

## Region Info

### Region: NEOK

County Areas: Adair, Oklahoma (40001), Cherokee, Oklahoma (40021), Craig, Oklahoma (40035), Delaware, Oklahoma (40041), Kay, Oklahoma (40071), McIntosh, Oklahoma (40091), Mayes, Oklahoma (40097), Muskogee, Oklahoma (40101), Noble, Oklahoma (40103), Nowata, Oklahoma (40105), Okfuskee, Oklahoma (40107), Ottawa, Oklahoma (40115), Payne, Oklahoma (40119), Sequoyah, Oklahoma (40135), Washington, Oklahoma (40147)

## Selected Industries

NAICS Code	Description
11	Agriculture, Forestry, Fishing and Hunting
21	Mining, Quarrying, and Oil and Gas Extraction
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)
90	Government

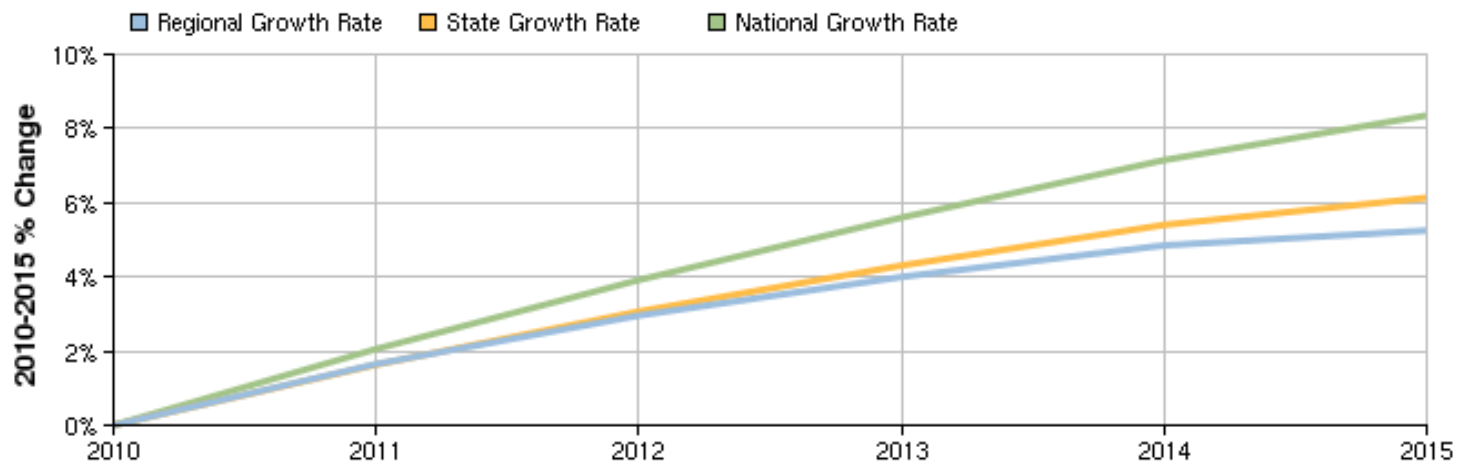
## Executive Summary

Basic Information	
2010 Industry Jobs	268,343
2015 Industry Jobs	282,433
Total Change	14,090
Total % Change	5.25%
Current Average Earnings per Worker	\$35,337

Economic Indicators	
2010 Location Quotient	1.00
2015 Location Quotient	1.00
Shift Share: Regional Competitiveness Effect	-3,774
Shift Share: Industrial Mix Effect	-4,551
Shift Share: National Effect	22,414

