

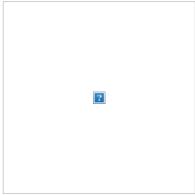


Barb Collins.

Vernile has nearly 40 years of automotive industry experience in sales, operations, marketing, and customer services. He has worked for a variety of OEMs, most recently as Director of Sales.

"It is an exciting time to be joining the Mitsubishi Motors team in Canada, one filled with opportunity. I look forward to helping the company to bring a new brand vision and presence to the marketplace," said Vernile.

Mitsubishi is also expanding its operations senior team to three divisions: Quebec, Ontario/Atlantic, and Western Canada. As a result, **Barb Collins** has been named as Regional Manager, Ontario/Atlantic. She had previously been with Mitsubishi from 2010 to 2013, having worked most recently at another OEM.



Daniel Dallaire.

Daniel Dallaire is now Regional Manager, Quebec, he has been with Mitsubishi operations for 15 years. Western Regional Manager will be named at a later date. All regional managers will report to Vernile.

In addition, Steve Browning has been named District Sales Manager in Ontario. Browning worked for Mitsubishi Motors from 2002 to 2013 in various capacities including as DSM. Jeff Burton has been named as Manager, Digital Marketing. Burton has 12 years of advertising and digital marketing experience, five in the automotive industry.



Bob White. ARI MAKES EXECUTIVE APPOINTMENTS

ARI and Holman Enterprise have announced executive appointments.

Bob White has been appointed President of ARI. A 30 year ARI veteran, White has held a series of leadership positions, most recently as Executive Vice President and Chief Operating Officer. He is responsible for ARI global operations including Canada, US, Germany UK and Mexico.

"It's an honor to lead an organization which is known throughout the fleet industry for a relentless commitment to service, coupled with leading edge technology," said White. "With the support of an incredibly talented team, we're going to build on these successes to continue to drive value from our customers' fleet operations."



Rick Tousaw.

White assumes the role previously held by **Chris Conroy**. Conroy will now focus on the role of President and CEO of Holman Business Services, a group which includes ARI, Auto Truck Group and the company's OEM parts and components provider, Holman Parts Distribution.

"Bob's leadership has been instrumental in helping ARI grow from a mid-market position to become a global leader in providing fleet services and technology," said Conroy. "I know he and his team will be critical in advancing our strategy and goal of providing an integrated offering of products and services to the fleet market."



Mark Bryan.

Rick Tousaw, most recently head of ARI Canadian Operations has been named Executive Vice President and Chief Commercial Officer, responsible for new business development and client relations globally. **Geoff Seely**, recently named General Manager for Canada, will now head ARI's Canadian leadership group.

Mark Bryan take on the role of Executive Vice President and Chief Operating Officer, he will lead ARI's fleet management, supply chain, and product management teams globally. He has been with ARI since 2007 and was most recently Senior Vice President of European operations.



Gernot Leinenbach.

Gernot Leinenbach has been named Executive Vice President and Chief Financial Officer for Holman Business Services. Leinenbach will oversee finance and strategy initiatives for ARI, Auto Truck Group, and Holman Parts Distribution. He has been with ARI since 2016 as Group CFO and Senior Vice President of Finance.

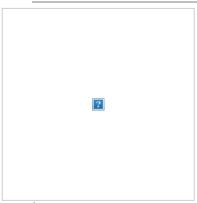


Rizvana Alam. EMKAY CANADA NAMES DIRECTOR FLEET STRATEGIES

Rizvana Alam has been named Director, Fleet Strategies at EMKAY Canada. Alam has industry experience with account management and consulting roles with other FMCs. Over her career, she has developed a track record of service excellence and strategic leadership.

"We are pleased to have Rizvana join EMKAY, she possesses a strategic focus and consultative approach that will deliver significant value to our clients. Her ability to understand her client's needs and turn challenges into opportunities will ensure effective, tailored solutions for our customers," said Norm Lyle, President, EMKAY Canada.

Alam and Andrew Ogilvie, are responsible for business development and portfolio growth in Southern Ontario.



Travis Hester. GM CANADA NAMES NEW PRESIDENT

General Motors has named **Travis Hester**, as President and Managing Director at GM Canada, taking over for **Steve Carlisle**, who becomes Senior Vice President at GM and President of Cadillac. Carlisle replaces Johan de Nysschen, who is leaving the company.

