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# ARTIFICIAL INTELLIGENCE AND NEURAL NETWORKS

ADVANCED DATA SCIENCE TRAINING I

# OUTLINE

1. A Brief History of A.I.
2. Basics of Neural Networks
3. Case Study: Japanese Pharmacy Chain
4. Deep Learning

# LEARNING OBJECTIVES

1. Awareness of some highlights of the recent history of A.I. research
2. Able to define, generally, what an artificial neural network is
3. Understanding of the role of back propagation in training neural nets
4. Awareness of some strengths and limitations of neural networks
5. Able to define, in very general terms, the concept of 'deep learning'

[Yes, Androids Do Dream of Electric Sheep, [The Guardian UK](#)]



# A BRIEF HISTORY OF A.I.

ARTIFICIAL INTELLIGENCE AND NEURAL NETWORKS

Q: How many legs does a cat have if you call the tail a leg?

A: Four. Calling the tail a leg doesn't make it a leg.

(old riddle, attributed to Abraham Lincoln)



Sysabee

DAVHILL

[data-action-lab.com](http://data-action-lab.com)

## HEADLINES

“AlphaGo vanquishes world’s top Go player, marking A.I.’s superiority over human mind” [*South China Morning Post*, May 27, 2017]

“A Japanese A.I. program just wrote a short novel, and it almost won a literary prize” [*Digital Trends*, March 23, 2016]

“Elon Musk: Artificial intelligence may spark World War III”  
[*CNET*, September 4, 2017]

“A.I. hype has peaked so what’s next?” [*TechCrunch*, September 30, 2017]

# WHAT IS ARTIFICIAL INTELLIGENCE (A.I.)?

What are the **essential qualities and skills** of an intelligence?

- provides flexible responses in various scenarios
- takes advantage of lucky circumstances
- makes sense out of contradictory messages
- recognizes the relative importance of a situation's elements
- finds similarities between different situations
- draws distinctions between similar situations
- comes up with new ideas from scratch or by re-arranging previous known concepts

# DISCUSSION

Do you think that Hofstadter's definition is still valid?

# WHAT IS ARTIFICIAL INTELLIGENCE?

A.I. research is defined as the study of **intelligent agents**: any device that perceives its environment and takes actions that maximize its chance of success at some goal.

## Examples

- Expert Systems

TurboTax, WebMD, technical support, insurance claim processing, air traffic control, etc.

- Decision-Making

Deep Blue, auto-pilot systems, "smart" meters, etc.

- Natural Language Proc.

machine translation, Siri, named-entity recognition, etc.

- Recommenders

Google, Expedia, Facebook, LinkedIn, Netflix, Amazon, etc.

- Content generators

music composer, novel writer, animation creator, etc.

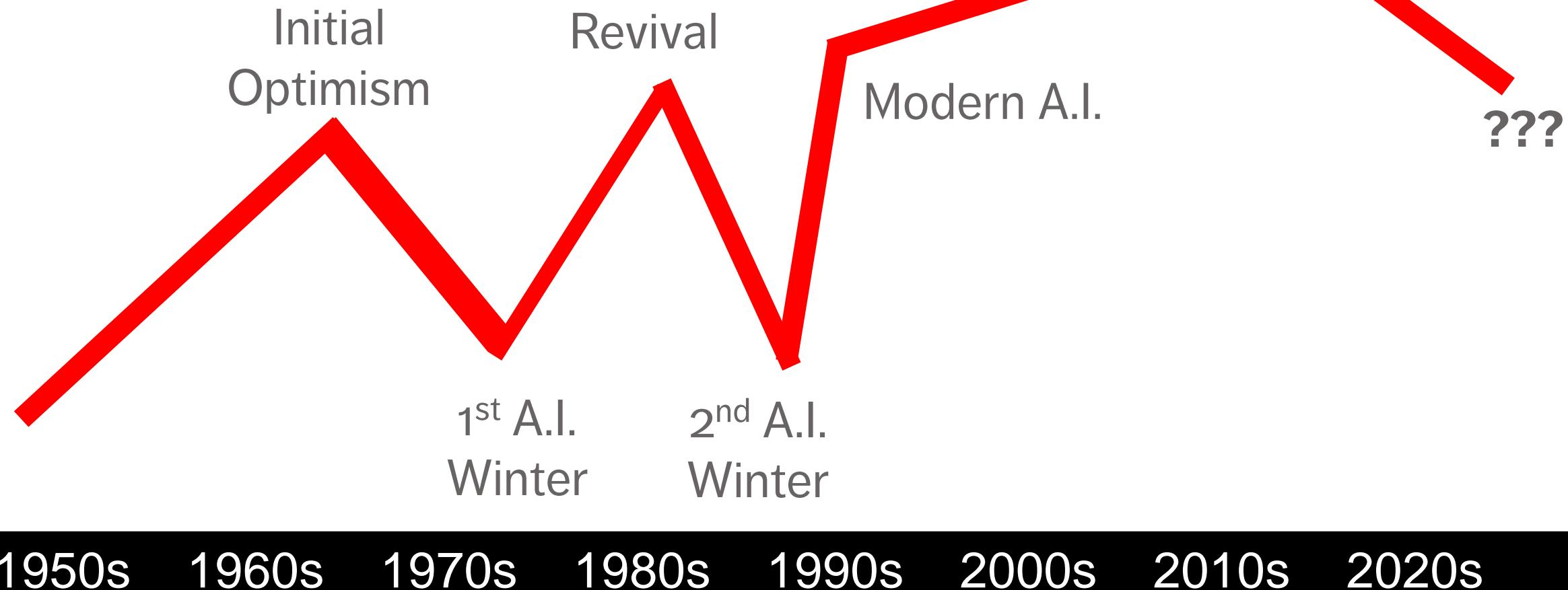
- Classifiers

facial recognition, object identification, fraud detection, etc.

???

## HISTORICAL TIMELINE (TL;DR)

Deep Learning  
and Big Data



1950s

1960s

1970s

1980s

1990s

2000s

2010s

2020s

Turing Test

IDLEWYLD

Dartmouth Summer

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5<sup>th</sup> Generation Project  
Backpropagation

Human Brain Project  
Stanley

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# DISCUSSION

Where do you think A.I. is heading? 3<sup>rd</sup> A.I. Winter or onto bigger and better things?

How can businesses and governments prepare themselves for either eventuality?

# NEURAL NETWORK BASICS

ARTIFICIAL INTELLIGENCE AND NEURAL NETWORKS

“Neural networks blow all previous techniques out of the water in terms of performance, but given the existence of adversarial examples, it shows we really don't understand what's going on.”

(D. Gershgorn, *Quartz*)

# NEURAL NETWORKS IN A NUTSHELL

A trained **Artificial Neural Network** (ANN) is a function that maps inputs to outputs in a useful way:

- receives input(s)
- computes values
- provides output(s)

ANNs use a Swiss-army-knife approach to things (**plenty of options, but it's not always clear which one should be used**).

The user does not need to decide much about the function or know much about the problem space in advance (**quiet model**).

# NEURAL NETWORKS IN A NUTSHELL

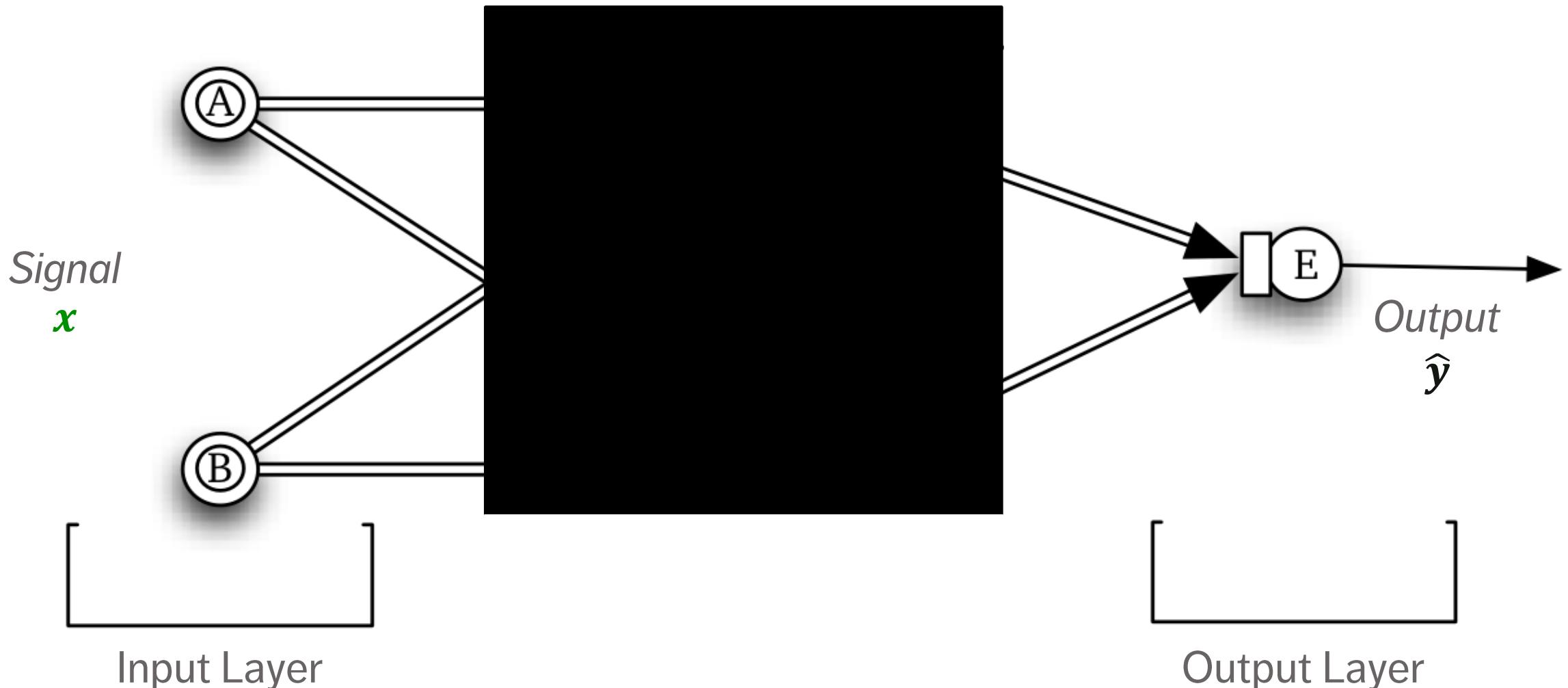
Algorithms allow ANNs to **learn** (i.e. generate the function and its internal values) **automatically**.

