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COHABITATION, MARRIAGE, AND DIVORCE IN A MODEL OF MATCH QUALITY*

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The objective of this research is to further our understanding of how and why individuals enter and leave coresidential relationships. We develop and estimate an economic model of nonmarital cohabitation, marriage, and divorce that is consistent with current data on the formation and dissolution of relationships. Jovanovic's (Journal of Political Economy 87 (1979), 972-90) theoretical matching model is extended to help explain household formation and dissolution behavior. Implications of the model reveal what factors influence the decision to start a relationship, what form this relationship will take, and the relative stability of the various types of unions. The structural parameters of the model are estimated using longitudinal data from a sample of female high school seniors from the United States. New numerical methods are developed to reduce computational costs associated with estimation. The empirical results have interesting interpretations given the structural model. They show that a significant cause of cohabitation is the need to learn about potential partners and to hedge against future bad shocks. The estimated parameters are used to conduct several comparative dynamic experiments. For example, we show that policy experiments changing the cost of divorce have little effect on relationship choices.

1. INTRODUCTION

It has long been the goal of social scientists to better understand how and why individuals enter and leave relationships. A substantial body of research has shown these relationships greatly impact individuals as well as society at large. Complicating this line of research is the fluid and diverse nature of family structure. It has been estimated, for example, that over half of all first marriages will be disrupted (Cherlin, 1992). It has also been shown that a significant number of

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couples live together outside of a formal marriage. Bumpass and Sweet (1989) report that, for women born between 1960 and 1964, 37% had lived in a nonmarital cohabitation by age 25. The evidence actually indicates that, despite increases in the age of first marriage that have been seen over the last several decades, individuals are still forming coresidential relationships at about the same point in their lives (Bumpass et al., 1991). Even though they are frequently converted into marriages, nonmarital cohabiting relationships are typically much different from traditional marriages. They are shorter lived and, in general, cohabiting couples exhibit different behavior than married couples in such things as the investment in relationship-specific capital (e.g., children).² Yet, by the same token, cohabiting relationships are different from being single. They represent a form of commitment between partners that may be a stepping-stone to a marriage.³

The overall objective of this article is to develop and estimate an economic model of nonmarital cohabitation, marriage, and divorce that is consistent with data on the formation and dissolution of relationships. Economists, starting most prominently with Becker (1973), have long been interested in understanding these behaviors. Since Becker's pioneering work, research on the economics of the family has focused more on how individuals deal with their uncertain futures, on the dynamics of behavior, and on the interrelationship between decisions.⁴ For example, Becker et al. (1977) examine the issue of marital instability and the role of uncertainty. Building on this work, Weiss and Willis (1997) examine the role of match quality and the evolution of information within marital relationships. Becker (1973, 1991) has suggested an interaction between cohabitation and marriage decisions by arguing that the potential for marital instability can lead to "trial marriages." The model proposed here directly follows an extensive literature in labor economics on search and decision making in the presence of uncertainty (e.g., Jovanovic, 1979; Harris and Weiss, 1984; Miller, 1984). An important feature is the recognition that gathering information about a potential partner is a key aspect of the courtship process. Information learned during courtship influences not only the likelihood but also the manner in which relationships are formed. Acquiring information about a partner does not end with the formation of a union; it continues throughout the relationship where new information may influence the subsequent stability of that relationship. This research attempts to formalize these ideas by explicitly modeling the information gathering process within a relationship. This research is consistent with the notion of "intensive search" discussed by Becker et al. (1977) and the later work by Mortensen (1988) that applies search theory to many of these same decisions.

² See Rindfuss and VandenHeuvel (1990) for a comparison of cohabiting and marriage relationships.

³ Although not the focus of this article, it is important to note that the numbers cited in this paragraph have changed significantly over time. The divorce rate climbed dramatically over the latter half of the 20th century prior to stabilizing at about 50%. Although Bumpass and Sweet (1989) report that 37% of women born between 1960 and 1964 cohabited prior to marriage, the figure was only 3% for women born 20 years earlier.

⁴ Becker (1973) acknowledges the existence of nonmarital cohabitation and attempts to make his theory sufficiently general to include this form of relationship but does not distinguish between the two forms. In fact, for his theoretical work, *marriage* is defined to mean that two individuals "share the same household." See Weiss (1997) for a survey of the literature on household formation and dissolution.

The model presented in this article is the same type as developed by Jovanovic (1979) in which match quality is an "experience" good. In that paper, he focuses on the interactions between a worker and a firm when a worker's productivity is not immediately known to the firm. One significant difference between that model and the current one is that individuals can now choose an intermediate type of relationship, a nonmarital cohabitation. Our model reveals what factors influence the decision to start a relationship, what form this relationship will take, and the relative stability of various types of unions. More specifically, the model allows us to address issues that have been widely considered in the demographic literature such as the role of premarital cohabitation on risk of divorce, untangling issues of selection, and heterogeneity.

After developing the theoretical framework and exploring some of its implications, we use data from the National Longitudinal Study of the High School Class of 1972 (NLS72) to estimate the structural parameters of the model. Estimation is accomplished by a modification of maximum simulated likelihood (MSL) and is in the spirit of an ordered discrete choice model. An innovation developed for this article involves interpolation and weighting methods to significantly reduce computation costs. The parameter estimates are used both to gauge the validity of the theoretical model and to simulate policy experiments. The structural nature of the estimation procedure allows for straightforward interpretation of estimation and simulation results. This allows us to conduct a number of interesting "comparative dynamic" experiments to address several policy questions. Specifically, we consider how changes in the cost of divorce, possibly due to reforms in the legal environment, influence the stability of marriages and the manner in which relationships are formed. Our results are broadly consistent with other literature in this area. We are also able to measure the direct effect of learning on behavior. We find large, nonlinear effects suggesting that learning is a complex phenomenon requiring care in modeling.

The remainder of this article proceeds as follows. In the next section, we describe the stylized facts that capture the current demographic environment. Section 3 describes the theoretical model. Section 4 derives some of the properties of the model, focusing on which results in this class of models are sensitive to strong or arbitrary assumptions. Section 5 describes the data. Section 6 presents the estimation methods. Section 7 presents the structural estimates and accompanying simulations. Section 8 concludes.

2. STYLIZED FACTS

Prior to developing the model, we first describe the transition rates in and out of relationships the model should replicate. To do this, data from the nationally representative NLS72 is used. This data, which is described in more detail below, followed a relatively large group of men and women from the time they were high school seniors in 1972 until 1986. The 1986 interview included a retrospective history about the timing of cohabitation, marriage, marital disruption, and childbearing. This history includes the starting and ending dates of up to three relationships; cohabitations and marriages. The NLS72 is well suited for the issues addressed in this research because the large sample is representative of all young

adults enrolled in their senior year of high school and because of the rich, longitudinal information available. It is important to note that most of, if not all, the following observations have been made in other papers using the same or comparable data.⁵

1. Many relationships begin as a nonmarital cohabitation.

In slightly under 30% of the cases in the NLS72, the first time a white respondent lived with someone was outside of a formal marriage. A slightly larger fraction of black respondents began their first relationship in this manner. Entry into cohabitation becomes more prevalent when the respondent is older.

2. Cohabitations are shorter lived than marriages.

The duration of coresidential relationships by the type of the union is examined in Panel A of Figure 1. This figure shows Kaplan–Meier survivor estimates for first marriages and first cohabitations by the race of the respondent. For whites, 97% of first marriages remain by the first anniversary. In contrast, only about 50% of the cohabitations survived the first year (ending in either separation or marriage). By the third anniversary, approximately 80% of marriages and 20% of cohabitations were intact. Although a similar pattern is revealed for blacks, their first marriages are less stable and their first cohabitations are more stable.

3. Many cohabitations are converted into marriages.

There are three possible ways that our data on nonmarital cohabitations can end: The relationship ends, the cohabitation is converted into a marriage, or the observation is censored (i.e., the cohabitation was still active at the end of the NLS72 panel). Seventy-three percent of white cohabitations and 60% of black cohabitations end with the partners marrying. Overall, approximately 20% of first nonmarital cohabitations end with the partners separating.

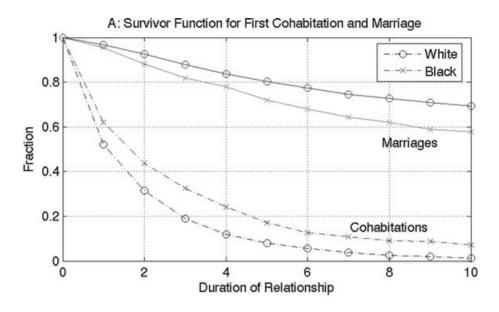
4. The risk of separation declines with the duration of the relationship.

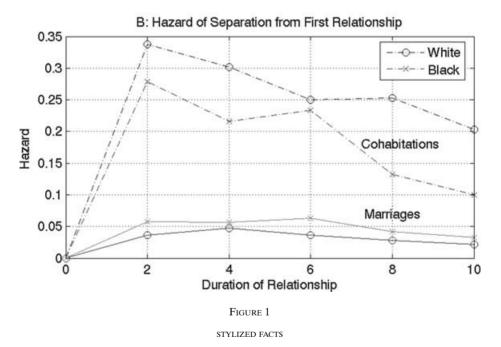
Panel B of Figure 1 shows the hazard of separation from cohabitations and marriages for white and black respondents. After a rise over the first 2 years, the hazard of separation declines over the remainder of the panel. Consistent with the survivor functions presented in Panel A, black marriages appear less stable. A similar declining risk of separation in labor market data on job turnover provided much of the motivation for Jovanovic's (1979) earlier study.

5. The risk of divorce in marriages preceded by a nonmarital cohabitation with the same partner is higher than in other marriages.

Evidence from the NLS72 as well as other data sources suggest that couples who choose to live together prior to the start of a formal marriage face an increased risk of marital dissolution (Bennett et al., 1988; Teachman and Polonko, 1990; DeMaris and Rao, 1992). This result is somewhat counterintuitive if one

⁵ Willis and Michael (1994) use the NLS72, Bumpass and Sweet (1989) use the National Survey of Families and Households, and Lauman et al. (1994) use the National Health and Social Life Survey.





believes that only the cohabiting relationships with the greatest chance for success are converted into a formal marriage. Lillard et al. (1995) present evidence of unobserved heterogeneity in the decisions to cohabit and divorce, and that the

basic finding that marriages preceded by cohabitation having greater instability is due to self-selection into cohabitation.

In addition to these basic facts, a large body of literature has examined the many other factors that influence when and if a person chooses to start or end a coresidential relationship. The empirical results presented below examine the role of some of these factors—race, religion, education, and children—and the remainder of this section briefly summarizes some of the key facts in this literature. A number of papers have considered the influence of race on family structure decisions (see, for example, Brien, 1997). As shown extensively in the literature and demonstrated in the figures above, blacks exhibit vastly different behaviors than whites with regard to living arrangements. This may be due in part to the resources available from the partners of black women or to the opportunities available to black women while single. Other research has considered the role of religion and found, for example, that Catholics marry later than non-Catholics (e.g., Michael and Tuma, 1985). This effect may be due to Catholic restrictions on divorce. 6 Researchers have shown that a higher level of education and the associated longer period of school enrollment lead to a delay in family formation (e.g., Brien et al., 1999). A possible explanation for this may be greater employment opportunities for more highly educated women outside of a relationship. It might also indicate that students do not have a lifestyle or schedule that is conducive to marriage or that they risk losing financial support from their parents if they enter a coresidential relationship while enrolled in school (e.g., Thornton et al., 1995). Finally, the literature on family structure has considered the impact of children on marriage and cohabitation decisions. The evidence in this area suggests, on the one hand, that individuals form relationships immediately after becoming pregnant or having a child, suggesting that a child precipitates the start of a coresidential relationship. This effect, however, appears to be fleeting in that the presence of children born outside of a coresidential relationship can eventually lead to a lower hazard of marriage (e.g., Bennett et al., 1995; Upchurch et al., 1999). On the other hand, the evidence also suggests that individuals have increased risk of having a child after entering into a coresidential relationship. Overall, the linkage between marriage and childbearing has weakened over time (Akerlof et al., 1996).

3. THEORETICAL MODEL

3.1. General Motivation. In this section we construct a simple model of union formation and dissolution in the presence of uncertain match quality. The model presented in this article is a discrete-time extension of the model originally formulated by Jovanovic (1979).⁷ Some of the modeling assumptions, however, are driven by a desire to estimate the model. Individuals are assumed to have a finite life and to maximize the discounted present value of utility. Single individuals

⁶ One might conjecture that the prohibition on contraceptive use reduces sexual activity and, therefore, the benefits of being in certain types of relationships for Catholics relative to non-Catholics. But Laumann et al. (1994) find that Catholics are as likely to use contraception as non-Catholics and have sex as frequently as non-Catholics.

⁷ See also the presentation in Sargent (1987).