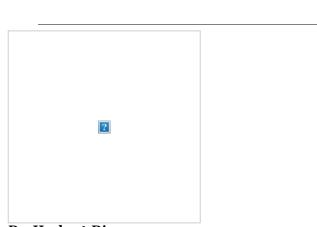
Hester has been with GM since 1995, working as a Technical Support Engineer for GM Holden in Australia. He held a variety of roles in Australia until 2005 when he took on engineering positions in US and China. His was most recently Vice-President, Global Product Programs, a role he has held since 2016. He will report to Alan Batey, President, GM North America.



Steve Carlisle.

Carlisle has been with GM since 1982, and since has held a variety of senior leadership positions. Those include: VP, Global Product Planning; VP, U.S. Sales Operations; President and Managing Director, Southeast Asia Operations; and most recently, President and Managing Director of GM Canada,

"The potential for Cadillac across the globe is incredible and I'm honored to be chosen to be a part of mapping that future," said Carlisle. "I look forward to building on our current momentum as we continue on our mission to position Cadillac at the pinnacle of luxury."



Dr. Herbert Diess. VW GROUP MANAGEMENT CHANGES

Dr. Herbert Diess has been named as Chairman of the Board of Management at Volkswagen AG, taking over for **Matthias Müller**, who has been Chairman since 2015.

"Matthias Müller has done outstanding work for the Volkswagen Group. He assumed the chairmanship of the Board of Management in the fall of 2015 when the Company faced the greatest challenge in its history," said Hans Dieter Pötsch, Chairman of the Supervisory Board. "Not only did he safely navigate Volkswagen through that time; together with his team, he also fundamentally realigned the Group's strategy, initiated cultural change and, with great personal commitment, made sure that the Volkswagen Group not just

stayed on track but is now more robust than ever before. For that, he is due the thanks of the entire Company."

With the company reorganizing its management structure, Diess, currently VW brand chief, will also become responsible for Group Development and Research, **Rupert Stadler** for Group Sales, and **Oliver Blume** for Group Production. Diess will also be responsible for Vehicle IT, with Frank Witter leading Company IT.

"The Volkswagen Group is a union of strong brands with great potential. Matthias Müller has laid the groundwork for our transformation," said Diess. "My most important task will now be to join with our management team and our Group workforce in consistently pursuing and pushing forward our evolution into a profitable, world-leading provider of sustainable mobility. In a phase of profound upheaval in the automotive industry, it is vital for Volkswagen to pick up speed and make an unmistakable mark in e-mobility, the digitalization of the automobile and transportation as well as new mobility services."



LEASEPLAN USA NAMES SENIOR VP Felipe Smolka has been named Senior Vice President and

Transformation Officer at LeasePlan USA.

"Not only will Felipe and his team be integral to transforming our business in the U.S., he will also assure that we leverage the Power of One LeasePlan and the benefits of being a truly global organization through operational excellence," said Jeff Schlesinger, president and CEO at LeasePlan USA.

Smolka will be in charge of leading LeasePlan's strategy to drive modernization and innovation across its U.S. subsidiary.

"The market moves fast, and the fleet industry – as we know it – is changing," said Smolka. "Higher customer expectations, tech disruption and fast product cycles present an immense opportunity for LeasePlan to leverage data and user insights to deliver engaging products, and much deeper and meaningful experiences."



Scott Bell. GENERAL MOTORS EXECUTIVE CHANGES

Scott Bell has been named as Vice President, GM Canada, Marketing, Sales and Service at General Motors Canada. He will take over for **John P. Roth** who becomes President and Managing Director of GM Africa and Middle East operations on June 1.

"Scott has demonstrated a tremendous ability to execute a disciplined business strategy through extensive collaboration with the dealer body leading to profitable growth – these are key skills that will help GM Canada build on today's success well into the future," said Steve Carlisle, President and Managing Director, GM Canada.



John P. Roth.

Bell was most recently Director of Sales Operations for Chevrolet in the U.S., he will be responsible for marketing, sales and service for all four GM brands. He will report to Carlisle and join GM Canada's Executive Committee and board of directors.

Roth takes over for **Mario A. Spangenberg**, who will retire. Roth will be based in Dubai, United Arab Emirates.

"Under John's leadership, the marketing, sales and service team in Canada delivered industry leading results in 2017 – a tremendous feat in a competitive market," said Alan Batey, GM executive vice president, president of GM North America, and head of GM Africa and Middle East operations, and Global Chevrolet. "John's success in Canada and his deep understanding of the GM brands make him an excellent choice to lead the team in Africa and the Middle East."

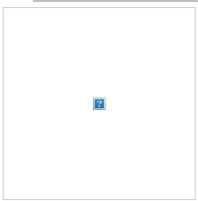
Anthony Monas has been named as Eastern Regional Manager at Copart Canada.

