

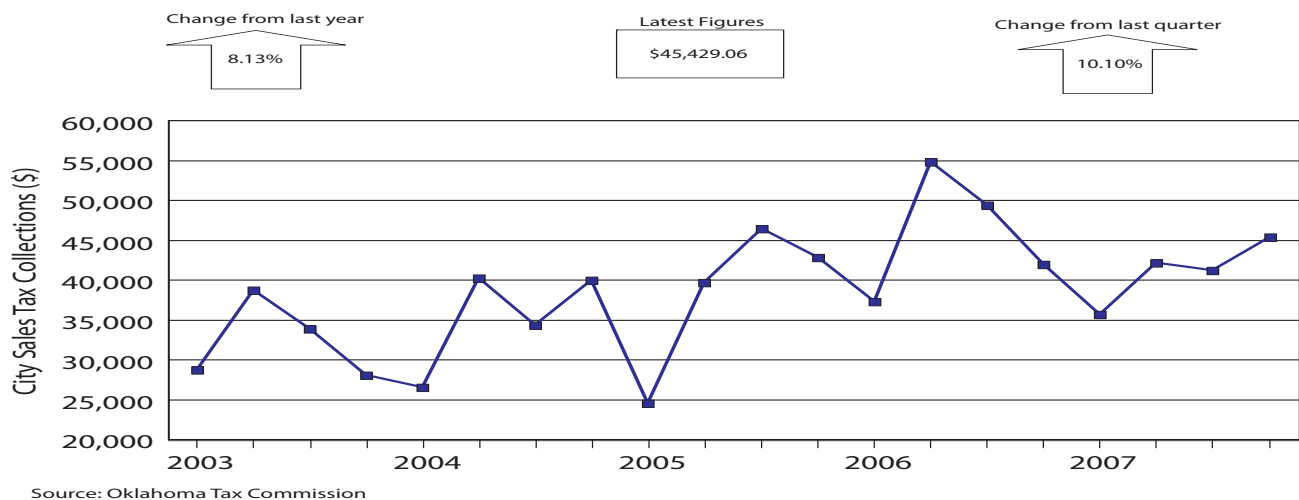
SOIC Regional Economic Indicators: *Clinton Focus on the Retail Trade Sectors (SIC 52-59)*

By: Leia Moore

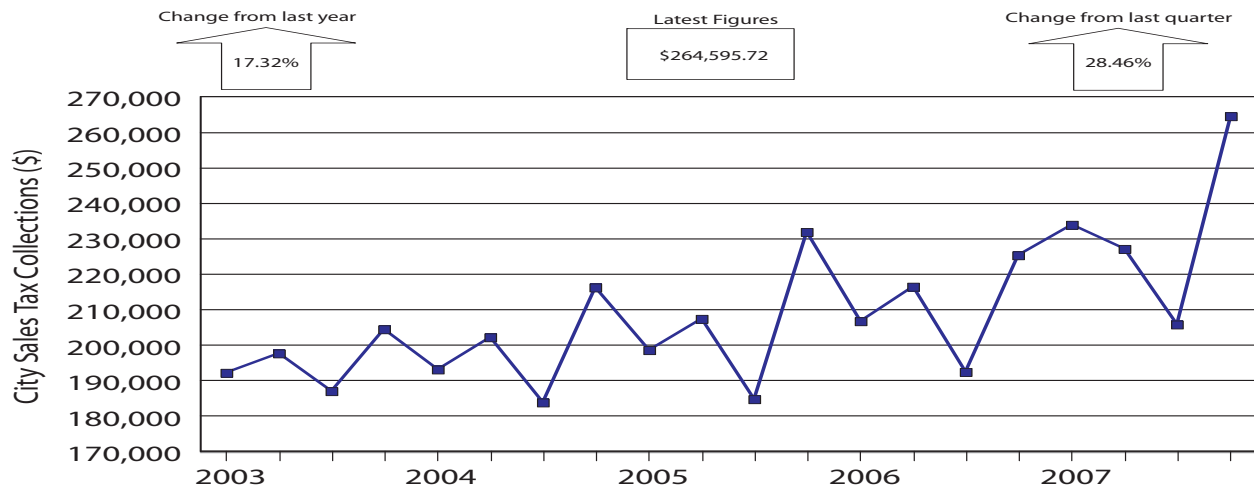
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Clinton city sales tax collections for the Retail Trade sectors (SIC 52-59) rose 7.51% (\$0.058 million) in 4th Qtr 2007 from the previous quarter. Over the course of the past year, six of the eight sectors managed an increase in their sector's city sales tax collections. The Furniture, Home Furnishings and Equipment Stores sector (SIC 57) managed the greatest percentage gain with 50.52% (\$0.020 million), followed by the General Merchandise Stores sector (SIC 53) with 17.32% (\$0.039 million) and the Eating and Drinking Places sector (SIC 58) with 12.66% (\$0.015 million).

