

By: Leia Moore



SOIC Regional Economic Indicators:

Clinton Focus on the Retail Trade Sectors (SIC 52-59)

Center for Economic & Business Development

Clinton city sales tax collections for the Retail Trade sectors (SIC 52-59) rose 8.06% (\$0.063 million) in 2nd Qtr 2008 from the previous quarter. Over the course of the past year, all eight sectors managed an increase in their sector's city sales tax collections. The Eating and Drinking Places sector (SIC 58) managed the greatest percentage gain with 25.13% (\$0.031 million), followed by the Apparel and Accessory Stores sector (SIC 56) with 20.08% (\$0.002 million) and the Building Materials, Hardware, Garden Supply and Mobile Home Dealer sector (SIC 52) with 16.21% (\$0.007 million).

Chart 1: Clinton Retail Trade Sectors (SIC 52-59) City Sales Tax Collections

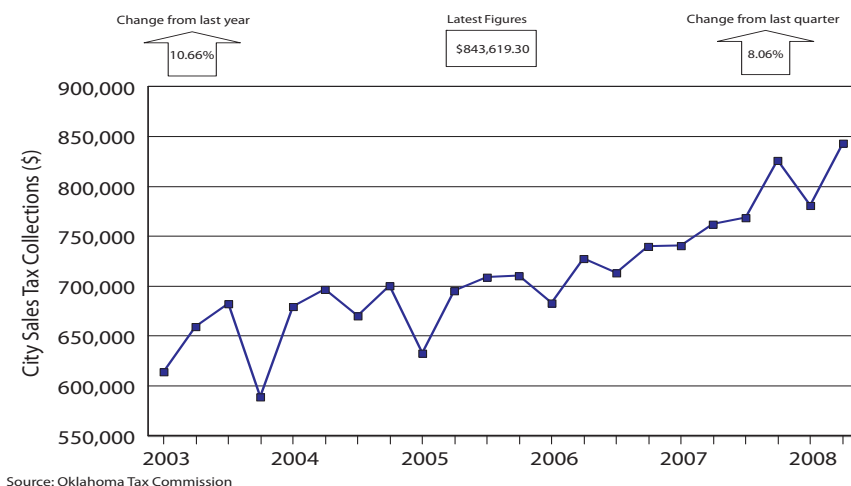
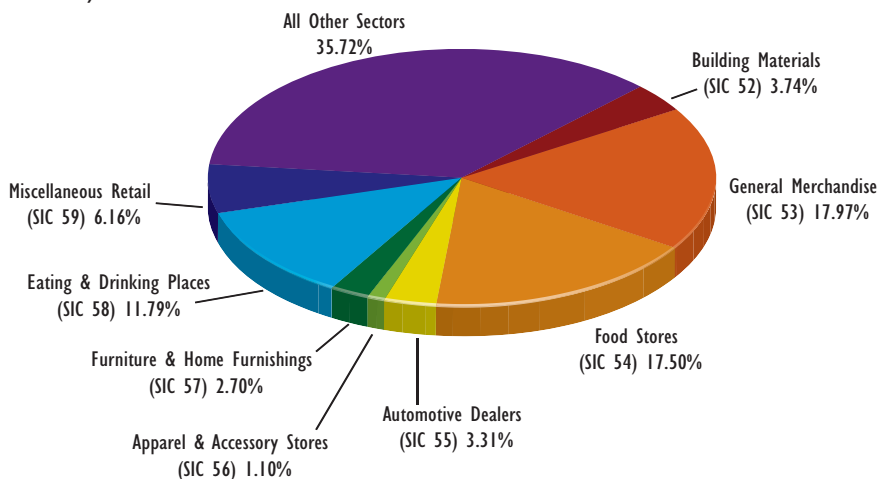


Chart 2: Proportion of 2nd Qtr 2008 Retail Trade Sectors (SIC 52-59) Sales Tax Collections to Total Sales Tax Collections in Clinton



The Retail Trade sectors (SIC 52-59) make up 64.28% of the total sales tax collections in Clinton during 2nd Qtr 2008. The General Merchandise sector (SIC 53) accounts for 17.97% of total sales tax collections; while all other sectors (excluding the retail trade sectors) make up 35.72% of total sales tax collections.