"Copart Canada's growth through the years prompted the need for a second regional manager," said Steve Macaluso, Managing Director. "Monas' new role will include working with our entire team to continue enhancing Copart Canada's operations."

Monas will be responsible for monitoring and providing support for Copart Canada's Eastern locations, and work with Western Regional Manager to make sure operational needs are met across Canada.

"I'm grateful for this tremendous opportunity and I look forward to working toward the growth and development of Copart Canada," said Monas.

Monas has over 11 years of automotive remarketing industry experience, including as GM of Copart Toronto. He has been involved in expansions at Copart, including integration of Copart Montreal, and opening of Copart in Halifax.



Kyle Lee. KIA CANADA'S NEW CEO

Kyle Lee has been named as President and CEO at Kia Canada Inc. (KCI), taking over for Sean Yoon who will become President and CEO of Kia Motors America.

"These changes can provide great learning opportunities and our whole organization is very excited to work with our new President and CEO, Mr. Lee," said Ted Lancaster, Vice President and Chief Operating Officer, KCI. "We're looking forward to learning from his experiences to continue growing the Kia brand within the Canadian market."

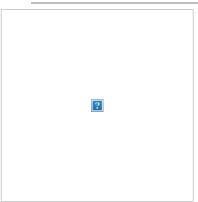
Lee was most recently Chief Executive Coordinator at Kia Motors America, and brings a lot of experience to KCI, having been with Kia brand in several European markets.



Steven Roth. HYUNDAI CANADA EXPANDS FLEET TEAM

Steven Roth has been named as Manager, Commercial and Government Fleet Sales at Hyundai Canada. He will be responsible for spearheading the growth of the Hyundai Brand among Canadian fleet management companies and end-users. He has 20 years of sale leadership experience having held positions with a number of OEMs.

"I'm very pleased to have Steve as part of Hyundai Canada's Fleet Team. Steve's enthusiasm and commitment to exceeding the needs of each and every customer will continue to ensure Hyundai's position within the Canadian Fleet industry" said Russ Seton, Senior Manager, Hyundai Canada.



Natalie Sievert. ELEMENT FLEET MANAGEMENT NAMES CANADIAN CHIEF COMMERCIAL OFFICER

Natalie Sievert has been named Chief Commercial Officer for Canada at Element Fleet Management in Canada. She takes over for Chris Gittens, who was recently named President, Element Fleet Management, Canada.

She has over 20 years of management and total fleet experience, having managed a wide range of teams at Element. Sievert holds an Honours Bachelor of Science & Biochemistry degree from McMaster University.



Geoff Seely. ARI NAMES VP AND GM FOR CANADA

Geoff Seely has been named as Vice-President and General Manager for Canada at ARI. He will be responsible for supporting ARI's strategic growth in the Canadian market and providing leadership support throughout the organization.

"Geoff brings impressive business acumen to ARI and his leadership will play a key role in our growth and evolution as an organization," said Rick Tousaw, Senior Vice-President, ARI Canada. "I am excited to welcome Geoff to ARI and am confident he will help to further our standing as the premier provider of strategic fleet management services."

Over a career spanning 25 years, Seely has held leadership positions in fleet, insurance, and professional services. He was most recently CFO of Sym-Tech Dealer Services. A graduate of McMaster University, Seely holds CPA, CA designation.

Seely will work with Tousaw, who will continue to provide oversight and support for ARI's Canadian business in addition to his global responsibilities.



VOLVO CANADA MAKES APPOINTMENT

Adam Kostanowicz has been appointed as Director, Customer Experience at Volvo Car Canada Ltd. He will be responsible for leading the transformation of the Volvo Car customer experience in Canada by reviewing, developing and implementing strategies which are meant to improve customer satisfaction and increase efficiency.

Kostanowicz has over 17 years of automotive experience having worked for a variety of OEMs and a retail automotive group. He has worked in the fields of sales, marketing, after sales, retail, financial services and network development.

He has a Bachelor degree from York University and a diploma from Mohawk College. As well as a Direct Marketing certificate from the Canadian Marketing Association, and has Ontario Motor Vehicle Industry Council certification.

January 18, 2018 LEASEPLAN USA NAMES TRUCK SALES VICE-PRESIDENT

Naeem Morris has been named as truck sales vice president at LeasePlan USA's Truck and Equipment Division.

He will be responsible for overseeing growth and development of the truck division in the Midwest. He has over 15 years of fleet management and financial service experience, including risk and credit, collections and sales.

