

By: Leia Moore



SOIC Regional Economic Indicators:

City Sales Tax Collections

Center for Economic & Business Development

City sales tax collections fell 6.25% (\$2.27 million) over the past year, with four of the twenty five cities in the SOIC region increasing their yearly city sales tax collections. Of these twenty five cities, Frederick managed the greatest percentage gains with 92.65% (\$0.187 million), followed by Altus with 17.29% (\$0.336 million), Kingfisher with 8.14% (\$0.046 million) and Lawton with 0.04% (\$0.004 million). Over the past quarter, regional city sales tax collections increased 2.84% (\$0.942 million) staying above the four year average of \$32,072,455.67. The four year average is the average of all the city sales tax collections reported from 4th Qtr 2005 to 4th Qtr 2009. It serves as a marker to judge the current market conditions. Over the entire time period from 4th Qtr 2002 to 4th Qtr 2009, regional city sales tax collections stood at a combined total of \$0.841 billion in the SOIC region.

April 2010

Chart 1: Total City Sales Tax Collections

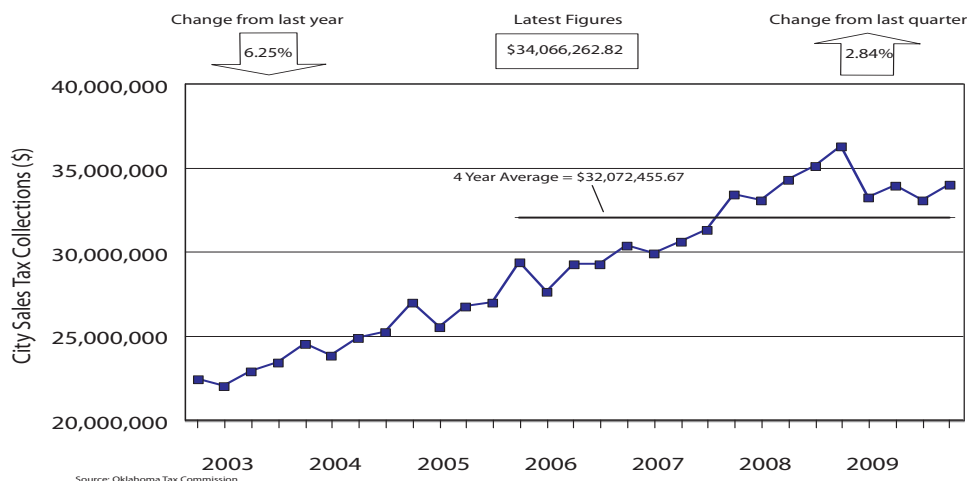


Chart 2: Comparative City Sales Tax Collections

	4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
Altus	\$2,277,634.48	\$2,179,969.39	4.48%	\$1,941,941.84	17.29%	\$1,893,508.15	20.29%	\$1,780,501.11	27.92%
Anadarko	\$641,369.89	\$636,716.56	0.73%	\$749,070.37	-14.38%	\$699,492.23	-8.31%	\$684,471.79	-6.30%
Burns Flat	\$52,488.24	\$51,840.16	1.25%	\$65,734.40	-20.15%	\$58,531.53	-10.32%	\$46,393.41	13.14%
Cheyenne	\$60,154.62	\$59,561.70	1.00%	\$83,725.14	-28.15%	\$127,874.71	-52.96%	\$149,925.75	-59.88%
Chickasha	\$2,240,534.91	\$2,127,679.98	5.30%	\$2,565,334.54	-12.66%	\$2,460,628.70	-8.94%	\$2,347,741.68	-4.57%
Clinton	\$1,130,506.51	\$1,132,596.49	-0.18%	\$1,353,097.02	-16.45%	\$1,312,716.75	-13.88%	\$1,164,231.63	-2.90%
Cordell	\$169,384.74	\$176,953.70	-4.28%	\$192,813.94	-12.15%	\$225,450.12	-24.87%	\$178,858.29	-5.30%
Duncan	\$2,939,118.65	\$2,662,937.38	10.37%	\$3,486,106.56	-15.69%	\$3,082,495.66	-4.65%	\$2,636,362.14	11.48%
El Reno	\$1,598,994.99	\$2,021,251.87	-20.89%	\$1,967,304.73	-18.72%	\$1,579,931.21	1.21%	\$1,559,430.41	2.54%
Elk City	\$2,431,461.18	\$2,231,799.23	8.95%	\$3,174,800.93	-23.41%	\$2,919,676.65	-16.72%	\$2,279,244.05	6.68%
Frederick	\$389,122.20	\$216,087.72	80.08%	\$201,987.03	92.65%	\$196,356.83	98.17%	\$183,619.30	111.92%
Hobart	\$303,082.04	\$295,515.48	2.56%	\$330,474.83	-8.29%	\$302,461.25	0.21%	\$284,072.69	6.69%
Hollis	\$55,755.63	\$54,868.16	1.62%	\$58,541.15	-4.76%	\$58,496.73	-4.69%	\$55,257.18	0.90%
Kingfisher	\$608,065.46	\$557,679.62	9.03%	\$562,296.24	8.14%	\$750,947.41	-19.03%	\$556,216.88	9.32%
Lawton	\$9,784,099.77	\$9,597,647.64	1.94%	\$9,780,496.95	0.04%	\$8,581,289.64	14.02%	\$8,285,885.76	18.08%
Mangum	\$137,147.97	\$142,917.70	-4.04%	\$153,403.25	-10.60%	\$131,112.53	4.60%	\$150,417.82	-8.82%
Mustang	\$1,894,294.10	\$1,818,523.85	4.17%	\$1,940,584.65	-2.39%	\$1,756,394.98	7.85%	\$1,606,851.67	17.89%
Purcell	\$951,385.58	\$932,597.92	2.01%	\$1,010,218.81	-5.82%	\$995,407.13	-4.42%	\$871,811.09	9.13%
Sayre	\$305,189.93	\$329,155.27	-7.28%	\$361,506.23	-15.58%	\$411,029.47	-25.75%	\$287,215.49	6.26%
Taloga	\$9,276.38	\$13,185.98	-29.65%	\$15,235.29	-39.11%	\$12,277.85	-24.45%	\$11,177.37	-17.01%
Walters	\$110,393.01	\$117,886.19	-6.36%	\$120,621.75	-8.48%	\$125,787.23	-12.24%	\$109,796.13	0.54%
Watonga	\$314,485.38	\$319,401.85	-1.54%	\$342,953.44	-8.30%	\$303,696.79	3.55%	\$338,872.21	-7.20%
Waurika	\$90,785.57	\$94,728.59	-4.16%	\$91,846.73	-1.16%	\$89,530.11	1.40%	\$89,465.91	1.48%
Weatherford	\$1,651,325.37	\$1,577,447.77	4.68%	\$1,731,454.71	-4.63%	\$1,691,658.58	-2.38%	\$1,452,459.80	13.69%
Yukon	\$3,920,206.22	\$3,775,422.01	3.83%	\$4,054,038.34	-3.30%	\$3,737,384.89	4.89%	\$3,299,296.92	18.82%
Total	\$34,066,262.82	\$33,124,372.21	2.84%	\$36,335,588.87	-6.25%	\$33,504,137.13	1.68%	\$30,409,576.48	12.02%

