

ASR: Key Reports

HFNY SLM
Fall 2024



CENTER FOR HUMAN SERVICES RESEARCH
UNIVERSITY AT ALBANY State University of New York



Report Updates & Key Features

- Early engagement reports (1-1C, 1-2B, 1-4A&B) now have consistent cohort to show progression from referral to acceptance



1-1.C Referral Source Outcome Summary Report for 10/1/23 to 9/30/24

Report Totals

Outcome Not Yet Entered	Referrals Total: 156		Screens Total: 110			Engagement Log (Pre-Assessment) Total: 50		Pre-Intake (2-step only) Total: 0		Enrolled Total: 59
	Closed at Referral	Continued to Screen	Negative	Positive	Offered Services	Closed	Pending	Closed	Pending	
0 (0%)	46 (29%)	110 (71%)	0 (0%)	110 (100%)	109 (99%)	29 (27%)	21 (19%)	0 (0%)	0 (0%)	59 (54%)

1-2.B Initial Engagement Process Report for 10/1/23 to 9/30/24

Site: <--All-->

Summary Information

Total # of referrals in the report	Referred with first contact	Referred with NO first contact	Average # of days between referral and first contact	Referred and offered services	Referred and NOT offered services	Average # of days between first contact and offer of services	Average # of days between referral and offer of services
156	156 (100%)	0 (0%)	0.4	109 (70%)	47 (30%)	11	11.2

1-4.A & B Acceptance Rate and Analysis Report (One Step) for 10/1/23 to 9/30/24

Site: <--All-->

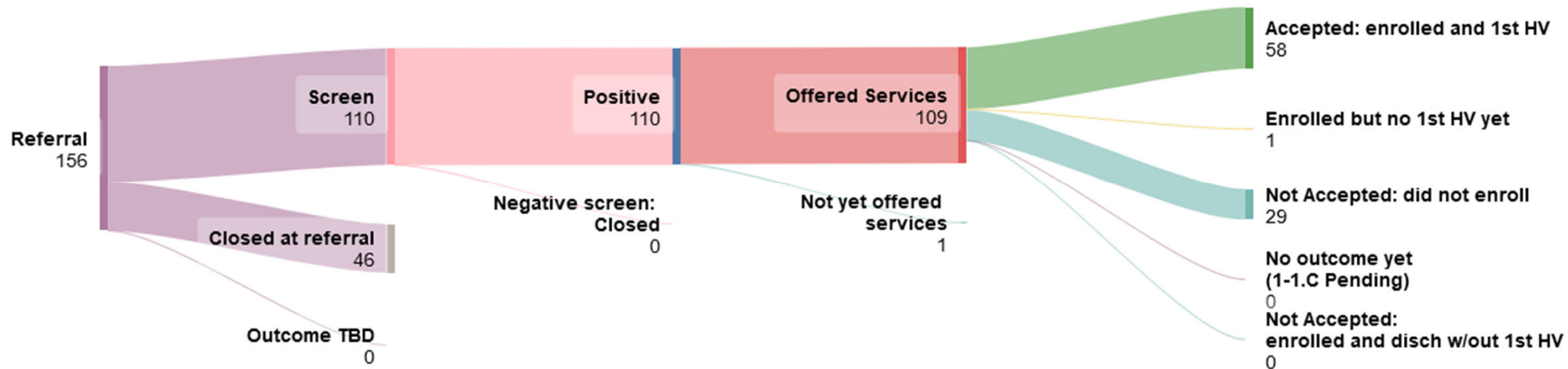
Case Filters Used: <--None-->

	Total Offered (N)	Enrolled but no First Home Visit	Accepted: Enrolled and has a First Home Visit (A)	Not Accepted: Enrolled and Discharged without a First Home Visit (B)	Not Accepted: Did Not Enroll (C)
Summary					
Totals	109 (100%)	1 (1%)	58 (53%)	0 (0%)	29 (27%)

Acceptance Rate - 53%



Another way to show:



<https://sankeymatic.com/>, instructions available 😊



Ways to Run

- Many reports have additional ways to separate, filter results!