"I am excited to be joining LeasePlan under competent leadership and a team with a keen focus on client-centered solutions," said Morris. "The What's next strategy of LeasePlan will allow us to continue to serve our clients and prepare for future disruptions in our industry. The Truck division has organically built a substantial portfolio with proven processes and a team of tenured and dedicated employees, and I am honored to be joining the LeasePlan family."

January 12, 2018 LEASEPLAN USA APPOINTMENTS

Greg Buckland has been named Chief Information Officer at LeasePlan USA. He will be responsible for managing all of LeasePlan's IT functions. He will be overseeing technology activities in US, Canada, Mexico, Brazil and India.

"As we look to the future of fleet management, we can expect a dramatic shift to digital," said Buckland. "The industry is experiencing change and moving increasingly toward data integration and mobility as a whole. I have the opportunity in this role to lead the charge into this exciting new age of mobility."

In addition, **Matt Patterson** was named Senior Vice-President, General Counsel and Secretary. Patterson will be responsible legal and human resources functions at LeasePlan USA, and serve secretarial functions its Board of Directors.

"I am thrilled to join the leadership team to drive the strategic legal direction and human resource initiatives for LeasePlan USA," said Patterson. "The passion for growth and innovation is creating an energizing culture that I'm excited to be a part of."

"As LeasePlan prepares to deliver What's Next to its customers through an 'Any Car, Anytime, Anywhere' service, it was necessary to select an individual with a wealth of experience – from IT strategy planning and transformation, to data warehousing, programming and artificial intelligence," said Jeff Schlesinger, President and CEO, LeasePlan USA. "Matt is yet another key addition to our leadership team. We are constantly evaluating new opportunities within the business and know that Matt will be able to provide valuable insight and guidance throughout the process."



KATHY WARD: 1957 - 2017

After a courageous multiyear battle with cancer, Kathy Ward, past President and CEO of Canadian Black Book, passed away on Christmas Eve at the age of 60.

The much loved industry icon retired from Canadian Black Book in September 2016. She had been with the company for 36 years, of which the last 10 were as President and CEO.

"Kathy was responsible for delivering Canadian Black Book into the digital age," says Brad Rome, President, Canadian Black Book. "Kathy, and the Ward family have given so much to the auto industry in Canada. We are going to remember that, build on it and we will miss her dearly," he adds.



Kathy took over from her father, Bill Ward, founder of CBB, as the business evolved from a publishing house into a provider of data electronically. In 2010, she oversaw the release of CBB's data to customers by way of

CanadianBlackBook.com. In 2015, she negotiated the sale of CBB to Hearst Business Media.

Ward was justly proud of her accomplishment as a female leader of a prosperous automotive company. Her legacy in the industry serves as an example for women in or considering the automotive business that the industry has a lot of room for females to grow and succeed.

Details of Celebration of Kathy's Life will be announced at a later date.

To read the complete release from CBB, click here.



Justin Palmer.
MITSUBISHI FUSO NAMES PRESIDENT AND CEO
Justin Palmer has been named President and CEO of
Mitsubishi Fuso Truck of America, Inc., taking over for
Jecka Glasman, who is leaving the company.

"We will miss Jecka. She did a fantastic job of managing FUSO through a transitionary period as we developed the new eCanter all-electric truck, as well as the coming gasoline-engine FE Series," said Michael Kamper, Senior VP and Head of Sales and Marketing at Daimler Trucks Asia and Mitsubishi Fuso Truck and Bus Corporation, Kawasaki, Japan. "But we're also very fortunate to have Justin available to step into the role as president and CEO, to lead our North American operations going forward. He has already contributed greatly to our strategic planning and business operations improvement, and he has developed a thorough knowledge of where we need to be as a company. We look forward to a prosperous future for FUSO under his leadership."

Palmer has been with Fuso since 2015, he arrived with experience in retail and distribution networks, and background in international operations and business development for multinational corporations. Most recently, he was Director, Business Operations, and was responsible for strategic business planning, and developing and managing organization improvement processes. He will be based at FUSO headquarters in Logan Township, NJ.



Steve Akazawa. JIM PATTISON LEASE'S STEVE AKAZAWA ANNOUNCES RETIREMENT

Steve Akazawa has announced he will retire after 32 years with Jim Pattison Lease at the end of 2017. Akazawa held several leadership roles with Jim Pattison Lease and was President for over 24 years. He turned over the role of President to Mike Rusch in 2016, to oversee expansion into Quebec and the company's integration as President of Location Park Avenue-Jim Pattison Inc.

"I'm grateful for the business relationships with all of the employees, customers and suppliers who helped to make my journey so enjoyable and I wish them all continued success." said Akazawa.