(i.e., individuals not currently in a coresidential relationship) randomly meet one potential partner at the start of each period. If coupled with a particular partner, the resulting relationship would provide a level of match quality to each of the participants that is assumed not to change over the course of a relationship.⁸ The exact match quality associated with a particular partner is assumed not to be immediately observed. Rather, an individual receives a noisy signal of the true quality. Upon receiving a signal, an individual decides whether to start a relationship with that person or to continue searching for a new partner (i.e., wait until the following period and see what a new, randomly drawn partner has to offer). If she chooses to start a relationship, she also must decide what form that relationship should take: nonmarital cohabitation or marriage. The value of the relationship depends upon the signal rather than the unobserved match quality in that she derives direct utility from the signal and that it provides information about the distribution of future signals. The decision to form a relationship is made prior to the realization of the true match quality and, therefore, must be based upon the expectation of the true match quality conditional upon the initial draw9

The model allows there to be differences in the value associated with a nonmarital cohabitation and a formal marriage conditional on match quality. First, it is assumed that the utility flow from a given match is different for a cohabitation than a marriage. It may be the case, for instance, that individuals receive an additional utility bonus to being married relative to being in a cohabitation. When combined with other assumptions, if this bonus did not exist, everyone would prefer to cohabit. This utility bonus can be thought of, for example, as a gain to the division of labor within the household that may be particular to marriage or a lower price (or greater legal protections) associated with raising children within marriage (see Weiss, 1997). Second, it is assumed that there is a cost associated with dissolving each type of relationship, and this cost may be different for a marriage versus a cohabitation. This cost can be thought of as the legal costs of obtaining a divorce or the psychic costs associated with a breakup.

The uncertainty about the quality of the match is slowly stripped away after entering a relationship. The rate at which the partners learn about the match

⁸ An alternative way of modeling would be to assume that the match quality stochastically changes over the duration of the relationship. Weiss and Willis (1985, 1997) and Drewianka (1998) model stochastic shocks to relationships in a way that is consistent with both learning and changes in match quality over time. Neither paper, however, estimates their model.

⁹ In reality, of course, the two partners together typically make the decision to start and end a relationship (Becker, 1991). Modeling both sides of the market would not only add significant complexity to the model, but it would also require observing characteristics of potential partners, even those who never formed a coresidential relationship with the agent. On the theoretical side, if we follow an earlier literature (Pissarides, 1983; Dagsvik et al., 1985) and assume linear rent sharing rules, then it is safe to act as if the partner that we are not modeling is passive. A linear rent sharing rule results in a decentralized (noncooperative) Nash bargain. Alternatively, we could just rely on the efficiency property used in Browning et al. (1994). This would imply that, whenever there are positive rents, they are split in a way so that both partners want to remain in the relationship. Then we would just have to assume that the wife's share of the rents had the distributional properties we assume. The details of such an argument are presented in the Appendix, Section A.

is assumed to be the same whether the relationship is a marriage or a cohabitation. After being in the relationship for one period and learning more about quality of the match, the individual can choose to change the status of the relationship. If married, the individual can choose to stay married or to divorce. If cohabiting, the individual can choose to continue cohabiting, convert the relationship into a formal marriage, or dissolve the relationship altogether. During each additional period that the person is in a relationship, she learns more about the quality of the match and makes a comparable set of decisions. If the agent ever chooses to become single, she remains single for the period and then receives a new match the next period.¹⁰ The process continues over the agent's life.

3.2. Basic Framework

3.2.1. Match quality and relationships. The relationship status of the agent at age t is denoted as $m_t = 1$ iff single, $m_t = 2$ iff cohabitating, and $m_t = 3$ iff married. The duration with any partner at age t is denoted by d_t . Let θ denote the unknown match quality. It is assumed that $\theta \sim N(0, \sigma_{\theta}^2)$. Each period, couples draw a noisy signal of this match quality, ε_t , which is observed by the agent and affects utility. It is assumed that, conditional on θ ,

$$\varepsilon_{t} - \theta = \eta_{t} \quad \text{if } d_{t} = 1$$

$$\varepsilon_{t} - \theta = \rho(\varepsilon_{t-1} - \theta) + \eta_{t} \quad \text{if } d_{t} > 1$$

$$\eta_{t} \sim N\left(0, \frac{\sigma_{\eta}^{2}}{1 - \rho^{2}}\right) \text{ for } d_{t} = 1$$

$$\eta_{t} \sim \text{i.i.d. } N(0, \sigma_{\eta}^{2}) \text{ for } d_{t} > 1$$

The noisy signal, ε_t , is modeled as an AR(1) process with autocorrelation term $\rho > 0$ to allow for divorces late in a relationship that cannot be explained by learning. That is, if ρ is large enough, then a bad draw of ε_t implies bad times for many periods to come even if θ is known with precision and is satisfactory. The serial correlation in ε_t also implies a correlation in the choices made by the agent while learning is occurring. We model η_t at the beginning of a relationship $(d_t = 1)$ as having a larger variance than subsequent η_t 's so that the ε_t process is time stationary with covariance matrix

¹⁰ This assumes an intervening period of being single between coresidential relationships. In fact, in the raw NLS72 cohabitation and marital histories, when moving between a first and second coresidential relationship, only 3.5% of women reported the first relationship ending and the second relationship starting in the same month and year.

¹¹ There is no loss of generality in assuming that $E\theta = 0$ because $E\theta$ will not be identified separately from the constant in a flow equation introduced below.

¹² The theoretical results in this article can be generalized by allowing the vector of realizations (ε_1 , ε_2 , ε_3 ,...) to be affiliated as defined in Milgrom and Weber (1982). We impose normality throughout, however, to simplify presentation and to implement estimation.

$$\Omega = rac{\sigma_{\eta}^2}{1-
ho^2} egin{pmatrix} 1 &
ho & \ldots &
ho^{d_t-1} \
ho & 1 & \ldots &
ho^{d_t-2} \ dots & dots & dots \
ho^{d_t-1} &
ho^{d_t-2} & \ldots & 1 \end{pmatrix}$$

Throughout, we assume that the agent knows ρ , σ_n^2 , and σ_θ^2 .

Each period that the agent is in a relationship, she receives a new signal of the quality of the match. Using the new signal, she updates the prediction of the true match quality. Equation (1) implies a Bayesian estimate, $\hat{\theta}_{d_t}$, for θ at t using the last d_t observations of the noisy signal, $\underline{\varepsilon}'_{d_t} = (\varepsilon_{t+1-d_t} \ \varepsilon_{t+2-d_t} \ \ldots \ \varepsilon_t)$. It can be shown that $\hat{\theta}_{d_t}$ is a weighted average of $E\theta$ (=0) and the generalized least squares (GLS) estimator of $\hat{\theta}_{d_t}$ where the weights are respectively σ_{θ}^{-2} and the reciprocal of the variance of the GLS estimator. If This allows us to treat $\hat{\theta}_{d_t}$ and ε_t as state variables.

3.2.2. Children and other covariates. The model contains a number of other components that are believed to influence these decisions. Let X_t be the set of exogenous variables including a constant, age, race, and education. Each covariate in X_t is limited to exogenous characteristics with known paths.¹⁵

An element of family structure clearly important in the formation and dissolution of relationships is children. Given the relative complexity of the model, it is very difficult (computationally expensive) to incorporate childbearing decisions as one of the primary choices made by the agents. However, rather than treat childbearing decisions as simply an exogenous covariate, we allow the probability that the agent conceives a child to be a function of personal characteristics. Let $c_t =$ child-related covariates [$c_{1t} =$ number of children, $c_{2t} =$ age of youngest child]. Let $b_t = 1$ iff a child is conceived in t. The probability of a child being conceived in period t is assumed logistic, so that

$$(2) p_t = e^{\pi_t}/[1 + e^{\pi_t}]$$

where π_t varies with relationships; that is 17

(3)
$$\pi_t = \gamma_0(m_t) + c_t \gamma_c(m_t) + d_t \gamma_d(m_t) + t \gamma_t(m_t) + X_t \gamma_x(m_t)$$

3.2.3. Upper bounds on state variables. The state space for the dynamic programing problem implied by the model above is too large without imposing some upper bounds on some of the state variables. In particular, assume that no more learning occurs after some relationship duration \bar{t}_d . Thus $\hat{\theta}_{d_t} = \hat{\theta}_{d_t-1}$ for all $d_t \geq \bar{t}_d$.

¹³ Note that a relationship of length d_t at age t started at age $t + 1 - d_t$.

¹⁴ See Appendix A in Brien et al. (2000) for details.

 $^{^{15}}X_t$ includes a piecewise linear spline in age.

¹⁶ No child deaths are allowed.

¹⁷ In the empirical implementation, we allow age t, duration d_t , and child characteristics c_t to affect π_t nonlinearly through spline functions.

One can think of what happens at \bar{t}_d as either a revelation similar to the learning process in Sargent (1987)¹⁸ or the updating equation for $\hat{\theta}_{d_t}$, Equation (3) in Brien et al. (2000), is well approximated by ignoring learning after \bar{t}_d . Also, no duration effect is allowed after \bar{t}_d . Thus, we censor d_t at \bar{t}_d , and the updating rule for d_t is

(4)
$$d_{t+1} = \min(d_t + 1, \bar{t}_d) 1(m_{t+1} = m_t \cup (m_{t+1} = 3 \cap m_t = 2)) + 1(m_{t+1} \neq m_t \cap (m_{t+1} \neq 3 \cup m_t \neq 2))$$

where $1(\cdot)$ is an indicator function equal to 1 iff its argument is true.

Similarly, it is necessary to limit the range of the child characteristics. Let \bar{n}_c be the maximum number of children and \bar{n}_{ca} be the maximum age of the youngest child relevant to the value functions. The implication of these limits is not that people cannot have more than \bar{n}_c children or a youngest child older than \bar{n}_{ca} ; rather it just implies that extra children beyond \bar{n}_c and the age of a child greater than \bar{n}_{ca} have no marginal effect on the value function. Thus, the updating rules for c_t are

(5)
$$c_{1t+1} = \min(c_{1t} + b_t, \bar{n}_c)$$
$$c_{2t+1} = (1 - b_t) \min(c_{2t} + 1, \bar{n}_{ca})$$

The value of these assumptions is that the related state variables are truncated at these upper bounds.

3.3. *Value Function.* We now characterize the utility associated with each of the potential choices available to the agent. Let $S_t = (m_t, m_{t-1}, c_{t-1}, d_t, \hat{\theta}_{d_t}, \varepsilon_t)$ be the state variables at age t that are either endogenous or stochastic. Then the value function at age t can be written as

(6)
$$V_{t}[S_{t}, X_{t}] = f_{t}(m_{t}, c_{t-1}, d_{t}, X_{t}) + 1(m_{t} > 1)\varepsilon_{t} - D_{m_{t-1}}1(m_{t} = 1) + \beta E_{c_{t}, \varepsilon_{t+1}} \left\{ \max_{m_{t+1} \in F(m_{t})} (V_{t+1}[S_{t+1}, X_{t+1}]) \mid \hat{\theta}_{d_{t}}, \varepsilon_{t}, c_{t-1} \right\}$$

where $F(m_t)$ is the feasible set of choices,

(7)
$$f_{t}(m_{t}, c_{t-1}, d_{t}, X_{t}) = \alpha_{0}(m_{t}) + c_{t-1}\alpha_{c}(m_{t}) + d_{t}\alpha_{d}(m_{t}) + t\alpha_{t}(m_{t}) + X_{t}\alpha_{x}(m_{t}) + \mu(m_{t})$$

 $^{^{18}}$ A problem with this justification is that it would lead to an unusually large number of separations at \bar{t}_d as couples discover big (negative) mistakes in their beliefs about θ .

¹⁹ In fact, given our maximum likelihood estimate of ρ (=0.498), \bar{t}_d = 6 is not long enough for the updating rule for $\hat{\theta}_{d_l}$ to be a good approximation.

is the deterministic utility flow²⁰ given S_t with $\mu(m_t)$ varying across m_t and across the population (to allow for unobserved heterogeneity),²¹ and

$$(8) D_m = X_t \delta_m$$

is a separation cost from state $m(D_1 = 0, D_2 > 0, D_3 > 0)$. Note that there are no costs associated with forming a cohabitation or a marriage. Also, note that c_{t-1} affects flows rather than c_t ; this avoids the coherency problem described in Heckman (1979) and Schmidt (1982). Equation (7) implies that children are valued as a relationship-specific investment. Note that, in Equation (3), birth probabilities are allowed to depend upon characteristics of the relationship (e.g., type and duration), but they are not allowed to depend directly upon θ , which would be necessary for treating the investments of this type as completely endogenous.

