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Category Code: C2

Problem Statement Title: Al powered real estate platforms

Team Name: Finnacle Al

Institute Name: Vivekanand Education Society's Institute of Technology

























Idea / Approach details (& implemented features)

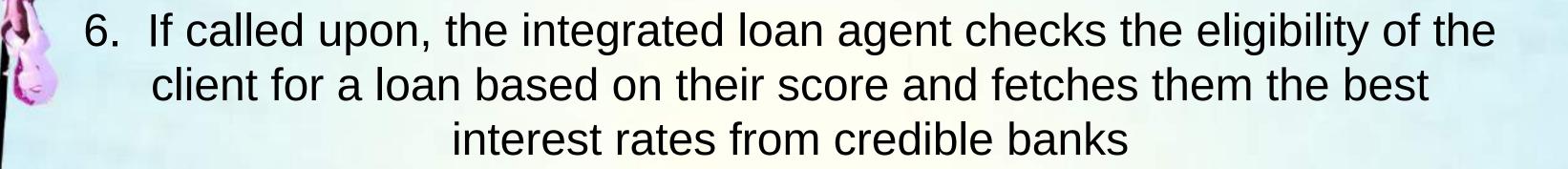
We aim to create an AI agent that searches real estate platforms like MagicBricks, 99Acres, and Housing.com to identify housing investment opportunities tailored to client needs. The AI will negotiate optimal market prices, draft legally viable agreements, and, if required, integrate with a loan verification system to assess eligibility and recommend the best interest rate options from credible banks.

Idea / Approach details (& implemented features)

Workflow:

- 1. Client inputs his requirements for the property such as property type, amenities, location, budget, etc.
- 2. The Property finding agent takes this input and searches properties based on the given requirements
- 3. It then shortlists the properties that best match the client's preferences
- 4. Upon receiving approval from the client, it starts negotiating on behalf of the client for obtaining the property at an optimal market price
- 5. After finalizing a price that satisfies both parties involved, It drafts a legally viable contract on terms that are agreed upon by both parties

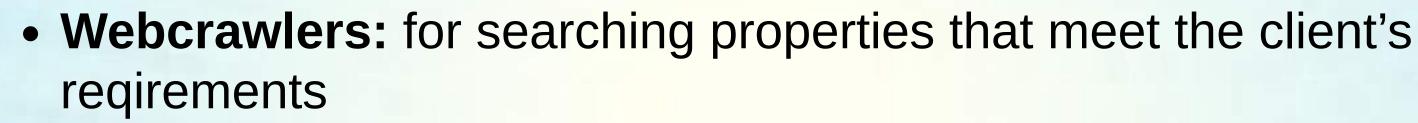
Idea / Approach details (& implemented features)



Innovation (Showstopper)

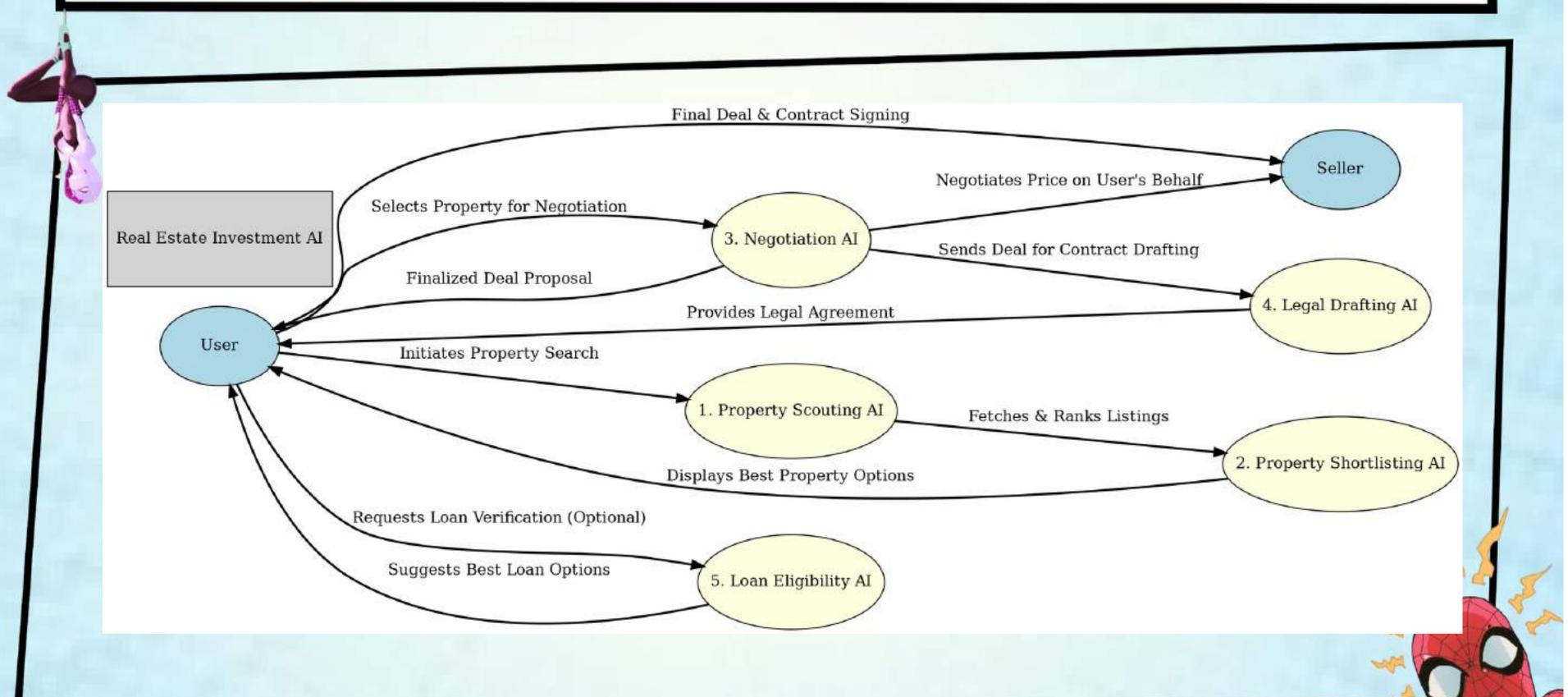
- Agentic AI that acts as a broker between buyers and sellers and negotiates for the proper market price that is satifactory for both parties
- Upon beginning of the negotiation process, Al will draft an agreement upon which both parties can agree. The agreement will follow all legal requirements and make the transaction easier for both parties.
- The Client will be offered to opt for a loan if required. Another integrated AI will check the client's eligibility and give the client personalized options for the best possible interst rates based on his score