During Akazawa's tenure, Jim Pattison Lease grew from a regional leasing company in Vancouver, British Columbia with under 4,000 vehicles to a national fleet management company with over 37,000 vehicles, serviced through fully staffed offices across the country.

December 7, 2017 FOSS NATIONAL LEASING NAMES ACCOUNT EXECUTIVE

Ben Spackman has been named as Account Executive in Calgary, Alberta at Foss National Leasing. He has spent the last eight years helping companies utilize technology to be more successful. He graduated from the University of Lethbridge in business management.

"His experience and passion provides insight to Foss as we continue to evolve and innovate the way companies manage their fleets," said Ken Payne, Vice-President of Client Services and Sales, Foss National Leasing. "Spackman has always been fascinated with business concepts, what drives markets, and how technology plays an important role."



Giorgio Delucchi. AUDI CANADA NAMES NEW PRESIDENT

Giorgio Delucchi has been named as President at Audi Canada, succeeding Daniel Weissland, who became Managing Director, Volkswagen Group Canada, effective January 8.

Delucchi has worked for AUDI AG for a number of years, most recently as Sales Director for Latin America since 2014, based in Ingolstadt, Germany. In his current role he was responsible for overall performance of 30 markets in Central and South America, Caribbean and Mexico. He has held a number of roles in service, after sales and sales for AUDI AG.

Delucchi has a Engineering degree from the University of Applied Sciences in Esslingen, Germany.



Philipp von Witzendorff. MERCEDES-BENZ CANADA MAKES MANAGEMENT CHANGES

Mercedes-Benz Canada has named **Philipp von Witzendorff** as Vice President, National Sales taking over for **Gavin Allen**, who is returning to Mercedes-Benz Australia.

von Witzendorff has led the Toronto Retail Group (TRG) which consists of seven Mercedes-Benz-owned dealerships in the GTA, since 2014. Prior to this he held an after-sales management position in Germany. Allen has been working at MB Canada since 2013, and held the VP National Sales position since 2016.



Gavin Allen.

"At the end of his five-year journey here, Gavin leaves a tangible and enduring legacy at Mercedes-Benz Canada," said Brian D. Fulton, President and CEO, Mercedes-Benz Canada. "I am extremely grateful for his invaluable contribution during his tenure in Canada in two of the most critical roles in our organization. We wish him all the best upon his return to Australia and will now – more than ever – monitor our two very similar markets' performances every month!"

Robert Müller will take over as Vice President, TRG. He joined MB Canada in 2006 as Service manager at Maple dealership. He was most recently working at MBUK, as well as in Germany.



Robert Müller.

"As we say a fond farewell to Gavin, we are happy to welcome Robert back home after a five-year absence," said Fulton. "I am personally looking forward to working with Philipp and Robert in their respective new roles. Both have a great deal of experience and inherently understand the Canadian sales landscape. Driven by our proven success in the market, both gentlemen will ensure that we continue to maintain, for the upcoming year, the strong momentum we generated throughout the course of 2017."

All new positions will be effective January 1, 2018.



Andrew Gibson.
General Motors Canada has made changes to its fleet department.

Andrew Gibson has been named as Fleet Forecasting and Communication Manager, reporting to Peter Bagnall. He was most recently Fleet and Commercial Sales Analyst. Gibson has also held the role of Buyer and Business Manager, Purchasing, with Comtech Group Inc. He has a Bachelor of Management and Organizational Studies from the University of Western Ontario.

Akhtar Islam takes over the Fleet and Commercial Sales Analyst role, he was most recently Fleet Analyst, Field Operations. He has been with GM since 2003 as an Engineer, he has held a variety of roles within the Engineering organization and has also served as Commercial Dealer Operations Manager - Western Region. He will also be reporting to Bagnall. Islam has a Bachelor of Engineering in Mechanical Engineering from Ryerson University.



Gilles Massia has been named as Fleet Account Manager, reporting to Roberto Carvalho. He was most recently Commercial Dealer Operations Manager, Eastern Region. Massia has been with GM since 1994, he has held a number of roles, including Team Leader and Assistant Manager, Technical Assistance Center; National Service Manager, Saturn; and Fleet Service Manager, Eastern Region.

Marco De Santis is named as Commercial Dealer Operations Manager, reporting to Carvalho. He has been in the automotive industry since 2000, holding positions such as Finance and Insurance Manager, Service Manager and Fleet Manager. He was most recently a District Manager for another OEM. He has a Diploma in Commerce from Champlain Regional College and a Bachelor of Arts in History from Concordia University.



