



By: Leia Moore



# SOIC Regional Economic Indicators:

## City Sales Tax Collections

Center for Economic & Business Development

City sales tax collections fell 2.61% (\$0.92 million) over the past year, with eleven of the twenty five cities in the SOIC region increasing their yearly city sales tax collections. Of these twenty five cities, Burns Flat managed the greatest percentage gains with 23.75% (\$0.011 million), followed by Altus with 16.44% (\$0.316 million), Frederick with 12.17% (\$0.023 million) and El Reno with 10.67% (\$0.205 million). Over the past quarter, regional city sales tax collections increased 1.12% (\$0.379 million) staying above the four year average of \$31,595,757.58. The four year average is the average of all the city sales tax collections reported from 3rd Qtr 2005 to 3rd Qtr 2009. It serves as a marker to judge the current market conditions. Over the entire time period from 4th Qtr 2002 to 3rd Qtr 2009, regional city sales tax collections stood at a combined total of \$0.804 billion in the SOIC region.

December 2009

Chart 1: Total City Sales Tax Collections

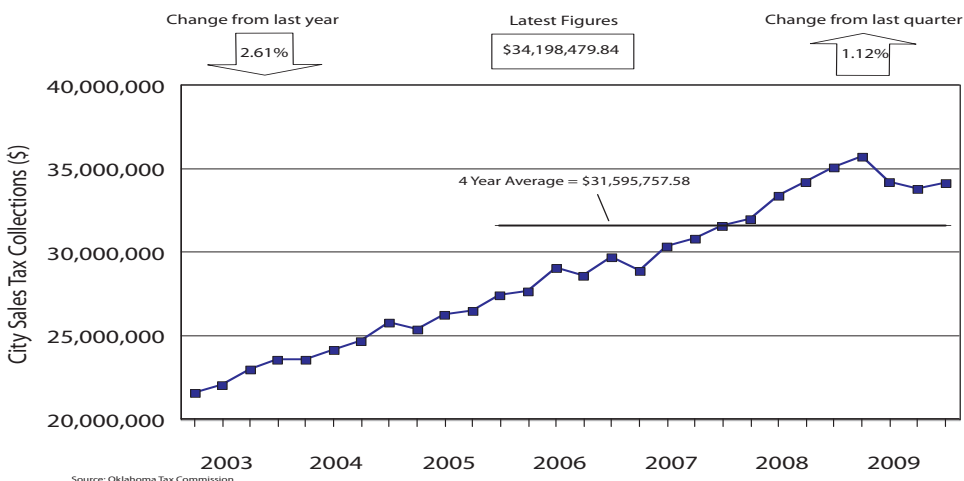


Chart 2: Comparative City Sales Tax Collections

	3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
Altus	\$2,239,809.83	\$2,112,121.51	6.05%	\$1,923,555.93	16.44%	\$1,751,248.03	27.90%	\$1,728,029.56	29.62%
Anadarko	\$675,597.86	\$639,231.38	5.69%	\$721,261.84	-6.33%	\$719,815.09	-6.14%	\$658,496.25	2.60%
Burns Flat	\$58,484.73	\$53,489.87	9.34%	\$47,260.31	23.75%	\$63,933.62	-8.52%	\$53,098.99	10.14%
Cheyenne	\$61,931.15	\$63,483.77	-2.45%	\$85,547.10	-27.61%	\$147,383.46	-57.98%	\$134,471.34	-53.94%
Chickasha	\$2,231,988.14	\$2,252,711.90	-0.92%	\$2,490,070.50	-10.36%	\$2,240,245.75	-0.37%	\$2,094,637.87	6.56%
Clinton	\$1,217,224.88	\$1,245,515.11	-2.27%	\$1,431,414.93	-14.96%	\$1,218,210.19	-0.08%	\$1,163,212.13	4.64%
Cordell	\$188,136.17	\$183,332.76	2.62%	\$224,922.15	-16.35%	\$193,289.52	-2.67%	\$179,664.82	4.72%
Duncan	\$2,822,022.52	\$3,050,887.77	-7.50%	\$3,182,804.95	-11.34%	\$2,949,465.51	-4.32%	\$2,764,761.10	2.07%
El Reno	\$2,126,797.09	\$1,625,909.67	30.81%	\$1,921,781.48	10.67%	\$1,617,498.94	31.49%	\$1,576,365.00	34.92%
Elk City	\$2,359,978.65	\$2,464,162.75	-4.23%	\$3,216,947.43	-26.64%	\$2,714,828.11	-13.07%	\$2,631,499.45	-10.32%
Frederick	\$210,962.82	\$211,947.82	-0.46%	\$188,074.88	12.17%	\$174,837.06	20.66%	\$168,355.35	25.31%
Hobart	\$306,137.32	\$308,409.49	-0.74%	\$315,114.99	-2.85%	\$289,497.73	5.75%	\$287,704.16	6.41%
Hollis	\$54,428.44	\$55,297.57	-1.57%	\$61,894.47	-12.06%	\$60,243.51	-9.65%	\$63,413.34	-14.17%
Kingfisher	\$575,819.51	\$629,835.07	-8.58%	\$603,366.64	-4.57%	\$553,052.68	4.12%	\$469,697.90	22.59%
Lawton	\$9,730,123.19	\$9,333,028.11	4.25%	\$9,277,709.79	4.88%	\$8,028,606.38	21.19%	\$7,696,009.57	26.43%
Mangum	\$148,087.40	\$144,208.36	2.69%	\$144,590.51	2.42%	\$144,751.66	2.30%	\$145,369.27	1.87%
Mustang	\$1,878,875.39	\$1,974,755.79	-4.86%	\$1,918,864.33	-2.08%	\$1,655,290.85	13.51%	\$1,586,228.19	18.45%
Purcell	\$962,318.87	\$956,693.89	0.59%	\$972,278.95	-1.02%	\$953,817.68	0.89%	\$884,111.34	8.85%
Sayre	\$338,755.19	\$351,413.22	-3.60%	\$401,105.43	-15.54%	\$496,326.17	-31.75%	\$266,876.20	26.93%
Taloga	\$8,657.08	\$13,825.95	-37.39%	\$14,014.22	-38.23%	\$12,201.83	-29.05%	\$27,089.29	-68.04%
Walters	\$127,129.71	\$115,722.28	9.86%	\$114,972.09	10.57%	\$114,113.75	11.41%	\$117,781.62	7.94%
Watonga	\$331,296.81	\$354,814.05	-6.63%	\$340,900.73	-2.82%	\$296,181.44	11.86%	\$326,121.98	1.59%
Waurika	\$97,119.47	\$87,188.29	11.39%	\$100,472.94	-3.34%	\$91,003.09	6.72%	\$91,330.41	6.34%
Weatherford	\$1,540,853.70	\$1,526,072.52	2.28%	\$1,761,066.83	-11.37%	\$1,625,932.81	-4.00%	\$1,499,165.61	4.11%
Yukon	\$3,885,943.92	\$4,065,593.07	-4.42%	\$3,654,580.24	6.33%	\$3,486,145.15	11.47%	\$3,151,758.69	23.29%
Total	\$34,198,479.84	\$33,819,651.97	1.12%	\$35,114,573.66	-2.61%	\$31,597,920.01	8.23%	\$29,765,249.43	14.89%