Tech Stack



- Webhooks: To collect data from a specific site to match a consumers specific property needs.
- **API handlers:** To fetch API keys and integrate it with UPTIQ'S automation software.
- HTML parsing libraries: To convert the retrieve JSON file into a cleaner data for the program to read
- UPTIQ automation tools: Automation of the involved processes

Implementation/Prototype/Use Case Diagram



Property Finder Sub-Agent:

- Searches for properties based on user input (budget, location, type, amenities).
- Retrieves listings from multiple sources (real estate databases, APIs).
- Filters results to match user preferences.
- Sends the best-matching properties to the Property Shortlisting AI.
 Loan Eligibility AI (Financial Check & Loan Options)
- Checks if the user qualifies for a home loan based on income, credit score, and debt history.
- Fetches real-time loan offers from banks and financial institutions.
- Helps compare interest rates & EMI options for the best deal.
- Assists in verifying documents required for loan approval.
- Ensures users select a legitimate bank or lender before proceeding.



- Generates legally binding contracts based on the finalized deal.
- Ensures compliance with real estate laws and regulations.
- Allows modifications (adding special clauses, corrections).
- Validates agreements before signing (checks for errors, missing terms).
- Handles digital signatures and securely stores signed contracts.

Deal Approval AI (Client Confirmation & Finalization):

- Presents the final negotiated offer to the buyer.
- Allows the buyer to approve, reject, or request modifications.
- Ensures both buyer and seller are in agreement before legal drafting.
- Validates the final offer before proceeding to contract generation.
- Confirms the deal is locked before moving to the legal phase.

Negotiation AI (Market Price Optimization & Seller Engagement):

- Analyzes market trends to determine the best price for the property. Engages with sellers/agents to negotiate the best possible deal for the buyer.
- Places counter-offers based on buyer preferences and market insights.
- Evaluates seller responses and adjusts negotiation strategy accordingly.
 - Finalizes the deal once both parties agree on a price.

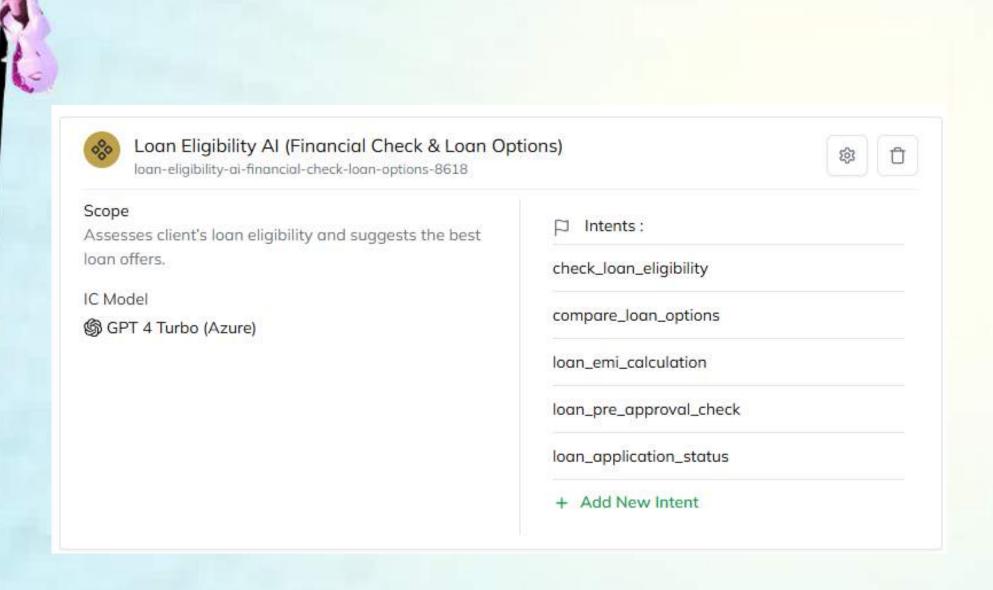
Property Shortlisting AI (Ranking & Filtering):

- Filters and ranks properties based on user preferences (budget, location, amenities).
- Compares shortlisted properties to help buyers make informed decisions.
- Prioritizes key features like proximity to workplaces, schools, and transport.
- Sends the final shortlist to the Negotiation AI for price discussions.



- Fetches property listings from real estate platforms (MagicBricks, 99Acres, NoBroker, etc.).
- Analyzes listings based on user preferences (budget, location, amenities).
- Extracts key property details (price, size, seller info, features).
- Filters out duplicate or outdated listings for accurate recommendations.
- Sends the best-matching properties to Property Scouting AI for further processing.

