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Transforming Field Service with AI: Boost Efficiency, Proactive Maintenance, and Enhance Satisfaction



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Answer quiz for prizes!



| Agenda



- Intro – 10 Mins
Kahoot -
- Prompt Questions / Ideas –5 Mins
- Demo - How to CoPilot Create Prompts – 15 Mins
 - Dispatcher / Scheduler
 - Tech
- IOT Signal Chain - (Screen Shots) 15 Mins
- Demo / E-mail to Work Order Schedule Agent – 5 Mins
- Q/A – 5

Session Objectives

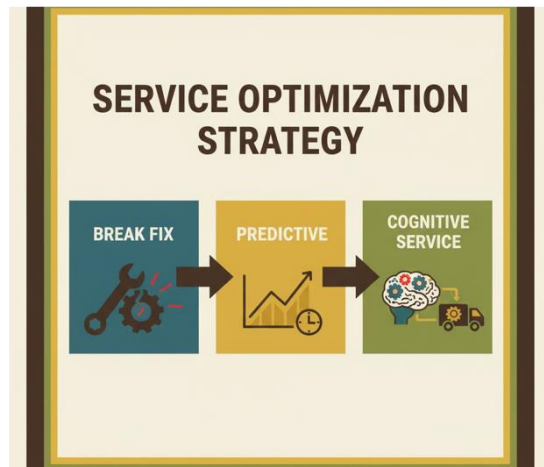
What will you learn today?

- Understand the impact of AI on field service management and its potential benefits.
- Learn about the latest AI features and functionalities in Dynamics Field Service.
- Explore real-world case studies and success stories from industry partners.

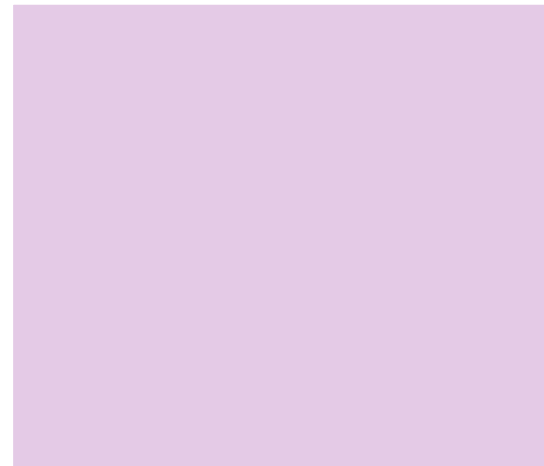
What Is AI In Field Service?



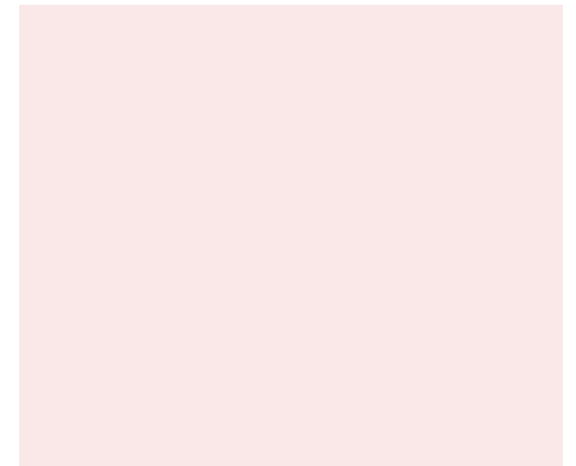
The Top Uses Of AI In Service Business



From break-fix → predictive → cognitive service
Reduce downtime & cost/order; increase FTFR and CSAT
Modernize with AI + IoT + optimization across operations



Intelligent Scheduling
Right technician
Right skills
Right parts
Right job
OPTIMAL TIME



Assist Technician & Diagnostics

AI Components



Feature Name	Genuinely AI?	Notes/Comments
IoT Predictive Maintenance	Yes	Uses ML/AI models on device signals
RSO & AI Dispatch	Yes	AI for optimized scheduling
Copilot-Facilitated Assistance	Yes	Generative AI, LLM, NLU features
Work Order Automation	No*	Mostly logic workflows unless Copilot is layered in
Smart Reporting & Inventory AI	Yes	ML-driven insights, AI patterns
Incident/Alert Suggestions	Yes	AI-based recommendations
Autonomous Agents	Mixed	Only AI if Copilot/LLM "agentic" integrations used
Customer Notification Automation	No	Primarily rules/workflows
Skill-Based Recommendations	Mixed	AI if adaptive; workflow if static
Real-Time Optimization	Mixed	AI if adaptive models, else workflow

