

# ENTP

*Extroverted Intuition (Ne) - Introverted Thinking (Ti)*

## MAIN CHARACTERISTICS

### PERSONALITY

ENTPs are characterized by their incessant creativity and the originality of their approach. With their minds alert, they are perpetually looking for new ideas or new ways of doing things. In any situation, ENTPs are capable of finding the original solution that no one had thought of, approaching each question with a fresh mind, without preconceptions.

They are tireless questioners, both of themselves and of others, whom they can bombard with successive questions and propositions. ENTPs are generally quick to act, inclined to intervene on facts, events, people, whom they like to see conform to their logic.

They are as enthusiastic - each new idea always having more appeal than the last - as they are inexhaustible when they are taken by a subject and explore new avenues. They can then lose track of time without even realizing that the people around them may have “dropped out”. On the other hand, the implementation interests them less, which sometimes gives them a cyclothymic aspect of effervescence in the conception and depression in the execution.

ENTPs like to work with the inspiration of the moment and generally trust their competence and ability to improvise. This often gives them openness and spontaneity, but excessive improvisation risks leading them to improvidence and even chaos.

ENTPs love to learn, especially when it comes to exploring possibilities and experimenting with something new rather than repeating known procedures. They prefer models to facts. ENTPs learn better through discussion and comparison of ideas than through reading.

They like emulation and competition.

### PROFESSIONAL LIFE

In their professional life, ENTPs demonstrate this same taste for novelty and original approaches to problems. They like to find the theoretical model that can explain a complex situation. New or difficult questions are a challenge for them that they do not fail to take up.

They do not feel comfortable with repetition and administrative aspects. They can then take great pleasure in playing against the system and bending its rules. Hierarchical authority weighs on them; they only accept it when it is based on expertise. ENTPs enjoy working with competent people who are as original and creative as themselves. They lead by simple suggestions, an allusion often seeming to them sufficient to express their thought.

Many careers are open to ENTPs as long as their creative abilities are called upon. They are found, for example, among researchers, inventors, in the marketing, journalism and IT professions. But it is obviously possible for them to carry out any other type of activity that interests them.

## REACTIONS TO STRESS

### FIRST LEVEL

In excess, the ENTP's agility of mind can turn into versatility; the innovator then resembles a butterfly which gathers from flower to flower, without stopping at any one. Insatiable curiosity does not allow us to delve deeper and disperses without tangible results, which causes frustration for the ENTP himself who does not understand why reality does not conform to his dreams.

ENTPs' liveliness can also cause them problems in their relationships with others. They can thus exhaust their interlocutors with a continuous stream of questions. They can sometimes be surprised when others don't work like them and they don't understand their quick hints; They then complain of being surrounded by incapable or incompetent people because they find it hard to cope with not being immediately understood.

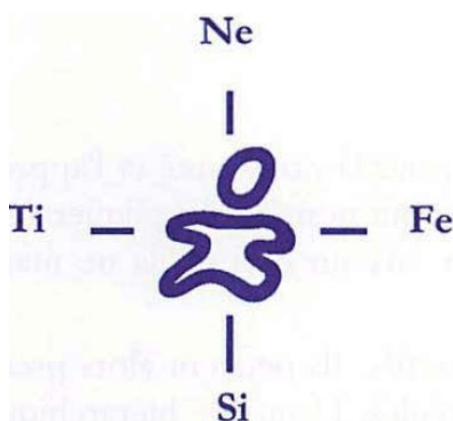
"Stewardship will follow" could be the motto, and Achilles heel, of ENTPs who are less in control of their sensation. While they consider all possibilities, they pay little attention to execution. They willingly delegate this task to others, without always realizing that the contempt with which they may hold the achievement does not encourage those they entrust with it to accomplish it well. They may communicate too directly and lack diplomacy, abhorring what they consider to be "sentiments".

### SECOND LEVEL

ENTPs can also become overly involved with certain people whom they admire one moment but who they can quickly reject the next moment and have unexpected emotional outbursts, anger, crying or others.

They often tend not to recognize their own limits or those of others. They may have difficult relationships with their body, overloading it with activities to the point of exhaustion, or with their diet which they do not always control as they would like. They then risk overdoing it (eating, drinking, gaining weight, smoking, etc.), which then results in the phenomenon of anorexia/bulimia.

## DEVELOPMENT PATH



those around them and recognize their intrinsic value.

ENTPs will benefit greatly from taking the human dimension into account. Their strong logic can help them on this point by leading them to understand that none of their plans can be realized without the agreement of others. However, this is about going beyond what could only be manipulation; This temptation is possible among ENTPs for whom intellectual knowledge of phenomena takes the place of understanding and who tend to display a certain condescension towards those who do not function like them. They will therefore have to make the effort to abandon their certainties in order to understand

Having thus learned to listen to something other than their logical intuition, ENTPs will then be able to turn towards their own sensations, their lived experiences. Both for themselves and in their relationships with others, especially if they are in a position of authority, it will be in their interest to think about the organization with checkpoints planned in advance. They will thus be able to match their dreams with the available means and obtain the expected results. They will also be perceived as more human, more accessible and capable of “settling down”.

## ENTPS SEEN BY THEMSELVES

“Always need to have a project, an objective, a goal on the horizon, otherwise everyday life seems dull and I lack motivation and energy. I live in the future. I don't understand people who stand still. I like bubbles, a dynamic and a speed. People who are not stuck in their attitudes or beliefs.

Imagination and inspiration. Faced with a problem apparently without a solution, I am asked to give original ideals, another way of seeing things but not necessarily to solve the problem completely.

Difficulty going the distance: when I have to redo or continue something that I have already done. Conversely, I am never as effective as when I start something new, or I have to mobilize all my resources because I don't know at the start how I am going to go about it. I hate routine, which has made me leave businesses in my life.

Despite all the good intentions in the world, I continue to do things at the last minute. I understand rather quickly, which seems to me a big advantage but also a disadvantage when, for example, it leads me to interrupt the floor to shorten the explanations of the person with whom I am discussing, which is always frustrating for the other person.

This intuitive process is a process that goes quickly, overall faster than average, which poses difficulties when I know what others are going to say from the beginning of the sentence. With age I have slowed down, it changes less who I talk to and ultimately it makes me more efficient. Of course this speed (an important fault which consists of going too fast, going deeper, taking fine steps.

I'm interested in philosophy, spirituality, but it's the people that interest me the most. With intuition, I very quickly perceive their personality, their mechanism. However, I am very far from empathy, and quite incapable of telling a person's state of mind at a specific moment.

I am sometimes too direct and abrupt in my communication. I lack diplomacy and patience, especially with chronic moods. I am uncompromising and undoubtedly harsh with my reactions on principles which are non-negotiable for me: honesty, respect for commitments made, honor, frankness, fairness...

I forget my body, the brain and the dominant factor of the human race, the body is only a support for the brain to exist... I know I'm exaggerating, but in the end, the body (except the head), sensitivity, sexuality, yes there are “sensitive” points but even that, does it play in the head or not? »

## ENTPS IN BRIEF

Characteristic	Originality, enthusiasm, improvisation
Environment	Active, innovative, encouraging challenges
Communication	Quick, by allusions and by leaps
Leadership	By the originality of the visions and the energy to make them happen
Learning	By exchange and confrontation of ideas
Change	Permanent, motivating not essence
Decision	Fast, based on future models, changing depending on the situation
Stress 1	Versatility, unrealism, source of fatigue for oneself and others
Stress 2	Physical excess, disproportionate importance to details, misunderstood