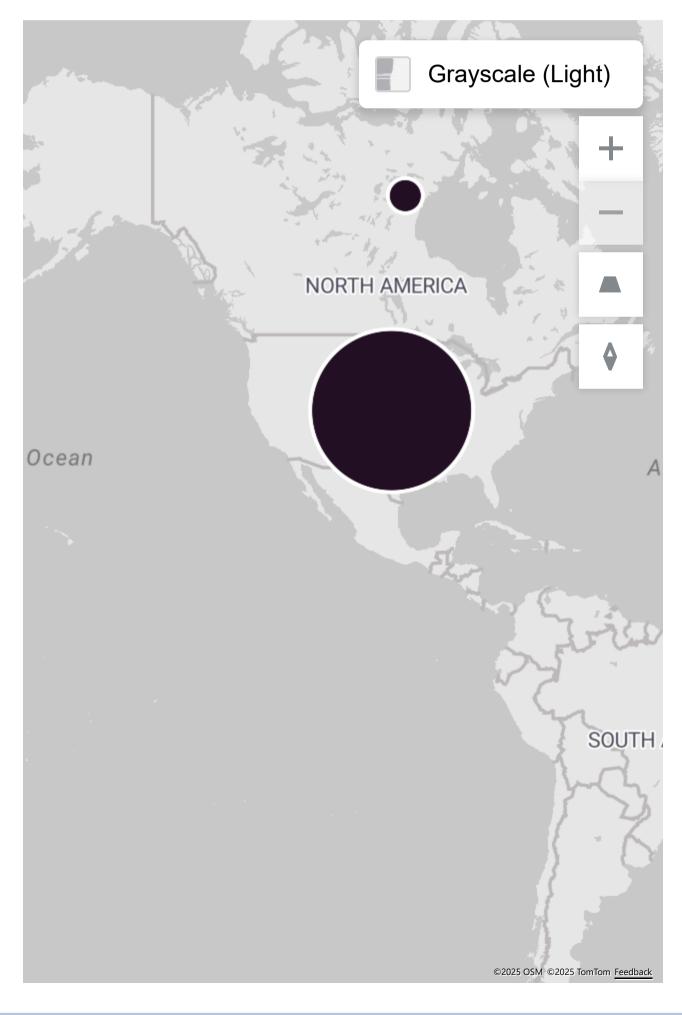
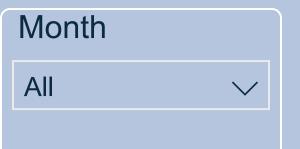
# SALES ONLY ONLY

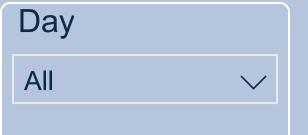
# REPORT

## Count of Order Quantity by Country-Region



Year
2019 ~





Total Sales and Sales
Target by Year

#### Top Reseller

#### A Bicycle Association

First Reseller

4.81M

Goal: 3.02M (+1.79M +59.24%)