ANNs can be used for:

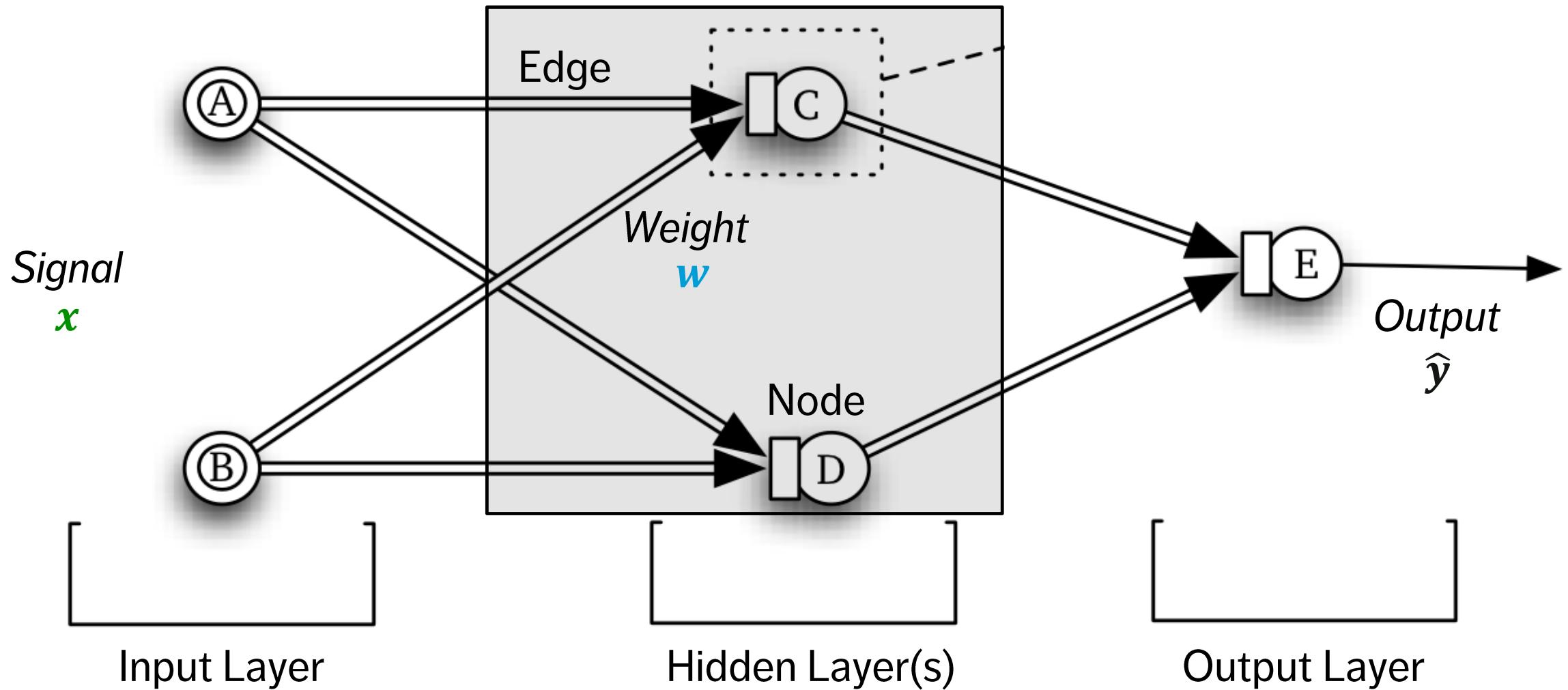
- supervised learning (**multi-layered feedforward neural networks**)
- unsupervised learning (**self-organizing maps**)
- reinforcement learning.

Technically, the only requirement is the ability to minimize a cost function (**optimization**).

