CHANDAN VARIYA

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SKILLS

PROGRAMMING LANGUAGES	PYTHON	MYSQL				
FRAMEWORKS & TECHNOLOGIES	POWER BI	TABLEAU				
TECHNICAL SKILLS	Statistics	M.S. Office	MYSQL	**Familiar: -**	HTML	CSS
OPERATING SKILLS	Windows Operating System		Android System			
SOFT SKILLS	Problem-Solving	Decision-Making	Time Management	Communication Skills	Adaptability	

EXPERIENCE

TATA MOTORS

SHREEJI AUTOMART PVT.LTD.   **(AUG,2022-SEP,2023)**

TEAM LEADER   (NOV,2022-SEP,2023)

- Maintain data and records of team members and provide necessary information.
- Monitor and assess individual and team performance against targets.
- Analyse market trends, customer feedback, and competitor activities.
- Work with upper management to develop sales strategies aligned with company objectives.

CUSTOMER ADVISOR   (AUG,2022-OCT,2022)

- Explain the car thoroughly using FRSST.
- Share the car's price and offers with the customer.
- Participate in commercial negotiations.
- Maintain good customer service after selling the car.

MARUTI SUZUKI NEXA

KIRAN MOTORS PVT.LTD.   **(JAN,2022-AUG,2022)**

RELATIONSHIP MANAGER

- Generate new leads and initiate cold calling efforts.
- Explain the car thoroughly using FRSST.
- Share the car's price and offers with the customer.
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GRUHAM DEVELOPERS PVT. LTD.   **(APR,2021-DEC,2021)**

BUSINESS DEVLOPMENT MANAGER

- Ensure attendance at property visits and sample house showcases.
- Provide comprehensive information on amenities and unique benefits of bungalows.
- Initiate cold calling efforts to expand outreach.
- Utilize online marketing tools to enhance digital presence.

TECHNICAL EXPERIENCE

BEBE BURP PVT. LTD.   **(APR,2019-JAN,2021)**

BACK OFFICE

- Configure orders from @Flipkart, @Amazon, @Firstcry, and @Bebeburp platforms, and provide essential information to increase sales.
- Maintain and analyse order data for sales improvement.

CERTIFICATION

TOPS TECHNOLOGIES PVT.LTD. -AHMEDABAD   **(FEB,2024)**

DATA ANALYTICS

● POWER BI   ● PYTHON   ● MYSQL   ● M.S. OFFICE   ● STATISTICS   ● TABLEAU

EDUCATION

UNIVERSITY / BOARD	DEGREE / CLASS	SCORE	PASSING YEAR
VEER NARMAD SOUTH GUJARAT UNIVERSITY	BACHELOR OF COMMERCE	5.99 SGPA	2021
GUJARAT EDUCATION BOARD	H.S.C.	54.93%	2018
GUJARAT EDUCATION BOARD	S.S.C.	60.73%	2016

PROJECTS

POWER BI - DASHBOARD ⧉

ROAD ACCIDENT DASHBOARD

Efforts were made to describe the details of road accidents in the U.K. for the year 2021-2022, utilizing KPIs and charts to compare accidents that occurred between the two years.

HR ANALYSIS

I utilized an ETL tool to clean raw data, employed KPIs for insightful details, and endeavored to describe company employees' details, salaries, and departments through various charts.

GLOBLE SALES REPORT

Efforts have been made to prepare a sales report using suitable charts, slicers, and KPIs for the USA, UK, and Asia, with a focus on thoughtful design in this dashboard.

INDIA COMPANY SALES REPORT

KPIs, charts, and slicers have been utilized to describe the domestic sales report of an Indian company.

TABLEAU - DASHBOARD ⧉

AMAZON PRIME

An attempt has been made to solely describe the internal data of available movies and series on Amazon Prime, without any analysis purpose, by converting raw data into a dashboard using pivot tables, incorporating KPIs, charts, rounded line chart and maps.

AMAZON SALES

A clothing sales report for India has been created, covering the time period from March to June 2022. This dashboard describes order shipment, state, quantity, size, and amount.

NETFLIX

Efforts have been made to create suitable pivot charts and design a dashboard to describe details of movies and series released on Netflix from 2008 to 2020.

AUTOMOBILE SALES

A dashboard depicting car sales in the automobile industry for the years 2020-2021 has been created, focusing on showcasing brand progress in a simple manner.

EXCEL - TERRORISM DASHBOARD ⧉

The dataset, initially stored in the format of the Profiles of Individual Radicalization in the United States (PIRUS) Codebook, was curated by professors at the University of Maryland, documenting terrorism attacks in the USA from 1984 to 2021. It was decoded using an ETL (Extract, Transform, Load) tool, summarized using pivot tables, and then visualized using suitable charts to create six dashboards focusing on the following aspects:

1. Plot and consequences
2. Terrorist group details
3. Radicalization
4. Demographics
5. Socioeconomic status
6. Personal details.

Efforts were made to provide a comprehensive summary of these six dashboards.

MYSQL – HR ANALYSIS ⧉

This project involved working with a MySQL database containing a list of employees from an MNC (Multi-National Corporation). I retrieved data using SQL commands based on specific questions, incorporating joins, case statements, and various date functions.

LOAN COMPANY REPORT

I have developed a project using data from the lending club finance company, which provides loans up to $40,000. The project is built using MySQL and Excel, where I have utilized SQL queries to summarize loan data and Excel for creating dashboards. The SQL queries help in summarizing loan information, while Excel is used for visualizing and presenting the data effectively through dashboards.

PYTHON – FUNDAMENTAL GAME ⧉

A basic Python code has been written utilizing basic statistics, calculations, variable functions, lists, tuples, dictionaries, and string functions to generate a game-type question and answer randomly.

ACHIEVEMENTS

TOPS TECHNOLOGIES PVT. LTD.	**PRESENTATION COMPETITION** ● The competition initially took place at the centre level, where I performed on the topic of "Job Roles in Data Analytics." Subsequently, the competition advanced to the Gujarat level, where I was assigned the topic "Tech Impact on Jobs: Unemployment in India."
VIVEKANAND COLLEGE	**ELOCUTION COMPETITION** ●The elocution competition took place at the college level, where I performed on the topic of "Jammu & Kashmir: Article 370." I secured a ranking in my class and subsequently achieved the top position in the annual function.