Value functions are solved by assuming that there is some age t^* such that no decisions are made after t^* and another age t^{**} at the end of which the person dies. This implies that

$$\begin{aligned} V_{t^*}\big[S_{t^*}, X_{t^*}\big] &= \sum_{s=t^*}^{t^{**}} \beta^{s-t^*} f_s\big(m_{t^*}, c_{s-1}, d_s, X_s\big) \\ &+ 1\big(m_{t^*} > 1\big) E\left[\sum_{t=t^*}^{t^{**}} \beta^{t-t^*} \varepsilon_t \mid \hat{\theta}_{d_{t^*}}, \varepsilon_{t^*}\right] - D_{m_{t^*-1}} 1\big(m_{t^*} = 1\big) \end{aligned}$$

where $c_{1s} = c_{1t^*}$, $c_{2s} = \min(c_{2t^*} + s - t^*, \bar{n}_{ca})$, $d_s = \min(d_{t^*} + s - t^*, \bar{t}_d)$, and X_s changes in a nonstochastic, exogenous way. Then $V_t[S_t, X_t]$ can be evaluated iteratively for all $t < t^*$.

4. IMPLICATIONS OF THE MODEL

In this section, we describe behavior of agents in the model. These characteristics of behavior are formalized in the Appendices B, C, and D in Brien et al. (2000). First, following standard methods, it is straightforward to show that the value functions and their derivatives with respect to ε_t and $\hat{\theta}_t$ are bounded. In particular, let $V_t(m_t, m_{t-1}, \hat{\theta}_t, \varepsilon_t)$ be the value function with other arguments suppressed. Then $\partial V_t(m_t, m_{t-1}, \hat{\theta}_t, \varepsilon_t)/\partial \varepsilon_t > 1$ for $m_t > 1$ because the flow increases by 1 and increases in ε_t result in an increase in $\hat{\theta}_t$, implying better flows in the future. On the other hand, $\partial V_t(1, m_{t-1}, \hat{\theta}_t, \varepsilon_t)/\partial \varepsilon_t = 0$ because the agent does not receive utility from ε_t if single and today's ε_t provides no information about ε_{t+1} with a new potential match.

²⁰ In the empirical work, we allow age t and duration of relationship d_t to affect flow nonlinearly through a spline function.

 $^{^{21}}$ It is theoretically possible that the distribution of θ changes with age because of equilibrium marriage market effects. To some degree, we capture this by allowing flows at t to depend upon age at t. But we miss this equilibrium effect to the degree equilibrium conditions imply that flows should also depend upon the age at the beginning of a relationship and to the degree it implies that the functional form of the distribution should change with age at the beginning of a relationship.

4.1. *Reservation Values*. Behavior is described by a set of reservation values. Let $\varepsilon_t^*(m_t, 1)$ be a reservation value for single people such that

$$V_t(m_t, 1, \hat{\theta}_t, \varepsilon_t) > V_t(1, 1, \hat{\theta}_t, \varepsilon_t) \ \forall \varepsilon_t > \varepsilon_t^*(m_t, 1)$$
$$V_t(m_t, 1, \hat{\theta}_t, \varepsilon_t) < V_t(1, 1, \hat{\theta}_t, \varepsilon_t) \ \forall \varepsilon_t < \varepsilon_t^*(m_t, 1)$$

Such a reservation value exists because $V_t(m_t, 1, \hat{\theta}_t, \varepsilon_t) - V_t(1, 1, \hat{\theta}_t, \varepsilon_t)$ is increasing in ε_t at a rate bounded from below. Also, by a similar argument, there exists a reservation value $\varepsilon_t^*(1, m_{t-1})$ such that

$$V_t(m_{t-1}, m_{t-1}, \hat{\theta}_t, \varepsilon_t) > V_t(1, m_{t-1}, \hat{\theta}_t, \varepsilon_t) \ \forall \varepsilon_t > \varepsilon_t^*(1, m_{t-1})$$

$$V_t(m_{t-1}, m_{t-1}, \hat{\theta}_t, \varepsilon_t) < V_t(1, m_{t-1}, \hat{\theta}_t, \varepsilon_t) \ \forall \varepsilon_t < \varepsilon_t^*(1, m_{t-1})$$

These reservation values rank coresidential states relative to being single, but they do not rank marriage relative to cohabitation.

It is difficult to characterize behavior with any more detail without making additional assumptions. In particular, we need to make some assumptions that cause both cohabitation and marriage to exist. We hypothesize that people cohabit to avoid potential divorce costs especially when they are uncertain about the quality of the match. We also hypothesize that they marry due to an additional utility bonus.²² Specifically, we assume that

(9)
$$D_3 > D_2 > 0$$

and

(10)
$$f_t(3, c_{t-1}, d_t, X_t) > f_t(2, c_{t-1}, d_t, X_t)$$

If the strong inequality in Equation (9) does not hold, then marriage dominates cohabitation and no one cohabits. If the strong inequality in Equation (10) does not hold, then cohabitation dominates marriage and no one marries. We assume that both Equations (9) and (10) hold to ensure the existence of both marriage and cohabitation.²³

Because $D_3 > D_2$, there will be some values of ε_t where a married couple will remain married but a cohabiting couple will choose to separate;

(11)
$$\varepsilon_t^*(1,3) < \varepsilon_t^*(1,2)$$

²² Neither of these assumptions is imposed on the utility flow and the separation cost functions in the estimation procedure discussed below.

²³ We also need to assume that $D_3 - D_2$ grow at a rate over t or d_t no greater than β^{-1} to rule out the possibility of divorce costs rising so rapidly that agents divorce early to avoid being trapped later in relationships.

This implies that

$$\frac{\partial V_t(3, m_{t-1}, \hat{\theta}_t, \varepsilon_t)}{\partial \varepsilon_t} > \frac{\partial V_t(2, m_{t-1}, \hat{\theta}_t, \varepsilon_t)}{\partial \varepsilon_t}$$

The increase in flow as ε_t increases is the same for cohabitation and marriage. But the expected future value functions are higher for marriage because of the values of ε_t between $\varepsilon_t^*(1, 3)$ and $\varepsilon_t^*(1, 2)$. Thus, a reservation value $\varepsilon_t^{**}(3, m_{t-1})$ determining whether to marry exists:

$$V_t(3, m_{t-1}, \hat{\theta}_t, \varepsilon_t) > \max_{m < 3} V_t(m, m_{t-1}, \hat{\theta}_t, \varepsilon_t) \ \forall \varepsilon_t > \varepsilon_t^{**}(3, m_{t-1})$$

$$V_t(3, m_{t-1}, \hat{\theta}_t, \varepsilon_t) < \max_{m < 3} V_t(m, m_{t-1}, \hat{\theta}_t, \varepsilon_t) \ \forall \varepsilon_t < \varepsilon_t^{**}(3, m_{t-1})$$

Since $\varepsilon_t^{**}(3, m_{t-1})$ is finite, some people choose to marry. For some values of separation costs and flows, some people choose to cohabit because, when $f_t(3, c_{t-1}, d_t, X_t) = f_t(2, c_{t-1}, d_t, X_t)$, cohabitation dominates marriage and value functions are continuous in flow functions.

4.2. Separation Probabilities. The structure of the model allows us to make statements regarding the risk of divorce for marriages preceded by a nonmarital cohabitation and those that were not. As noted above, previous research has found that marriages preceded by a nonmarital cohabitation were less stable. Lillard et al. (1995) empirically show that this difference can be accounted for by a selection effect. Consider a relationship of length $t-1-\tau$ for which the first $k \ge 0$ periods were a nonmarital cohabitation and the last $t - 1 - \tau - k$ periods were a marriage. Let $\tilde{P}_t(k,\tau) = \Pr[m_t = 1 \mid m_{\tau-1} = 1, m_s = 2 \,\forall \tau + k > s \geq \tau, m_s = 3 \,\forall t - 1 \geq s \geq \tau]$ $[\tau + k]$ be the probability of divorce for this type of relationship. The model implies that $\tilde{P}_t(k,\tau)$ increases in k. Couples who began their relationship as a cohabitation had lower values of $\hat{\theta}$ than those who moved straight into marriage. Because $\hat{\theta}$ is positively serially correlated within a relationship, those married couples who had a period of cohabitation have lower values of $\hat{\theta}$ than those married couples who had no period of cohabitation. This is true even after considering the selection associated with cohabiting couples into marriage. Lower values of $\hat{\theta}$ imply higher divorce probabilities. An implication of this result is that, if it were required that all marriages were preceded by a cohabitation, then divorce rates would fall because couples with low values of $\hat{\theta}$ would not convert their cohabitations into marriages.

One's intuition and the literature might suggest that the model has other properties concerning transition probabilities. Let the transition probability at age t from m_t to m_{t+1} be $P_t[m_{t+1} | m_t]$ (with other possible arguments suppressed). Equation (11) implies that $P_t[1 | 2] > P_t[1 | 3]$.

One's intuition might suggest that $\partial P_t[1|3]/\partial D_3 < 0$. Divorce costs reduce the value of becoming single when married and also reduce the value of becoming married when single. Marriage utility flows increase the value of being married relative to other relationship states. However, nonlinearities in future

flows and future transition probabilities complicate the issue so that these effects cannot be signed. A sufficient condition for these complications to not occur is that age, duration, and children do not affect utility flows. These are very strong restrictions.

Also, one might think that the reservation value associated with divorce $\varepsilon_t^*(1,3)$ is increasing in duration because the "option value" associated with learning about a partner is diminishing in duration. This is not the case. A key result in Jovanovic (1979) is that there is a negative duration dependence associated with exiting a job caused by unobserved heterogeneity. However, Jovanovic shows that the negative duration dependence occurs only after some critical point in tenure. Separation rates should decline with duration because of the unobserved heterogeneity in ε_t and θ (see Jovanovic, 1979) and because of potential positive increases in utility flows with duration $(\partial f_t(3, c_{t-1}, d_t, X_t)/\partial d_t$ may be positive). The second effect is consistent with Becker's notion of increasing relationship-specific capital. In general, we cannot show such a result for the duration in any particular state. This is partly due to the age, duration, and children utility flow effects and partly due to the finite horizon assumption.

A special case where we can sign some of these effects is if $f_m = f_t(m, c_{t-1}, d_t, X_t)$ does not depend upon t, c_{t-1}, d_t , or X_t . For this special case, divorce hazards decrease with increasing divorce costs and increasing marriage flows. If we are willing to also assume that $t^* \to \infty$, then, for large enough t and t, $P_t[3 \mid 3, d_t] > P_{t-1}[3 \mid 3, d_{t-1}]$; this is the analog to the result in Jovanovic (1979).

5. THE NLS72 DATA

The parameters of the model are estimated using data from the National Longitudinal Study of the High School Class of 1972 (NLS72). More than 22,000 individuals were first interviewed when they were high school seniors in the spring of 1972 with follow-up interviews in 1973, 1974, 1976, 1979, and, for a limited group, 1986. The 1986 follow-up was unique in that is was an unequal probability subsample that included with certainty all individuals in the original sample who had a marital disruption or who were single parents. NLS72 provides information on family background, educational achievement, and a variety of other economic and demographic details from the age the respondents left high school until they reached their early thirties. The female participants of the 1986, or fifth, follow-up constitute the basic sample for the analysis of this article.²⁴

The NLS72 data contain detailed histories of cohabitation, marriage, and fertility, asked in the fifth follow-up.²⁵ This follow-up contains starting and ending dates

²⁴ The sampling scheme used in the fifth follow-up implies a choice-based sampling problem. We deal with that, following Manski and Lerman (1977), by weighting each observation appropriately.

²⁵ Cohabitation is defined in the NLS72 as living with someone of the opposite sex in a "marriage-like" relationship for at least 1 month. A concern with retrospective histories is the misreporting of these events. Bumpass and Sweet (1989) suggest that the NLS72 may underreport cohabitation events in comparison to the National Survey of Families and Households. Other research suggests reasonably comparable rates between the two surveys (Lillard et al., 1995). With regard to marital histories in

for up to three coresidential relationships, either cohabitations or marriages. The data specifically identify cohabitations followed by marriage to the same partner. Using these histories, we created family formation histories for each individual. These include the dates of the beginning and ending of each cohabitation, dates of marriage, separation, and divorce for multiple events of each type, and dates of conception for each child. We matched these detailed retrospective family histories for individuals to data on their educational achievement and enrollment status, state of residence, and other background information. After excluding observations with bad or missing data, we are left with data for 6118 white and black women. For the purpose of estimation, we examine the status of individuals every 6 months from the time the respondent is age 16 until the end of the panel, age 32. By the end of the panel, approximately 65% of the respondents have had one coresidential partner (either a marriage or cohabitation), 15% have had two, and 2% have had three or more.

6. ESTIMATION

The set of parameters to estimate include γ (the birth equation coefficients in Equation (3)), α (the utility flow equation coefficients in Equation (7)), δ (the separation cost equation coefficients in Equation (8)), ρ (the serial correlation coefficient), and σ_{θ}^2 (the variance of θ). The value of σ_{η} is restricted to be 1.649 (=exp{.5}) because it is unidentified in the same sense as all discrete choice models having an unidentified variance term. All of the α and δ parameters and σ_{θ} are measured relative to σ_{η} . The first step in estimation is constructing likelihood contributions for each sample individual.²⁷ Assume data are observed for t=1, 2,..., T, let $\tilde{m}=(m_1,m_2,\ldots,m_T)$ be the vector of relationship states selected by the agent, and let $\tilde{b}=(b_1,b_2,\ldots,b_T)$ be the vector of birth realizations. The likelihood contribution for the agent is the probability of the path of observed relationship choices and birth realizations.