12K Sum of Order Quantity

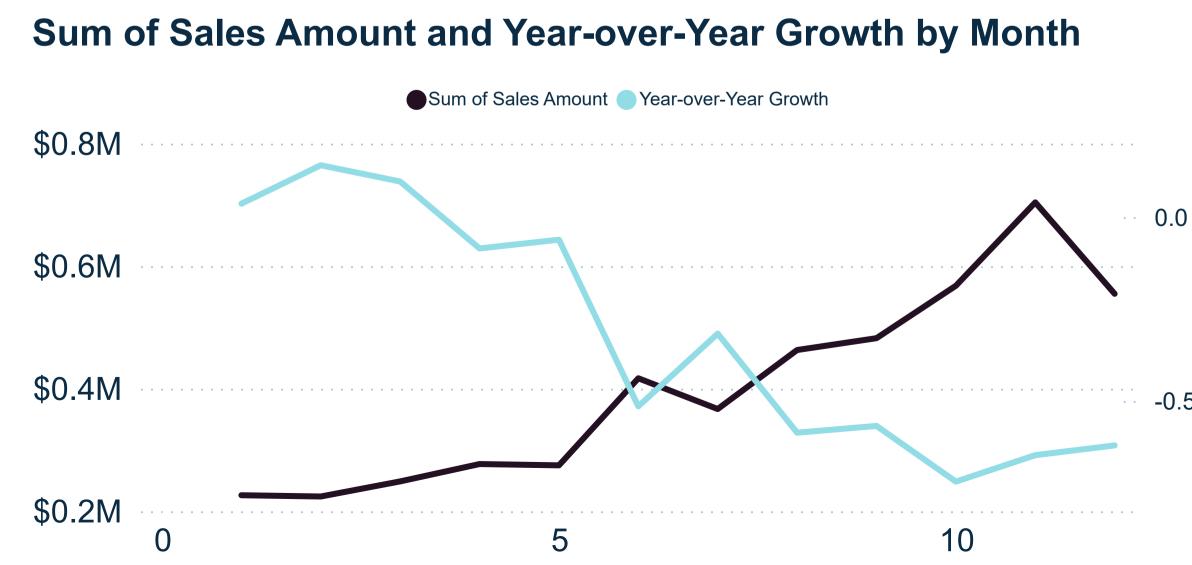
> Oceania \_ \$637.37K

386.78
Average Sales

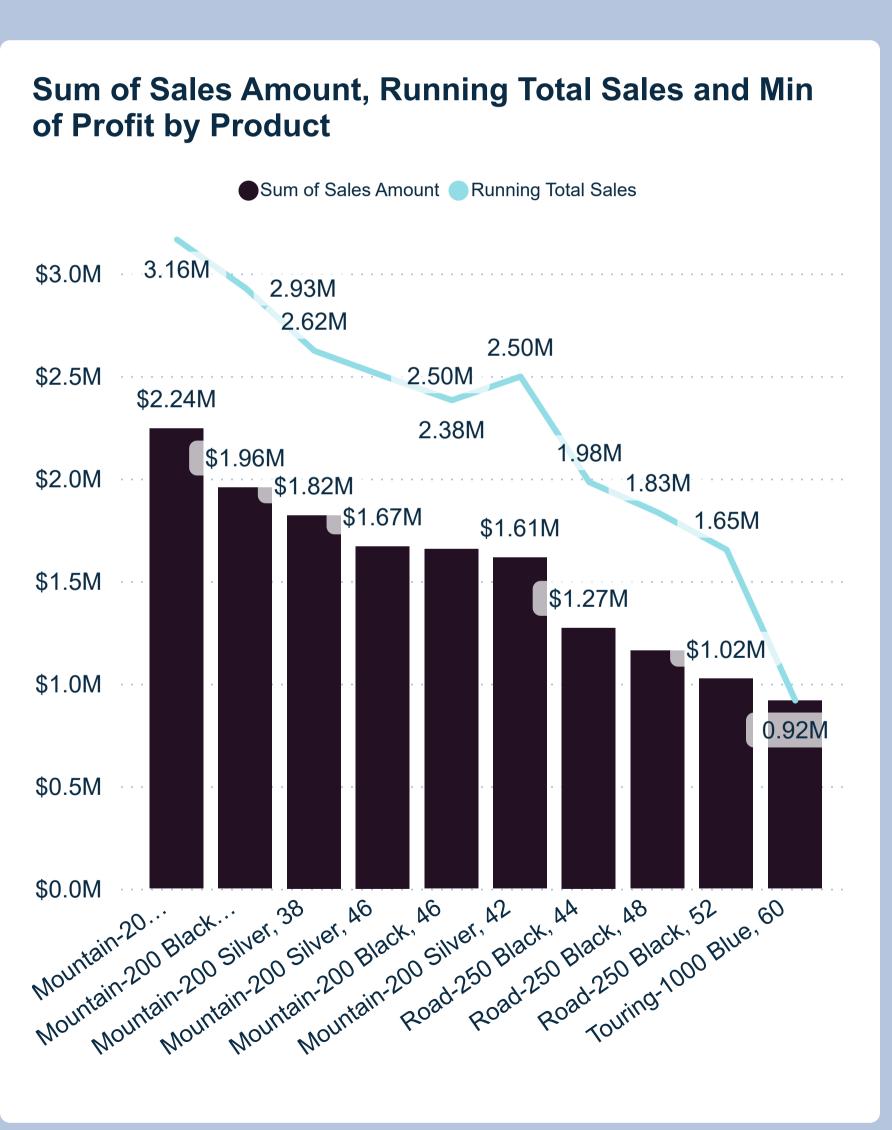
\$1.99M

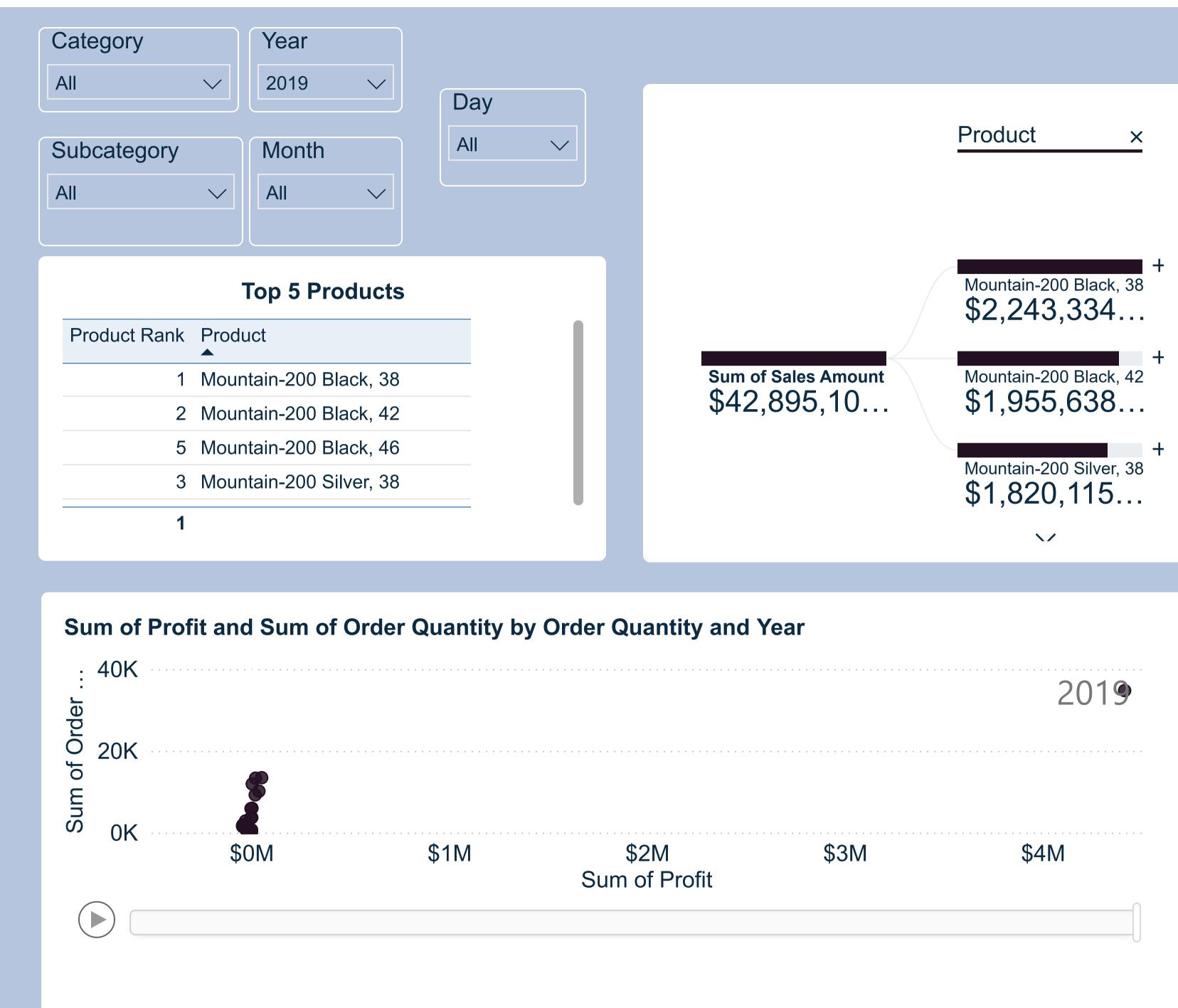
Sum of Profit

# Sum of Profit by Continent © Europe © Oceania © North America North A... \$495.20K Europe \$866.... \$0.6M



# PRODUCT ANALYSIS



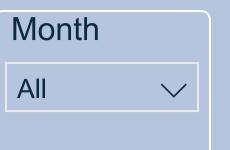


# Customer Insights













28K Sum of Order Quantity 5.56K Outliers

## **Top Customer**

First FirstName

Maurice

First Second Name **Shan** 

#### \$7.91M

Sum of Sales Amount

