

**Assignment 2. Due on 17 Nov 11:59 PM.**

**Exercise 1.** Consider a problem of expanding over  $N$  time periods the capacity of a production facility. Let us denote by  $x_k$  the production capacity at the beginning of period  $k$ , and by  $u_k \geq 0$  the addition to capacity during the  $k$  th period. Thus, capacity evolves according to

$$x_{k+1} = x_k + u_k, \quad k = 0, 1, \dots, N - 1$$

The demand at the  $k$  th period is denoted  $w_k$  and has a known probability distribution that does not depend on either  $x_k$  or  $u_k$ . Also, successive demands are assumed to be independent and bounded. We denote:

$C_k(u_k)$  : Expansion cost associated with adding capacity  $u_k$ .

$P_k(x_k + u_k - w_k)$  : Penalty associated with capacity  $x_k + u_k$  and demand  $w_k$ .

$S(x_N)$  : Salvage value of final capacity  $x_N$ .

Thus, the cost function has the form

$$\mathbb{E}_{w_0, \dots, w_{N-1}} \left[ -S(x_N) + \sum_{k=0}^{N-1} (C_k(u_k) + P_k(x_k + u_k - w_k)) \right]$$

(a) Derive the DP algorithm for this problem.

(b) Assume that  $S$  is a concave function with  $\lim_{x \rightarrow \infty} dS(x)/dx = 0$ ,  $P_k$  are convex functions, and the expansion cost  $C_k$  is of the form

$$C_k(u) = \begin{cases} K + c_k u & \text{if } u > 0 \\ 0 & \text{if } u = 0 \end{cases}$$

where  $K \geq 0, c_k > 0$  for all  $k$ . Show that the optimal policy is of the  $(s, S)$  type assuming

$$c_k y + \mathbb{E}[P_k(y - w_k)] \rightarrow \infty \text{ as } |y| \rightarrow \infty$$

**Exercise 2** (Single-leg Revenue Management problem). For a single leg RM problem assume that:

- There are  $n = 10$  classes.
- Demand  $D_j$  is calculated through discretizing a truncated normal with mean  $\mu = 10$  and standard deviation  $\sigma = 2$ , on support  $[0, 20]$ . Specifically, take:

$$\mathbb{P}(D_j = k) = \frac{\Phi((k + 0.5 - 10)/2) - \Phi((k - 0.5 - 10)/2)}{\Phi((20.5 - 10)/2) - \Phi((-0.5 - 10)/2)}, \quad k = 0, \dots, 20$$

Note that this discretization and re-scaling verifies:  $\sum_{k=0}^{20} \mathbb{P}(D_j = k) = 1$ .

- Total capacity available is  $C = 100$ .
- Prices are  $p_1 = 500, p_2 = 480, p_3 = 465, p_4 = 420, p_5 = 400, p_6 = 350, p_7 = 320, p_8 = 270, p_9 = 250$ , and  $p_{10} = 200$ .

Write a code to compute optimal protection levels  $y_1^*, \dots, y_9^*$ ; and find the total expected revenue  $V_{10}(100)$ . Note that you can take advantage of the structure of the optimal policy to simplify its computation.

**Exercise 3** (Heuristic for the single-leg RM problem). In the airline industry, the singleleg RM problem is typically solved using a heuristic; the so-called EMSR-b (expected marginal seat revenue - version b). There is no much reason for this other than the tradition of its usage, and the fact that it provides consistently good results. Here is a description:

Consider stage  $j + 1$  in which we want to determine protection level  $y_j$ . Define the aggregated future demand for classes  $j, j - 1, \dots, 1$ , by  $S_j = \sum_{k=1}^j D_k$ , and let the weighted-average revenue from classes  $1, \dots, j$ , denoted  $\bar{p}_j$ , be defined by

$$\bar{p}_j = \frac{\sum_{k=1}^j p_k \mathbb{E}[D_k]}{\sum_{k=1}^j \mathbb{E}[D_k]}$$

Then the EMSR-b protection level for class  $j$  and higher,  $y_j$ , is chosen by

$$\mathbb{P}(S_j > y_j) = \frac{p_{j+1}}{\bar{p}_j}$$

It is common when using EMSR-b to assume demand for each class  $j$  is independent and normally distributed with mean  $\mu_j$  and variance  $\sigma_j^2$ , in which case

$$y_j = \mu + z_\alpha \sigma$$

where  $\mu = \sum_{k=1}^j \mu_k$  is the mean and  $\sigma^2 = \sum_{k=1}^j \sigma_k^2$  is the variance of the aggregated demand to come at stage  $j + 1$ , and

$$z_\alpha = \Phi^{-1}(1 - p_{j+1}/\bar{p}_j)$$

Apply this heuristic to compute protection levels  $y_1, \dots, y_9$  using the data of the previous exercise and assuming that demand is normal (no truncation, no discretization), and compare the outcome with the optimal protection levels computed before.

**Exercise 4.** A driver is looking for parking on the way to his destination. Each parking place is free with probability  $p$  independently of whether other parking places are free or not. The driver cannot observe whether a parking place is free

until he reaches it. If he parks  $k$  places from his destination, he incurs a cost  $k$ . If he reaches the destination without having parked, the cost is  $C$ .

(a) Let  $F_k$  be the minimal expected cost if he is  $k$  parking places from his destination, where  $F_0 = C$ . Show that

$$F_k = p \min \{k, F_{k-1}\} + qF_{k-1}, \quad k = 1, 2, \dots$$

where  $q = 1 - p$ .

(b) Show that an optimal policy is of the form: "Never park if  $k \geq k^*$ , but take the first free place if  $k < k^*$ ", where  $k$  is the number of parking places from the destination, and

$$k^* = \min \{i : i \text{ integer}, q^{i-1} < (pC + q)^{-1}\}$$