Individual Condominium Unit Appraisal Report The purpose of this summary appraisal report is to provide the lender/client with an accurate, and adequately supported, opinion of the market value of the subject property. Unit # Property Address City State Zip Code Owner of Public Record Borrower County Legal Description Assessor's Parcel # Tax Year R.E. Taxes \$ Project Name Phase # Map Reference Census Tract Occupant Owner Tenant Vacant Special Assessments \$ HOA\$ per year per month Property Rights Appraised 🔲 Fee Simple 🔲 Leasehold 🔲 Other (describe) Assignment Type  $\ \square$  Purchase Transaction  $\ \square$  Refinance Transaction  $\ \square$  Other (describe) Address ender/Client Is the subject property currently offered for sale or has it been offered for sale in the twelve months prior to the effective date of this appraisal? 🔲 Yes 🔲 No Report data source(s) used, offering price(s), and date(s). 🔲 did 🔲 did not analyze the contract for sale for the subject purchase transaction. Explain the results of the analysis of the contract for sale or why the analysis was not performed Contract Price \$ Date of Contract Is there any financial assistance (loan charges, sale concessions, gift or downpayment assistance, etc.) to be paid by any party on behalf of the borrower? 🔲 Yes 🔲 No If Yes, report the total dollar amount and describe the items to be paid. Note: Race and the racial composition of the neighborhood are not appraisal factors. Condominium Unit Housing Trends Neighborhood Characteristics Condominium Housing Present Land Use % Location Urban ☐ Suburban ☐ Rural Declining **PRICE** Property Values Increasing Stable AGE One-Unit ☐ Over 75% ☐ 25–75% Under 25% Demand/Supply Shortage ☐ In Balance [ Over Supply \$ (000) 2-4 Unit % (yrs) Marketing Time Under 3 mths 3–6 mths Over 6 mths Multi-Family % ☐ Rapid Stable Slow Low Neighborhood Boundaries % Commercial High Pred. Other Neighborhood Description Market Conditions (including support for the above conclusions) Topography Specific Zoning Classification Zoning Description ☐ Legal Nonconforming – Do the zoning regulations permit rebuilding to current density? ☐ Yes Zoning Compliance ☐ Legal ☐ Illegal (describe) No Zoning Is the highest and best use of the subject property as improved (or as proposed per plans and specifications) the present use? 🔲 Yes 🔲 No If No, describe Public Off-site Improvements—Type Utilities Other (describe) Public Other (describe) **Public** Private Electricity Water Street Gas Sanitary Sewer Alley FEMA Special Flood Hazard Area Yes No FEMA Flood Zone FEMA Map # FEMA Map Date No If No, describe Are there any adverse site conditions or external factors (easements, encroachments, environmental conditions, land uses, etc.)? 🔲 Yes 🔲 No If Yes, describe

Data source(s) for project information Project Description Detached Row or Townhouse Garden Mid-Rise High-Rise Other (describe) **General Description General Description Subject Phase** If Project Completed If Project Incomplete Exterior Walls of Stories # of Units # of Phases # of Planned Phases # of Units Completed # of Elevators Roof Surface # of Units # o f Planned Units Total # Parking ☐ Existing ☐ Proposed # of Units For Sale # of Units for Sale # of Units for Sale ☐ Under Construction Ratio (spaces/units) # of Units Sold # of Units Sold # of Units Sold # of Units Rented Year Built Type # of Units Rented # of Units Rented Effective Age Guest Parking # of Owner Occupied Units # of Owner Occupied Units # of Owner Occupied Units Project Primary Occupancy ☐ Principle Residence Second Home or Recreational Management Group – 🔲 Homeowners' Association 🔲 Developer 🔲 Management Agent – Provide name of management company. Does any single entity (the same individual, investor group, corporation, etc.) own more than 10% of the total units in the project? 🔲 Yes 🔲 No If Yes, describe Was the project created by the conversion of an existing building(s) into a condominium? 🔲 Yes 🔲 No If Yes, describe the original use and the date of conversion. Are the units, common elements, and recreation facilities complete (including any planned rehabilitation for a condominium conversion)? 🔲 Yes 🔲 No 🛭 If No, describe Is there any commercial space in the project?  $\square$  Yes  $\square$  No  $\square$  If Yes, describe and indicate the overall percentage of the commercial space.

