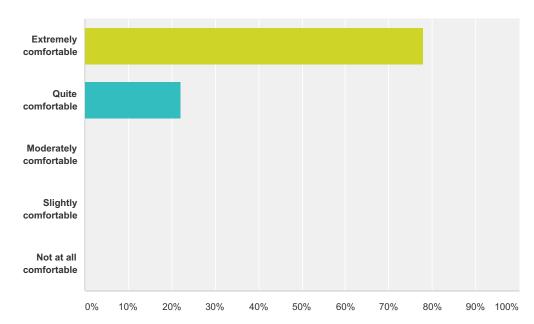
### Q1 How comfortable are you buying products online?

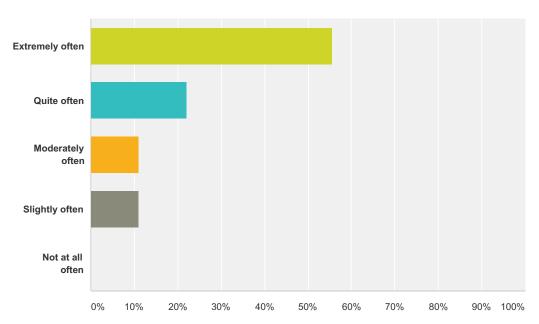




| Answer Choices         | Responses       |
|------------------------|-----------------|
| Extremely comfortable  | <b>77.78%</b> 7 |
| Quite comfortable      | 22.22%          |
| Moderately comfortable | 0.00%           |
| Slightly comfortable   | 0.00%           |
| Not at all comfortable | 0.00%           |
| Total                  | 9               |

## Q2 For personal (not work) how often do you buy products online?

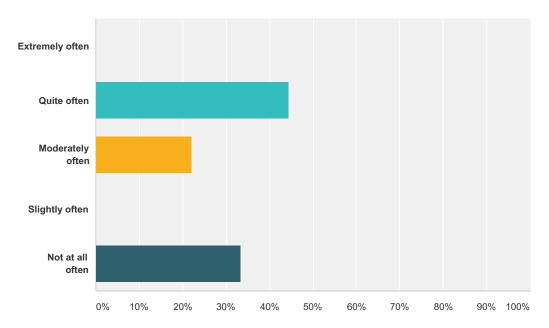




| Answer Choices   | Responses |   |
|------------------|-----------|---|
| Extremely often  | 55.56%    | 5 |
| Quite often      | 22.22%    | 2 |
| Moderately often | 11.11%    | 1 |
| Slightly often   | 11.11%    | 1 |
| Not at all often | 0.00%     | 0 |
| Total            |           | 9 |

## Q3 For work (not personal) how often do you buy products online?





| Answer Choices   | Responses |   |
|------------------|-----------|---|
| Extremely often  | 0.00%     | 0 |
| Quite often      | 44.44%    | 4 |
| Moderately often | 22.22%    | 2 |
| Slightly often   | 0.00%     | 0 |
| Not at all often | 33.33%    | 3 |
| Total            |           | 9 |

Browse

Search

Compare

Other (please specify)

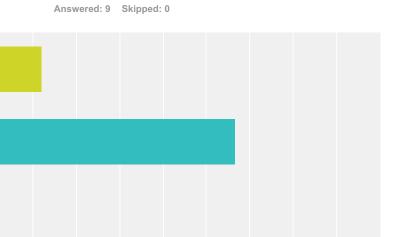
0%

10%

20%

30%

## Q4 What's activity do you rely on most in your online shopping experience?



| Answer Choices         | Responses |   |
|------------------------|-----------|---|
| Browse                 | 22.22%    | 2 |
| Search                 | 66.67%    | 6 |
| Compare                | 11.11%    | 1 |
| Other (please specify) | 0.00%     | 0 |
| Total                  |           | 9 |

40%

50%

60%

70%

80%

90% 100%

| # | Other (please specify)  | Date |
|---|-------------------------|------|
|   | There are no responses. |      |

## Q5 What types of products do you typically buy online?

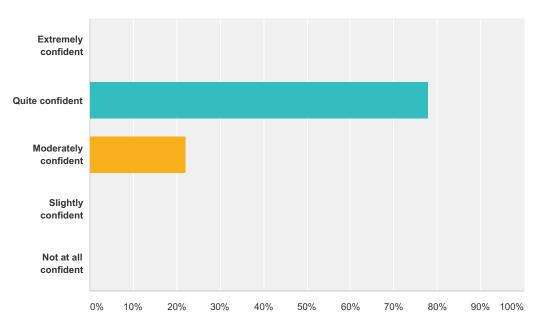
| # | Responses                                                                        | Date             |
|---|----------------------------------------------------------------------------------|------------------|
| 1 | Lots of things such as electronics, pet supplies, tools, wine, and even a horse. | 3/2/2017 9:00 PM |
| 2 | Just about everything from paper towels to cars.                                 | 3/2/2017 7:33 PM |
| 3 | computer equipment                                                               | 3/2/2017 6:46 PM |
| 4 | Equipment                                                                        | 3/2/2017 6:33 PM |
| 5 | supplies                                                                         | 3/2/2017 3:56 PM |
| 6 | Novels, games, supplies, technology.                                             | 3/1/2017 1:04 PM |
| 7 | Games, electronic devices                                                        | 3/1/2017 1:03 PM |
| 8 | Household and work related items.                                                | 3/1/2017 1:01 PM |
| 9 | crafts, music, household items (kitchen, furniture)                              | 3/1/2017 8:01 AM |