Matthew Pawluk. BMW GROUP MAKES CORPORATE SALES APPOINTMENTS

Matthew Pawluk has been named as Manager, Corporate, Direct and Special Sales at BMW Group Canada, he will report to Robert Staffieri, National Manager, Pre-Owned & Corporate Sales. He will be responsible for business strategy implementation and the future development of corporate, direct and special sales.

Pawluk will also become the advocate and promoter of corporate sales initiatives working with other departments, regions, and retailers. He has been with BMW corporate ad retail for eight years, and was most recently Corporate,



Direct and Special Sales Specialist.

That role will now be taken over by **Bart Drozdziewicz**, who becomes Corporate, Direct and Special Sales Specialist, reporting to Pawluk. Drozdziewicz will be responsible for supporting the manager and retailers to improve the operational effectiveness of BMW Group's Corporate, Direct and Special Sales.

He has been with BMW since 2007 in various roles, including logistics, volume planning, and most recently as Pre-Owned Specialist.



Marc Ouayoun. PORSCHE CARS CANADA NAMES PRESIDENT AND CEO

Marc Ouayoun has been named as President and Chief Executive Officer at Porsche Cars Canada, taking over for **Alexander Pollich** who becomes Managing Director of Porsche Cars Great Britain, effective January 1, 2018.

Ouayoun has been the Managing Director at Porsche France for the last six years. He has been with Porsche since 2006, in that time he oversaw the sales and network development in France. He has also worked for another OEM in various roles in Europe.

Pollich leaves after holding the role since September 2013, during his leadership Porsche Canada has had 70 consecutive months of sales growth, an increase in its dealer network, and new corporate headquarters with training facility.

November 23, 2017



Ian Crapper. DONLEN ANNOUNCES APPOINTMENT

Donlen, a provider of financing and fleet management solutions, has appointed **Ian Crapper** to the the role of managing Director, Global Business Development. Crapper will be responsible for Donlen's global fleet program and will manage the global product to enhance services for existing global customers. Crapper is a proven sales executive with more than 20 years of business experience with Fortune 500, Fleet Management and other large global/international companies.

"As Donlen advances our offerings for large, global fleets, we are committed to investing in and retaining successful, results-oriented fleet professionals. Ian's expertise and leadership will ensure that our growing customer base continues to be served at the highest level," said Tom Callahan, President, Donlen.

"Working with Donlen's far-reaching global partners is a tremendous opportunity for me and our customers. I feel the team and our approach will bring tremendous success to Donlen's worldwide customers," said Crapper.



Daniel Weissland.
VW CANADA NAMES NEW PRESIDENT AND CEO
Daniel Weissland has been named as President and Chief
Executive Officer at Volkswagen Group Canada, effective
December 1. He takes over for Maria Stenstroem, who was
with VW Canada since 2011, and is returning to Germany.

Weissland is currently the President of Audi Canada Inc., a role he has held since August 2015. Currently, Audi has had

22 consecutive months of growth, which were overseen by Weissland.

He has extensive automotive industry experience and has held a variety of roles with Audi AG, in Ingolstadt, Germany where he held roles in sales, marketing, network development and product management, as well as being Director Sales – Southern Europe (including Spain and Greece). He was also part of a team that founded National Sales Company in Dubai.



Sujata Yerrow. FCA CANADA MAKES CHANGES TO NATIONAL FLEET DEPARTMENT

FCA Canada Inc., has made personnel changes to its National Fleet Department at its head office in Ontario and its western Canada office.

"In support of our loyal and growing client base, FCA Canada is pleased to announce the following appointments to our National Fleet Team", said Ken Tuckey, Head of National Fleet - FCA Canada,

"We've made these changes to provide the best in customer service



Inder Gill.

as our segment-leading product portfolio continues to expand across our marquee brands that include Chrysler, Dodge, Jeep\$, Ram, Fiat and the all-new lineup from Alfa Romeo."

Sujata Yerrow has been named National Daily Rental Sales Manager, she was most recently National Government Sales Manager. That role is being taken over by **Inder Gill**, who was most recently the National Ram Commercial Manager.



Dan Dominato. Account Manager, Alberta and Territories.

He was most recently District Parts Sales and Service Manager in Calgary's Western Business Centre.

November 3, 2017
PMTC NAMES YOUNG LEADERS GROUP CHAIRMAN

Matt Richardson, Sales and Operations Manager of KRTS Transportation Specialists Inc., has been named Chairman of the Private Motor Truck Council of Canada Young Leaders Group. Richardson takes over for Michael Colwell, Transportation Superintendent at Praxair, who becomes Past Chairman.