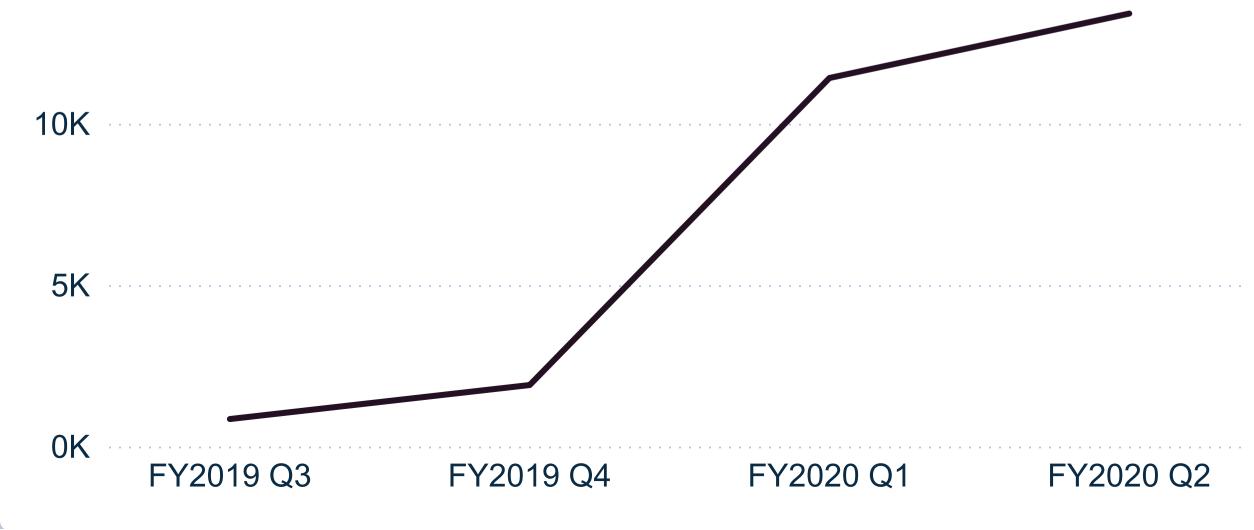
\$3.18M

Sum of Profit

#### **Top 10,000**

Customer ID	FirstName	Second Name	Country-Region	Sum of Sales Amount ▼
AW00011433	Maurice	Shan	France	\$8,205.61
AW00011439	Janet	Munoz	France	\$7,775.12
AW00012132	Kaitlyn	Henderson	France	\$5,022.96
AW00012655	Larry	Vazquez	France	\$5,001.36
AW00012301	Nichole	Nara	France	\$4,978.06
AW00013263	Kate	Anand	France	\$4,973.80
AW00016416	Brian	Rivera	France	\$4,971.68
AW00012308	Margaret	He	France	\$4,967.96
AW00016400	Theodore	Ramos	France	\$4,958.28