	Worker	Site	Filters (incl. CWP)
1-1C	x	x	x
1-2B	✓	✓	x
1-3B	x	✓	✓
1-4A&B	✓	✓	✓
3-4A&B	✓	✓	✓

- By default, CWP cases **are included** in reports (only excluded if filter out)
- Except for QPTs**: excluded unless set filter to Yes

Run For:

☒ All

☐ Worker

Sites

Only for Site Selected

<--All -->

Case Filters

Use	Filter Name	Value
<input type="checkbox"/>	MIECHV	--Select-- v
<input type="checkbox"/>	Race/ Ethnicity	--Select-- v
<input type="checkbox"/>	Child Welfare Protocol	--Select-- v



Requirements

- Report on Acceptance & Retention Rates every year!
- Purpose:
 - Annual point of reflection:
 - Review activities, progress, important factors;
 - Determine how to improve next year



Requirements for Acceptance & Retention

- **Measure** rates

Use MIS report for appropriate time period!

Acceptance Rate:
12 months

Retention Rate:
13-24 months

- **Analyze** rates

Determine what factors impact rates: who is enrolling/staying? Who is not enrolling/staying? Why?

- **Implement Plan**

to address and improve rates

Develop & report plan

(Based on factors identified in analysis)

Determine effectiveness of previous strategies



Where to Start

- What are you already doing?
 - What did you write about in your plan last year? Who did you want to target, what strategies did you want to change?
 - Is your CQI project related to referral sources, acceptance or retention rates?
- Look at reports to see if you saw changes, especially in those areas you targeted: are your efforts paying off? Are you more likely to accept, retain those folks than last year? Are you getting more referrals in from those sources?



Analyses Need:

- Formal & Informal Data
 - Formal: Numbers AND Percentages
 - Informal: Information from discussions, conversations, Advisory Board meetings, regular staff surveys where feedback overlaps...
- Demographic, Programmatic, & Social Factors!
 - Under BPS 8th Ed: Need at least **one** factor for a 2 rating (at least three factors for a 3 rating)
 - Let's define more specifically...



ASR Requirements: Analysis Factors

- **Demographic**

General population characteristics:

- Gender
- Age
- Race & Ethnicity
- Marital Status
- Education
- Language
- Employment
- Income?
- Location?

- **Programmatic**

General site-related factors that impact service planning, delivery:

- Target population
- Timing of activities
- Staffing issues?
- Staff training
- Service Level
- Referral sources
- Relevant policies?

- **Social**

Related to family support networks, relationships, community:

- FROG score, current issues (DV, SA, MH, DD)
- Religion?
- Community support?
- Work, school issues?
- Grandfamily?
- LGBTQ families?



Analyses Need:

- Formal & Informal Data
 - Formal: Numbers AND Percentages
 - Informal: Information from discussions, conversations, surveys
- Demographic, Programmatic, & Social Factors!
 - Need to discuss at least **one** factor!
- **Compare** acceptances to refusals
- Reasons for Refusals
- Compare to previous year?

A COMPREHENSIVE analysis includes all of these!



Exceptions... for Acceptance Rate

- If more than 90% acceptance rate:
 - No analysis needed. Need to present report data showing 90% acceptance rate, but no further reporting is required.
 - Highly unlikely under one-step! Acceptance rates usually more around 20-50%.
- If fewer than 50 families offered services over past 2 years:
 - Only need narrative, including:
 1. The *number of families* offered services within the two-year period
 2. *Informal data* about families who refuse services or accepts services
 3. *Reasons why families are not accepting* services

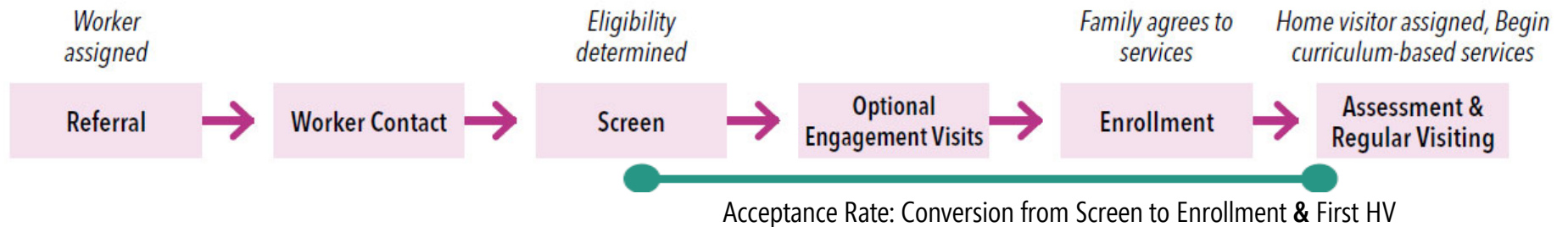


Determining Impact

- Take a look at overall acceptance rate and total number of families included in report cohort, then determine which factors impact rate
 - *Impact potentially worth noting when: $\approx +10\%$ difference between acceptance rates between subgroups, AND at least 10 cases in each subgroup*