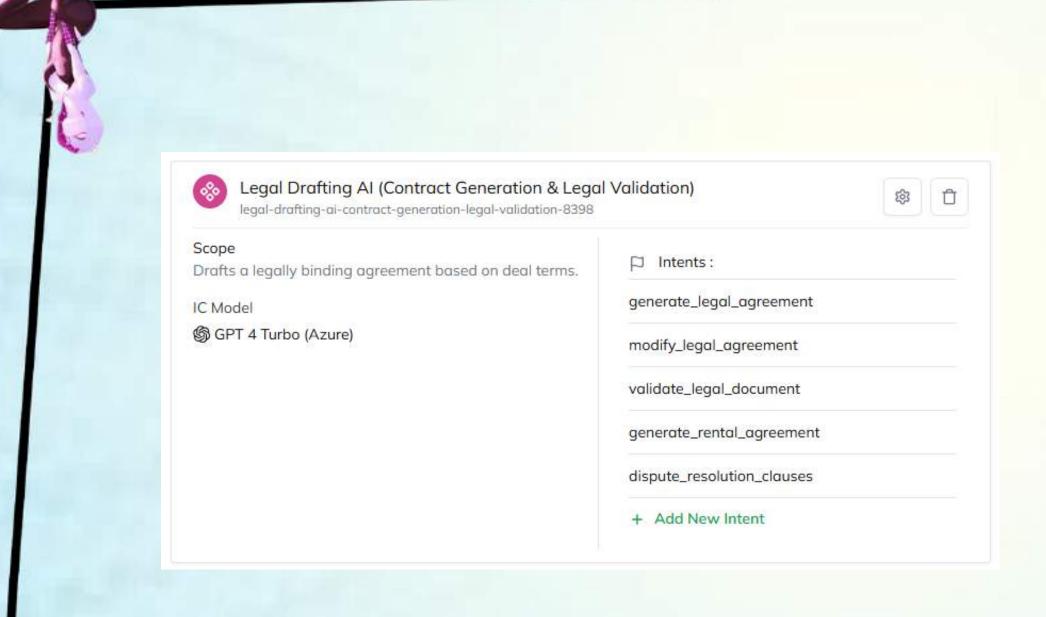
Implementation/Prototype/Use Case Diagram (screenshots)



Intent explanations:

- check_loan_eligibility: determines a client's eligibility for a loan on set parameters
- Compare_loan_options: Compares the available loan options to fetch the best ones for the client
- loan_emi_calculation: Calculates EMI for the given loan
- loan_pre_approval_check: checks if loan can be pre-approved
- loan_application_status: checks application status of the loan

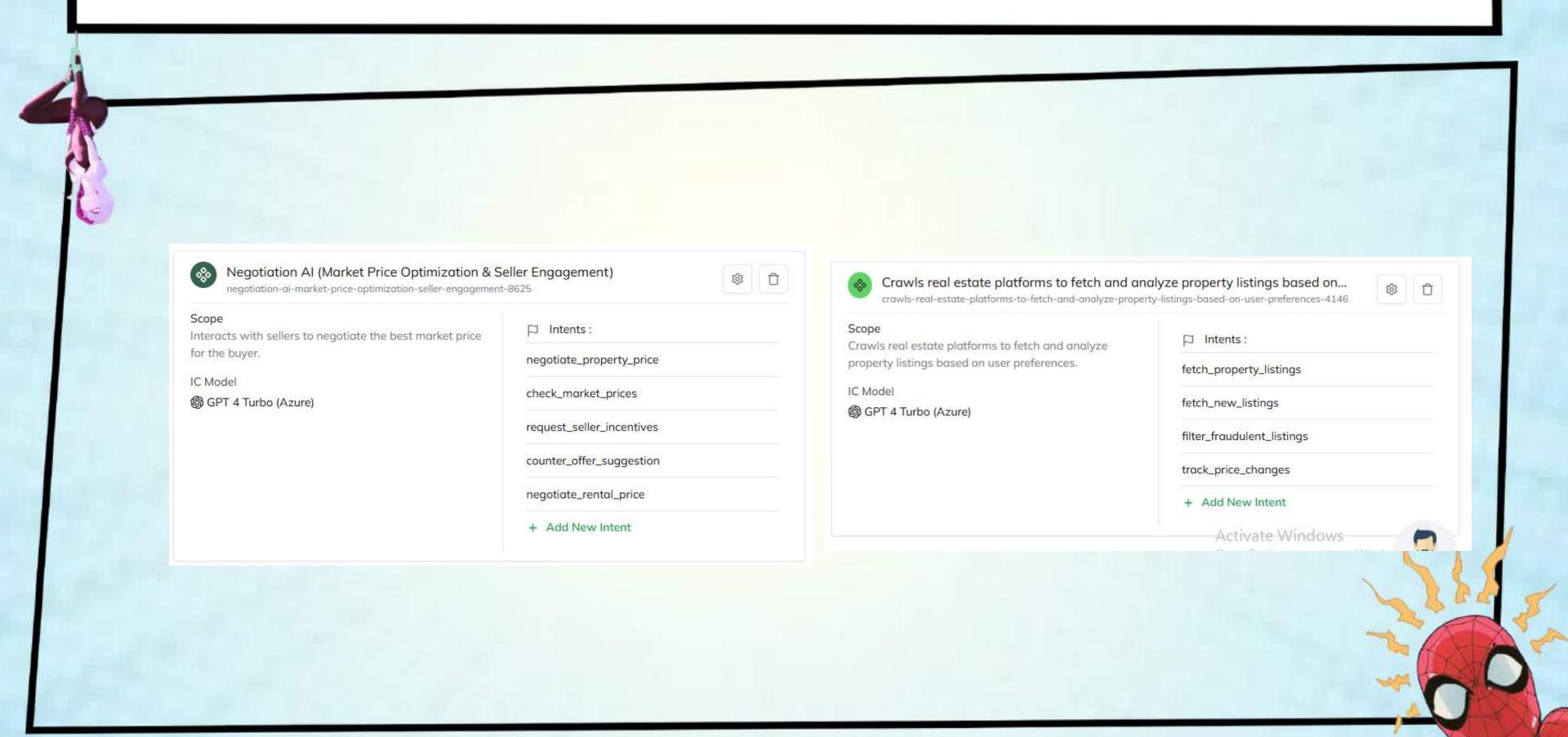
Implementation/Prototype/Use Case Diagram (screenshots)



Intent explanations:

- **generate_legal_agreement**: Generates a legal agreement
- modify_legal_agreements: modifies the legal documents for appropriate changes
- validate_legal_document: validates the legal document by approval of both parties
- generate_rental_agreement: generates fin
- dispute_resolution_clauses: dispute clauses that

Implementation/Prototype/Use Case Diagram (screenshots)



In case of Uptiq category - Your Uptiq Agent (explain in detail)

Objective: Automating property investment through AI-driven scouting, shortlisting, negotiation, legal drafting, and loan verification.