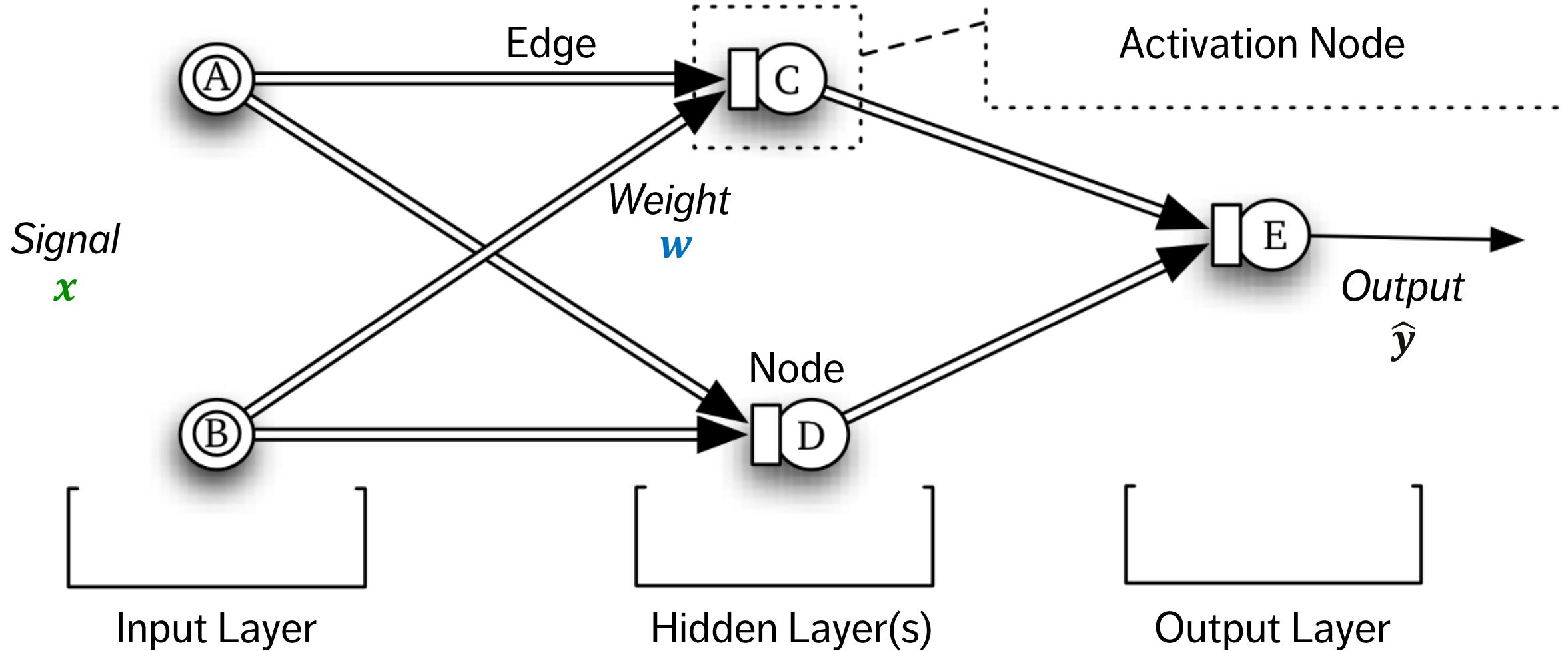
# NETWORK TOPOLOGY AND TERMINOLOGY



# NETWORK TOPOLOGY AND TERMINOLOGY

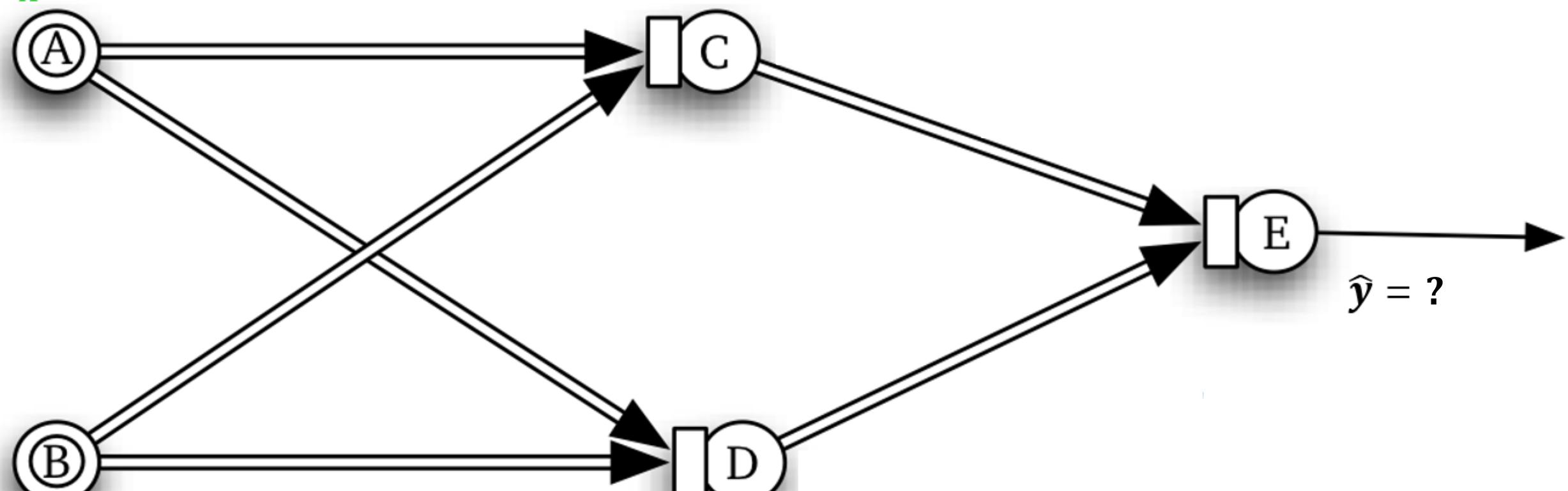


# NETWORK TOPOLOGY AND TERMINOLOGY



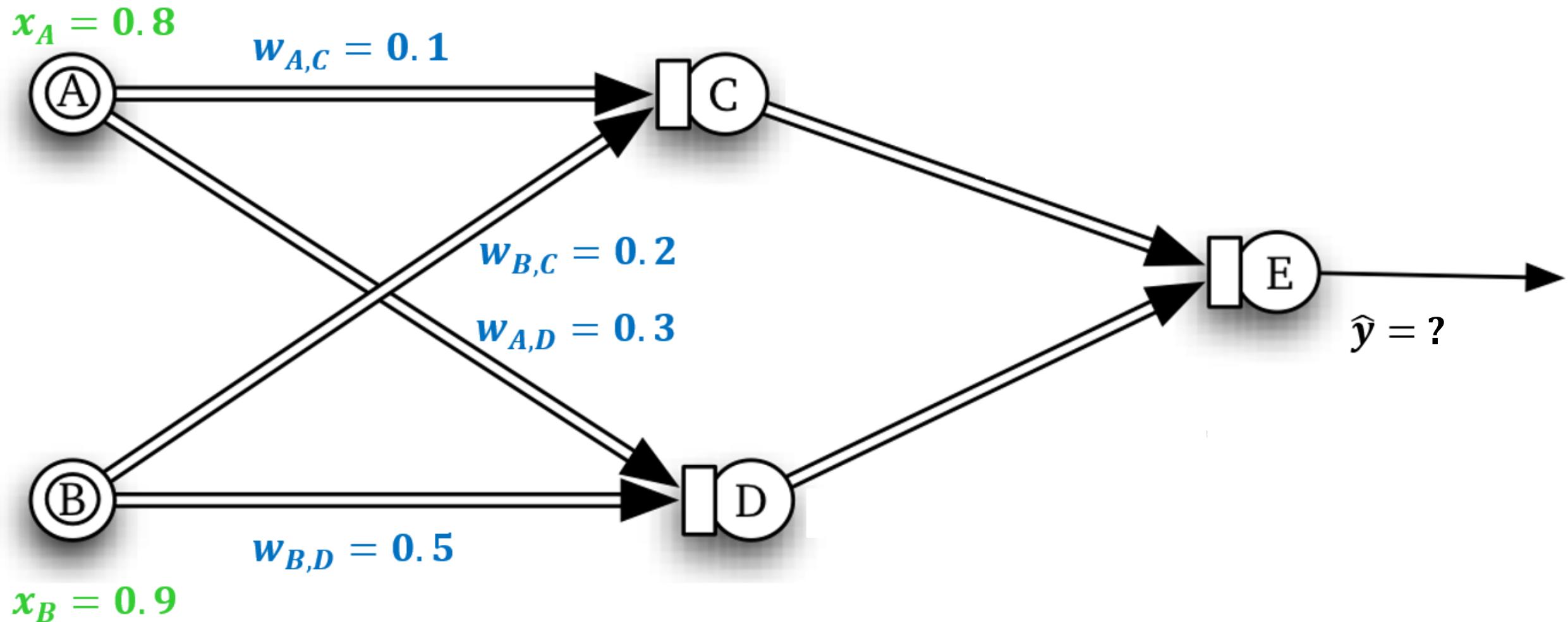
## FEED FORWARD NETWORK

$x_A = 0.8$

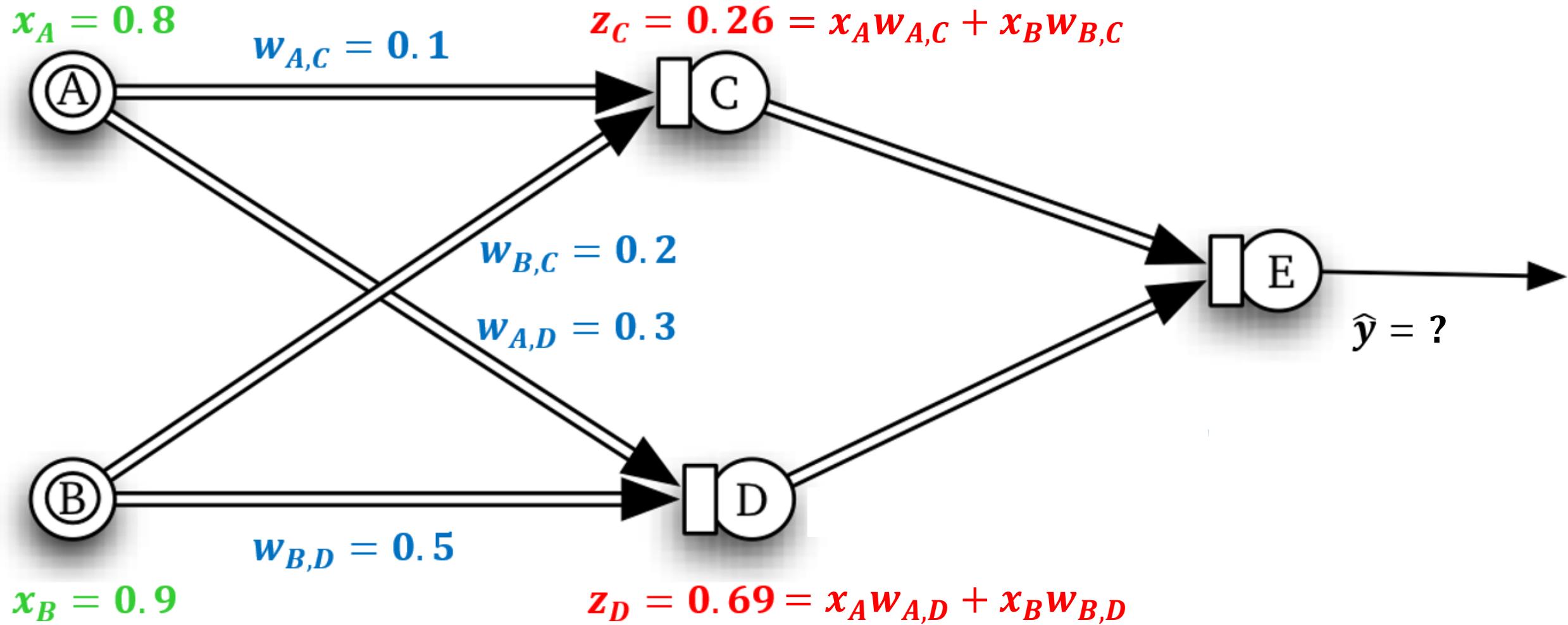


$x_B = 0.9$

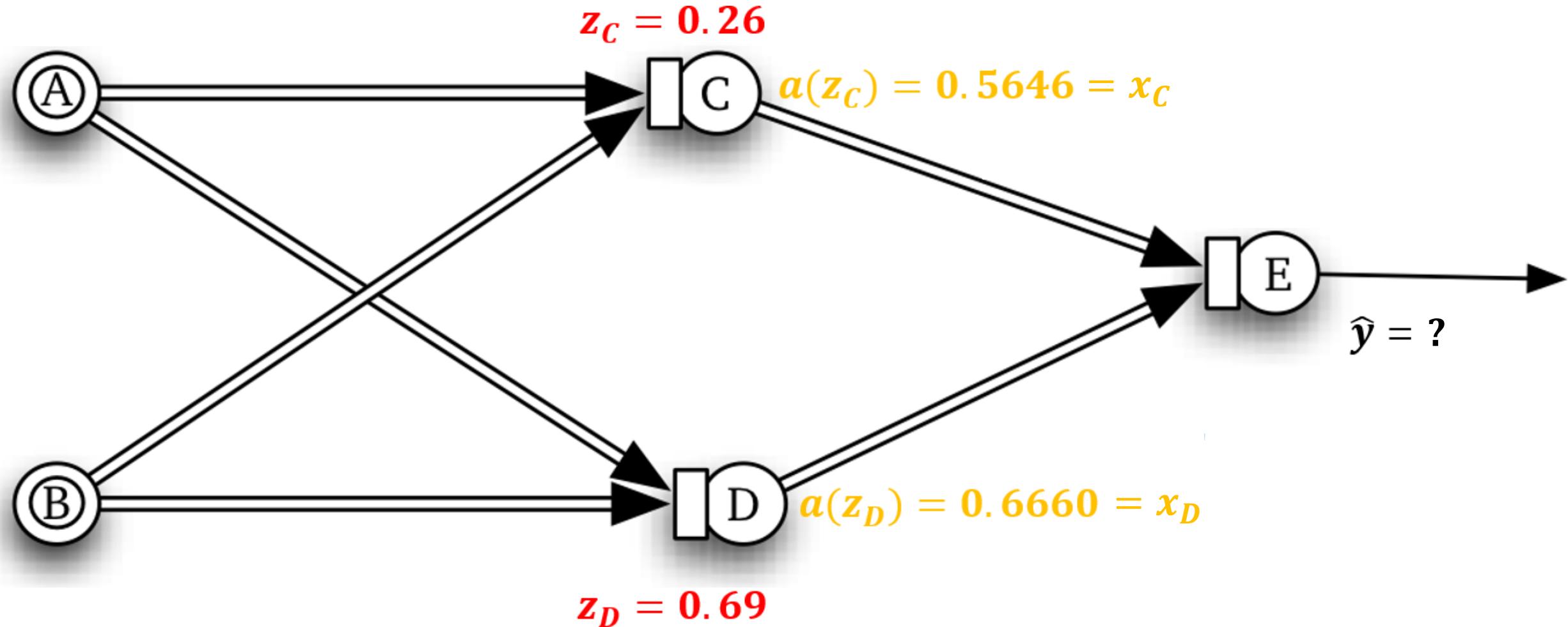
## FEED FORWARD NETWORK



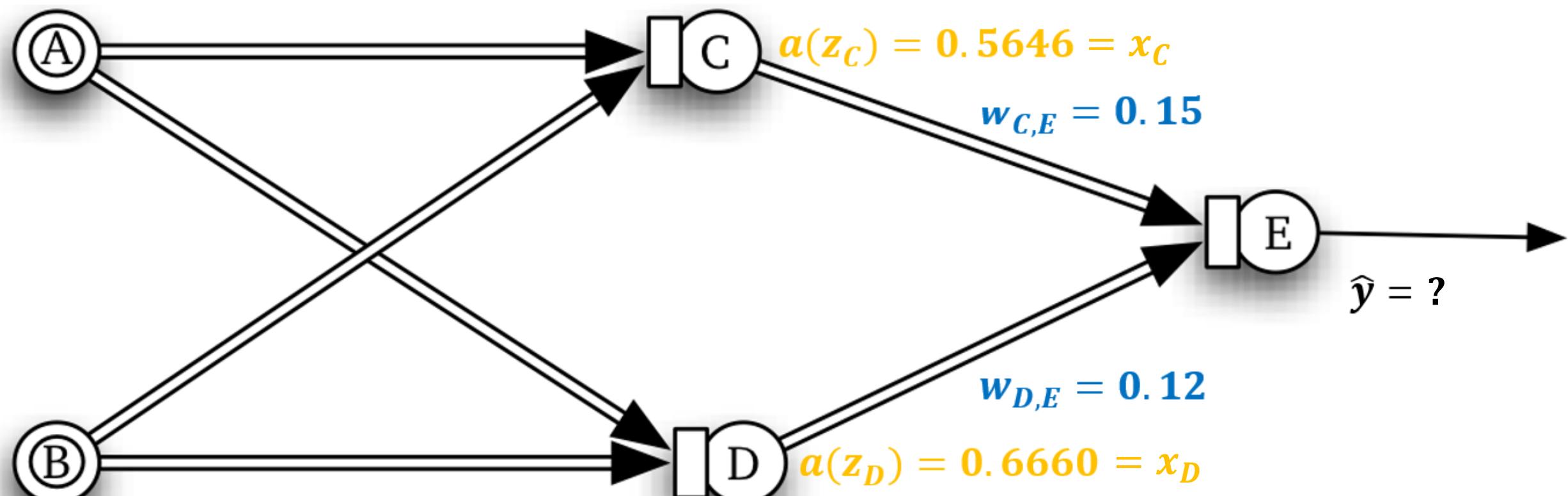
## FEED FORWARD NETWORK



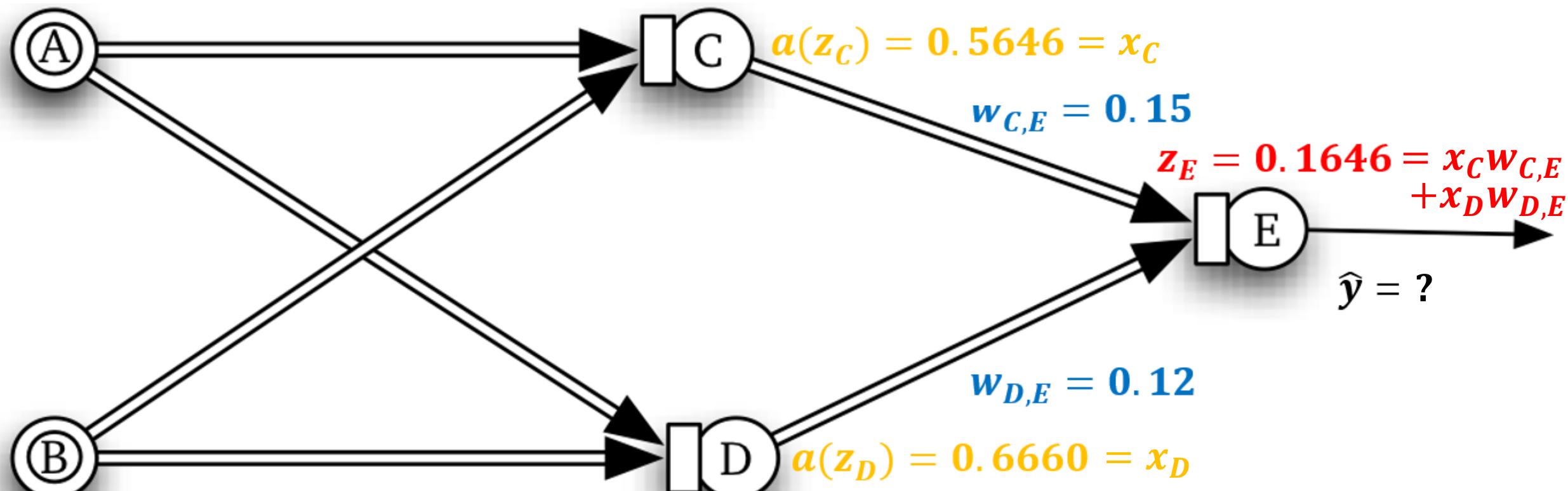
## FEED FORWARD NETWORK



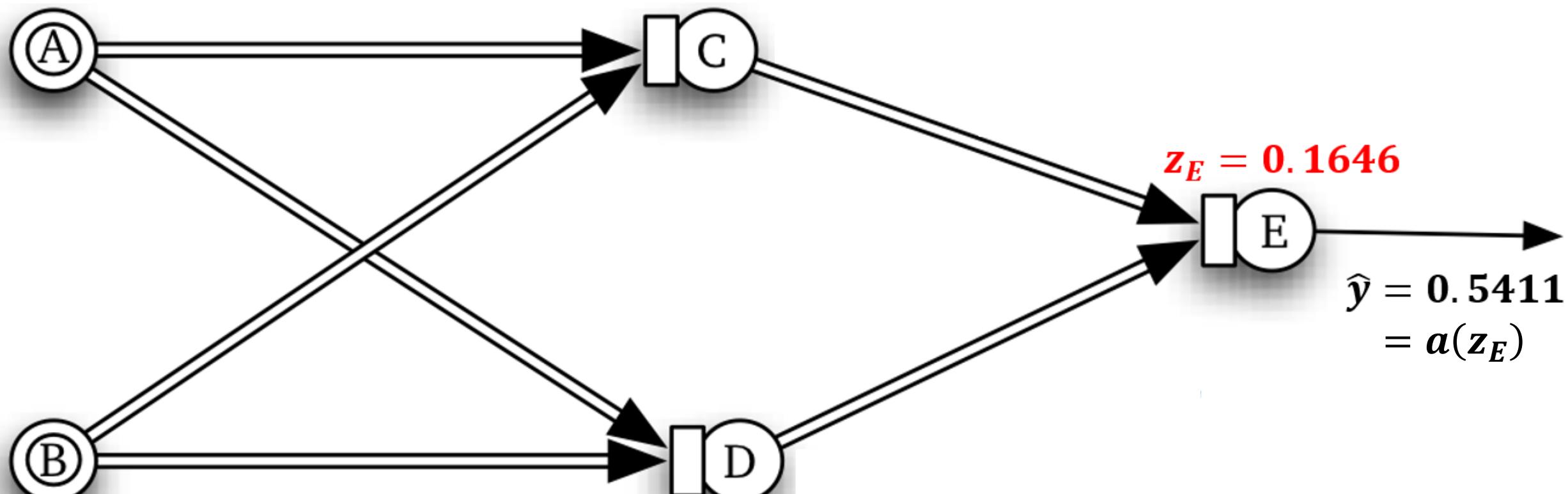
## FEED FORWARD NETWORK



## FEED FORWARD NETWORK



## FEED FORWARD NETWORK



# ANN IN MATRIX NOTATION – INPUT TO HIDDEN LAYER

Input:  $X_{(n \times p)} = X_{(n \times 2)}$

$$X = \begin{bmatrix} x_{A,1} & x_{B,1} \\ \vdots & \vdots \\ x_{A,n} & x_{B,n} \end{bmatrix}$$

Weights:  $W_{(p \times M)}^{(1)} = W_{(2 \times 2)}^{(1)}$

$$W^{(1)} = \begin{bmatrix} w_{AC} & w_{AD} \\ w_{BC} & w_{BD} \end{bmatrix}$$

Hidden units:  $Z_{(n \times M)}^{(2)} = Z_{(n \times 2)}^{(2)}$

$$Z^{(2)} = \begin{bmatrix} z_{C,1} & z_{D,1} \\ \vdots & \vdots \\ z_{C,n} & z_{D,n} \end{bmatrix} = XW^{(1)}$$

Activation function:  $a_{(n \times M)}^{(2)} = a_{(n \times 2)}^{(2)}$

$$a^{(2)} = \begin{bmatrix} 1/(1 + e^{-z_{C,1}}) & 1/(1 + e^{-z_{D,1}}) \\ \vdots & \vdots \\ 1/(1 + e^{-z_{C,n}}) & 1/(1 + e^{-z_{D,n}}) \end{bmatrix} = g(Z^{(2)})$$