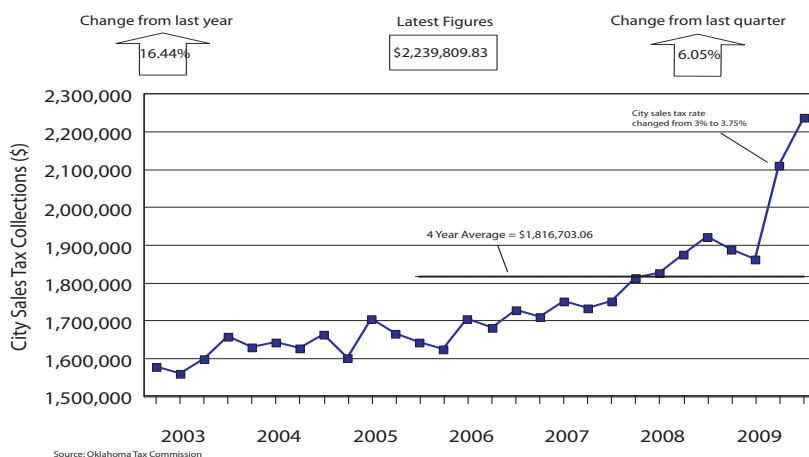
\*Compared to current quarter

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Altus city sales tax collections were up 6.05% during 3rd Qtr 2009 for a total city sales tax collection of \$2,239,809.83. This marked the first time that city sales tax collections have been above \$2,200,000. Over the course of the past year, city sales tax collections were up 16.44%. This was due to the fact that in 2nd Qtr 2009, Altus' city sales tax rate increased from 3% to 3.75%. If Altus' city sales tax rate had stayed at 3%, city sales tax collections for 3rd Qtr 2009 would have been down 6.85% on the year for a total city sales tax collection of \$1,791,847.86.

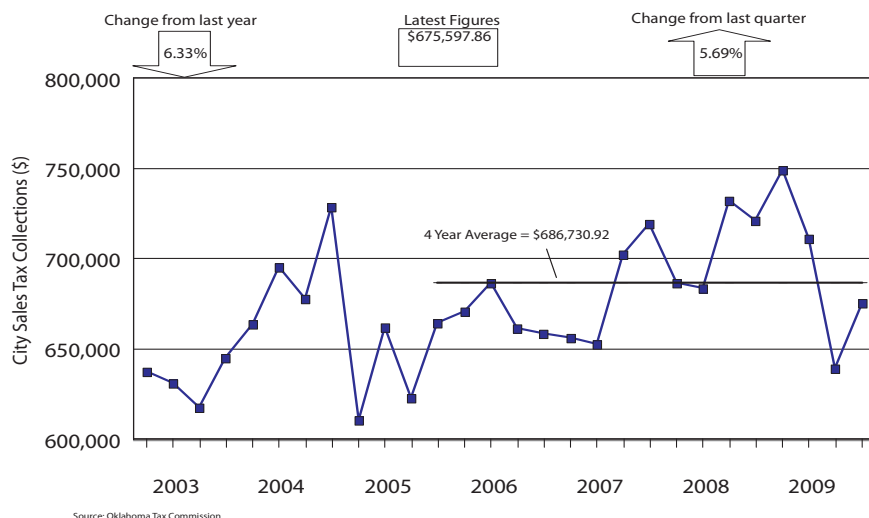
### Chart 3: Altus City Sales Tax Collections



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$2,239,809.83	\$2,112,121.51	6.05%	\$1,923,555.93	16.44%	\$1,751,248.03	27.90%	\$1,728,029.56	29.62%

\*Compared to current quarter

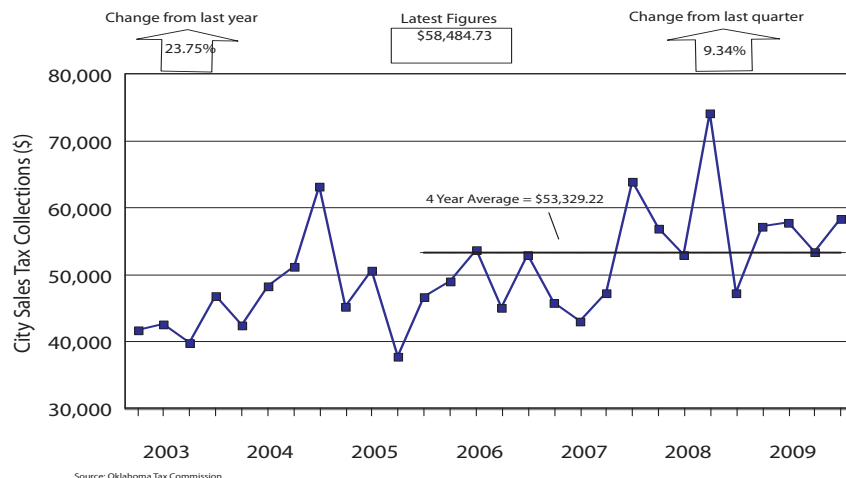
### Chart 4: Anadarko City Sales Tax Collections



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$675,597.86	\$639,231.38	5.69%	\$721,261.84	-6.33%	\$719,815.09	-6.14%	\$658,496.25	2.60%

\*Compared to current quarter

Anadarko city sales tax collections were up 5.69% between 2nd Qtr 2009 and 3rd Qtr 2009. Over the course of the past year, total city sales tax collections were down 6.33% for a total city sales tax collection of \$675,597.86. City sales tax collections for 3rd Qtr 2009 were below the four year average of \$686,730.92.

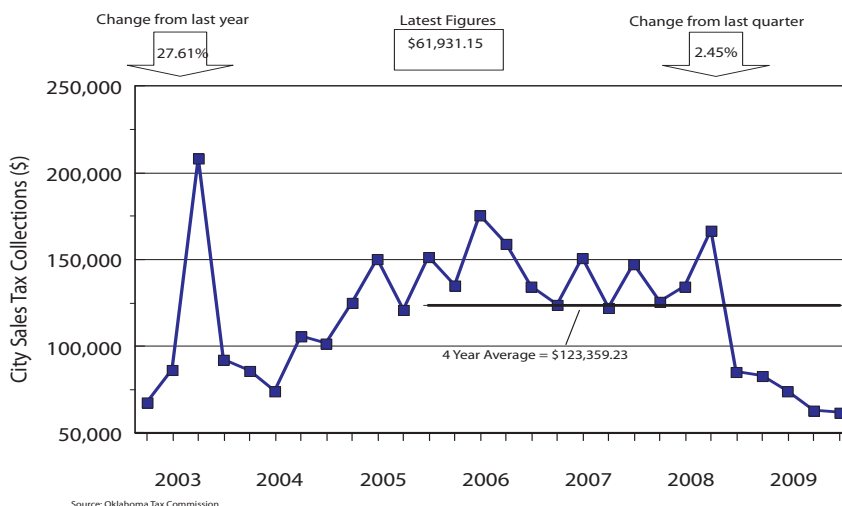
*Chart 5: Burns Flat City Sales Tax Collections*

City sales tax collections for Burns Flat rose 9.34% between 2nd Qtr 2009 and 3rd Qtr 2009 and 23.75% between 3rd Qtr 2008 and 3rd Qtr 2009.