Process:

- Scouting AI Extracts listings from trusted platforms.
- Shortlisting AI Filters and ranks properties.
- Negotiation AI Secures the best price.
- Legal AI Drafts contracts.
- Loan AI (Optional) Finds financing options.

Impact: Saves time, secures the best deals, ensures legal compliance, and streamlines real estate investment.

Future Objectives

- Simplify buying and renting property by streamlining the entire process of finding, negotiating and funding the property
- Minimize the need for 3rd party interventions in the process of property transactions
- Work in collaboration with different banks for making the loan process more convenient and efficient
- Remove the requirement for brokerage fees and the chances of broker upcharging.
- Strengthen Al's capability to detect fake listings and fraudulent transactions.

Intent: Get User Preferences Purpose: Collect user preferences such as location, budget, property type, and negotiability and store them as agent variables for later filtering. **Workflow in Uptiq Workflow Builder User Input Node (Get Data → Input → Collect User Response)** Ask the following questions: "Which city are you looking for a property in?" Variable: input.user_location "What is your budget range?" Variables: input.user_budget_range.min, input.user_budget_range.max "What type of property are you looking for?" Variable: input.user_property_type "Are you looking for only negotiable properties?" Variable: input.user_is_negotiable (Boolean) 2. **Agent Variables Node (Data Processing → Variables → Store Agent Variables)** Store the collected user input in the agent memory for use in filtering later. Transition to "Shortlist Properties" Intent. 3.



Purpose:

Show the filtered list of properties in a user-friendly way.

Workflow in Uptiq Workflow Builder

Retrieve the shortlist from the previous step.

Display Node (Interaction → Display Response)

Show:

Name

Location

Price

Property Type

Contact Info

User chooses a property for more details.



Show detailed information about a selected property.

Workflow in Uptiq Workflow Builder

User selects a property from the shortlist.

Table Read Node fetches full details from the database.

Display Node shows:

Area

Amenities

Seller Info (Name, Contact, Negotiability)

Options:

Go Back

Connect with Seller

Purpose:

Allow the user to contact the seller of a selected property.

Workflow in Uptiq Workflow Builder
User selects "Connect with Seller".
Retrieve seller info from the database.
play seller contact details (Phone number

Display seller contact details (Phone number, negotiability status).

Provide options to call/message the seller.

Workflow Of Intents of Subagents: Property Investment Advisor

Purpose:

Gather investment-related preferences (budget, ROI expectation, location).

Workflow in Uptiq Workflow Builder

"Which city are you looking to invest in?" → input.investor_location "What is your investment budget?" → input.investor_budget.min, input.investor_budget.max

"What is your expected ROI?" → input.investor_roi_expectation Store variables in the Agent Variables Node.

Workflow Of Intents of Subagents: Property Investment Advisor



Filter investment properties based on user expectations.

Workflow in Uptiq Workflow Builder
Table Read Node: Fetch investment property data.

Filter Node:

Type Path Operator Value
String location \$like input.investor_location
Number price \$between [input.investor_budget.min, input.investor_budget.max]
Number roi \$gte input.investor_roi_expectation
Display shortlisted investment properties.

Workflow Of Intents of Subagents: Rental Property Agent



1 Intent: Get Rental Preferences

Workflow:

User Input Node → Get location, budget, property type.

Store variables for filtering.

2 Intent: Shortlist Rental Properties Workflow:

Filter rental properties using the stored preferences.

Display the results.

This sub-agent helps users list their properties for sale.

Intent: Get Seller Information Workflow:

User Input Node → Get property details from seller.

Store in Agent Variables.

2 Intent: List Property for Sale Workflow:

Table Write Node → Store property details in the database.

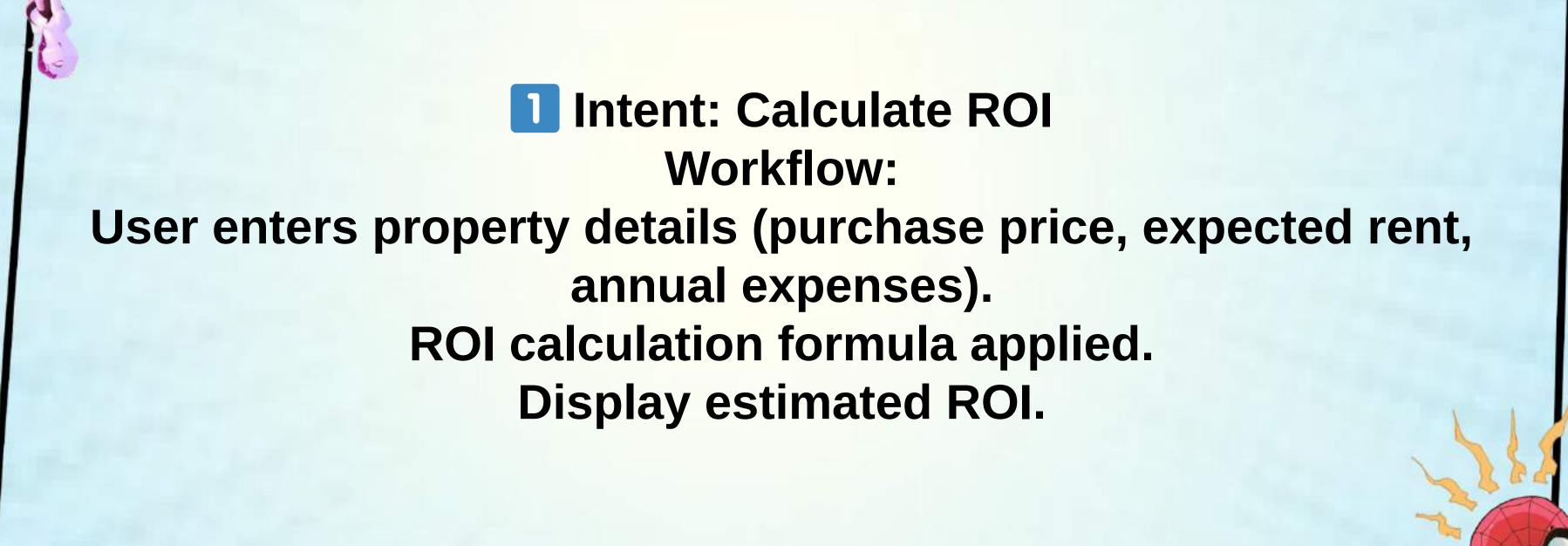
Confirmation Message → "Your property has been listed successfully!"