# ANN IN MATRIX NOTATION – HIDDEN TO OUTPUT LAYER

Activation function:  $\mathbf{a}_{(n \times M)}^{(2)} = \mathbf{a}_{(n \times 2)}^{(2)}$   
 $\mathbf{a}^{(2)} = g(\mathbf{Z}^{(2)})$

Weights:  $\mathbf{W}_{(M \times K)}^{(2)} = \mathbf{W}_{(2 \times 1)}^{(2)}$   
 $\mathbf{W}^{(2)} = [\mathbf{w}_{CE} \quad \mathbf{w}_{DE}]$

Output units:  $\mathbf{Z}_{(n \times K)}^{(3)} = \mathbf{Z}_{(n \times 1)}^{(3)}$   
 $\mathbf{Z}^{(3)} = \begin{bmatrix} \mathbf{Z}_{E,1} \\ \vdots \\ \mathbf{Z}_{E,n} \end{bmatrix} = \mathbf{a}^{(2)} \mathbf{W}^{(2)}$

Activation function:  $\mathbf{a}_{(n \times K)}^{(2)} = \mathbf{a}_{(n \times 1)}^{(2)}$   
 $\hat{\mathbf{y}} = \mathbf{a}^{(3)} = \begin{bmatrix} 1/(1 + e^{-\mathbf{Z}_{E,1}}) \\ \vdots \\ 1/(1 + e^{-\mathbf{Z}_{E,n}}) \end{bmatrix} = g(\mathbf{Z}^{(3)})$

# ANN IN MATRIX NOTATION

This *vanilla* neural net example can be expressed as:

$$\hat{y} = \mathbf{a}^{(3)} = g(\mathbf{z}^{(3)}) = g[\mathbf{a}^{(2)}\mathbf{W}^{(2)}] = g[g(\mathbf{X}\mathbf{W}^{(1)})\mathbf{W}^{(2)}]$$

In a nutshell, at each node, the neural net

1. computes a **weighted sum** of **inputs**
2. applies **activation** functions, and
3. sends a **signal**,

until the signal reaches the final **output** node.

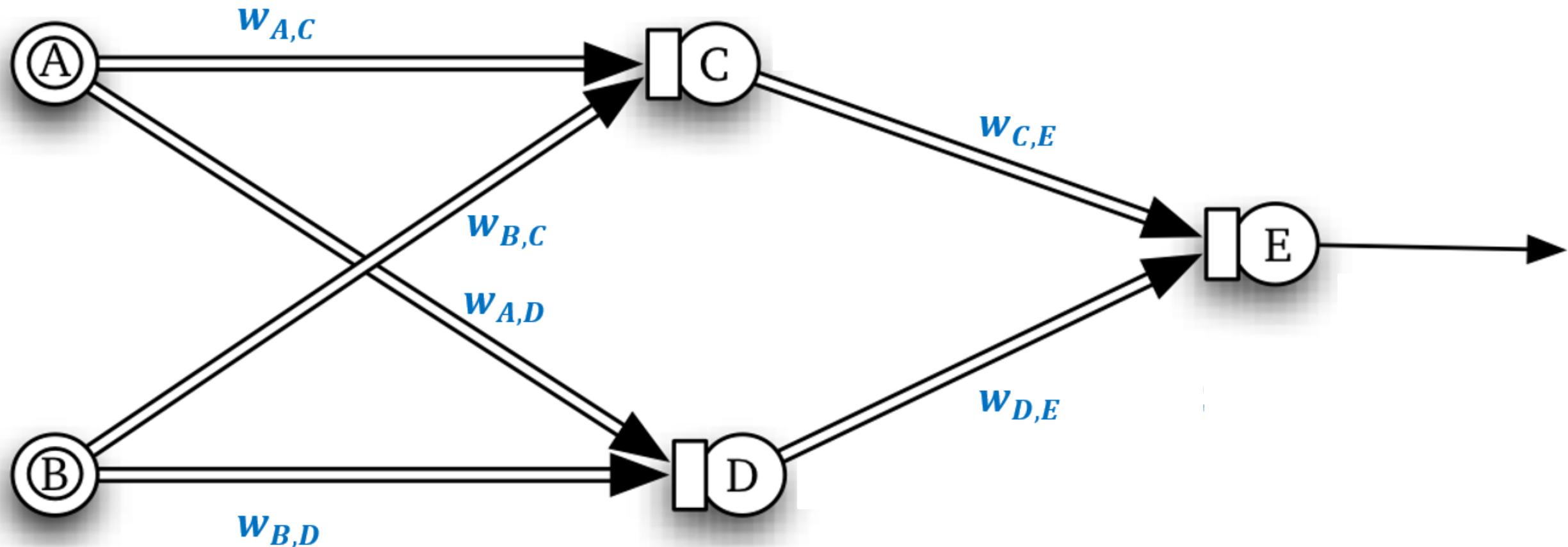
## BACKPROPAGATION – ANN TRAINING

Given a signal, an ANN can produce an output, as long as the weights are specified.

For **supervised** learning tasks (i.e. when an ANN attempts to emulate the results of training examples), simply picking weights at random is a failing proposition.

**Backpropagation** is a method to optimize the choice of the weights against an error function  $R(W)$ .

# BACKPROPAGATION OBJECTIVE



## BACKPROPAGATION – ERROR FUNCTION

In regression problems, the **sum of squared errors** (SSE) is often used as the error function:

$$R(\mathbf{W}) = \sum_{i=1}^n \sum_{k=1}^K (\hat{y}_{ik}(\mathbf{W}) - y_{ik})^2$$

In classification problems, **cross-entropy** can be used:

$$R(\mathbf{W}) = - \sum_{i=1}^n \sum_{k=1}^K y_{ik} \ln[\hat{y}_{ik}(\mathbf{W})]$$

Either way, we want to minimize  $R(\mathbf{W})$  with respect to  $\mathbf{W}$  (**gradient descent**).

Iterations  
000,000Learning rate  
0.03Activation  
TanhRegularization  
NoneRegularization rate  
0Problem type  
Classification

## DATA

Which dataset do you want to use?



Ratio of training to test data: 50%

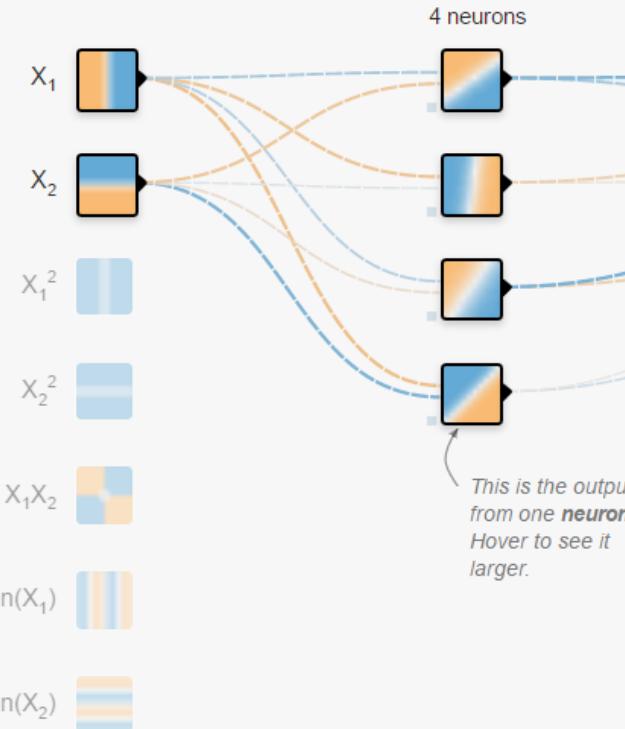
Noise: 0

Batch size: 10

REGENERATE

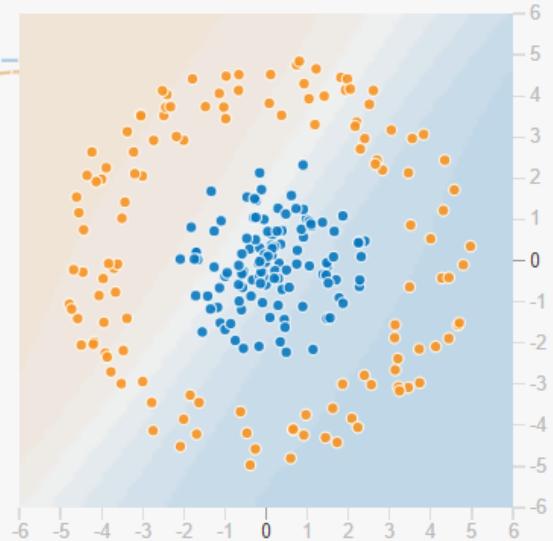
## FEATURES

Which properties do you want to feed in?

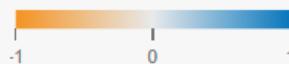


+ - 2 HIDDEN LAYERS

## OUTPUT

Test loss 0.512  
Training loss 0.488

Colors shows data, neuron and weight values.

 Show test data    Discretize output

## STRENGTHS

ANNs can be quite **accurate** when making predictions – better than other algorithms with a proper set up.

ANNs often work when other things fail:

- when the relationship between attributes is **complex**
- when there are a lot of dependencies/**nonlinear relationships**
- **messy**, highly connected inputs (images, text and speech)
- non-linear classification

ANNs are relatively easy to set up (with available packages).

ANNs degrade gracefully (important in robotics).

## LIMITATIONS

ANNs are relatively slow (creating and using) and prone to overfitting (may require **large/diverse** training set).

ANNs usually do not provide good interpretation (unlike decision trees or logistic regression, say). Can you live with that?

No algorithms for selecting the optimal network topology.

