

CODECELL-CMENTUREST CODECE

Category Code: C3

Problem Statement Title: SeedLings

Team Name: FireFlow

Institute Name: Vivekanand Education Society's Institute of Technology

























Idea / Approach details (& implemented features)

Approach:

- Investment Matchmaking platform powered by UPTIQ AI
- Startups can register, upload pitch decks, and submit financial documents, which Uptiq AI will analyze to generate automated financial reports and risk scores
- Investors will undergo validation, ensuring credibility through Al-driven trust scoring
- The platform enables **Al-driven matching**, helping investors find high-potential startups. To prevent fraud, investors will stake funds before closing deals.

Implemented Features:

- Investors Trust score Agent
- Debt Equity Optimization Agent
- Dynamic Credibility Scores for startups

Innovation (Showstopper)

- 1. Intelligent Startup-Investor Matchmaking Powered by Uptiq AI
- 2. Investors can schedule zoom calls with their chosen startup
- 3. Al-Driven Credibility and Trust Scoring to fill the trust gap between startups and investors
- 4. Documents Validation for startups to identify the hidden false patterns & mistakes

Tech Stack

FrontEnd : React.js , tailwind css

→ Backend : firebase

→ Tools: Uptiq Al

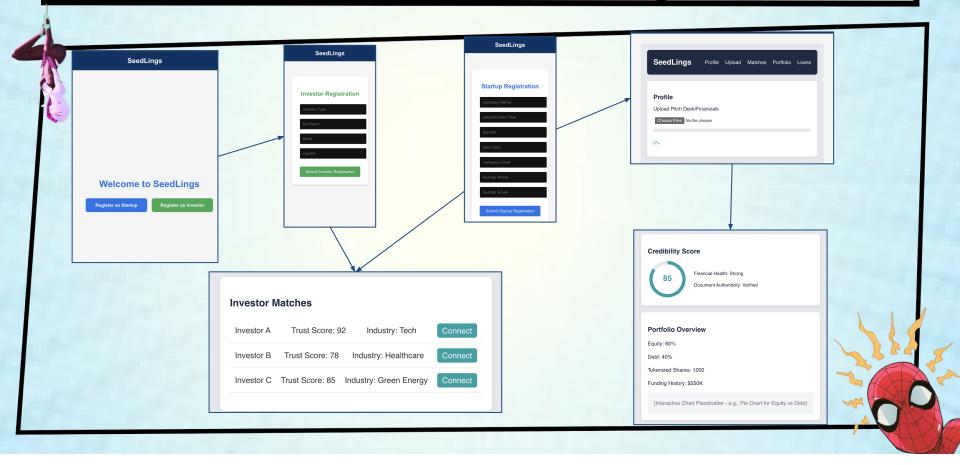








Implementation/Prototype/Use Case Diagram (screenshots)



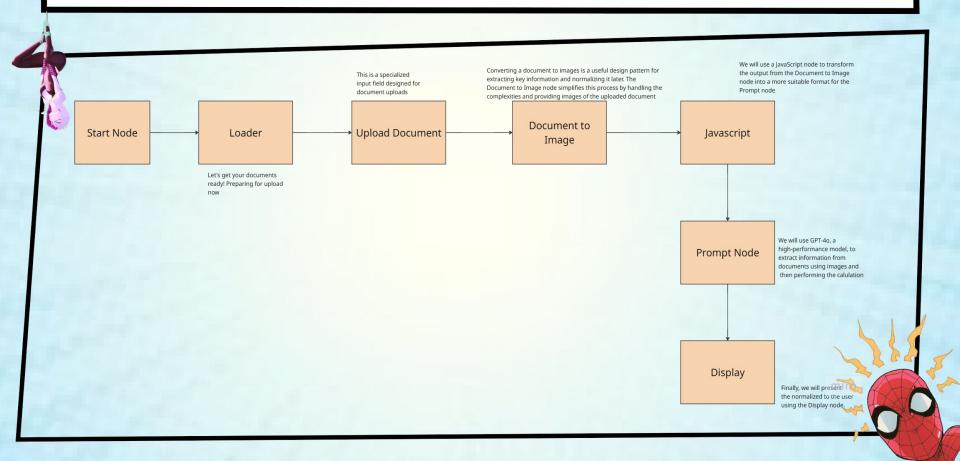
In case of Uptiq category - Your Uptiq Agent (explain in detail)

