_v^\dagger a_w^\dagger] | 0 \rangle \\ &= h_{pq} [\delta_{pt} \delta_{qv} \delta_{uw} - \delta_{pt} \delta_{qw} \delta_{uv} - \delta_{pu} \delta_{qv} \delta_{tw} + \delta_{pu} \delta_{qw} \delta_{vt}] \end{aligned}$$

Evaluating $\langle \Phi_{tu} | \hat{O}_2 | \Phi_{vw} \rangle$ would produce another 4 nonzero terms to consider. Even for determinants with 2 spin orbitals, we have to consider 8 terms.

For a determinant with 100 spin orbitals, we have a string of more than 200 operators to work on, and many many terms to consider. We need a different approach.

To find a more convenient approach, we have to identify the problem with our current approach. Our problem is that we are expressing our determinants as products of creation operators acting on the vacuum:

$$|\Phi_{p_1 \dots p_\mu \dots p_N}\rangle = a_{p_1}^\dagger \dots a_{p_\mu}^\dagger \dots a_{p_N}^\dagger |0\rangle$$

We made a choice to do everything with respect to the true vacuum.

How can we simplify our problem?

2 Re-expressing the wavefunction expansion

We previously showed that a wavefunction can be expanded in a basis of Slater determinants:

$$|\Psi\rangle = \sum_{\nu} c_{\nu} |\Phi_{\nu}\rangle$$

If the basis set ν approaches the complete basis set limit, then the full expansion approaches the exact wavefunction. We can express this linear combination of Slater determinations in multiple ways. One way is

to choose a reference determinant $|\Phi\rangle$ and write the other Slater determinants with respect to the difference to the reference determinant.

From now on, we will use the following meanings for different set of indices:

- $i, j, k \dots$ denotes spin orbitals occupied in $|\Phi\rangle$
- $a, b, c \dots$ denotes spin orbitals unoccupied in $|\Phi\rangle$
- $p, q, r, s \dots$ denotes generic spin orbitals

For example, a Slater determinant that is different from the reference determinant $|\Phi\rangle$ by one orbital can be written as:

$$a_a^\dagger a_i |\Phi\rangle = |\Phi_i^a\rangle$$

We can think of this as a single excitation from orbital i to a . The full wavefunction expansion can thus be written in terms of single, double, up to n-tuple excitations:

$$|\Psi\rangle = c_0 |\Phi\rangle + \sum_{ia} c_a^i |\Phi_i^a\rangle + \sum_{ij, ab} c_{ab}^{ij} |\Phi_{ij}^{ab}\rangle + \dots + \sum_{\substack{i_1 \dots i_n \\ a_1 \dots a_n}} c_{a_1 \dots a_n}^{i_1 \dots i_n} |\Phi_{i_1 \dots i_n}^{a_1 \dots a_n}\rangle$$

where $c_{a_1 \dots a_n}^{i_1 \dots i_n}$ are the expansion coefficients.

In our standard second quantization formalism, we would have to express every Slater determinant in terms of creation operators acting on the true vacuum $|0\rangle$. We can see, though, that our problem would be greatly simplified if we could have a formalism that works with respect to the reference determinant. The number of operators one would have to work with would be greatly reduced. For the terms in the wavefunction expansion, one would only have to write down operators associated with the excitation from the reference determinant.

Our next topic will be to develop a formalism in which the reference determinant acts as our vacuum.

3 Arriving at a quasiparticle framework

3.1 Particle framework

Recall that we started our discussion of second quantization by uniquely representing a determinant with an occupation vector. For example, a determinant that has the first 4 spin orbitals occupied in a basis of 10 spin orbitals can be expressed as:

$$|\Phi\rangle = |1111000000\rangle$$

In the occupation number formalism, $n_p = 1$ if a spin orbital is occupied, and $n_p = 0$ if a spin orbital is unoccupied. You could say we are working in a “particle” frame of reference, where the concept of occupation is defined by whether there is a particle present. A spin orbital is *occupied* when there is a particle in that spin orbital. A spin orbital is *unoccupied* when there is no particle present.

Under the “particle framework”, a vacuum state is one in which there are no particles: $|0\rangle$

Apart from the fact that this intuitively makes sense to us, there is no reason why we need to work in this framework. There is no reason why we need to describe states by following the presence of particles.