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$58,484.73	\$53,489.87	9.34%	\$47,260.31	23.75%	\$63,933.62	-8.52%	\$53,098.99	10.14%

\*Compared to current quarter

Cheyenne city sales tax collections were down 2.45% on the quarter and 27.61% on the year. This marked the fifth consecutive loss in city sales tax collections.

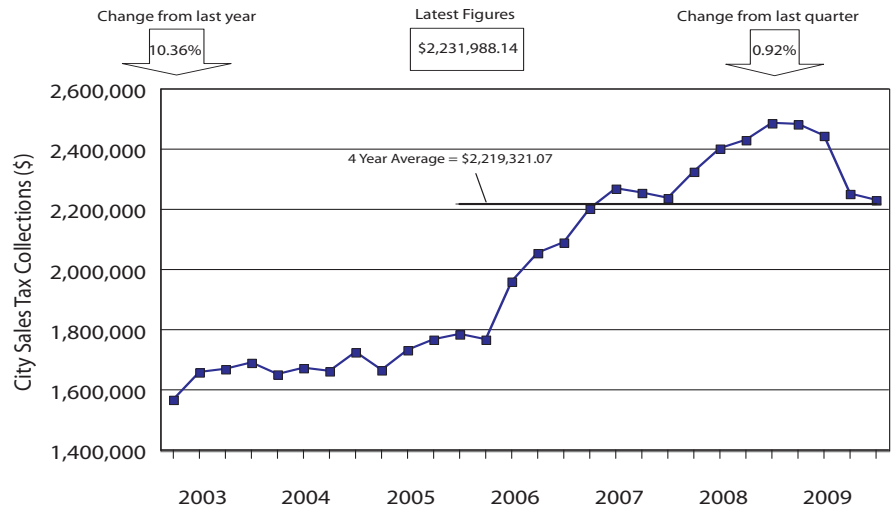
*Chart 6: Cheyenne City Sales Tax Collections*

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$61,931.15	\$63,483.77	-2.45%	\$85,547.10	-27.61%	\$147,383.46	-57.98%	\$134,471.34	-53.94%

\*Compared to current quarter

Chickasha city sales tax collections fell 0.92% between 2nd Qtr 2009 and 3rd Qtr 2009. Over the course of the past year, total sales tax collections were down 10.36% for a total city sales tax collection of \$2,231,988.14. City sales tax collections for 3rd Qtr 2009 were above the four year average of \$2,219,321.07.

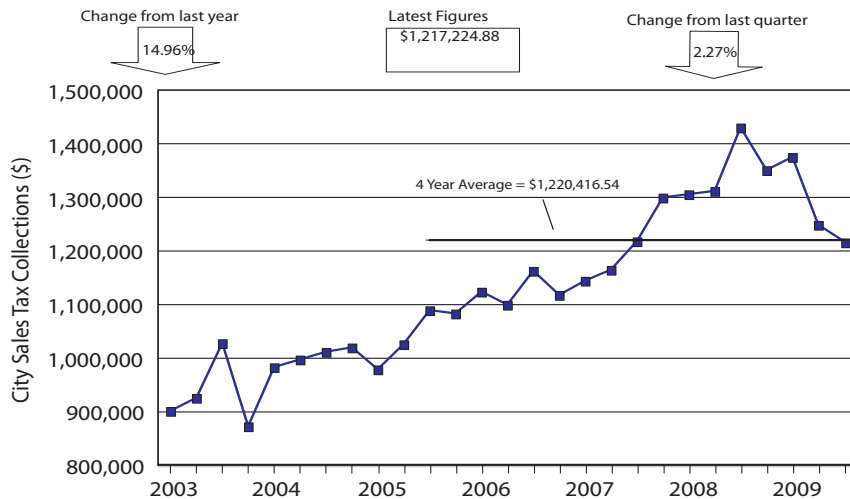
### Chart 7: Chickasha City Sales Tax Collections



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$2,231,988.14	\$2,252,711.90	-0.92%	\$2,490,070.50	-10.36%	\$2,240,245.75	-0.37%	\$2,094,637.87	6.56%

\*Compared to current quarter

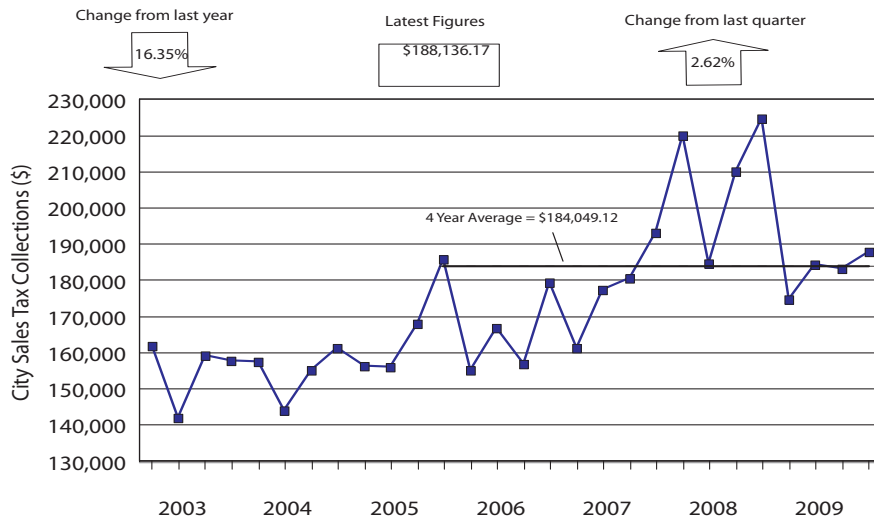
### Chart 8: Clinton City Sales Tax Collections



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$1,217,224.88	\$1,245,515.11	-2.27%	\$1,431,414.93	-14.96%	\$1,218,210.19	-0.08%	\$1,163,212.13	4.64%

\*Compared to current quarter

Clinton city sales tax collections were down 2.27% from the previous quarter for a total of \$1,217,224.88 in city sales tax collections. City sales tax collections for 3rd Qtr 2009 were below the four year average of \$1,220,416.54. The 3rd Qtr 2009 is the only third quarter of any year to experience a decline during the time period covered.

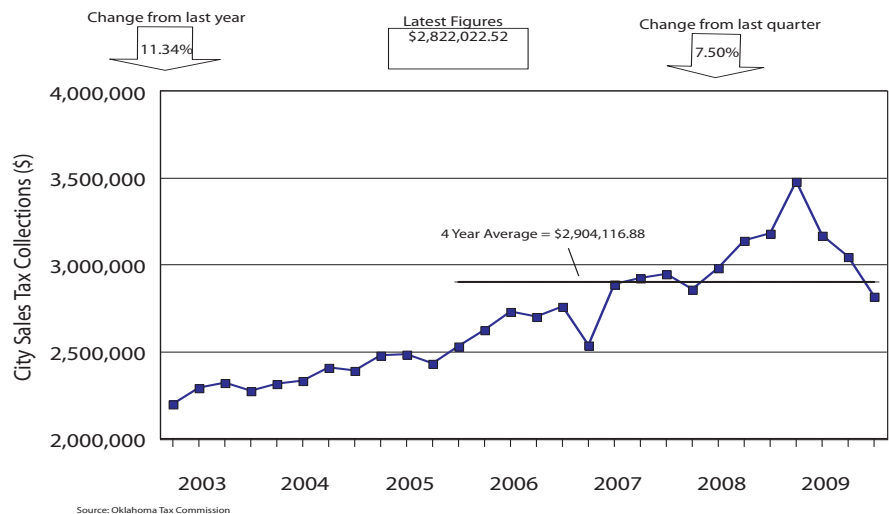
**Chart 9: Cordell City Sales Tax Collections**

City sales tax collections for Cordell rose 2.62% between 2nd Qtr 2009 and 3rd Qtr 2009 for a total city sales tax collection of \$188,136.17. City sales tax collections for 3rd Qtr 2009 were above the four year average of \$184,049.12.