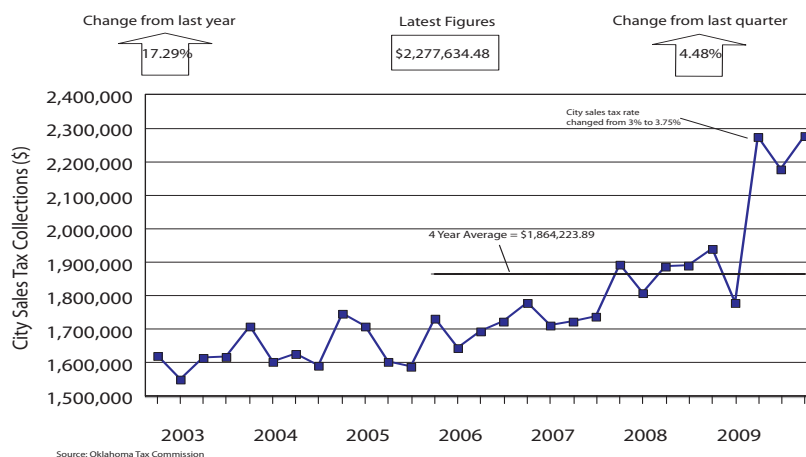
*Compared to current quarter

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Altus city sales tax collections were up 4.48% during 4th Qtr 2009 for a total city sales tax collection of \$2,277,634.48. This marked the second time that city sales tax collections have been above \$2,200,000. Over the course of the past year, city sales tax collections were up 17.29%. This was due to the fact that in 2nd Qtr 2009, Altus' city sales tax rate increased from 3% to 3.75%. If Altus' city sales tax rate had stayed at 3%, city sales tax collections for 4th Qtr 2009 would have been down 6.17% on the year for a total city sales tax collection of \$1,822,107.58.

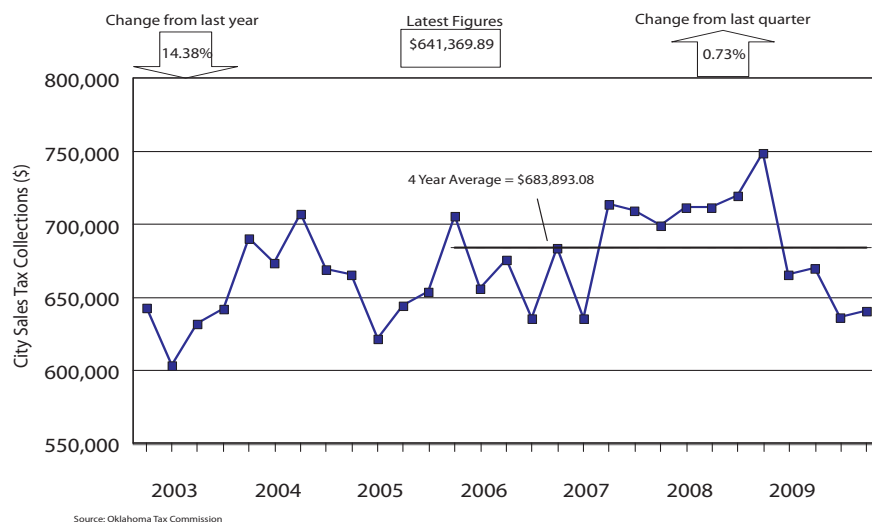
Chart 3: Altus City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$2,277,634.48	\$2,179,969.39	4.48%	\$1,941,941.84	17.29%	\$1,893,508.15	20.29%	\$1,780,501.11	27.92%

*Compared to current quarter

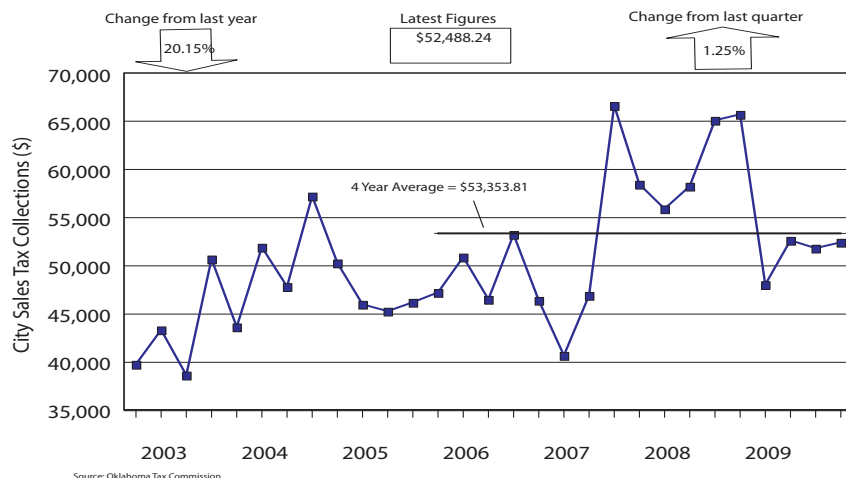
Chart 4: Anadarko City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$641,369.89	\$636,716.56	0.73%	\$749,070.37	-14.38%	\$699,492.23	-8.31%	\$684,471.79	-6.30%

*Compared to current quarter

Anadarko city sales tax collections were up 0.73% between 3rd Qtr 2009 and 4th Qtr 2009. Over the course of the past year, total city sales tax collections were down 14.38% for a total city sales tax collection of \$641,369.89. City sales tax collections for 3rd Qtr 2009 were below the four year average of \$683,893.08.

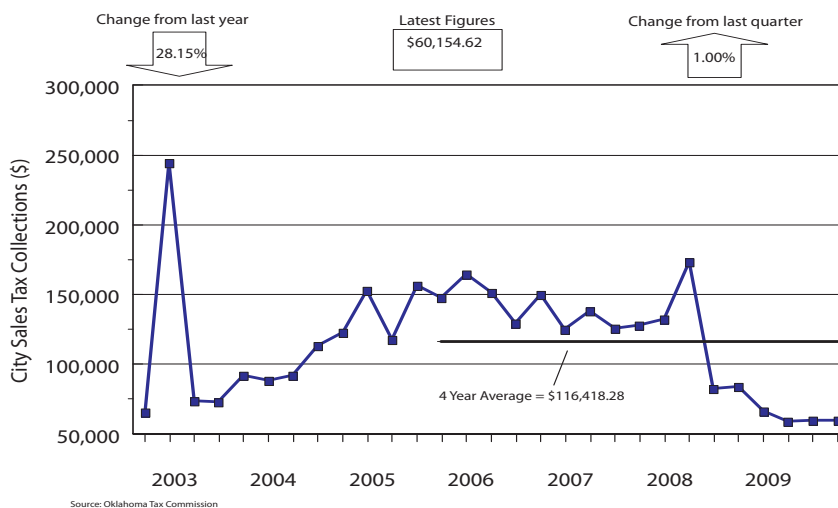
Chart 5: Burns Flat City Sales Tax Collections

City sales tax collections for Burns Flat rose 1.25% between 3rd Qtr 2009 and 4th Qtr 2009 and fell 20.15% between 4th Qtr 2008 and 4th Qtr 2009. City sales tax collections for 4th Qtr 2009 were below the four year average of \$53,353.81.

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$52,488.24	\$51,840.16	1.25%	\$65,734.40	-20.15%	\$58,531.53	-10.32%	\$46,393.41	13.14%

*Compared to current quarter

Cheyenne city sales tax collections were up 1.00% on the quarter and down 28.15% on the year. City sales tax collections for 4th Qtr 2009 were below the four year average of \$116,418.28.