What's in the box: Dynamics 365 Field Service + AI



Copilot for Field Service: summarize history, assist with work orders & schedule changes

Scheduling Optimization + Copilot scheduling: skills, proximity, SLAs, crews, territories

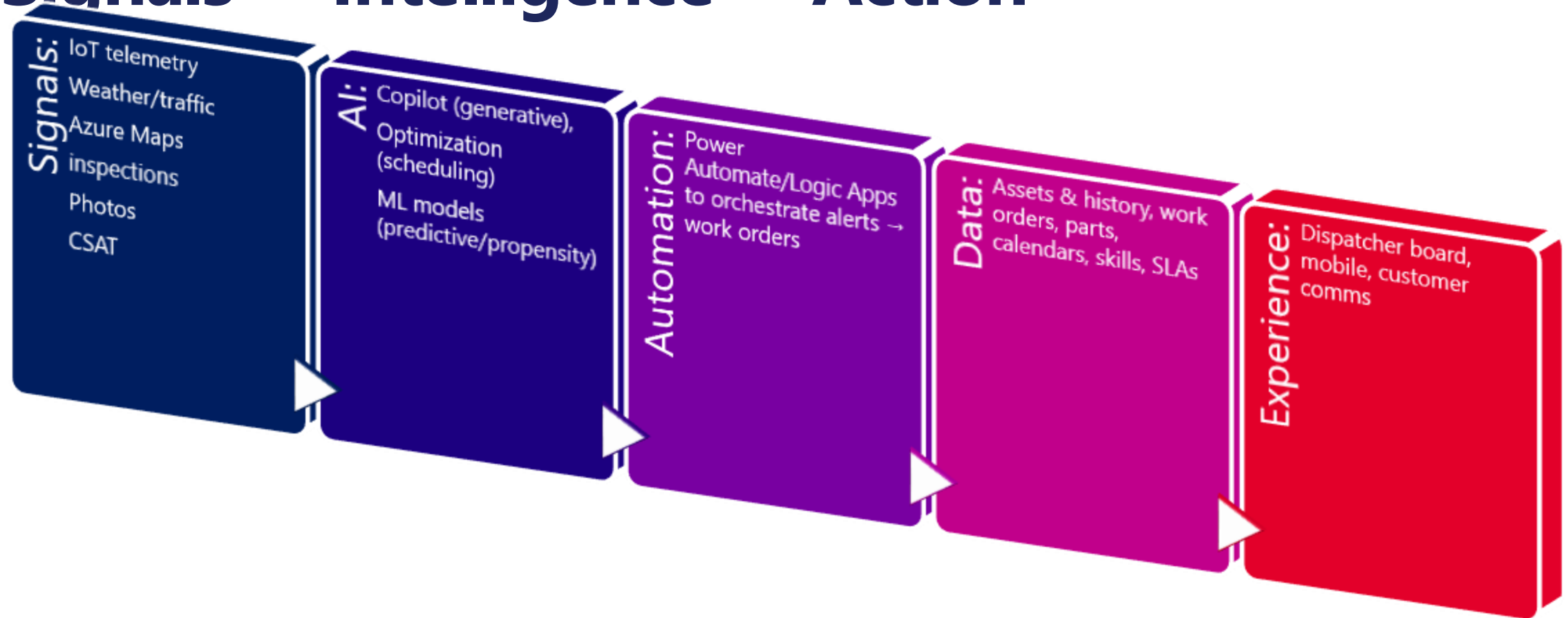
Connected Field Service (IoT → alerts → rules → auto work orders)

Field Service Mobile (offline), Inspections (pre/post job)

Customer Voice (CSAT), Remote Assist & Guides

Inventory/parts readiness; SLAs/entitlements; contractor expansion

Architecture: Signals → Intelligence → Action



Demo 1 – 15 Minutes

Build Your Prompts
Work Order Summary

Power Apps Row Summary

- ASSET ??

