Christian A. Kalama

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Checkout my Technical Projects! → https://ckalama.github.io/GitHub-Professional-Portfolio/

STRATEGIC/INNOVATIVE/LOGICAL

Ambitious and results-driven individual with an accomplished background in the facilitation of relationships and building rapport with clients. Adjusting to a COVID lifestyle, gained vast knowledge and experience in the technical realm related to full-stack software development. Seeking an ENTRY-LEVEL JUNIOR DEVELOPER role, where I can apply the knowledge granted to me by Northwestern University's Full-Stack Web Development Bootcamp. A natural collaborator and willing to go the extra mile in a team setting and lead where needed. Applying logical solutions to complex software problems to come to an answer, and utilizing multiple schools of thought offered through the Bootcamp to succeed professionally.

TECHNICAL SKILLS / ACUMEN

- Stacks: MERN | HTML/CSS/JS | Node.js/Express/MySQL | Node.js/Express/MongoDB |
- Languages: HTML, CSS, Javascript, Jquery
- Front-End Development: React.js, HandleBars, HTML/CSS
- Back-End Development: Node.js, Express.js, Mongoose, NPM Packages(Installation, etc.),
- Databases: MySQL, MongoDB(NoSQL)
- Deployment: Heroku, GitHub, MongoDB Atlas, MySQL Jaws

PROJECTS

Smug Sheep | https://github.com/jyocus/Smug-Sheep | https://still-sands-13571.herokuapp.com/

- An Anonymous blog where Users can post positive news and create a authenticated user account.
- Responsible for API Implementation & User Authentication
- React.js, Mongo, Node.js, Express, MaterialUI

React Google Book Search | https://github.com/CKalama/React-GoogleBook-Search | https://warm-wildwood-53138.herokuapp.com/

- A React GoogleBooks Search Engine utilizing Google's API tools.
- Implemented Google's API database, Created a Simple React Layout & utilized States and JSX,
- React.js, Node.js, Express

Veggie Vision | https://github.com/aeesley/veggie-vision | https://dry-oasis-44384.herokuapp.com/

- Designed a Fun Vegetable Dictionary with Visual Appeal and Informative Information.
- Designed the Back-End Express Routing, Server, Configuration of Database to Server and Client, and Local Storage Components to Store Vegetable Factual Information.
- HandleBars, JavaScript, Node.js, Express, MYSQL

PROFESSIONAL EXPERIENCE

Frank Recruitment Group, MFI, Chicago, IL

Salesforce Technical Team Leader

- Assisted with generating and driving a sales strategy to capture new Salesforce clients in the Chicagoland area.
 In 6 weeks, successfully interviewed, trained, and onboarded two new Technical Recruiters.
- Led The Salesforce Team in sourcing and interviewing most placeable candidates to generate a pipeline.
- **Gained a strong understanding** of the Salesforce ecosystem, Salesforce Certifications, and Salesforce professionals.
- Despite COVID-19, successfully captured new business client seeking Salesforce professionals.

K-Force Finance & Accounting, Chicago, IL

Aug. 2019 - Jan. 2020

Feb. 2020 - May. 2020

Fin-Tech Client Relationship Specialist

- Help spearhead Finance/Accounting transformation into capturing Finance-Tech clients for staffing needs.
- Cold Call over 30 new & existing business contacts daily to schedule client visits to understand a client's needs.
- Maintain up to 10 job orders simultaneously and assist Delivery team with filtering candidates to client(s).
- Assist Candidates with Underwriting Programs, Excel, and WPM Tests to ensure Client's requirements were met.
- Travel across Chicagoland to meet clients, assist candidates with their first day, and address any additional needs for clients.
- Built a Book of Business comprised mainly of Fortune 100 and Tech companies, accumulating over \$100k in YTD GP.

CS Recruiting, Highland Park, IL

Sept. 2018 - Aug. 2019

3rd-Party Logistics & Supply Chain Recruiter

- Utilize various sourcing strategies on multiple job platforms to identify strong candidates for job orders and potential clients.
- Screen & interview top-profile candidates for job orders and serve as a liaison between client & candidate.
- Coach and assist potential candidates with their career endeavors and future interviews.
- Maintain up to 12 job orders and efficiently funnel local candidates for clients across the U.S & Canada.
- Serve as an interim Account Manager for one week and managed client expectations regarding job orders.
- Successfully placed 10 candidates in 3 quarters utilizing leadership skills to guide candidates to success and managing client's expectations efficiently.

EDUCATION

Northwestern University: College of Professional Studies

- Full-Stack Software Development Certification

08/2020 - 12/2020

University of Iowa: College of Liberal Arts & Sciences

- B.A: Psychology

- Minor: Human Resources

08/2014 - 08/2018

AWARDS/RECOGNITIONS/SERVICE

Shorts' Burger and Shine Restaurant, Iowa City, IA

<u>Jul. 2017 - Jul. 2018</u>

Head Bartender

- Manage and maintain inventory checks of liquor and food stock.
- Check balancing and issuing of checks to restaurant's multiple vendors.
- Establish strong repertoire with long-standing customers and provide advanced orders for clients.
- Provide administrative support for managerial functions including creating revised business deals to better company's profits.
- Vastly improved upon time management and interpersonal skills by balancing multiple projects and clients.

Sigma Nu Fraternity Aug. 2014 - Current

Scholarship Committee, Chaplain Committee

- Developed a strategic scholarship plan which increased the 150-man chapter's GPA by .3 points.
- Coordinated a multitude of brotherhood projects that banded together members in a harmonious fashion.
- Developed a style of leadership that insists on the maintenance of finer details and the facilitation of people to a greater common goal.

<u>Northwestern University</u> <u>Aug.2020 – Dec.2020</u>

Project Manager (BootCamp Project)

- Delegated responsibilities of the group throughout the entirety of the project. Ensured each group member was focused on daily task at hand.
- Properly maintained a positive working environment where group members were able to focus on tasks at hand without distraction.
- Ensured proper deployment of project, as well as cleaning up bugs and errors before launch day.