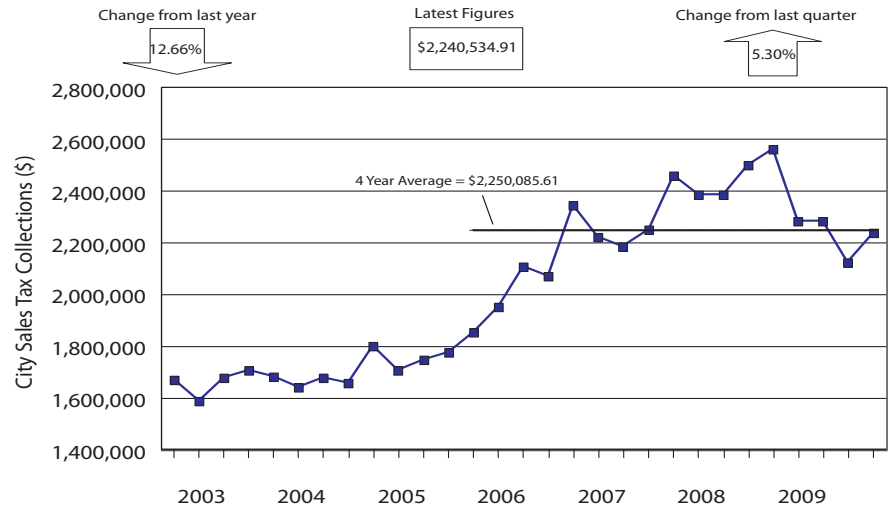
Chart 6: Cheyenne City Sales Tax Collections

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$60,154.62	\$59,561.70	1.00%	\$83,725.14	-28.15%	\$127,874.71	-52.96%	\$149,925.75	-59.88%

*Compared to current quarter

Chickasha city sales tax collections rose 5.30% between 3rd Qtr 2009 and 4th Qtr 2009. Over the course of the past year, total sales tax collections were down 12.66% for a total city sales tax collection of \$2,240,534.91. City sales tax collections for 3rd Qtr 2009 were below the four year average of \$2,250,085.61.

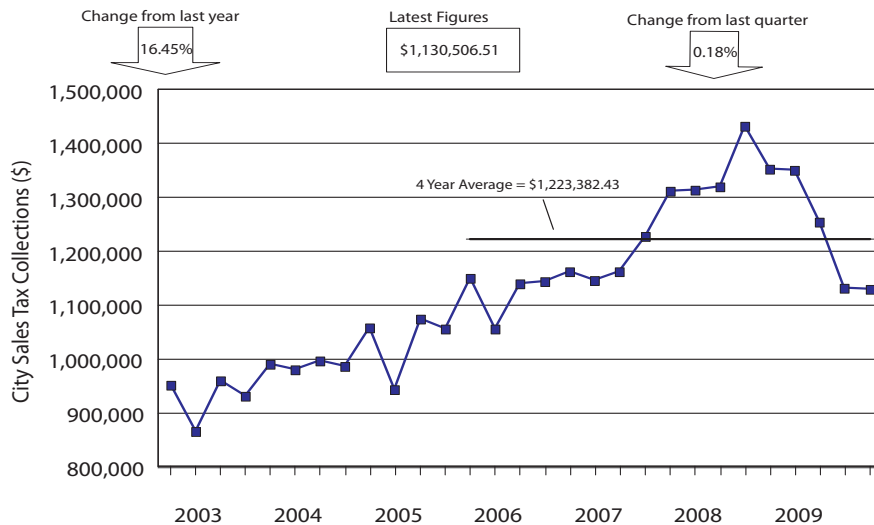
Chart 7: Chickasha City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$2,240,534.91	\$2,127,679.98	5.30%	\$2,565,334.54	-12.66%	\$2,460,628.70	-8.94%	\$2,347,741.68	-4.57%

*Compared to current quarter

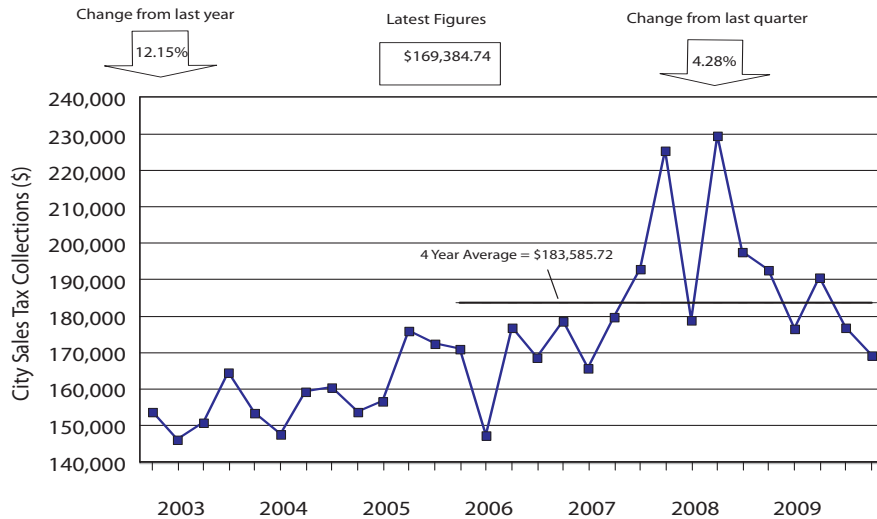
Chart 8: Clinton City Sales Tax Collections



City sales tax collections for Clinton fell 0.18% between 3rd Qtr 2009 and 4th Qtr 2009 and 16.45% between 4th Qtr 2008 and 4th Qtr 2009. This marked the fifth consecutive loss in city sales tax collections. City sales tax collections for 4th Qtr 2009 were below the four year average of \$1,223,382.43.

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$1,130,506.51	\$1,132,596.49	-0.18%	\$1,353,097.02	-16.45%	\$1,312,716.75	-13.88%	\$1,164,231.63	-2.90%

*Compared to current quarter

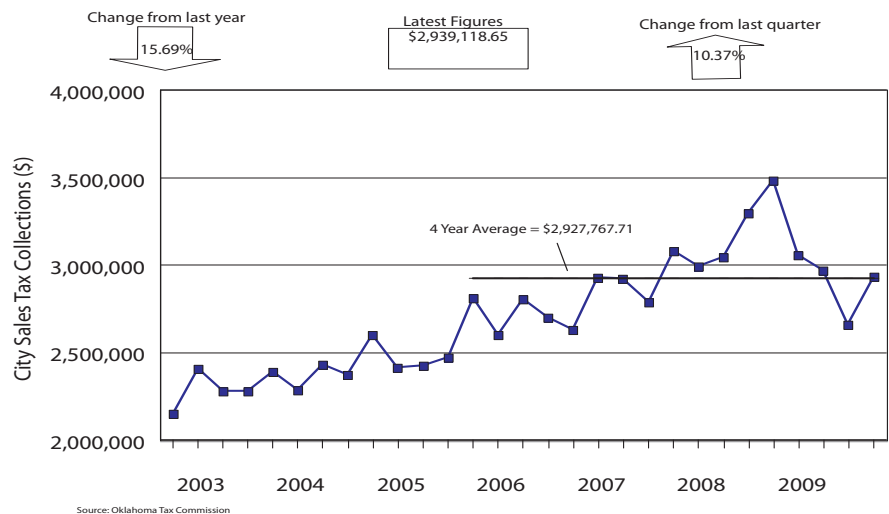
Chart 9: Cordell City Sales Tax Collections

City sales tax collections for Cordell fell 4.28% between 3rd Qtr 2009 and 4th Qtr 2009 for a total city sales tax collection of \$169,384.74. City sales tax collections for 3rd Qtr 2009 were below the four year average of \$183,585.72.

