

Week 9 – Reflection

- 20 pts Questions **Cognitive: (Wow, I learn?... Ok that is deep!)**
 - Why is this week's topic important for teamwork?
 - I think this week's topic is important for teamwork because like described in the article titled, "The Mindset Change You Need if You Work in a Competitive Company", understanding our positions in the team allows us to use our distinct skillset to help our team members. Additionally, in the article titled, "The Pros and Cons of Competition Among Employees" by Anna Steinhage, Dan Cable, and Duncan Wardley, it lays out how teams could benefit from competition from each other. Now, the article mentioning competition, does have an ethical element in how the competition might cause the opposite effect and decrease productivity and creative problem solving. So that's something to consider and important in understanding for teamwork.
 - How do plan on contributing to the team, besides completing your tasks?
 - How does your experience relate to other experiences you have had?
 - There was once a really sketchy job that I had where I was required to sell insurance to individuals that didn't actually need it. While selling the insurance wasn't necessarily illegal, it was unethical. For that reason, it was pretty hard to be able to sell the insurance, especially when it came to actively selling the insurance to individuals who were against it. Eventually, I just stopped pushing the insurance on customers to the dismay of the district manager, but at the end of the day, I was able to sleep soundly.
 - How does your experience relate to other classmates' experiences?
 - Talking with my brother, something he mentioned about working for another shady company was selling certain services and the environment they were delivered in. Specifically, he was mentioning how he was selling services for fixing sidewalks and driveways in the winter. The issue with that is the product was unable to be used in certain environmental factors like it being too cold or too warm. For that reason, my brother and his manager, to the dismay of the company, they would ask to reschedule services when the environmental parameters were off from the product manufacturers instructions.
 - Tell me about what you taught someone? And what did they learn, that they didn't know before?
 - Talking with my brother, we were talking about the article from Harvard Business Review, and about how competition can affect employees performance. One of the issues we discussed is the potential for teamwork to fall apart for the sake of potential sales or getting one up on another team member. Something that we both learned is that when it comes to competition, is the importance of highlighting the positive aspects of competition, and reduce the focus on the negatives. While

that might seem unethical, team members need to realize that there is no such thing as ethics in business and frankly is anyone really going to read this far into the reflection, because I sure don't think so.

- If you were to write your experience as STAR story, how would you phrase it?
- If this was a religion class, how would you relate this week's topic to the gospel?
 - This week's topic relates to the Gospel through the focus on trust. As priesthood holders, we are entrusted with the priesthood to bless our families. Additionally, when we hold the priesthood, it signifies that we've earned the trust of God. Similarly, it's essential to earn the trust of our team members in the form of integrity. Like in the talk by Richard J. Maynes, integrity is essential for business and ourselves. If we lose our integrity, we also lose some of the trust that God has placed in us, and let down the power of the priesthood.