Al agent with following intents

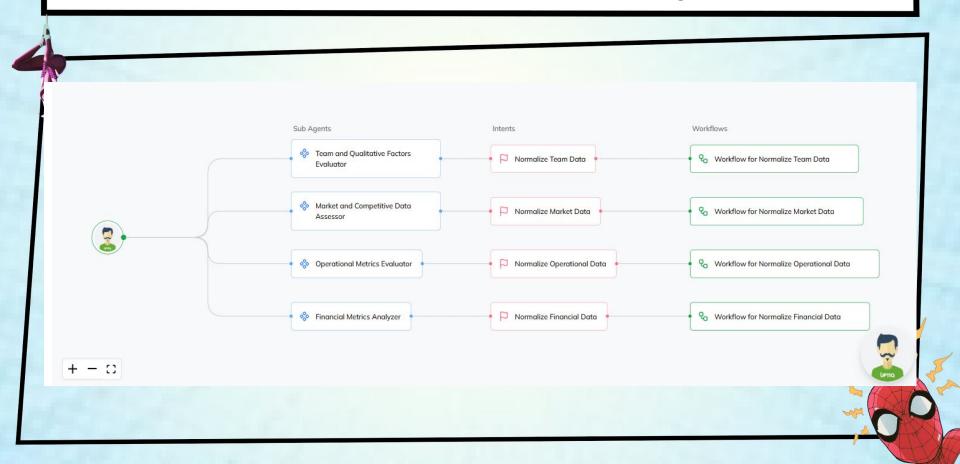
- 1. Risk Assessment
- 2. Credibility Score calculation
- 3. Investor Trust Scoring
- 4. Debt Equity Optimization

The reports for all these will be stored in Uptiq Tables and will be fetched from it

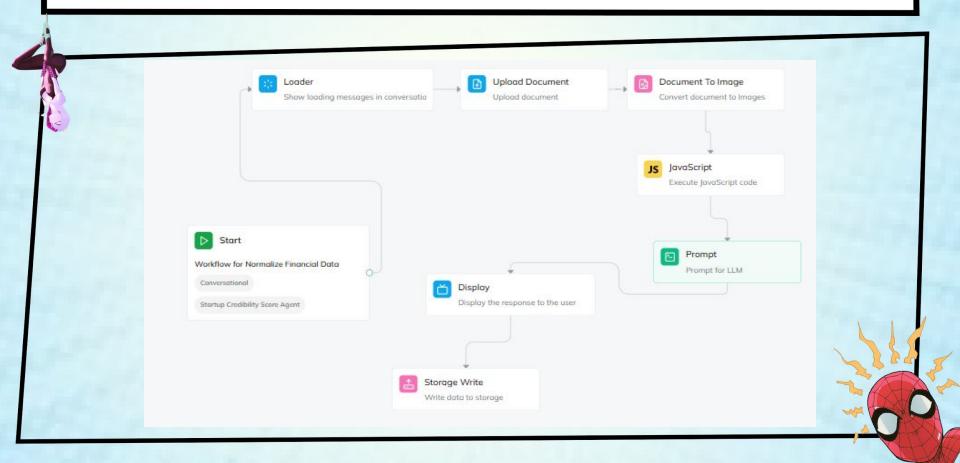
Dynamic Credibility Score Calculation Al Agent



Dynamic Credibility Score Calculation Al Agent Uptiq SS

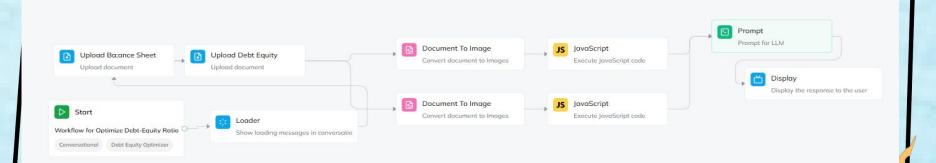


Dynamic Credibility Score Calculation Al Agent Uptiq SS



Debt Equity Optimization

Debt Equity Optimization : give optimization based on balance sheet and debt equity report



Risk Assessment

Risk Assessment Analysis Financial Reports Table Risk Assessment input from user on Table Read analysis which table to analyse Javascript to filter data **GPT** Output

Here's a risk assessment based on the provided data:

- ExampleCorp
- Debt-to-Equity Ratio: 2.5 (High)
- Interest Coverage Ratio: 4.0 (Good)
- Credit Score: 720 (Good)
- Assessment: Moderate risk due to high debt but offset by good interest coverage and credit score.
- 2. FinTech Inc
 - o Debt-to-Equity Ratio: 2.0 (High)
 - Interest Coverage Ratio: 3.75 (Good)
- Credit Score: 650 (Moderate)
- · Assessment: Higher risk due to lower credit score and high debt.
- 3. AutoMotive Ltd
 - o Debt-to-Equity Ratio: 1.6 (Moderate)
- Interest Coverage Ratio: 2.57 (Moderate)
- Credit Score: 580 (Poor)
- Assessment: High risk due to low credit score and moderate interest coverage.

4. RetailWorks

- o Debt-to-Equity Ratio: 1.2 (Moderate)
- o Interest Coverage Ratio: 4.0 (Good)
- Credit Score: 700 (Good)
- Assessment: Lower risk compared to others, supported by good credit score and interest coverage.

Overall Risk Assessment:

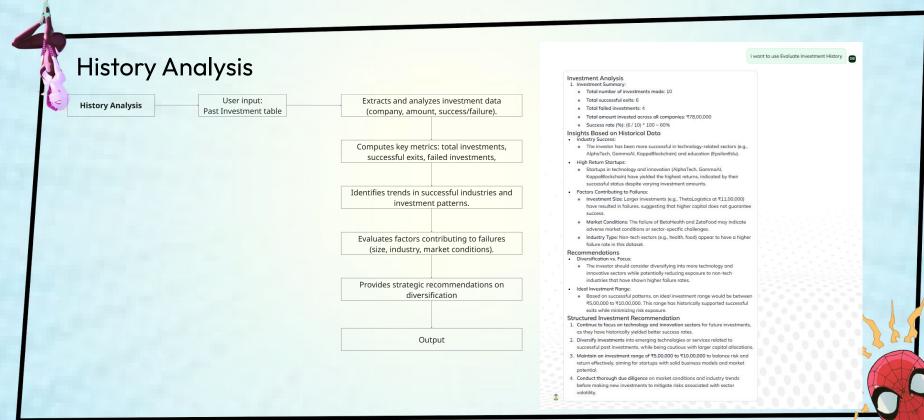
- ExampleCorp: Moderate risk
- · FinTech Inc: Higher risk
- AutoMotive Ltd: High risk
- · RetailWorks: Lower risk

Investors should consider industry trends, potential economic factors, and individual investment goals alongside these assessments.