Describe the condition of the proje	Individual Condect and quality of construction.	domin	ium Unit App	oraisal Report	File#
Describe the common elements ar	nd recreational facilities.				
Are any common elements leased	I to or by the Homeowners' Associa	ation?	Yes No If Yes, des	scribe the rental terms and option	ons.
Is the project subject to ground rer	nt?		per year (describe term	s and conditions)	
<u> </u>			T. J. C.	· · · · · · · · · · · · · · · · · · ·	
Are the parking facilities adequate	for the project size and type?	Yes \[ \]	No If No, describe and o	comment on the effect on value	and marketability.
I  did  did not analyza the co	andaminium project hudget for the	current vee	r Evolain the recults of t	he analysis of the hudget (adec	nuacy of food recorves etc.) or why
the analysis was not performed.	maominium project buaget for the (	синені уеа	i. Expiairi trie results or t	rie arialysis of the budget (adec	quacy of fees, reserves, etc.), or why
, ,	-				
Are there any other fees (other that	an regular HOA charges) for the us	e of the pro	oject facilities? Yes	☐ No If Yes, report the char	ges and describe.
Compared to other competitive pro	ojects of similar quality and design,	, the subjec	t unit charge appears [	☐ High ☐ Average ☐ Low	If High or Low, describe
Are there any special or unusual o	haracteristics of the project (based	d on the co	ndominium documente	HOA meetings or other informa	ation) known to the appraisor?
	and explain the effect on value and			HOA meetings, or other informa	mon) known to the appraiser:
	·		,		
<u> </u>	month X 12 = \$ per year			je per year per square feet of gi	
Utilities included in the unit monthl	ly assessment  None  Heat	Air Co	nditioning	Gas Water Sewe	r Cable Other (describe)
	T				
General Description	Interior materials/cond		Amenities	Appliances	Car Storage
Floor # # of Levels	Floors Walls		Fireplace(s) # Woodstove(s) #	☐ Refrigerator ☐ Range/Oven	<ul><li>None</li><li>☐ Garage</li><li>☐ Covered</li><li>☐ Open</li></ul>
# Of Levels Heating Type Fuel	Trim/Finish		Deck/Patio	<u> </u>	# of Cars
5	Bath Wainscot		Porch/Balcony	☐ Dishwasher	Assigned Owned
Other (describe)	Doors		Other	☐ Washer/Dryer	Parking Space #
Finished area above grade contain	ns: Rooms	Bedroom			Gross Living Area Above Grade
Are the heating and cooling for the	individual units separately metered	? Yes	☐ No If No, describe	and comment on compatibility to	other projects in the market area.
Additional features (special energy	<i>j</i> efficient items, etc.)				
Describe the condition of the proper	erty (including needed repairs, dete	prioration r	enovations remodeling	atc.)	
Describe the condition of the prope	sity (ilicidality fleeded repairs, dete	crioration, i	enovations, remodeling,	cic.j.	
Are there any physical deficiencies	s or adverse conditions that affect t	the livability	, soundness, or structura	al integrity of the property?	Yes No If Yes, describe
Doos the property generally confe	rm to the neighborhood (functional	utility child	condition use constru	ection ata \2  \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	If No, describe
Does the property generally conto	in to the neighborhood (runctional	utility, Style	e, condition, use, constru	iction, etc.)? resno	II No, describe
I ☐ did ☐ did not research the s	sale or transfer history of the subject	ct property a	and comparable sales. If	not, explain	
	veal any prior sales or transfers of	the subject	property for the three ye	ears prior to the effective date o	f this appraisal.
Data source(s)	<del></del>				
	veal any prior sales or transfers of	the compar	rable sales for the year p	prior to the date of sale of the co	omparable sale.
Data source(s)		6 11 1	611 11 1		
<u>'</u>	and analysis of the prior sale or tra		, , , , ,		
ITEM  Date of Prior Sale/Transfer	SUBJECT	COMP	PARABLE SALE # 1	COMPARABLE SALE # 2	COMPARABLE SALE # 3
Price of Prior Sale/Transfer					
Data Source(s)					
Effective Date of Data Source(s)					
Analysis of prior sale or transfer hi	istory of the subject property and c	omparable	sales.		