Source: EMSI Complete Employment - 3rd Quarter 2010

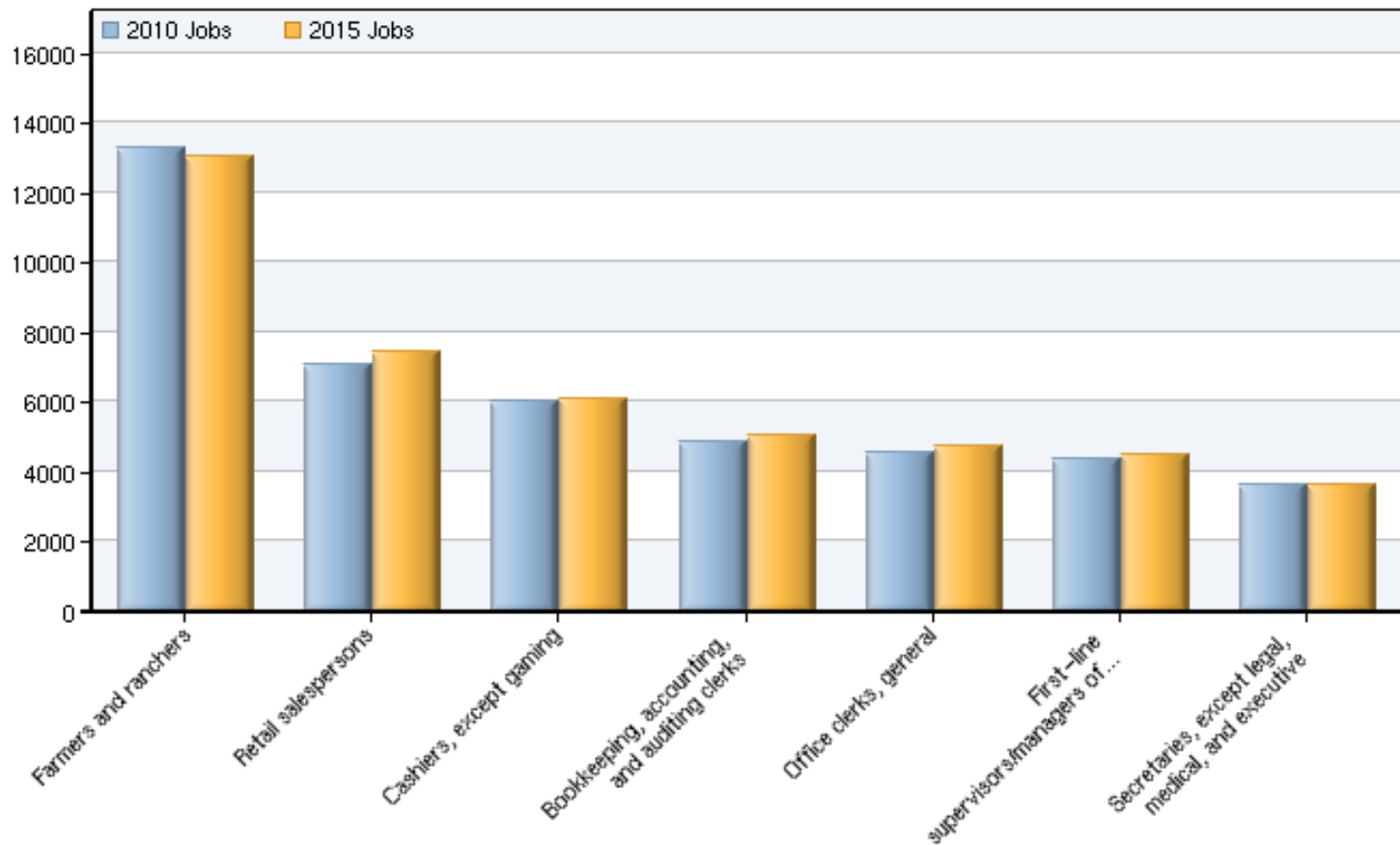
## Industry Change Summary



Description	2010 Jobs	2015 Jobs	Change	% Change	Current EPW	2009 Establishments
Regional Total	268,343	282,433	14,090	5%	\$35,337	11,844
State Total	2,099,451	2,228,214	128,763	6%	\$42,462	101,950
National Total	172,073,593	186,446,413	14,372,820	8%	\$50,104	9,059,313