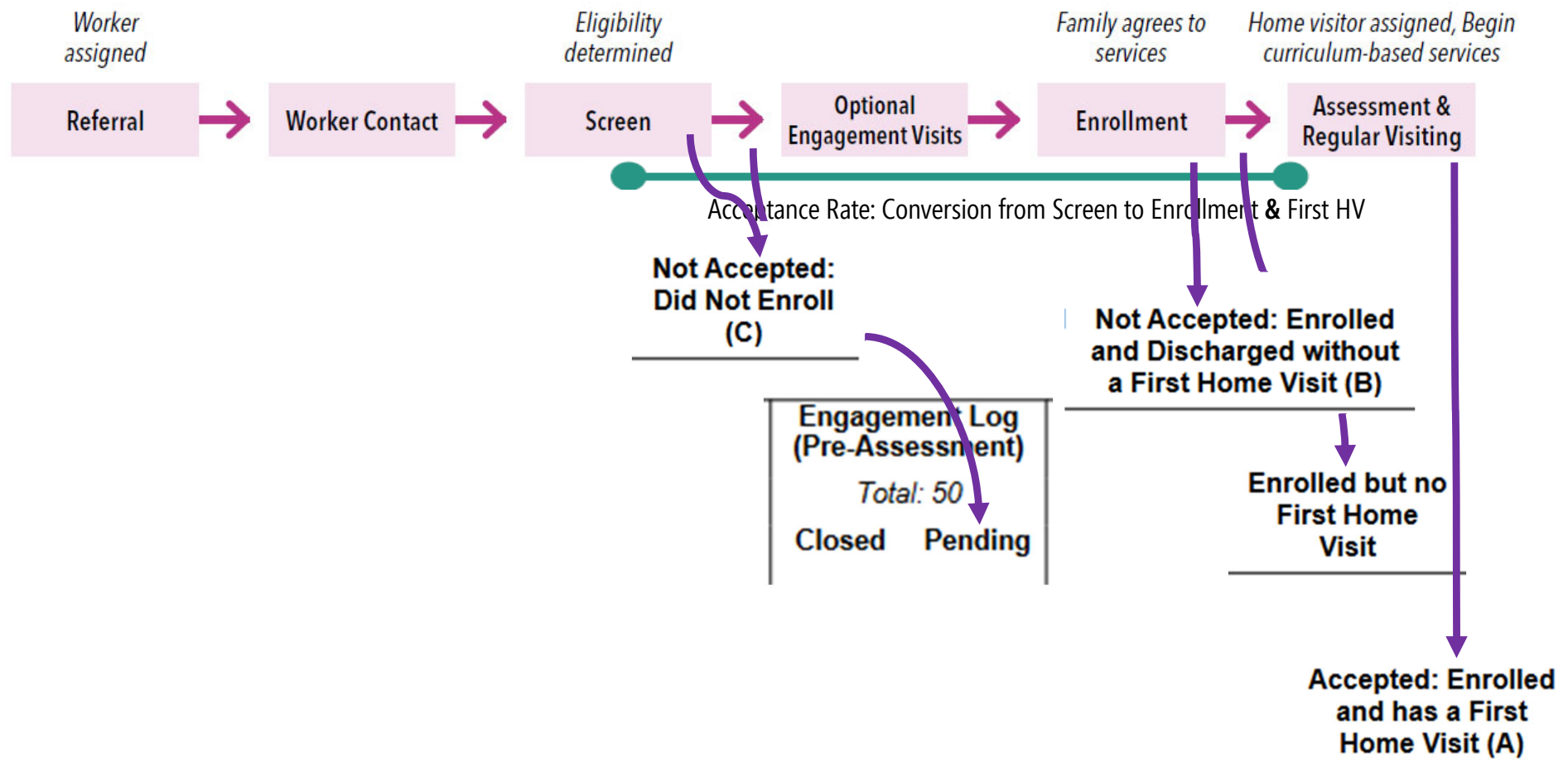
Acceptance Rate Definitions



- Conversion from **Screen to Enrollment and First HV**:
 - Acceptance rates will almost certainly be below 90% threshold: may be more around 20%.
 - As such, will need to *make a plan*: what are you going to do to increase Acceptance Rates next year?
 - Are you going to change who you target? Change your outreach strategy? Are you going to shift how you introduce program?