Teams Prompt

Work Order Summary - Demo

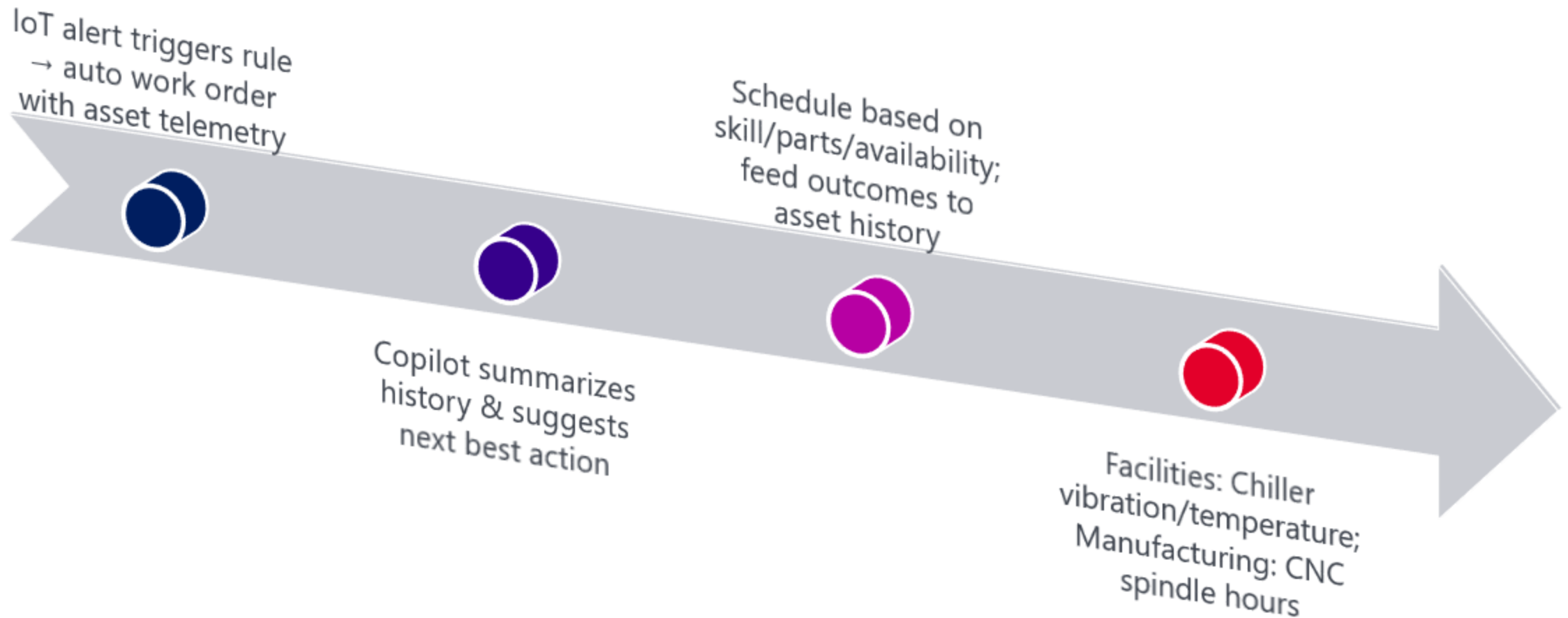
- Modify the OOB Work Order Summary
- Add Case to Summary
- Add Work Order Products
- Add Customer Work Orders
- Add Resource and Resource Warehouse