3.2 Hole framework

Instead of keeping track of particles, and working in a “particle framework”, we could work in a “hole framework”. What is a “hole”? It is simply the absence of a particle. Instead of keeping track of whether a particle is in a spin orbital, we can keep track of whether a hole is in a spin orbital.

If a particle is in a spin orbital ϕ_p , in the “particle framework”, $n_p = 1$ because we are keeping track of particles and we give an occupation number of 1 to something that is occupied with a particle. In the “hole framework”, if a particle is in a spin orbital ϕ_p , then there is no hole in ϕ_p ! In this framework, we would say ϕ_p has an occupation number of $\bar{0}$, because the hole is unoccupied. We use the bar ($\bar{}$) to indicate that we are working in the “hole framework”.

What would $\bar{n}_p = \bar{1}$ mean? This means spin orbital ϕ_p is occupied with a hole. Translated into the “particle framework”, this means there is no particle in ϕ_p .

We can see the mapping from the particle frame to the hole framework for $|\Phi\rangle$ is:

$$|1111000000\rangle \rightarrow |\bar{0}\bar{0}\bar{0}\bar{0}\bar{1}\bar{1}\bar{1}\bar{1}\bar{1}\bar{1}\rangle$$

The presence of a particle means the absence of a hole.

What is a vacuum state in a hole framework? It is a state where there are no holes: $|\bar{0}\rangle$

3.3 Quasiparticle framework

Now, let’s take another step of abstraction. We can define another frame to work in, the “quasiparticle framework”. What is a “quasiparticle”? It is something that can only be created when we excite out of a reference determinant. It does not have meaning without a reference determinant, since it only comes into existence when there is an excitation from the reference determinant.

By the definition of quasiparticles, the reference determinant $|\Phi\rangle$ is a state in which there are *no quasiparticles*. $|\Phi\rangle$ is thus a vacuum in the quasiparticle framework because there are no quasiparticles. Remember, a vacuum is a state in which no spin-orbital is occupied. How can we $|\Phi\rangle$ in such a way in which no spin-orbital is occupied?

We can do this by combining the particle and hole frameworks:

$$|\Phi\rangle = |\bar{0}\bar{0}\bar{0}\bar{0}000000\rangle$$

We talk about the originally particle occupied spin-orbitals in terms of the hole framework: there are no holes. We talk about the originally particle unoccupied spin-orbitals in terms of the particle framework: there are no particles. In this way, $|\Phi\rangle$ serves as a vacuum in the quasiparticle frame. This is exactly what we wanted! We wanted to develop a framework where $|\Phi\rangle$ acts like a vacuum. In the quasiparticle framework, we can do so. We call $|\Phi\rangle$ the Fermi vacuum.

The mapping between the particle framework and the quasiparticle framework is:

$$|1111000000\rangle \rightarrow |\bar{0}\bar{0}\bar{0}\bar{0}000000\rangle$$

where we switch from a particle framework to a hole framework *only* for the particle occupied spin-orbitals in our reference determinant. This mapping is called particle-hole isomorphism.

We now have to reframe our mathematics under the quasiparticle framework using particle-hole isomorphism. We can prove that the mathematics in this new framework is actually equivalent to the mathematics in the old frame, and convince ourselves that it is okay to work in different frames. This new formalism that we develop is called the particle-hole formalism.

4 Particle-hole formalism

In our original treatment of the second quantization formalism, we introduced the concepts of

1. vacuum
2. creation/annihilation operators
3. normal product
4. contraction
5. normal product with contraction
6. Wick's theorem
7. Hamiltonian in second quantization

The quantities above were all formulated with respect to the true vacuum. Our next task is to reformulate these quantities in the particle-hole formalism. We need to know what these quantities look like with respect to the Fermi vacuum.

4.1 Quasiparticle creation and annihilation operators

How do we create a quasiparticle? In the particle framework, we create a quasiparticle by exciting from an occupied spin-orbital in our reference determinant to an unoccupied spin-orbital:

$$|\Phi_i^a\rangle = a_a^\dagger a_i |\Phi\rangle$$

What does this action look like in the occupation number formalism?

$$a_a^\dagger a_i |11\textcolor{blue}{i}100\textcolor{brown}{a}000\rangle = |110\textcolor{blue}{i}100\textcolor{brown}{a}000\rangle$$

In words, we are annihilating a particle in i , and creating a particle in a . Let's map this in the quasiparticle frame:

$$|110\textcolor{blue}{i}100\textcolor{brown}{a}000\rangle \rightarrow |\bar{0}\bar{0}\bar{1}\textcolor{blue}{i}\bar{0}00\textcolor{brown}{a}000\rangle$$

In words, for the quasiparticle frame, we are creating a hole in i , and creation a particle in a . If we use b to denote creation and annihilation operators in the quasiparticle framework, we see there is a mapping between the operators.