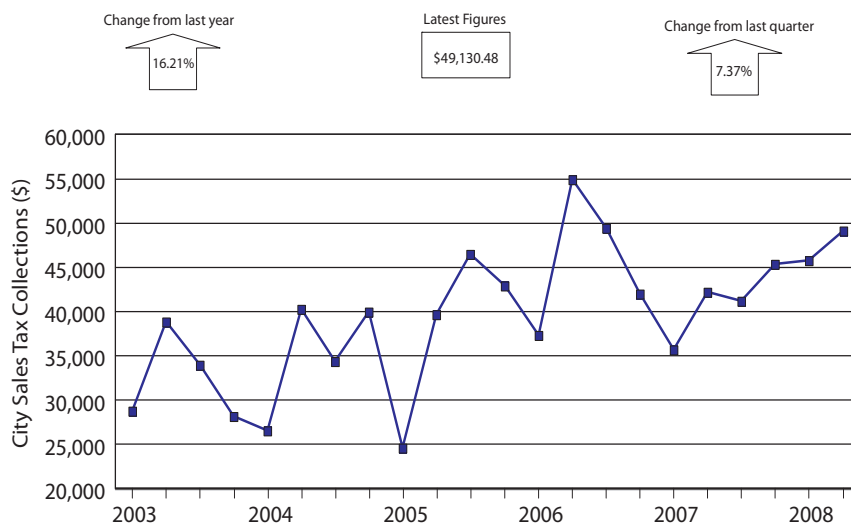
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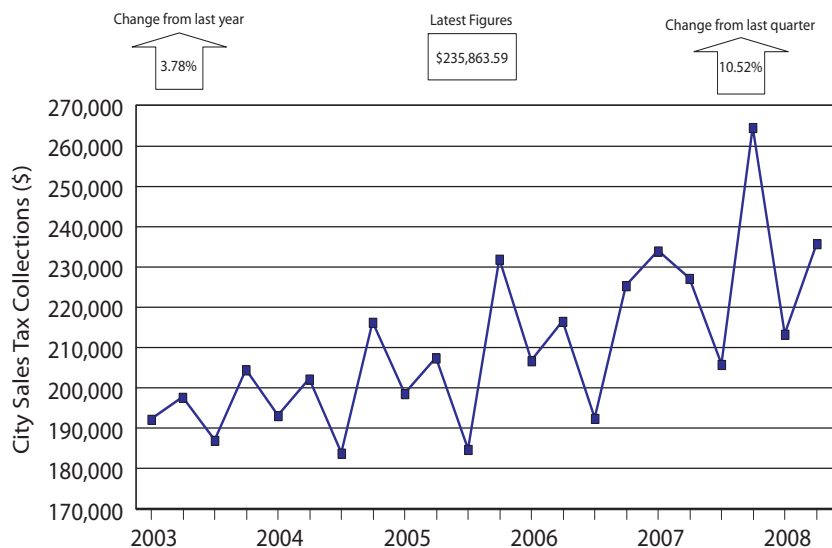
Clinton building materials, hardware, garden supply and mobile home dealer city sales tax collections were up 7.37% on the quarter for a total city sales tax collection of \$49,130.48 in the sector. Over the course of the past year, the sector's city sales tax collections were up 16.21%. It is important to note that this SIC category includes lumber and other building materials dealers; paint, glass and wallpaper stores; hardware stores; retail nurseries, lawn and garden supply stores; and mobile home dealers.

Chart 3: Clinton Building Materials, Hardware, Garden Supply and Mobile Home Dealer (SIC 52) City Sales Tax Collections