AW00012333	Terrance	Rodriguez	France	\$4,955.96
AW00012321	Rosa	Hu	France	\$4,944.34
AW00012650	Aaron	Wright	France	\$4,940.37
AW00012323	Lawrence	Alonso	France	\$4,938.64
AW00016415	Andre	Patel	France	\$4,930.68
Total			_	\$7,913,274.98

#### **Sum of Order Quantity by Fiscal Quarter**

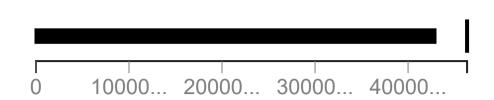


**Total Sales and Sales Target by Year** 

42<sub>90</sub>M

Goal: 33.57M (+9.33M +27.78%)

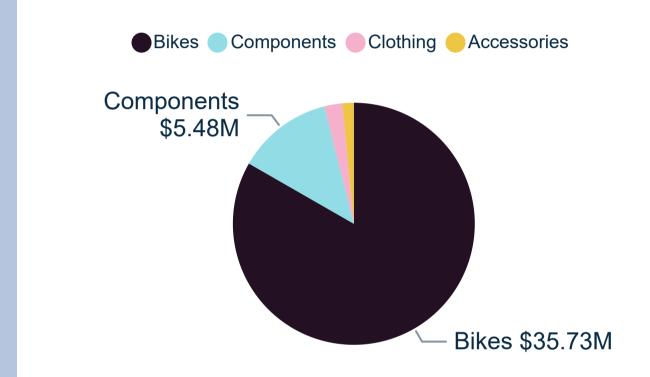




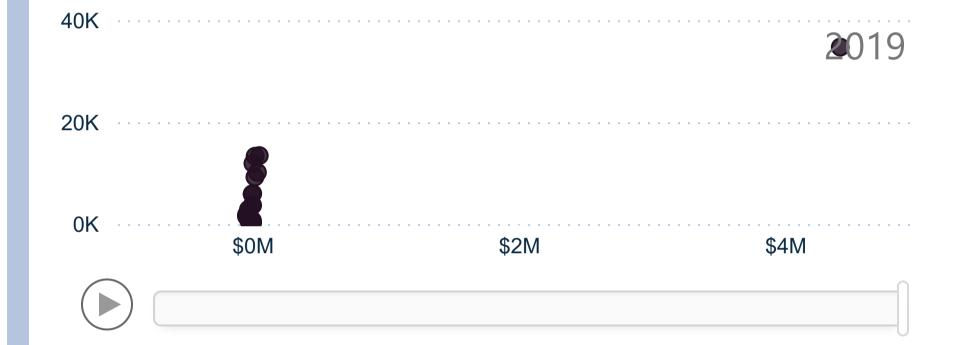
## Profit Margin, Minimum Value, Maximum Value and Profit Target



