

Omkar Kulkarni

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PROFESSIONAL EXPERIENCE

MICROSOFT INDIA (R&D) PVT LTD

Remote

Product Manager 2

2022-Present

- Authored product strategy that led to **12% MoM growth, improved reliability by 42%** and was awarded the Product Excellence Award 2023 & Azure Quality Award FY 24Q1.
- Identified and **onboarded 20+ strategic ISV** to marketplace that had **transaction growth of 120% MoM**
- Collaborated with CIIE incubation centre at IIMA leading to **Microsoft ecosystem adoption for 2 start-ups**
- Spearheaded **COGS optimization leading to \$400K+ annual savings** across multiple programs and products
- Conducted **masterclass for 2200+ unique participants** at Future Ready App Summit (FRAS) on Azure Arc K8s
- Supported talent acquisition team by vetting, skilling building and **enabling potential talent in 3 IITs and IIMs** to be a better fit at Microsoft

EPAM SYSTEMS INDIA

Pune, India

Lead Systems Engineer

2020-2021

Senior Systems Engineer

2019-2020

- Strategized and created 'secure' cloud platform & managed multi-vendor cross-functional team **saving ~\$2M Y-o-Y**
- Conceptualized and managed petabyte-scale unified data analytics platform that **optimized report generation by 95%**
- Enhanced cloud infrastructure for 2nd largest U.S. mortgage insurers, **attained 10x application performance**
- **Led Centre of Excellence for Cloud & DevOps practice** to streamline managed service contracts (Market Size: ~\$62B Global in 2020)

CLOUDCOVER CONSULTANCY PVT LTD

Pune, India

DevOps Engineer

2019-2019

Associate DevOps Engineer

2018-2019

- Strategized migration to GCP for India's largest social networking application serving **160M+ daily active users**
- Spearheaded DevOps optimization for clients with ~150M requests/day, resulted in **cost savings of ~\$1M Y-o-Y**
- Established and **mentored a 20-member team** resulting in reduced escalations by ~30% through redefining KPIs and upskilling, **creating a revenue stream of ~\$1M per year**

SHREE ENTERPRISES

Pune, India

Manager

2017-2018

- Executed most significant order in preceding two quarters with a **total value of ~₹12 Lacs** across clients
- Managed financial, legal, and other operations and deployed advanced solutions for new revenue streams

MINE INSTRUMENTS PVT LTD

Pune, India

Graduate Engineer Trainee

2016-2017

- Enhanced application health monitoring and self-healing environments, **achieved ~99% application uptime**
- Defined, created and documented automation scripts for cloud infrastructure resulting in a **cost-saving of ~15%**

AWARDS AND RECOGNITION

- Azure Quality Award FY24Q1 for **improved product reliability by 42%** | Issuer: Microsoft | September 2023
- Product Excellence Award for improved **product experience and service health** | Issuer: Microsoft | June 2023
- Customer impact award for **saving \$2M using innovative solutions** | Issuer: EPAM Systems | Jul 2020
- **2 National level awards** - 2nd prize embedded domain | Issuer: Switch Ideas & SKNCOE | Mar 2016

EDUCATION

Indian Institute of Management Ahmedabad

Master's in Business Administration

Ahmedabad, India

04/2022

Savitribai Phule Pune University

Bachelor's of Engineering, Computer Engineering

Pune, India

06/2016

CERTIFICATION

- Certified Kubernetes Administrator (09/2021 - 09/2024)
- Google Cloud Certified Professional Cloud Network Engineer (02/2022 - 02/2024)
- Google Cloud Certified Professional Cloud Architect (09/2021 - 09/2024)
- AWS Certified DevOps Engineer - Professional (02/2019 - 02/2022)
- AWS Certified Solutions Architect – Professional (12/2018 - 12/2021)

PUBLICATION

- Smart Parking System Based on Embedded System and Sensor Network
2 papers published. Cited 90 times. <https://scholar.google.com/citations?user=M9oVn5cAAAAJ&hl=en>