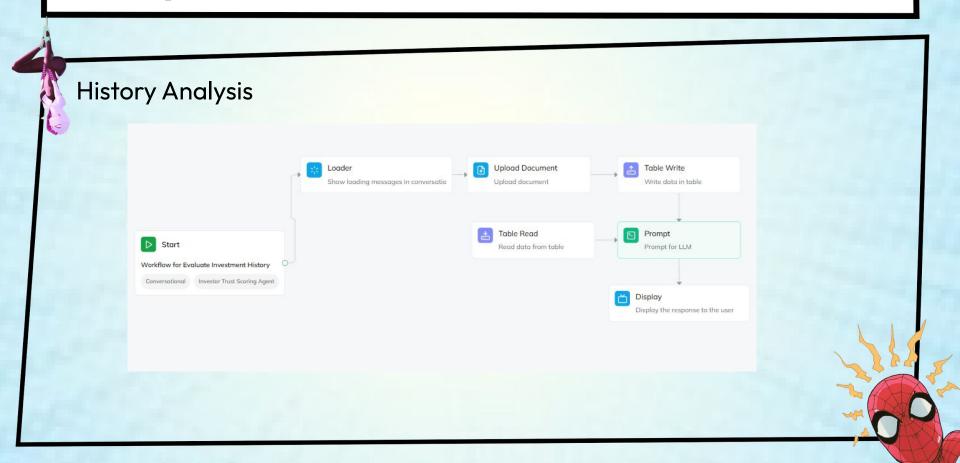
I want Financial Risk Assessment

CD

History Assessment



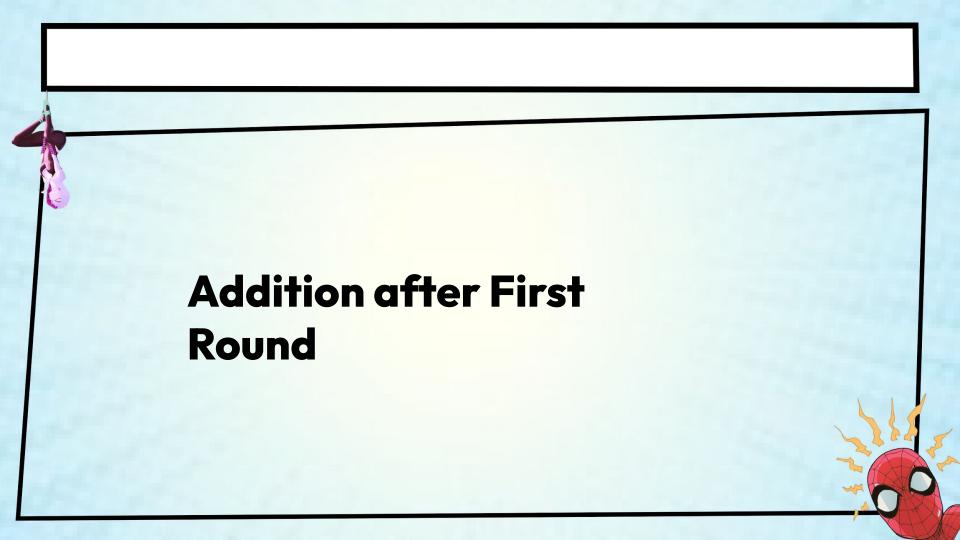
History Assessment



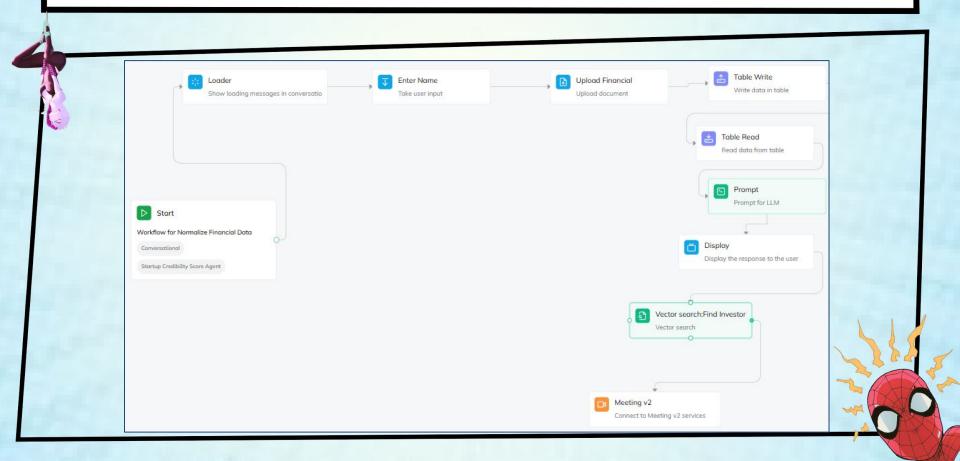
Important Ratio Calculation

Ratio calculation

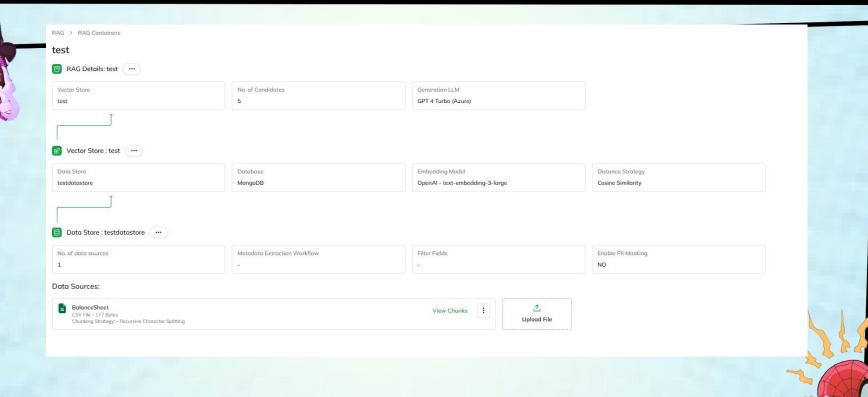
```
Ratio calculation
1 const main = () => {
       let csvString = input.data;
       let records = parse(csvString, { columns: true });
       let results = records.map(row => {
           let debt = parseFloat(row["Debt (USD)"]);
            let equity = parseFloat(row["Equity (USD)"]);
            let ebit = parseFloat(row["EBIT (USD)"]); // Assume EBIT as Net Income
10
           let debtToEquity = equity > 0 ? (debt / equity).toFixed(2) : "N/A";
11
           let returnOnEquity = equity > 0 ? ((ebit / equity) * 100).toFixed(2) + "%" : "N/A";
12
13
           return {
14
                "Company Name": row["Company Name"],
15
               "Debt-to-Equity Ratio": debtToEquity,
16
               "Return on Equity (ROE)": returnOnEquity
17
18
       });
19
20
       console.log("Financial Ratios Calculation:");
21
       console.table(results);
22
```