Let $S_t = (m_{t-1}, c_{t-1}, d_t)$ be the vector of state variables excluding m_t , $\hat{\theta}_{d_t}$, and ε_t .²⁸ First, we need to condition on the value of the unobserved heterogeneity in

general, Lillard and Waite (1989) suggest that, in the Panel Study of Income Dynamics, retrospective marriage histories match contemporaneous reports fairly well.

²⁶ This aggregation implies that we will miss some transitions in and out of relationships. The alternative to the semiannual observations is to use monthly data or quarterly data. This, however, would be too computationally expensive for our proposed methods. We have examined the severity of this problem, and found that the effects of aggregation were pretty small. In particular, the effect of moving from semiannual aggregation to quarterly aggregation is to increase the number of single spells, cohabitation spells, and married spells by 2%, 11%, and 2%, respectively, and the effect of moving from semiannual aggregation to using the monthly data is to increase the number of single spells, cohabitation spells, and married spells by 3%, 20%, and 4%, respectively. By construction, the length of the lost spells when using semiannual time aggregation is bounded by 5 months, and the average length is between 2 and 2.5 months, depending upon the aggregation level and type of spell. The only relationship type with any significant loss is cohabitation. It is reasonable to argue that very short cohabitations are inherently different than the learning experiences we are interested in.

²⁷ We will suppress a person index until it is necessary.

²⁸ Note that duration, d_{t+1} , is also updated depending on m_t and m_{t+1} .

the flow equations, $\mu = [\mu(2), \mu(3)]^{.29}$ Then the path probability conditional on μ can be written as

(12)
$$\Gamma(\mu) = \Pr \left[V_t(m_t, S_t, \hat{\theta}_{d_t}, \varepsilon_t) \ge V_t(j, S_t, \hat{\theta}_{d_t}, \varepsilon_t) \quad \forall j \in F(m_{t-1}); b_t \, \forall 2 \le t \le T \right]$$

Equation (12) is the probability that, for each period $2 \le t \le T$, the value of the observed choice $V_t(m_t, S_t, \hat{\theta}_{d_t}, \varepsilon_t)$ is at least as large as the value of all choices in the choice set $F(m_{t-1})$ and observing a birth outcome b_t . This can be written as

(13)
$$\Pi_{t=3}^{T} \Pr \left[V_{t} \left(m_{t}, S_{t}, \hat{\theta}_{d_{t}}, \varepsilon_{t} \right) \geq V_{t} \left(j, S_{t}, \hat{\theta}_{d_{t}}, \varepsilon_{t} \right) \, \forall \, j \in F(m_{t-1}); b_{t} \, \middle| \, \varepsilon_{t-1}, \hat{\theta}_{d_{t}-1} \right]$$

$$\cdot \Pr \left[V_{2} \left(m_{2}, S_{2}, \hat{\theta}_{2}, \varepsilon_{2} \right) \geq V_{2} \left(j, S_{2}, \hat{\theta}_{2}, \varepsilon_{2} \right) \, \forall \, j \in F(m_{1}); b_{2} \right]$$

where $\hat{\theta}_{d_t}$ is a function of ε_t and $\hat{\theta}_{d_t-1}$ as shown in Appendix A of Brien et al. (2000). Each of the transition probabilities in Equation (13) can be written as

(14)
$$\Gamma_{t}(\mu) = \Pr[m_{t} = k, b_{t} = b]$$

$$= p_{t}^{b} (1 - p_{t})^{1 - b} \frac{1}{\sigma_{\eta}} \int_{-\infty}^{\infty} \phi\left(\frac{\varepsilon_{t} - \left[(1 - \rho)\hat{\theta}_{d_{t} - 1} + \rho\varepsilon_{t - 1}\right]}{\sigma_{\eta}}\right)$$

$$\cdot 1\left[V_{t}(k, S_{t}, \hat{\theta}_{d_{t}}, \varepsilon_{t}) \geq V_{t}(j, S_{t}, \hat{\theta}_{d_{t}}, \varepsilon_{t}) \ \forall j \in F(m_{t - 1})\right] d\varepsilon_{t}$$

The likelihood contribution for an individual is the integral of $\Gamma(\mu)$ integrated over the joint density of μ . The path probabilities are too difficult to evaluate analytically partially because they depend upon unobserved heterogeneity μ (and therefore must be integrated over μ) and partially because the integrals in Equation (14) have no closed form. However, they can be simulated using a modified GHK algorithm (Hajivassiliou, 1990; Geweke, 1991; Keane, 1994). The complete algorithm and other related issues are discussed in the Appendix, Section B.

7. ESTIMATION RESULTS

7.1. Childbearing Decisions. Prior to estimating the full model of relationship choices, following Rust (1988), we obtain parameter estimates for the probability that a woman conceives a child in a particular period. As described above, because of computational costs, we do not model childbearing decisions as part of a utility optimization problem, but we allow the probability that the agent conceives a child to be a function of her characteristics and relationship status. The predicted probabilities are then used in the estimation of the relationship model. Logistic regressions were estimated for each woman and year represented in the full panel of the NLS72 data. The outcome modeled is an indicator variable that

²⁹ There is also unobserved heterogeneity in $\mu(1)$. But, since we observe only discrete choices, we can identify only μ terms relative to a base choice. Thus, we set $\mu(1) = 0$ and measure $\mu(2)$ and $\mu(3)$ relative to $\mu(1)$.

equals one if the woman conceived a child in the period and zero otherwise.³⁰ Control variables include the woman's race (black, white), religion (Catholic, non-Catholic), years of education, school enrollment status, region of residence (South, Midwest, West, Northeast), and piecewise linear splines in age, duration of current relationship (including years single), number of children, and the age of the youngest child.³¹

The results of this estimation, which are presented in Table 1, suggest a statistically significant role of many of the covariates and that their impact varies across relationship status. For example, we find that black women are much more likely than white women to have a child either outside of a coresidential relationship or in a nonmarital cohabitation. This is consistent with the literature documenting the large racial differences in nonmarital childbearing (e.g., U.S. Department of Health and Human Services, 1995). We also find that Catholics are less likely to have a child while single and more likely to have a child while married. More education has a negative effect on the probability of having a child while single or cohabiting and a positive but insignificant effect while married. Being enrolled in school leads to a lower probability of childbearing regardless of the woman's relationship status. Finally, a woman's fertility history, including both the number and age of children, plays an important role for all three relationship statuses.

It is difficult to see directly from the table how the probability of conceiving varies with relationship type. In fact, the parameter estimates imply that, for over 99% of the observations, the probability of conceiving is higher when cohabiting or married than when single, and for 92% of the sample observations, the probability of conceiving is higher when married than when cohabiting. This is consistent with our notions of the effect of relationship type on fertility.

7.2. Relationship Choices

7.2.1. Parameter estimates. The results for the model of relationship choices are presented in Table 2. This table is composed of three panels. Panel A contains the estimated utility flow coefficients. Panel B presents the estimates of the costs of separating from a coresidential relationship. Finally, Panel C presents estimates of two auxiliary parameters: the standard deviation of the match quality θ , and the autocorrelation term ρ . It should be noted that the estimates in all three panels are statistically significant at the 5% level.³²

First consider Panel A and the factors that affect an individual's utility flow. The first column presents the estimates for cohabitation and the second column is for marriage. Both sets of estimates should be interpreted as the incremental utility flow associated with the particular state (relative to being single) when the associated covariate increases by one unit. For example, the cohabitation

³⁰ The data includes only the birth dates for children who were carried to term. The conception is dated such that it falls in the period encompassing 9 months prior to the birth date.

³¹ Number of children and age of the youngest child are subject to the upper bounds discussed in the theoretical model.

³² Frequently, *t*-statistics in nonlinear structural models are very large. See, for example, Pakes (1986), Rust (1987), or Berry (1992).

Table 1 Logistic fertility estimates

Variable	Single	Cohabitation	Married
Black	1.587**	0.908**	0.081
	(0.079)	(0.194)	(0.052)
Catholic	-0.223**	-0.090	0.065**
	(0.095)	(0.191)	(0.034)
South	0.162	0.003	-0.112**
	(0.103)	(0.217)	(0.041)
Midwest	0.264**	0.083	0.068*
	(0.105)	(0.224)	(0.041)
West	0.133	-0.000°	0.098**
	(0.128)	(0.238)	(0.049)
Years of education	-0.379**	-0.238**	0.006
	(0.028)	(0.048)	(0.008)
Enrolled in school	-0.686**	-0.538	-0.852**
	(0.141)	(0.416)	(0.096)
Age < 20	0.124**	-0.048	-0.296**
	(0.031)	(0.150)	(0.033)
$20 \le Age < 23$	-0.135**	-0.134**	-0.023**
_ 2	(0.020)	(0.048)	(0.011)
$Age \ge 23$	-0.034**	0.026*	-0.015**
<i>c</i> =	(0.010)	(0.016)	(0.003)
Duration < 1.5 years	0.085**	-0.260**	0.014
•	(0.098)	(0.106)	(0.032)
$1.5 \le duration < 2.5 years$	0.311**	0.108	0.038
_ ,	(0.085)	(0.156)	(0.034)
Duration \geq 2.5 years	-0.566**	-0.018	$-0.040^{'}$
,	(0.123)	(0.290)	(0.052)
Number of children $= 0$	-1.640**	-0.893**	-1.871**
	(0.254)	(0.423)	(0.072)
1 < Number of children < 2	$-0.055^{'}$	$-0.101^{'}$	-0.987**
	(0.174)	(0.305)	(0.049)
Number of children ≥ 2	0.106	0.089	-0.300**
_	(0.309)	(0.609)	(0.088)
Youngest child < 1.5 years	0.648**	0.319**	0.845**
	(0.099)	(0.161)	(0.028)
1.5 years ≤ youngest child < 2.5 years	-0.062	-0.255	0.016
, _ ,	(0.138)	(0.344)	(0.034)
Youngest child ≥ 2.5 years	-0.262	0.473	-0.517**
j	(0.226)	(0.594)	(0.062)
Constant	-0.659*	1.201	0.508*
Constant	(0.385)	(1.335)	(0.279)

NOTES:

- 1. Standard errors are in parentheses. Double-starred items are significant at the 5% level.
- 2. Age, duration, and child characteristic effects are piecewise linear effects.
- 3. Age, duration, and child age are measured in 6-month time periods.

coefficient on Catholic, -0.288, means that, holding all else constant, Catholics receive a utility flow 0.288 units less than non-Catholics (relative to the utility flow received when single). In this model, utility units are measured relative to the standard deviation of η , the innovation to utility flows. Recall that the value of σ_{η} is

Table 2 ESTIMATES OF STRUCTURAL PARAMETERS

Variable	Cohabitation	Married	
A. Effect on utility flows			
Constant	-0.408**	0.787**	
Constant	(0.007)	(0.007)	
Black	-0.741**	-0.673**	
	(0.010)	(0.008)	
Catholic	-0.288**	-0.266**	
	(0.007)	(0.008)	
Years of education	-0.155**	-0.100**	
	(0.001)	(0.001)	
Enrolled in school	-2.085**	-1.972**	
	(0.006)	(0.006)	
South	-0.138**	-0.139**	
Journ	(0.008)	(0.006)	
Midwest	-0.148**	-0.125**	
THE WEST	(0.010)	(0.008)	
West	-0.433**	-0.329**	
***************************************	(0.010)	(0.008)	
Age ≤ 20	0.271**	0.171**	
11ge <u>=</u> 20	(0.002)	(0.002)	
$20 < Age \le 23$	-0.073**	-0.063**	
20 < Fige <u>3</u> 25	(0.002)	(0.002)	
Age > 23	0.029**	0.014**	
Age > 25	(0.001)	(0.000)	
Duration < 2 years	0.053**	0.036**	
Duration < 2 years	(0.003)	(0.003)	
Duration ≥ 2 years	0.101**	0.016**	
Duration ≥ 2 years	(0.004)	(0.003)	
Number of children	0.027**	-0.010**	
Number of children			
A6 4h1-:1 d	(0.003) -0.101**	(0.002) -0.139**	
Age of the youngest child			
D F66-4	(0.002)	(0.002)	
B. Effect on separation costs Constant	2 ((1**	<i>(.</i> 730**	
Constant	2.664**	6.728**	
North and fall land	(0.026)	(0.039)	
Number of children	0.795**	1.200**	
4 6.1	(0.014)	(0.030)	
Age of the youngest child	0.023**	0.012**	
	(0.005)	(0.003)	
Catholic	1.276**	1.861**	
a	(0.025)	(0.055)	
C. Auxillary parameters	0.500**		
$\sigma_{ heta}$	0.590**		
	(0.003)		
σ_{μ}	0.065**		
	(0.001)		
ρ	0.498**		
	(0.000)		

- Standard errors are in parentheses. Double-starred items are significant at the 5% level.
 Age, duration, and child age are measured in 6-month time periods.
 Age effects are piecewise linear effects.
 Utility flow units are measured relative to the standard deviation of η: ση = 1.649.