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I DEMO

Use Case 1: Predictive maintenance + asset history

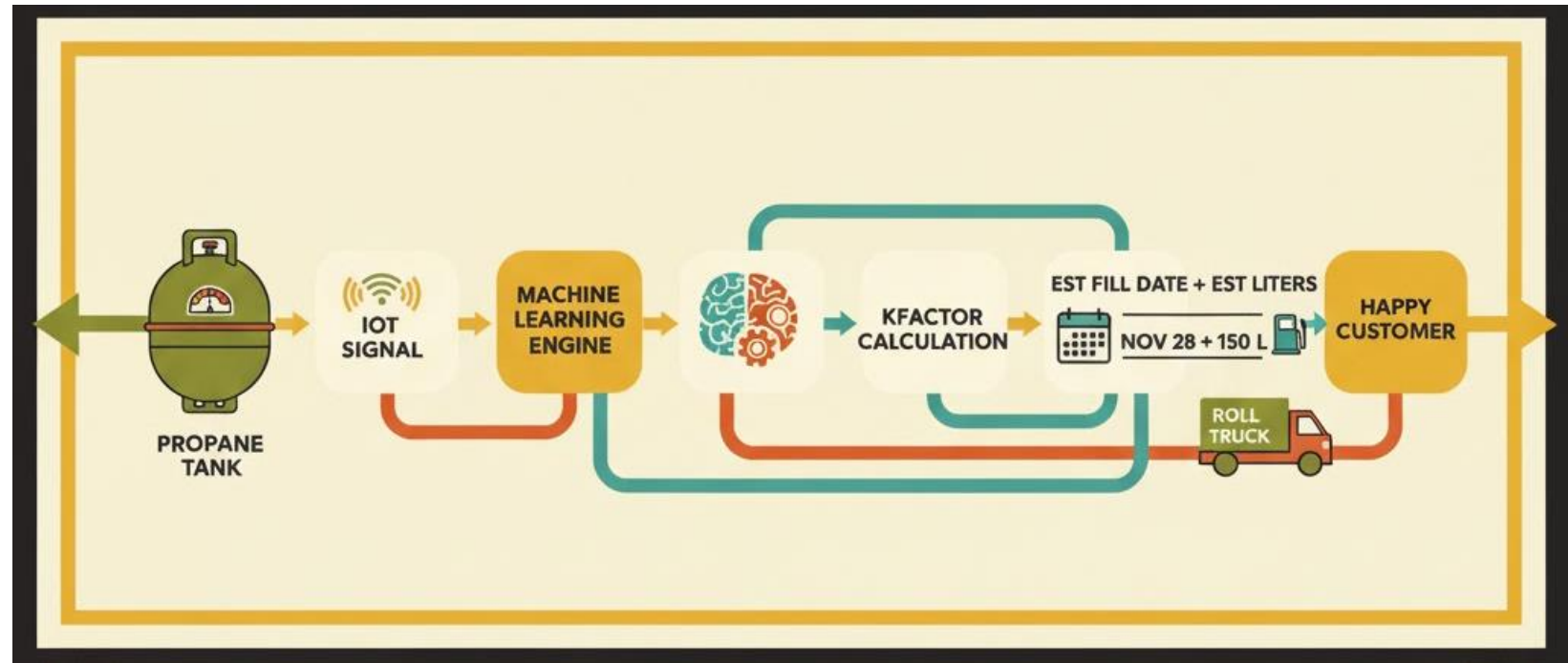
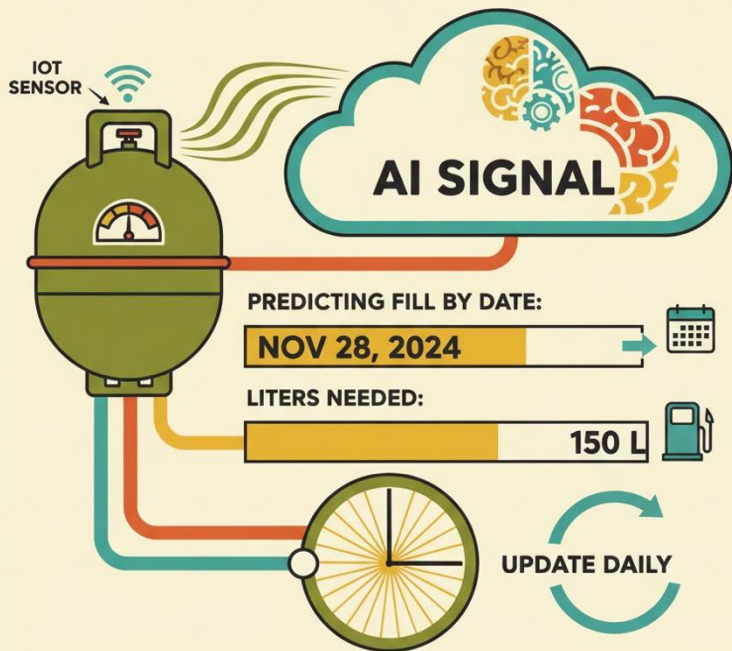