Source: EMSI Complete Employment - 3rd Quarter 2010

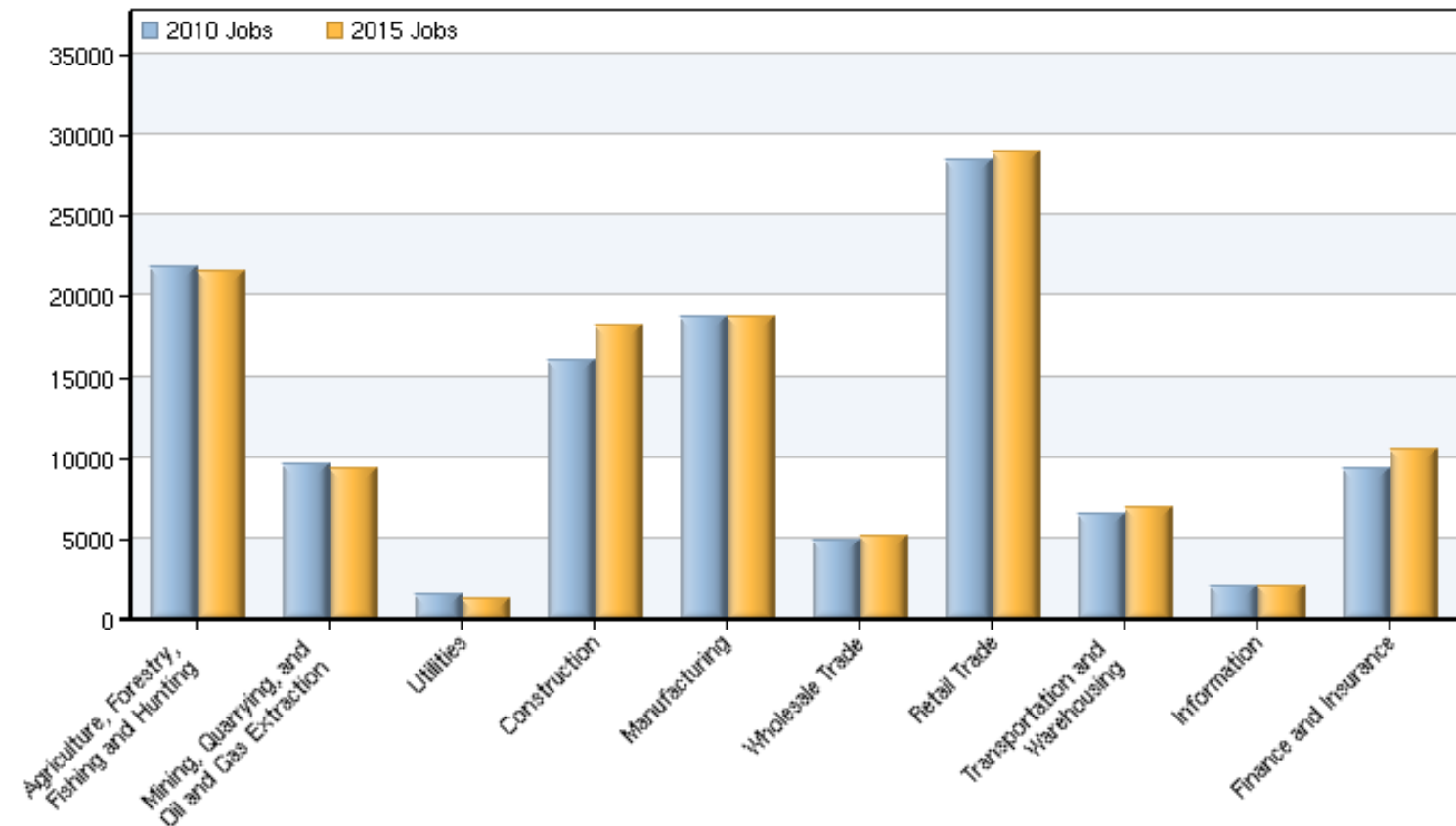
## Top Occupations In Selected Industries



SOC Code	Name	2010 Jobs	2015 Jobs	Change	% Change
11-9012	Farmers and ranchers	13,300	13,034	-266	-2%
41-2031	Retail salespersons	7,097	7,419	322	5%
41-2011	Cashiers, except gaming	6,041	6,084	43	1%
43-3031	Bookkeeping, accounting, and auditing clerks	4,859	5,060	201	4%
43-9061	Office clerks, general	4,561	4,765	204	4%
41-1011	First-line supervisors/managers of retail sales workers	4,341	4,465	124	3%
43-6014	Secretaries, except legal, medical, and executive	3,614	3,649	35	1%

Source: EMSI Complete Employment - 3rd Quarter 2010

## Industry Breakdown



NAICS Code	Description	2010 Jobs	2015 Jobs	Current EPW	2009 Establishments
11	Agriculture, Forestry, Fishing and Hunting	21,843	21,488	\$17,131	102
21	Mining, Quarrying, and Oil and Gas Extraction	9,510	9,317	\$82,154	204
22	Utilities	1,435	1,273	\$84,029	68
23	Construction	16,069	18,106	\$32,738	1,109
31-33	Manufacturing	18,745	18,676	\$50,587	594
42	Wholesale Trade	4,865	5,119	\$46,409	532
44-45	Retail Trade	28,412	28,962	\$25,610	1,748
48-49	Transportation and Warehousing	6,402	6,929	\$46,912	414
51	Information	2,057	2,082	\$39,858	182
52	Finance and Insurance	9,245	10,482	\$35,216	749
53	Real Estate and Rental and Leasing	7,392	8,988	\$17,187	396
54	Professional, Scientific, and Technical Services	8,813	9,977	\$34,072	890
55	Management of Companies and Enterprises	774	734	\$51,713	39
56	Administrative and Support and Waste Management and Remediation Services	11,510	12,888	\$19,650	597
61	Educational Services	1,932	2,221	\$16,858	60
62	Health Care and Social Assistance	24,770	26,962	\$34,560	1,316
71	Arts, Entertainment, and Recreation	3,898	4,482	\$17,251	144
72	Accommodation and Food Services	16,222	16,467	\$14,492	910
81	Other Services (except Public Administration)	12,604	12,964	\$19,844	763
90	Government	61,844	64,315	\$47,476	1,028
	<b>Total</b>	<b>268,343</b>	<b>282,433</b>	<b>\$35,337</b>	<b>11,844</b>