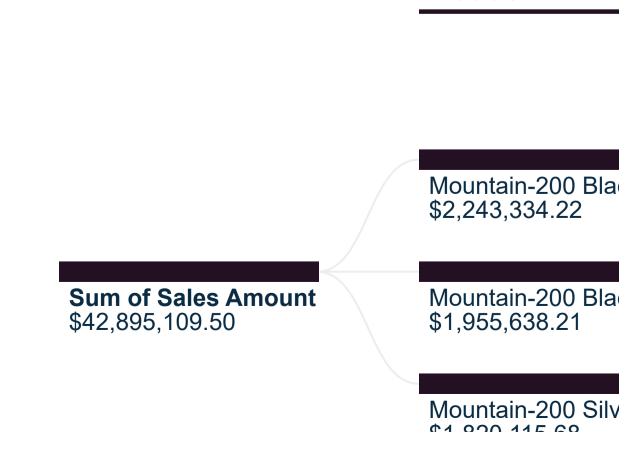
#### Sum of Sales Amount by Category



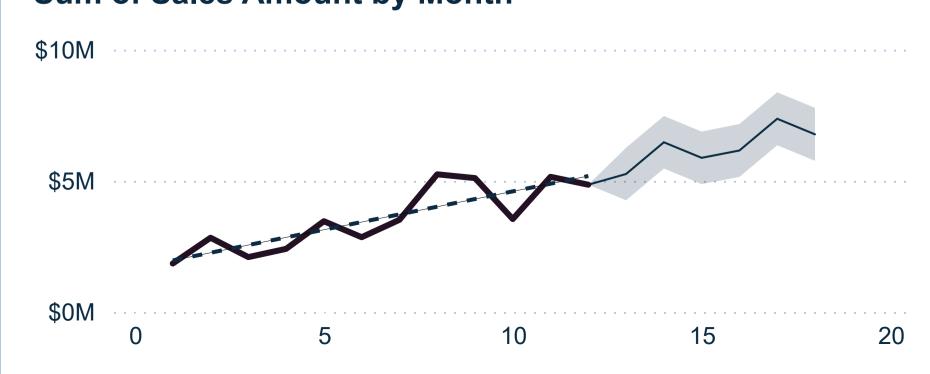
## **Sum of Profit and Sum of Order Quantity by Order Quantity and Year**



#### **Product**



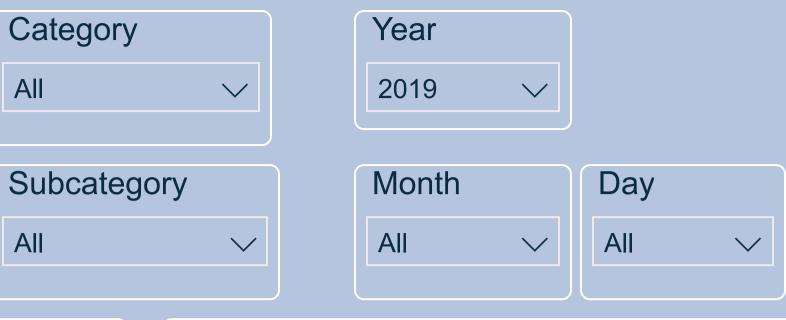
#### **Sum of Sales Amount by Month**



## **Count of Order Quantity** by Country-Region



# PRODUCT ANALYSIS



#### **Sum of Sales Amount and Min of Profit by Product** \$2.24M \$1.96M \$2.0M \$1.82M \$1.67M \$1.61M \$1.5M \$1.27M \$1.16M \$1.02M \$1.0M \$0.92M \$0.5M \$0.0M Mountain-200 Black, 42 Mountain-200 Silver, 38 Mountain-200 Silver, 46 Mountain-200 Black, 46 Mountain-200 Silver, A2 Road-250 Black, 44 Road-250 Black, 52 Touring-1000 Blue, 60 Road-250 Black, 48



