**Post-Investment Review Memo**

for Minority Portfolio Companies

|  |  |  |  |
| --- | --- | --- | --- |
| **Company Name** |  | **FBD** |  |
| **Region** | : Please Select | **Venture Lab** |  |
| **Team Size (# FTE)** |  | **Latest Update** | : 2021-08-02 |

1. **History Download**

|  |
| --- |
| **1.1 Investment Thesis and Evolution:** |
| e.g strategic fit with Tencent, genre leader, defensive investment, F2P transition, etc.  Is current situation in line with investment thesis? If not, what's the reason? |

**1.2 Equity Structure**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Cap Table (please list the largest 3-5 shareholders)** | | | | | |
| **#** | **Shareholder** | **Share %** | **No. of**  **Board Seat** | **Investment**  **Year (optional)** | **Valuation**  **($mn, opt)** |
| **1** |  |  |  |  |  |
| **2** |  |  |  |  |  |
| **3** |  |  |  |  |  |
| **4** |  |  |  |  |  |
| **5** |  |  |  |  |  |

*Please insert more rows and add serial numbers if needed*

|  |  |  |  |
| --- | --- | --- | --- |
| **Any core team members own shares or have seat on Board?** | | | |
| **Name** | **Title** | **Share %** | **Seat on Board** |
|  |  |  | : Please Select |
|  |  |  | : Please Select |
|  |  |  | : Please Select |
|  |  |  | : Please Select |
|  |  |  | : Please Select |

*Please insert more rows and add serial numbers if needed*

**1.3 Cooperation History with Tencent**

*Please insert more columns if needed*

|  |  |  |  |
| --- | --- | --- | --- |
| **Product Title** | Title 1 | Title 2 | Title 3 |
| **Cooperation Mode** | : Please Select | : Please Select | : Please Select |
| **Participant Tencent dept/team** |  |  |  |
| **Cooperation Period** | From 2021-07-01  To 2022-09-30 | From 2021-01-15  To 2021-12-31 | From 2019-10-01  To 2021-02-10 |
| **Achievements/**  **Problems** |  |  |  |

**1.4 Post-investment Support History**

|  |
| --- |
| **How did we respond to the company if they have requested for help/resource?** |
| Please input if any |

1. **Company Overall**

|  |
| --- |
| * 1. **Current Focus:** |
| In terms of games? market? business model? |
| * 1. **3-Year Business Plan (optional):** |
| Objective, strategy, roadmap |
| **2.3 Plan to collaborate with Tencent in near future:** *Please provide Conception/Demo/Pitch deck if available.* |
| Please enter here |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **2.4 Significant New Hires in the past 12 months:** *Please insert more rows if needed* | | | | | |
| **Name 1** |  | **Role** |  | **Background** |  |
| **Name 2** |  | **Role** |  | **Background** |  |

*Please input new hires from C-level down to creative/art/tech director level if available*

|  |  |
| --- | --- |
| **2.5 Team Dynamics (optional)** | |
| **Core Team Risk & Solution** | i.e. key person leaving the company, turnover risk |
| **Team Expansion/ Reduction Plan** |  |

1. **Product**
   1. **Current Product Performance**

*Please add more columns if needed, it’s ok just put main products*

|  |  |  |  |
| --- | --- | --- | --- |
| **Product Title** | Title 1 | Title 2 | Title 3 |
| **Performance Highlight (selective data)** |  |  |  |

*PC/Console games: total copies sold, total revenue*

*Mobile games: MAU, monthly revenue, total download, total revenue*

**3.2 Pipeline Product in Development**

*Please add more columns if needed*

|  |  |  |  |
| --- | --- | --- | --- |
| **Product Title** | Title 1 | Title 2 | Title 3 |
| **Estimated Release Date** | : 2021-08-01 | : 2021-08-01 | : 2021-08-01 |
| **Genre** |  |  |  |
| **Platform** | : Please Select | : Please Select | : Please Select |
| **IP** |  |  |  |
| *Please provide more details if available, the followings are optional* | | | |
| **Current Milestone** |  |  |  |
| **Current Progress** | : Please Select | : Please Select | : Please Select |
| **Publisher** |  |  |  |
| **FTE (man month)** |  |  |  |
| **Dev cost ($mn)** |  |  |  |
| **Performance Expectation**  *revenue, user scale, etc.* |  |  |  |
| **Remark / Notes**  *highlight in gameplay, publishing, etc.* |  |  |  |