	0.1002 01 211	TERM TO BEHAVIOR TOR BEHAVIOR THE WITH ED		
Variable	Sample Weighted Mean		Effect on Utility for Blacks Relative to Whites	
	Blacks	Whites	Cohabitation	Marriage
Black	1.00	0.00	-0.741	-0.673
Education	13.54	13.58	0.005	0.003
Catholic	0.06	0.29	0.065	0.060
South	0.58	0.26	-0.665	-0.629
Midwest	0.23	0.31	0.012	0.012
West	0.07	0.16	0.014	0.011
Total			-1.310	-1.215

Table 3

Cause of differing behavior for blacks and whites

restricted to be 1.649 (=exp{.5}). Thus, for example, the coefficient on Catholic means that a Catholic's cohabitation utility flow is 0.288/1.649 = 0.175 standard deviations of η less than a non-Catholic's utility flow.

The model contains a number of variables similar to those used in the child-bearing equations described above. These include indicator variables for whether the respondent is black, is Catholic, is enrolled in school, and geographic region of residence. Years of education, the number of children, and the age of the youngest child are included as ordered integer variables. The respondent's age and duration in a relationship status are measured with piecewise linear spline variables. The age, duration, and child age variable are all measured in 6-month time periods.

Consistent with other literature on marriage and marriage markets, we find that black women receive less utility than white women in a coresidential relationship. The effect is larger for marriage than for cohabitation.³³ We also find that being Catholic is associated with having a lower utility in cohabitation and marriage. It is important to note that our utility effect is not due to a higher potential divorce cost for Catholics. As will be discussed below, the Catholic prohibition on divorce is captured in Panel B.³⁴ The pattern of the region dummy variables imply that, relative to the other regions, individuals in the South gain the most from being in a relationship and individuals in the West gain the least.

One might wonder how the model explains the difference in observed behavior between blacks and whites. Table 3 shows how exogenous characteristics are distributed among blacks and whites in our sample and how that affects the average utility associated with cohabiting or marrying. Note that, besides black, only

³³ Although a direct comparison to other demographic literature is difficult because of the structural interpretation of our parameter estimates, the overall impact of race, religion, education, and school enrollment are consistent with other studies on marriage and cohabitation. See, for example, Brien et al. (1999), who use the same NLS72 data to look at the impact of many of the same variables on the hazard rate of starting a cohabitation or a marriage. For related results, the reader can also refer to the papers referenced in Section 2.

³⁴ It is important to note that Catholic might be capturing social or ethnic differences rather than religious differences.

Catholic, and South³⁵ vary significantly between blacks and whites,³⁶ and only the direct effect of race and the effect of South have significant (and approximately equal) effects.

Returning to Table 2, we see that more education implies a lower level of utility in either relationship state. As suggested above, this may occur because of greater employment opportunities for more highly educated women outside of a relationship. Similarly, being enrolled in school leads to less utility when in a coresidential relationship. This effect is slightly larger for marriage.

Finally, the utility associated with being in a relationship increases in the number of children for cohabitations and decreases for marriages. Although this result may seem somewhat counterintuitive (since individuals have a higher probability of conceiving a child when in a marriage), there are aspects of the relationship between childbearing and marriage that make this possible. Specifically, the presence of children could influence both the transition into and out of marriage. The negative coefficient for marriages, which is relatively small, is caused by the sample hazard rate into marriage by women decreasing with the number of children born prior to marriage, a result found elsewhere in the demographic literature. Short of endogenizing the childbearing decision, a possible improvement in our empirical implementation might be to distinguish between children born prior to the marriage and children born during the marriage. The negative utility coefficient may in part be due the inability of the data to identify whether the marriage partner is the biological father of the woman's children. Altering the model to make this distinction is problematic, however, because it significantly increases the size of the state space and because it is very weakly identified by the data. In particular, sample hazard rates into marriage cannot help identify the effect of children born during the marriage.³⁷ It should be further noted that the negative effect for marriage is not due to the relationship between the hazard out of marriage and the number of children. This effect is captured in the divorce costs coefficients discussed below.

This analysis also begs the question of why the coefficient for children is positive for cohabitation. It may be that relationships are useful in raising children in the sense of Becker's model of household behavior. If one marries, one gains the benefit of having another adult but loses any payments (e.g., child support, AFDC) associated with not being married. Although cohabitation may affect AFDC eligibility (Moffitt et al., 1998), the negative part of the trade-off does not exist (or at least is not as important) for cohabiting. The results also indicate that the utility value of children declines as the children age.

The change in the utility flow over the course of a relationship is captured by the duration coefficients. Since the cohabitation duration effects are larger than those

³⁵ The high proportion of blacks living in the South may be surprising. However, it is consistent with 23% of Southerners being black.

³⁶ One might wonder why education does not vary more. It should be recalled that all sample members graduated from high school.

³⁷ Technically, sample hazard rates into marriage provide some information about the effect of number of children on marriage utility but only because birth rates vary by relationship types. Identification through this mechanism relies on functional form assumptions about how future utility depends on present choices; thus it is weak.

found for marriage, the utility flow premium associated with marriage dissipates as the relationship progresses. Consider a 20-year-old, white, non-Catholic woman with 12 years of schooling, living in the South with no children and not enrolled in school. At the beginning of the relationship, she has a marriage utility flow premium of 1.054, and, after 3 years of a relationship, she has a marriage utility flow premium of 0.816. The negative duration dependence in the divorce rate exhibited in the data has two sources: the positive coefficients on duration in Table 2 and the existence of unobserved heterogeneity in values of the match quality θ caused by variation in the unobserved component μ and randomness in θ conditional on μ .

Panel B considers the utility costs associated with separating from a relationship. The control variables are the number of children, the age of the youngest child, and an indicator for whether the respondent is Catholic. We find higher divorce costs for Catholics. Interestingly, they also seem to pay a higher cost of separating from a nonmarital cohabitation. As expected, the presence of children raises the cost of separating from a relationship, and the cost is higher for exiting a marriage than a cohabitation. Regardless of religion and child characteristics, separation costs are always higher for marriage than for cohabitation. This result, which was not imposed on the parameters by the estimation procedure, reflects, among other things, the legal costs of ending a formal marriage and religious prohibitions on divorce.

Panel C provides estimates of σ_{θ} , σ_{μ} , and ρ . Note that σ_{θ} is 0.59 which is significantly smaller than σ_{η} suggesting that there is more variance across time within a relationship than across potential relationships. The estimate of σ_{μ} is even smaller, suggesting that most of the variation in match values is specific to the match and not specific to the agent across matches. However, allowing for variation in μ is important to explaining the data. The estimate of the serial correlation term ρ is 0.498, suggesting moderate positive serial correlation in η shocks. Given our estimate of ρ , the Var($\theta \mid \hat{\theta}_{d_{\ell}}$) six periods into a relationship is 0.28. In contrast, if we assume that there is no serial correlation ($\rho = 0$), we observe a sharper decline in the variance, implying faster learning; six periods into a relationship, the Var($\theta \mid \hat{\theta}_{d_{\ell}}$) is 0.20.

One might wonder what the effect of learning is on transitions between different relationship states. To address this question, first we must define exactly what is meant by "learning" in the model and, more to the point, how to change the rate of learning. One might try to address that by considering changes in the conditional distribution of $\varepsilon_t \mid \theta, \varepsilon_{t-1}$. However, although changes in the conditional distribution affect learning, they also have a direct effect on utility. So changing the conditional distribution does not isolate the effect of learning.

Consider generalizing the model by adding another signal,

$$(15) \zeta_t \sim G_r(\cdot \mid \theta)$$

³⁸ This is true because the number of children is censored at 4 and age of the youngest child is censored at 2 years of age.

where ζ_t is observable by the agent at time t (and therefore provides information about θ) but has no direct effect on utility. The model implied by Equations (6) and (15) has as a limiting case the model implied by Equations (6) with no ζ_t signal as $[\operatorname{Var}(\zeta_t \mid \theta)]^{-1} \to 0$. At the other extreme, as $\operatorname{Var}(\zeta_t \mid \theta) \to 0$, the agent learns immediately the value of θ . In this case, there would be a critical value of θ , let's say θ^* , such that only matches with values of $\theta \geq \theta^*$ would form relationships. There would still be a small amount of cohabitation by couples with $\theta > \theta^*$ but close to θ^* ; they would choose to cohabit because they know there is a reasonable chance of a bad realization of ε in the future that would still cause a separation. Divorce probabilities would decrease to the asymptotic divorce rate (the rate the divorce rate converges to as $d_t \to \infty$) in the presence of learning.³⁹

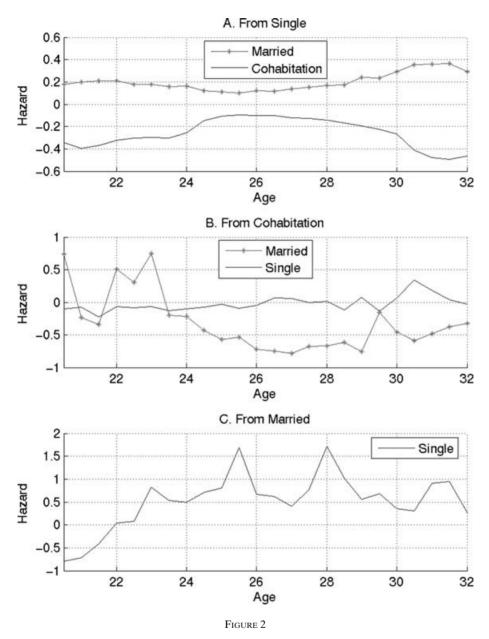
We performed two simulations where women were single until age $19\frac{1}{2}$, entered a particular state at age 20, and then made optimizing relationship choices. In the first simulation, women learned without an extra ζ_t signal, and, in the second simulation, they learned with an extra ζ_t signal with zero variance. Thus, the first simulation corresponds to the estimated model, and the second corresponds to a case where they learn the true match value of the relationship θ immediately.

The results are displayed in Figure 2. The first panel applies to hazard rates into a first relationship for women who were still single at age 20. It shows how hazard rates from single into cohabitation and marriage change as the extra ζ_t signal is added. Marriage rates increase by about 20%, and cohabition rates decrease by a larger amount. This should be expected in that slow learning was a major motivation for cohabiting. The less intuitive result is that there is still some cohabitation occurring even after the learning motivation is removed. This occurs partially because some couples have θ values that are marginal thus implying high future divorce rates (contingent on bad future realizations of ε) and partially because of unobserved heterogeneity in taste for cohabitation.

The second panel applies to women who began cohabiting at age 20. It shows how hazard rates from the cohabitation begun at age 20 into single and married change as the extra ζ_t signal is added. The change in the hazard rate into single is small but negative. The more interesting change is to the hazard into marriage. The large fluctuations up to age 23 occur because the people with the extra signal learn faster and have a high initial hazard but a low hazard in subsequent periods and the people without the extra signal exit more smoothly. After age 23, the hazard rate into marriage is much lower for the people with the extra signal because, by that relationship duration, the vast majority of cohabiters who learned quickly are still cohabiting because they have a strong taste for cohabiting, whereas more of the cohabiters without the extra signal are still using cohabitation as a hedge against bad future ε shocks.

The third panel applies to women who married at age 20. This panel shows how hazard rates from the marriage begun at age 20 into single change as the extra ζ_t signal is added. The effect of the extra signal is to reduce divorce rates

³⁹ We might want to know how behavior changes as $Var(\zeta_t | \theta)$ decreases prior $Var(\zeta_t | \theta) = 0$. We could do this in theory by adding ζ_t to the model and simulating behavior given our parameter estimates. However, the computational cost is large, so we did not pursue this route.



PROPORTIONATE CHANGE IN HAZARDS WITH FASTER LEARNING

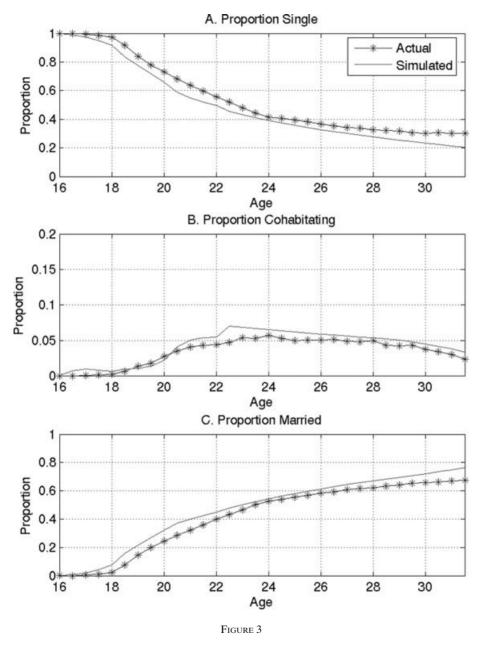
early in a relationship and to increase divorce rates later in a relationship. The early effect occurs because relationships with marginal θ 's do not occur if learning occurs immediately. The later effect occurs because the transitions from single to marriage that occur without a ζ_t signal have better θ values than the transitions from single to marriage that occur with a ζ_t signal.