Chart 1: Clinton Building Materials, Hardware, Garden Supply and Mobile Home Dealer (SIC 52)
City Sales Tax Collections

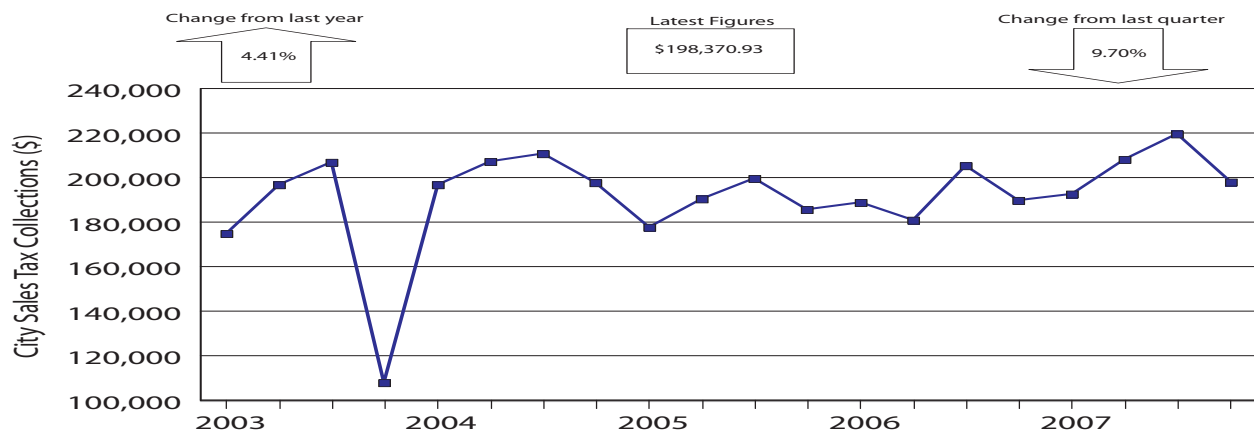


Clinton building materials, hardware, garden supply and mobile home dealer city sales tax collections were up 10.10% on the quarter for a total city sales tax collection of \$45,429.06 in the sector. Over the course of the past year, the sector's city sales tax collections were up 8.13%. It is important to note that this SIC category includes Lumber and Other Building Materials Dealers; Paint, Glass and Wallpaper Stores; Hardware Stores; Retail Nurseries, Lawn and Garden Supply Stores; and Mobile Home Dealers.