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$169,384.74	\$176,953.70	-4.28%	\$192,813.94	-12.15%	\$225,450.12	-24.87%	\$178,858.29	-5.30%

*Compared to current quarter

Duncan city sales tax collections were up 10.37% from the previous quarter for a total city sales tax collection of \$2,939,118.65. City sales tax collections for 4th Qtr 2009 were slightly above the four year average of \$2,927,767.71.

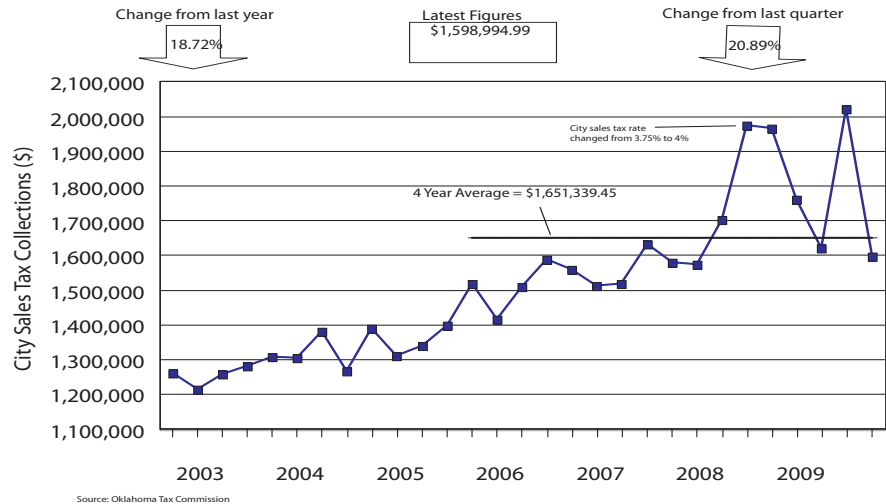
Chart 10: Duncan City Sales Tax Collections

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$2,939,118.65	\$2,662,937.38	10.37%	\$3,486,106.56	-15.69%	\$3,082,495.66	-4.65%	\$2,636,362.14	11.48%

*Compared to current quarter

El Reno city sales tax collections were down 20.89% from the previous quarter for a total city sales tax collection of \$1,598,994.99. Analysis of the city sales tax collections broken down by two digit standard industry code revealed that the Industrial and Commercial Machinery and Computer Equipment sector (SIC 35) experienced the largest increase with a loss of \$0.402 million (90.16%) between 3rd Qtr 2009 and 4th Qtr 2009. In 3rd Qtr 2008, El Reno's city sales tax rate increased from 3.75% to 4%.

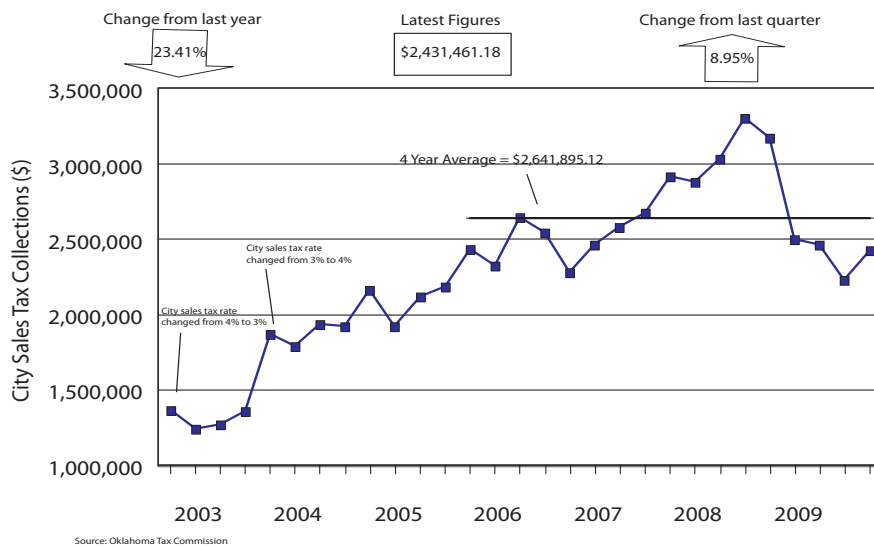
Chart 11: El Reno City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$1,598,994.99	\$2,021,251.87	-20.89%	\$1,967,304.73	-18.72%	\$1,579,931.21	1.21%	\$1,559,430.41	2.54%

*Compared to current quarter

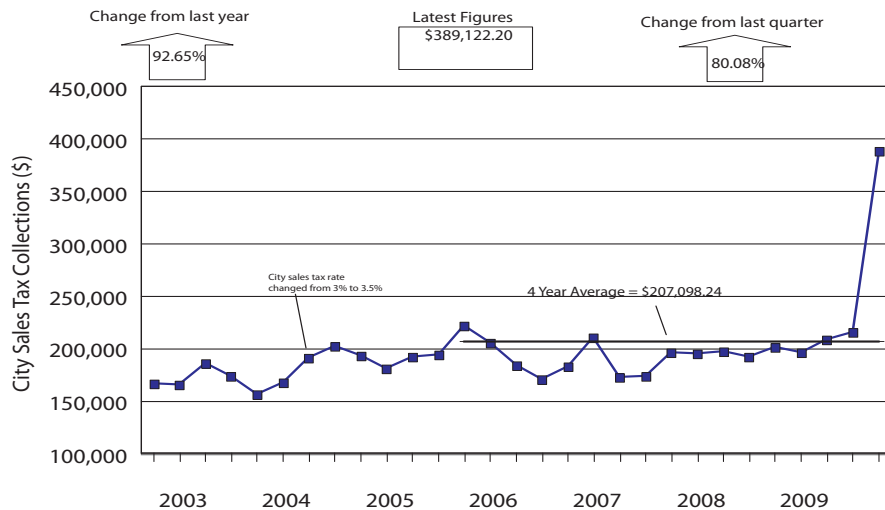
Chart 12: Elk City City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$2,431,461.18	\$2,231,799.23	8.95%	\$3,174,800.93	-23.41%	\$2,919,676.65	-16.72%	\$2,279,244.05	6.68%

*Compared to current quarter

Elk City city sales tax collections were up 8.95% on the quarter for a total city sales tax collection of \$2,431,461.18. Although city sales tax collections decreased 23.41% on the year, 4th Qtr 2008 had the second highest city sales tax collections ever recorded for Elk City. City sales tax collections for 4th Qtr 2009 were below the four year average of \$2,641,895.12. In 4th Qtr 2002, Elk City's city sales tax rate dropped from 4% to 3%. During 4th Qtr 2003, the city sales tax rate increased to 4%.