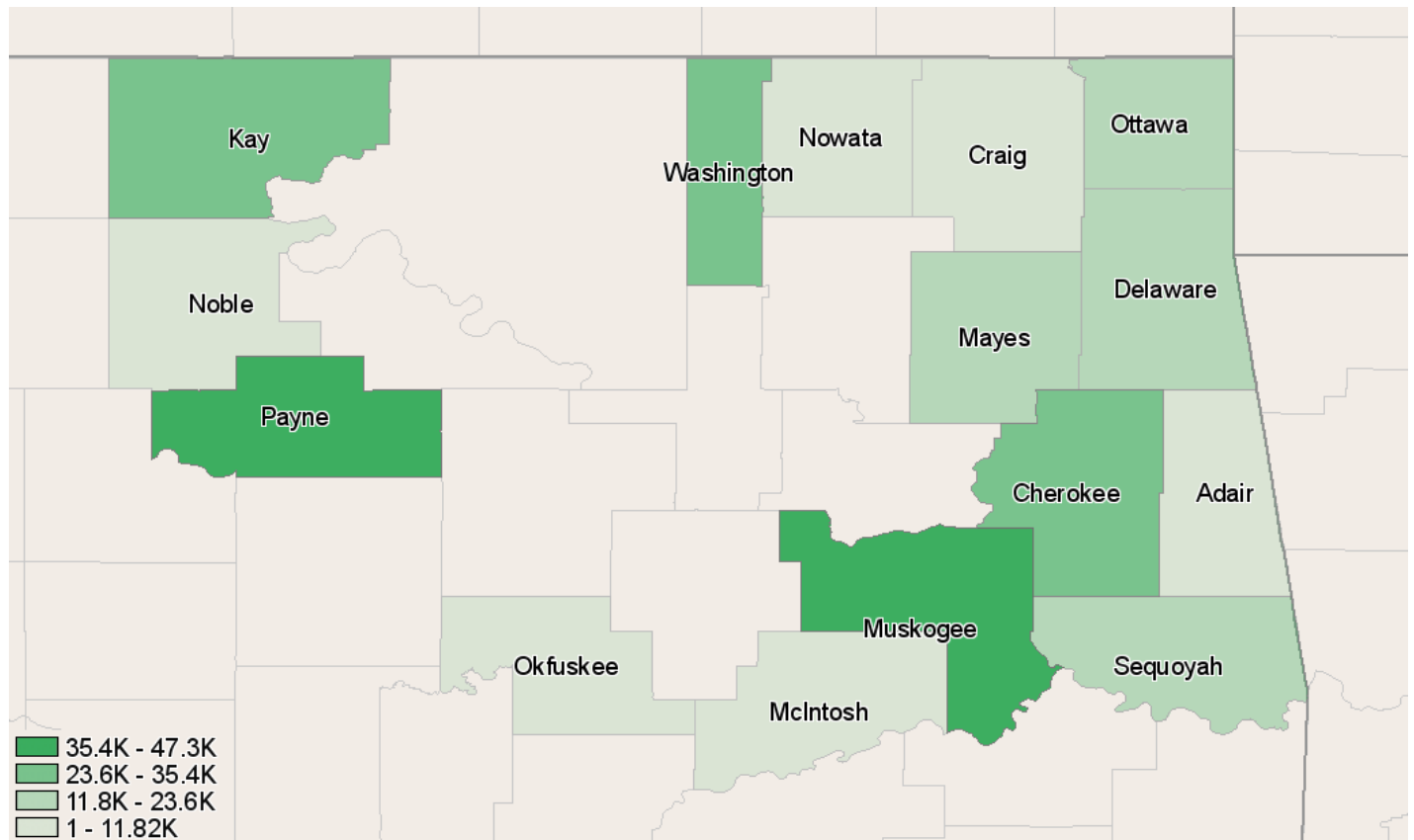
Source: EMSI Complete Employment - 3rd Quarter 2010

## Top Regional Business In Selected Industries

Primary NAICS Code	Description	Business Name	Local Employees
611310	Colleges, Universities, and Professional Schools	Oklahoma State University	5,000
324110	Petroleum Refineries	Conoco Phillips Ponca City	2,000
444190	Other Building Material Dealers	Georgia-pacific Corp	1,700
332710	Machine Shops	Charles Machine Works Inc	1,300
713290	Other Gambling Industries	Downstream Casino Resort	1,200
451211	Book Stores	Student Union Bookstore	1,200
622110	General Medical and Surgical Hospitals	Jane Phillips Medical Ctr	1,048
611310	Colleges, Universities, and Professional Schools	Oklahoma State University	1,001
622110	General Medical and Surgical Hospitals	Muskogee Regional Medical Ctr	1,000
622110	General Medical and Surgical Hospitals	Stillwater Medical Ctr	800