Chart 2: Clinton General Merchandise Stores (SIC 53) City Sales Tax Collections

Source: Oklahoma Tax Commission

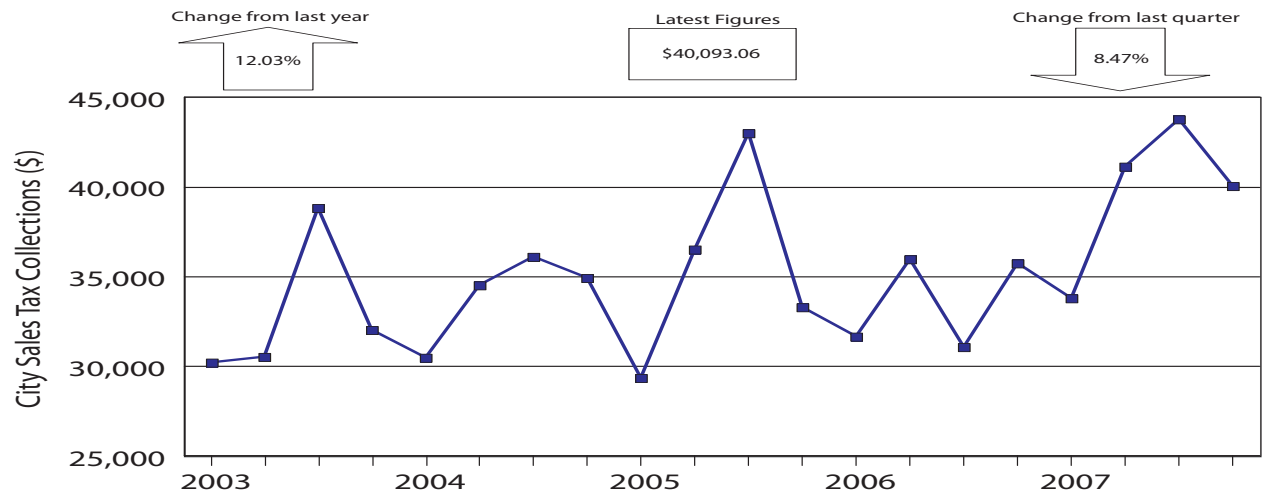
Clinton general merchandise stores city sales tax collections were up 28.46% between 3rd Qtr 2007 and 4th Qtr 2007 while the city sales tax collections were up 17.32% for the year. The General Merchandise Stores sector consists of Department Stores; Variety Stores; and Miscellaneous General Merchandise Stores.

Chart 3: Clinton Food Stores (SIC 54) City Sales Tax Collections

Source: Oklahoma Tax Commission

Clinton food stores city sales tax collections fell 9.70% between 3rd Qtr 2007 and 4th Qtr 2007 and rose 4.41% between 4th Qtr 2006 and 4th Qtr 2007. This SIC sector includes Grocery Stores; Meat and Fish Markets, Including Freezer Provisioners; Fruit and Vegetable Markets; Candy, Nut, and Confectionery Stores; Dairy Products Stores; Retail Bakeries; and Miscellaneous Food Stores.

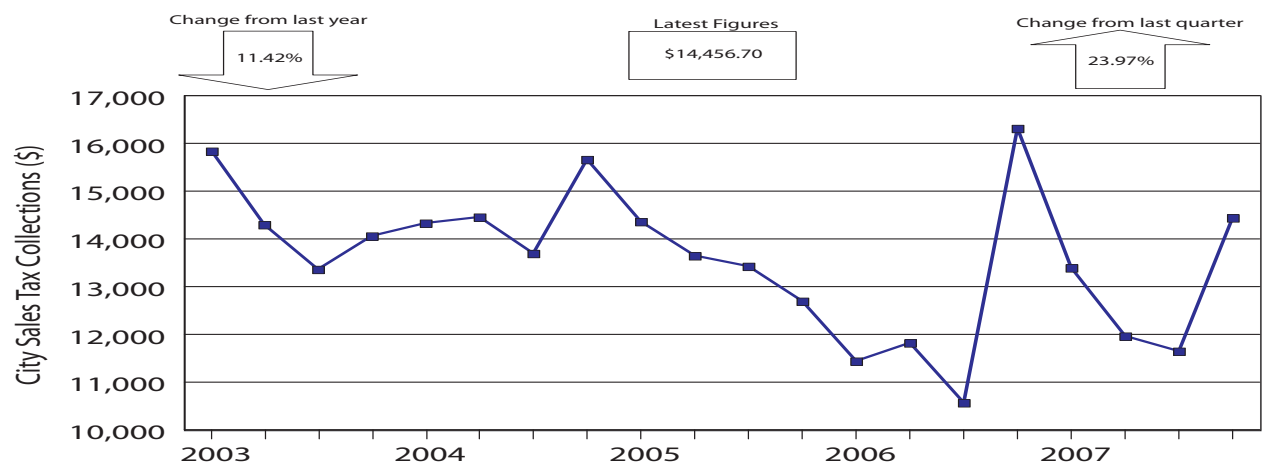
Chart 4: Clinton Automotive Dealers and Gasoline Service Stations (SIC 55) City Sales Tax Collections