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$188,136.17	\$183,332.76	2.62%	\$224,922.15	-16.35%	\$193,289.52	-2.67%	\$179,664.82	4.72%

\*Compared to current quarter

Duncan city sales tax collections were down 7.50% from the previous quarter for a total city sales tax collection of \$2,822,022.52. This was the third consecutive loss in city sales tax collections.

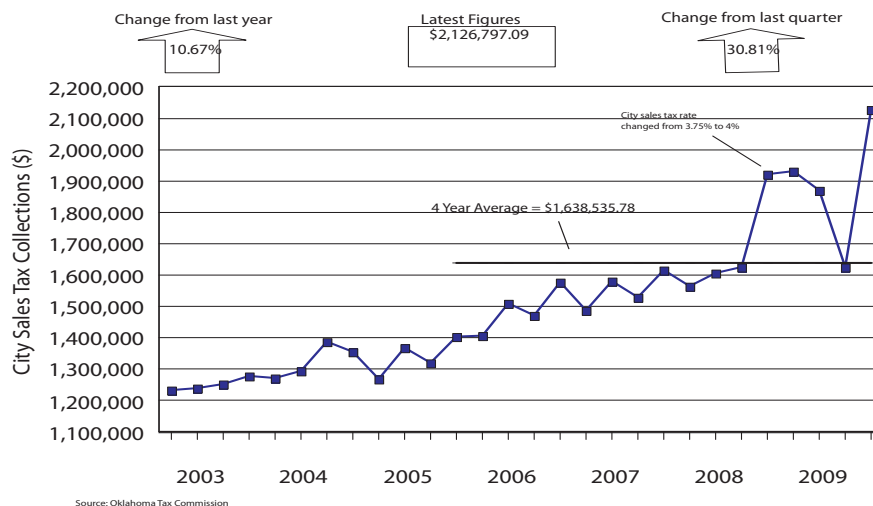
**Chart 10: Duncan City Sales Tax Collections**

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$2,822,022.52	\$3,050,887.77	-7.50%	\$3,182,804.95	-11.34%	\$2,949,465.51	-4.32%	\$2,764,761.10	2.07%

\*Compared to current quarter

El Reno city sales tax collections were up 30.81% from the previous quarter for a total city sales tax collection of \$2,126,797.09. This marked the first time that city sales tax collections have been above \$2,000,000. Analysis of the taxable sales broken down by two digit standard industry code revealed that the Industrial and Commercial Machinery and Computer Equipment sector (SIC 35) experienced the largest increase with a gain of \$0.390 million (562.43%) between 2nd Qtr 2009 and 3rd Qtr 2009. In 3rd Qtr 2008, El Reno's city sales tax rate rose from 3.75% to 4%. If El Reno's city sales tax rate had stayed at 3.75%, total city sales tax collections for 3rd Qtr 2009 would have been \$1,993,872.27.

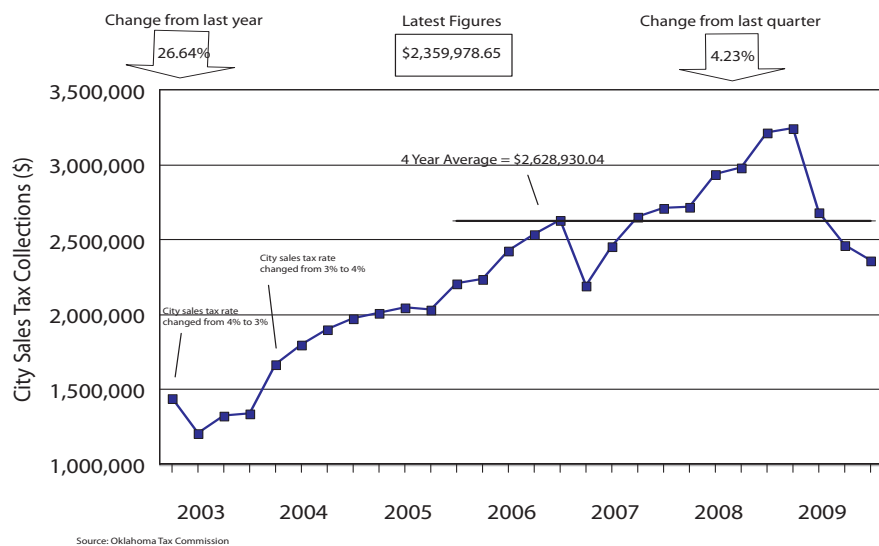
*Chart 11: El Reno City Sales Tax Collections*



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$2,126,797.09	\$1,625,909.67	30.81%	\$1,921,781.48	10.67%	\$1,617,498.94	31.49%	\$1,576,365.00	34.92%

\*Compared to current quarter

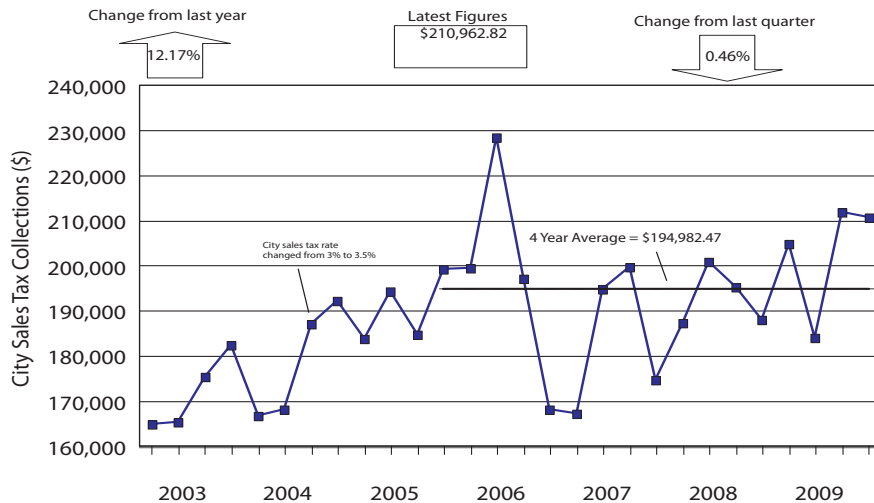
*Chart 12: Elk City City Sales Tax Collections*



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$2,359,978.65	\$2,464,162.75	-4.23%	\$3,216,947.43	-26.64%	\$2,714,828.11	-13.07%	\$2,631,499.45	-10.32%

\*Compared to current quarter

Elk City city sales tax collections were down 4.23% on the quarter for a total city sales tax collection of \$2,359,978.65. This marked the third consecutive loss in city sales tax collections. The 3rd Qtr 2009 is the only third quarter of any year to experience a decline during the time period covered. In 4th Qtr 2002, Elk City's city sales tax rate dropped from 4% to 3%. During 4th Qtr 2003, the city sales tax rate increased to 4%.