Even when they do perform better than other options, ANNs may not perform that much better due to **No Free-Lunch Theorems**; and they're susceptible to various forms of **adversarial attacks**.

## DISCUSSION

The biggest challenge (to our minds) is to overcome the black box nature of ANNs. How important is it to you and your organization to be able to explain data-driven decisions?

# NEURAL NETWORKS VIDEOS (BRILLIANT!)

1. Neural Networks Demystified, Welch Labs  
<https://www.youtube.com/watch?v=bxer2T-V8XRs> (first in the series)
2. Learning to See, Welch Labs  
<https://www.youtube.com/watch?v=i8D9oDkCLhI> (first in the series)
3. Neural Networks, 3 Blue 1 Brown  
<https://www.3blue1brown.com/videos/2017/10/9/neural-network>

# CASE STUDY: JAPANESE PHARMACY CHAIN

ARTIFICIAL INTELLIGENCE AND NEURAL NETWORKS

A Neural Network Application to Identify High-Value Customers for a Large Retail Store in Japan

(Ip, E., Johnson, J., Yada, K., Hamuro, Y., Katoh, N., Cheung, S. [2002], *Neural Networks in Business: Techniques and Applications*, Smith, K., Gupta, J. (eds), IRM Press)

## CONTEXT

6 × as costly to sell to a new customer than to an existing one  
(Kalakota, Robinson, Tapscott, 1999)

Annual customer retention up by 5% can lead to an 85% increase in profits  
(Kalakota, Robinson, Tapscott, 1999)

Retaining the “right” customers plays a role in long-term profitability (Reicheld, 1993)

How can **loyal** and **profitable** customers be identified **early on**?

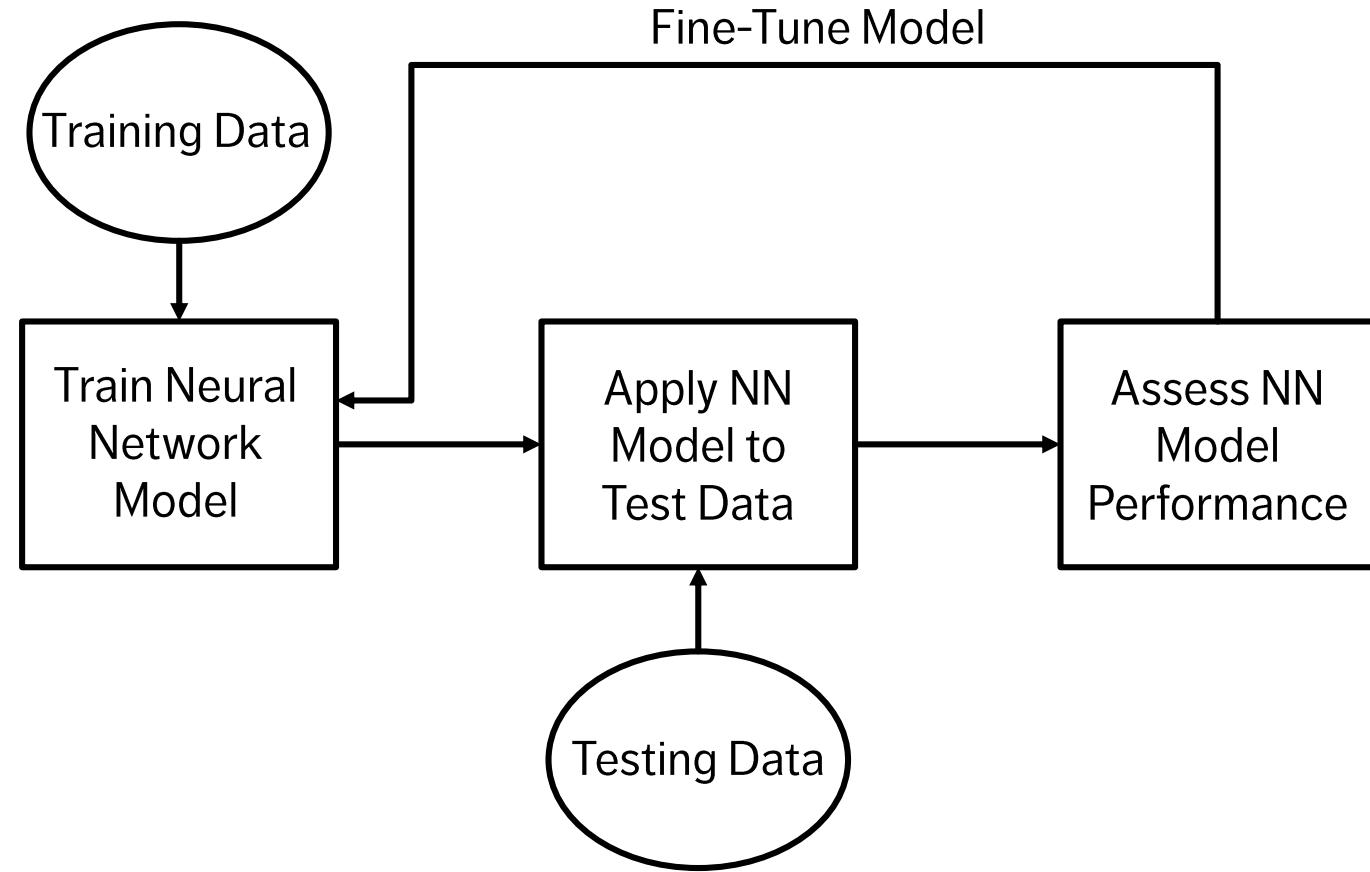
## CONTEXT

Japanese drugstore chain *Pharma* (annual revenues ¥70B), 1300 retail stores, 2.3 million customers

Stores may use their own names, but operate under a central information system, which collects transaction and customer information since the early 1990s

Sales campaign information, customized coupons, free samples mailed to target group (i.e. loyal, high-value customers)

# NEURAL NETWORK LEARNING FLOW



# DATA

114,069 customers who made purchases during a 1-yr period

Customer value measured using

- frequency of visit (1 – 5 scale)
- profitability per visit (1 – 5 scale)

**High-value customers (HVC): (4,5), (5,4), (5,5), making up 10.6% of observations**

HVCs generate 52.5% of profits, 38.4% of revenues

# DATA

**Target variable:** customer value

**Input variables:** total number of categories purchased, profit per visit, # of units purchased per visit, # visits, purchase of:

All variables were scaled from 0 – 1:

- paper product
- detergent
- eye drops
- kitchen cleaner
- bottled supplement
- hair care products
- fabric softener
- household cleaner
- toothpaste
- cold medicine

# DATA

**Learning set:** 104,069 observations (selected randomly)

**Training/Testing set ratio:** 70-to-30

**Validation set:** remaining 10,000 observations

**Calibration metrics:** predictive accuracy, overall accuracy

predictive accuracy = # correctly predicted HVCs / # HVCs

overall accuracy = # correctly predicted class / # customers

## RESULTS

Using a **Multilayered Feed Forward Neural Network (MFFN)**, researchers were able to capture 80% of the HVCs by targeting (a model-specified) 25% of new customers.

At a threshold parameter value of 30%, the model performs  $5 \times$  better than randomly classifying customers.

Dataset	Training	Validation
Predictive Accuracy	55.6%	57.4%
Overall Accuracy	90.6%	91.2%
% Classified as HVC	10.6%	10.3%

## DISCUSSION

Do you think the results of this case study are transferrable to other domains?

Would a similar MFFN provide the same level of predictive power in Canada?

# DEEP LEARNING

ARTIFICIAL INTELLIGENCE AND NEURAL NETWORKS

“Humanity is on the verge of digital slavery at the hands of AI and biometric technologies. One way to prevent that is to develop inbuilt modules of deep feelings of love and compassion in the learning algorithms.”

(A. Ray)

# DEEP LEARNING NETWORKS

Deep Learning networks are simply ANNs with **a large number of hidden layers** (and various types of nodes)

## Types:

- *Convolution Neural Networks*  
Handwritten digit recognition, 99.7% accuracy in 2013, Self-driving cars
- *Recurrent Neural Networks*  
Natural language processing (speech recognition, machine translation, etc.)
- *Autoencoders*
- *Restricted Boltzmann Machines*  
BellKor's Pragmatic Chaos, Netflix Prize, 2009

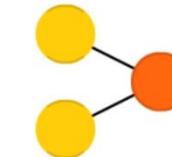
- (○) Backfed Input Cell
- (○) Input Cell
- (△) Noisy Input Cell
- (●) Hidden Cell
- (○) Probabilistic Hidden Cell
- (△) Spiking Hidden Cell
- (●) Output Cell
- (○) Match Input Output Cell
- (●) Recurrent Cell
- (○) Memory Cell
- (△) Different Memory Cell
- (●) Kernel
- (○) Convolution or Pool

A mostly complete chart of

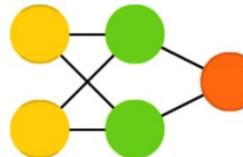
# Neural Networks

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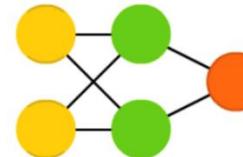
Perceptron (P)



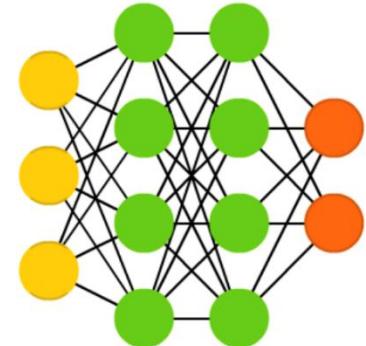
Feed Forward (FF)