Workflow Of Intents of Subagents: Property Market Insights



Fetch market data from the database. Filter data based on location. Display market insights to the user.

Workflow Of Intents of Subagents: ROI Calculator

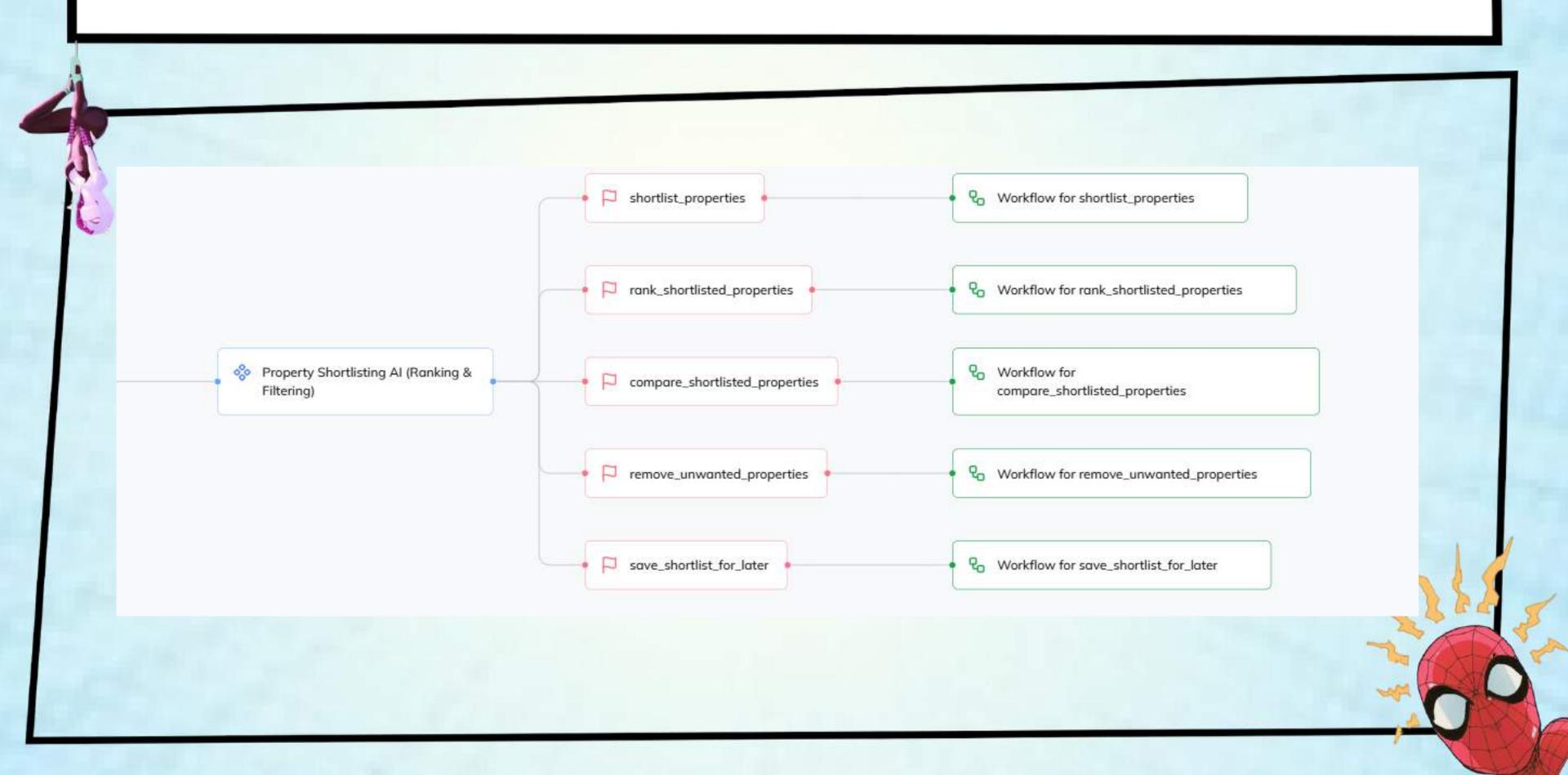


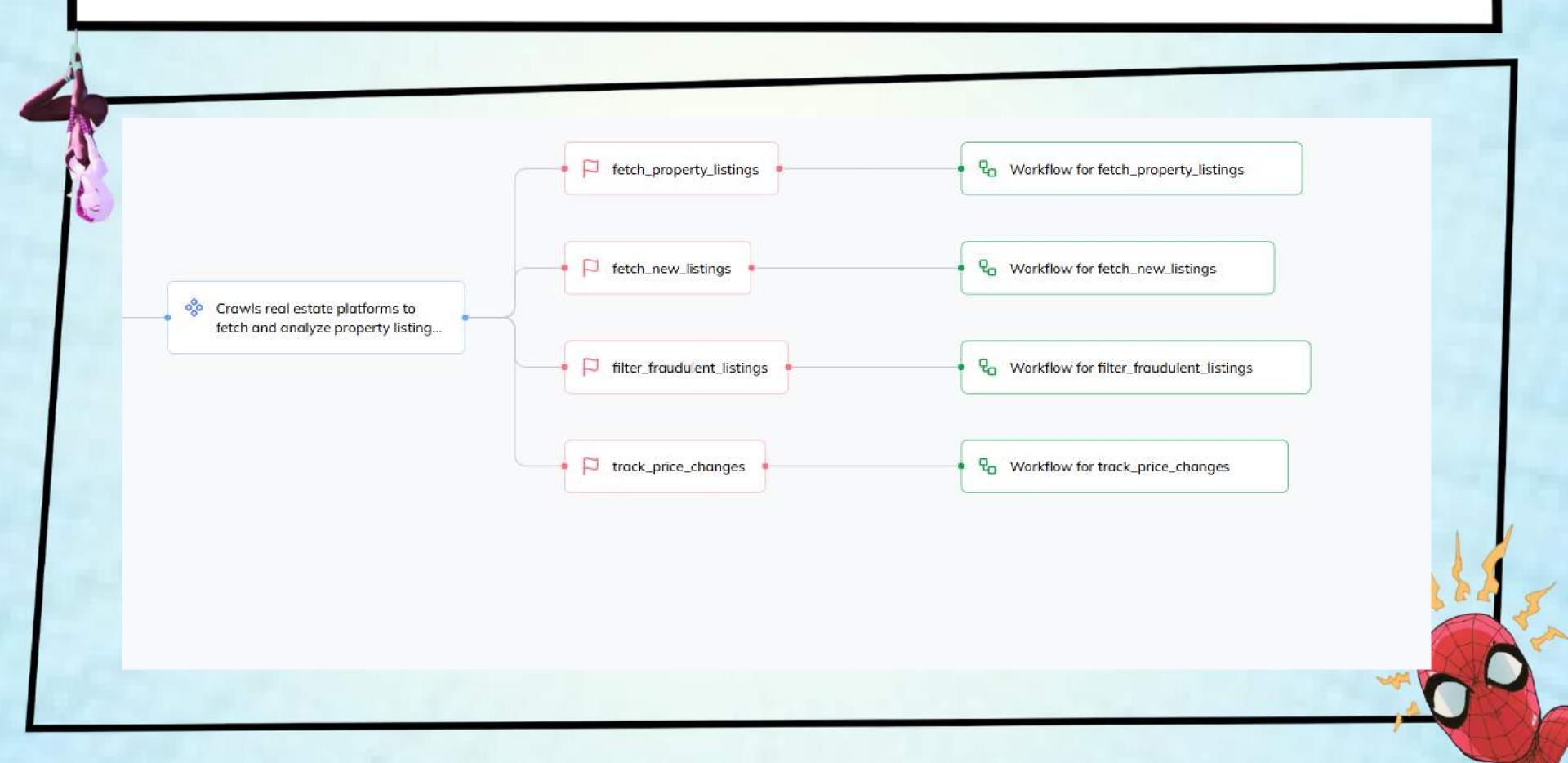


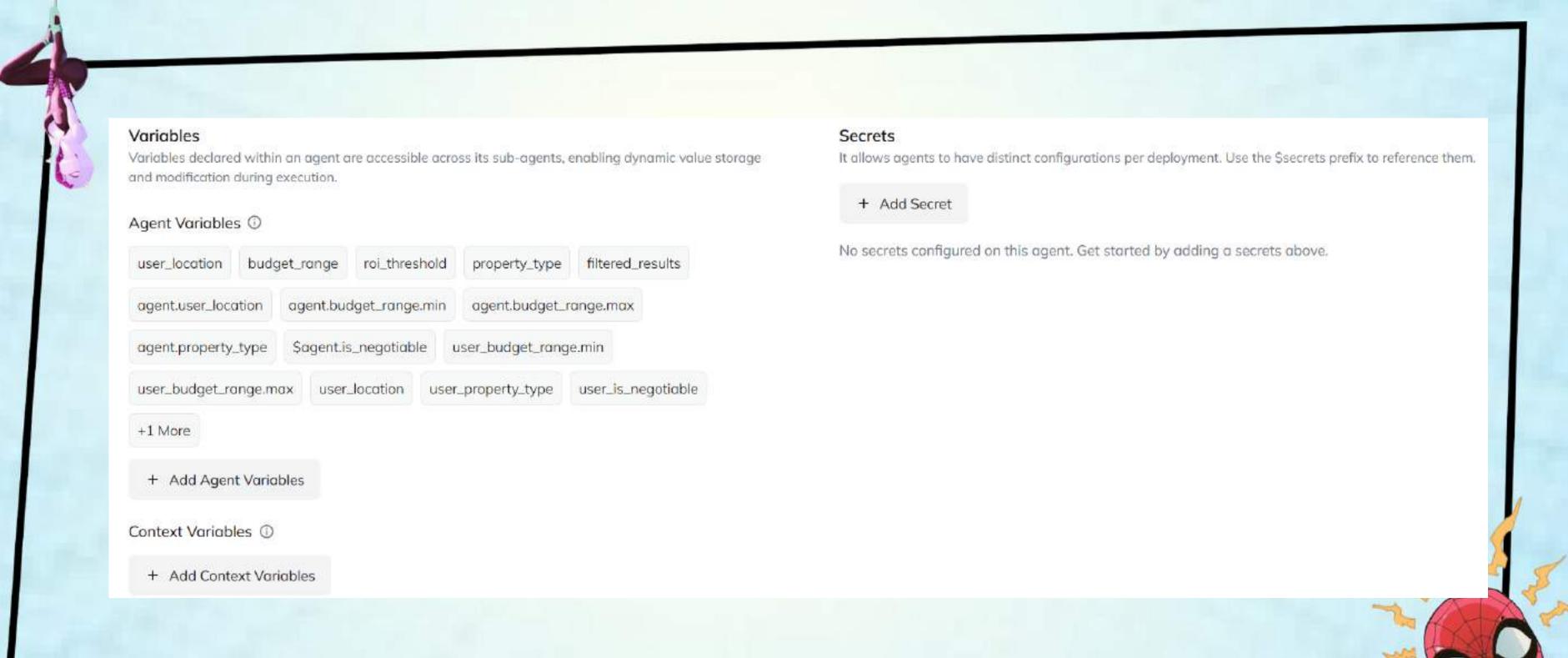








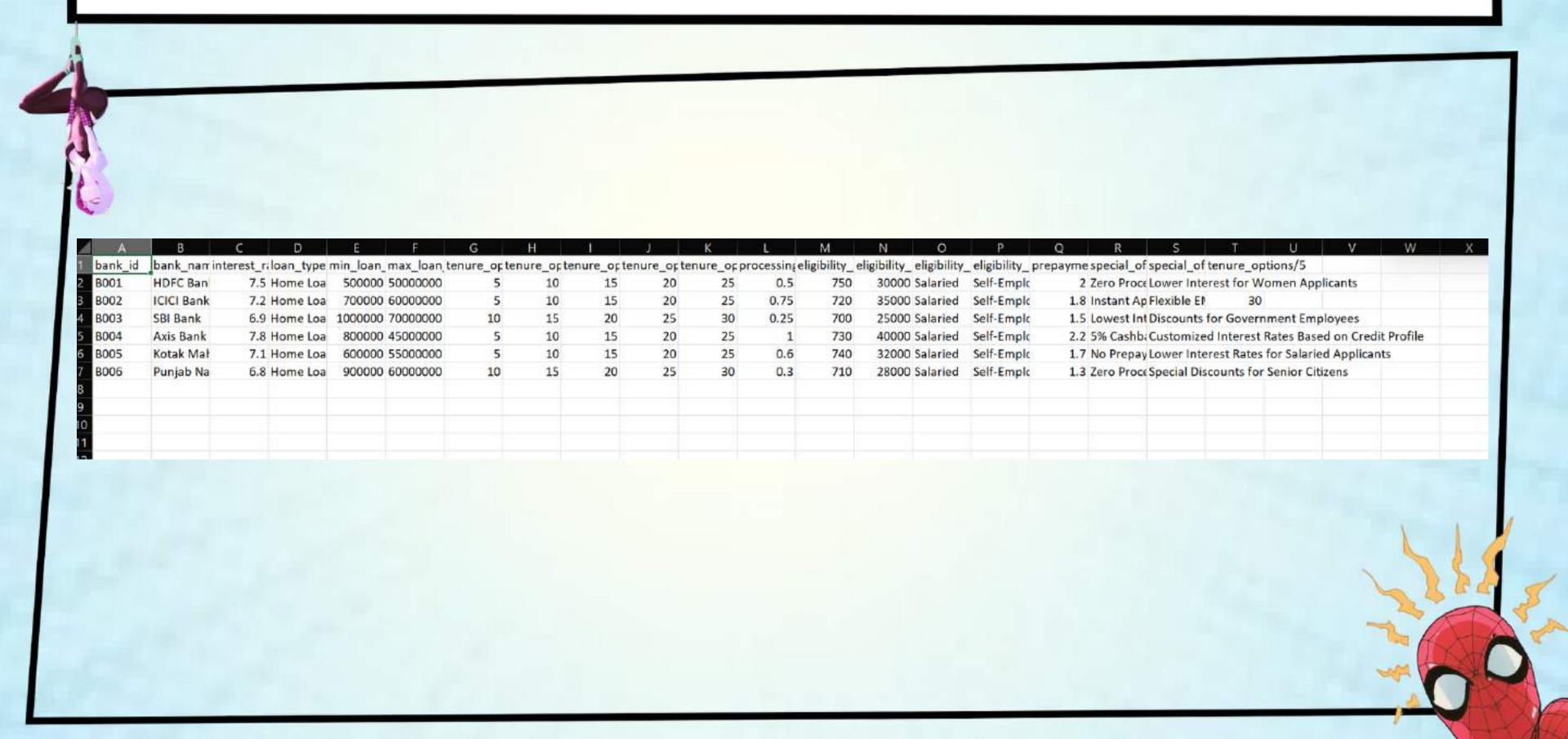




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Priya Men	42	Bangalore	15000000	Villa	FALSE	820	Garden	Private Po	Modular I	Kitchen			
Rahul Sing	29	Delhi, Indi	10000000	Penthouse	TRUE	750	Terrace G	Jacuzzi	Smart Ho	me Feature	es		
Neha Kapo	50	Pune, Indi	9000000	Apartmen	FALSE	800	Clubhouse	Children's	s CCTV Secu	ırity			
Suresh Ba	39	Hyderaba	2000000	Villa	TRUE	770	Golf Cours	Private G	y Home Au	tomation			
Ananya Da	31	Kolkata, Ir	8000000	Apartmen	TRUE	730	High-Spee	Solar Pan	€ Rooftop C	Cafe			
Vikram Sir	47	Jaipur, Ind	25000000	Farmhous	FALSE	840	Organic G	Horse Sta	l Pond				
Meera Pat	28	Ahmedab	11000000	Duplex	TRUE	760	Gated Cor	Smart Lig	h EV Chargi	ng Station			
Daniel Roo	45	Goa, India	30000000	Beach Hou	FALSE	850	Private Be	Infinity Po	Bar Loung	ge			
Arun Shar	33	Chennai, I	9500000	Apartmen	TRUE	740	Security	Gym	Children's	Play Area			
	Amit Verm Priya Men Rahul Sing Neha Kapo Suresh Ba Ananya Da Vikram Sin Meera Pat Daniel Roo	Amit Verm 35 Priya Men 42 Rahul Sing 29 Neha Kapa 50 Suresh Ba 39 Ananya Da 31 Vikram Sir 47 Meera Pat 28 Daniel Roa 45	Amit Verm 35 