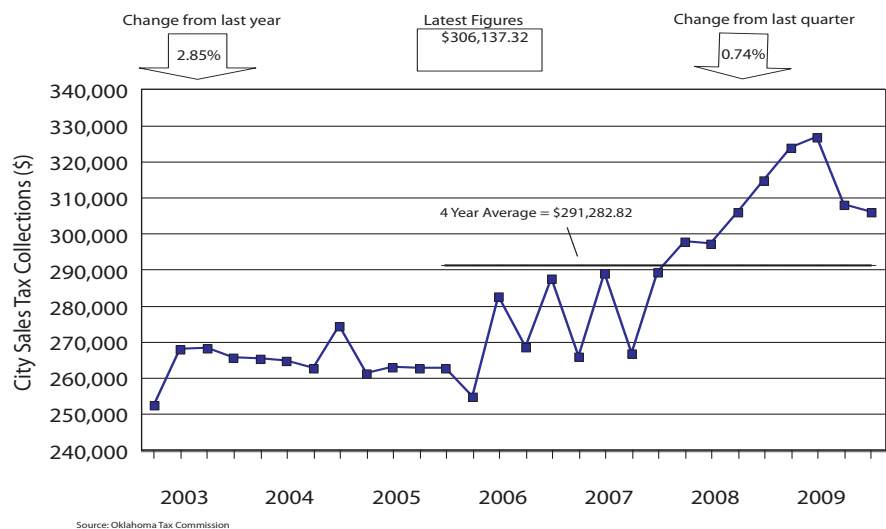
**Chart 13: Frederick City Sales Tax Collections**

City sales tax collections for Frederick fell 0.46% between 2nd Qtr 2009 and 3rd Qtr 2009 for a total city sales tax collection of \$210,962.82. This figure was above the four year average of \$194,982.47. In 2nd Qtr 2004, Frederick's city sales tax rate increased from 3% to 3.5%.

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$210,962.82	\$211,947.82	-0.46%	\$188,074.88	12.17%	\$174,837.06	20.66%	\$168,355.35	25.31%

\*Compared to current quarter

Hobart city sales tax collections fell 0.74% between 2nd Qtr 2009 and 3rd Qtr 2009 and 2.85% between 3rd Qtr 2008 and 3rd Qtr 2009 for a total city sales tax collection of \$306,137.32. This figure was above the four year average of \$291,282.82.

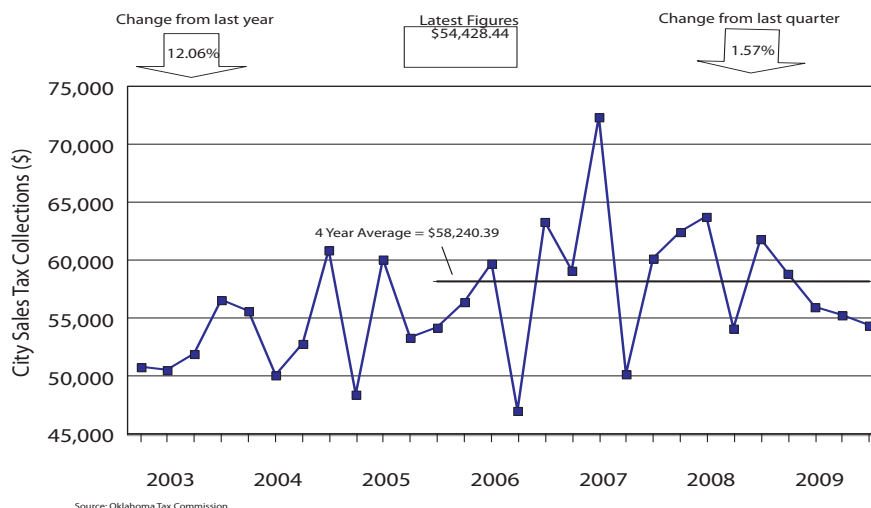
**Chart 14: Hobart City Sales Tax Collections**

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$306,137.32	\$308,409.49	-0.74%	\$315,114.99	-2.85%	\$289,497.73	5.75%	\$287,704.16	6.41%

\*Compared to current quarter

Hollis city sales tax collections were down 1.57% on the quarter for a total city sales tax collection of \$54,428.44. This was the fourth consecutive loss in city sales tax collections. The 3rd Qtr 2009 is the only third quarter of any year to experience a decline during the time period covered.

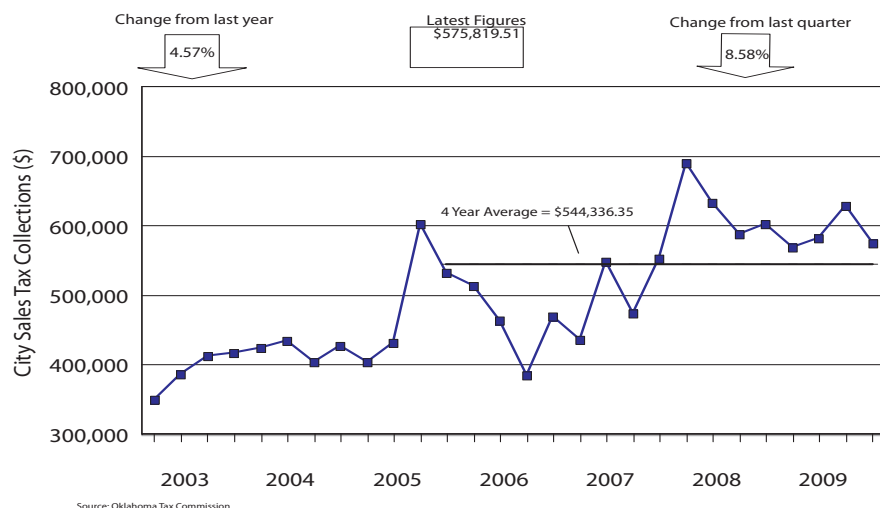
*Chart 15: Hollis City Sales Tax Collections*



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$54,428.44	\$55,297.57	-1.57%	\$61,894.47	-12.06%	\$60,243.51	-9.65%	\$63,413.34	-14.17%

\*Compared to current quarter

*Chart 16: Kingfisher City Sales Tax Collections*

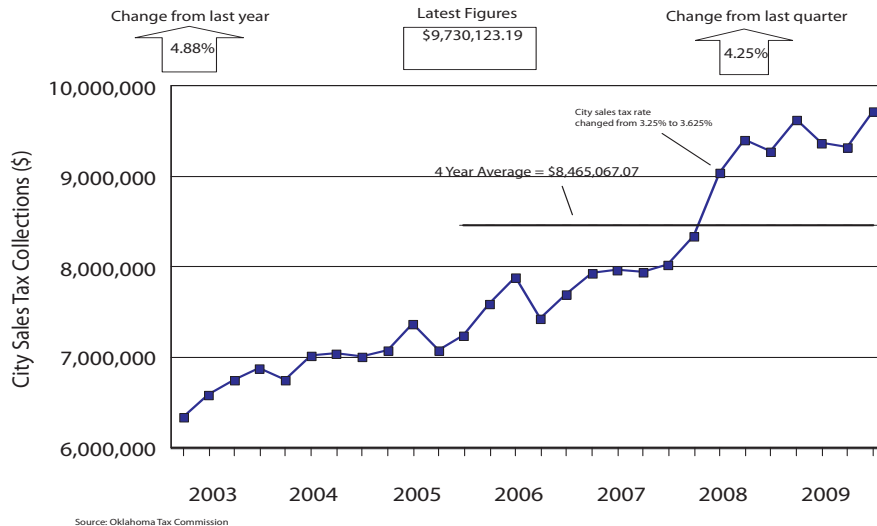


3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$575,819.51	\$629,835.07	-8.58%	\$603,366.64	-4.57%	\$553,052.68	4.12%	\$469,697.90	22.59%

\*Compared to current quarter

Kingfisher city sales tax collections fell 8.58% between 2nd Qtr 2009 and 3rd Qtr 2009. Over the course of the past year, city sales tax collections were down 4.57% for a total city sales tax collection of \$575,819.51. City sales tax collections for 3rd Qtr 2009 were above the four year average of \$544,336.35.