Source: Nielsen Claritas Business-Facts®

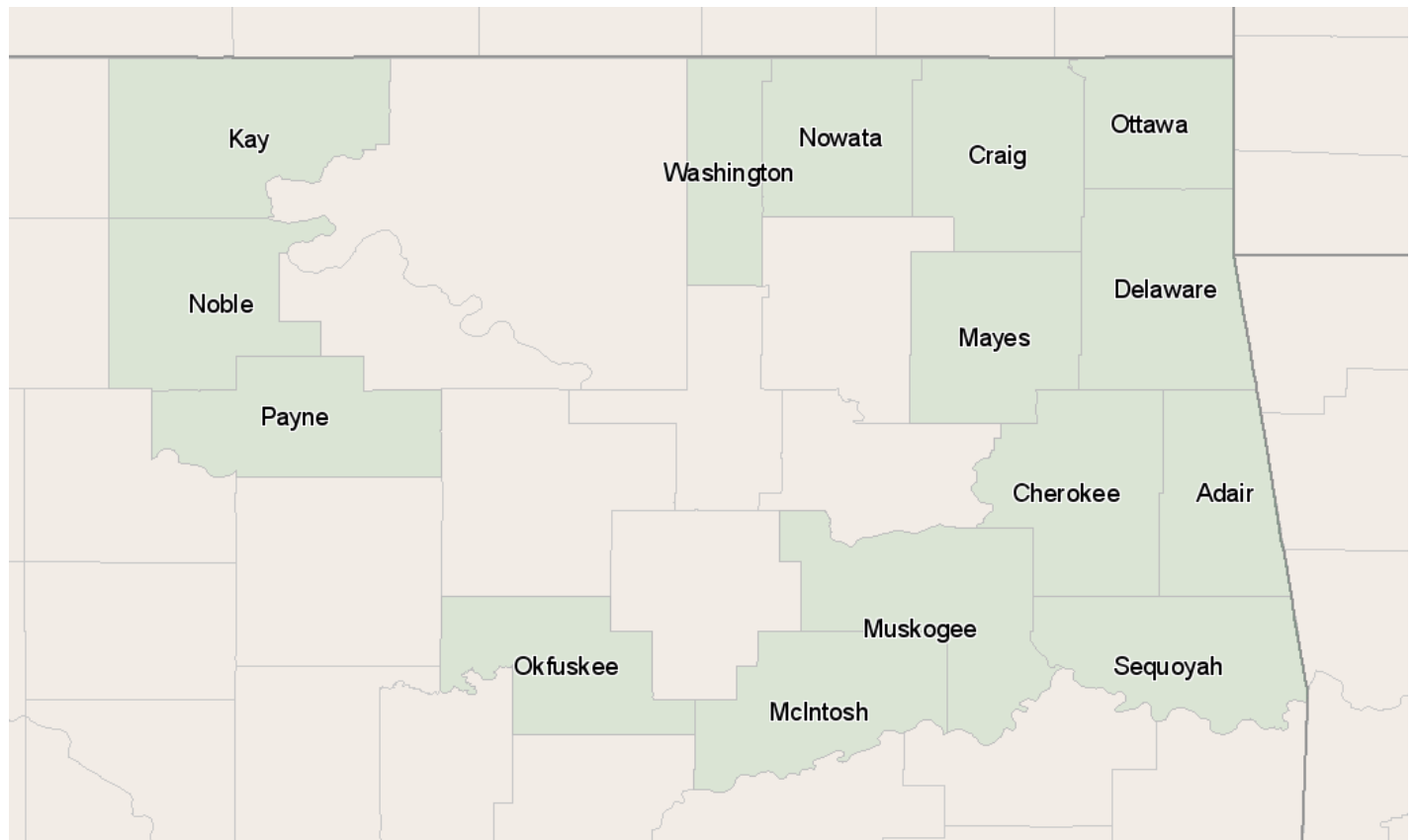
## Industry Distribution



County	2010 Jobs
Payne, OK (40119)	47,288
Muskogee, OK (40101)	37,459
Kay, OK (40071)	28,002
Washington, OK (40147)	27,463
Cherokee, OK (40021)	23,946
Ottawa, OK (40115)	16,803
Mayes, OK (40097)	16,271
Delaware, OK (40041)	15,417
Sequoyah, OK (40135)	14,492
Craig, OK (40035)	9,631
Adair, OK (40001)	8,756
McIntosh, OK (40091)	7,868
Noble, OK (40103)	6,361
Okfuskee, OK (40107)	4,567
Nowata, OK (40105)	4,018