comparable properties currently offered for sale in the subject neighborhood ranging in price from \$ There are to \$ comparable sales in the subject neighborhood within the past twelve months ranging in sale price from \$ There are to \$ SUBJECT COMPARABLE SALE # 1 COMPARABLE SALE # 2 COMPARABLE SALE # 3 **FEATURE** Address and Unit# Project Name and Phase Proximity to Subject Sale Price Sale Price/Gross Liv. Area sq. ft. sq. ft. sq. ft. Data Source(s) Verification Source(s) VALUE ADJUSTMENTS **DESCRIPTION DESCRIPTION** +(-) \$ Adjustment **DESCRIPTION** +(-) \$ Adjustment DESCRIPTION +(-) \$ Adjustment Sale or Financing Concessions Date of Sale/Time Location Leasehold/Fee Simple HOA Mo. Assessment Common Elements and Rec. Facilities Floor Location View Design (Style) Quality of Construction Actual Age Condition Above Grade Total Bdrms, Baths Total Bdrms, Baths Total Bdrms. Baths Total Bdrms, Baths Room Count **Gross Living Area** sq. ft. sq. ft. sq. ft. sq. ft. Basement & Finished Rooms Below Grade Functional Utility Heating/Cooling Energy Efficient Items Garage/Carport Porch/Patio/Deck Net Adjustment (Total) \$ Adjusted Sale Price Net Adj. % Net Adj. % Net Adj. % Gross Adj of Comparables Gross Adj % Gross Adj % % Summary of Sales Comparison Approach Indicated Value by Sales Comparison Approach \$ INCOME APPROACH TO VALUE (not required by Fannie Mae) X Gross Rent Multiplier Indicated Value by Income Approach Estimated Monthly Market Rent \$ Summary of Income Approach (including support for market rent and GRM) Indicated Value by: Sales Comparison Approach \$ Income Approach (if developed) \$ This appraisal is made 🗌 "as is", 🔲 subject to completion per plans and specifications on the basis of a hypothetical condition that the improvements have been completed, 🗌 subject to the following repairs or alterations on the basis of a hypothetical condition that the repairs or alterations have been completed, or 🔲 subject to the following required inspection based on the extraordinary assumption that the condition or deficiency does not require alteration or repair: Based on a complete visual inspection of the interior and exterior areas of the subject property, defined scope of work, statement of assumptions and limiting conditions, and appraiser's certification, my (our) opinion of the market value, as defined, of the real property that is the subject of this report is , as of , which is the date of inspection and the effective date of this appraisal.

Individual Condominium Unit Appraisal Report

This report form is designed to report an appraisal of a unit in a condominium project or a condominium unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured home or a unit in a cooperative project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

**SCOPE OF WORK:** The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject unit, (2) inspect and analyze the condominium project, (3) inspect the neighborhood, (4) inspect each of the comparable sales from at least the street, (5) research, verify, and analyze data from reliable public and/or private sources, and (6) report his or her analysis, opinions, and conclusions in this appraisal report.

**INTENDED USE:** The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

**STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS:** The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

## APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

## SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER	SUPERVISORY APPRAISER (ONLY IF REQUIRED)  Signature		
Signature			
Name	Name		
Company Name			
Company Address	Company Address		
Telephone Number	Telephone Number		
Email Address	Email Address		
Date of Signature and Report			
Effective Date of Appraisal	State Certification #		
State Certification #	or State License #		
or State License #			
or Other State #			
State			
Expiration Date of Certification or License	SUBJECT PROPERTY		
	☐ Did not inspect subject property		
ADDRESS OF PROPERTY APPRAISED	☐ Did inspect exterior of subject property from street ☐ Date of Inspection		
	☐ Did inspect interior and exterior of subject property		
APPRAISED VALUE OF SUBJECT PROPERTY \$			
LENDER/CLIENT			
Name	COMPARABLE SALES		
Company Name			
Company Address			
Email Address			