My First Canvas Jul 17, 2025

PROBLEM

Rapid climate change due to greenhouse gas emissions Deforestation and loss of biodiversity

Lack of awareness and individual accountability

SOLUTION

Partnerships with green product/services providers

Tree-planting or renewable energy offset programs integrated into user activity

Eco-education and habit-building tools (e.g., gamified learning, challenges)

UNIQUE VALUE PROPOSITION

"A simple and scalable way to reduce your carbon footprint and take real climate action, right from your home, school, or business."

UNFAIR ADVANTAGE

Integration of personal action with measurable real-world impact Exclusive partnerships with vetted eco-impact projects

CUSTOMER SEGMENTS

Corporate sustainability departments Students and youth activists **Environmentally conscious** individuals

EXISTING ALTERNATIVES

Existing AlternativesList how these problems are solved today NGO tree-planting campaigns

KEY METRICS

Carbon offset or emission reduction tracked Number of active users or

participants

Retention and engagement rate

HIGH-LEVEL CONCEPT

"Duolingo for Climate Action" — a fun, gamified app that helps people build sustainable habits and track real-world environmental impact.

CHANNELS

Social media and influencer partnerships

Collaboration with schools, universities, and corporations

Environmental campaigns and community events

EARLY ADOPTERS

Climate activists and student group leaders

Eco-focused educators and influencers

COST STRUCTURE

Partnership management Content creation and education material Operational costs for offset programs (e.g., tree planting, solar credits)

REVENUE STREAMS

Subscription-based model for premium features Donations and grants from environmental foundations