Mumbai, Priya Men 42 Bangalore Rahul Sing 29 Delhi, Indi Neha Kapo 50 Pune, Indi Suresh Ba 39 Hyderaba Ananya Da 31 Kolkata, Indi Vikram Sir 47 Jaipur, Indi Meera Pat 28 Ahmedab Daniel Roo 45 Goa, India	Amit Verm 35 Mumbai, I 12000000 Priya Men 42 Bangalore 15000000 Rahul Sing 29 Delhi, Indi 10000000 Neha Kapo 50 Pune, Indi 9000000 Suresh Ba 39 Hyderaba 20000000 Ananya Da 31 Kolkata, In 8000000 Vikram Sir 47 Jaipur, Ind 25000000 Meera Pat 28 Ahmedab 11000000 Daniel Roo 45 Goa, India 30000000	Amit Verm Priya Men 42 Bangalore 15000000 Villa Rahul Sing Delhi, Indi 10000000 Penthouse Neha Kapc Suresh Ba 39 Hyderabac 20000000 Villa Ananya Da Vikram Sir Vikram Sir Meera Pat Daniel Roc 45 Goa, India 30000000 Beach House	Amit Verm 35 Mumbai, I 12000000 Apartmen TRUE 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L001	HDFC Ban	2500000	7.5	20	20189	2345360	4845360		
L002	ICICI Bank	5000000	7.2	25	36391	5923300	10923300		
L003	SBI Bank	7500000	6.9	15	66817	4534560	12034560		
L004	Axis Bank	10000000	7.8	30	71677	15783720	25783720		
L005	Kotak Mał	3000000	7.1	10	34857	1172840	4172840		
L006	Punjab Na	2000000	6.8	20	16151	1872320	3872320		
L007	HDFC Ban	12000000	7.4	25	87238	10442380	22442380		
L008	ICICI Bank	9000000	7	30	64327	12365490	21365490		
L009	SBI Bank	6000000	6.7	15	52643	3892750	9892750		
L010	Axis Bank	8000000	7.6	20	63324	7235340	15235340		

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LT001	Purchase Agreement	The Seller agrees to transfe	The Buyer shall pay a deposit of 3	The remaining balance s	The property is sold in	Any disputes shall	TRUE	
