

Christopher Galetta
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Technical Portfolio: <https://crg9.github.io/Technical-Portfolio>

SUMMARY

A disciplined and driven leader with experience as both a self-taught Product Engineer and a Business Professional. I have proven experience leading teams, training team members, building complex systems, and managing finely detailed information across multiple domains.

I'm currently studying Full Stack Software Engineering via Codecademy to increase my capacity to contribute to tech projects and develop useful AI-powered products. I am pacing for course completion in January of 2026 (with 300+ total hours of effort clocked). Alongside this effort, I am executing as the project lead on a team of 3 in the development of a proprietary Meta Trader 4 Algorithmic Trading Bot.

SKILLS & INTERESTS

Skills: Cross-Functional Leadership, Backlog Management, Sprint Planning, Technical Documentation, Oral and Written Communication, Data Management, API Integrations, Manual QA Testing, Foundational HTML/CSS/JavaScript, JSON/YAML Configurations, Training and Onboarding Workflows, Basic Graphic Design, Design Specifications

Familiar Tool Stack: Google Suite, Microsoft Office Suite, Trello, GitHub, Figma, VS Code

Interests: Health and Fitness, Sports, Music, Self-Improvement, Entrepreneurship, Software Development

RECENT PROFESSIONAL EXPERIENCE

MT4/MQL4 Algorithmic Trading Bot Development August 2025 – Present

Project Lead

- Translated a complex trading strategy into actionable design specifications for the development of an algorithmic trading bot on the MetaTrader4 platform.
- Managed stakeholder expectations, team collaboration efforts, and overall project timelines/sprints through consistent and clear communication.
- Established the foundational business frameworks by creating and executing all licensing, contractor, and partnership agreements.

HUB International Insurance Brokers October 2023 – June 2025

Assistant Account Executive

- Provided daily operational support in a high-volume insurance brokerage unit, managing data preparation and account servicing tasks for multiple Account Executives, training four new hires in the process.
- Streamlined the spreadsheet management of insurance rec processing for a key account with over 100 locations and \$10M+ in annual premiums.
- Identified key workflow inefficiencies, creating presentations for two major proposals to senior leadership: a system specification to improve the operation of a core business workflow and a business case for an AI-powered Azure solution to automate policy document review.

Gaming Startup – Atomix Network **Hobbyist:** June 2016 – May 2021 | **Professional:** June 2021 – May 2024

Founder / Product Engineer

- Directed the end-to-end, 3-year development of an MMO game server MVP on a \$30,000 budget, managing a cross-functional team, project backlogs (Trello), and overall server operations.
- Led all game design, live-ops, and community feedback loops, executing multiple iterative "seasons" with software-driven events to enhance player progression, game balance, and overall satisfaction.
- Oversaw the software development lifecycle, from drafting API and database documentation to managing bug-tracking and resolution, 3D asset creation, and the deployment of a full-stack web leaderboard.
<https://www.atomixnetwork.net>

EDUCATION

Farmingdale State College | 2019 - 2021

Bachelor's in Business Management – 4.0 GPA

OTHER PROFESSIONAL SUCCESSES

State Farm Insurance

December 2021 – January 2023

Agent Team Member / Sales Representative

- Coordinated with a team of 7 to sell and service various insurance policies.
- Developed a customer onboarding process that improved efficiency and customer satisfaction.
- Created a telemarketing script that catered directly to the New York Metropolitan customer demographic.
- Sold over 450 insurance policies in 2022 via telemarketing.

Apptive Environmental

June 2021 – August 2021

Summer Sales Representative

- Canvassed neighborhoods across North and Central Jersey selling Pest Control contracts.
- Closed 100+ Accounts at a \$720 contract value in 60 days.
- Earned a Co-Team Lead position based on performance and character.

Harvest Power Solar

February 2019 – May 2019

Field Marketing Team Lead

- Canvassed residential neighborhoods on Long Island for solar leads, knocking on 80+ doors daily.
- Developed and executed a canvassing strategy that maximized results and minimized inefficiency.
- Trained new recruits and led team meetings to teach strategy and boost overall performance.
- Maintained top-rep status throughout my time at the company by generating 90 total sales sits.
- Maxed out the pay scale 3 months in a row, earning an average of \$11,000/mo+