Source: EMSI Complete Employment - 3rd Quarter 2010

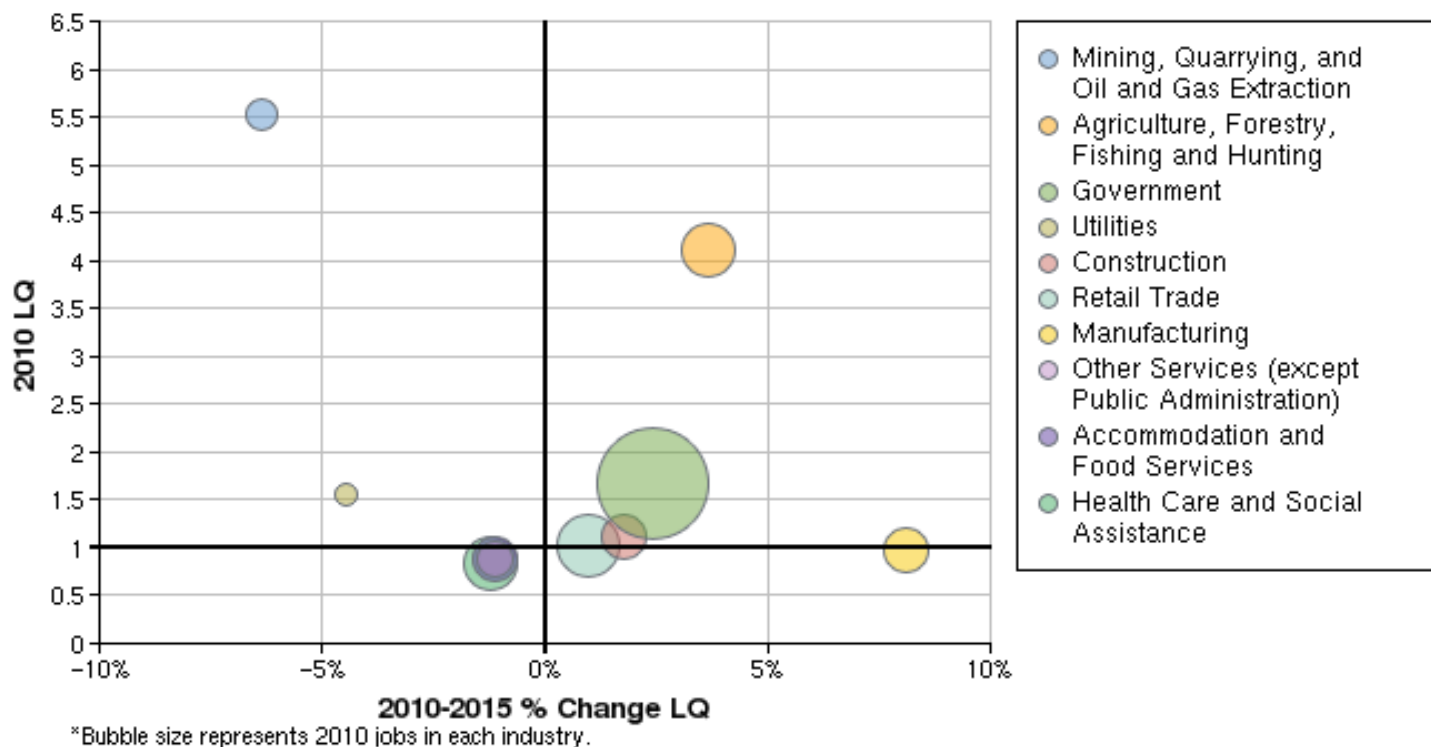
## Industry Concentration



County	2010 Location Quotient
Adair, OK (40001)	1.00
Craig, OK (40035)	1.00
McIntosh, OK (40091)	1.00
Noble, OK (40103)	1.00
Nowata, OK (40105)	1.00
Okfuskee, OK (40107)	1.00
Sequoyah, OK (40135)	1.00
Delaware, OK (40041)	1.00
Kay, OK (40071)	1.00
Muskogee, OK (40101)	1.00
Washington, OK (40147)	1.00
Cherokee, OK (40021)	1.00
Mayes, OK (40097)	1.00
Ottawa, OK (40115)	1.00
Payne, OK (40119)	1.00