Overall, the parameter estimates have interesting implications for the effect of the size of relative utility flows on relationship choices. Consider, for example, the hypothetical 20-year-old, white woman described above. As noted above, for such a person, the average differential between the marriage utility flow and cohabitation utility flow for starting a new relationship is 1.054. Note that there is variation in utility flows due to the randomness of θ and η . In fact, the marriage utility flow differential (1.054) is small relative to the standard deviation of the random components. This suggests that even small marriage utility flow premiums (relative to cohabitation utility flows) can generate high marriage rates even with large differences in separation costs as long as the relationship utility flows associated with being in a relationship are large relative to the utility flow associated with being single. In such a case, a person is willing to incur the risk associated with divorce to enjoy a modest marriage utility flow premium because divorce is an unlikely event.

Another implication of the estimates is that it is impossible to generate a hypothetical person whose utility flow to cohabitation exceeds the utility flow to marriage at the beginning of a relationship. There was nothing in the estimation procedure that required this to happen. This result supports the theoretical model assuming a positive premium to marriage (relative to cohabitation) as the cause of couples marrying despite high divorce costs. As the model shows, couples still sometimes cohabit because of higher separation costs for marriage than cohabitation and because utility flows change over the course of the relationship.

7.3. Specification Tests. Using our estimates, we simulate a sample of 40,000 individuals and then compare their behavior to that observed in the data sample. Results of this exercise are displayed in Figures 3 and 4 and Table 4. Figure 3 displays the simulated and data sample proportions of women in each of the three states as a function of age. We predict all three proportions extremely precisely at all ages. Table 4 reports censored χ^2 goodness-of-fit tests for different subsamples of our data disaggregating by race (black and white), religion (Catholic and not), education (12, 14, and 16 years of education), region (4 regions), and age (18, 22, 26, and 30 years old). We censor the χ_1^2 statistics associated with each cell at the 1% right tail to mitigate the undue influence of large outliers. The results of these goodness-of-fit tests also suggest we are fitting the data very well for transitions from marriage but, somewhere, the model is misspecified with respect to transitions from single and cohabiting. The results are similar if we disaggregate by race, religion, and age. One should note that, in most specification tests of structural discrete choice models, formal specification tests reject the model (see, for example, Berkovec and Stern, 1991; Keane and Wolpin, 1997) or use goodnessof-fit measures based on a MSE criterion, which is less formal and less sensitive to small denominators (see, for example, Pakes, 1986; Berry, 1992).

Figure 4 compares simulated and data sample hazard rates. The hazard rates by age for each transition are presented in the separate panels of Figure 4. Panel A shows simulated and data sample hazard rates from single to cohabitation. Combined with the information in Panel C, the hazard rates from cohabitation to single, it appears that we are overpredicting transitions between cohabitation and single in both directions and by similar amounts.



SAMPLE PROPORTIONS BY AGE—ACTUAL VS. SIMULATED DATA

Panel B shows simulated and data sample hazard rates from single to married. We overpredict marriage rates at ages after age 25, but, surprisingly, it does not show up in the deviations between predicted and sample proportions in marriage in Figure 3.

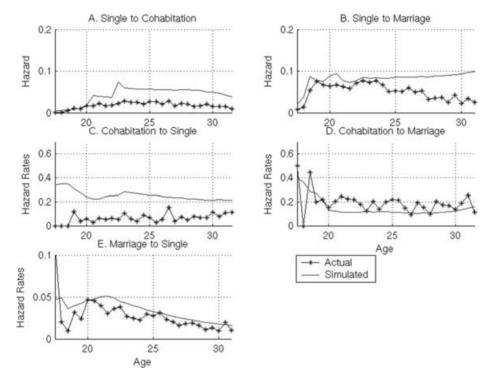


Figure 4 HAZARD RATES BY AGE—ACTUAL VS. SIMULATED DATA

Table 4 CHI-SQUARE GOODNESS OF FIT STATISTICS FOR SIMULATED MINUS SAMPLE PROPORTIONS

Group	DF	Censored χ ²	Normal
Single	514	1443.2	31.61
Cohabiting	160	805.2	39.08
Married	206	220.7	1.02

NOTES:

- 1. Each cell is disaggregated by race (black or white), religion (Catholic or not), education (12, 14, or 16), region (4 regions), and age (16–20, 20–24, 24–28, or 28–32). 2. Censored χ_1^2 statistics are censored at the 1% tail (6.63).
- 3. Normal statistics standardize the censored χ^2 statistics using $N = (\chi^2 0.978 df)/\sqrt{1.722 df}$. The relevant general formula is

$$E\chi_{1c}^2 = F_3(c) + c[1 - F_1(c)]; \ \ E\left(\chi_{1c}^2\right)^2 = 3F_5(c) + c^2[1 - F_1(c)]$$

where χ^2_{1c} is a chi-square random variable with one degree of freedom censored at c and $F_{df}(c)$ is the chi-square distribution function with df degrees of freedom evaluated at c.

Table 5
HETEROSKEDASTICITY TESTS

Variance Parameter	Normalized χ^2 -Statistic
$\sigma_{ heta}$	5.73
σ_{μ}	-1.20
ρ	1.27
Overall	3.35

NOTES

- 1. The χ^2 -statistics have four degrees of freedom before normalizing, and, under H_0 : No heteroskedasticity, the normalized statistics are distributed standard normal. The overall statistic has 12 degrees of freedom before normalizing.
- We test for heteroskedasticity with respect to black, Catholic, Education, and Region.

Taken in their entirety, the results in Figures 3 and 4 and Table 4 suggest that, in some dimensions, we are fitting the data very well, especially in terms of proportions in each state. However, there are some areas where we clearly overpredict transitions.

We also tested for different forms of heteroskedasticity using Lagrange Multiplier tests similar to those described in Breusch and Pagan (1980). In particular, we allowed ρ , σ_{θ}^2 , and σ_{μ}^2 to vary with race, religion, education, and region of residence. Table 5 provides support for heteroskedasticity in σ_{θ}^2 but not in ρ or σ_{μ}^2 . The size of σ_{θ}^2 increases with black and Catholic and decreases with years of education. The results for blacks and Catholics might be a sign of assortive mating. The pool of mates for blacks and Catholics is smaller than for whites and non-Catholics. Whites and non-Catholics may be able to specialize their search better, thus leading to smaller variances. This argument does not work as well for education.

Finally, we compared (weighted) residuals across personal characteristics that would be difficult to incorporate in a formal Lagrange Multiplier test because it would involve adding a state variable to the model thus making estimation or testing infeasible. As a first test, we aggregated residuals across states of residence conditional on race, religion, age group, and region to check for the existence of other state effects. If we construct a quadratic form in such residuals weighted by their inverse covariance matrix and approximate its distribution with χ_q^2 where q is the number of combinations of states of residence and relationship states m for which we have residuals, 40 then we reject the null hypothesis that there are no other state effects. 41 However, if we regress the aggregated residuals (based on transitions from single to marriage and from marriage to single) on the three

⁴⁰ We limited our observations to those cells where there were at least four observations.

⁴¹ The overall χ^2 statistic is 260.5 with 82 degrees of freedom.

divorce cost variables used in Friedberg (1998), 42 we find no significant estimated effects of the divorce laws and overall R^2 less than 0.1%. Thus, although our results suggest that there may be other state effects, they are not captured by variation in divorce laws. This result is somewhat different than that reported by Friedberg (1998), who found that, after controlling for unobserved differences across states, changes in divorce laws played a significant role in explaining the time-series variation in divorce rates. 43

A second test of this "pseudo-Langrange Multiplier" type compares residuals between those who have not finished their first relationship and those who have. More precisely, let

$$e_{it} = 1(\exists s < s' < t : m_{is} > 1, m_{is'} = 1)$$

be an indicator for separation from a relationship. We want to test whether e_{it} is correlated with the residuals. If we construct a quadratic form in such residuals weighted by their inverse covariance matrix and approximate its distribution with χ_a^2 , then we reject the null hypothesis that behavior between first and subsequent relationships is the same.⁴⁴ However, the difference in average residuals is small: For transitions originating from being single, the difference in average residuals For $e_{it} = 1$ and $e_{it} = 0$ for transitions into marriage is 0.018; for transitions originating from being married, the difference in average residuals for $e_{it} = 1$ and $e_{it} = 0$ for transitions into single is 0.011. Thus, our results suggest there is little to be gained by adding a state variable for the existence of prior relationships. In the prior literature, however, a number of researchers have found important differences between first and subsequent relationships. Bumpass and Sweet (1989), for example, report higher rates of cohabitation for those who had experienced a prior relationship. Upchurch et al. (1999) use a hazard framework to examine the determinants of the waiting time to marriage and marital dissolution and find that, when not accounting for unobserved differences across individuals, prior marriages significantly increase the hazard of both events. When estimating the processes jointly, including a fertility decision, they find this result disappears and, in the case of the waiting time to marriage, prior marriages significantly decrease the hazard of marriage.

$$y_{BLS} = 0.02 + 0.31y_F + e$$

once five outliers are dropped. This occurs partially because our data are for a particular cohort aging through time (from age 20 to age 31), whereas Friedberg's data average over all cohorts each year. Also, the individuals in our data all graduated from high school.

⁴² The three variables are dummies for (a) whether the state allowed unilateral divorce, (b) whether there is a waiting period before a divorce can occur, and (c) whether settlements are no-fault. See Friedberg (1998) for a complete description of these variables.

 $^{^{43}}$ The relationship between Friedberg's divorce data and ours is not very strong; an OLS regression of the average divorce rates from 1974 to 1985 for each state in our data y_{BLS} on the same variable in Friedberg's data y_F produces an estimated equation,

⁴⁴ The χ^2 statistic is 525.7 with 172 degrees of freedom.

7.4. *Comparative Dynamics*. In this section, we conduct a number of experiments to evaluate potential family policies. The first experiment is a lowering of the divorce cost. This type of experiment could help evaluate the changes in family structure that may have occurred during the 1970s and 1980s when there was a substantial relaxation in divorce laws (Friedberg, 1998) and significant changes in the marriage penalty associated with the U.S. tax code (Whittington and Alm, 1997). Mechanically, this exercise is accomplished by decreasing the parameter estimate on the constant term in the divorce cost equation by 0.1. To help gauge in monetary terms a parameter change of this size, we rely on two papers that relate marital status transitions to variables denoted in dollars. Whittington and Alm (1997) find that the effect of a \$1000 increase in the marriage penalty on the annual divorce rate is 0.004 (Table 2, p. 399) for the average person. This translates into an effect of 0.105 utils, where a util is the unit of measure in our model.⁴⁵ In a related paper, Alm and Whittington (1994) find that the effect of a \$1000 increase in the marriage penalty on the annual marriage rate is -0.002(Table 3) for the average person. This translates into an effect of 0.027 utils. Note that our model and most other economic models of marriage and divorce suggest that these two numbers should be the same magnitude. Thus, for our analysis, we take a geometric average of these and assume \$1000 is worth 0.05 utils; our experiment corresponds to a \$2000 decrease in divorce costs. We should be clear about how we are combining the Alm and Whittington results with the parameter estimates in our article. Alm and Whittington (1994) are really providing the overall magnitude of the effect. Our contribution is to translate that effect into this model so that the specific policy question they addressed can be compared to other policy questions of relevance that they could not have analyzed given their empirical approach. In effect, we are using the Alm and Whittington results to calibrate one parameter that is unidentified given our data and then performing policy analysis conditional on the calibrated parameter.

There are two ways of analyzing the effects of this experiment: evaluating changes in proportions of the population in each state conditional on age or evaluating hazard rates conditional on age. The proportions of people in each state in the base case are shown in Figure 3. Decreasing divorce costs cause essentially no change in the proportion choosing to be single at any age. Consistent with one's expectations, the experiment results in a decrease in the proportion of individuals choosing to reside in a nonmarital cohabitation and a slight increase in the proportion of the sample that chooses to be married. Overall, the impact of this policy change appears to be in the anticipated direction but fairly small in size. The corresponding hazard rates are presented in the five panels of Figure 5. For example, the top left panel (Panel A) depicts the hazard out of singlehood into cohabitation. There are separate lines for each policy scenario (base vs. decreased divorce cost). The results for leaving the single state (Panels A and B) reveal a slightly higher hazard into marriage and a slightly lower hazard into cohabitation when there is a decrease in the divorce cost. The middle two panels show the hazard out of cohabitation in which we see a slight increase in the hazard for those terminating

⁴⁵ See the Appendix, Section C for an explanation of this transformation.