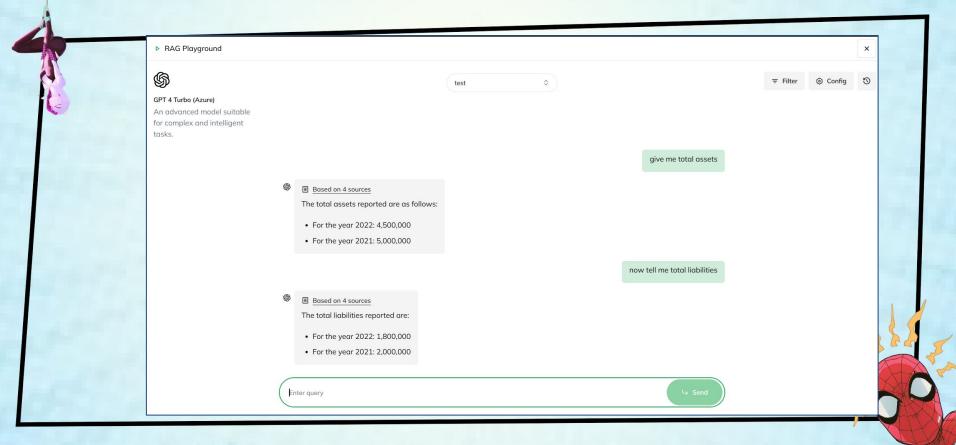
Startup Flow (Store their data, get credibility score and find the best investor)



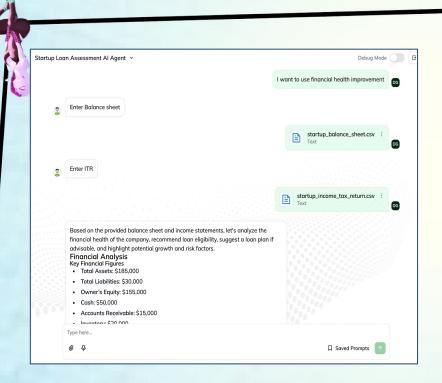
RAG (Structure)



RAG (Implementation Outputs)



Loan Assessment Agent



Based on the provided balance sheet and income statements, let's analyze the financial health of the company, recommend loan eligibility, suggest a loan plan if advisable, and highlight potential growth and risk factors Financial Analysis Key Financial Figures • Total Assets: \$185,000 Total Liabilities: \$30,000 Owner's Equity: \$155,000 Cash: \$50,000 Accounts Receivable: \$15,000 Inventory: \$20,000 Short-term Debt: \$20,000 Accounts Payable: \$10,000 Current Ratio: [\text{Current Ratio} = \frac{\text{Total Current Assets}} ${\text{Current Liabilities}} = {\text{S5,000}{30,000}} = 2.83$ A current ratio above 2 indicates strong liquidity. The company can cover its short-term obligations comfortably. Debt-to-Equity Ratio: [\text{Debt-to-Equity Ratio} = \frac{\text{Total Liabilities}} {\text{Owner's Equity}} = \frac{30,000}{155,000} = 0.19] A low ratio indicates that the company has less debt relative to equity suggesting lower financial risk. Cash Ratio: [\text{Cash Ratio} = \frac{\text{Cash}}{\text{Total Current}} Liabilities}} = $\frac{50,000}{30,000} = 1.67$ A cash ratio over 1 indicates that the company can cover current obligations with cash alone. Operating Cash Flow (Assuming net income derived from the provided figures): Without explicit cash flow figures, I'll assume net income as a measure operational efficiency. Given these calculations, the company shows strong financial stability and manageable debt levels Loan Recommendation Recommendation: The company is eligible for a loan due to: Strong liquidity position Low leverage (debt-to-equity) Positive current ratio Suggested Loan Plan (if advisable) Loan Amount: Consideration could be for around \$50,000 (to maintain adequate cushion while financing new projects or growth). Tenure: 3-5 years to ensure manageable payments without overburdening cash

flows.