Source: EMSI Complete Employment - 3rd Quarter 2010

## Location Quotient Breakdown

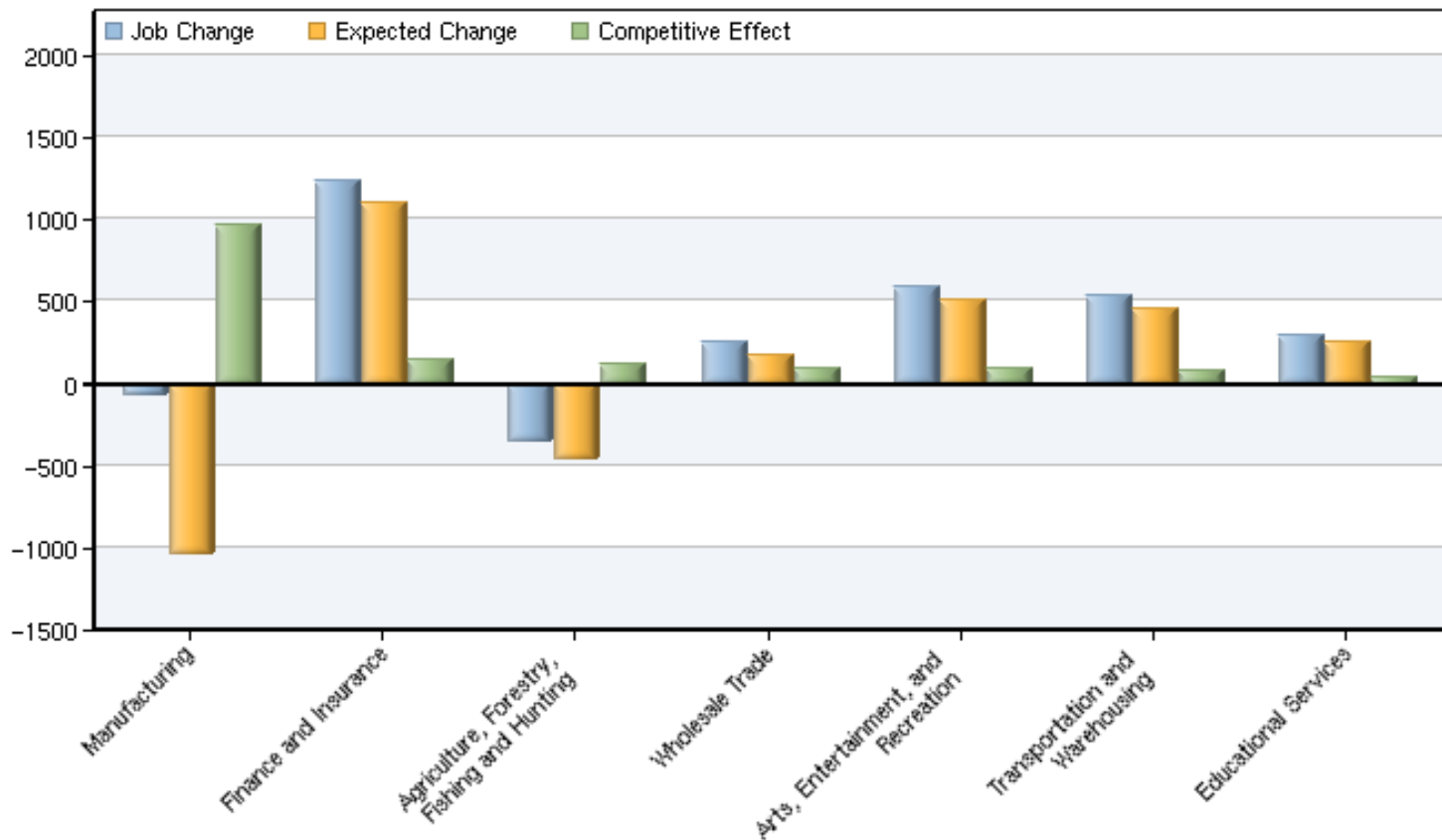


NAICS Code	Description	2010 Jobs	2010 LQ	2015 LQ
21	Mining, Quarrying, and Oil and Gas Extraction	9,510	5.51	5.16
11	Agriculture, Forestry, Fishing and Hunting	21,843	4.10	4.25
90	Government	61,844	1.66	1.70
22	Utilities	1,435	1.56	1.49
23	Construction	16,069	1.12	1.14
44-45	Retail Trade	28,412	1.03	1.04
31-33	Manufacturing	18,745	0.99	1.07
81	Other Services (except Public Administration)	12,604	0.88	0.87
72	Accommodation and Food Services	16,222	0.88	0.87
62	Health Care and Social Assistance	24,770	0.83	0.82
56	Administrative and Support and Waste Management and Remediation Services	11,510	0.72	0.73
52	Finance and Insurance	9,245	0.69	0.72
71	Arts, Entertainment, and Recreation	3,898	0.67	0.71
48-49	Transportation and Warehousing	6,402	0.65	0.68
53	Real Estate and Rental and Leasing	7,392	0.60	0.61
42	Wholesale Trade	4,865	0.51	0.54
54	Professional, Scientific, and Technical Services	8,813	0.48	0.47
51	Information	2,057	0.41	0.41
61	Educational Services	1,932	0.30	0.32
55	Management of Companies and Enterprises	774	0.26	0.24
<b>Total</b>		<b>268,343</b>	<b>1.00</b>	<b>1.00</b>