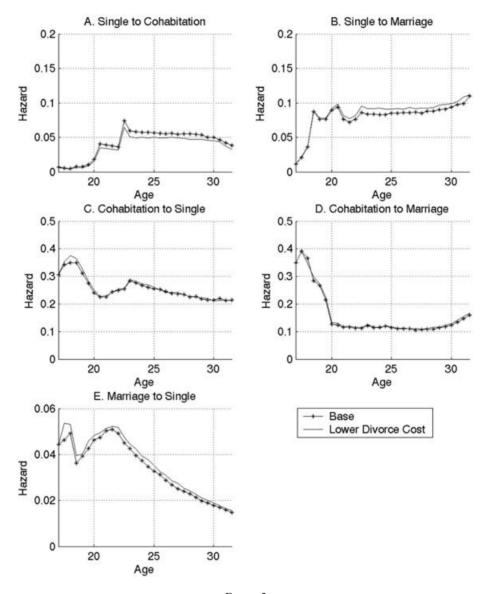
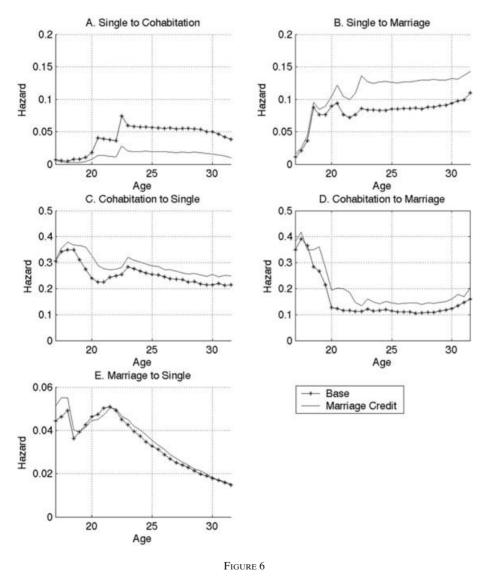


FIGURE 5
HAZARD RATES BY AGE—DIVORCE EXPERIMENT

the relationship (exiting into single). The bottom panel shows the expected, but very small, increase in the hazard of divorce. The small effects from this policy simulation are consistent with the lack of statistical significance of Friedberg's divorce law variables in explaining our residuals reported above. This consistency is especially important and adds credence to the results because, whereas the magnitude of the policy effect reported here depends upon the estimates in Alm and

Whittington's work, that of the specification test results using Friedberg's data does not.

The second experiment we consider is one in which there is an increase in the incentives to marry. This might include a decrease in the "marriage penalty" or, more simply, some sort of marriage credit. We operationalize this experiment by increasing the constant term in the marriage equation by 0.1; this is again equivalent to a credit of \$2000 each 6 months. In this experiment, more people choose to marry and fewer people choose to cohabit. Figure 6 shows the corresponding



HAZARD RATES BY AGE—MARRIAGE CREDIT EXPERIMENT

hazard rates that are relevant for each of the relationship states. The top two panels show, for single individuals, increases at all ages in the hazard of marriage and decreases in the hazard of cohabitation. Interestingly, and perhaps counter to one's expectations, the middle two panels show most clearly an increase in the hazard out of cohabitation into singlehood. This may be, in part, due to the relatively small number of individuals predicted to be cohabiting under this policy scenario. Finally, the bottom panel provides fairly mixed results on the hazard of divorce for this experiment.

The final experiment relates to the value of having children. This experiment increases the utility associated with having a child by 0.05 regardless of their relationship status. Such an increase could occur by increasing the exemption on children in the tax code by \$1000 each 6 months. The results for this policy experiment are remarkably similar to the marriage credit experiment described above. Like we had observed in the marriage credit, the child credit results in a large movement out of cohabitation and into marriage. One possible explanation for the similarity between the experiments may lie in how we treat the childbearing process in the model. Based on the estimates presented in Table 1, women have a significantly higher probability of having a child when marriage and the accompanying higher probability of having a child.⁴⁶

8. CONCLUSION

The theoretical model presented in this article offers a coherent structure in which to analyze relationship choices. It provides, among other things, an explanation for why individuals choose to live together outside of a formal marriage, why these types of relationships are shorter lived, and why many nonmarital cohabiting relationships are converted into marriages. Although the information-gathering framework undoubtedly captures only part of the reasons individuals choose to form and dissolve relationships, the model appears to satisfactorily replicate many of the stylized facts surrounding cohabitation and marriage decisions. The model also helps us to interpret other empirical findings such as that marriages beginning as cohabitations are less stable than those that do not. The structural parameters of the model were estimated and have allowed us to further gauge the suitability of the framework and to conduct a variety of experiments.

This work suggests a number of avenues for future research. One obvious short-coming of the present framework is the manner in which childbearing is not treated as a fully endogenous decision. As discussed above, various behaviors were modeled in this way primarily because of the computation costs associated with expanding the state space in an already complex model. The decision to have a child, however, is clearly intertwined with cohabitation and marriage decisions (Brien et al., 1999) and advances in the numerical methods used to solve and estimate dynamic models are needed to make this problem tractable. Another issue is the

⁴⁶ We also performed an experiment limiting the utility increase for children to married couples and found no significant difference in behavior.

role of unobservables. One might consider a somewhat different model, not relying on information gathering, where the quality of the match, θ , changes over time. It is worthwhile to derive the implications of such a model and to determine if it is identified from the model we have presented here.

APPENDIX

A. Abstracting Away Budget Constraints and Partner Characteristics. In this section of the appendix, we consider the issue of abstracting away from explicitly using a budget constraint and characteristics of the potential partner. So as not to confuse notation with that used in the body of the article, we will index objects with a g (for girl) for those associated with women and a b (for boy) for those associated with men. The utility woman i gets from having a relationship of type m_t with man j at time t is

(A.1)
$$U_{ijt} = U^{g}[m_{t}, X_{it}^{g}, X_{it}^{b}, c_{it}^{g}, c_{it}^{b}, u_{ijt}]$$

where X_{it}^g is a vector of her characteristics, X_{jt}^b is a vector of his characteristics, c_{it}^g is her consumption, c_{jt}^b is his consumption, and u_{ijt} is a nonmaterial variable measuring emotional attachment between them. The utility function may depend upon m_t because different relationship types affect the way couples interact with each other. It depends upon X_{it}^g and X_{jt}^b in that they are taste shifters. For example, the X_{jt}^b vector might interact with elements of the X_{it}^g vector to directly affect her utility (consider characteristics such as his and her race). They may capture preference for relationships and, through interaction terms between elements of X_{it}^g and X_{jt}^b , capture notions of preference described in the assortive mating literature (Lam, 1988; Van der Klaauw, 1996). We do not explicitly include leisure and have only one consumption good but could generalize easily. Denote the income of the woman as Y_{it}^g and the income of the man as Y_{it}^b . Assume

(A.2)
$$Y_{it}^{k} = h^{k}(X_{it}^{k}, Z_{t}), \quad k = g, b$$

where Z_t is a vector of environmental factors affecting $Y_{it}^{k.47}$ Following Chiappori (1988) and Browning et al. (1994), consumption for the woman is

(A.3)
$$c_{it}^{g} = \rho(X_{it}^{g}, X_{it}^{b}, Y_{it}^{g}, Y_{it}^{b}, Z_{t})(Y_{it}^{g} + Y_{it}^{b})$$

where Z_t is a vector of environmental characteristics affecting share ρ . Note that an increase of \$1 in the wife's income (or husband's income) has a different effect on consumption during marriage $(\partial c_{it}^g/\partial Y_{it}^k = \rho + \partial \rho/\partial Y_{it}^k$ for k = g, b) than a decrease of \$1 in monetary divorce costs once separated (which is equal to one). Thus, direct information about how wages affect utility provides no information about how monetary divorce costs affect utility.

⁴⁷ Without any significant complications, we could model wage as a function of X_{it}^k and Z_t and make hours of work a choice variable.

We can substitute Equation (A.2) into Equation (A.3) and then Equation (A.3) into Equation (A.1) to get

(A.4)
$$U_{ijt} = U^{g*}[m_t, X_{it}^g, X_{jt}^b, Z_t, u_{ijt}]$$

The pool of men that a woman with characteristics X_{it}^g draws from when the environment is characterized by Z_t has distribution $F(X_{jt}^g | X_{it}^g, Z_t)$. Therefore, with little loss of generality, we can write

(A.5)
$$X_{it}^b = \mu(X_{it}^g, Z_t) + \sigma(X_{it}^g, Z_t)v_{it}^b$$

where $\mu(X_{it}^g, Z_t)$ is a conditional mean, $\sigma(X_{it}^g, Z_t)$ is a conditional standard deviation, and v_{jt}^b is a transformed random variable. We can substitute Equation (A.5) into Equation (A.4) to get

$$U_{ijt} = U^{g**}[m_t, X_{it}^g, Z_t, u_{ijt}, v_{jt}^b]$$

In our model, we assume that the effect of Z_t can be captured by region dummies and later test for state effects. We assume that some elements of X_{it}^g are observed and others are part of composite error along with u_{ijt} and v_{jt}^b . Part of the composite error is the match value, and part is the signal. We have also assumed a certain amount of additive separability. This is for computational ease.

Chiappori (1988) and Browning et al. (1994) assume that consumption allocation is efficient in a similar framework. Along with the typical Becker assumption that relationship transitions are efficient, we have our model.

Our data provides no information about consumption and limited information about partner characteristics. Furthermore, there is no information about the characteristics of potential partners rejected. Computational constraints make it necessary to limit the number of state variables. Thus, adding more structure would require significantly richer data and substantial improvements in computer technology. Further, our work is in line with much of the dynamic structural literature. Berkovec and Stern (1991) and Keane and Wolpin (1997) use wage data but essentially only to identify some wage parameters; neither income nor wage is a state variable. Rust and Phelan (1997) include income as a state variable because it is crucial to the social security benefit one will receive; they discretize its value into 25 different values. Van der Klaauw (1996) follows essentially the same route as we have suggested in a model explicitly modeling relationship transitions and labor supply. He has a binary measure of labor force participation but no hours, wage, or consumption variables in the state vector.

B. Estimation Issues.

- B.1. *Simulation of path probabilities.* The path probability defined in Equation (14) can be simulated. The simulation algorithm is:
 - (a) Compute $Pr[m_2, b_2]$ using Equation (14);

- (b) Draw $\varepsilon_2 \mid m_2$;
- (c) Compute $\hat{\theta}_2$ as function of ε_2 ;
- (d) Set t = 2 and $\Gamma = \Pr[m_2, b_2]$;
- (e) Set t = t + 1;
- (f) Compute $\Pr[m_t, b_t \mid \varepsilon_{t-1}, \hat{\theta}_{d_{t-1}}]$;
- (g) Set $\Gamma \leftarrow \Gamma * \Pr[m_t, b_t \mid \varepsilon_{t-1}, \hat{\theta}_{d_t-1}];$
- (h) Stop if t = T;
- (i) Draw $\varepsilon_t \mid m_t, \varepsilon_{t-1}, \hat{\theta}_{d_t-1};$
- (j) Compute $\hat{\theta}_{d_t}$ as a function of ε_t and $\hat{\theta}_{d_t-1}$;
- (k) Go to (e).

B.2. Adjustment for rare events. Evaluating Equation (14) can be done in two parts, $p_t^b(1-p_t)^{1-b}$ and everything else. The first part is straightforward. The second is very complicated; see Appendix E in Brien et al. (2000) for details. Unfortunately, because of the ordered nature of the relationship choices, most (if not all) values of the parameter vector have the property that there are at least two observations, i and j, where observation i includes a period of cohabitation with zero probability of occurring and j includes a period of marriage with zero probability of occurring. The two conditions together suggest that it would be difficult to find a parameter vector where the likelihood function was positive. One way to fix this problem is to replace zero probability events by small probabilities with informative derivatives. In particular, replace $\Pr[m_t = k, b_t = b]$ in Equation (14) with

(B.1)
$$p_t^b (1 - p_t)^{1-b} [(1 - \kappa)\Gamma_t + \kappa Q_t]$$

where

(B.2)
$$\Gamma_{t} = \frac{1}{\sigma_{\eta}} \int_{-\infty}^{\infty} \phi\left(\frac{\varepsilon_{t} - [(1 - \rho)\hat{\theta}_{d_{t}-1} + \rho\varepsilon_{t-1}]}{\sigma_{\eta}}\right) \cdot 1\left[V_{t}(k, S_{t}, \hat{\theta}_{d_{t}}, \varepsilon_{t}) \geq V_{t}(j, S_{t}, \hat{\theta}_{d_{t}}, \varepsilon_{t}) \,\forall j \in F(m_{t-1})\right] d\varepsilon_{t}$$

 Q_t is a probability function such that $0 < Q_t$, and κ is a small number. Note that if $\kappa = 0$, Equation (B.1) reduces to Equation (14). Thus, Equation (B.1) can be thought of as an approximation to Equation (14) that avoids the problems associated with Equation (14) equaling zero. A similar idea is used in McFadden (1989). In particular, Q_t should be chosen so that $0 < Q_t$ and so that the partial derivative of Q_t with respect to the parameter vector is informative about the direction one should change the parameter vector to increase Γ_t . A multinomial logit-type probability can be chosen to satisfy these conditions. In particular, let

(B.3)
$$Q_{t} = \frac{1}{\sigma_{\eta}} \int_{-\infty}^{\infty} \frac{\exp\left\{V_{t}(j, S_{t}, \hat{\theta}_{d_{t}}, \varepsilon_{t})\right\}}{\sum_{k \in F(m_{t-1})} \exp\left\{V_{t}(k, S_{t}, \hat{\theta}_{d_{t}}, \varepsilon_{t})\right\}} \cdot \phi\left(\frac{\varepsilon_{t} - \left[(1 - \rho)\hat{\theta}_{d_{t}-1} + \rho\varepsilon_{t-1}\right]}{\sigma_{\eta}}\right) d\varepsilon_{t}$$

for an observation where choice j is chosen at age t. Note that $\partial Q_t/\partial V_t(j, S_t^{b_t*}, \hat{\theta}_{d_t}, \varepsilon_t) > 0$ and $\partial Q_t/\partial V_t(k, S_t, \hat{\theta}_{d_t}, \varepsilon_t) < 0$ for all $k \in F(m_{t-1}) \neq j$ as desired. If κ is fixed at a very small number, then it can be argued that (a) this is just a small deviation from the model or alternatively (b) there really is a small extreme value error in the model but that its size is so small that it has no appreciable effect on value functions.⁴⁸

Let $\Lambda = (\gamma, \alpha, \delta, \rho, \sigma_{\theta}^2)$ be the parameter vector. Then the maximum simulated likelihood (MSL) estimator of Λ maximizes $\sum_i \log \Gamma_i$ where Γ_i is the path probability for sample person i defined in Equation (12).