Acceptance Rate Definitions



Case Note ->
Engagement Log ->
Maybe HV Log, but also maybe not!

Add Case Note

PC1 ID MG84010375120

Today's Date 5/9/2023

Case Note Date

05/09/23

Contact Type (optional)

18. Visit Conducted with Parent

Warning: Certain characters can cause errors, i.e. "<" and/or ">". Any "<" or ">" typed will be automatically replaced.

Note

Conducted engagement visit with parent and they decided to enroll.

Submit Cancel

Engagement Log

1. Primary Caregiver's Identifier
MG84010375120

2. Screen Date 04/02/23

3. Worker
Lampman, Jennifer

4. Month of Activity 04/2023

5. Enter Due Date or Target Child DOB
04/07/23

6. Activity Performed

Since this form is for a one-step case and the month of activity is on or after 11/2022, the form is pre-filled.
➤ More Details
Parent refers to expectant or new parent.

<input type="radio"/> Letter mailed to Parent	<input type="radio"/> Parent came to office
<input type="radio"/> Phone call(s)/text message(s), email(s) to Parent	<input type="radio"/> Program material provided/sent to parent
<input type="radio"/> Phone call(s)/text message(s), email(s) from Parent	<input type="radio"/> Gift provided to Parent
<input type="radio"/> Visit attempted to Parent (unavailable)	<input type="radio"/> Case conference/review
<input checked="" type="radio"/> Visit conducted with Parent	<input type="radio"/> Other
<input type="radio"/> Referrals made to service other than home visiting	

7. Case Status

Was Case Assigned?

Worker Assigned:

Date Worker Assigned (Intake Date):

2. Parent Enrolls

☒ Yes ☐ No

Christian, Marie

04/03/23



1.4A&B: Acceptance Rate

Cohort: Referrals with Positive Screens with Outcomes (HV or Discharge) from 10/1/23 to 9/30/24

Outcomes:

Total Offered (N)	Enrolled but no First Home Visit	Accepted: Enrolled and has a First Home Visit (A)	Not Accepted: Enrolled and Discharged without a First Home Visit (B)	Not Accepted: Did Not Enroll (C)
109 (100%)	1 (1%)	58 (53%)	0 (0%)	29 (27%)

Does not include: Offered services but still Pending Outcome (1-1C Pending)

Referrals Total: 156			Screens Total: 110			Engagement Log (Pre-Assessment) Total: 50		Pre-Intake (2-step only) Total: 0		Enrolled Total: 59
Outcome Not Yet Entered	Closed at Referral	Continued to Screen	Negative	Positive	Offered Services	Closed	Pending	Closed	Pending	
0 (0%)	46 (29%)	110 (71%)	0 (0%)	110 (100%)	109 (99%)	29 (27%)	21 (19%)	0 (0%)	0 (0%)	59 (54%)



1.4A&B: Acceptance Rate

Cohort: Referrals with Positive Screens with Outcomes (HV or Discharge) from 10/1/23 to 9/30/24

Total Offered (N)	Enrolled but no First Home Visit	Accepted: Enrolled and has a First Home Visit (A)	Not Accepted: Enrolled and Discharged without a First Home Visit (B)	Not Accepted: Did Not Enroll (C)
109 (100%)	1 (1%)	58 (53%)	0 (0%)	29 (27%)
So 109 potentially eligible families, Referral from 10/1/23 to 9/30/24	1 has enrolled but no first HV yet <i>(could end up getting HV, or discharging w/out 1st HV)</i>	58 enrolled and had a first HV <i>(may have subsequently been discharged)</i>	0 enrolled but were discharged before they had a first HV	29 were discharged without enrolling
$109 - (1+58+0+29) = 21 \text{ pending}$				



Acceptance Rate Report

Review overall rates, then examine available factors and consider:

- Where is acceptance rate very different from overall 21%?
(10+% higher, or 10+% lower, with at least 10 people per group)
- Who are you disproportionately missing out on? Are there groups where almost everyone does not enroll?