Annihilating particle in i (particle framework) is the same as creating a hole in i (quasiparticle framework):

$$a_i \rightarrow b_i^\dagger$$

Creating particle in a (particle framework) is the same as creating a particle in a (quasiparticle framework):

$$a_a^\dagger \rightarrow b_a^\dagger$$

We can take the adjoint of the above for two additional mappings:

$$a_i^\dagger \rightarrow b_i$$

$$a_a \rightarrow b_a$$

The quasiparticle operators can be generally defined as:

$$b_p = \begin{cases} a_p^\dagger & p = i \text{ (occupied)} \\ a_p & p = a \text{ (unoccupied)} \end{cases}$$

$$b_p^\dagger = \begin{cases} a_p & p = i \text{ (occupied)} \\ a_p^\dagger & p = a \text{ (unoccupied)} \end{cases}$$

The definition for creation and annihilation operators stays the same for the set of unoccupied spin-orbitals, but flips for the set of occupied orbitals. This is consistent with the mapping

$$|1111000000\rangle \rightarrow |\bar{0}\bar{0}\bar{0}\bar{0}\bar{0}\bar{0}\bar{0}\bar{0}\bar{0}\bar{0}\rangle$$

for which we switched from tracking particles to holes only for the set of occupied orbitals.

We need to now prove that the mathematics of quasiparticle operators in the particle-hole formalism is consistent with the mathematics of operators a_p and a_p^\dagger in the old formalism.

4.2 Annihilation operators in the vacuum

In the particle framework, an annihilation operator acting on the vacuum gives us zero:

$$a_p |0\rangle = 0$$

In the quasiparticle framework, we have to consider two cases for $b_p |\Phi\rangle$:

In the case that $p = i$:

$$b_i |\Phi\rangle = a_i^\dagger |\Phi\rangle = 0$$

In the case that $p = a$:

$$b_a |\Phi\rangle = a_a |\Phi\rangle = 0$$

Thus, b_p acting on the Fermi vacuum is zero.

4.3 Anticommutation relations

The anticommutation rules for quasiparticle operators is the same as for a_p and a_p^\dagger :

1. $\{b_p, b_q\} = 0$
2. $\{b_p^\dagger, b_q^\dagger\} = 0$
3. $\{b_p, b_q^\dagger\} = \delta_{pq}$

We can prove these commutation relations by considering how the quasiparticle operators map back to a_p and a_b^\dagger in 4 cases:

$p = i, q = j$:

$$\{b_i, b_j\} = \{a_i^\dagger, a_j^\dagger\} = 0$$

$$\{b_i^\dagger, b_j^\dagger\} = \{a_i, a_j\} = 0$$

$$\{b_i, b_j^\dagger\} = \{a_i^\dagger, a_j\} = \delta_{ij}$$

$p = i, q = a$:

$$\{b_i, b_a\} = \{a_i^\dagger, a_j\} = \delta_{ia} = 0$$

$$\{b_i^\dagger, b_a^\dagger\} = \{a_i, a_a^\dagger\} = \delta_{ia} = 0$$

$$\{b_i, b_a^\dagger\} = \{a_i^\dagger, a_a^\dagger\} = 0 = \delta_{ia}$$

In the above we use the equation $\delta_{ia} = 0$, which is true because i can never be the same as a .

$p = a, q = i$:

$$\{b_a, b_i\} = \{a_a, a_i^\dagger\} = \delta_{ia} = 0$$

$$\{b_a^\dagger, b_i^\dagger\} = \{a_a^\dagger, a_i\} = \delta_{ia} = 0$$

$$\{b_a, b_i^\dagger\} = \{a_a, a_i\} = 0 = \delta_{ia}$$

$p = a, q = b$:

$$\{b_a, b_b\} = \{a_a, a_b\} = 0$$

$$\{b_a^\dagger, b_b^\dagger\} = \{a_a^\dagger, a_b^\dagger\} = 0$$

$$\{b_a, b_b^\dagger\} = \{a_a, a_b^\dagger\} = \delta_{ab}$$

4.4 Normal products with respect to the Fermi vacuum

For a normal product with respect to the Fermi vacuum, we write:

$$N[y_1 \cdots y_m] = (-1)^R b_{R_1}^\dagger \cdots b_{R_\alpha}^\dagger b_{R_{\alpha+1}} \cdots b_{R_m}$$

$$R = \begin{pmatrix} 1 & 2 & \cdots & \alpha & \alpha+1 & \cdots & m \\ R_1 & R_2 & \cdots & R_\alpha & R_{\alpha+1} & \cdots & R_m \end{pmatrix}$$