"On behalf of the PMTC Board of Directors, I want to congratulate Matt on his new role," said Mike Millian, President, PMTC. "I am very confident in the leadership team the YLG has put in place and in Matt's ability to collaborate with his team and continue to build on the momentum of the PMTC Young Leaders Group. I look forward to working with Matt and his team to ensure the goals and needs of the YLG are met. I would also like to thank Mike Colwell for his effort since our relaunch in 2015. Mike was instrumental in getting us to this point. Mike will move to the Past Chairman's role, so his advice and insight will not be lost. "

Richardson, has been a director with the YLG since its relaunch in 2015.

"I am very excited at the opportunity to help continue the growth that the PMTC YLG experienced over the past couple of years with Mike Colwell in the chairman's position," said Richardson. "Along with Mike and myself, we have Marcus

Mares of PeopleNet and Joanna Mendonca of Staebler on our executive who have been heavily involved with the success of the group since the re-launch in 2015. In addition to our current executive team, we look forward to adding 1 or 2 individuals from the general YLG membership as directors in the near future to help with the continued growth and success of the organization."



LEASEPLAN USA NAMES CFO AND REGIONAL VP
Scott Adelsky has been named Chief Financial Officer at
LeasePlan USA, and will be responsible for overseeing
planning implementation management and controlling of a

planning, implementation, management and controlling of all financial activities for LeasePlan in the US.

"We recently announced the launch of our new global What's next campaign and ambition to offer Any car, Anytime, Anywhere. With something this significant, it's critical we practice the financial discipline necessary to focus on smart growth, compliance and always keep the customers first," said Jeff Schlesinger, President and CEO, LeasePlan USA.

Adelsky has over 20 years of finance, tax, treasury and accounting experience, including in auto finance and logistics. He takes over for David Dahm, who recently stepped down as CFO.



Jon Stafford.

Also at LeasePlan USA, **Jon Stafford** has been named as Regional Vice-President of Business Development, and will oversee clients in Delaware, Maryland, North Carolina, South Carolina, Virginia and Washington, D.C. "LeasePlan continues to demonstrate forward-thinking in everything we do, and the addition of Jon is another example of that," said Gerry Tellier, Senior Vice-President of Business Development. "Jon's ability to identify and implement cost-effective solutions for clients makes us all excited to have him on board."

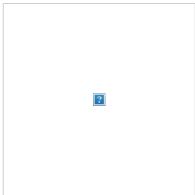
Stafford has 11 years of fleet industry experience and has been active in industry organizations. He is also a certified management accountant.



Chris Gittens. ELEMENT FLEET MANAGEMENT NAMES NEW CANADIAN PRESIDENT

Chris Gittens has been named President of Canadian Operations at Element Fleet Management, replacing **Sebastien Blondin** who takes on a strategic business development role with the Element Fleet Management's corporate team.

"Element has a strong history and bright future in Canada," said Gittens. "My focus will be on ensuring operational excellence in everything we do, so that our customers in Canada can take advantage of new services and data-driven insights to improve their fleets."



Sebastien Blondin.

Gittens has been with Element Fleet Management since 2013 as Chief Commercial Officer for Canada. He will report to Kristi Webb, President and CEO, Element Fleet Management North America.

"Since 2012, the Canadian leadership team has built a

strong foundation and driven a singular customer experience that has made customers' fleets safer, smarter and more productive," said Webb. "We're excited for Chris to use his industry expertise to continue to grow our Canadian operations."

Blondin will focus on exploring new growth opportunities in adjacent markets in his new role, and will report to Bradley Nullmeyer, CEO, Element Fleet Management.



Tim Braley.

J.D. POWER EXECUTIVE APPOINTMENTS

Tim Braley has been named Senior Director, Canada and Latin America, at J.D Power taking over for **Darren Slind**, who has been appointed Vice President, Singapore Operations.

Braley was most recently Senior Director of Strategy within the Global Automotive Division and has served as Director of Finance. He will be based in Troy, Michigan.



Darren Slind.

J.D. Ney has been named Country Manager, Canada. He has been with J.D. Power since 2011, most recently as Senior Manager, Canadian Automotive Practice. He will be responsible for the design and delivery of innovative solutions for Canadian automotive clients including syndicated, proprietary and consulting solutions.

"We are putting the right people in the right places in order to better serve our clients and grow our business," said Doug Betts, Senior Vice-President of the Global



J.D. Ney. Automotive Division, J.D. Power.

