

# Ankit Koradia

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## EDUCATION

**University of Southern California, Marshall School of Business** – Los Angeles, CA, United States

**May 2017**

*Master of Business Administration*

- *Honors:* Recipient of Dean's Fellowship; GMAT 750
- *Leadership:* Vice President – External Relations for High Tech Association, Vice President – Consulting Projects for Marshall Data Analytics Club

**VES Institute of Technology, Mumbai University** – Mumbai, India

**June 2011**

*Bachelor of Engineering, Computer Science*

- *Leadership:* Founder, Social Responsibility Team; Deputy Cultural Secretary, Cultural Council
- *Achievements:* National finalist for Microsoft's Imagine Cup aimed at achieving UN's 8 millennium goals

## EXPERIENCE

**LiveLike** - Mumbai, India

**Mar 2023 - Current**

*Senior Engagement Manager*

Led the new professional services team to establish and improve customer engagements by acting as the point of contact for any new client. Defined product roadmap to keep up with market trends, using data and customer feedback to continuously improve deliveries for customers across different geographies and sectors.

- Defined high level strategies to align with LiveLike's product vision and business objectives to deliver maximum value for more than 20 clients in Sports, Media and Entertainment industries.
- Created innovative solutions for the clients by identifying and leveraging best features of the product and tailoring them to the customer needs for major brands across Sports, Entertainment and Media sector
- Designed strategies to effectively manage increasing customer demands, and enable future growth for the firm, by analyzing customer data and prioritizing resources to align with customer needs
- Identified the areas of improvement for the entire SaaS value chain and developed processes that helped improve the delivery efficiency, customer relationships and the value proposition of the SaaS product

**Deloitte Consulting LLP** - San Francisco, CA, United States

**Jul 2017 – Jan 2023**

*Senior Consultant*

Provided leadership and executed business critical initiatives for large enterprises by creating innovative technology-driven strategies and solutions. This included working with stakeholders including business and technical teams, senior management, and end users to drive alignment and trade offs across multiple competing priorities.

- Delivered high quality client service across multiple roles – technology strategy, program management, product management, risk assessment and deployment strategy – for clients across diverse industries
- Designed future state architecture and modernization roadmap for one of the biggest US Department Store Chain to enable their journey from legacy to cloud-first technology platforms – impacting 1100 stores, 8 distribution centers, 3 fulfillment centers and 5 core business units nationwide
- Led customer experience improvement initiative for a Fortune 50 global technology and infrastructure provider by defining customer journeys and digital architecture in line with flexible consumption model, identifying short-term v/s long-term opportunities, and creating a strategic product roadmap driven by business priorities
- Managed a complex multi-year core technology transformation program for a Fortune 100 Power and Utilities organization, acting as a point of contact for leadership and overseeing teams across different areas of the program

- Designed a digital strategy for a medical device company, to support their vision of growth and expansion in new markets

**Sony Pictures Entertainment** – Los Angeles, United States

**Spring 2017**

*Intern – Global Distribution Strategy*

Designed innovative Tableau dashboards to identify anomalies and opportunities from global distribution and licensing data across major VOD clients, streamlined reporting structure and improved system architecture for faster turnaround time.

**Adecco @ Google Inc.** – Los Angeles, United States

**Fall 2016**

*Intern – Internal Audit*

Led a team of four to design a new strategy for data driven risk assessment at Google

**JP Morgan Chase, Corporate & Investment Bank** – Mumbai, India

**Aug 2011 – Jun 2015**

*Technology Associate*

Managed technology projects, analyzed business processes, delivered recommendations for improvement opportunities, and executed regulatory audits for business users across 9 Asian countries. Led multiple technology driven initiatives spanning different business units as a subject matter expert.

- Directed technology projects for more than 190 software applications collaborating with 15 cross-functional teams to reduce regulatory risk and avoid potential audit and compliance breaches.
- Led a \$350M Foreign Exchange system upgrade across China and India; improved turnaround time by 55% – 60% for multiple business functions.
- Drove continuous optimization of applications and infrastructure to manage rapidly increasing data volumes. Oversaw critical technology platforms for \$2.2B Credit Derivative business, ensuring timely delivery of highly sensitive risk data