Interest Rate: Fixed rates are generally advisable; consider market rates around

Repayment Strateay: Use a monthly repayment plan that alians with expected revenue inflows, ideally starting repayments after a grace period of 6 months to a year for growth investments.

Growth and Risk Warnings Growth Opportunities: • Expansion: With stable cash reserves, they can invest in expanding the

business, such as enhancing marketing efforts or introducing new products

Assets Utilization: The current asset structure allows for potential operational efficiency improvements, enhancing margins

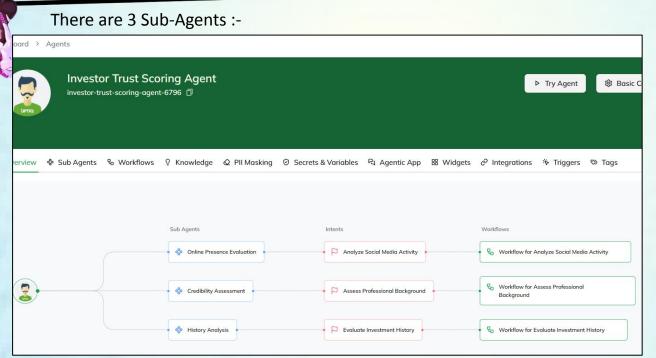
Market Volatility: Economic downturns or market changes could affect revenue, impacting cash flow.

Dependence on Receivables: With considerable accounts receivable, any delay in collection could strain liquidity. Interest Rate Sensitivity: Having debt, even at a low ratio, sensitivity to rising

interest rates during the loan tenure can impact repayment ability.

Conclusion

The company appears to be in a good position to take a loan for growth. By considering a tailored loan plan and being aware of external factors, it can ensure continued financial health and take strategic steps towards growth while mitigating

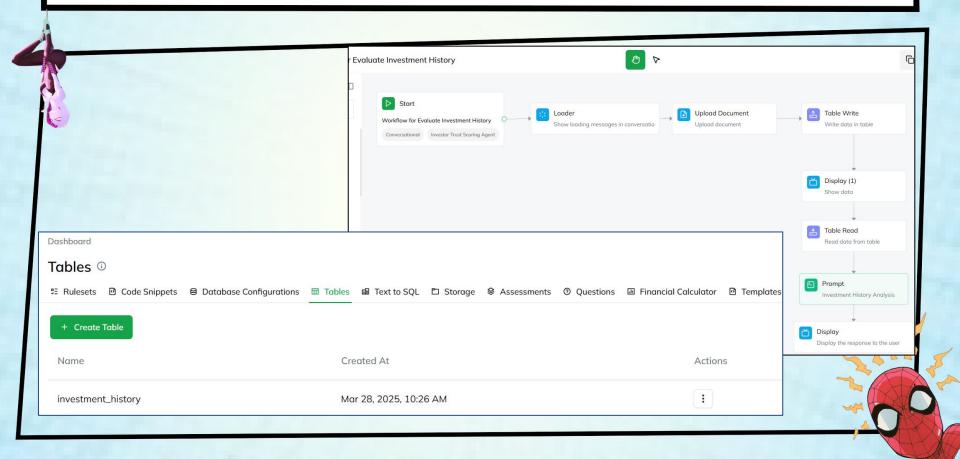


Online Presence Evaluation -Assesses social media activity to analyze an individual's digital footprint.

Credibility Assessment -Examines professional background to determine trustworthiness and reliability.

History Analysis - Reviews investment history to evaluate financial decision-making patterns.