Acceptance Rate Report

Factors Available:	<i>Type of Factor</i>
• Discharge Reason	
• Screening risk factors: PC1 under 21, Low income, Inconsistent/Lack of prenatal care, Not married	<i>D</i>
• PC1 Age, Gender, Relation to TC	<i>D</i>
• Zip Code	<i>D</i>
• Primary language	<i>D</i>
• Referral Source type	<i>P</i>
• Trimester (at screen)	<i>P</i>
• Filter/run report by Worker	<i>P</i>

	Total Offered (N)	Enrolled but no First Home Visit	Accepted: Enrolled and has a First Home Visit (A)	Not Accepted: Enrolled and Discharged without a First Home Visit (B)	Not Accepted: Did Not Enroll (C)
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Summary

Totals	109 (100%)	1 (1%)	58 (53%)	0 (0%)	29 (27%)
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Acceptance Rate - 53%

Discharge Reason

Refused	12 (11%)			0 (0%)	12 (100%)
Unable to locate	9 (8%)			0 (0%)	9 (100%)
TC aged out	4 (4%)			0 (0%)	4 (100%)
Involved Oth Prog	3 (3%)			0 (0%)	3 (100%)
Non-compliant, unresponsive	1 (1%)			0 (0%)	1 (100%)
Out of Target	0 (0%)			0 (0%)	0 (0%)
Unavail Sch/Emp	0 (0%)			0 (0%)	0 (0%)

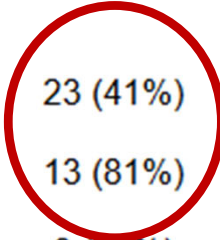
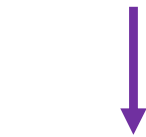
	Total Offered (N)	Enrolled but no First Home Visit	Accepted: Enrolled and has a First Home Visit (A)	Not Accepted: Enrolled and Discharged without a First Home Visit (B)	Not Accepted: Did Not Enroll (C)
Summary					
Totals	109 (100%)	1 (1%)	58 (53%)	0 (0%)	29 (27%)
Acceptance Rate - 53%					
Expectant/New parent is under 21 years of age at time of screen					
No	83 (76%)	0 (0%)	44 (53%)	0 (0%)	22 (27%)
Yes	26 (24%)	1 (4%)	14 (54%)	0 (0%)	7 (27%)
Inadequate income or no information regarding source of income					
Unknown	107 (98%)	1 (1%)	56 (52%)	0 (0%)	29 (27%)
Yes	2 (2%)	0 (0%)	2 (100%)	0 (0%)	0 (0%)
Late or no prenatal care					
Unknown	109 (100%)	1 (1%)	58 (53%)	0 (0%)	29 (27%)
Marital status is single, separated, divorced, widowed					
Unknown	107 (98%)	1 (1%)	56 (52%)	0 (0%)	29 (27%)
Yes	2 (2%)	0 (0%)	2 (100%)	0 (0%)	0 (0%)



Are %s below different from overall distributions?

Summary

	Total Offered (N)	Enrolled but no First Home Visit	Accepted: Enrolled and has a First Home Visit (A)	Not Accepted: Enrolled and Discharged without a First Home Visit (B)	Not Accepted: Did Not Enroll (C)
Totals	109 (100%)	1 (1%)	58 (53%)	0 (0%)	29 (27%)
Acceptance Rate - 53%					
Primary Language					
English	71 (65%)	0 (0%)	44 (62%)	0 (0%)	17 (24%)
Spanish	38 (35%)	1 (3%)	14 (37%)	0 (0%)	12 (32%)
Referral Source Type					
Health Clinic	56 (51%)	1 (2%)	23 (41%)	0 (0%)	20 (36%)
Other	16 (15%)	0 (0%)	13 (81%)	0 (0%)	2 (13%)
Hospital	10 (9%)	0 (0%)	6 (60%)	0 (0%)	2 (20%)
WIC	10 (9%)	0 (0%)	6 (60%)	0 (0%)	2 (20%)
Community based Organization	5 (5%)	0 (0%)	3 (60%)	0 (0%)	2 (40%)
Private Physician and Health Clinic	4 (4%)	0 (0%)	2 (50%)	0 (0%)	0 (0%)
All Program Outreach	3 (3%)	0 (0%)	1 (33%)	0 (0%)	0 (0%)
Home visiting program	3 (3%)	0 (0%)	3 (100%)	0 (0%)	0 (0%)
DSS/CWS	1 (1%)	0 (0%)	0 (0%)	0 (0%)	1 (100%)
Self-Referral	1 (1%)	0 (0%)	1 (100%)	0 (0%)	0 (0%)



Health Clinic: less likely
Other: much more
likely: what is in this
category?