Notice that we use a capital N instead of a small n, and we use y for denoting a general quasiparticle operator b_p or b_p^\dagger . We refer to normal ordering with respect to the Fermi vacuum as Φ -normal ordering.

For example,

$$N[b_p^\dagger b_q b_r^\dagger] = -b_p^\dagger b_r^\dagger b_q = b_r^\dagger b_p^\dagger b_q$$

As with the normal product in the true vacuum,

$$N[\emptyset] = 1$$

Properties of Φ -normal products:

1. A normal product of a normal ordered string of operators is just that string of operators:

$$N[b_1^\dagger \cdots b_\mu^\dagger b_{\mu+1} \cdots b_m] = b_1^\dagger \cdots b_\mu^\dagger b_{\mu+1} \cdots b_m$$

We note that a string of only creation operators or only annihilation operators are already in normal order.

2. A normal product of a normal product is just the normal product:

$$N[N[y_1 \cdots y_m]] = N[y_1 \cdots y_m]$$

This is simply a manifestation of property 1.

3. You can freely permute a string of operators, with an appropriate phase factor, as long as it is within the normal ordered form:

$$N[y_{R_1} \cdots y_{R_m}] = (-1)^R N[y_1 \cdots y_m]$$

For example,

$$N[y_2 y_1] = -N[y_1 y_2]$$

4.5 Contractions with respect to the Fermi vacuum

For contractions with respect to the Fermi vacuum, we write the contraction line on top instead of the bottom:

$$\overline{y_1 y_2} = y_1 y_2 - N[y_1 y_2]$$

$$1. \ y_1 = b_p, y_2 = b_q$$

$$\overline{b_p b_q} = b_p b_q - N[b_p b_q] = b_p b_q - b_p b_q = 0$$

$$2. \ y_1 = b_p, y_2 = b_q^\dagger$$

$$\overline{b_p b_q^\dagger} = b_p b_q^\dagger - N[b_p b_q^\dagger] = b_p b_q^\dagger + b_q^\dagger b_p = \delta_{pq}$$

$$3. \ y_1 = b_p^\dagger, y_2 = b_q$$

$$\overline{b_p^\dagger b_q} = b_p^\dagger b_q - N[b_p^\dagger b_q] = b_p^\dagger b_q - b_p^\dagger b_q = 0$$

$$4. \ y_1 = b_p^\dagger, y_2 = b_q^\dagger$$

$$\overline{b_p^\dagger b_q^\dagger} = b_p^\dagger b_q^\dagger - N[b_p^\dagger b_q^\dagger] = b_p^\dagger b_q^\dagger - b_p^\dagger b_q^\dagger = 0$$

4.6 Φ -normal products with contractions

A normal product with contractions in the Fermi vacuum,

$$N[y_1 \cdots \underbrace{y_{\nu_1} \cdots y_{\nu_\lambda} \cdots y_{\mu_1} \cdots y_{\mu_\lambda}} \cdots y_m]$$

can be rewritten as:

$$N[y_1 \cdots \underbrace{y_{\nu_1} \cdots y_{\nu_\lambda} \cdots y_{\mu_1} \cdots y_{\mu_\lambda}} \cdots y_m] = (-1)^R \underbrace{y_{\nu_1} y_{\mu_1} \cdots y_{\nu_\lambda} y_{\mu_\lambda}} N[y_{k_1} \cdots y_{k_\rho}]$$

where

$$R = \begin{pmatrix} 1 & 2 & \cdots & 2\lambda - 1 & 2\lambda & 2\lambda + 1 & \cdots & m \\ \nu_1 & \mu_1 & \cdots & \nu_\lambda & \mu_\lambda & k_1 & \cdots & k_\rho \end{pmatrix}$$

and the indices $2\lambda + \rho = m$.