IoT alert triggers rule

> Auto work order with asset telemetry



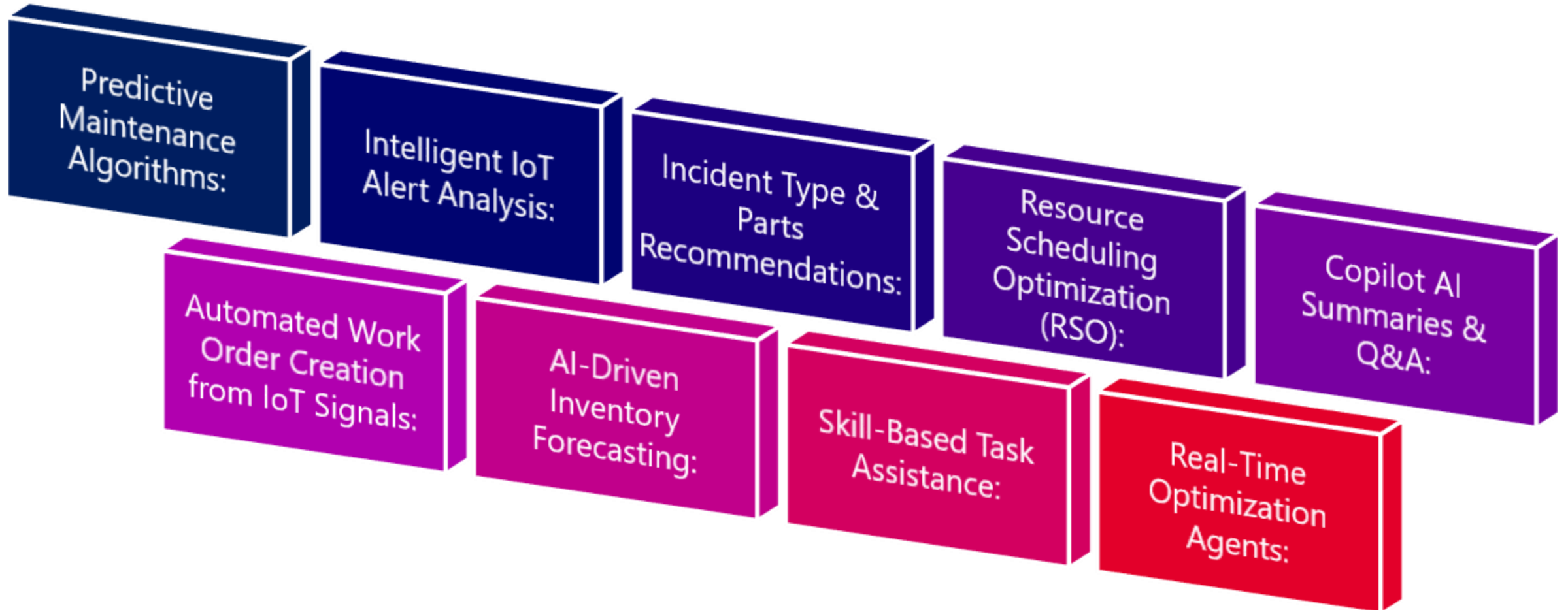
PROPANE TANK OPTIMIZATION



FRED to Repair Work order



AI Components of IOT Connected Field Service