Source: EMSI Complete Employment - 3rd Quarter 2010



## Shift Share Breakdown



NAICS Code	Description	Job Change	Ind Mix Effect	Nat Growth Effect	Expected Change	Competitive Effect
31-33	Manufacturing	-69	-2,605	1,566	-1,039	970
52	Finance and Insurance	1,237	326	772	1,098	139
11	Agriculture, Forestry, Fishing and Hunting	-355	-2,290	1,824	-466	110
42	Wholesale Trade	254	-236	406	170	84
71	Arts, Entertainment, and Recreation	584	176	326	502	82
48-49	Transportation and Warehousing	527	-81	535	454	74
61	Educational Services	289	92	161	253	35
53	Real Estate and Rental and Leasing	1,596	992	617	1,609	-14
51	Information	25	-87	172	85	-59
55	Management of Companies and Enterprises	-40	-39	65	26	-65
22	Utilities	-162	-183	120	-63	-99
56	Administrative and Support and Waste Management and Remediation Services	1,378	559	961	1,520	-143
23	Construction	2,037	947	1,342	2,289	-253
90	Government	2,471	-2,336	5,166	2,830	-359
54	Professional, Scientific, and Technical Services	1,164	788	736	1,524	-360
44-45	Retail Trade	550	-1,328	2,373	1,045	-495
81	Other Services (except Public Administration)	360	-167	1,053	886	-527
72	Accommodation and Food Services	245	-381	1,355	974	-730
21	Mining, Quarrying, and Oil and Gas Extraction	-193	-50	794	744	-938
62	Health Care and Social Assistance	2,192	1,352	2,069	3,421	-1,229
	<b>Total</b>	<b>14,090</b>	<b>-4,551</b>	<b>22,414</b>	<b>17,863</b>	<b>-3,774</b>

Source: EMSI Complete Employment - 3rd Quarter 2010

# Data Sources and Calculations

## Industry Data

In order to capture a complete picture of industry employment, EMSI basically combines covered employment data from Quarterly Census of Employment and Wages (QCEW) produced by the Department of Labor with total employment data in Regional Economic Information System (REIS) published by the Bureau of Economic Analysis (BEA), augmented with County Business Patterns (CBP) and Nonemployer Statistics (NES) published by the U.S. Census Bureau. Projections are based on the latest available EMSI industry data, 15-year past local trends in each industry, growth rates in statewide and (where available) sub-state area industry projections published by individual state agencies, and (in part) growth rates in national projections from the Bureau of Labor Statistics.

## Occupation Data

Organizing regional employment information by occupation provides a workforce-oriented view of the regional economy. EMSI's occupation data are based on EMSI's industry data and regional staffing patterns taken from the Occupational Employment Statistics program (U.S. Bureau of Labor Statistics). Wage information is partially derived from the American Community Survey. The occupation-to-program (SOC-to-CIP) crosswalk is based on one from the U.S. Department of Education, with customizations by EMSI.

## Nielsen Claritas Business-Facts®

EMSI business-level data is a subset of the Nielsen Claritas Business-Facts database, which in turn is derived from infoUSA. This dataset includes the names, NAICS codes, local employees, and locations of more than 13 million US businesses. The following text from Nielsen Claritas explains how the data are collected:

"Over 13 million business and professional records are available in Business-Facts, which can be used for a broad range of sales and marketing applications. To ensure accuracy, this database is refreshed monthly and delivered quarterly as part of the standard license agreement. Telephone verification of each business by infoUSA, Inc. assures the accuracy of such vital business data elements as Standard Industrial Classification (SIC) Codes/North American Industry Classification System (NAICS) Codes, ownership, location and employment. . . The Business-Facts database begins with a collection of data from infoUSA. Once data is received, Nielsen Claritas performs several data cleansing routines, such as name standardization, address standardization, and removing duplicate or erroneous records. Nielsen Claritas then geo-codes the entire database to ensure latitude and longitude coordinates are available for each business."

## Location Quotient

Location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the nation. It can reveal what makes a particular region unique in comparison to the national average.

## Shift Share

Shift share is a standard regional analysis method that attempts to determine how much of regional job growth can be attributed to national trends and how much is due to unique regional factors.

## State Data Sources

This report uses state data from the following agencies: Oklahoma Employment Security Commission.