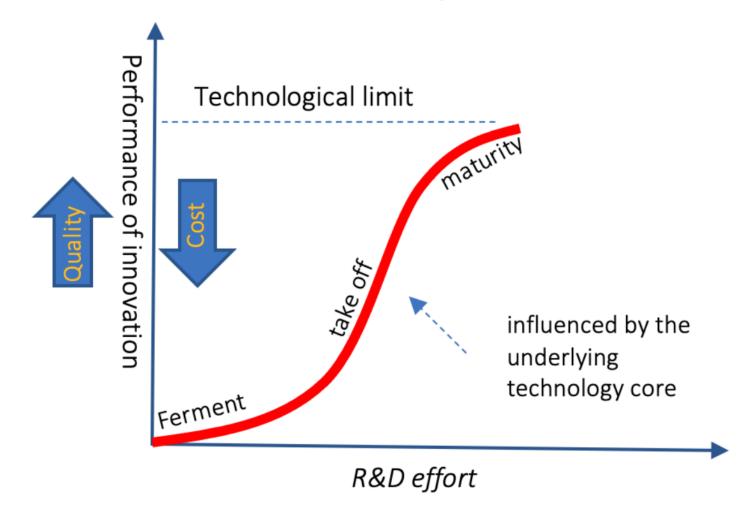
# M6 - Innovation Matrix, Innovation Disruption

# S-Curve of Innovations Driven By Tech



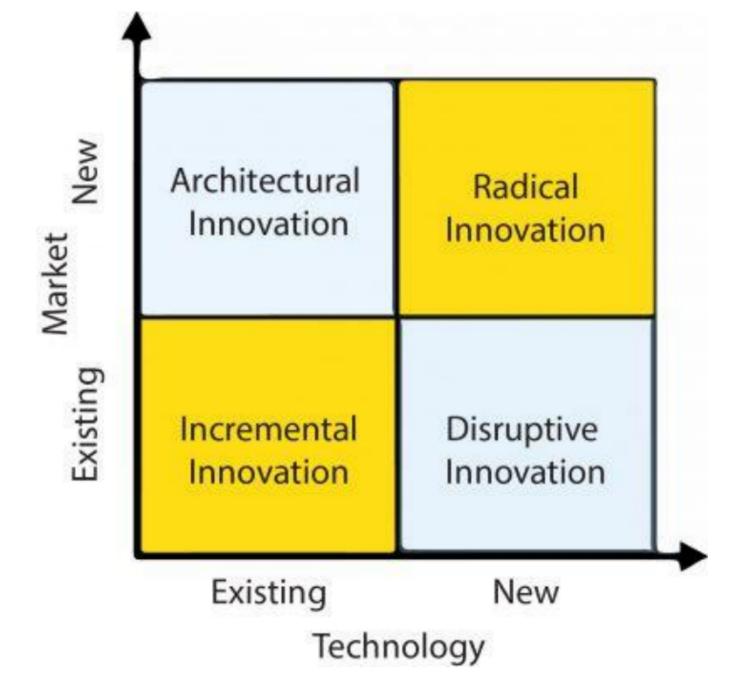
#### **Amara's Law**

We tend to overestimate short-term effects of new technologies while underestimating their long-term effects.

## **Types of Innovation**

### Technology vs. Market

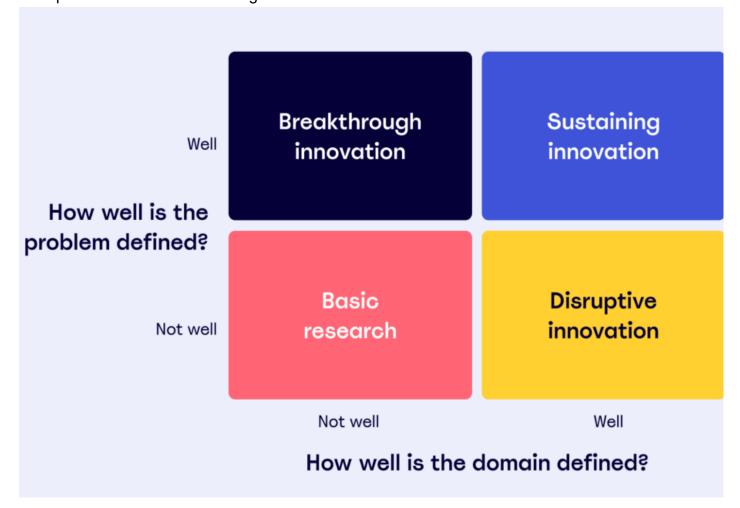
- Incremental: Small updates to existing product
  Eg: How new iPhones are barely different from the previous ones
- Architectural: Take existing tech and reframe them to create a new market
  Eg: Sony's Walkman casette player + speaker + headphones
- Disruptive: New technology/business model (usually starts as a niche product) overtaking established competitors
  - Eg: Netflix's streaming service
- Radical: New tech that fundamentally changes industries/markets
  Eg: CRISPR gene editing, first PC by IBM



#### Problem vs. Domain

- Basic Research: Scientific research w/o immediate commercial application
  Eg: Discovery of quantum mechanics
- Sustained Innovation: Same thing as incremental innovation
- Breakthrough Innovation: Same thing as radical innovation

• Disruptive Innovation: Same thing



#### Job-to-be-done

- Clayton Christensen, HBR
- Instead of making a product that fits in a so-called market category, understand the "job" that the customer wants the product to do and focus on that