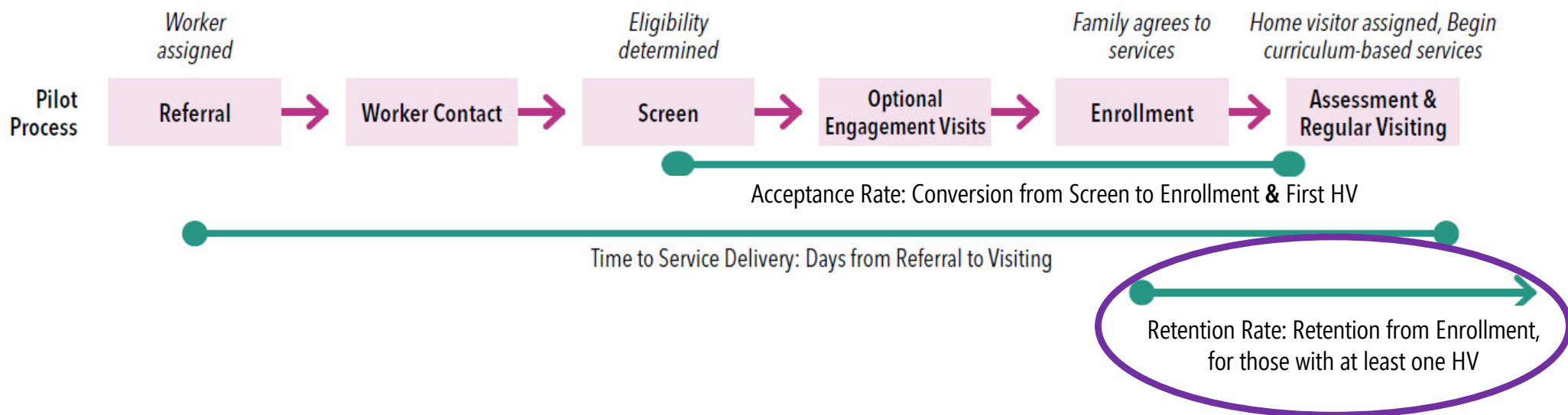
DSS/CWS: small
number, but
noteworthy...





Retention Rate Report

- Reporting time period: usually past 13-24 months
- One-Step definition: Retention from Enrollment
- Reading the (updated!) Report





Retention Rate: Reporting Time Periods

- Retention Rate: Key info, then work backwards:

What's the <i>End of Reporting Period</i> ?		End of contract year? End of PI period?
How long a <i>Retention Period</i> do you want to look at? (1 year? 6 months?)		Determines Report End Date: Someone who enrolled on the Report End Date must be given the chance to have been retained this long
How long an <i>Enrollment Window</i> do you want to look at? (Volume year?)		Determines Report Start Date: How long is your volume period?
Final Report Dates:	End: End of Reporting Period – length of Retention Period Start: Report End Date – length of Enrollment Window	



Retention Rate: Reporting Time Periods

- What if: Your 1-year retention, as of basically now?

What's the <i>End of Reporting Period</i> ?	10/31/24	10/31/24
How long a <i>Retention Period</i> do you want to look at?	1 year ->	To have a chance of being enrolled 12 months on ↑, must have been enrolled by 10/31/ 23
How long an <i>Enrollment Window</i> do you want to look at?	1 year -> (volume year)	1 year prior to ↑ enroll end date: So beginning of enrollment window is 11/1/ 22
Final dates:		Start: 11/1/22 End: 10/31/23



Retention Rate: Reporting Time Periods

- What if: 6 month retention, 1 year period, ending 12/31/24?

What's the <i>End of Reporting Period</i> ?	12/31/24 ->	12/31/24
How long a <i>Retention Period</i> do you want to look at?	6 months->	To have a chance of being enrolled 6 months on ↑, must have been enrolled by 6/30/24
How long an <i>Enrollment Window</i> do you want to look at?	1 year -> (volume year)	1 year prior to ↑ enroll end date: So beginning of enrollment window is 7/1/23
Final dates:		Start: 7/1/23 End: 6/30/24



Retention Rate: Reporting Time Periods

- Final: 1 year retention, 1 year period, ending 12/31/24

What's the <i>End of Reporting Period</i> ?	12/31/24 ->	12/31/24
How long a <i>Retention Period</i> do you want to look at?	1 year ->	To have a chance of being enrolled 1 year on ↑, must have been enrolled by 12/31/23
How long an <i>Enrollment Window</i> do you want to look at?	1 year -> (volume year)	1 year prior to ↑ enroll end date: So beginning of enrollment window is 1/1/23
Final dates:		Start: 1/1/23 End: 12/31/23



Analyses Need:

- Formal & Informal Data
 - Formal: Numbers AND Percentages
 - Informal: Information from discussions, conversations, surveys
- Demographic, Programmatic, & Social Factors!
 - Need to discuss at least **one** factor!
- **Compare** continues to discharges
- Reasons for Discharges
- Compare to previous year?