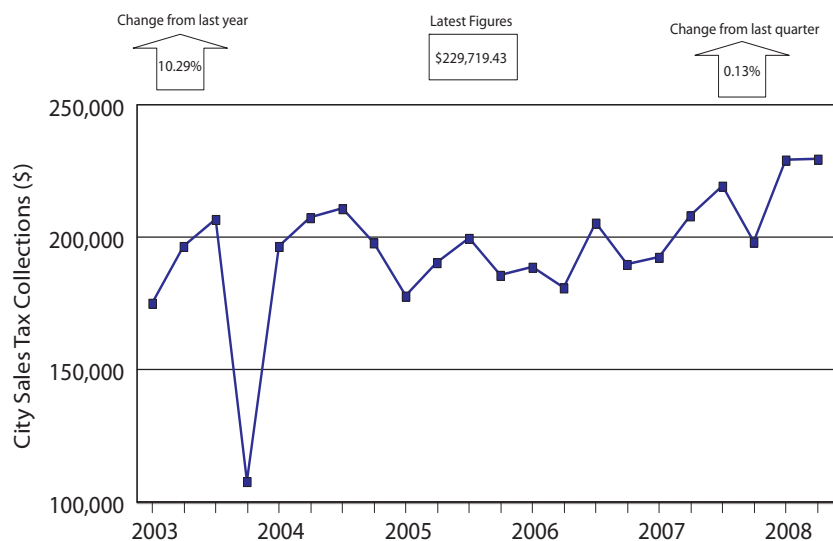
Source: Oklahoma Tax Commission

Chart 4: Clinton General Merchandise Stores (SIC 53) City Sales Tax Collections



Source: Oklahoma Tax Commission

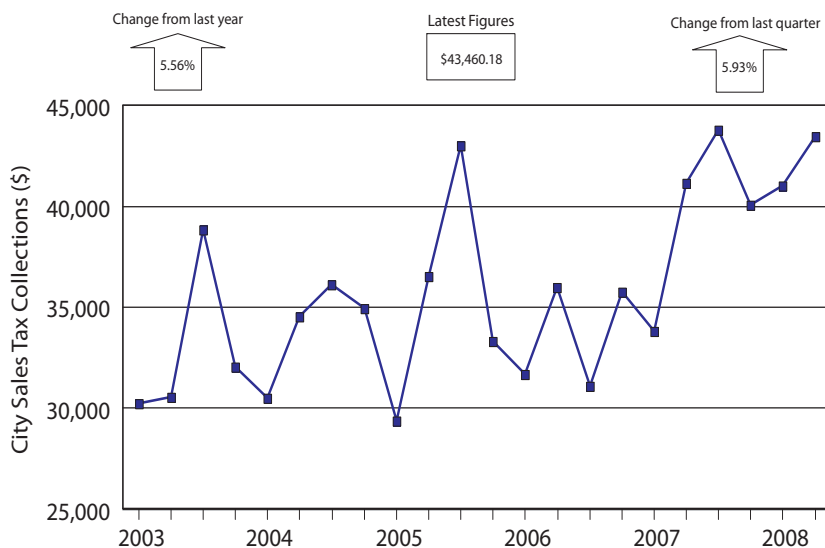
Clinton general merchandise stores city sales tax collections were up 10.52% between 1st Qtr 2008 and 2nd Qtr 2008 while the city sales tax collections were up 3.78% for the year. The General Merchandise Stores sector consists of department stores; variety stores; and miscellaneous general merchandise stores.

Chart 5: Clinton Food Stores (SIC 54) City Sales Tax Collections

Source: Oklahoma Tax Commission

Clinton food stores city sales tax collections rose 0.13% between 1st Qtr 2008 and 2nd Qtr 2008 and 10.29% between 2nd Qtr 2007 and 2nd Qtr 2008. This SIC sector includes grocery stores; meat and fish markets, including freezer provisioners; fruit and vegetable markets; candy, nut and confectionery stores; dairy products stores; retail bakeries; and miscellaneous food stores.

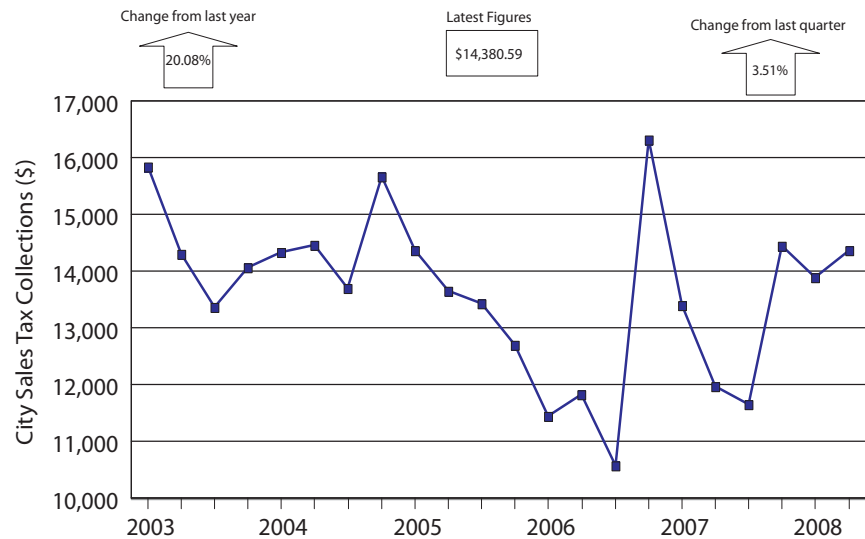
Clinton automotive dealers and gasoline service stations city sales tax collections were up 5.93% on the quarter. Between 2nd Qtr 2007 and 2nd Qtr 2008, the sector's city sales tax collections were up 5.56%. It is important to note that this SIC category includes motor vehicle dealers (new and used); motor vehicle dealers (used only); auto and home supply stores; gasoline service stations; boat dealers; recreational vehicle dealers; motorcycle dealers; and automotive dealers, not elsewhere classified.