B.3. Numerical methods for evaluating the likelihood function. In our application, it is too computationally expensive to evaluate the value function for all 6118 observations, especially with the need to simulate. Some papers in the literature (e.g., Pakes, 1986; Stern, 1989; Eckstein and Wolpin, 1995) attempt to limit the number of times that value functions need to be evaluated by limiting their analysis to homogeneous samples. This is done either by restricting the sample or making severe assumptions about what variables matter. We achieve similar results without relying on these methods. Rather, we create N representative people with different values of X. In our case, X includes race (2 values), religion (2 values), and region (4 values), and we discretize continuous variables $\mu(2)$, $\mu(3)$, and education with 3 values each; thus there are $N = 2 \cdot 2 \cdot 4 \cdot 3 \cdot 3 \cdot 3 = 432$ representative people. We compute the value functions only for these representative agents and "conditional" path probabilities for each sample person i using the value functions for each representative person j "close" to i. Then we use weighted averages of the conditional path probabilities to compute path probabilities for each sample person where the weights are inversely proportional to the distance between the sample person and the representative person.

In particular, let ω_{ij} be the weight associated with representative person j and sample person i where weights are normed so that $\sum_j \omega_{ij} = 1$. Let X^c be the continuous elements of X over which we need to interpolate. Let X^d be the discrete elements of X where, since all relevant values are used to stratify the data (e.g., race, religion, region), there is no need to interpolate. Let $\tilde{X} = (\tilde{X}^c, \tilde{X}^d)$ be the values of $X = (X^c, X^d)$ corresponding to representative people. In our case, the continuous variables X^c are μ and education, denoted X_e . Let $\tilde{\mu}(2)_1$ be the largest "representative" value of $\mu(2)$ less than $\mu(2)_i$ and $\tilde{\mu}(2)_2$ be the smallest "representative" value of $\mu(2)$ greater than $\mu(2)_i$, define similar terms for $\mu(3)_i$,

⁴⁸ Once the extreme value error is added, the GHK algorithm above needs to be modified. See Brien et al. (1998).

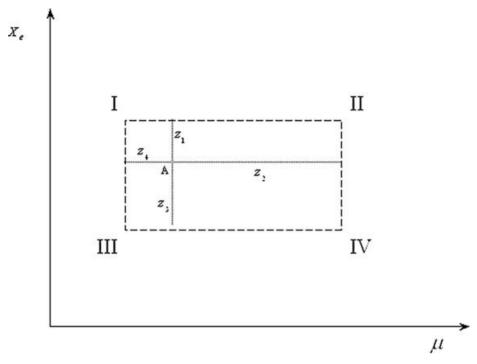


FIGURE B.1

ILLUSTRATIVE WEIGHTING SCHEME

and define \tilde{X}_{e1} and \tilde{X}_{e2} analogously for education. Then the weighting function (before norming) is given by

(B.4)
$$\omega_{ij} = \prod_{m=2}^{3} |\mu(m)_i - \tilde{\mu}(m)_k|^2 |X_{ei} - \tilde{X}_{ek'}|^2 1(X^d = \tilde{X}^d)$$

where $\tilde{\mu}(m)_k = \tilde{\mu}(m)_1$ if representative person j has $\mu(m) = \tilde{\mu}(2)_2$ and $\tilde{\mu}(m)_k = \tilde{\mu}(2)_2$ if representative person j has $\mu(m) = \tilde{\mu}(m)_1$; \tilde{X}_{ek} is defined analogously for the two adjacent representative values of education.

The weighting scheme is illustrated in Figure B.1 (assuming $X_{ei} - \tilde{X}_{ek'}$). Consider an observation denoted point A. Let the adjacent vertices for the continuous stratifying variables be denoted by I, II, III, and IV, and let the distances between A and each of the continuous stratifying variables be denoted by z_1 through z_4 . Then the weight for this observation and the representative person corresponding to point I is

⁴⁹ The same weighting function is used for interpolating value functions. The weighted average is continuous at interpolation points, and $\partial \omega / \partial x$ exists for any x but is zero at interpolation points. Also, if a sample person has the exact characteristics of a representative person, then only that representative person will receive positive weight.

$$\omega_{iI} = z_3^2 z_2^2 / \left[z_3^2 z_2^2 + z_1^2 z_4^2 + z_1^2 z_2^2 + z_3^2 z_4^2 \right]$$

An alternative to using the weighting scheme described above is to treat μ and education as discrete variables. There is a large literature advocating the use of multipoint discrete distributions for unobserved heterogeneity (see, for example, Mroz, 1999). However, there are a number of reasons that treating μ and education as continuous variables is better in this case. First, in the data, education takes on more values than we would like to allow for among representative people. Second, we would have to limit ourselves to distributions with very few mass points (3 or less) to avoid increased computation costs. Third, our own experience suggests that estimating multipoint discrete distributions for unobserved heterogeneity does not behave as well as estimating smoother distributions in derivative-based optimization routines. Given the cost of estimation, it is imperative to find a specification that performs well. Finally, we feel it is worth demonstrating the value of this approach so other researchers can use it when they have continuous state variables.

The path probability for sample person i can be simulated using the modified GHK algorithm described above conditional on the value functions for representative person j. Thus the path probability for sample person i depends on representative person j through j's value functions, and it depends on sample person i through i's observed choices and birth realizations. The evaluation of the likelihood function uses the following algorithm (Representative Agent Algorithm):

- (1) Initialize $\Gamma_i = 0$ for all sample people *i*.
- (2) For each representative person *j*,
 - (a) evaluate the value function,
 - (b) for each sample person i such that $\omega_{ij} > 0$, simulate Γ_{ij} , the path probability for sample person i conditional on representative person j's value function, and increment Γ_i by $\omega_{ij}\Gamma_{ij}$.

This algorithm increases computation speed by an order of magnitude because the value functions, which are very expensive to evaluate, need to be evaluated only 432 times for each guess of the parameters. If all of the stratifying variables used to define representative people were discrete, then this approach would be exact. However, since at least μ and, arguably, education are continuous variables, one must think of this method as an approximation. If one allows the distance with respect to continuous stratifying variables between representative people to approach zero asymptotically (at a slow rate), then approximation bias disappears asymptotically. 50

⁵⁰ Stephen Donald suggested that we could use this algorithm more efficiently by aggregating continuous (and possibly all) exogenous covariates into a single linear index. We could use a relatively fine mesh size and still reduce the number of representative people while increasing the number of covariates we can use as controls. Our only concerns about his suggestion is that, in this problem, one would need two linear indices to capture the effect of covariates on flows and birth probabilities and that the mesh design would depend upon the estimated coefficients in the flow and birth probability equations. Nevertheless, we think this is an excellent area for future investigation.

In the process of evaluating (actually approximating) the value function for a representative person, we also interpolate, using a method similar to Stinebrickner (1996). This approach can be compared with the interpolation methods of Keane and Wolpin (1994). Stinebrickner (1996) is a local regression approximation whereas Keane and Wolpin (1994) is a global regression approximation. The difference between our method and Stinebrickner's is that our weighting function is different. But we also use interpolation in the Representative Agent Algorithm above which is not the case for either Keane and Wolpin (1994) or Stinebrickner (1996).

B.4. *Frequency of rare events*. Given our estimates, it is worthwhile exploring the frequency of rare events. There are at least three ways to define a rare event. We can focus on a particular choice made in one period and condition on a specific value of μ and a particular representative person (as described above). Then a rare event occurs when it is necessary to use the correction described in Equation (B.3) in order to have a positive transition probability $\Gamma_{ii}(\mu)$ defined in Equation (14) where j indexes the representative person used to evaluate $\Gamma_{it}(\mu)$. The first panel of Table B.1 shows that, at the maximum likelihood estimates, this occurs rarely for single and married periods and relatively frequently for cohabiting periods. However, the results in the first panel seriously overstate the frequency of rare events because the reported rare events are conditioned on values of μ and representative people that do not necessarily correspond to the relevant sample person. Specifically, although particular values of μ for a particular sample person may generate a rare event, there may be other values of μ for that same person that do not generate a rare event. Thus, as an alternative, we might want to know the frequency of rare single period events once we integrate over μ and representative people,

$$\sum_{j} \omega_{j} \int \Gamma_{jt}(\mu) \, d\mu$$

where ω_j is the weight associated with representative person *j* defined in Equation (B.4). The second panel of Table B.1 shows that this almost never occurs for

TABLE B.1
ANALYSIS OF RARE EVENTS

Single	Cohabiting	Married
on μ and a repr	esentative person	
874,321	40,083	565,069
0.07%	10.91%	0.15%
over μ and repres	sentative people	
106,819	6,108	73,991
0.005%	0.540%	0.024%
over μ and repr	esentative people	
Number of observations		3
	1.16%	
	on μ and a repr 874,321 0.07% over μ and repres 106,819 0.005%	on μ and a representative person 874,321 40,083 0.07% 10.91% over μ and representative people 106,819 6,108 0.005% 0.540% over μ and representative people 6,118

single and married periods and only 0.54% of the time for cohabiting periods. Thus, rare events in the data defined this way (i.e., integrated over μ and representative people) are quite rare. Finally, one might want to look at the frequency of "rare paths,"

$$\sum_{j} \omega_{j} \int \Gamma_{j}(\mu) \, d\mu$$

where $\Gamma_j(\mu)$ is defined in Equation (12). A rare path would be a path that includes a rare event for each value of μ and representative people so that, even after integration, the probability of the path with the adjustment described in Equation (B.3) still would be zero. The third panel of Table B.1 shows that this occurs for only 1.16% of the sample paths in the data.

C. Transforming Whittington and Alm Estimates into Utils. This section shows how to calibrate our utils into dollars using the estimates from Whittington and Alm (1997) and Alm and Whittington (1994) on the effects of the marriage penalty on divorce and marriage rates, respectively. Whittington and Alm (1997) have a standard logit equation that we represent as

$$(C.1) y^* = X\beta + u$$

where u is logistically distributed. They report in their Table 2 results in terms of partial derivatives of probabilities with respect to explanatory variables, $\bar{P}(1-\bar{P})\hat{\beta}$, where \bar{P} is the mean of the dependent variable. The effect of a \$1000 increase in the marriage penalty on the probability of divorce is 0.004. Given that $\bar{P}=0.04$, this implies a logit coefficient of $\hat{\beta}=0.104$. Whittington and Alm's (1997) time unit is a year, whereas ours is a half-year. So, assuming Equation (C.1) applies to half-year data, define the probability of divorce in two half-years as

$$1 - (1 - P_d)^2 = \left[\frac{\exp\{X\beta\}}{1 + \exp\{X\beta\}}\right]^2$$

Then, generalizing the approximation in Amemiya (1981),

$$\frac{\partial \left[1 - (1 - P_d)^2\right]}{\partial X} = 2(1 - P_d)^2 P_d \beta$$

which implies

$$\hat{\beta} = \left[2\bar{P}_d(1 - \bar{P}_d)^2\right]^{-1} \frac{\partial \left[1 - (1 - P_d)^2\right]}{\partial X}$$

where $\partial [1 - (1 - P_d)^2]/\partial X$ is Whittington and Alm's reported estimate of 0.004. Also, since $1 - (1 - \bar{P}_d)^2 = 0.04$, $\bar{P}_d = 0.02$. Thus,

$$\hat{\beta} = [2(.02)(.98)^2]^{-1}(.004) = 0.1052$$

Note that changing the time unit has very little effect on $\hat{\beta}$.

Using the same approach to Alm and Whittington (1994) where $\bar{P}=0.08$, we find

$$\hat{\beta} = [2(.04)(.96)^2]^{-1}(-.002) = -0.027$$

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