A COMPREHENSIVE analysis includes all of these!



Exceptions... for Retention Rate

- If more than 90% retention rate:
 - No analysis needed. Need to present report data showing 90% retention rate, but no further reporting is required.
 - (Extremely unlikely: 6 month retention is around 50%, one year is lower)
- If fewer than 50 families were enrolled (at any one point) over past 2 years:
 - Only need narrative, including:
 1. The *maximum number of families* that were enrolled at any one time
 2. *Informal data* about families who leave service or are retained
 3. *Reasons why families are leaving services*



Determining Impact

- Take a look at overall retention rate and total number of families included in report cohort, then determine which factors impact rate
 - *Impact potentially worth noting when: $\approx +10\%$ difference between retention rates between subgroups, AND at least 10 cases in each subgroup*



3.4A&B: Retention Rate

Cohort: Participants enrolled (received first home visit) from 10/1/22 to 9/30/23

Site: <--All-->

Case Filters used: <-- none -->

Participants enrolled excludes those where discharge reason is 'Out of Target', 'Preg Terminated/Miscarriage', 'TC Died', 'PC1 Died', 'PC1 Lost Custody', 'Transferred', 'Involved Other Program', or 'Safety Issues'

		At 3 Months	At 6 Months	At 1 year	At 18 months	At 2 years	At 3 Years	
Retention Rate		79%	72%	56%				
Enrolled Participants		57	52	40				
Total Discharged		15	20	32				
	Intake Characteristics of all Enrolled Participants	Characteristics of Those Discharged Between						
		Intake - 3 Mos.	3 - 6 Months	6 - 12 Months	12 - 18 Months	18 - 24 Months	24 - 36 Months	Retained At End
Total (N)	72	15	5	12				40(56%)

TOTAL discharged by end of each interval

How many MORE discharged each interval



3.4A&B: Retention Rate

Site: <--All -->

Case Filters used: <-- none -->

Participants enrolled excludes those where discharge reason is 'Out of Target', 'Preg Terminated/Miscarriage', 'TC Died', 'PC1 Died', 'PC1 Lost Custody', 'Transferred', 'Involved Other Program', or 'Safety Issues'

		At 3 Months	At 6 Months	At 1 year	At 18 months	At 2 years	At 3 Years	
Retention Rate		79%	72%	56%				
Enrolled Participants		57	52	40				
Total Discharged		15	20	32				
	Intake Characteristics of all Enrolled Participants	Characteristics of Those Discharged Between						
		Intake - 3 Mos.	3 - 6 Months	6 - 12 Months	12 - 18 Months	18 - 24 Months	24 - 36 Months	Retained At End
Total (N)	72	15	5	12				40(56%)

Demographic Factors at Intake

Age @ Intake								
Under 18	5	(7%)					1	(20%)
18 up to 20	5	(7%)			1	(20%)	2	(40%)
20 up to 30	35	(49%)		6	(17%)		21	(60%)
30 and Over	27	(38%)		5	(19%)		16	(59%)

Grey %s = % of Grey N

Initial sample breakdown:

N, % of start group who dropped out in interval

Remaining at end of period: start here, to see if there's a diff in retention rates

3.4A&B: Retention Rate

Site: <--All -->

Case Filters used: <-- none -->

Participants enrolled excludes those where discharge reason is 'Out of Target', 'Preg Terminated/Miscarriage', 'TC Died', 'PC1 Died', 'PC1 Lost Custody', 'Transferred', 'Involved Other Program', or 'Safety Issues'

		At 3 Months	At 6 Months	At 1 year	At 18 months	At 2 years	At 3 Years	
Retention Rate		79%	72%	56%				
Enrolled Participants		57	52	40				
Total Discharged		15	20	32				
	Intake Characteristics	Characteristics of Those Discharged Between						Retained At End
	of all Enrolled							
	Participants	Intake - 3 Mos.	3 - 6 Months	6 - 12 Months	12 - 18 Months	18 - 24 Months	24 - 36 Months	
Total (N)	72	15	5	12				

Demographic Factors at Intake

[illegible]