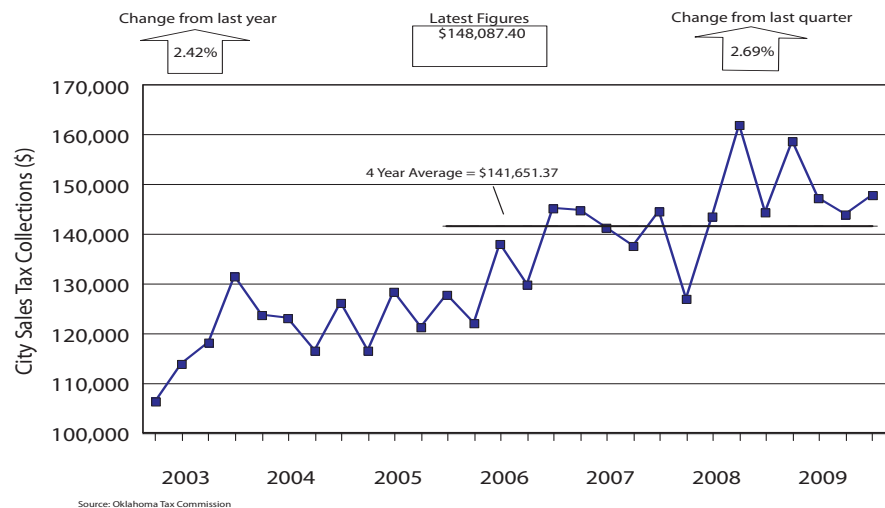
**Chart 17: Lawton City Sales Tax Collections**

Lawton city sales tax collections were up 4.25% from the previous quarter with total city sales tax collections of \$9,730,123.19. This marked the first time that city sales tax collections have been above \$9,700,000. In 1st Qtr 2008, Lawton's city sales tax rate increased from 3.25% to 3.625%. If Lawton's city sales tax rate had stayed at 3.25%, total city sales tax collections for 3rd Qtr 2009 would have been \$8,723,558.72.

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$9,730,123.19	\$9,333,028.11	4.25%	\$9,277,709.79	4.88%	\$8,028,606.38	21.19%	\$7,696,009.57	26.43%

\*Compared to current quarter

City sales tax collections for Mangum rose 2.69% between 2nd Qtr 2009 and 3rd Qtr 2009. Over the course of the past year, city sales tax collections were up 2.42% for a total city sales tax collection of \$148,087.40. City sales tax collections for 3rd Qtr 2009 were above the four year average of \$141,651.37.

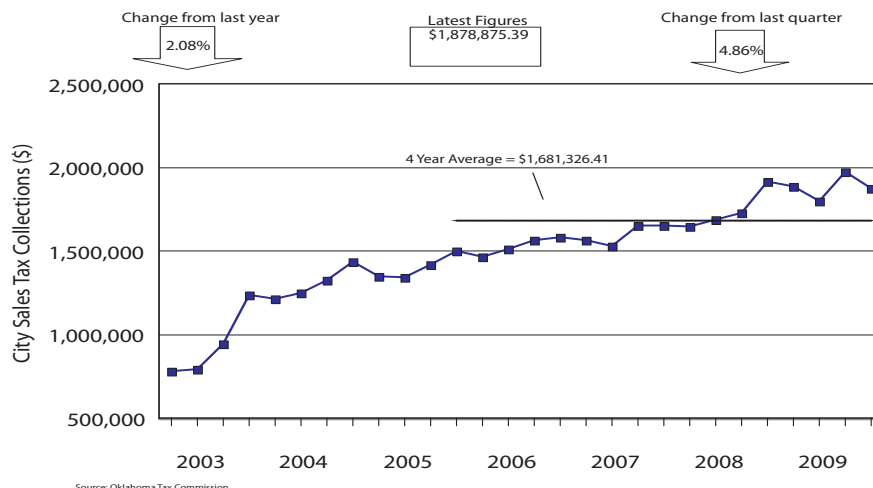
**Chart 18: Mangum City Sales Tax Collections**

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$148,087.40	\$144,208.36	2.69%	\$144,590.51	2.42%	\$144,751.66	2.30%	\$145,369.27	1.87%

\*Compared to current quarter

Mustang city sales tax collections were down 4.86% on the quarter for total city sales tax collections of \$1,878,875.39. This figure was above the four year average of \$1,681,326.41. The 3rd Qtr 2009 is the only third quarter of any year to experience a decline during the time period covered.

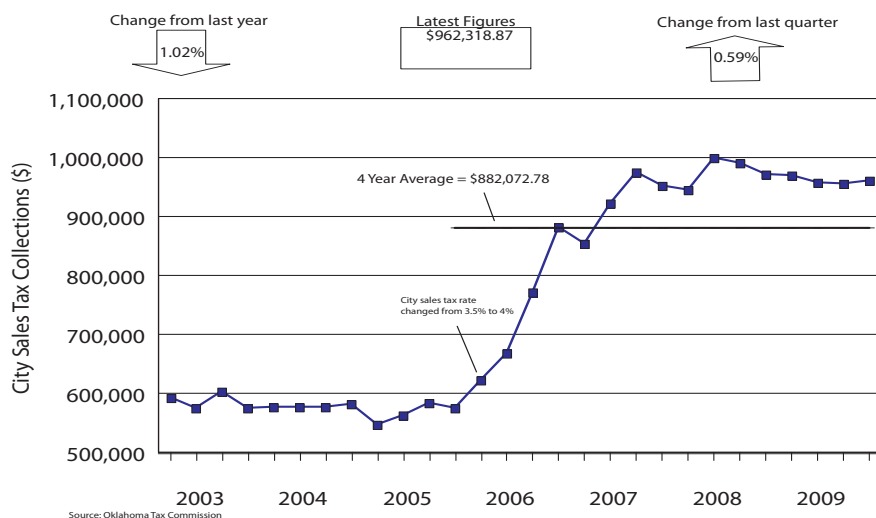
*Chart 19: Mustang City Sales Tax Collections*



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$1,878,875.39	\$1,974,755.79	-4.86%	\$1,918,864.33	-2.08%	\$1,655,290.85	13.51%	\$1,586,228.19	18.45%