Chart 6: Clinton Automotive Dealers and Gasoline Service Stations (SIC 55) City Sales Tax Collections

Source: Oklahoma Tax Commission

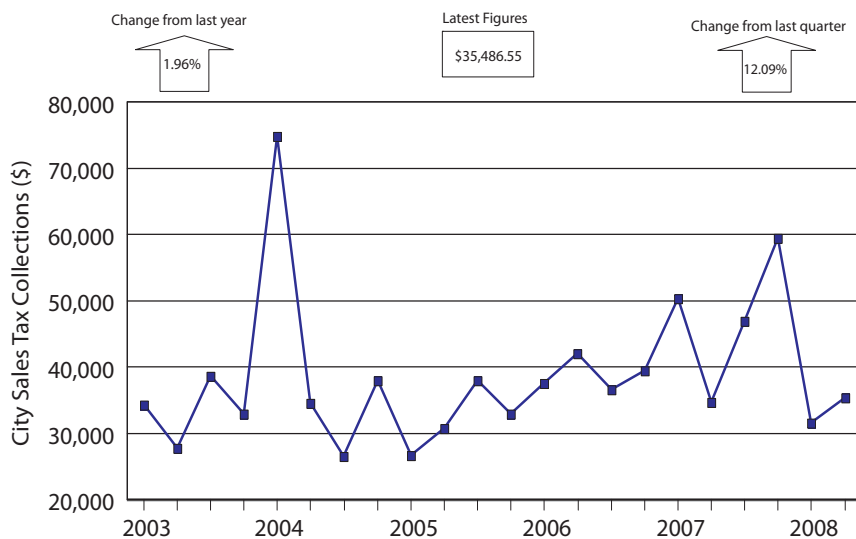
Clinton apparel and accessory stores city sales tax collections rose 3.51% between 1st Qtr 2008 and 2nd Qtr 2008. When compared to the previous year, the city sales tax collections were up 20.08% in the sector. The Apparel and Accessory Stores sector includes men's and boy's clothing and accessory stores; women's clothing stores; women's accessory and specialty stores; children's and infants' wear stores; family clothing stores; shoe stores; and miscellaneous apparel and accessory stores.

Chart 7: Clinton Apparel and Accessory Stores (SIC 56) City Sales Tax Collections



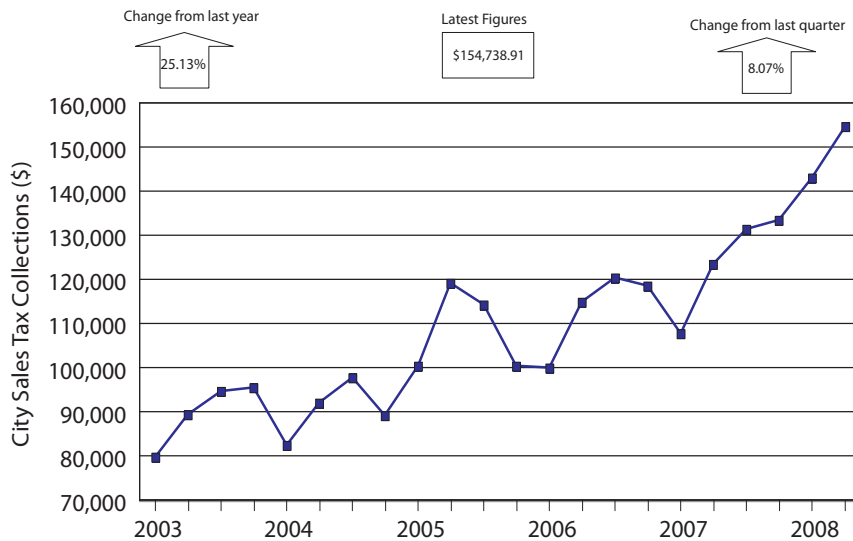
Source: Oklahoma Tax Commission

Chart 8: Clinton Furniture, Home Furnishings and Equipment Stores (SIC 57) City Sales Tax Collections