3.4A&B: Retention Rate

		At 3 Months	At 6 Months	At 1 year	At 18 months	At 2 years	At 3 Years
Retention Rate		79%	72%	56%			
Enrolled Participants		57	52	40			
Total Discharged		15	20	32			
	Reasons for all those discharged in this cohort	Discharge Reasons for Those Discharged Between					
		Intake - 3 Mos.	3 - 6 Months	6 - 12 Months	12 - 18 Months	18 - 24 Months	24 - 36 Months
Discharged in interval		15	5	12			
Family Objects	1	1(100%)					
Graduated	1			1(100%)			
Non-compliant, unresponsive	7	4(57%)	1(14%)	2(29%)			
Refused	11	5(45%)	2(18%)	3(27%)			
Refused New FSS	5		1(20%)	3(60%)			
Unable to locate	8	5(63%)	1(13%)	2(25%)			
Unavail Sch/Emp	1			1(100%)			

3.4A&B: Retention Rate

		At 3 Months	At 6 Months	At 1 year	At 18 months	At 2 years	At 3 Years
Retention Rate		79%	72%	56%			
Enrolled Participants		57	52	40			
Total Discharged		15	20	32			
	Referral Sources for all those discharged in this cohort	Referral Sources for Those Discharged Between					
		Intake - 3 Mos.	3 - 6 Months	6 - 12 Months	12 - 18 Months	18 - 24 Months	24 - 36 Months
Discharged in interval		15	5	12			
Child Protective Services	1	1(100%)					
Community based Organization	4	2(50%)		1(25%)			
Health Clinic	18	4(22%)	1(6%)	5(28%)			
Home visiting program	2		1(50%)				
Hospital	5	1(20%)	1(20%)	1(20%)			
Other	10	3(30%)		2(20%)			1(10%)
WIC	32	4(13%)	2(6%)	3(9%)			



3.4A&B: Retention Rate Report Includes:

- **Demographic**

- Age
- Marital Status
- Parity
- Education
- Employment
- Primary Language
- Race, Ethnicity

- **Programmatic**

- Average # HVs
- Level at Discharge
- Multiple HVs
- Time between
Screen & Assessment
- Trimester (at Intake)
- Referral Source

- **Social**

- Assessment Scores
- Whose Score Qualifies
- PC1 Issues at
Assessment

Also Includes:

Reason for Discharge, Referral Source
Can be run by Worker! (Programmatic factor)
Filter by CWP!



3-4.A&B Retention Rate Discharged Case Details Report

3-4.A and B Retention Rate Discharged Case Details

Cohort: Participants enrolled from 07/01/2022 to 06/30/2023

Site: <--All -->

Case Filters used: <-- none -->

Participants enrolled excludes those where discharge reason is 'Out of Target', 'Preg Terminated/Miscarriage', 'TC Died', 'PC1 Died', 'PC1 Lost Custody', 'Transferred', 'Involved Other Program', or 'Safety Issues'

Current Worker: Adneris Hamilton

Supervisor: Brittney Belchier-Green

PC1ID	Intake Date	Discharge Date	Discharge Reason	Last Home Visit	Retention Duration
CR88130386581	09/12/2022	11/11/2022	Refused New FSS	10/24/2022	1 Months
DC91130387446	07/28/2022	11/11/2022	Refused New FSS	09/26/2022	2 Months



Measuring Rates: Informal Information

- Formal & Informal Data
 - Formal: Numbers AND Percentages
 - Informal: Information from discussions, conversations, surveys
- Informal data can support formal (give context, perspective), or can cover new factors!
 - If important factor not in these reports: Consider using INFORMAL information to discuss, evaluate



Plans Need:

- Must address (D,P,S) factors identified in your analysis!!
- 3: Have implemented plan (ongoing), report on progress
- 2: Discuss plan, but not yet implemented
- 1: No plan; Plan not related to increasing rate; Plan not based on analysis or does not address D, P, S factors identified



Where to Finish

- Think again to whatever last year's plan was/your CQI project is. Is it working?
- Yes: seeing improvements for those groups!
 - Should you keep going?
 - Or have you maxed out likely improvement, so need new plan?
- No: don't see improvements ☹️
 - Should you keep targeting same group and try new strategy?
 - Or should you shift to another strategy?



Where to Finish

- **And:** Did you notice anything else that makes you want to address a new issue, build off new success?
 - For examples here:
 - Acceptance rate:
 - Adequate income, married, English speaking: less likely to accept
 - Late prenatal care, age 30+, coming from HV program: more likely to accept
 - *Referred from CPS: small number, but all enroll & discharge before HV*
 - What sort of plan could you make to address?
 - Retention: Language, discharge reason “unable to locate” early on
 - What sort of plan could you make to address?



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Thank you!



Questions?