\*Compared to current quarter

*Chart 20: Purcell City Sales Tax Collections*

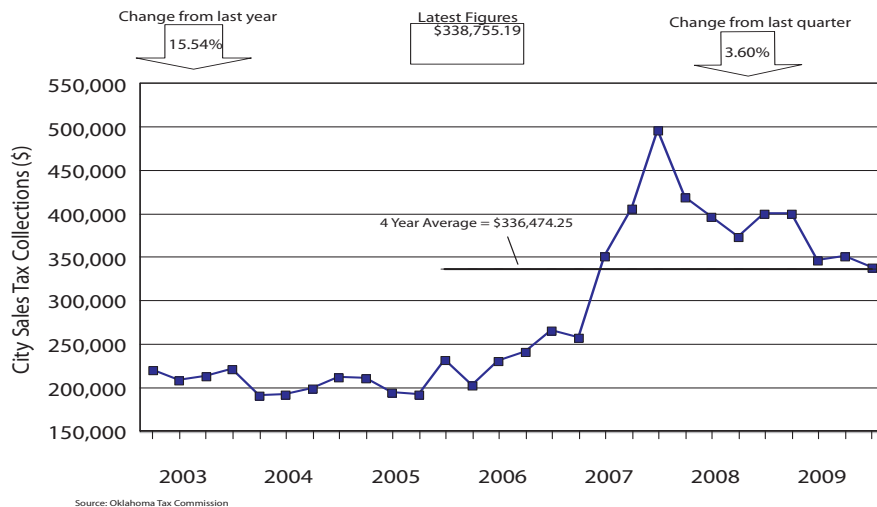


3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$962,318.87	\$956,693.89	0.59%	\$972,278.95	-1.02%	\$953,817.68	0.89%	\$884,111.34	8.85%

\*Compared to current quarter

Purcell city sales tax collections were up 0.59% from the previous quarter with total city sales tax collections of \$962,318.87. This figure was above the four year average of \$882,072.78. In 2nd Qtr 2005, Purcell's city sales tax rate rose from 3.5% to 4%.

Chart 21: Sayre City Sales Tax Collections



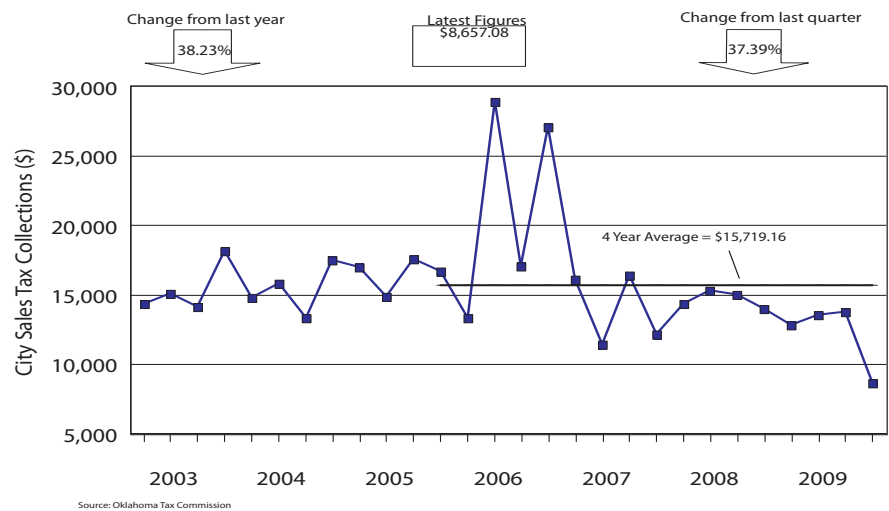
City sales tax collections for Sayre fell 3.60% between 2nd Qtr 2009 and 3rd Qtr 2009 and 15.54% between 3rd Qtr 2008 and 3rd Qtr 2009. The 3rd Qtr 2009 is the only third quarter of any year to experience a decline during the time period covered.

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$338,755.19	\$351,413.22	-3.60%	\$401,105.43	-15.54%	\$496,326.17	-31.75%	\$266,876.20	26.93%

\*Compared to current quarter

Taloga city sales tax collections were down 37.39% on the quarter for total city sales tax collections of \$8,657.08. This marked the first time that city sales tax collections have been below \$10,000. Analysis of the taxable sales broken down by two digit standard industry code revealed that the Industrial and Commercial Machinery and Computer Equipment sector (SIC 35) experienced the largest decrease with a loss of \$0.005 million (139.60%) between 2nd Qtr 2009 and 3rd Qtr 2009.

Chart 22: Taloga City Sales Tax Collections

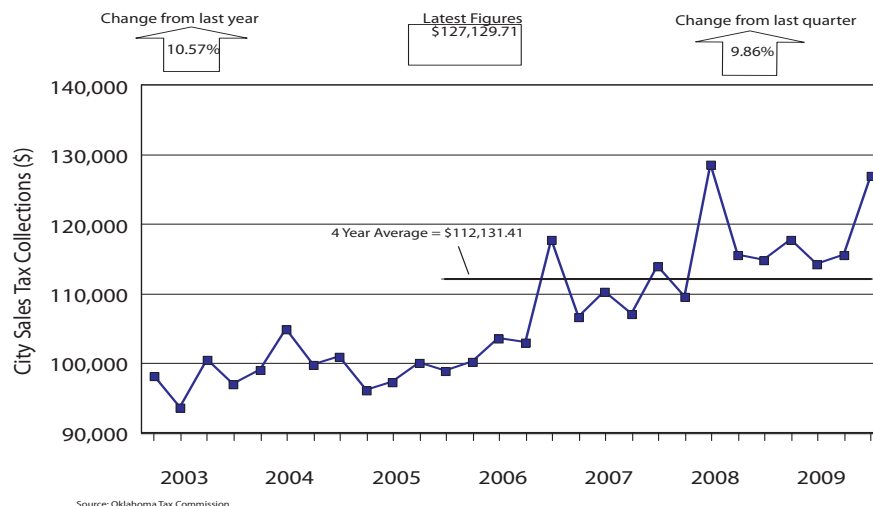


3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$8,657.08	\$13,825.95	-37.39%	\$14,014.22	-38.23%	\$12,201.83	-29.05%	\$27,089.29	-68.04%

\*Compared to current quarter

Walters city sales tax collections rose 9.86% between 2nd Qtr 2009 and 3rd Qtr 2009 and 10.57% between 3rd Qtr 2008 and 3rd Qtr 2009. This marked the second time that city sales tax collections have been above \$120,000.

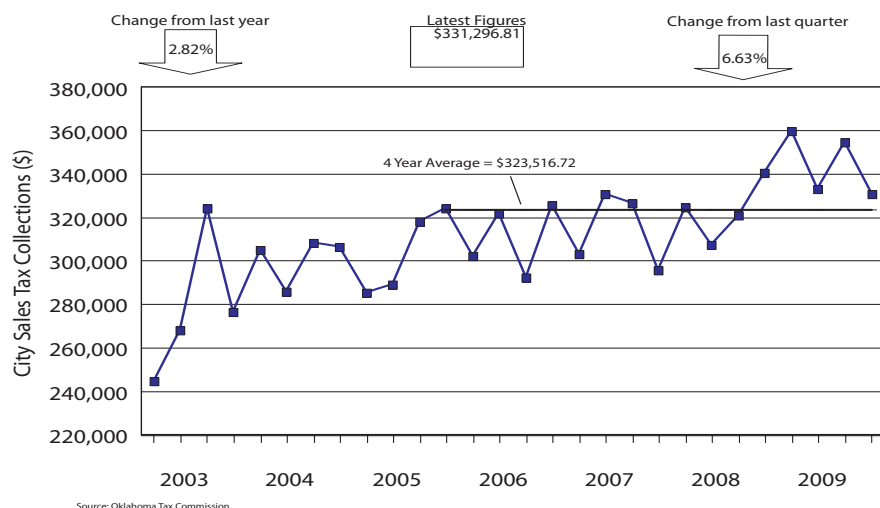
*Chart 23: Walters City Sales Tax Collections*