Source: Oklahoma Tax Commission

Clinton automotive dealers and gasoline service stations city sales tax collections were down 8.47% on the quarter. Between 4th Qtr 2006 and 4th Qtr 2007, the sector's city sales tax collections were up 12.03%. It is important to note that this SIC category includes Motor Vehicle Dealers (New and Used); Motor Vehicle Dealers (Used only); Auto and Home Supply Stores; Gasoline Service Stations; Boat Dealers; Recreational Vehicle Dealers; Motorcycle Dealers; and Automotive Dealers, not elsewhere classified.

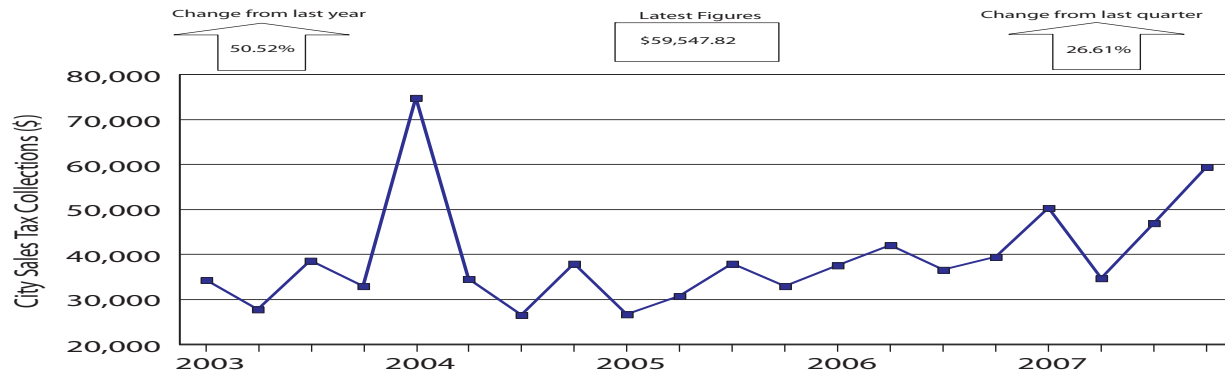
Chart 5: Clinton Apparel and Accessory Stores (SIC 56) City Sales Tax Collections



Source: Oklahoma Tax Commission

Clinton apparel and accessory stores city sales tax collections rose 23.97% between 3rd Qtr 2007 and 4th Qtr 2007. When compared to the previous year, the city sales tax collections were down 11.42% in the sector. The Apparel and Accessory Stores sector includes Men's and Boy's Clothing and Accessory Stores; Women's Clothing Stores; Women's Accessory and Specialty Stores; Children's and Infants' Wear Stores; Family Clothing Stores; Shoe Stores; and Miscellaneous Apparel and Accessory Stores.