Chart 13: Frederick City Sales Tax Collections

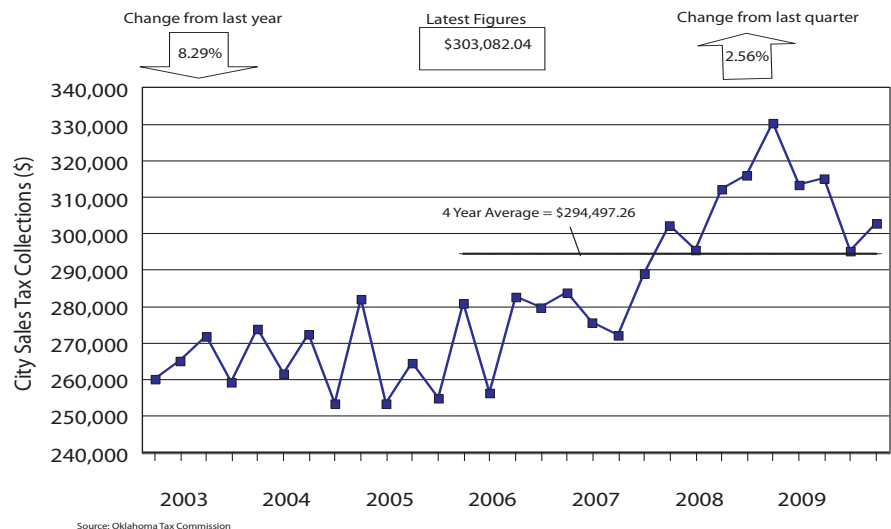
Source: Oklahoma Tax Commission

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$389,122.20	\$216,087.72	80.08%	\$201,987.03	92.65%	\$196,356.83	98.17%	\$183,619.30	111.92%

*Compared to current quarter

City sales tax collections for Frederick rose 80.08% between 3rd Qtr 2009 and 4th Qtr 2009 for a total city sales tax collection of \$389,122.20. This figure was above the four year average of \$207,098.24. Analysis of the city sales tax collections broken down by two digit standard industry code revealed that the Electric, Gas and Sanitary Services sector (SIC 49) experienced the largest increase with a gain of \$0.176 million (330.56%) between 3rd Qtr 2009 and 4th Qtr 2009. In 2nd Qtr 2004, Frederick's city sales tax rate increased from 3% to 3.5%.

Hobart city sales tax collections rose 2.56% between 3rd Qtr 2009 and 4th Qtr 2009 and fell 8.29% between 4th Qtr 2008 and 4th Qtr 2009 for a total city sales tax collection of \$303,082.04. This figure was above the four year average of \$294,497.26.

Chart 14: Hobart City Sales Tax Collections

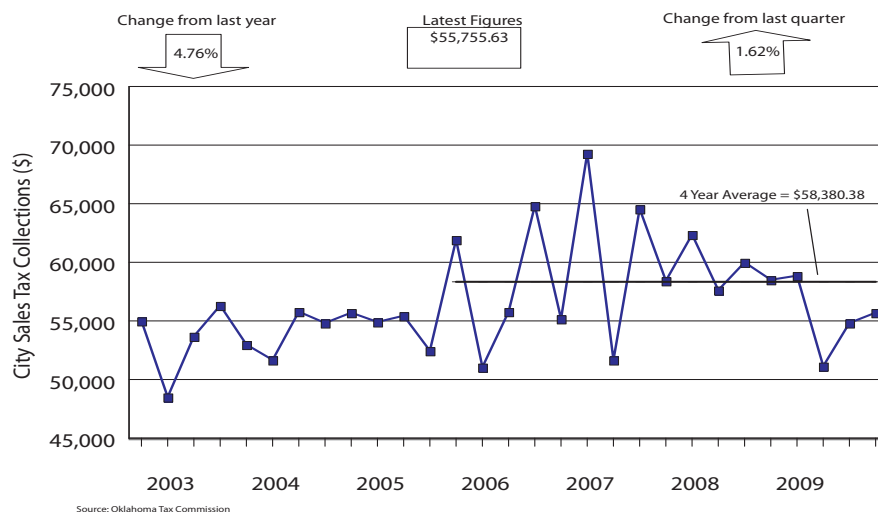
Source: Oklahoma Tax Commission

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$303,082.04	\$295,515.48	2.56%	\$330,474.83	-8.29%	\$302,461.25	0.21%	\$284,072.69	6.69%

*Compared to current quarter

Hollis city sales tax collections were up 1.62% on the quarter for a total city sales tax collection of \$55,755.63. City sales tax collections were down 4.76% over the course of the past year. City sales tax collections for 4th Qtr 2009 were below the four year average of \$58,380.38.

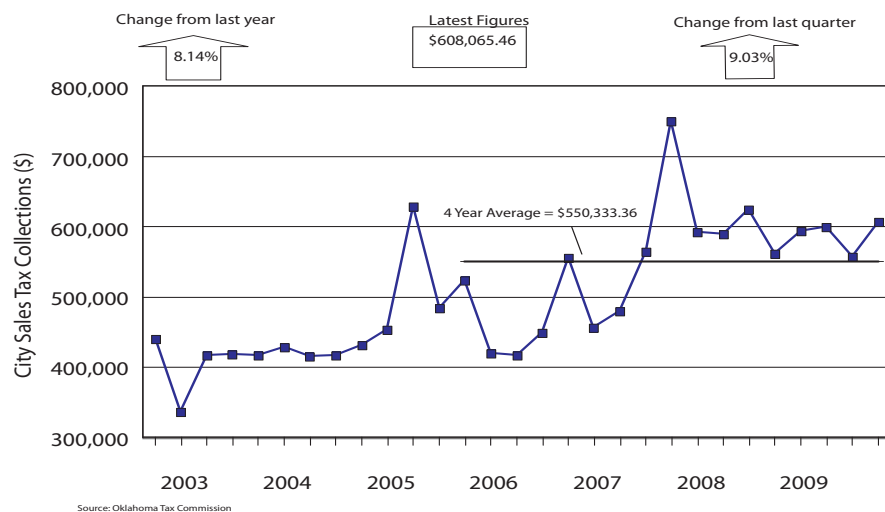
Chart 15: Hollis City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$55,755.63	\$54,868.16	1.62%	\$58,541.15	-4.76%	\$479,039.72	-88.36%	\$55,257.18	0.90%

*Compared to current quarter

Chart 16: Kingfisher City Sales Tax Collections

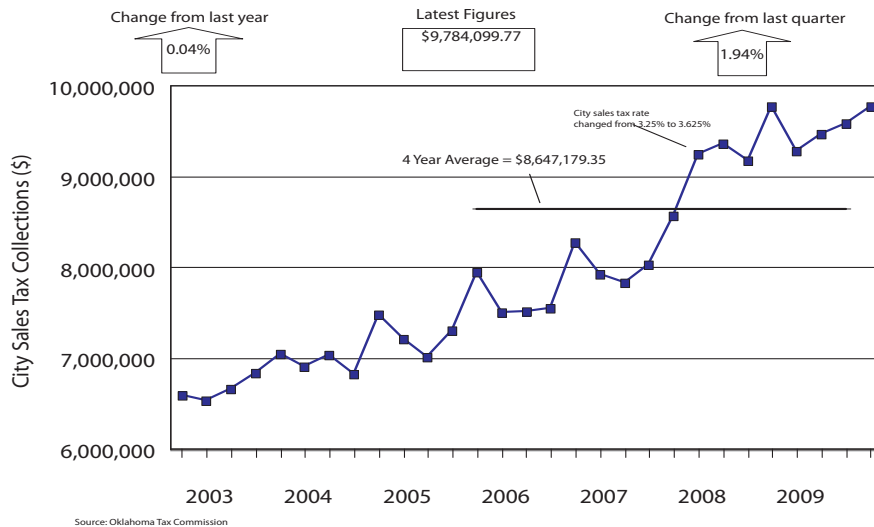


4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$608,065.46	\$557,679.62	9.03%	\$562,296.24	8.14%	\$750,947.41	-19.03%	\$556,216.88	9.32%

*Compared to current quarter

Kingfisher city sales tax collections rose 9.03% between 3rd Qtr 2009 and 4th Qtr 2009. Over the course of the past year, city sales tax collections were up 8.14% for a total city sales tax collection of \$608,065.46. City sales tax collections for 4th Qtr 2009 were above the four year average of \$550,333.36.