LT002	Lease Agreement	The Tenant agrees to lease	The Tenant shall pay a security d	The Landlord is responsi	The Tenant shall not s	Failure to pay rent	TRUE	
LT003	Loan Agreement	The Borrower agrees to re	The interest rate applicable on th	Failure to pay EMI for th	The Lender retains the	The Borrower has	TRUE	
LT004	Power of Attorney	The Principal authorizes th	This Power of Attorney remains i	The Agent shall not make	The Agent must act in	The Power of Attor	TRUE	
LT005	Title Transfer Agreement	The current Owner agrees	The Buyer shall pay the agreed-u	The Seller shall provide a	This agreement shall b	Any breach of agre	TRUE	
LT006	Escrow Agreement	An independent third-part	The Buyer must deposit the full p	Funds shall only be relea	In case of dispute, the	Both parties agree	TRUE	
LT007	Property Inheritance Agre	The Beneficiary shall inher	Legal heirs must provide valid do	Any disputes regarding in	The transfer of owner	Inheritance tax, if a	TRUE	
LT008	Mortgage Agreement	The Borrower agrees to us	The Lender retains the right to fo	Monthly payments shall	Any prepayment shall	The mortgage mus	TRUE	



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	location	avg_price	demand_i to	p_prope	top_prop	€top_prope	erties/2			
	Mumbai, I	12000000	89 Sk	cyline Ap	Elite Resid	d Sea Breeze	e Towers			
	Bangalore	9500000	82 Gr	reen Val	Tech Hub	Silicon Res	idency			