Source: Oklahoma Tax Commission

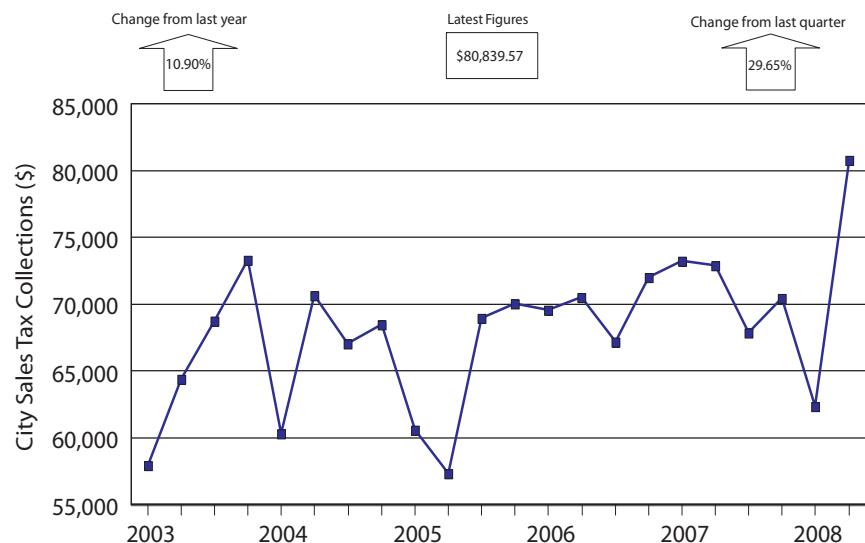
Clinton furniture, home furnishings and equipment stores city sales tax collections were up 12.09% from the previous quarter and 1.96% from the previous year. The Furniture, Home Furnishings and Equipment Stores sector consists of home furniture and furnishings stores; household appliance stores; and radio, television, consumer electronics and music stores.

Chart 9: Clinton Eating and Drinking Places (SIC 58) City Sales Tax Collections

Source: Oklahoma Tax Commission

Clinton eating and drinking places city sales tax collections rose 8.07% between 1st Qtr 2008 and 2nd Qtr 2008. Over the course of the past year, the city sales tax collections rose 25.13%. This shows that the sector is growing in Clinton. This SIC sector includes eating and drinking places.

Clinton miscellaneous retail city sales tax collections were up 29.65% from the previous quarter for a total city sales tax collection of \$80,839.57 in the sector. This increase is not unusual given the fact that the Miscellaneous Retail sector can be highly erratic and irregular. When compared to the previous year, the sector's city sales tax collections were up 10.90%. The Miscellaneous Retail sector consists of drug stores and proprietary stores; liquor stores; used merchandise stores; miscellaneous shopping goods stores; nonstore retailers; fuel dealers; and retail stores, not elsewhere classified.

Chart 10: Clinton Miscellaneous Retail (SIC 59) City Sales Tax Collections

Source: Oklahoma Tax Commission

Durable goods for the retail trade sectors (SIC 52-59) accounted for \$128,077.21 during 2nd Qtr 2008. This is an increase of 8.14% from the previous quarters total of \$118,440.35.

Nondurable goods totaled \$715,542.09 during 2nd Qtr 2008. This represents an increase of 8.05% from the previous quarter.

Chart 11: Clinton 2nd Qtr 2008 City Sales Tax Collections for the Retail Trade Sectors

Durable Goods	\$128,077.21
Building Materials, Hardware, Garden Supply & Mobile Home Dealer	\$49,130.48
Automotive Dealers & Gasoline Service Stations	\$43,460.18
Furniture, Home Furnishings & Equipment Stores	\$35,486.55
Nondurable Goods	\$715,542.09
General Merchandise Stores	\$235,863.59
Food Stores	\$229,719.43
Apparel & Accessory Stores	\$14,380.59
Eating & Drinking Places	\$154,738.91
Miscellaneous Retail	\$80,839.57

Source: Oklahoma Tax Commission