Chart 17: Lawton City Sales Tax Collections



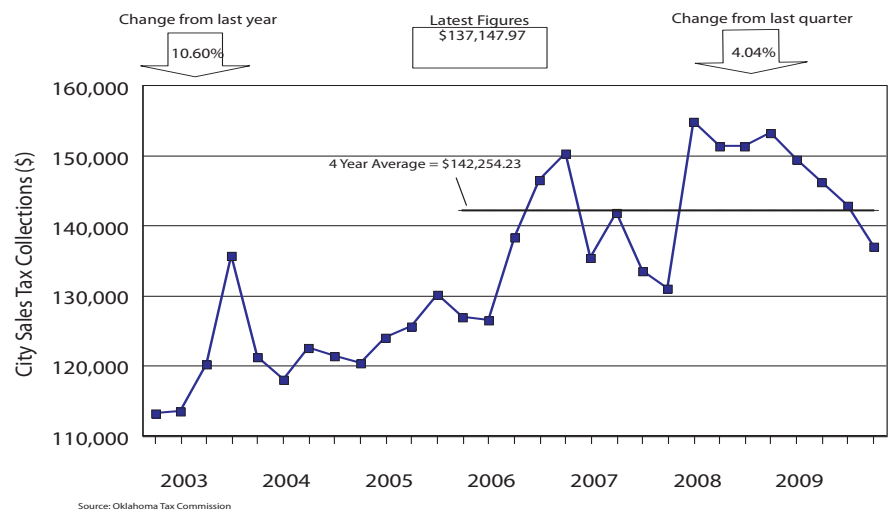
Lawton city sales tax collections were up 1.94% from the previous quarter with total city sales tax collections of \$9,784,099.77. This marked the third consecutive gain in city sales tax collections. In 1st Qtr 2008, Lawton's city sales tax rate increased from 3.25% to 3.625%.

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$9,784,099.77	\$9,597,647.64	1.94%	\$9,780,496.95	0.04%	\$8,581,289.64	14.02%	\$8,285,885.76	18.08%

*Compared to current quarter

City sales tax collections for Mangum fell 4.04% between 3rd Qtr 2009 and 4th Qtr 2009. Over the course of the past year, city sales tax collections were down 10.60% for a total city sales tax collection of \$137,147.97. This marked the fourth consecutive loss in city sales tax collections. City sales tax collections for 4th Qtr 2009 were below the four year average of \$142,254.23.

Chart 18: Mangum City Sales Tax Collections

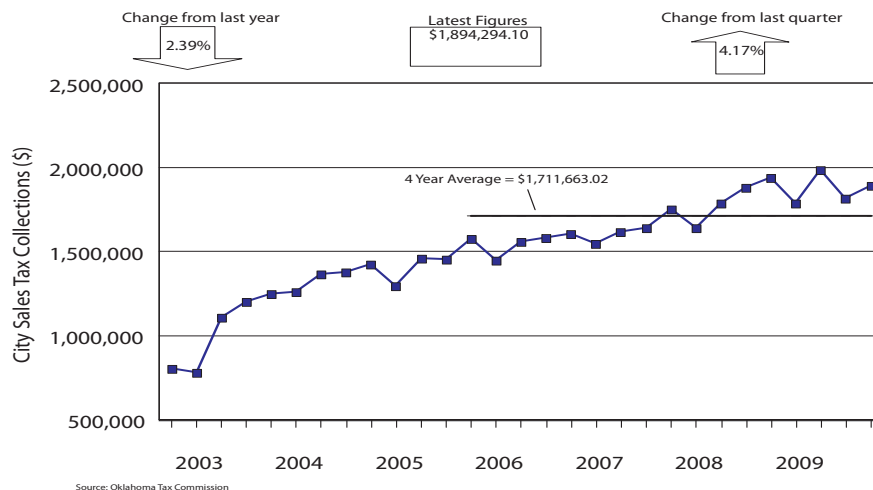


4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$137,147.97	\$142,917.70	-4.04%	\$153,403.25	-10.60%	\$131,112.53	4.60%	\$150,417.82	-8.82%

*Compared to current quarter

Mustang city sales tax collections were up 4.17% between 3rd Qtr 2009 and 4th Qtr 2009 and down 2.39% between 4th Qtr 2008 and 4th Qtr 2009. Total city sales tax collections stood at \$1,894,294.10. This figure was above the four year average of \$1,711,663.02.

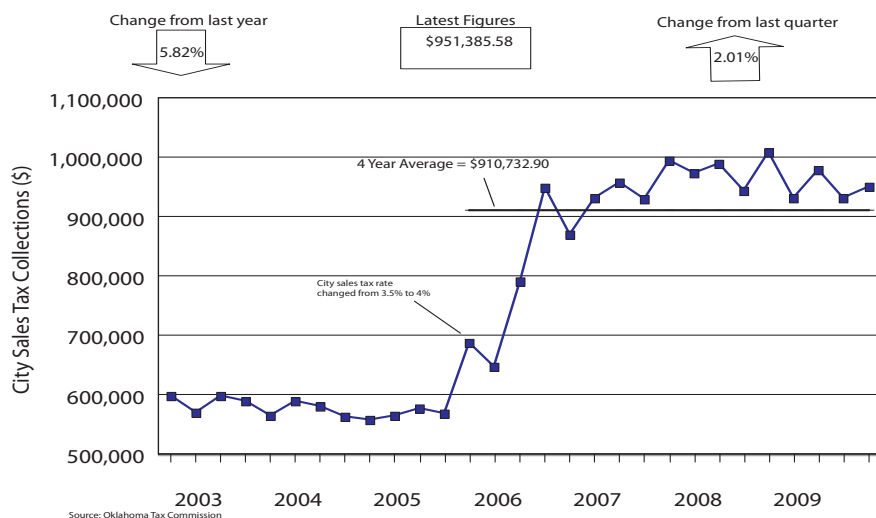
Chart 19: Mustang City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$1,894,294.10	\$1,818,523.85	4.17%	\$1,940,584.65	-2.39%	\$1,756,394.98	7.85%	\$1,606,851.67	17.89%