Use Case 2: AI scheduling & day-of re-optimization



Inputs: skills, proximity, SLA, shift/crew constraints, parts readiness

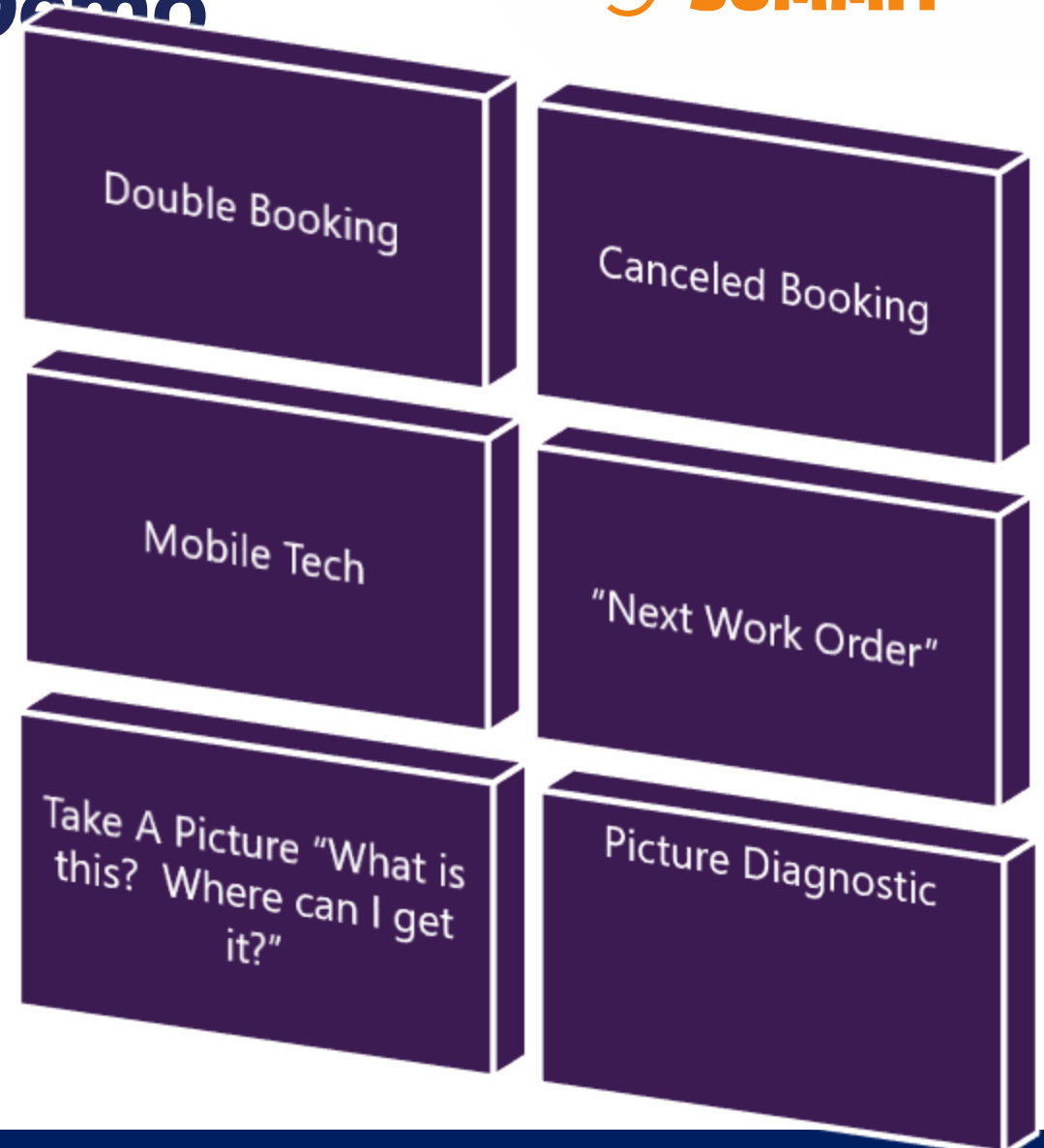
Copilot scheduling to test 'what-if' changes and re-run optimization