"These leadership changes will undoubtedly be effective, and I have great confidence that Darren, Tim and J.D. will quickly have a positive effect on the clients and companies they serve."

October 23, 2017 LEASEPLAN MAKES APPOINTMENT



Alex Meierdiercks.

Alex Meierdiercks has been named Regional Vice-President of Business Development at LeasePlan USA, responsible for Ohio and Michigan region.

"It is a transformational era here at LeasePlan," said Gerry Tellier, senior vice president of business development in the east region. "We continue to execute smart growth. And Alex is another outstanding addition to support in LeasePlan's strategy. With unparalleled professionalism and fleet expertise, he will no doubt be an asset to his future and prospective clients."

October 18, 2017
INFINITI MOTOR COMPANY NAMES NEW GLOBAL VP



Christian Meunier.

Christian Meunier has been named Global Division Vice-President, Global Marketing and Sales Operations at INFINITI Motor Company.

Meunier will be responsible for all INFINITI marketing and sales operations globally. He will be based in Franklin, Tennessee and spend time in Hong Kong, Infiniti's global headquarters. He will report to Roland Krueger, Chairman and Global President, INFINITI, and Senior Vice-President, Nissan Motor Corporation.

"Christian brings a wealth of global experience and knows the premium automotive sector very well," said Krueger. "In this newly created role and with his leadership, we are setting INFINITI up for future continued success. All INFINITI sales regions will report to Christian and I am looking forward to continued growth of our brand."

Meunier has been with Nissan Group since 2002, holding a variety of roles in Europe, North America (including Canada), Brazil, and others. He is currently Senior Vice-President, Sales and Marketing and Operations, Nissan North America, and Chairman, Nissan Canada, Inc.

October 16, 2017 FORD OF CANADA FLEET DEPARTMENT CHANGES



Mark Richardson.

Ford of Canada has announced a number of changes to its fleet department.

Mark Richardson has been appointed Director, Fleet Sales and Remarketing replacing **Mike Traub**, who is retiring. Richardson has 27 years experience in multiple areas of the business including Ford Credit, parts and service, and sales and marketing. He was most recently Marketing Plans Group Manager.



Barb Tilly.

"Fleet sales are an integral part of Ford of Canada's business and I am looking forward to building on the expertise of our team" said Richardson. "Relationships, trust and the ease to do business with Ford remain the cornerstone of our success and will remain our #1 priority."

Barb Tilly has been named Fleet and Lease Marketing Manager replacing **Jeff Morton**, who is retiring. Tilly has been with Ford for 27 years, holding roles in parts and service, Ford Credit, customer service, sales, marketing, and most recently remarketing.



Kevin Jeffers.

"I am thrilled to be part of the Ford Fleet team and look forward to providing industry leading customer service and expertise that our fleet customers can count on," said Tilly.

Kevin Jeffers is named National Account Manager. Jeffers has been with Ford for 20 years in sales and remarketing. He most recently held the position of Regional Operations Manager in the Eastern Market Area.

"I am excited to join the Fleet Team again and looking forward to working with all customers for our mutual success," said Jeffers.



Peter Stoddart.

Peter Stoddart has been appointed National Fleet Operations Manager replacing **Cal Turgeon**. Stoddart has 33 years experience in multiple areas of the business including many positions in vehicle sales and marketing, and parts and service marketing. He was most recently Parts and Service Marketing Manager.

"I am looking forward to my new position and working with the Ford of Canada Fleet team to build on existing Mike Fisher.

Canada," said Stoddart.

Neil Drapeau is now Fleet Service Manager for Eastern Region replacing **Michel Maisonneuve**. Drapeau has over 10 years of automotive industry experience, and has serving most of it as a licensed technician.

relationships and service our great customers across

Mike Fisher joins the Ford of Canada Fleet team as a National Account Manager responsible for Southern Alberta, and Manitoba, replacing **Ed Barker**. Fisher has been with Ford for 26 years in a variety of functions, most recently as Regional Marketing Manager for Western Canada.

"I'm excited to be joining the Fleet team and playing a role in such a key part of our business," said Fisher.



Joseph Comacchio.

Joseph Comacchio has been appointed as head of Ford's Remarketing Operations and continue to lead its National Certified Pre Owned Program. Comacchio brings 26 years of industry experience and helped to develop and launch Ford's Certified Pre Owned Program.

"I am very excited to be part of such an integral part of our business. With years of record new vehicle sales and market leadership, channel efficiency and protecting retention values is paramount to Ford's brand health" said Comacchio. "This is a complex business and Ford has industry leading practices in Remarketing – I look forward to working with a great team and strong industry partners."

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