## Q6 What are your biggest concerns about buying products online?

| # | Responses                                                                                                                                                | Date             |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| 1 | The overwhelming availability of products and the inevitable fear of finding the best option requires me to actually go into town and buy it at a store. | 3/2/2017 9:00 PM |
| 2 | Not actually finding what I want or need.                                                                                                                | 3/2/2017 7:33 PM |
| 3 | Getting what I need ontime                                                                                                                               | 3/2/2017 6:46 PM |
| 4 | Security                                                                                                                                                 | 3/2/2017 6:33 PM |
| 5 | getting the right item at the right price                                                                                                                | 3/2/2017 3:56 PM |
| 6 | Security of the site I am buying from. Will only purchase from sites which go through HTTPS.                                                             | 3/1/2017 1:04 PM |
| 7 | If I am will get them on time, and if my payment method is secure.                                                                                       | 3/1/2017 1:03 PM |
| 8 | Credit card fraud.                                                                                                                                       | 3/1/2017 1:01 PM |
| 9 | credit card theft                                                                                                                                        | 3/1/2017 8:01 AM |

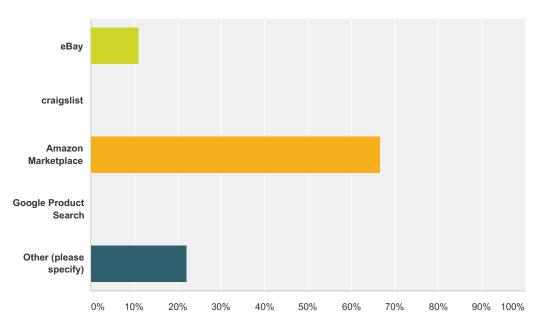
### Q7 How confident are you that your online purchases are completed accurately?





| Answer Choices       | Responses       |
|----------------------|-----------------|
| Extremely confident  | 0.00%           |
| Quite confident      | <b>77.78%</b> 7 |
| Moderately confident | <b>22.22%</b> 2 |
| Slightly confident   | 0.00%           |
| Not at all confident | 0.00%           |
| Total                | 9               |

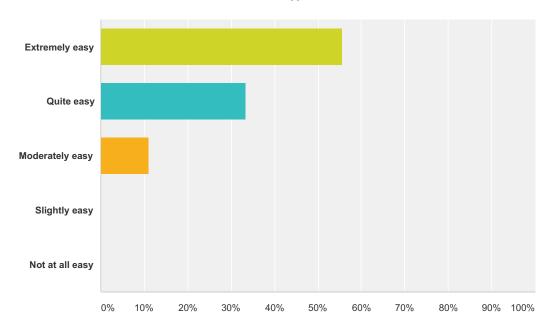
## Q8 On which website are you most comfortable buying from an individual you don't know?



| Answer Choices         | Responses |   |
|------------------------|-----------|---|
| еВау                   | 11.11%    | 1 |
| craigslist             | 0.00%     | 0 |
| Amazon Marketplace     | 66.67%    | 6 |
| Google Product Search  | 0.00%     | 0 |
| Other (please specify) | 22.22%    | 2 |
| Total                  |           | 9 |

| # | Other (please specify)                                                                             | Date             |
|---|----------------------------------------------------------------------------------------------------|------------------|
| 1 | None until I actually receive the right item and it is as expected. They are all straingers to me. | 3/2/2017 9:00 PM |
| 2 | Almost everything I buy online is from someone I don't know!                                       | 3/2/2017 7:33 PM |

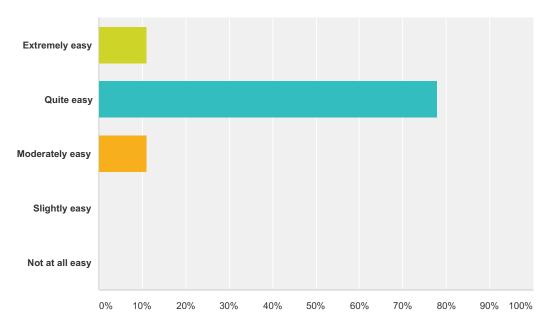
# Q9 The last time you you ordered online, how easy was it to move items to the shopping cart?



| Answer Choices  | Responses |   |
|-----------------|-----------|---|
| Extremely easy  | 55.56%    | 5 |
| Quite easy      | 33.33%    | 3 |
| Moderately easy | 11.11%    | 1 |
| Slightly easy   | 0.00%     | 0 |
| Not at all easy | 0.00%     | 0 |
| Total           |           | 9 |

## Q10 The last time you you ordered online, how easy was it to modify your order?





| Answer Choices  | Responses |   |
|-----------------|-----------|---|
| Extremely easy  | 11.11%    | 1 |
| Quite easy      | 77.78%    | 7 |
| Moderately easy | 11.11%    | 1 |
| Slightly easy   | 0.00%     | 0 |
| Not at all easy | 0.00%     | 0 |
| Total           |           | 9 |