The two tips used for normal products with contractions in the true vacuum still apply: First, neighboring contractions can be moved out of the normal product with no sign change. Second, a fully contracted normal product, or a group within a normal product that is fully contracted, can be moved out of the normal product with a sign change equal to $(-1)^\nu$ where ν is the number of intersecting contraction lines in that group.

4.6.1 Example 1

$$\begin{aligned} N[\overline{b_p b_q b_r^\dagger b_s^\dagger b_t b_u^\dagger}] &= -\overline{b_p b_r^\dagger} \overline{b_q b_s^\dagger} N[b_t b_u^\dagger] \\ &= -\delta_{pr} \delta_{qs} N[b_t b_u^\dagger] \\ &= \delta_{pr} \delta_{qs} b_u^\dagger b_t \end{aligned}$$

4.7 Wick's Theorem

The statement of Wick's theorem remains the same for quasiparticle operators in the Fermi Vacuum:

$$y_1 \cdots y_m = N[y_1 \cdots y_m] + \sum_{a.c.} N[\overline{y_1 \cdots y_m}]$$

Wick's theorem in the Fermi vacuum with b_p and b_p^\dagger can be proved in the same way that we proved Wick's theorem in the true vacuum with a_p and a_p^\dagger .

The generalized Wick's theorem for quasiparticle operators states that for a string of quasiparticle operators which have some substring which is already in normal ordering (w.r.t the Fermi vacuum), you do not have to consider contractions between quasiparticle operators in that substring.

Formally stated,

$$y_1 \cdots N[b_{p_1}^\dagger \cdots b_{p_\alpha}^\dagger b_{p_{\alpha+1}} b_{p_\beta}] \cdots y_m = N[y_1 \cdots y_m] + \sum_{a.c.} ' N[\overline{y_1 \cdots y_m}]$$

where $\sum_{a.c.} '$ means skipping contractions that originate from the same normal ordered group.

5 Solving for expectation values

Since our formalism is consistent with the formalism in the true vacuum, the rules we previously developed for expectation values of a_p and a_p^\dagger in the true vacuum will apply for quasiparticle operators b_p and b_p^\dagger in the Fermi vacuum:

- Rule 1: $N[y_1 \cdots y_m] |\Phi\rangle = 0$ unless all $y_1 \cdots y_m$ are creation operators b_p^\dagger
- Rule 2: $\langle \Phi | N[y_1 \cdots y_m] | \Phi \rangle = 0$ for $m \geq 1$
- Rule 3: $N[y_1 \cdots \overbrace{y_{i_1} \cdots y_{i_\lambda}} \cdots \overbrace{y_{j_1} \cdots y_{j_\lambda}} \cdots y_m] |\Phi\rangle = 0$ if there is at least 1 uncontracted annihilator among operators $y_1 \cdots y_m$.
- Rule 4: $\langle \Phi | N[y_1 \cdots \overbrace{y_{i_1} \cdots y_{i_\lambda}} \cdots \overbrace{y_{j_1} \cdots y_{j_\lambda}} \cdots y_m] | \Phi \rangle = 0$ unless all operators are contracted. A vacuum expectation value of any normal product with contractions will be zero if there are a odd number of operators.
- Rule 5: $\langle \Phi | y_1 \cdots y_{2m+1} | \Phi \rangle = 0$
- Rule 6: $\langle \Phi | y_1 \cdots y_{2m} | \Phi \rangle = \sum_{f.c.} \langle \Phi | N[\overline{y_1 \cdots y_{2m}}] | \Phi \rangle = \sum_{f.c.} (-1)^R \overline{y_{i_1}} \cdots \overline{y_{i_m}} \overline{y_{j_1}} \cdots \overline{y_{j_m}}$

$$R = \begin{pmatrix} 1 & 2 & \cdots & 2m-1 & 2m \\ i_1 & j_1 & \cdots & i_m & j_m \end{pmatrix}$$

- Rule 7: $y_1 \cdots y_m |\Phi\rangle = \sum_{annihilator f.c.} n[\overline{y_1 \cdots y_m}] |\Phi\rangle$ where “annihilator f.c” denotes all contractions with the annihilation operator fully contracted.

