

CV of Cici Wang



Being a driven doer, I enjoy seeing the value of my work and the positive influences to my partners and clients.

I am a self-starter, taking strong ownership of business and challenges.

I am collaborative and passionate for delivering results.

Mar, 2014-Present

Relationship Associate of Citibank

Support relationship manager to maintain over 80 MNC names

-Relationship management and Credit (50%):

- Act as clients' primary contact by identifying needs and providing solutions
- Engage partners for cross-selling opportunities, trade/liquidity/FX derivatives
- Conduct financial analysis, due diligence and prepare credit application memo
- Coordinate facility setup, financing arrangement

-Transaction and solution (30%):

- Coordinate complex transactions to ensure compliance/ efficiency
- Provide training to clients for relevant products and regulation

-Account management (20%):

- Own and oversee account maintenance
- Manage KYC/DD information in CRM system

-Featured cases:

- Customised trade financing project
- Execution of capital injection (\$30M)
- X-border RMB Account Payable financing (¥ 38M)
- PSE opportunity under strict regulation (rev over \$50K)
- Document against Delivery discounting via offshore funding (€20M)
- Offshore proceedings under Disbursement Control process (¥ 180M)

Aug, 2012-Oct, 2013 (Internship)

Analyst of Citibank

-Support RM in deal executions, customer services and inquiries

-Account maintenance and other administrative work

Mar 2011-Jul, 2011(Intership)

Technical Writer of Hewlett-Packard, Inc.

-Write and furnish technical documents for Nissan dealer project

-Coordinate with programmers and transform difficult technical terms into user-friendly guide

Education Background

2011.9-2014.6: Sichuan International Studies University (Master of Arts)

2007.9-2011.6: Chongqing University of Posts and Telecommunications (Bachelor of Arts)

Contact

Phone: (+86) 151-2398-7418

E-mail: ling.cici.wang@gmail.com

Linkedin: <https://www.linkedin.com/in/cici-wang-37a5b875?trk=hp-identity-photo>

Jul 2015-Present

Co-founder of Buqi workshop

-Provide co-working space for freelancers at Chongqing

-Organise salon/knowledge sharing with local geeks, topics including agile/cloud service etc.



Jan, 2015-Dec, 2015

PR Specialist of TEDxChongqing

-Develop and maintain the partnership with stakeholders, including sponsors, speakers, and media, etc.

-Propose cooperation plans to partners, assist with the annual conference, seminars, and live activities.

-Bilingual hostess of the 2015 Annual Conference of TEDxChongqing with over 2,000 attendees



Jul,2010-Aug,2011

Translator and Coordinator of Intercollegiate Project

-Cross-cultural understanding through extensive case study and presentation

-Write report of cross-cultural interaction and provide support for cultural shock alleviation

-Translate for foreign students during their travel in Chongqing/Beijing/Hohhot (During two summer holidays)