

# YOUR NAME

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Address : Sydney, NSW 2000

Email :  
place\_holder\_email@gmail.com

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## PROFESSIONAL SUMMARY

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Highly motivated Sales Associate with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales, improving buying experience and elevating company profile with target market.

## WORK HISTORY

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Senior Sales Associate, 03/2015 to Current  
Bed Bath & Beyond, Inc., San Francisco, CA

- Applied security and loss prevention training toward recognizing risks and reducing store theft
- Trained and developed sales team associates in products, selling techniques and procedures
- Maintained organized, presentable merchandise to drive continuous sales
- Implemented up-selling strategies for recommending accessories and complementary purchases

Sales Associate, 06/2013 to 03/2015  
Target, San Francisco, CA

- Maintained organized, presentable merchandise to drive continuous sales
- Organized racks and shelves to maintain store visual appeal, engage customers and promote merchandise
- Evaluated inventory and delivery needs, optimizing strategies to meet customer demands
- Analyzed and processed returns, assisting customers with finding alternative merchandise to meet needs

## EDUCATION

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Bachelor of Arts, Business Administration, 2013  
San Francisco State University - San Francisco, CA

## SKILLS

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- Guest services
- Inventory control procedures
- Merchandising expertise
- Loss prevention
- Cash register operations
- Product promotions