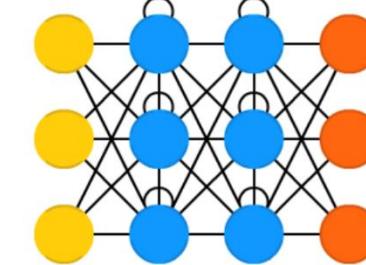
Radial Basis Network (RBF)



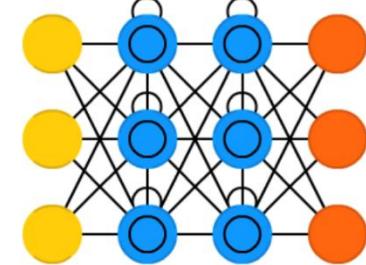
Deep Feed Forward (DFF)



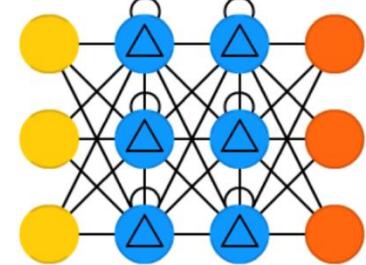
Recurrent Neural Network (RNN)



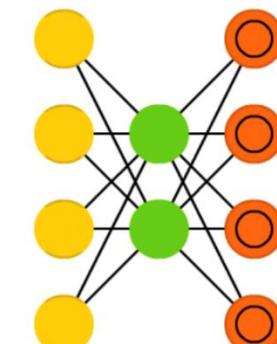
Long / Short Term Memory (LSTM)



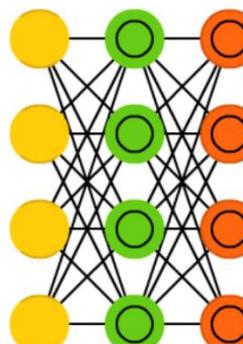
Gated Recurrent Unit (GRU)



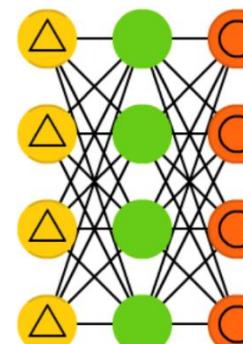
Auto Encoder (AE)



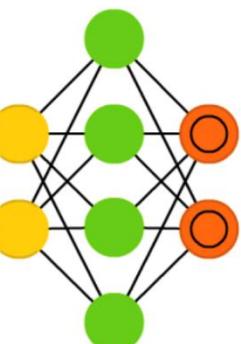
Variational AE (VAE)



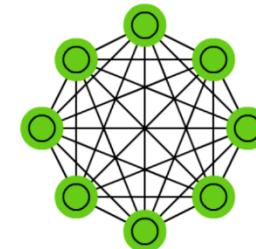
Denoising AE (DAE)



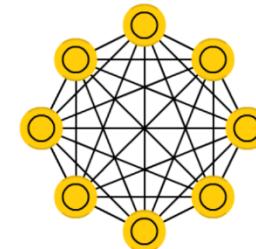
Sparse AE (SAE)



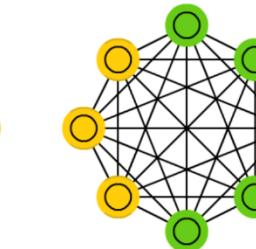
Markov Chain (MC)



Hopfield Network (HN)



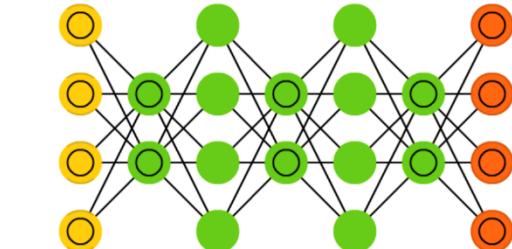
Boltzmann Machine (BM)



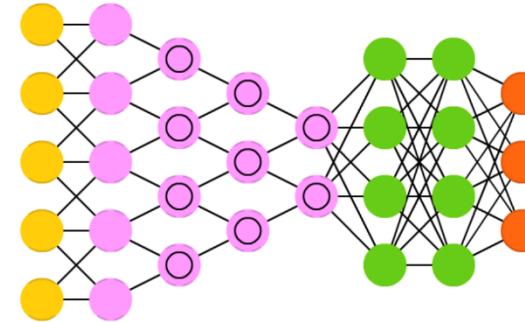
Restricted BM (RBM)



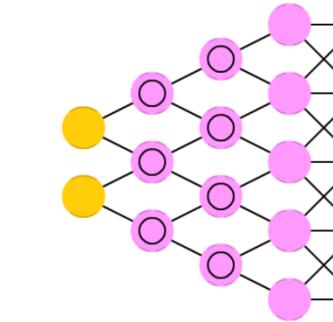
Deep Belief Network (DBN)



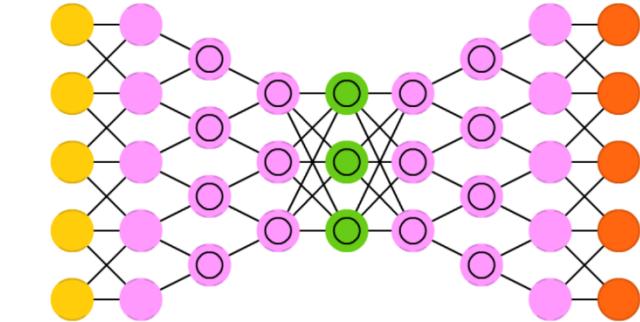
Deep Convolutional Network (DCN)



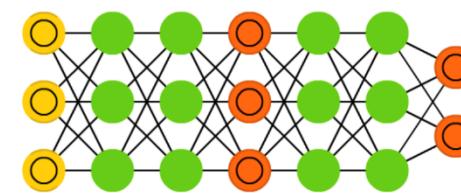
Deconvolutional Network (DN)



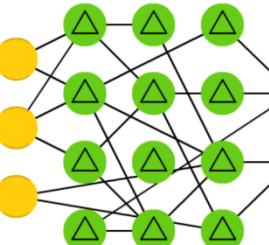
Deep Convolutional Inverse Graphics Network (DCIGN)



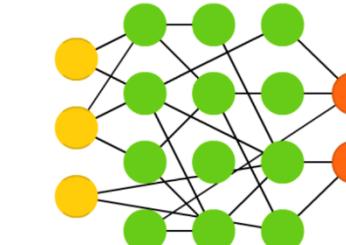
Generative Adversarial Network (GAN)



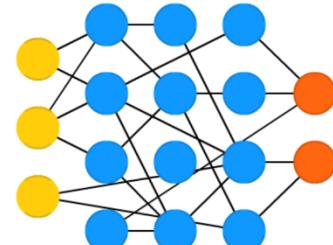
Liquid State Machine (LSM)



Extreme Learning Machine (ELM)



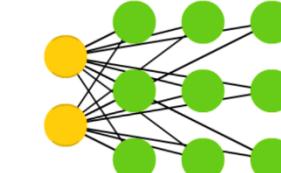
Echo State Network (ESN)



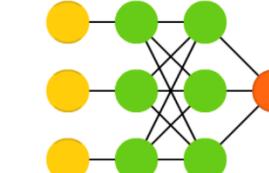
Deep Residual Network (DRN)



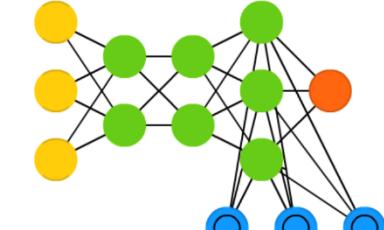
Kohonen Network (KN)



Support Vector Machine (SVM)



Neural Turing Machine (NTM)



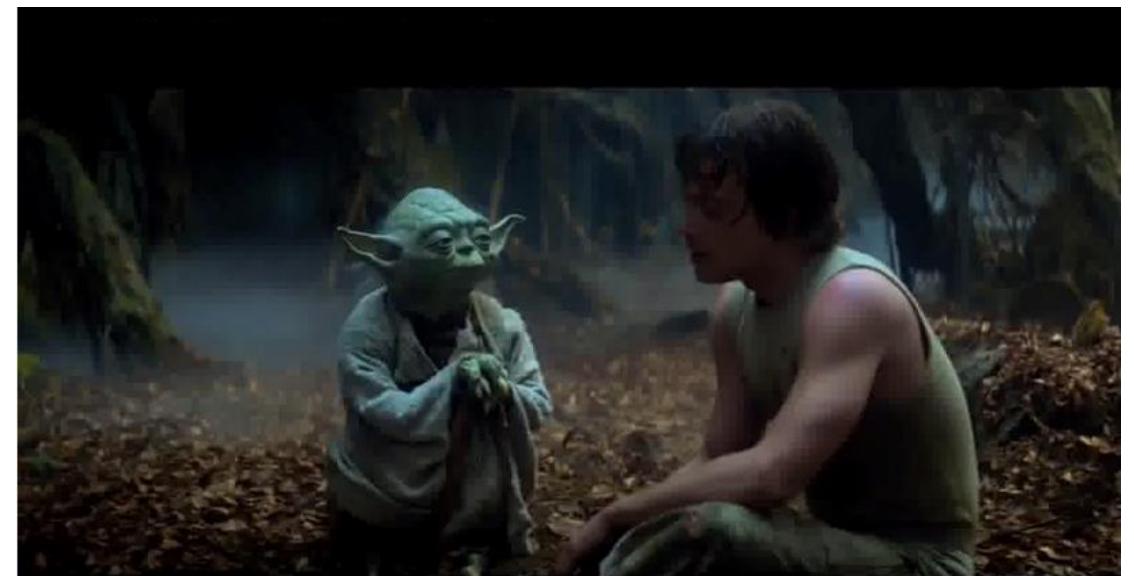
## LIMITATIONS

Require **large, diverse, and correctly labeled** training sets.