We now have a formalism to perform computations in which everything is a quasiparticle operator acting on a reference determinant $|\Phi\rangle$. Now, we can evaluate matrix elements like the following very easily:

$$\langle \Phi | \overbrace{b_p b_q b_r^\dagger b_s^\dagger}^{\overbrace{b_p b_q} b_r^\dagger} b_t^\dagger b_u^\dagger | \Phi \rangle = (-) \delta_{pr} \delta_{qs} \delta_{tu}$$

However, our Hamiltonian is still in terms of particle operators a_p and a_p^\dagger . How do we practically perform computations using our formalism, for example, on

$$\langle \Phi | \hat{h} | \Phi \rangle = \sum_{pq} h_{pq} \langle \Phi | a_p^\dagger a_q | \Phi \rangle$$

5.1 Translate everything in terms of b_p and b_p^\dagger

One strategy we can take is to translate every a_p and a_p^\dagger into b_p and b_p^\dagger and then perform the computation in terms of b_p and b_p^\dagger .

5.1.1 Example 1

$$\begin{aligned} \langle \Phi_b^j | \Phi_a^i \rangle &= \langle \Phi | a_j^\dagger a_b a_a^\dagger a_i | \Phi \rangle \\ &= \langle \Phi | b_j b_b b_a^\dagger b_i^\dagger | \Phi \rangle \\ &= \langle \Phi | \overbrace{b_j b_b b_a^\dagger}^{\overbrace{b_j b_b} b_a^\dagger} b_i^\dagger | \Phi \rangle + \langle \Phi | \overbrace{b_j b_b b_a^\dagger}^{\overbrace{b_j b_b} b_a^\dagger} b_i^\dagger | \Phi \rangle \\ &= -\delta_{ja} \delta_{ib} + \delta_{ab} \delta_{ij} \\ &= \delta_{ab} \delta_{ij} \end{aligned}$$

5.1.2 Example 2

$$\langle \Phi | \hat{h} | \Phi \rangle = \sum_{pq} h_{pq} \langle \Phi | a_p^\dagger a_q | \Phi \rangle$$

Because a_p and a_p^\dagger are general operators, we have to split them into 4 cases:

$$\begin{aligned} \langle \Phi | \hat{h} | \Phi \rangle &= \sum_{pq} h_{pq} \langle \Phi | a_p^\dagger a_q | \Phi \rangle \\ &= \sum_{ij} h_{ij} \langle \Phi | a_i^\dagger a_j | \Phi \rangle + \sum_{ia} h_{ia} \langle \Phi | a_i^\dagger a_a | \Phi \rangle + \sum_{ai} h_{ai} \langle \Phi | a_a^\dagger a_i | \Phi \rangle + \sum_{ab} h_{ab} \langle \Phi | a_a^\dagger a_b | \Phi \rangle \\ &= \sum_{ij} h_{ij} \langle \Phi | b_i b_j^\dagger | \Phi \rangle + \sum_{ia} h_{ia} \langle \Phi | b_i b_a | \Phi \rangle + \sum_{ai} h_{ai} \langle \Phi | b_a^\dagger b_i^\dagger | \Phi \rangle + \sum_{ab} h_{ab} \langle \Phi | b_a^\dagger b_b | \Phi \rangle \\ &= \sum_{ij} h_{ij} \langle \Phi | \overbrace{b_i b_j^\dagger}^{\overbrace{b_i b_j^\dagger}} | \Phi \rangle + \sum_{ia} h_{ia} \langle \Phi | \overbrace{b_i b_a}^{\overbrace{b_i b_a}} | \Phi \rangle + \sum_{ai} h_{ai} \langle \Phi | \overbrace{b_a^\dagger b_i^\dagger}^{\overbrace{b_a^\dagger b_i^\dagger}} | \Phi \rangle + \sum_{ab} h_{ab} \langle \Phi | \overbrace{b_a^\dagger b_b}^{\overbrace{b_a^\dagger b_b}} | \Phi \rangle \\ &= \sum_{ij} h_{ij} \langle \Phi | \overbrace{b_i b_j^\dagger}^{\overbrace{b_i b_j^\dagger}} | \Phi \rangle \\ &= \sum_{ij} h_{ij} \delta_{ij} \\ &= \sum_i h_{ii} \end{aligned}$$

This is not the most efficient way to proceed. For example, for the two-electron operator, we would have to split it into 16 terms and compute contractions on all the terms. We need a different strategy, namely, seeing how a_p and a_p^\dagger directly acts in the Fermi vacuum. This is where we are heading.