

Blog article

Attitude! Enthusiasm! Teamwork!

How do you impress interviewers and get the job offer? Each year, U.S. employers interview tens of thousands of candidates for jobs. To fill one open position, a manager may interview dozens of people, searching for the person who will perfectly fit the job, the department, and the company. Fortunately, there are several things you can do to stand out from the crowd and present yourself as the best candidate for the job. Companies are looking for three key qualities in the people they hire: the ability to work effectively on a team, a high level of enthusiasm, and a positive attitude.

First, on the job interview, there is no substitute for enthusiasm. There is nothing an interviewer loves more than talking to a candidate who is excited about the job, the company, and the opportunity. An enthusiastic candidate is not simply excited about the job; he or she expresses a strong desire to do well in the job and to make a strong contribution to the company's profit and growth. The best candidates research the company and its products before interviewing, and they talk openly about their excitement.

Second, the term "positive attitude" may sound vague and general, but it is quite easy to explain. Employees with a positive attitude see low-level or clerical work as an opportunity to learn more about the business; they see running errands as a way to build a relationship with their boss.

Finally, employers are looking for what they call "team players." The ability to work effectively with a group of people of different ages and with different personalities is essential. Team players focus on the group's goals rather than their own wants or needs. Rather than engaging in conflict, good employees look for ways to build consensus and to get the job done. They fulfill their role on the team completely and fully, never expecting any other team member to do their jobs or take on their responsibilities.

In conclusion, companies are looking for three key characteristics in the people they hire: a positive attitude, a high level of enthusiasm, and the ability to work well on a team. At the end of the interview, ask for the job! There is no better way to demonstrate your attitude, enthusiasm, and team commitment than to say, "I would love to join your company and become a member of your team."