6	Chennai, I	8700000	78 O	cean Bre	Marina Ba	a Sunrise Ap	artments			
	Pune, Indi	8000000	74 Su	ınset Bo	Hinjewad	i Balewadi (Greens			
	Delhi, Indi	11000000	85 El	ite Resid	Lutyens B	Capital Vie	w Apartme	ents		
	Hyderaba	10200000	80 Pa	ılm Mea	Cyber City	HiTech Res	sidency			
	Jaipur, Ind	7500000	70 Rc	oyal Gre	Pink City /	Heritage H	laveli			
	Kolkata, In			tyscape	Howrah P	Ganges Vie	ew Apartm	ents		
	Ahmedab	7800000				i Riverfront				
	Goa, India	15500000	90 Tł	ne Zen R	Beachfror	n Ocean Pea	ırl Residen	ce		
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seller id	name	age	location	property	property	listed pro	listed pro	negotiable	preferred	documentation ready
S001	Rajesh Ma	_	Mumbai, I			 .			Bank Tran	
S002	Sneha Iyer		Bangalore	Villa	18000000	Green Val	Silicon Re	FALSE	Cheque	FALSE
S003	Anil Kapod	60	Delhi, Indi	Penthouse	22000000	Capital Vie	Lutyens B	TRUE	Online Pay	TRUE
5004	Megha Sh	38	Pune, Indi	Apartmen	9500000	Balewadi	Sunset Bo	FALSE	Cash	TRUE
S005	Vikrant Jos	48	Hyderaba	Villa	20000000	Palm Mea	HiTech Re	TRUE	Loan Clear	FALSE
S006	Arpita Cha	36	Kolkata, In	Apartmen	8500000	Cityscape	Howrah R	FALSE	Bank Tran	TRUE
S007	Raghav Sir	50	Jaipur, Ind	Farmhous	28000000	Royal Gre	Heritage H	TRUE	Gold Exch	FALSE
8008	Pooja Pate	42	Ahmedaba	Duplex	11000000	Silver Oak	Sabarmat	i FALSE	Online Pay	TRUE
S009	David Ferr	58	Goa, India	Beach Hou	32000000	The Zen R	Beachfror	TRUE	Foreign Ex	FALSE
5010	Anand Kris	45	Chennai, I	Apartmen	9700000	Marina Ba	Sunrise A	FALSE	Bank Loan	TRUE

