Formatting the list of references

List of references starts on a separate page.

Title is References and is centered on the page.

Each source included in your in-text citations has an entry, except for personal communications.

References

Entries are formatted with a hanging indent.

Browning, T. (2016, March). Rating the reliability of used cars. *The Consumer Advocate, 3*(1),

39 – 41. Retrieved from http://www.consumeradvocate.com/3/1/browning

Buying a used car from a dealer. (2017). Retrieved from http://www.carblog.com/buying-used

List is double spaced, with no additional space between entries.

Chang, G. (2017). *Black Jeep* [Photograph]. Retrieved from https://www.favoritecars.com/photos/chang/12-34

List is alphabetized based on the first letter of each entry, ignoring *a*, *and*, and *the*.

Francise, D. (2015, June). Learning about your vehicle's history. *Auto Aficionado*, 6(2), 18-20.

Moussa, M. [malikm]. (2017, April 16). *Buying a used car: The basics* [Video file]. Retrieved from

http://www.youtube.com/12345

Ordonez, Z. (n.d.) *Avoid these cars at all costs.*   http://buyeradvice.com/cars

Hyperlinks are removed from the URLs.

The is ignored when alphabetizing, so *The pre-owned* comes before *Santiago*.

The pre-owned car lot [Photograph]. (2015). Retrieved from

https://picsnthings.com/different-used-cars-for-sale

Santiago, C. (2016). *Some are better than others.* Retrieved from

http://buyerbeware.org/some-better-others

URLs are kept on one line if possible.

Upton, A. (2017). *Car value almanac*. Detroit, MI: Automotive Press.

Wilfred, G. (2004). Get the car you want for the price you want. *Journal of Sales Psychology*, 8(4), 88-94.

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