Day-of disruptions: cancellations, overruns, traffic → re-plan in minutes

Impact: travel time ↓, FTFR ↑, on-time arrival ↑



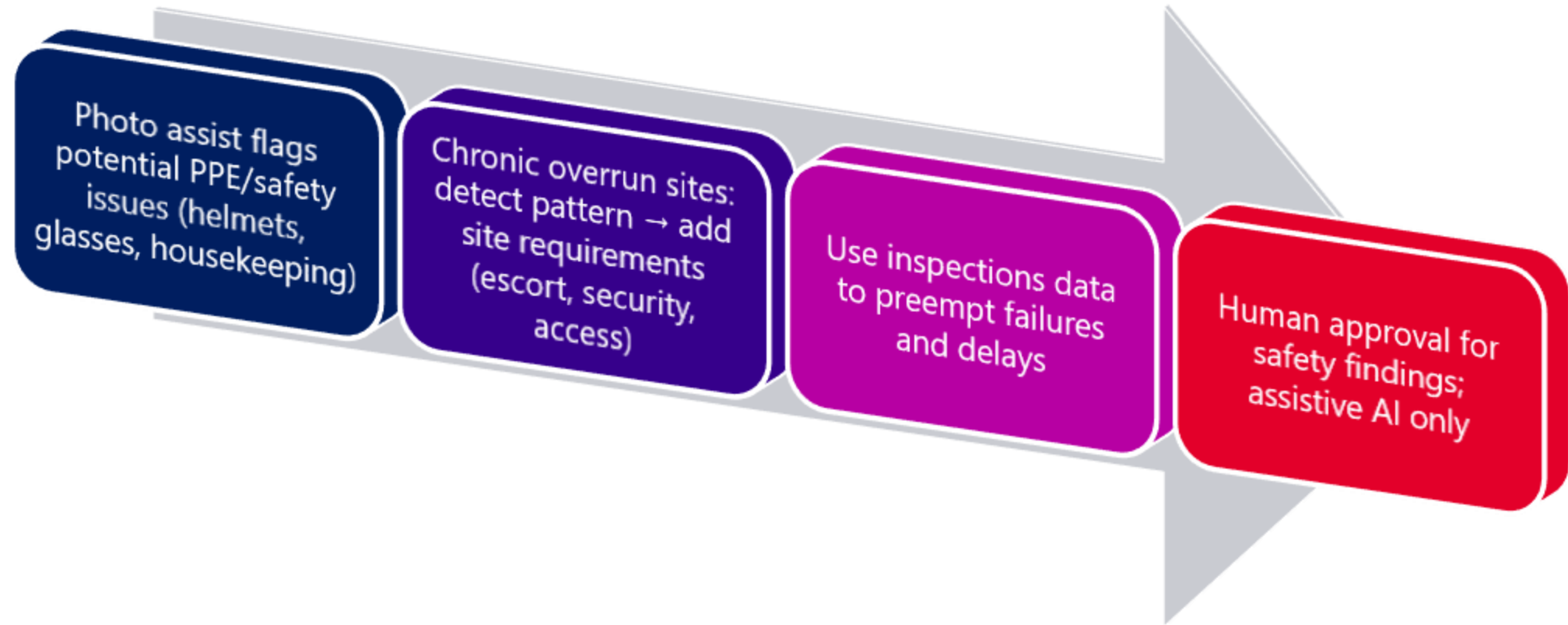
Tech – On Schedule Board - Demo



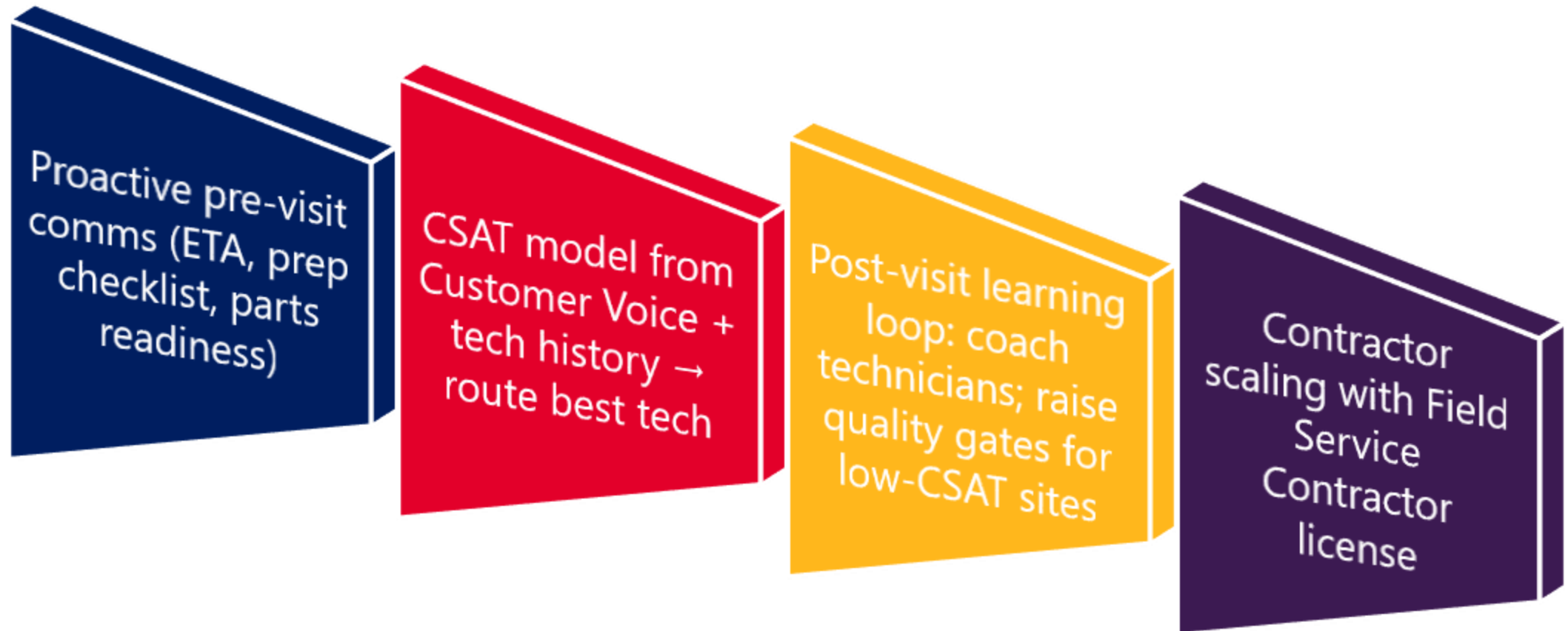
Use Case 3: 'Work Orders at Risk' (weather + travel)



Use Case 4: Safety & site intelligence (photo + history)



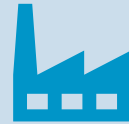
Use Case 5: Customer experience & CSAT prediction



Blueprint: Start in 90 days



Phase 1: Scheduling optimization + CSAT loop; basic 'WO at Risk' (weather/ETA)



Phase 2 : IoT → auto work orders for 1–2 asset classes; inspection pre-checks



Phase 3: Safety photo assist pilot; chronic overrun site model; contractor scale-out



Change mgmt & training plan; governance & data readiness

Field Service doesn't have to be an Expensive Project

Blueprint: Make It Happen

- Pick the right concept
 - 1 well-execute idea is better than 10 half-ass projects
 - Focus on high business value, not just convenience
- Leadership & End User Buy-In
 - Get a small team aligned, and keep it small
 - Make sure leaders make decisions – indecision kills projects
- Don't Get Distracted
 - Focus on key concept, avoid scope creep