*Compared to current quarter

Chart 20: Purcell City Sales Tax Collections

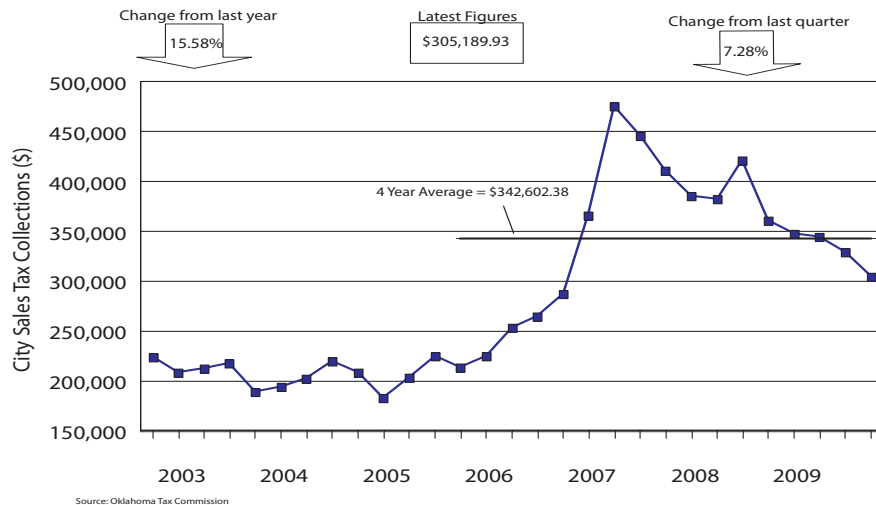


4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$951,385.58	\$932,597.92	2.01%	\$1,010,218.81	-5.82%	\$995,407.13	-4.42%	\$871,811.09	9.13%

*Compared to current quarter

Purcell city sales tax collections were up 2.01% from the previous quarter with total city sales tax collections of \$951,385.58. This figure was above the four year average of \$910,732.90. In 2nd Qtr 2005, Purcell's city sales tax rate rose from 3.5% to 4%.

Chart 21: Sayre City Sales Tax Collections



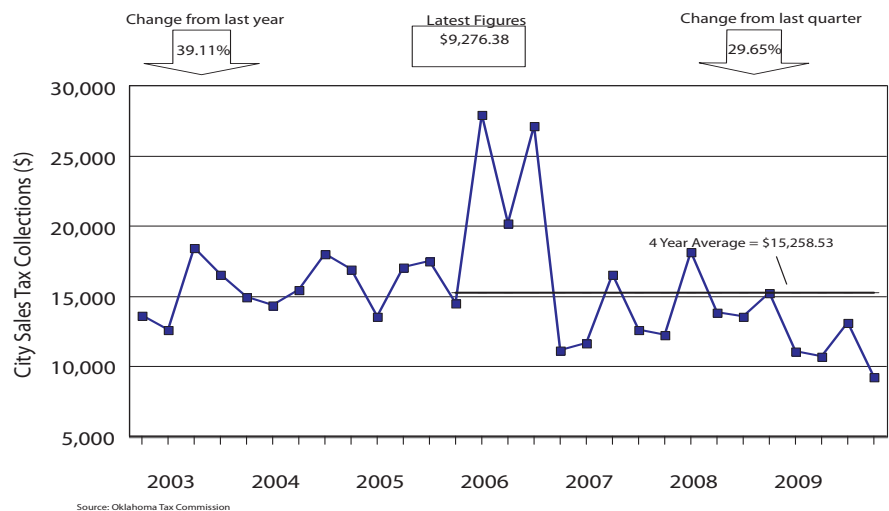
City sales tax collections for Sayre fell 7.28% between 3rd Qtr 2009 and 4th Qtr 2009 and 15.58% between 4th Qtr 2008 and 4th Qtr 2009. This marked the fifth consecutive loss in city sales tax collections.

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$305,189.93	\$329,155.27	-7.28%	\$361,506.23	-15.58%	\$411,029.47	-25.75%	\$287,215.49	6.26%

*Compared to current quarter

Taloga city sales tax collections were down 29.65% on the quarter for total city sales tax collections of \$9,276.38. This marked the first time that city sales tax collections have been below \$10,000. Analysis of the city sales tax collections broken down by two digit standard industry code revealed that the Industrial and Commercial Machinery and Computer Equipment sector (SIC 35) experienced the largest decrease with a loss of \$0.002 million (155.64%) between 3rd Qtr 2009 and 4th Qtr 2009.

Chart 22: Taloga City Sales Tax Collections

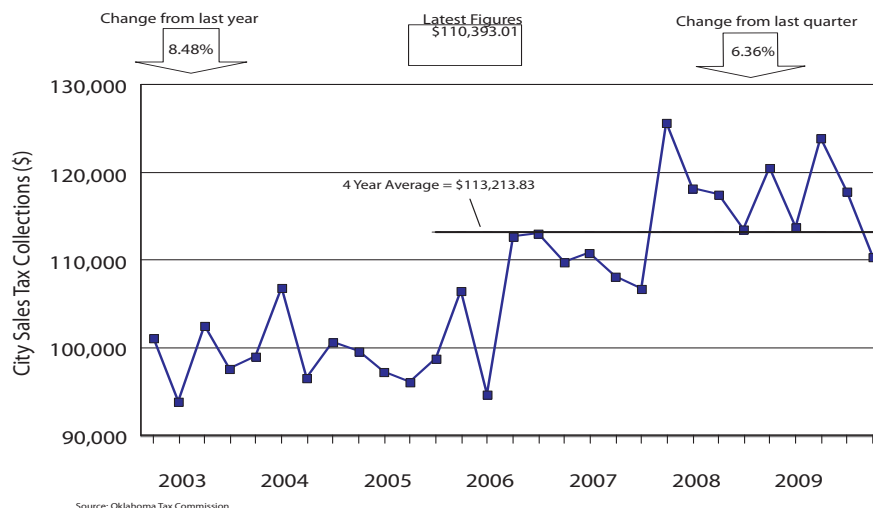


4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$9,276.38	\$13,185.98	-29.65%	\$15,235.29	-39.11%	\$12,277.85	-24.45%	\$11,177.37	-17.01%

*Compared to current quarter

City sales tax collections for Walters fell 6.36% between 3rd Qtr 2009 and 4th Qtr 2009. Over the course of the past year, city sales tax collections were down 8.48% for a total city sales tax collection of \$110,393.01. City sales tax collections for 4th Qtr 2009 were below the four year average of \$113,213.83.

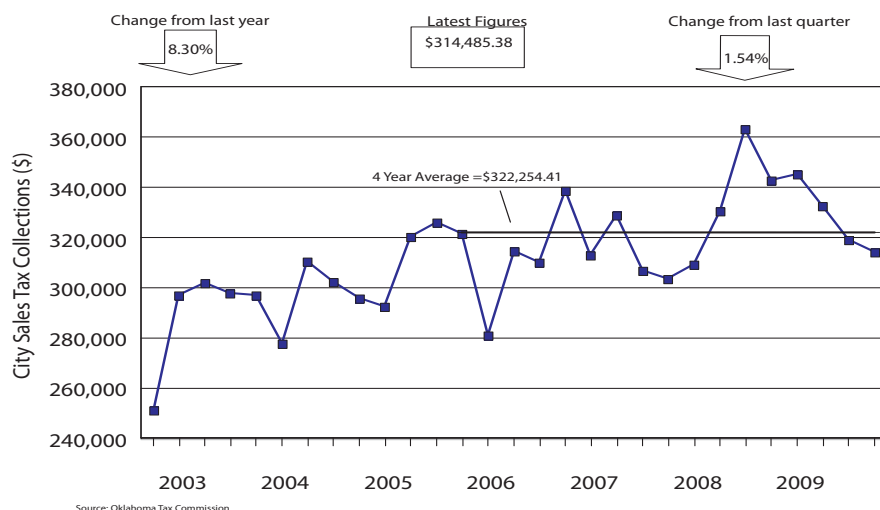
Chart 23: Walters City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$110,393.01	\$117,886.19	-6.36%	\$120,621.75	-8.48%	\$125,787.23	-12.24%	\$109,796.13	0.54%

