#### SHARON WU

1009 50<sup>th</sup> Avenue • Apartment 3 • Long Island City, NY 11101 • (310) 819-2257 sharon.wu@brooklaw.edu

#### **EDUCATION**

**Brooklyn Law School**, Brooklyn, NY Candidate for Juris Doctor, May 2015

*GPA*: 3.43

Awards: Centennial Grant, Dean's Merit Scholarship, Academic Achievement Award

Activities: Brooklyn Entertainment and Sports Law Society

Asian-Pacific American Law Students Association

Legal Association of Women, Asian American Bar Association New York New York State Bar Association – Entertainment, Arts & Sports Law Section

# University of California, Los Angeles, Los Angeles, CA

Bachelor of Arts in Political Science, June 2011

Study Abroad: UCLA in England, Belgium, Netherlands, and France, Summer 2010

#### LEGAL EXPERIENCE

#### **COTEDEMI**, New York, NY

May 2015- Present

International Legal Advisor

Advise COTEDEMI on international law, intellectual property, privacy, and licensing issues as they pertain to non-governmental organizations. COTEDEMI was developed in February of 2013 to bring financial services and job opportunities to underserved population in Jimani on the Haitian-Dominican border. Our goal is to reduce and eventually eradicate the adverse conditions faced by Haitian refugee women and other marginalized groups living and working in this region.

# Cowan, DeBaets, Abrahams & Sheppard, New York, NY

Legal Intern Clerk

September 2014 – April 2015

Collaborate closely with supervising attorney on a project involving Sino-foreign television and film production in emerging markets that encompasses new online video platforms and brand integration deals. Bridge the cultural and language gap with overseas clients by interpreting and translating contracts between Chinese and English. Initiate and devise a hybrid short-form agreement to make agreements from overseas clients bankable and enforceable under American standards. Participate in negotiations with clients regarding television and film production deals and financing deals overseas in Asia, as well as deals regarding technology start-up companies. Thoroughly comprehend waterfall provisions in financing deals. Conduct due diligence for chain of title of copyright for television and film production. Analyze, mark-up, and draft licensing agreements, co-financing agreements, partnership and shareholder agreements, and co-production agreements. Research media matters, first amendment rights, corporate governance laws, litigation questions, and foreign restrictions for financiers. Present a proposal for a client to use a type of syndicate funding to the firm's Venture Law Group. On a separate occasion, present to the firm an analysis and summary of copyright license options in bankruptcy scenarios.

## Horizon Media, New York, NY

Legal Intern

April 2014 – August 2014

Strategized, designed, and implemented a new contracts database with features such as a templates library and a provisions library. Created the templates library and provisions library. Attended Media 101 courses that provided a comprehensive understanding of the media industry and its emerging technologies. Pitched a top-line media-tactic for a major client to the CEO and other executives of the company. Worked closely in independent media services with in-house counsel to review and revise agreements and contracts, both for clients and internal Horizon matters. Researched intellectual property, trademark law, and patent law matters for internal creative team. Collaborated with all levels of management and various departments within Horizon Media.

## The Davis Firm PLLC, New York, NY

Law Clerk

January 2014 – April 2014

Summarized contracts to distinguish the advances, royalties, samples, and special terms of client agreements. Created primary mark-ups and comparisons of various agreements. Generated comments to opposing parties regarding agreement markups. Drafted memoranda analyzing client termination clauses.

#### Michael Kors, New York, NY

Legal Intern - Associate General Counsel

August 2013 – December 2013

Drafted, proofread, and completed fact finding for settlement and termination agreements. Researched issues and drafted legal memoranda on security and privacy issues surrounding mobile technology such as online behavioral advertising, opt-ins for location services, geolocation tracking, as well as code of conduct for supply chain disclosure of other public competitor companies. Attended negotiation meetings and conference calls regarding sponsorship agreements and website developments deals, and updated master authorized retail agreements. Conducted trademark searches. Drafted affidavits regarding counterfeited Michael Kors products. Collaborated with general counsel on a due diligence project regarding corporate restructuring in Canada.

#### Professor Winnie Taylor, Brooklyn Law School, Brooklyn, NY

Research Assistant

May 2013 – December 2013

Researched pyramid schemes and multi-level marketing companies to analyze their legal distinctions. Reviewed the Federal Trade Commission's Business Opportunity Rule to recommend modifications to strengthen the rule and better police pyramid schemes that are currently operating.

#### Sony Music Entertainment, New York, NY

Legal Intern—Legal and Business Affairs

May 2013 – August 2013

Analyzed contracts and interpreted their content utilizing a digital database. Communicated contract content to facilitate company employees' understanding of contract terms, including Sony's rights and restrictions regarding master recordings and underlying compositions. Reviewed deal memoranda, recording agreements and licensing agreements for reversion language to ensure retention of rights in master recordings, artwork, and licenses.

#### **OTHER EXPERIENCE**

# Dechert, LLP, New York, NY

Legal Assistant

May 2012 – August 2012

Managed the daily itineraries of twenty-five attorneys. Scheduled meetings, conference calls, and travel plans for clients, board meetings, and internal meetings. Tracked time and billing for each attorney.

# Law Offices of Greg S. Bernstein, Beverley Hills, CA

Executive Assistant

June 2011 – December 2011

Identified and solicited information from client necessary to draft partnership agreements and related filings. Drafted retainer letters for potential clients. Scheduled meetings and conference calls with major clients both internationally and domestically. Single-handedly managed the office when executive was out of town.

# Stolper Entertainment, LLC, Los Angeles, CA

Assistant Talent Manager

January 2011 – May 2011

Fostered and maintained relations with advertisement agencies and other talent agencies. Created and managed budget sheets, itineraries, and master calendars for company and individual clients. Through budgeting, saved up to \$40,000 for a client, who was meant to create a net profit of \$100,000 that weekend.

## Office of United States Senator Dianne Feinstein, Los Angeles, CA

Political Intern

December 2010 – May 2011

Tracked legislation and researched issues for legislative assistants of the Senator and other political figures. Researched and outlined news sources for world, domestic, and state reports for the senator. Aided constituents in resolving issues, such as veteran benefits. Independently drafted letters communicating with both political figures and constituents.

#### Metro Goldwyn Mayer, Los Angeles, CA

Worldwide Research and Marketing Intern

September 2009 – August 2010

Generated and developed media web pages for 40 upcoming films and increased iTunes advertising sales. Created promotional packages for movies to be used by 15 different magazines and websites. Wrote various campaign materials through social media network for movies to be distributed.

LANGUAGES

Fluent in Mandarin/Chinese; conversant in Spanish.