

# Business Model Canvas

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## CUSTOMER SEGMENTS

### Taskers

- Students
- Small businesses Owner
- Craftsmen
- people who want to make extra money

### Customers

- Customers looking for home services
- Customers looking for logistics services:
- People with disabilities

## KEY ACTIVITIES

- Providing customer support
- Database management
- Expanding operations
- Data Analytics
- Sales & Marketing

## KEY RESOURCES

- large database
- Employees
- Website
- development team

## VALUE PROPOSITIONS

- wide skill sets and Tasks
- Easy to Use
- Access to better & Cheaper Services
- Tasker can choose to work any time they want

## CUSTOMER RELATIONSHIPS

- Customer Support Chat
- After-tasks interaction
- Loyalty programs (Offer a rewards or points program for premium users who use the app regularly)
- tasker education

## CHANNELS

- Mobile App
- Social Media
- website

## KEY PARTNERS

- Taskers
- Electronic payment companies
- Banks

## REVENUE STREAMS

- Commissions out of each task
- Market Place Invasion
- Advertising

## COST STRUCTURE

- Development application and website.
- Marketing
- Customer support
- Research and Development