*Compared to current quarter

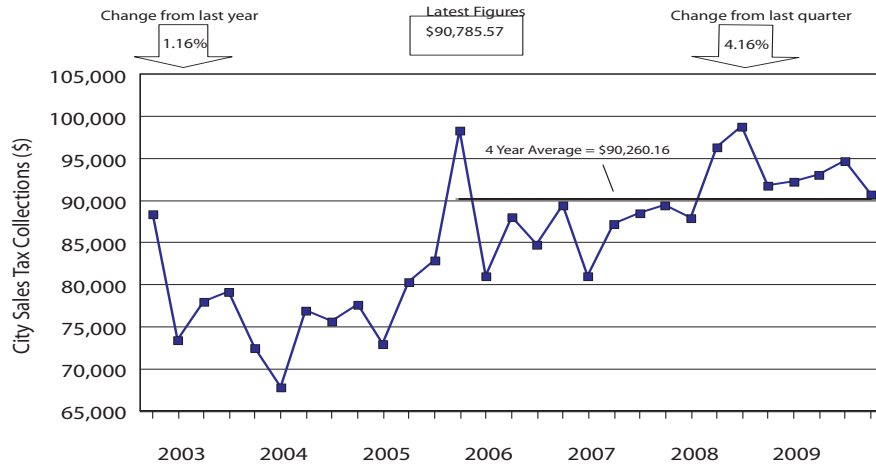
Chart 24: Watonga City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$314,485.38	\$319,401.85	-1.54%	\$342,953.44	-8.30%	\$303,696.79	3.55%	\$338,872.21	-7.20%

*Compared to current quarter

Watonga city sales tax collections were down 1.54% from the previous quarter for total city sales tax collections of \$314,485.38. Over the course of the past year, city sales tax collections were down 8.30%.

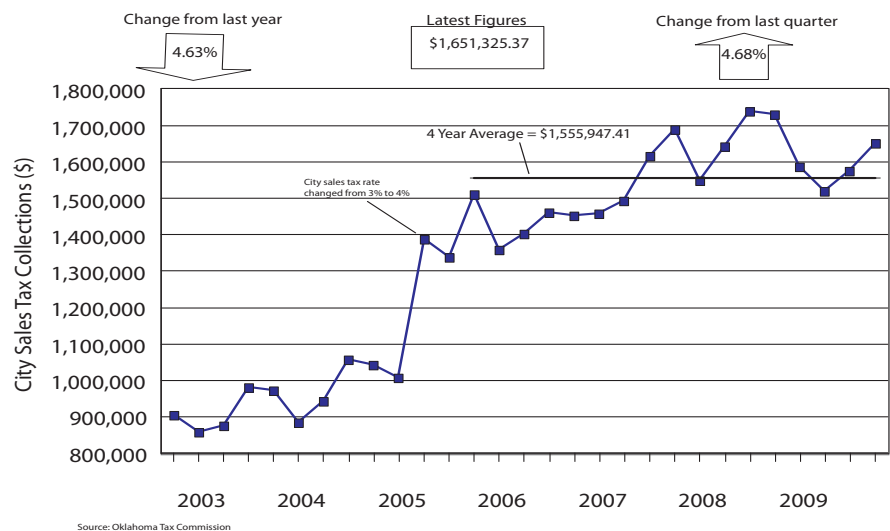
Chart 25: Waurika City Sales Tax Collections

Waurika city sales tax collections fell 4.16% between 3rd Qtr 2009 and 4th Qtr 2009 and 1.16% between 4th Qtr 2008 and 4th Qtr 2009. City sales tax collections for 4th Qtr 2009 were slightly above the four year average of \$90,260.16.

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$90,785.57	\$94,728.59	-4.16%	\$91,846.73	-1.16%	\$89,530.11	1.40%	\$89,465.91	1.48%

*Compared to current quarter

City sales tax collections for Weatherford rose 4.68% on the quarter for total city sales tax collections of \$1,651,325.37. Although city sales tax collections decreased 4.63% on the year, 4th Qtr 2008 had the second highest city sales tax collections ever recorded for Weatherford. City sales tax collections for 4th Qtr 2009 were above the four year average of \$1,555,947.41. In 1st Qtr 2005, Weatherford's city sales tax rate rose from 3% to 4%.

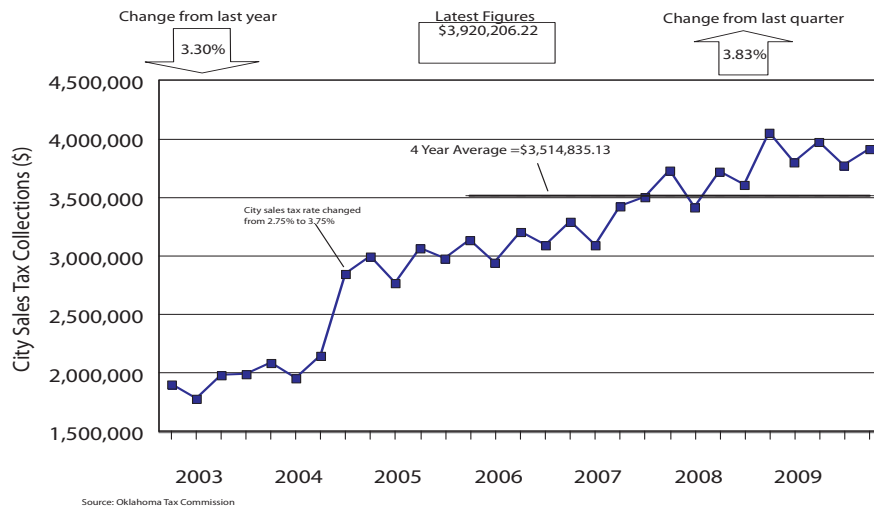
Chart 26: Weatherford City Sales Tax Collections

4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$1,651,325.37	\$1,577,447.77	4.68%	\$1,731,454.71	-4.63%	\$1,691,658.58	-2.38%	\$1,452,459.80	13.69%

*Compared to current quarter

Yukon city sales tax collections were up 3.83% between 3rd Qtr 2009 and 4th Qtr 2009 and down 3.30% between 4th Qtr 2008 and 4th Qtr 2009. In 3rd Qtr 2004, Yukon's city sales tax rate rose from 2.75% to 3.75%. In 2nd Qtr 2007, Yukon's city sales tax rate rose from 3.75% to 4%.

Chart 27: Yukon City Sales Tax Collections



4th Qtr 2009	3rd Qtr 2009	% Change*	4th Qtr 2008	% Change*	4th Qtr 2007	% Change*	4th Qtr 2006	% Change*
\$3,920,206.22	\$3,775,422.01	3.83%	\$4,054,038.34	-3.30%	\$3,737,384.89	4.89%	\$3,299,296.92	18.82%

*Compared to current quarter