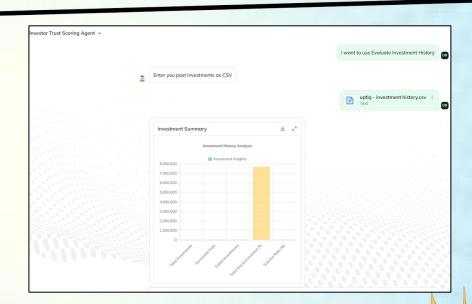
1) Evaluate Investment History



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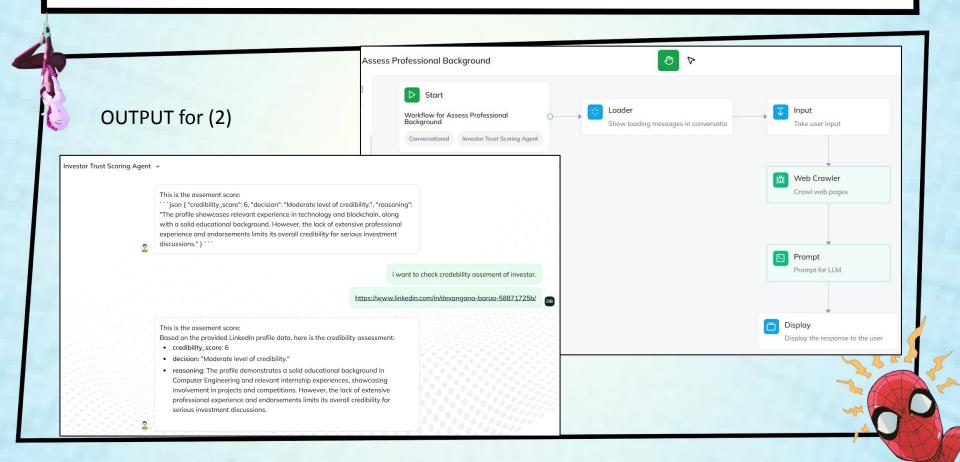
1. Extracted Details: Total Number of Investments Made: 10 Total Successful Exits: 7 Total Failed Investments: 3 Total Amount Invested Across All Companies: ₹45.00.000 Success Rate (%): (\frac{7110}\times 100 = 70%) · Has the investor historically been more successful in specific industries? · Yes, the investor has been more successful in technology (e.g., AlphaTech, GammaAl) and finance (e.g., DeltaFin, KappaBlockchain). · What type of startups have resulted in the highest returns? Startups in technology and finance sectors have yielded the highest returns. · What factors contribute to failures? · Investment Size: Smaller investments in certain sectors may not yield high Industry: Health and food sectors have shown higher failure rates. Market Conditions: Economic downturns or changing consumer preferences can adversely affect startups. · Should the investor diversify or continue focusing on a specific sector? · The investor should consider diversifying into emerging sectors (e.g., renewable energy, health tech) while continuing to focus on technology and finance, which have historically performed well. · Recommend the ideal investment range for future investments based on · The ideal investment range for future investments should be between ₹8,00,000 to ₹12,00,000, as this range has been associated with successful exits in the past. Structured Investment Recommendation 1. Focus on Technology and Finance: · Continue investing in tech-driven startups and financial services, as these sectors have shown the highest success rates. 2. Diversification Strategy: · Explore investments in renewable energy and health tech, but limit initial investments to mitigate risk. Maintain investment amounts within the ₹8.00,000 to ₹12.00,000 range to balance risk and return 4. Regular Review: · Conduct periodic reviews of market conditions and adjust investment strategies accordingly to adapt to changing trends. Engage with industry experts and attend sector-specific events to agin insights and identify promising startups. By following these recommendations, the investor can enhance their portfolio performance and increase the likelihood of successful investments in the future.