Accurate on average, but they can still be **spectacularly** wrong.

They can be “hacked” (NFL).

Humans don’t need that much labeled data to make decisions: so **what’s really going on under the hood?** (3<sup>rd</sup> AI Winter?)



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They can be “hacked” (NFL).

Humans don’t need that much labeled data to make decisions: so **what’s really going on under the hood?** (3<sup>rd</sup> AI Winter?)



# DISCUSSION

How do we align autonomous A.I. goals with human/cultural values?

# SUPPLEMENTAL MATERIAL

ARTIFICIAL INTELLIGENCE AND NEURAL NETWORKS



Sysabee A logo consisting of a hexagon divided into six smaller triangles, with some internal lines forming a grid pattern.

DAVHILL

The logo for DAVHILL, featuring a stylized 'S' or mountain-like shape icon followed by the word "DAVHILL".

[data-action-lab.com](http://data-action-lab.com) A circular logo with a blue and orange gradient, containing a small white icon.

# HISTORICAL TIMELINE

## First AI Winter (1974 – 1980)

- High expectations but next to nothing to show for them
- Lack of computing power, funding withdrawn

## Revival

- Japan's Fifth Generation Project (1982 – 1992)
- Defense Advanced Research Projects Agency funding (1983)
- ***Backpropagation*** (1985)
- 1<sup>st</sup> IEEE Conference (1987)

# HISTORICAL TIMELINE

## Second AI Winter (1987 – 1993)

- Expensive to maintain; massive funding cuts
- Bad learners, not great with uncertainty
- Japan's FGP goals not met

## Modern AI (1993 – 2001)

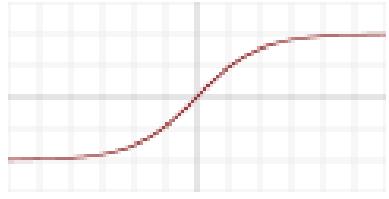
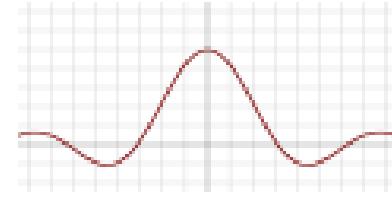
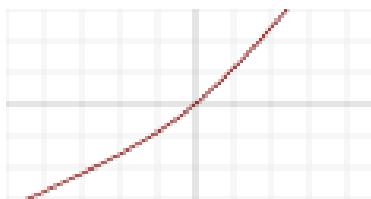
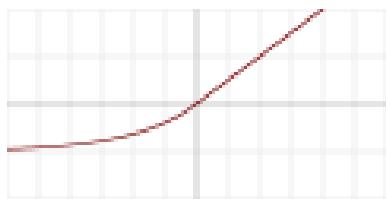
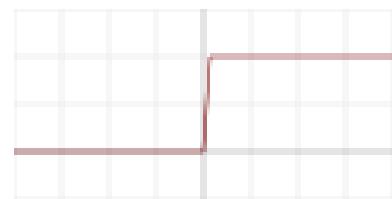
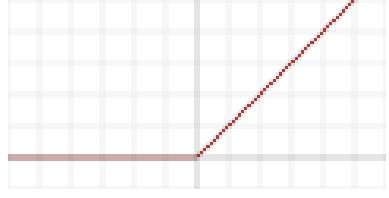
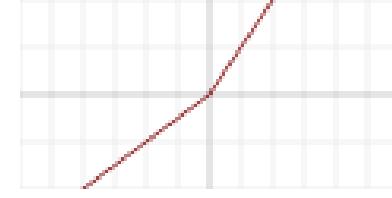
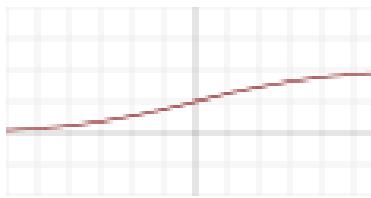
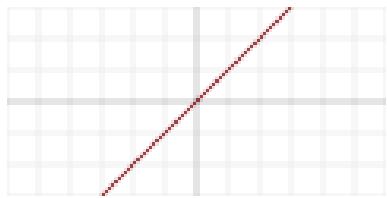
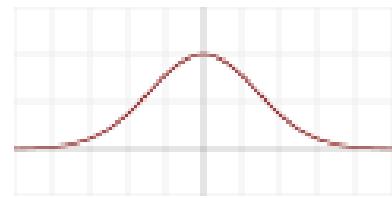
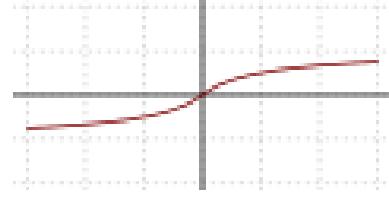
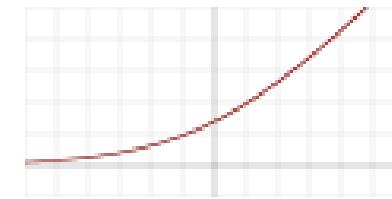
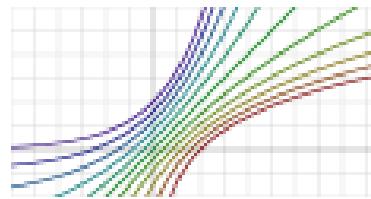
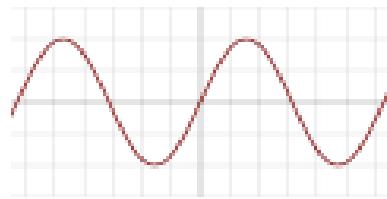
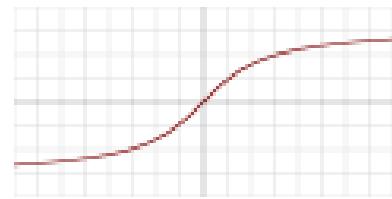
- Huge leap in computing power
- Deep Blue and “intelligent agents” paradigm

# HISTORICAL TIMELINE

## Deep Learning and Big Data (2001 – present)

- Parallel computing power
- Terabytes of data
- Deep neural networks
- Human Brain Project (10yr project, 1.3B USD, 2013 – 2023)
- Self-driving vehicles?

# ACTIVATION FUNCTIONS



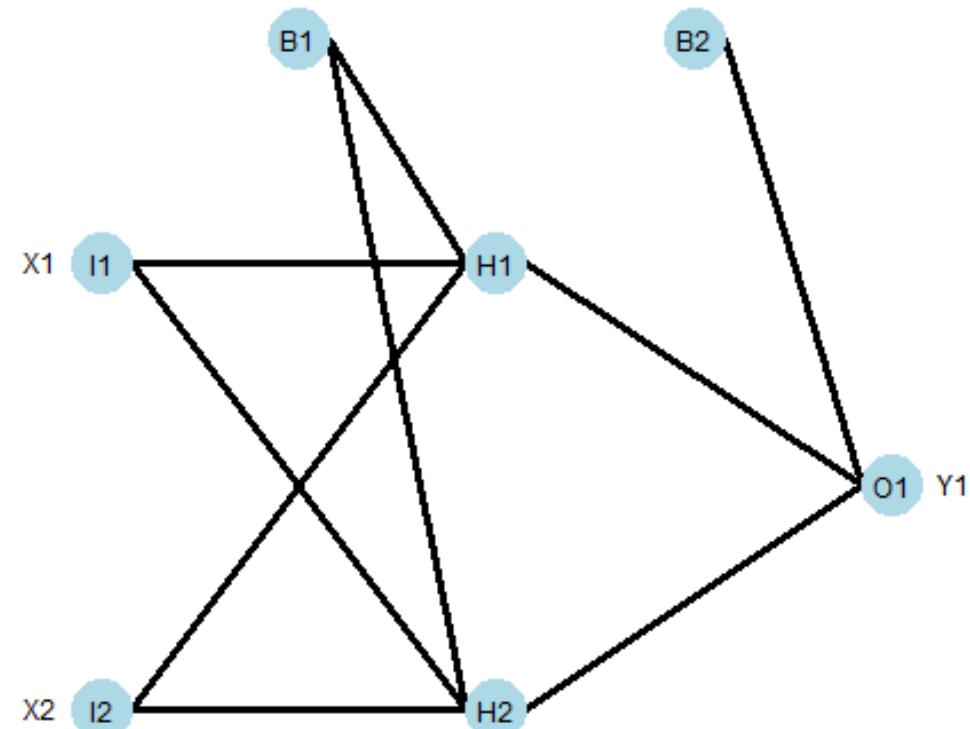
There are **many** options: what effect(s) does the choice have, if any?

# BIAS

A **bias** term  $b$  can be introduced to all units in hidden and output layers, which act as intercepts for  $Z$ .

$$Z^{(2)} = \begin{bmatrix} b_C + Z_{C,1} & b_D + Z_{D,1} \\ \vdots & \vdots \\ b_C + Z_{C,n} & b_D + Z_{D,n} \end{bmatrix} \text{ and}$$

$$Z^{(3)} = \begin{bmatrix} b_E + Z_{E,1} \\ \vdots \\ b_E + Z_{E,n} \end{bmatrix}$$



## EXAMPLE – WINES DATA

Sample ( $N = 178$ ) of wines grown in the same region of Italy, which all come from three different cultivars (**target**).

$p = 13$  chemical and non-chemical properties (**features**) are recorded.

### Variables:

- alcohol
- malic acid
- ash
- alkalinity of ash
- magnesium
- total phenols
- flavonoids
- non-flavonoid phenols
- colour intensity
- hue
- OD280/OD315
- proline

<https://www.data-action-lab.com/wp-content/uploads/2019/03/Advanced.zip>



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