1. **Financials**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **4.1 Cash Flow ($mn)** | | | | | |
| **Cash Balance** |  | **Burn Rate (monthly)** |  | **Latest Update** | : 2021-06-30 |
| **Funding Need** | : Please Select | **Amount Needed** |  | **Required Time** | : 2021-12-31 |
| **Use of Funds** | Please enter details | | | | |

|  |  |  |  |  |  |  |
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| **Revenue ($mn)** | **2020** |  | **2021 H1** |  | **2021 Forecast** |  |
| **EBITDA ($mn)** | **2020** |  | **2021 H1** |  | **2021 Forecast** |  |

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|  |  |  |
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| **4.2 P&L** *Please provide 2020 & 2021 H1 financial report (no need to send over again if already sent to HQ). If no financial report, then please provide topline figures* | | | | | | |
| **Revenue ($mn)** | **2020** |  | **2021 H1** |  | **2021 Forecast** |  |
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1. **Support Needed**

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| **Dev cost ($mn)** |  |  |  |
| **Performance Expectation**  *revenue, user scale, etc.* |  |  |  |
| **Remark / Notes**  *highlight in gameplay, publishing, etc.* |  |  |  |

1. **Financials**

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| **4.1 Cash Flow ($mn)** | | | | | |
| **Cash Balance** |  | **Burn Rate (monthly)** |  | **Latest Update** | : 2021-06-30 |
| **Funding Need** | : Please Select | **Amount Needed** |  | **Required Time** | : 2021-12-31 |
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| **4.1 Cash Flow ($mn)** | | | | | |
| **Cash Balance** |  | **Burn Rate (monthly)** |  | **Latest Update** | : 2021-06-30 |
| **Funding Need** | : Please Select | **Amount Needed** |  | **Required Time** | : 2021-12-31 |
| **Use of Funds** | Please enter details | | | | |

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| --- | --- | --- | --- | --- | --- | --- |
| **4.2 P&L** *Please provide 2020 & 2021 H1 financial report (no need to send over again if already sent to HQ). If no financial report, then please provide topline figures* | | | | | | |
| **Revenue ($mn)** | **2020** |  | **2021 H1** |  | **2021 Forecast** |  |
| **EBITDA ($mn)** | **2020** |  | **2021 H1** |  | **2021 Forecast** |  |

1. **Support Needed**

|  |  |  |
| --- | --- | --- |
| **#** | **Challenges the company is facing / Support needed** | **Priority** |
| **1** |  | : Please Select |
| **2** |  | : Please Select |
| **3** |  | : Please Select |

*Please add more rows if needed*

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| --- | --- | --- | --- |
| **Current Milestone** |  |  |  |
| **Current Progress** | : Please Select | : Please Select | : Please Select |
| **Publisher** |  |  |  |
| **FTE (man month)** |  |  |  |
| **Dev cost ($mn)** |  |  |  |
| **Performance Expectation**  *revenue, user scale, etc.* |  |  |  |
| **Remark / Notes**  *highlight in gameplay, publishing, etc.* |  |  |  |

1. **Financials**

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| **4.1 Cash Flow ($mn)** | | | | | |
| **Cash Balance** |  | **Burn Rate (monthly)** |  | **Latest Update** | : 2021-06-30 |
| **Funding Need** | : Please Select | **Amount Needed** |  | **Required Time** | : 2021-12-31 |
| **Use of Funds** | Please enter details | | | | |

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| **4.2 P&L** *Please provide 2020 & 2021 H1 financial report (no need to send over again if already sent to HQ). If no financial report, then please provide topline figures* | | | | | | |
| **Revenue ($mn)** | **2020** |  | **2021 H1** |  | **2021 Forecast** |  |
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1. **Support Needed**

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| **#** | **Challenges the company is facing / Support needed** | **Priority** |
| **1** |  | : Please Select |
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