Investment History Analysis

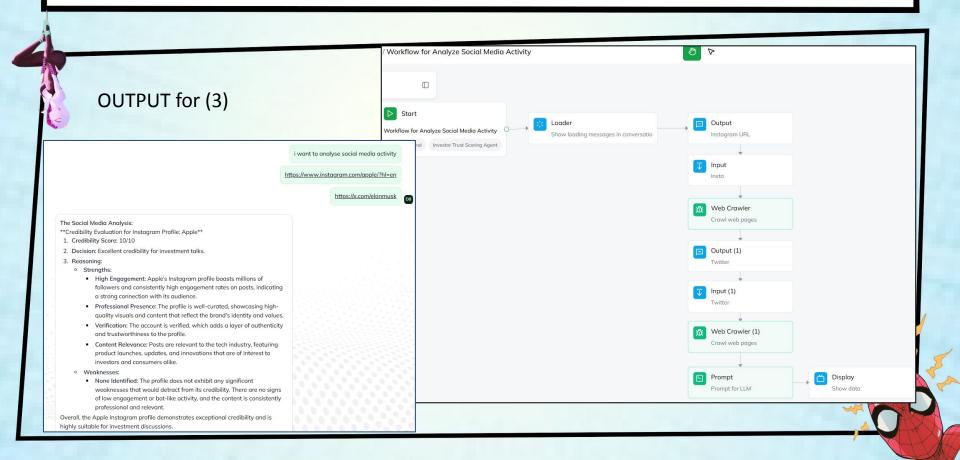


OUTPUTS for (1)

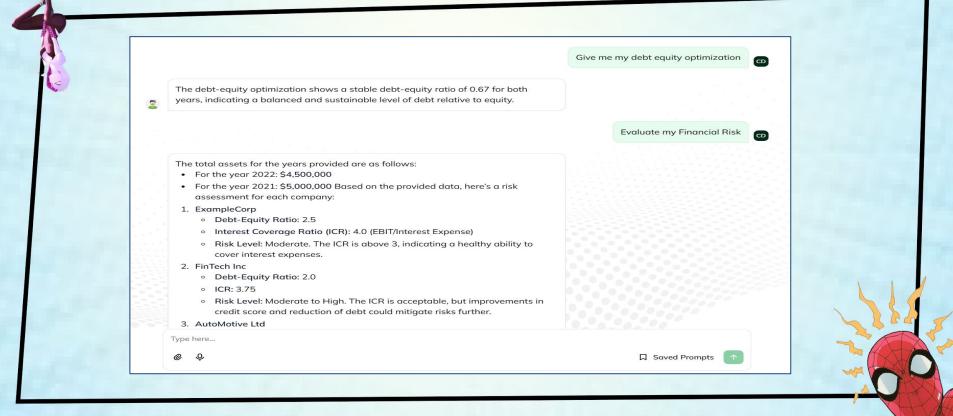
2) Assess Professional Background



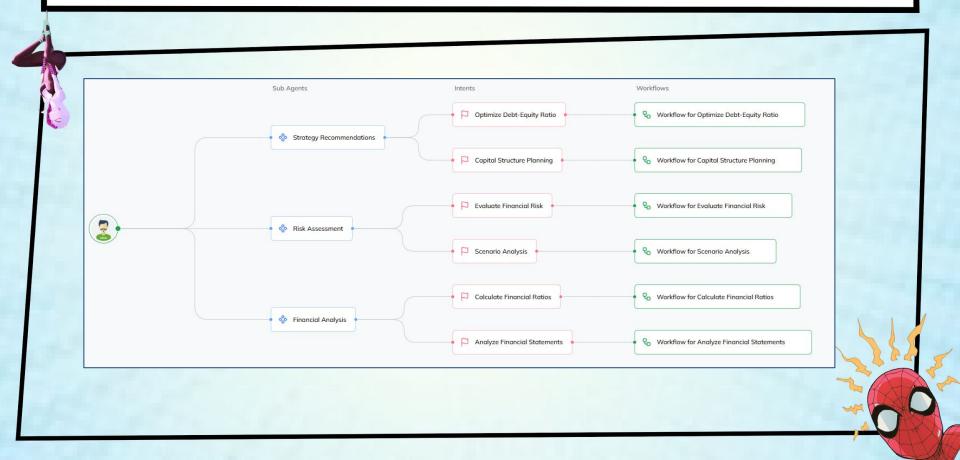
3) Assess Professional Background



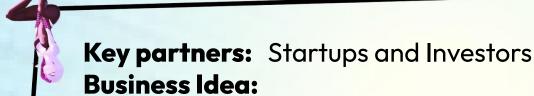
Additional Startup Side Features



Additional Startup Side Features



Business Model



- 1. Startups and Investors can pay 1 percent of investment as brokerage amount for connecting the startups and Investors
- 2. Premium membership to get early access of investors to startups or vice versa
- 3. Charges for additional Agent Features of scheduling quick meetings between startups and investors

How Mentoring Helped



- 1. Crafted Business Model
- 2. Integrated Matchmaking of Startup
- 3. Added ReadMe File
- 4. Implemented RAG
- 5. Used WebCrawler for analysing online presence of investors
- 6. Used Tables for storing and accessing data