 - Save great ideas for the next project

Measure what matters: KPIs

Operational: FTFR, MTTR,
on-time arrival, travel
time/order,
miles/tech/day

Cost: cost/work order,
labor & parts cost/order,
repeat visit rate

Quality/Customer: CSAT,
SLA compliance,
callbacks/complaints

Inventory/Asset: truck
stock accuracy, inventory
turns, parts usage

Workforce/Contractor:
utilization, skill-match
accuracy,
MTDispatch/MTComplete,
SLA by vendor, reopens

Responsible AI & governance

Assistive AI (no fully automated adverse actions)

Data minimization & consent for photos/IoT

Human-in-the-loop reviews for safety and personnel insights

Follow organizational AI policy for ethics, privacy, and transparency

References & further reading

Microsoft Dynamics 365 Field Service blog: AI & Connected Field Service

Internal case study metrics (Facilities portfolio outcomes)

Event planning notes: AI scheduling, weather risk widget

Licensing: Customer Voice entitlements; Field Service Contractor

Key take-aways

AI is Only a Part of
An AI Project's
Success

What is your TOP 3
KPI's? Move that
needle.

Physical
Operations - What
is Talking IOT?
Can We Listen

Monitor
Conditions

Scheduling Has a
double ROI

Build Change
Management into
the Process