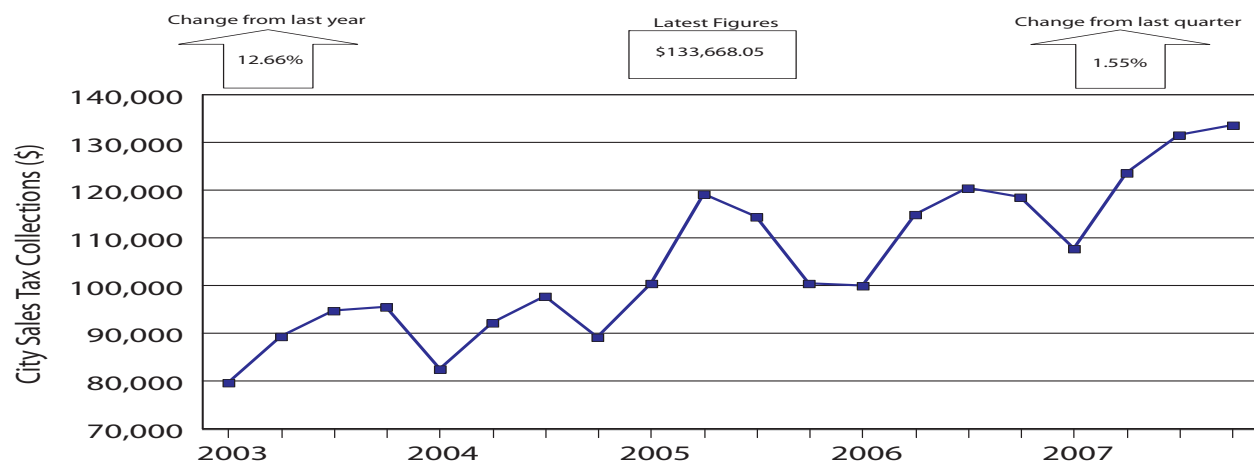
Chart 6: Clinton Furniture, Home Furnishings and Equipment Stores (SIC 57) City Sales Tax Collections



Source: Oklahoma Tax Commission

Clinton furniture, home furnishings and equipment stores city sales tax collections were up 26.61% from the previous quarter and 50.52% from the previous year. The Furniture, Home Furnishings and Equipment Stores sector consists of Home Furniture and Furnishings Stores; Household Appliance Stores; and Radio, Television, Consumer Electronics, and Music Stores.

Chart 7: Clinton Eating and Drinking Places (SIC 58) City Sales Tax Collections



Source: Oklahoma Tax Commission

Clinton eating and drinking places city sales tax collections rose 1.55% between 3rd Qtr 2007 and 4th Qtr 2007. Over the course of the past year, the city sales tax collections for the year rose 12.66%. This SIC sector includes Eating and Drinking Places.

Chart 8: Clinton Miscellaneous Retail (SIC 59) City Sales Tax Collections

Source: Oklahoma Tax Commission

Clinton miscellaneous retail city sales tax collections were up 3.87% from the previous quarter for a total city sales tax collection of \$70,496.22 in the sector. When compared to the previous year, the sector's city sales tax collections were down 2.17%. The Miscellaneous Retail sector consists of Drug Stores and Proprietary Stores; Liquor Stores; Used Merchandise Stores; Miscellaneous Shopping Goods Stores; Nonstore Retailers; Fuel Dealers; and Retail Stores, not elsewhere classified.

Chart 9: 4th Qtr 2007 Retail Trade Sectors for Clinton

Durable Goods	\$145,069.94
Building Materials, Hardware, Garden Supply & Mobile Home Dealer	\$45,429.06
Automotive Dealers & Gasoline Service Stations	\$40,093.06
Furniture, Home Furnishings & Equipment Stores	\$59,547.82
Nondurable Goods	\$681,587.62
General Merchandise Stores	\$264,595.72
Food Stores	\$198,370.93
Apparel & Accessory Stores	\$14,456.70
Eating & Drinking Places	\$133,668.05
Miscellaneous Retail	\$70,496.22