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$127,129.71	\$115,722.28	9.86%	\$114,972.09	10.57%	\$114,113.75	11.41%	\$117,781.62	7.94%

\*Compared to current quarter

*Chart 24: Watonga City Sales Tax Collections*

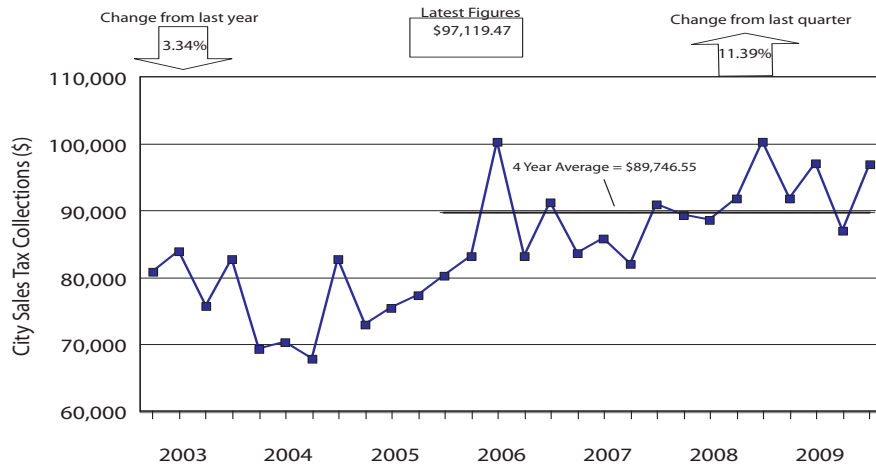


3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$331,296.81	\$354,814.05	-6.63%	\$340,900.73	-2.82%	\$296,181.44	11.86%	\$326,121.98	1.59%

\*Compared to current quarter

Watonga city sales tax collections were down 6.63% from the previous quarter for total city sales tax collections of \$331,296.81. Over the course of the past year, city sales tax collections were down 2.82%.

Chart 25: Waurika City Sales Tax Collections



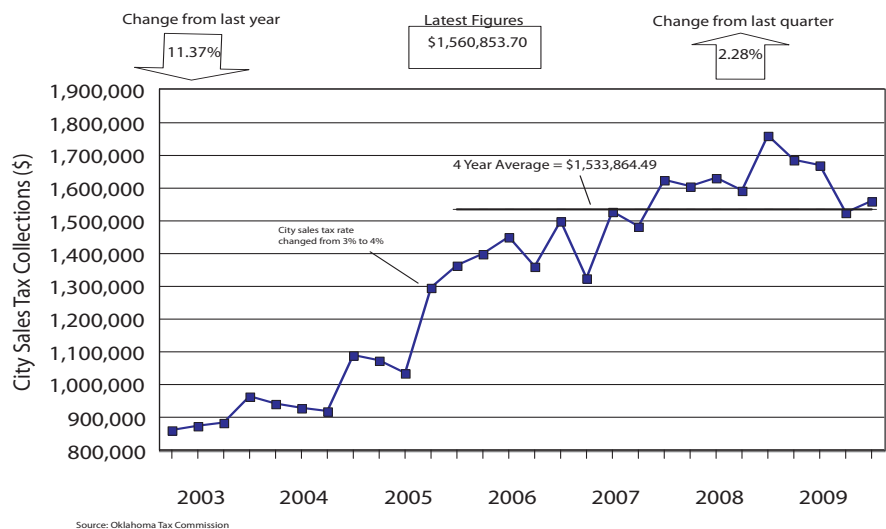
Waurika city sales tax collections rose 11.39% between 2nd Qtr 2009 and 3rd Qtr 2009 and fell 3.34% between 3rd Qtr 2008 and 3rd Qtr 2009. City sales tax collections for 3rd Qtr 2009 were above the four year average of \$89,746.55.

3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$97,119.47	\$87,188.29	11.39%	\$100,472.94	-3.34%	\$91,003.09	6.72%	\$91,330.41	6.34%

\*Compared to current quarter

City sales tax collections for Weatherford rose 2.28% on the quarter for total city sales tax collections of \$1,560,853.70. City sales tax collections for 3rd Qtr 2009 were above the four year average of \$1,533,853.70. Although city sales tax collections decreased 11.37% on the year, 3rd Qtr 2008 had the highest city sales tax collections ever recorded for Weatherford. In 1st Qtr 2005, Weatherford's city sales tax rate rose from 3% to 4%.

Chart 26: Weatherford City Sales Tax Collections

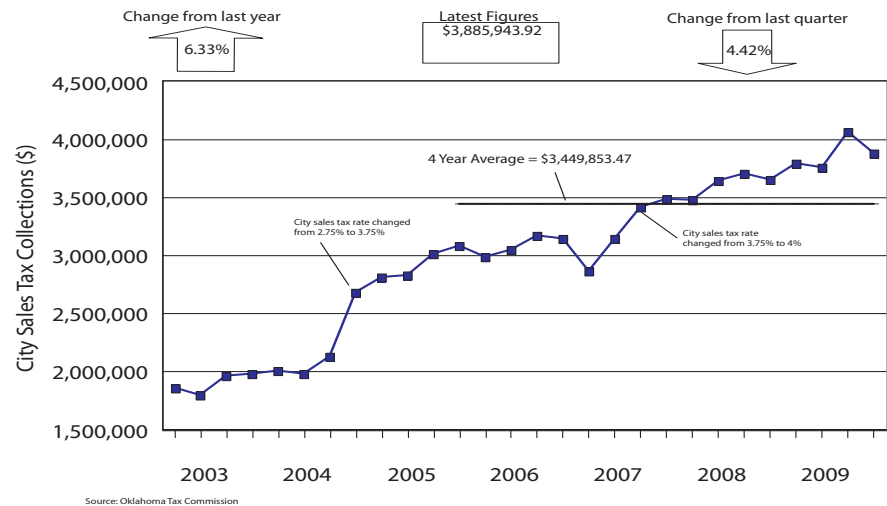


3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$1,560,853.70	\$1,526,072.52	2.28%	\$1,761,066.83	-11.37%	\$1,625,932.81	-4.00%	\$1,499,165.61	4.11%

\*Compared to current quarter

Yukon city sales tax collections were down 4.42% between 2nd Qtr 2009 and 3rd Qtr 2009 and up 6.33% between 3rd Qtr 2008 and 3rd Qtr 2009. In 3rd Qtr 2004, Yukon's city sales tax rate rose from 2.75% to 3.75%. In 2nd Qtr 2007, Yukon's city sales tax rate rose from 3.75% to 4%.

### Chart 27: Yukon City Sales Tax Collections



3rd Qtr 2009	2nd Qtr 2009	% Change*	3rd Qtr 2008	% Change*	3rd Qtr 2007	% Change*	3rd Qtr 2006	% Change*
\$3,885,943.92	\$4,065,593.07	-4.42%	\$3,654,580.24	6.33%	\$3,486,145.15	11.47%	\$3,151,758.69	23.29%

\*Compared to current quarter